

THIRD Quarter

Corporate Highlights



To Our Shareholders:

I am pleased to announce that Southern Michigan Bancorp, Inc. reported net income of \$887,000, or \$0.38 per share, for the third quarter of 2011. Our results for the period represent an increase of 2 percent over the net income of \$870,000, or \$0.38 per share, reported for the third quarter of 2010. Through the first nine months of 2011, Southern earned \$2,397,000, or \$1.03 per share, resulting in an annualized return on average assets of 0.64 percent and a return on average equity of 6.46 percent.

Improvements in asset quality enabled us to reduce our provision for loan losses to \$375,000 for the third quarter of 2011, compared with \$425,000 in provision expense for the same period one year ago. Net loan charge-offs totaled \$379,000 during the third quarter compared with \$423,000 for the third quarter 2010. With a reserve for loan losses as of September 30, 2011 of \$5,398,000, or 1.72 percent of gross loans, we are well positioned to respond to changes in local business and economic conditions. Equally important, loan delinquencies as a percentage of total loans at September 30, 2011 declined by 26 basis points to 2.27 percent compared with 2.53 percent a year ago.

Although unemployment remains at unacceptably high levels in all of our markets, growth in our commercial and retail banking lines of business may be signs of modest improvement in local economic conditions. Commercial loan totals during the third quarter of 2011 increased by \$8 million. Gross loans exceeded \$313 million as of September 30, 2011. In addition, growth in residential mortgage lending resulted in an increase in fees generated through loan sales to \$831,000 from \$684,000 for the same period a year ago.

Total deposits grew substantially during the third quarter of 2011 to \$429.3 million, an increase of more than 8 percent over second quarter levels of \$397.1 million. Total assets as of September 30, 2011 stood at \$515.4 million, a year-to-date increase of 4.4 percent over December 31, 2010 levels of \$493.9 million.

Our relentless focus on becoming more efficient without sacrificing customer service enabled us to reduce operating expenses for the first three quarters of 2011 by \$190,000 as compared to the same period in 2010. The improvements in both asset quality and operating efficiencies offset declines in net interest income and non-interest income compared with third quarter 2010 results.

The uncertainties created by a sluggish economy and a burdensome regulatory environment make planning for the Bank all the more challenging. However, our directors and management team remain committed to the core strategies that have served Southern well since the onset of the economic crisis more than three years ago. They include:

- Personalizing our service as much as possible to differentiate Southern from its much larger regional bank competitors;
- Serving business and individual borrowers in our communities while maintaining prudent underwriting and competitive pricing standards; and
- Providing solid operating results on a relative basis while preserving our financial strength and stability.

Southern is prepared to meet future financial and non-financial challenges that will affect our products, services and competition. We are well positioned to grow within our existing markets, and to take advantage of growth opportunities in new markets as they present themselves. Your continued support is appreciated.

Sincerely,

John H. Castle
Chairman and Chief Executive Officer

SOUTHERN MICHIGAN BANCORP, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS

	September 30, 2011	December 31, 2010
	(Unaudited)	(A)
	(In thousands, except share and per share data)	
ASSETS		
Cash and cash equivalents.	\$ 72,224	\$ 78,833
Federal funds sold.	265	275
Securities available for sale.	85,890	59,228
Loans held for sale	930	2,637
Loans, net of allowance for loan losses of \$5,398 - 2011 (\$5,694 - 2010)	308,228	303,830
Premises and equipment, net	12,498	12,599
Accrued interest receivable	2,416	2,107
Net cash surrender value of life insurance	10,216	9,965
Goodwill	13,422	13,422
Other intangible assets, net.	1,751	2,005
Other assets	7,521	8,979
TOTAL ASSETS	\$ 515,361	\$ 493,880
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities		
Deposits:		
Non-interest bearing	\$ 61,468	\$ 59,942
Interest bearing	367,793	349,959
TOTAL DEPOSITS	429,261	409,901
Securities sold under agreements to repurchase and overnight borrowings	16,166	15,027
Accrued expenses and other liabilities	3,956	4,476
Other borrowings	8,495	10,079
Subordinated debentures	5,155	5,155
Common stock subject to repurchase obligation in Employee Stock Ownership Plan, shares outstanding - 112,002 in 2011 (107,627 shares in 2010)	1,344	1,399
TOTAL LIABILITIES	464,377	446,037
Shareholders' equity:		
Preferred stock, 100,000 shares authorized; none issued or outstanding	-	-
Common stock, \$2.50 par value:		
Authorized—4,000,000 shares		
Issued—2,358,599 shares in 2011 (2,340,717 shares in 2010)		
Outstanding (other than ESOP shares) - 2,246,597 shares in 2011 (2,233,090 shares in 2010)	5,616	5,583
Additional paid-in capital	18,173	18,033
Retained earnings	26,736	24,692
Accumulated other comprehensive income (loss)	661	(168)
Unearned Employee Stock Ownership Plan shares	(202)	(297)
Total shareholders' equity	50,984	47,843
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 515,361	\$ 493,880

(A) The balance sheet at December 31, 2010 has been derived from the audited consolidated financial statements at that date.

Southern Michigan Bancorp, Inc. Board of Directors

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JANE L. RANDALL

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Three Months Ended		Nine Months Ended	
September 30,		September 30,	
2011	2010	2011	2010
(In thousands, except per share amounts)			

Robert Baird & Company
Grand Rapids, Michigan
(616) 459-4491 or
(800) 888-6200

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Loan Operations

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Retail Loan Officer

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Retail Loan Officer

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Senior Investment Officer

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Senior Trust Officer

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Trust Officer

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Retail Banking Services /
Chief Deposit Officer

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Branch Manager

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Branch Manager

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Branch Manager

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Branch Manager*

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Angie Smith
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Vikki Kline
Project /
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MARKETING

Patty Parker
Vice President

*Non Officer Position

Executive Officers of Southern Michigan Bank & Trust and Southern Michigan Bancorp, Inc.

John H. Castle
Chairman & Chief Executive Officer

Kurt G. Miller
President

Danice L. Chartrand
Senior Vice President /
Chief Financial Officer



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