

# SECOND QUARTER

## CORPORATE HIGHLIGHTS

### To Our Shareholders:

Southern Michigan Bancorp, Inc. reported net income of \$3,361,000, or \$0.74 per share, for the second quarter ended June 30, 2022, compared with \$3,009,000, or \$0.66 per share, for the second quarter of 2021. For the first six months of 2022, Southern earned \$6,294,000, or \$1.39 per share, compared with \$6,097,000, or \$1.33 per share, for the same six-month period one year ago. In considering results for the second quarter, earnings increased 11.70 percent over the same three-month period in 2021. Our results are even more significant considering Paycheck Protection Program and gain on sale of mortgage revenue is down \$1,123,000 from second quarter 2021 levels and \$2,261,000 less than the same six-month period ending June 30, 2021.

Southern's annualized return on average assets for the six-month periods ended June 30, 2022 and 2021 was 1.04 percent and 1.13 percent, respectively. The annualized return on average equity was 14.03 percent for the first six months of 2022 compared to 13.12 percent for the same period in 2021. Southern's return on average tangible equity, which is total shareholders' equity less goodwill and other intangibles, was 16.58 percent. Our tax equivalent net interest margin for the six-month periods ended June 30, 2022 and 2021 was 3.13 percent and 3.16 percent, respectively.

Total assets as of June 30, 2022 increased to \$1.183 billion from \$1.161 billion at December 31, 2021. Loan totals as of June 30, 2022 increased to \$789.6 million from \$741.4 million at December 31, 2021. Deposits totaled \$1.031 billion at quarter end, an increase of \$56.5 million as compared to \$974.4 million at year-end 2021. Our Portage branch office reached a significant milestone with loan totals exceeding \$347 million at quarter end.

Southern's asset quality metrics remained strong at June 30, 2022 as delinquent loan totals decreased slightly year over year to 0.17 percent of total loans, or \$1.341 million, down from 0.21 percent, or \$1.469 million, at June 30, 2021. Only one accruing loan in the amount of \$104,000 was past due 30-89 days and no loans were more than 90 days past due at quarter end. The bank realized \$3,000 in net loan losses for the six-month period ended June 30, 2022. The allowance for loan losses at June 30, 2022 totaled \$9.317 million, or 1.18 percent of total loans, as compared to December 31, 2021 levels of \$9.320 million or 1.26 percent of total loans.

We are pleased to welcome John R. Waldron to the bank as our Jackson Market President. John earned a Bachelor of Business Administration degree in accounting and finance from Western Michigan University and brings nearly thirty years of commercial banking and leadership experience. John is a native of Jackson where he resides with his wife, Wendy. Since 2002, John has worked at County National Bank (CNB) in Hillsdale, where he most recently served as President and CEO. Prior to CNB, he served as a National Bank Examiner for the Office of the Comptroller of the Currency for ten years. John has extensive industry experience and contacts to lead our business development efforts in the Jackson market. We have identified locations for a loan production office and a branch office downtown. He has since hired four additional well-regarded and accomplished banking professionals from the Jackson area with whom he worked with in the past.

In addition to the expansion in Jackson, on May 23 we opened a new branch office in downtown Sturgis. Located at 200 John Street, Southern's newest full-service branch provides residential and commercial loans, and retail and business banking services, including wealth management products. Along with an experienced staff, the branch is equipped with an outside Personal Teller Machine, allowing customers to speak with a representative and conduct same day business transactions until 7:00 p.m. Monday through Friday, as well as providing traditional ATM services. With the addition of this office, Southern now has five branches in St. Joseph County.

Please contact me, members of our management team or any of our directors should you have any questions or comments. Your continued support is appreciated.

Sincerely,



John H. Castle  
Chairman and Chief Executive Officer

**SOUTHERN MICHIGAN BANCORP, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEET**

|                                                                               | June 30,<br>2022<br>(Unaudited)   | December 31,<br>2021<br>(A) |
|-------------------------------------------------------------------------------|-----------------------------------|-----------------------------|
|                                                                               | (In thousands, except share data) |                             |
| ASSETS                                                                        |                                   |                             |
| Cash and cash equivalents .....                                               | \$ 54,822                         | \$ 119,389                  |
| Federal funds sold .....                                                      | 255                               | 271                         |
| Securities available for sale .....                                           | 279,937                           | 245,846                     |
| Loans held for sale .....                                                     | -                                 | 1,146                       |
| Gross loans .....                                                             | 789,587                           | 741,408                     |
| Less: Allowance for loan loss .....                                           | (9,317)                           | (9,320)                     |
| Net loans .....                                                               | 780,270                           | 732,088                     |
| <br>Premises and equipment, net .....                                         | 14,202                            | 13,115                      |
| Net cash surrender value of life insurance .....                              | 18,730                            | 18,671                      |
| Goodwill .....                                                                | 13,422                            | 13,422                      |
| Other assets .....                                                            | 21,539                            | 17,206                      |
| Total assets .....                                                            | <u>\$1,183,177</u>                | <u>\$ 1,161,154</u>         |
| LIABILITIES                                                                   |                                   |                             |
| Deposits .....                                                                | \$ 1,030,894                      | \$ 974,352                  |
| Securities sold under agreements to repurchase and overnight borrowings ..... | 10,961                            | 20,609                      |
| Accrued expenses and other liabilities .....                                  | 12,781                            | 13,930                      |
| Other borrowings .....                                                        | 10,000                            | 20,000                      |
| Subordinated debentures .....                                                 | 34,549                            | 34,514                      |
| Total liabilities .....                                                       | <u>1,099,185</u>                  | <u>1,063,405</u>            |
| SHAREHOLDERS' EQUITY                                                          |                                   |                             |
| Preferred stock, 100,000 shares authorized; none issued or outstanding .....  | -                                 | -                           |
| Common stock, \$2.50 par value                                                |                                   |                             |
| Authorized - 10,000,000 shares                                                |                                   |                             |
| Issued and outstanding – 4,545,461 shares in 2022                             |                                   |                             |
| (4,516,377 shares in 2021) .....                                              | 11,359                            | 11,287                      |
| Additional paid-in capital .....                                              | 14,211                            | 14,235                      |
| Retained earnings .....                                                       | 76,690                            | 71,581                      |
| Accumulated other comprehensive income/(loss), net .....                      | (18,087)                          | 856                         |
| Unearned employee stock ownership plan shares .....                           | (181)                             | (210)                       |
| Total shareholders' equity .....                                              | <u>83,992</u>                     | <u>97,749</u>               |
| Total liabilities and shareholders' equity .....                              | <u>\$1,183,177</u>                | <u>\$ 1,161,154</u>         |

(A) The balance sheet at December 31, 2021 has been derived from the audited consolidated financial statements at that date.

**SOUTHERN MICHIGAN BANCORP, INC. BOARD OF DIRECTORS**

Melissa J. Bauer  
B&M Crop Consulting

Patrick H. Flannery  
Hillsdale College

Nolan E. (Rick) Hooker  
Best American Car Washes

John H. Castle  
Chairman / Chief Executive  
Officer of SMB, Inc. and SMB&T

Stacey Hamlin  
Jeffrey N. Hamlin DMD, PC

Brian P. McConnell  
Burr Oak Tool, Inc.

Charles James Scott Clark  
Clark Logic

Travis Hampton  
Value Max Products

Kurt G. Miller  
President  
of SMB, Inc. and SMB&T

**DIRECTORS EMERITUS**

Dean Calhoun

John S. Carton

H. Kenneth Cole

James T. Grohalski

Gregory J. Hull

Thomas E. Kolassa

Thomas D. Meyer

**SOUTHERN MICHIGAN BANCORP, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

|                                                           | Three Months Ended |                  | Six Months Ended |                  |
|-----------------------------------------------------------|--------------------|------------------|------------------|------------------|
|                                                           | June 30,<br>2022   | June 30,<br>2021 | June 30,<br>2022 | June 30,<br>2021 |
| (In thousands, except per share data)                     |                    |                  |                  |                  |
| INTEREST INCOME .....                                     | \$ 10,164          | \$ 8,849         | \$ 19,377        | \$ 17,650        |
| INTEREST EXPENSE .....                                    | 1,044              | 1,001            | 1,993            | 1,909            |
| Net interest income .....                                 | 9,120              | 7,848            | 17,384           | 15,741           |
| Provision for loan losses .....                           | -                  | 400              | -                | 400              |
| Net interest income after provision for loan losses ..... | 9,120              | 7,448            | 17,384           | 15,341           |
| NON-INTEREST INCOME                                       |                    |                  |                  |                  |
| Service charges on deposit accounts .....                 | 350                | 276              | 712              | 569              |
| Trust fees .....                                          | 556                | 545              | 1,133            | 1,094            |
| Net gains on loan sales .....                             | 231                | 698              | 495              | 1,442            |
| ATM and debit card fee income .....                       | 449                | 479              | 865              | 889              |
| Other .....                                               | 301                | 439              | 578              | 685              |
| Total non-interest income .....                           | 1,887              | 2,437            | 3,783            | 4,679            |
| NON-INTEREST EXPENSE                                      |                    |                  |                  |                  |
| Salaries and employee benefits .....                      | 4,299              | 3,834            | 8,291            | 7,833            |
| Occupancy, net .....                                      | 395                | 400              | 834              | 809              |
| Equipment .....                                           | 333                | 283              | 616              | 587              |
| Professional and outside services .....                   | 383                | 440              | 773              | 777              |
| Software maintenance .....                                | 485                | 394              | 950              | 794              |
| Other .....                                               | 1,074              | 943              | 2,130            | 1,873            |
| Total non-interest expense .....                          | 6,969              | 6,294            | 13,594           | 12,673           |
| Income before income taxes .....                          | 4,038              | 3,591            | 7,573            | 7,347            |
| Federal income tax provision .....                        | 677                | 582              | 1,279            | 1,250            |
| NET INCOME .....                                          | \$ 3,361           | \$ 3,009         | \$ 6,294         | \$ 6,097         |
| Basic Earnings Per Common Share .....                     | \$ 0.74            | \$ 0.66          | \$ 1.39          | \$ 1.33          |
| Diluted Earnings Per Common Share .....                   | 0.74               | 0.66             | 1.39             | 1.33             |
| Dividends Declared Per Common Share .....                 | 0.13               | 0.12             | 0.26             | 0.24             |

## MARKET INFORMATION

Inquiries regarding stock certificate administration, address changes, transfers, and other related services should be directed to:

American Stock Transfer and Trust  
Company, LLC  
Website: [www.astfinancial.com](http://www.astfinancial.com)  
Phone: (718) 921-8124  
Toll Free: (800) 937-5449  
Email: [info@amstock.com](mailto:info@amstock.com)  
Address: 6201 15th Avenue  
Brooklyn, NY 11219

The following brokerage firms make a market for Southern Michigan Bancorp, Inc. stock:

D.A. Davidson & Co.  
Dublin, Ohio  
(800) 394-9230

Boenning & Scattergood  
Powell, Ohio  
(866) 326-8113

For further information on Southern Michigan Bancorp, Inc. please see the 'Investor Relations' tab on our website: [www.smb-t.com](http://www.smb-t.com)

# OFFICER LISTING

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## Executive Officers

**John H. Castle**  
Chairman /  
Chief Executive Officer

**Kurt G. Miller**  
President

**Nicholas M. Grabowski**  
Executive Vice President /  
Head of Lending

**Eric M. Anglin**  
Executive Vice President /  
Chief Strategy Officer /  
Head of Business Development

**Danice L. Chartrand**  
Senior Vice President /  
Chief Financial Officer

## Commercial Loans

**Aaron Lewis**  
First Vice President /  
Chief Credit Officer

**Sarah Headley**  
First Vice President /  
Commercial Loan Manager

**Douglas W. Kiessling**  
Regional Vice President /  
Commercial Loan Manager

**Tom Swoish**  
Regional Vice President /  
Commercial Loan Manager

**Gabriel Alvez**  
Vice President /  
Commercial Loan Officer

**Deb Davis**  
Vice President /  
Commercial Loan Officer

**Corey Donner**  
Vice President /  
Commercial Loan Officer

**Rachel Doty**  
Vice President /  
Commercial Loan Officer

**Adam Losinski**  
Vice President /  
Commercial Loan Officer

**Greg Miller**  
Vice President /  
Commercial Loan Officer

**Jim Sobeske**  
Vice President /  
Commercial Loan Officer

**Samantha Gripman**  
Credit Manager

## Jackson Market Area

**John R. Waldron**  
Jackson Market President

**Bill Jors**  
Senior Vice President /  
Commercial Loan Officer

## Portage Trade Centre

**M. Travis Grimwood**  
Kalamazoo Regional President

**Justin Horn**  
Vice President /  
Commercial Loan Officer

**Trent Pierre**  
Vice President /  
Commercial Loan Officer

**Tom Schlueter**  
Vice President /  
Market Development

**Joseph Spoerl**  
Vice President /  
Wealth Management Officer

## Retail

**Derek Naylor**  
First Vice President /  
Head of Retail /  
Chief Deposit Officer

## Retail Loans

**DeAnne Hawley**  
Vice President /  
Retail Loan Sales Manager

**Connie Caudill**  
Vice President /  
Collections Manager

**Jodie Johnson**  
Vice President /  
Mortgage Loan Officer

**Shari Kline**  
Vice President /  
Mortgage Loan Officer

**Diane Krimmel**  
Assistant Vice President /  
Consumer Loan Specialist

**Stephanie Minniear**  
Assistant Vice President /  
Mortgage Loan Officer

**Kristen Niedzwiecki**  
Assistant Vice President /  
Mortgage Loan Officer

**LeAndra Otis**  
Assistant Vice President /  
Mortgage Loan Officer

## Retail Loan Operations

**Tina Mack**  
Vice President /  
Retail Loan Operations Manager

**Phyllis Wingate**  
Vice President /  
Retail Lending Functions and Systems

## Retail Banking

**Lori Neill**  
Vice President / Retail Banking  
Operations Manager

STURGIS BRANCH  
**Tina Cronkhite**  
Vice President /  
Regional Business Development  
Manager /  
Branch Manager

BATTLE CREEK BRANCH  
**Lisa Walker**  
Vice President /  
Branch Manager

CENTREVILLE BRANCH  
**Jenny Haydon**  
Branch Manager

COLDWATER MAIN & EAST  
CHICAGO BRANCHES  
**Felicia Landis**  
Branch Manager

CONSTANTINE BRANCH  
**Veronica Wolcott**  
Branch Manager

HILLSDALE BRANCH  
**Jennifer Crist**  
Assistant Vice President /  
Branch Manager

MARSHALL BRANCH  
**Kara Mead**  
Vice President /  
Commercial Loan Officer /  
Branch Manager

MENDON BRANCH  
**Doreen Tobin**  
Assistant Vice President /  
Branch Manager

PORTAGE BRANCH  
**Cammy Fleckenstein**  
Branch Manager

THREE RIVERS BRANCH  
**Kelsey McClish**  
Branch Manager

UNION CITY/TEKONSHA BRANCH  
**Elizabeth DiDonato**  
Branch Manager

## Business Solutions

**Laurel Walkup**  
Vice President /  
Business Solutions Officer

**Deanna Manville**  
Assistant Vice President /  
Business Solutions Officer

**Karen Fleisher**  
Business Solutions Officer

## Municipal Banking

**Aimee Kornowicz**  
Vice President of Municipal Banking

## Finance

**Kim Hudelson**  
Vice President /  
Controller

## Human Resources

**Angela NaDell**  
First Vice President /  
Chief People Officer

## Information Technology

**Greg Sopcak**  
First Vice President /  
Head of Information  
Technology

**Joseph Duke**  
Assistant Vice President /  
Network Administrator

**Cody Smoker**  
Systems Administrator Officer

## Marketing

**Quinn White**  
Vice President /  
Head of Marketing

## Operations

**Angie Smith**  
First Vice President /  
Head of Operations

**Maggie Usher**  
Vice President / Treasury and  
eService Operations Manager

**Becky Omo**  
Assistant Vice President /  
Deposit Operations Manager

**Lani Smith**  
Assistant Vice President /  
Operations Support Manager

**Vikki Kline**  
Core System Administrator

## Risk Management

**Scott McQueen**  
First Vice President /  
Risk Management Officer

**Jennifer Pope**  
Information Security Officer

## Wealth Management

**Matt Moses**  
Senior Vice President /  
Head of Wealth Management

**Melissa Natzke-Barlow**  
Vice President /  
Senior Investment Officer

**Sherrie Cochran**  
Vice President /  
Wealth Management Officer

**Buzz Leach**  
Vice President /  
Wealth Management Officer

**Michael Depew**  
Wealth Management  
Operations Manager