## Return to Mergers & Acquisitions

## **Deal Overview**

Buyer: Actual Acquirer: Target: Deal Type: IBT Bancorp, Inc. Farmers State Bank of Breckenridge Farwell State Savings Bank Bank & Thrift Company 

 Agreement Date:
 12/22/2005

 Announcement Date:
 12/22/2005

 Announced Deal
 38.06

 Value (\$ M):
 Completed

Completion Date: 10/3/2006
Announced Deal 145.00
Value Per Share (\$)

#### **Consideration Breakout**

| Cash (\$M)          | 7.6     |
|---------------------|---------|
| Common Stock (\$M)  | 33.5    |
| Common Stock Issued | 797,475 |

## **Deal Pricing Ratios**

|                                     | Announcement | Completion |
|-------------------------------------|--------------|------------|
| Price / Book (%)                    | 278.9        | 295.5      |
| Price / Tangible Book (%)           | 278.9        | 295.5      |
| Price / Earnings (x)                | 24.8         | 29.1       |
| Price / Deposits (%)                | 49.90        | 55.34      |
| Price / Assets (%)                  | 41.86        | 46.10      |
| Tangible Book Premium/ Deposits (%) | 37.40        | 43.68      |

#### **Deal Terms**

# **Description of Consideration**

IBT Bancorp Inc. paid \$29.00 in cash and exchanged 3.0382 shares of common stock to acquire Farwell State Savings Bank. Total consideration was subject to adjustment under certain circumstances.

| Accounting Method                     | Purchase  |
|---------------------------------------|-----------|
| In-State Transaction?                 | Yes       |
| Merger of Equals?                     | No        |
| Geographic Expansion?                 | In Market |
| Goodwill Generated (\$ 000)           | 22,263    |
| Estimated Cost Savings (%)            | NA        |
| Estimated Cost Savings (\$ 000)       | NA        |
| Est. Restructuring Charges (\$ 000)   | 382       |
| Maximum Termination Fee (\$ 000)      | NA        |
| Minimum Termination Fee (\$ 000)      | 0         |
| Exchange Ratio (Common For Common)    | 3.038200  |
| Exchange Ratio (Common For Preferred) | NA        |

| Exchange Ratio (Preferred For Common)    | NA    |
|--|-------|
| Exchange Ratio (Preferred For Preferred) | NA    |
| Lockup Agreement                         | No    |
| Strike Price (\$ )                       | NA    |
| % of Shares Outstanding                  | NA    |
| Shares Under Option                      | NA    |
| Core Deposit Intangibles (\$ 000)        | 1,442 |
| Deal Advisers                            |       |

| Financial Advisers | s              |                       | Legal Counsel |                |                              |
|--------------------|----------------|-----------------------|---------------|----------------|------------------------------|
| Party Advised      | Adviser Hired? | Firm Name             | Party Advised | Adviser Hired? | Firm Name                    |
| Buyer              | Yes            | Austin Associates LLC | Buyer         | Yes            | Foster Swift Collins & Smith |
| Seller             | Yes            | Austin Associates LLC | Seller        | Yes            | Bodman PLC                   |

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