

# SECOND Quarter

*Corporate Highlights*



## To Our Shareholders:

I am pleased to announce that Southern Michigan Bancorp, Inc. reported net income of \$1,880,000, or \$.79 per share, for the second quarter of 2015. Our results for the period represent an increase of 64.0 percent over net income of \$1,146,000, or \$.48 per share, reported for the second quarter of 2014. Through the first six months of 2015, Southern earned \$3,089,000, or \$1.29 per share, an increase of 37.4 percent as compared with \$2,248,000, or \$.93 per share, for the same six month period one year ago.

During the second quarter of 2015 Southern recorded \$555,000 of tax free income from death benefits on bank owned life insurance policies. Excluding the life insurance proceeds, net income for the three and six month periods ended June 30, 2015 totaled \$1,325,000 and \$2,534,000, respectively, an increase of 15.6 percent and 12.7 percent over the respective three and six month periods in 2014.

Southern's annualized return on average assets for the six month periods ended June 30, 2015 and 2014 was 1.11 percent and 0.81 percent, respectively. The annualized return on average equity was 10.03 percent for the first six months of 2015 compared to 7.74 percent for the same period of 2014. Our tax equivalent net interest margin for the six month periods ended June 30, 2015 and 2014 was 3.92 percent and 3.79 percent, respectively.

During the second quarter of 2015 the Board of Directors authorized the termination of the previously frozen defined benefit pension plan. Southern recorded \$625,000 of pension expense through June 30, 2015 to ensure the plan is fully funded as of the anticipated termination date of September 1, 2015. Terminating the plan will eliminate approximately \$125,000 in annual pension expense and \$25,000 a year or more in actuarial and other costs necessary to maintain the plan.

Asset quality measures remained strong as delinquencies at quarter-end were 1.21 percent of total loans as compared to 1.42 percent as of June 30, 2014. Net charge-offs for the second quarter of 2015 were \$23,000. For the six month period ended June 30, 2015 net charge-offs totaled \$131,000 or annualized .06 percent of total loans, compared to \$227,000 for the same six month period of 2014. Provision expense for the second quarter totaled \$75,000 and for the six month period ended June 30, 2015 was \$150,000. The allowance for loan losses as of June 30, 2015 was \$5.196 million, or 1.26 percent of total loans.

We broke ground for our new Portage Branch on June 10, 2015. The office is located at the corner of Westnedge and Kilgore Roads adjacent to the new Earth Fare organic food supermarket and we plan to open in November of this year. The market has been receptive to our arrival and we continue to enjoy success from both a commercial loan and deposit standpoint.

On a personal note, former Director Raymond Smith passed away June 24, 2015 in Northbrook, Illinois. Ray was a director of the company from December, 1973 through December, 1996. Ray was respected by his peers on the Board, the employees of Southern, and was held in high esteem by community members in Bronson and across Branch County. We offer our heartfelt condolences to his family members.

Sincerely,

John H. Castle  
Chairman and Chief Executive Officer

SOUTHERN MICHIGAN BANCORP, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS

|                                                                                                                                                        | June 30,<br>2015                  | December 31,<br>2014 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|----------------------|
|                                                                                                                                                        | (Unaudited)                       | (A)                  |
|                                                                                                                                                        | (In thousands, except share data) |                      |
| <b>ASSETS</b>                                                                                                                                          |                                   |                      |
| Cash and cash equivalents .....                                                                                                                        | \$ 17,434                         | \$ 15,374            |
| Federal funds sold .....                                                                                                                               | 257                               | 247                  |
| Securities available for sale .....                                                                                                                    | 83,908                            | 72,880               |
| Loans held for sale .....                                                                                                                              | 878                               | 483                  |
| Loans, net of allowance for loan losses of \$5,196 - 2015 (\$5,177 - 2014) .....                                                                       | 406,598                           | 404,935              |
| Premises and equipment, net .....                                                                                                                      | 11,967                            | 11,898               |
| Accrued interest receivable .....                                                                                                                      | 2,376                             | 2,378                |
| Net cash surrender value of life insurance .....                                                                                                       | 11,762                            | 11,299               |
| Goodwill .....                                                                                                                                         | 13,422                            | 13,422               |
| Other intangible assets, net .....                                                                                                                     | 625                               | 761                  |
| Other assets .....                                                                                                                                     | 7,809                             | 9,668                |
| <b>TOTAL ASSETS</b>                                                                                                                                    | <b>\$ 557,036</b>                 | <b>\$ 543,345</b>    |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                                                                                            |                                   |                      |
| <b>Liabilities</b>                                                                                                                                     |                                   |                      |
| Deposits:                                                                                                                                              |                                   |                      |
| Non-interest bearing .....                                                                                                                             | \$ 96,641                         | \$ 90,191            |
| Interest bearing .....                                                                                                                                 | 359,553                           | 354,079              |
| <b>TOTAL DEPOSITS</b>                                                                                                                                  | <b>456,194</b>                    | <b>444,270</b>       |
| Securities sold under agreements to repurchase and overnight borrowings .....                                                                          | 13,490                            | 14,644               |
| Accrued expenses and other liabilities .....                                                                                                           | 7,140                             | 6,116                |
| Other borrowings .....                                                                                                                                 | 10,000                            | 10,000               |
| Subordinated debentures .....                                                                                                                          | 5,155                             | 5,155                |
| Common stock subject to repurchase obligation in Employee Stock Ownership Plan,<br>shares outstanding - 130,435 in 2015 (133,227 shares in 2014) ..... | 3,000                             | 2,804                |
| <b>TOTAL LIABILITIES</b>                                                                                                                               | <b>494,979</b>                    | <b>482,989</b>       |
| <b>Shareholders' equity:</b>                                                                                                                           |                                   |                      |
| Preferred stock, 100,000 shares authorized; none issued or outstanding                                                                                 | -                                 | -                    |
| Common stock, \$2.50 par value:                                                                                                                        |                                   |                      |
| Authorized—4,000,000 shares                                                                                                                            |                                   |                      |
| Issued—2,404,344 shares in 2015 (2,404,469 shares in 2014)                                                                                             |                                   |                      |
| Outstanding (other than ESOP shares) - 2,273,909 shares in 2015 (2,271,242 shares in 2014) .....                                                       | 5,680                             | 5,678                |
| Additional paid-in capital .....                                                                                                                       | 16,638                            | 17,145               |
| Retained earnings .....                                                                                                                                | 40,082                            | 37,741               |
| Accumulated other comprehensive income, net .....                                                                                                      | (55)                              | (208)                |
| Unearned Employee Stock Ownership Plan shares .....                                                                                                    | (288)                             | -                    |
| <b>Total shareholders' equity</b> .....                                                                                                                | <b>62,057</b>                     | <b>60,356</b>        |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                                                                                      | <b>\$ 557,036</b>                 | <b>\$ 543,345</b>    |

(A) The balance sheet at December 31, 2014 has been derived from the audited consolidated financial statements at that date.

## Southern Michigan Bancorp, Inc. Board of Directors

DEAN CALHOUN  
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and SMB&T

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Clark Logic Companies

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THOMAS D. MEYER  
JANE L. RANDALL

SOUTHERN MICHIGAN BANCORP, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|                                                            | Three Months Ended<br>June 30, |                 | Six Months Ended<br>June 30, |                 |
|------------------------------------------------------------|--------------------------------|-----------------|------------------------------|-----------------|
|                                                            | 2015                           | 2014            | 2015                         | 2014            |
| (In thousands, except per share amounts)                   |                                |                 |                              |                 |
| <b>Interest income:</b>                                    |                                |                 |                              |                 |
| Loans, including fees .....                                | \$ 4,845                       | \$ 4,611        | \$ 9,586                     | \$ 9,199        |
| Federal funds sold and balances with banks .....           | 14                             | 20              | 21                           | 40              |
| Securities:                                                |                                |                 |                              |                 |
| Taxable .....                                              | 175                            | 230             | 354                          | 423             |
| Tax-exempt .....                                           | 215                            | 199             | 413                          | 395             |
| <b>Total interest income .....</b>                         | <b>5,249</b>                   | <b>5,060</b>    | <b>10,374</b>                | <b>10,057</b>   |
| <b>Interest expense:</b>                                   |                                |                 |                              |                 |
| Deposits .....                                             | 318                            | 325             | 617                          | 714             |
| Other .....                                                | 82                             | 71              | 163                          | 145             |
| <b>Total interest expense .....</b>                        | <b>400</b>                     | <b>396</b>      | <b>780</b>                   | <b>859</b>      |
| Net interest income .....                                  | 4,849                          | 4,664           | 9,594                        | 9,198           |
| <b>Provision for loan losses .....</b>                     | <b>75</b>                      | <b>225</b>      | <b>150</b>                   | <b>225</b>      |
| <b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b> | <b>4,774</b>                   | <b>4,439</b>    | <b>9,444</b>                 | <b>8,973</b>    |
| <b>Non-interest income:</b>                                |                                |                 |                              |                 |
| Service charges on deposit accounts .....                  | 449                            | 515             | 865                          | 1,001           |
| Trust fees .....                                           | 343                            | 279             | 665                          | 569             |
| Net gains on security calls and sales .....                | -                              | 4               | 24                           | 37              |
| Net gains on loan sales .....                              | 319                            | 209             | 547                          | 405             |
| Earnings on life insurance assets .....                    | 631                            | 77              | 714                          | 159             |
| ATM and debit card fee income .....                        | 345                            | 325             | 655                          | 615             |
| Other .....                                                | 239                            | 227             | 466                          | 428             |
| <b>TOTAL NON-INTEREST INCOME</b>                           | <b>2,326</b>                   | <b>1,636</b>    | <b>3,936</b>                 | <b>3,214</b>    |
| <b>Non-interest expense:</b>                               |                                |                 |                              |                 |
| Salaries and employee benefits .....                       | 2,859                          | 2,414           | 5,450                        | 4,778           |
| Occupancy, net .....                                       | 269                            | 309             | 562                          | 676             |
| Equipment .....                                            | 203                            | 158             | 365                          | 331             |
| Printing, postage and supplies .....                       | 107                            | 120             | 226                          | 225             |
| Telecommunication expenses .....                           | 65                             | 85              | 125                          | 158             |
| Professional and outside services .....                    | 279                            | 246             | 546                          | 590             |
| FDIC assessments .....                                     | 78                             | 92              | 165                          | 180             |
| Software maintenance .....                                 | 210                            | 235             | 418                          | 433             |
| Amortization of other intangibles .....                    | 66                             | 71              | 136                          | 142             |
| Loan related expenses .....                                | 70                             | 51              | 191                          | 392             |
| ATM expenses .....                                         | 130                            | 125             | 254                          | 241             |
| Other .....                                                | 379                            | 597             | 890                          | 958             |
| <b>Total non-interest expense</b>                          | <b>4,715</b>                   | <b>4,503</b>    | <b>9,328</b>                 | <b>9,104</b>    |
| <b>INCOME BEFORE INCOME TAXES</b>                          | <b>2,385</b>                   | <b>1,572</b>    | <b>4,052</b>                 | <b>3,083</b>    |
| <b>Federal income tax provision</b>                        | <b>505</b>                     | <b>426</b>      | <b>963</b>                   | <b>835</b>      |
| <b>NET INCOME</b>                                          | <b>\$ 1,880</b>                | <b>\$ 1,146</b> | <b>\$ 3,089</b>              | <b>\$ 2,248</b> |
| <b>Basic Earnings Per Common Share</b>                     | <b>\$ 0.79</b>                 | <b>\$ 0.48</b>  | <b>\$ 1.29</b>               | <b>\$ 0.94</b>  |
| <b>Diluted Earnings Per Common Share</b>                   | <b>0.79</b>                    | <b>0.48</b>     | <b>1.29</b>                  | <b>0.93</b>     |
| <b>Dividends Declared Per Common Share</b>                 | <b>0.16</b>                    | <b>0.15</b>     | <b>0.31</b>                  | <b>0.28</b>     |

## Market Information

Inquiries regarding stock certificate administration, address changes, transfers, and other related services should be directed to:

**American Stock Transfer and Trust Company, LLC**

Website: [www.amstock.com](http://www.amstock.com)  
Phone: (718) 921-8124  
Toll free: (888) 509-4619  
eMail: [info@amstock.com](mailto:info@amstock.com)  
Address: 6201 15th Avenue  
Brooklyn, NY 11219

The following brokerage firms make a market for Southern Michigan Bancorp, Inc. stock:

Boenning & Scattergood  
Powell, Ohio  
(866) 326-8113

Raymond James Financial Associates  
Chicago, Illinois  
(312) 655-2961 or (800) 800-4693

Stifel, Nicolaus & Company, Inc.  
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(800) 676-0477

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Robert Baird & Company  
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(616) 459-4491 or (800) 888-6200

Royal Securities Company  
Grand Rapids, Michigan  
(616) 459-2844 or (888) 804-8891

For further information on Southern Michigan Bancorp, Inc., please see the 'Investor Relations' tab on our website: [smb-t.com](http://smb-t.com).

## Officers of Southern Michigan Bank & Trust

### COMMERCIAL LOANS

**Nick Grabowski**  
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Commercial Loan Manager

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Chief Deposit Officer

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Head of Operations

**Angie Smith**  
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Operations Manager

**Becky Omo**  
Assistant Vice President /  
Operations Representative

**Vikki Kline**  
Project / Research Officer

**Laurel Walkup**  
e-Services Specialist\*

\* Non-officer position

## Executive Officers of Southern Michigan Bank & Trust and Southern Michigan Bancorp, Inc.

**John H. Castle**  
Chairman & Chief Executive Officer

**Kurt G. Miller**  
President / Chief Credit Officer

**Danice L. Chartrand**  
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Chief Financial Officer



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