

The AES Corporation

48th Annual EEI Financial Conference
November 2013

Safe Harbor Disclosure

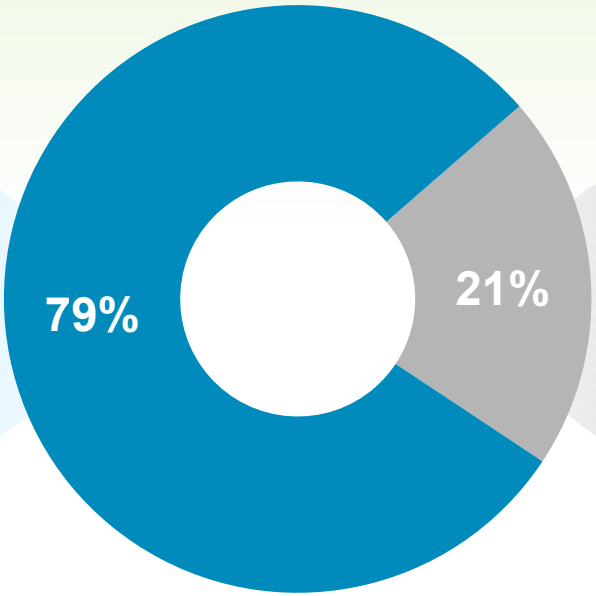
Certain statements in the following presentation regarding AES' business operations may constitute "forward-looking statements." Such forward-looking statements include, but are not limited to, those related to future earnings growth and financial and operating performance. Forward-looking statements are not intended to be a guarantee of future results, but instead constitute AES' current expectations based on reasonable assumptions. Forecasted financial information is based on certain material assumptions. These assumptions include, but are not limited to accurate projections of future interest rates, commodity prices and foreign currency pricing, continued normal or better levels of operating performance and electricity demand at our distribution companies and operational performance at our generation businesses consistent with historical levels, as well as achievements of planned productivity improvements and incremental growth from investments at investment levels and rates of return consistent with prior experience. For additional assumptions see Slide 37 and the Appendix to this presentation. Actual results could differ materially from those projected in our forward-looking statements due to risks, uncertainties and other factors. Important factors that could affect actual results are discussed in AES' filings with the Securities and Exchange Commission including but not limited to the risks discussed under Item 1A "Risk Factors" and Item 7: Management's Discussion & Analysis in AES' 2012 Annual Report on Form 10-K, as well as our other SEC filings. AES undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Who We Are: A Diversified Power Generation & Distribution Company

Full Year 2012 Adjusted Pre-Tax Contribution (PTC)[1,2]: $2.1 Billion Before Corporate Charges of $0.7 Billion

Generation

- U.S., Chile, Brazil, Central America and Philippines most significant
- 30 GW of generating capacity



Utilities

- U.S. and Brazil most significant
- Includes 8 GW of generating capacity

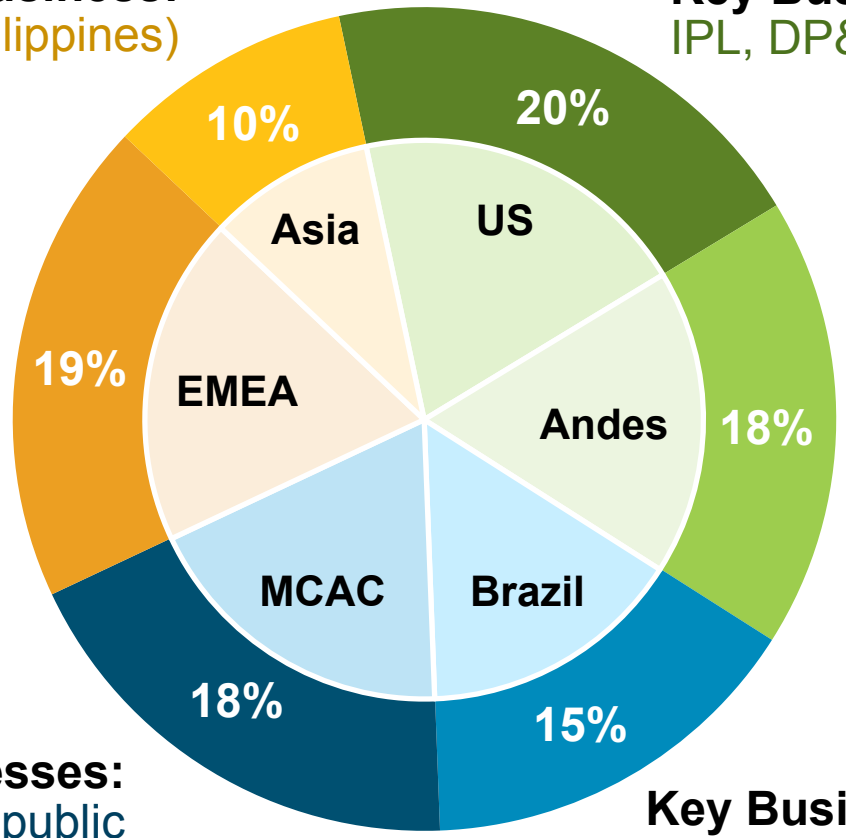
1. A non-GAAP financial measure. See Appendix for definition and reconciliation.
2. Amounts previously reported have been recast to reflect the reclassification of closed asset sales as discontinued operations.

Key Businesses Represent ~70% of Adjusted PTC[1,2]

Full Year 2012 $2.1 Billion Before Corporate Charges of $0.7 Billion

Key Business:
Masinloc (Philippines)

Key Businesses:
IPL, DP&L, U.S. Generation



Key Business:
Maritza (Bulgaria)

Key Businesses:
Gener[3], Argentina

Key Businesses:
Dominican Republic

Key Businesses:
Tietê, Sul

1. A non-GAAP financial measure. See Appendix for definition and reconciliation.
2. Amounts previously reported have been recast to reflect the reclassification of closed asset sales as discontinued operations.
3. Operations in Chile and Colombia.

Strategy to Unlock Shareholder Value

1 Improving Profitability

Increase Earnings and Cash Flow

- Streamline operations and reduce costs
- Improve returns of operating businesses

2 Narrowing Our Geographic Focus

Simplify Story and Reduce Portfolio Risk

- Exit markets without a competitive advantage
- Redeploy capital at attractive risk-adjusted returns

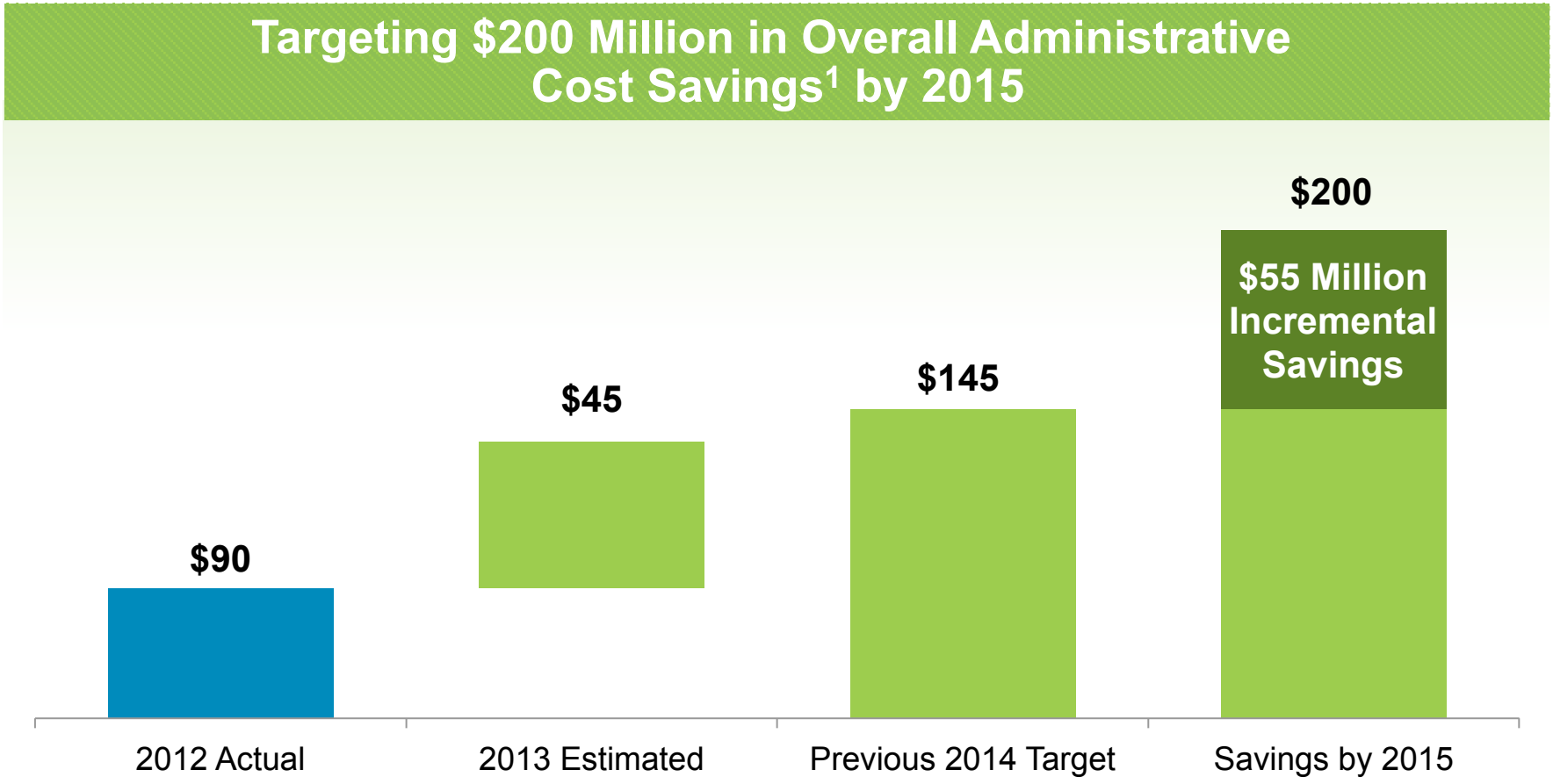
3 Optimizing Capital Allocation

Maximize Risk-Adjusted Returns

- Invest in platform expansion opportunities
- Delever and return cash to shareholders

Improving Profitability: Increasing Cost Savings Target by $55 Million by 2015

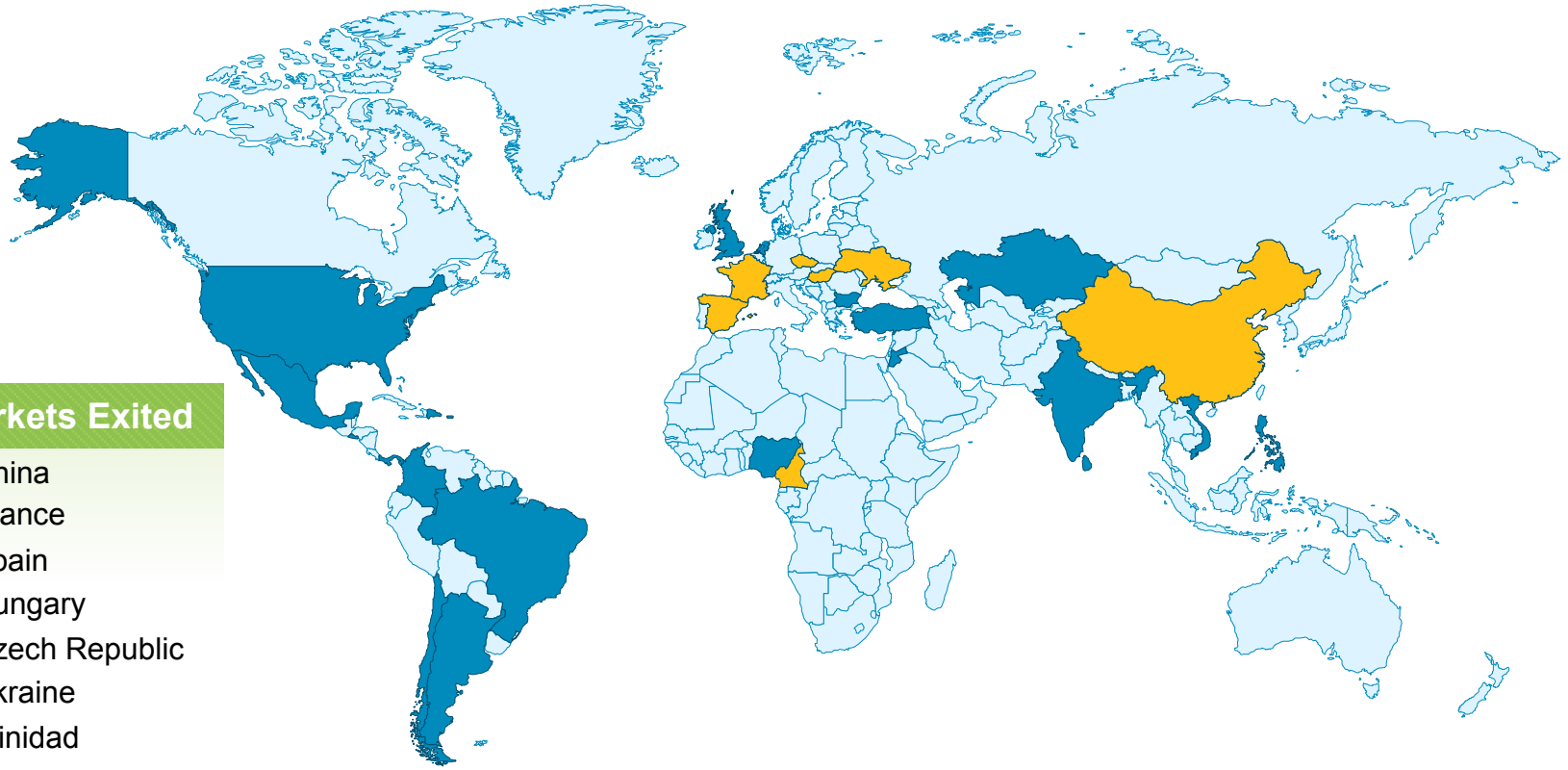
$ in Millions



1. Cost reductions will be reflected in General and Administrative Expense, as well as Cost of Sales.

Narrowing Our Geographic Focus: Simplify Story and Reduce Risk

Closed $1.4 Billion in Asset Sales; Announced to Exit 8 Markets[1]



Markets Exited

1. China
2. France
3. Spain
4. Hungary
5. Czech Republic
6. Ukraine
7. Trinidad
8. Cameroon

Future Asset Sales – Businesses With Limited Growth Potential or Competitive Advantage

1. Announced exit of Cameroon in November 2013.

Optimizing Capital Allocation: Reducing Leverage and Returning Cash to Shareholders

	Since September 2011

Debt Repayment	• $1 billion in prepayments
	  ▸ $820 million recourse debt
	  ▸ $197 million non-recourse debt (Brasiliana)

Share Buybacks	• $453 million • 39 million shares; average price $11.58/share
Dividend	• Initiated quarterly dividend • Increased quarterly dividend by 25% or $0.01 per share, to $0.05 per share, beginning in Q1 2014

Business Updates

Bulgaria

- Continue to perform according to long-term contract
- Receivables balance has grown modestly to $135 million – 91% is less than 90 days overdue
- Government of Bulgaria has passed new laws
  - Once implemented should help improve NEK's (government-owned offtaker) financial situation

DP&L

- ESP Order received
  - Provides stability to the business through 2016
  - Continuing to work with the Ohio Commission to address challenges in 2017 and beyond
- Generation separation application to be filed by year-end 2013
  - Comprehensive plan to be developed thereafter, allowing for separation by May 2017

Third Quarter and Year-to-Date 2013 Results

$ in Millions, Except Per Share Amounts	Q3 2013	Q3 2012	YTD 2013	YTD 2012	2013 Guidance	% of 2013 Guidance Midpoint
Adjusted EPS[1]	$0.39	$0.35	$1.01	$0.90	$1.24-$1.32	79%
Proportional Free Cash Flow[1]	$347	$501	$847	$949	$750-$1,050	94%
Consolidated Net Cash Provided by Operating Activities	$855	$1,015	$2,040	$2,129	$2,500-$3,100	73%

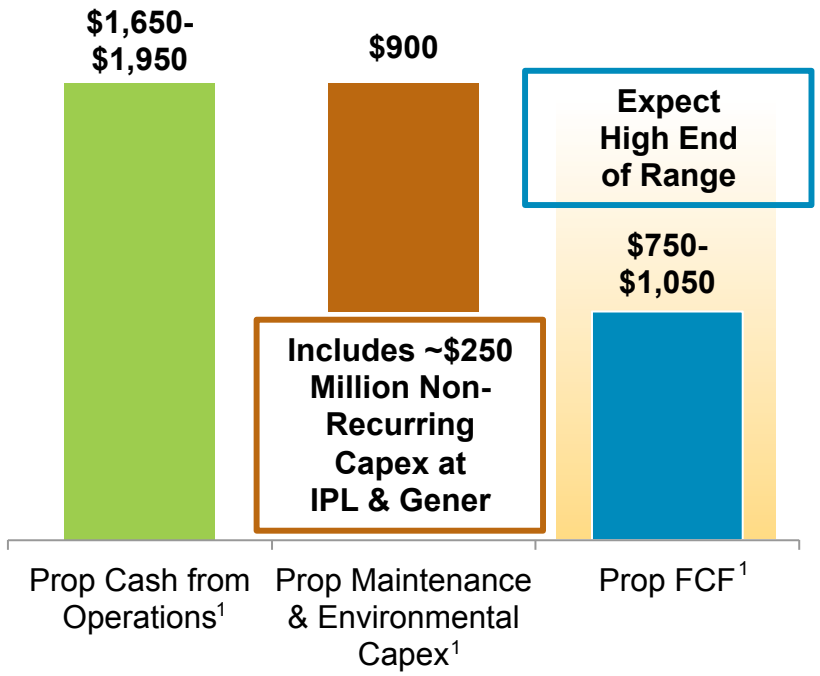
- Expect to achieve high end of Proportional Free Cash Flow[1] guidance

1. A non-GAAP financial measure. See Appendix for definition and reconciliation.

Cash Flow: Expect to Achieve High End of the Range

$ in Millions

2013 Proportional Free Cash Flow (Prop FCF)[1]



- Uses of ~$1 billion of 2013 Prop FCF[1]
  - ~$500 million of non-recourse debt repayment
  - Some cash retained at businesses
  - $400-$500 million of Parent Free Cash Flow[1]
    - Expect high end of range in 2013

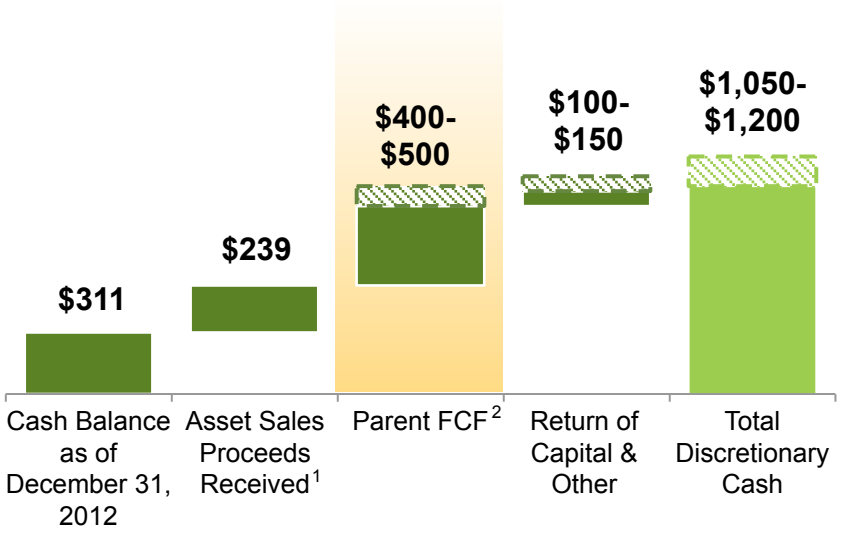
Attractive Prop FCF[1] Generation of ~$1.0 Billion; Non-Recurring Environmental Capex Largely Completed by 2015

1. A non-GAAP financial measure. See Appendix for definition and reconciliation.

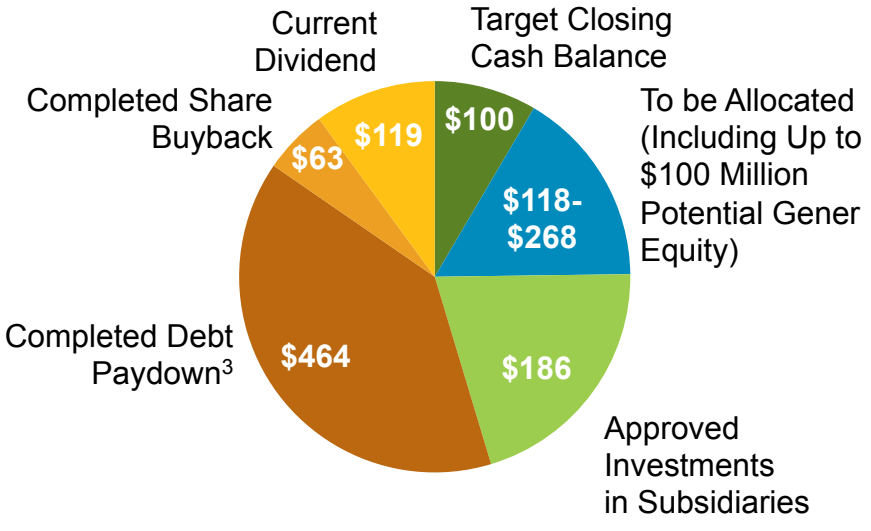
2013 Parent Capital Allocation Plan

$ in Millions

Discretionary Cash – Sources ($1,050-$1,200)



Discretionary Cash – Uses ($1,050-$1,200)



Unallocated Cash Available to Invest in Share Buybacks, Platform Expansions and Debt Paydown

1. Includes closed asset sale proceeds net of transaction costs of: $46 million (JHRH in China), $108 million (Ukraine utilities), $24 million (Cartagena in Spain), $30 million (Trinidad generation), $26 million (wind turbines in U.S.) and other small transactions.
2. A non-GAAP financial metric. See Appendix for definition and reconciliation.
3. Includes $300 million recourse debt prepayment and premiums paid on $1 billion in debt transactions, plus scheduled amortization of senior secured term loan.

Reaffirming Guidance

6%-8% Average Annual Total Return Through 2015

- 2014 Expectations
  - Adjusted EPS[1] to be in-line with 4%-6% growth trajectory
- 2015 – Reaffirming 6%-8% average annual total return[2]
  - Includes 4%-6% Adjusted EPS[1] growth and 1%-2% dividend yield
  - In 2015, higher cost savings adds $0.05 in 2015, offset by other drivers, including slower demand growth in Brazil and weaker foreign currencies
- Growth in Proportional Free Cash Flow[1]
  - Parent Free Cash Flow[1] to grow faster than earnings
- Guidance next steps – On Q4 2013 earnings call, expect to provide:
  - 2014 Guidance for Adjusted EPS[1] and cash flow
  - 2015 Update
  - Significant drivers beyond 2015

1. A non-GAAP financial measure. See Appendix for definition and reconciliation.
2. Commodity and foreign currency exchange rates forward curves as of October 31, 2013.

Opportunities for Future Growth

Partnerships

- Google to invest $103 million in 266 MW Mount Signal solar project under construction in California
  - Half of proceeds will go to AES in 2014
- Antofagasta Minerals 40% equity partner in Alto Maipo



Smaller Scale Platform Enhancement Projects

- AES Energy Storage
  - Brought on-line 40 MW energy storage resource in Ohio
  - More than 200 MW[1] resource in operation or under construction
- Water desalination
  - MOU with Abengoa to develop a $26 million, 800 m^3/hour water desalination facility, adjacent to our 545 MW Angamos coal-fired plant in Chile

1. Includes generation capacity, as well as controllable load; interconnected capacity of 100 MW.

Projects Under Construction and in Advanced Development

IPL (US)

- $511 million investment at IPL for Mercury and Air Toxics Standards (MATS) compliance
  - Commenced construction to upgrade 2,400 MW of coal-fired capacity
  - Commercial operation of all units expected by 2016
  - Eligible to earn cash returns on investment during construction

531 MW Alto Maipo Hydroelectric Project (Chile)

- Under development
  - All key permits in place and EPC contract signed
  - Making good progress on financing and expect financial close by year-end

2,231 MW Under Construction On Track to Come On-Line Through 2016[1]

1. See Slide 30 for details of projects under construction.

Key Takeaways

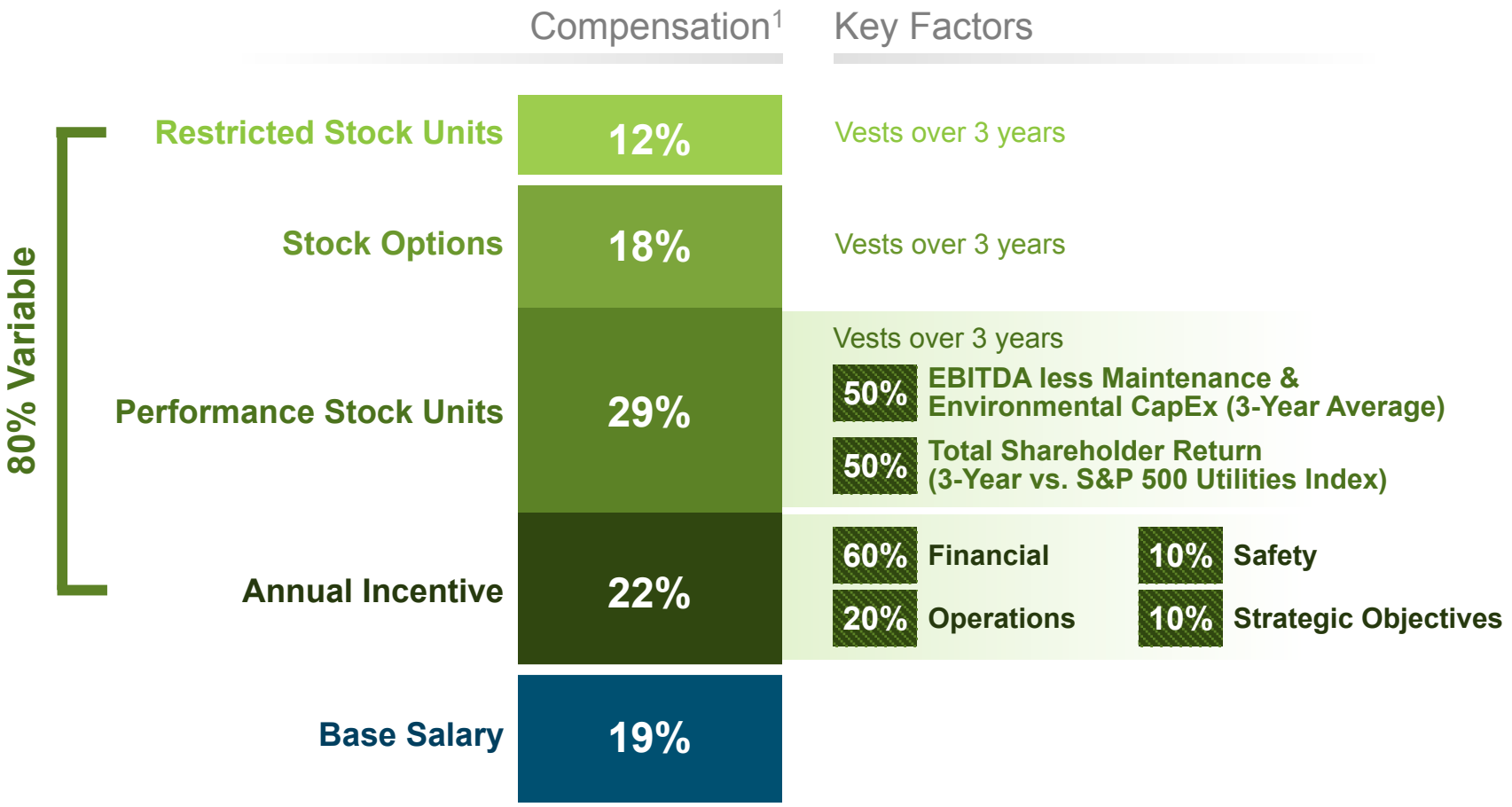
- Executing on our strategy
  - Improving profitability
  - Narrowing geographic focus
  - Optimizing capital allocation
- On track for full year 2013 guidance
- Reaffirming average annual total return of 6%-8% through 2015

Appendix

- Executive Compensation — Slide 18
- DP&L Rate Case Order — Slide 19
- Q3 & YTD 2013 Adjusted EPS[1] — Slides 20-21
- Hydrology Update — Slide 22
- Full Year 2013 Guidance — Slide 23
- 2013 Guidance Estimated Sensitivities — Slide 24
- Adjusted PTC[1]: Reconciliation to Public Financials — Slide 25
- AES Modeling Disclosures — Slides 26-27
- 2012-2015 Adjusted EPS[1] Operating Drivers — Slide 28
- Construction — Slides 29-30
- Asset Sales — Slide 31
- Reconciliations — Slides 32-36
- Assumptions & Definitions — Slides 37-39

1. A non-GAAP financial measure. See “definitions”.

Executive Compensation Aligned with Shareholders' Interests



80% of Compensation is Tied to Stock Price and/or Business Performance

1. 2013 target compensation for CEO and other Named Executive Officers.

DP&L Rate Case Order

Electric Security Plan (ESP)

Key Elements	DP&L ESP Filing (December 12, 2012)	PUCO Order (September 6, 2013)
Non-Bypassable Charge	$137.5 million/year for 5 years (Jan. 2013-Dec. 2017)	$110 million/year for 3 years (Jan. 2014-Dec. 2016); Potential $45.8 million over 5 months (Jan. 2017-May 31, 2017)
Switching Tracker	Ends June 2016	No Tracker
Transition to Market	100% by June 2016[1]	100% by June 1, 2017[2]
Generation Separation	By December 2017	By May 31, 2017[3]

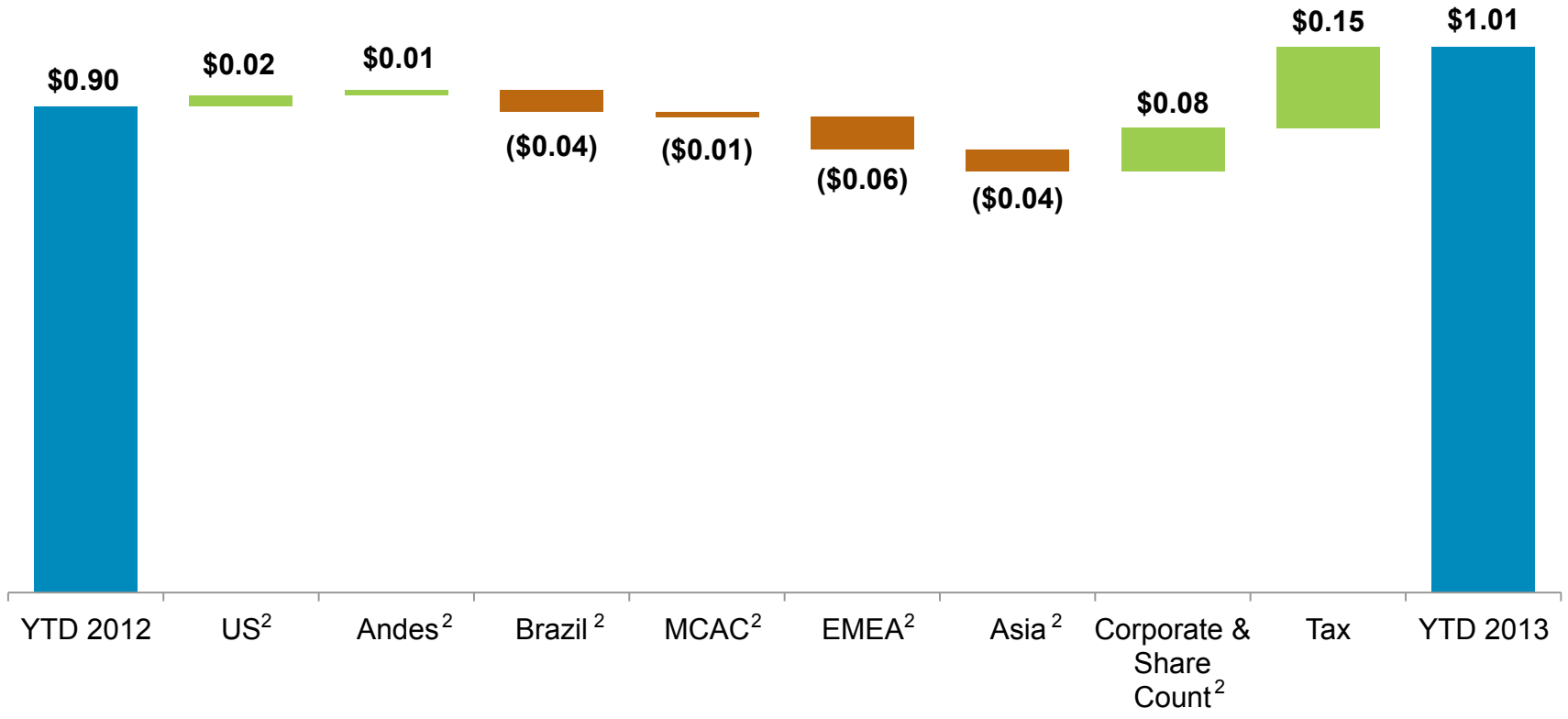
1. ESP included an initial auction of SSO load of 10% in 2013, increasing to 40% in June 2014, 70% in June 2015 and 100% in June 2016.
2. Initial auction of 10% beginning January 1, 2014 through December 31, 2014, increasing to 40% on January 1, 2015 through December 31, 2015, 70% on January 1, 2016 through May 31, 2017 and 100% thereafter.
3. DP&L to file separation application by December 31, 2013.

Q3 2013 Adjusted EPS[1] Increased $0.04



1. A non-GAAP financial measure. See reconciliation on Slide 34 and "definitions".
2. Adjusted EPS impacts assume weighted average tax rate of 26.4% and share count of 747 million.

Year-to-Date 2013 Adjusted EPS[1] Increased $0.11



1. A non-GAAP financial measure. See reconciliation on Slide 35 and "definitions".
2. Adjusted EPS impacts assume weighted average tax rate of 21.6% and share count of 749 million.

Hydrology has Stabilized Across Various Markets

$ in Millions, Except Per Share Amounts

Unfavorable Hydrology Impact				
Country	**SBU**	**Q3 2013**	**Q4 2013 Estimate**	**FY 2013 Estimate**
Panama	MCAC	$26	$4	$78
Chile & Colombia	Andes	$11	$6	$28
Brazil	Brazil	-	-	$16
Turkey	EMEA	$1	$1	$7
TOTAL ADJUSTED PTC[1] Impact		**$38**	**$11**	**$129**
TOTAL ADJUSTED EPS[1,2] Impact		**$0.04**	**$0.01**	**$0.13**

- Dry conditions across the portfolio had a $0.04 unfavorable impact in Q3, relative to average conditions
- Hydrological conditions are improving and spot prices are declining in several markets
  - Helpful as we were covering some shortfalls in spot markets
- Expect a $0.01 impact in Q4 and full year impact of $0.13

1. A non-GAAP financial measure. See reconciliations on Slides 34-35 and “definitions”.
2. Adjusted EPS assumes weighted average tax rate of 24% and share count of 749 million.

Reaffirming Full Year 2013 Guidance

$ in Millions, Except Per Share Amounts

SBU	2012 Actual Adjusted PTC[1]	2013 Adjusted PTC[1] Modeling Range[2] (Investor Day)	2013 Adjusted PTC[1] (Current Expectation)
US	$410	$350-$390	+ Wind; Southland; DPL
Andes	$369	$385-$425	= Low end due to hydrology
Brazil	$321	$305-$335	– Hydrology; low demand
MCAC	$388	$390-$425	– Hydrology
EMEA	$397	$360-$400	= In line[3]
Asia	$201	$140-$160	= Low end
Corp/Other	($734)	($710-$730)	+ Accelerated cost savings
		Modeling Disclosures[2]	
Total AES Adjusted PTC[1]		**$1,210-$1,415**	**$1,220-$1,305**
Tax Rate		26%-28%	23%-25%
Diluted Share Count		752	749
ADJUSTED EPS[1] GUIDANCE		**$1.24-$1.32**	**$1.24-$1.32**

Mix of SBU Contributions has Changed, but Bottom Line Remains the Same

1. A non-GAAP financial measure. See reconciliation on Slide 36 and "definitions".
2. Provided for modeling purposes only. Not intended to be guidance.
3. EMEA expectations in line after adjusting for impact of Cameroon businesses reflected in discontinued operations.

2013 Guidance Estimated Sensitivities

Interest Rates[1]

- 100 bps move in interest rates over balance of year 2013 is equal to a change in EPS of approximately $0.005

Currencies

- 10% appreciation in USD against the following key currencies is equal to the following negative EPS impacts:

	Balance of Year 2013	
	Average Rate	Sensitivity
Argentine Peso (ARS)	6.19	$0.005
Brazilian Real (BRL)	2.25	$0.005
Colombian Peso (COP)	1,894	Less than $0.005
Euro (EUR)	1.36	Less than $0.005

Commodity Sensitivity

10% increase in commodity prices is forecasted to have the following EPS impacts:	Balance of Year 2013	
	Average Rate	Sensitivity
NYMEX Coal	$55/ton	Less than $0.005, negative correlation
Rotterdam Coal (API 2)	$83/ton	
NYMEX WTI Crude Oil	$97/bbl	$0.005, positive correlation
IPE Brent Crude Oil	$110/bbl	
NYMEX Henry Hub Natural Gas	$3.5/mmbtu	Less than $0.005, positive correlation
UK National Balancing Point Natural Gas	£0.70/therm	

Note: Guidance given November 7, 2013. Sensitivities are provided on a standalone basis, assuming no change in the other factors, to illustrate the magnitude and direction of changing market factors on AES results. Estimates show the impact on year-to-go (October 1, 2013 through December 31, 2013) adjusted EPS. Actual results may differ from the sensitivities provided due to execution of risk management strategies, local market dynamics and operational factors. Year-to-go 2013 guidance is based on currency and commodity forward curves and forecasts as of October 31, 2013. There are inherent uncertainties in the forecasting process and actual results may differ from projections. The Company undertakes no obligation to update the guidance presented today. Please see Item 3 of the Form 10-Q for a more complete discussion of this topic. AES has exposure to multiple coal, oil, and natural gas indices; forward curves are provided for representative liquid markets. Sensitivities are rounded to the nearest ½ cent per share.

1. The move is applied to the floating interest rate portfolio balances as of September 30, 2013.

Third Quarter 2012-2013 Adjusted PTC[1]: Reconciliation to Public Financials of Listed Subsidiaries & Public Filers

This table provides financial data of those operating subsidiaries of AES that are publicly listed or have publicly filed financial information on a stand-alone basis. The table provides a reconciliation of the subsidiary's Adjusted PTC as it is included in AES consolidated Adjusted PTC with the subsidiary's income/(loss) from continuing operations under US GAAP and the subsidiary's locally IFRS reported net income, if applicable. Readers should consult the subsidiary's publicly filed reports for further details of such subsidiary's results of operations.

AES SBU/Reporting Country	US				Andes/Chile		Brazil			
AES Company	IPL		DPL		AES Gener[2]		Eletropaulo[2]		Tietê[2]	
$ in Millions	Q3 2013	Q3 2012	Q3 2013	Q3 2012	Q3 2013	Q3 2012	Q3 2013	Q3 2012	Q3 2013	Q3 2012
US GAAP Reconciliation										
Business Unit Adjusted Earnings to AES [1,3]	**$27**	**$27**	**$33**	**$43**	**$44**	**$49**	**$10**	**$2**	**$24**	**$31**
AES Business Unit Adjusted PTC[1]	**$43**	**$45**	**$45**	**$62**	**$59**	**$87**	**$14**	**$3**	**$36**	**$44**
Impact of AES Adjustments excluded from Public Filings	-	-	-	-	$1	$1	-	-	-	-
Adjusted PTC[1,3] Public Filer (Stand-alone)	**$43**	**$45**	**$45**	**$62**	**$60**	**$88**	**$14**	**$3**	**$36**	**$44**
Unrealized Derivatives (Losses)/Gains	-	-	($1)	$8	-	-	-	-	-	-
Unrealized Foreign Currency Transaction Losses	-	-	-	-	$4	$2	-	-	-	-
Impairment Losses	-	-	-	($1,850)	-	-	-	-	-	-
Disposition/Acquisition Gains	-	-	-	-	-	-	-	-	-	$2
Non-Controlling Interest before Tax	$1	$1	$1	$1	$29	$37	$75	$21	$121	$147
Income Tax Benefit/(Expenses)	($16)	($18)	($11)	($22)	($24)	($56)	($26)	($8)	($53)	($63)
US GAAP Income/(Loss) from Continuing Operations[4]	**$28**	**$28**	**$34**	**($1,801)**	**$69**	**$72**	**$63**	**$16**	**$104**	**$130**
IFRS Reconciliation										
Adjustment to Depreciation & Amortization[5]					($15)	($14)	($11)	($7)	($6)	($9)
Adjustment to Regulatory Liabilities & Assets[6]					-	-	($62)	($22)	-	-
Adjustment to Taxes[7]					$6	($16)	$19	$8	$2	$2
Other Adjustments					($13)	($5)	$4	$5	($2)	($3)
IFRS Net Income					**$47**	**$37**	**$13**	**-**	**$98**	**$120**
BRL-USD Implied Exchange Rate							2.1230	2.1094	2.2884	2.0282

1. A non-GAAP financial measure. Reconciliation provided above. See "definitions" for descriptions of adjustments.
2. The listed subsidiary is a public filer in its home country and reports its financial results locally under IFRS. Accordingly certain adjustments presented under IFRS Reconciliation are required to account for differences between US GAAP and local IFRS standards.
3. Total Adjusted PTC, US GAAP Income from continuing operations and intervening adjustments are calculated before the elimination of inter-segment transactions such as revenue and expenses related to the transfer of electricity from AES generation plants to AES utilities within Brazil.
4. Represents the income/(loss) from continuing operations of the subsidiary included in the consolidated operating results of AES under US GAAP.
5. Adjustment to depreciation and amortization expense represents additional expense required due primarily to basis differences of long-lived and intangible assets under IFRS for each reporting period.
6. Adjustment to regulatory assets and liabilities in Brazil is required as IFRS does not recognize such assets or liabilities.
7. Adjustment to taxes represents mainly differences relating to the regulatory assets and liabilities impact on revenue (Eletropaulo) and depreciation for the difference in cost basis of PP&E (Eletropaulo and Tiete).

AES Modeling Disclosures

$ in Millions	2013 Assumptions
Income Statement Assumptions	
Adjusted PTC[1]	$1,220-$1,305
Tax Rate	23%-25%
Diluted Share Count	749
Parent Company Cash Flow Assumptions	
Subsidiary Distributions (a)	$1,150-$1,250
Cash Interest (b)	$450
Cash for Development, General & Administrative and Tax (c)	$300
Parent Free Cash Flow (a – b – c)	$400-$500

- Commodity and foreign currency exchange rates forward curves as of October 31, 2013

1. A non-GAAP financial measure. See reconciliation on Slide 37 and “definitions”.

Third Quarter 2013 SBU Modeling Disclosures

$ in Millions	Total Debt			Cash & Cash Equivalents, Restricted Cash, Short-Term Investments, Debt Service Reserves & Other Deposits		
	Consolidated	Adjustment Factor	Proportional	Consolidated	Adjustment Factor	Proportional
US	$5,576	-	$5,576	$873	($1)	$872
Andes	$2,615	($736)	$1,879	$417	($123)	$294
Brazil[1]	$2,200	($1,446)	$754	$1,162	($875)	$287
MCAC	$2,306	($228)	$2,078	$574	($74)	$500
EMEA	$1,508	($189)	$1,319	$356	($53)	$303
Asia SBU	$1,161	($370)	$791	$100	($14)	$86
Subtotal	**$15,366**	**($2,969)**	**$12,397**	**$3,482**	**($1,140)**	**$2,342**
Corp/Other	$5,670	-	$5,670	$552	-	$552
TOTAL	**$21,036**	**($2,969)**	**$18,068**	**$4,034**	**($1,140)**	**$2,894**

1. In addition to total debt, Eletropaulo has $1.7 billion of pension plan liabilities. AES owns 16% of Eletropaulo.

2012-2015 Adjusted EPS[1] Operating Drivers

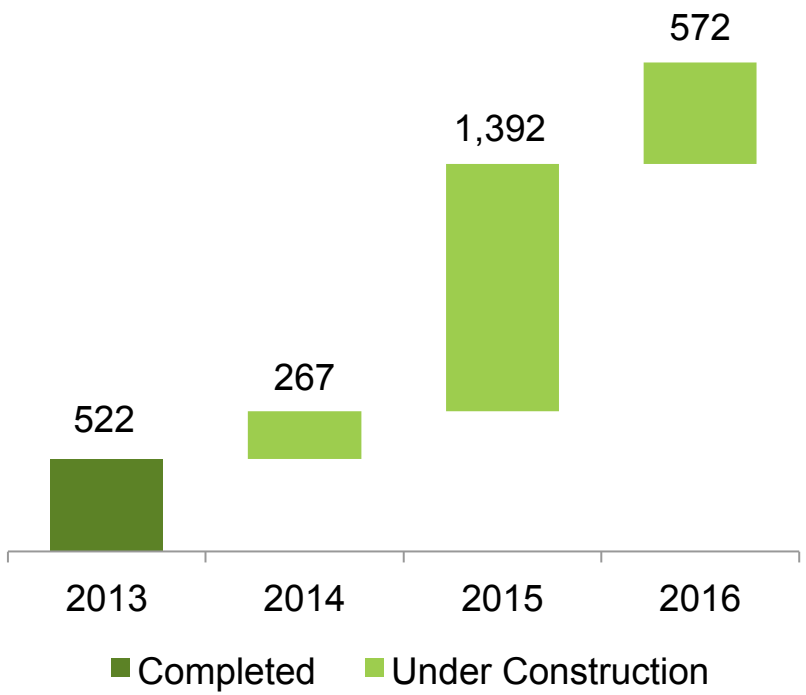
SBU	Overall Direction	2012-2015 Operating Drivers		
		Operations	New Capacity	Cost Cutting
US	=	– DPL Adjusted PTC[1] of $85-$95 through 2015 + Wind earnings	• IPL MATS • IPL CCGT	• $110 million cost savings from 2012-2015 ▸ SBUs ▸ Corporate
Andes	+	+ Angamos contract step-up – FX in Colombia and Argentina	• Ventanas IV • Tunjita • Guacolda V	
Brazil	–	– Slower demand growth – FX		
MCAC	+	+ Dominican Republic – higher margins + Puerto Rico – significant operational improvements + Panama – excess generation		
EMEA	–	+ Kazakhstan – higher prices and volumes – Cartagena (one-time benefit in 2012)	• UK Wind • IPP 4 Jordan	
Asia	–	– Lower spot sales at Masinloc (contracted) – China asset sales	• Mong Duong	
Corp/Other	+	+ Capital allocation		

1. A non-GAAP financial measure. See Appendix for definition and reconciliation.

Construction Program Contributes Near-Term Growth

Long-Term Debt is Committed and AES has Funded its Equity Contributions

2,753 Gross MW On-Line by Year[1]



- 2013 additions include:
  - 270 MW Ventanas IV (Chile)
  - 216 MW Kribi (Cameroon)
  - 36 MW renewable projects (United Kingdom)
- 2014 additions include:
  - 20 MW Tunjita (Colombia)
  - 247 MW IPP 4 Jordan (Jordan)
- 2015 additions include:
  - 1,240 Mong Duong 2 (Vietnam)
  - 152 MW Guacolda V (Chile)
- 2016 addition:
  - 532 MW Cochrane (Chile)
  - 40 MW Cochrane ES (Chile)

1. As of November 7, 2013: 1,437 proportional MW. Does not include 2,400 MW of MATS upgrades at IPL or projects under construction at our solar JV, Silver Ridge Power Corporation. See Slide 30 for details of projects under construction.

Note: The totals represent projections and there can be no assurance that we will complete construction of these projects or that completion will occur in the timeframes set forth above. For discussion of risks involved in the development process, see Item 1-A: Risk Factors – Our business is subject to substantial development uncertainties in our 2012 Form 10-K.

2,231 MW Under Construction[1] as of November 6, 2013

	Generation (Thermal)				Generation (Renewables)	
	Jordan	Chile	Vietnam	Chile	Colombia	Chile
Project	IPP 4 Jordan	Guacolda V	Mong Duong 2	Cochrane	Tunjita	Cochrane ES
% Owned	60%	35%	51%	42%	71%	42%
Type	Heavy Fuel Oil	Coal	Coal	Coal	Hydro	Energy Storage
Gross MW	247 MW	152 MW	1,240 MW	532 MW	20 MW	40 MW
Expected Commercial Operations Date	2H 2014	2H 2015	2H 2015	2016	2H 2014	2016

1. Does not include 2,400 MW of MATS upgrades at IPL or projects under construction at our solar JV, Silver Ridge Power Corporation.

Note: These are some of our construction projects. Other projects not currently on this slide, whether developed through acquisitions or otherwise, may be brought on-line before these projects. In addition, some of these examples may not close or be completed as anticipated, or they may be delayed, due to uncertainty inherent in the development process

Narrowing Our Geographic Focus: Since September 2011, Sold 21 Assets and Exited 8 Countries

$ in Millions

Business	Country	AES Share of Proceeds			Remarks
		September 2011-December 2012	2013	Total	
Atimus (Telecom)	Brazil	$284		$284	Non-core asset; Paid down $197 million[1] in debt at Brasiliana subsidiary
Bohemia	Czech Republic	$12		$12	Limited growth
Edes and Edelap	Argentina	$4		$4	Underperforming businesses
Cartagena	Spain	$229	$24	$253	No expansion potential
Red Oak and Ironwood	U.S.	$228		$228	No expansion potential
French Wind	France	$42		$42	Limited growth/ no competitive advantage
Hydro, Coal and Wind	China	$87	$46	$133	Limited growth/ no competitive advantage
Tisza II	Hungary	$14		$14	Limited growth/ no competitive advantage
Two Distribution Companies	Ukraine		$108	$108	Limited growth/ no competitive advantage
Trinidad	Trinidad		$30	$30	Limited growth/ no competitive advantage
Wind Turbines	U.S.		$26	$26	No suitable project
Sonel, Dibamba and Kribi	Cameroon		$220	$220	
Wind Project & Pipeline	India & Poland		$16	$16	
TOTAL		**$900**	**$470**	**$1,370**	

1. AES owns 46% of its Brasiliana subsidiary. Proceeds and debt reflect AES' ownership percentage.

Reconciliation of Adjusted EPS[1]

	Full Year	
	2012	2011
GAAP Diluted EPS from Continuing Operations	($1.24)	$0.61
Adjustment to Diluted Shares	$0.01	-
NON-GAAP DILUTED EPS FROM CONTINUING OPERATIONS	**($1.23)**	**$0.61**
Unrealized Derivative Losses[2]	$0.11	$0.01
Unrealized Foreign Currency Transaction (Gains)/Losses[3]	($0.03)	$0.05
Disposition/Acquisition (Gains)	($0.18)[4]	-
Impairment (Gains)/Losses	$2.53[5]	$0.29[6]
Debt Retirement Losses	$0.01[7]	$0.04[8]
ADJUSTED EPS[1]	**$1.21**	**$1.00**

1. A non-GAAP financial measure. See "definitions". Amounts previously reported have been recast to reflect the reclassification of the Ukraine distribution businesses as discontinued operations.
2. Unrealized derivative losses were net of income tax per share of $0.04 and $0.01 in the year ended December 31, 2012 and 2011, respectively.
3. Unrealized foreign currency transaction (gains)/losses were net of income tax per share of $0.00 and $0.00 in the year ended December 31, 2012 and 2011, respectively.
4. Amount primarily relates to the gains from the sale of 80% of our interest in Cartagena for $178 million ($109 million, or $0.14 per share, net of income tax of $0.09 per share) and equity method investments in China of $24 million ($25 million, or $0.03 per share, including an income tax credit of $1 million, or $0.00 per share).
5. Amount primarily relates to the goodwill impairment at DPL of $1.82 billion ($1.82 billion, or $2.39 per share, net of income tax of $0.00 per share). Amount also includes other-than-temporary impairment of equity method investments in China of $32 million ($32 million, or $0.04 per share, net of income tax of $0.00 per share), and at InnoVent of $17 million ($17 million, or $0.02 per share, net of income tax of $0.00 per share), as well as asset impairments of wind turbines and projects of $41 million ($26 million, or $0.03 per share, net of income tax of $0.02 per share), at Kelanitissa of $19 million ($17 million, or $0.02 per share, net of noncontrolling interest of $2 million and of income tax of $0.00 per share), and at St. Patrick of $11 million ($11 million, or $0.01 per share, net of income tax of $0.00 per share.
6. Amount includes other-than-temporary impairment of equity method investments at Chigen, including Yangcheng, of $79 million ($79 million, or $0.10 per share, net of income tax of $0.00 per share), asset impairments of wind turbines of $116 million ($75 million, or $0.10 per share, net of income tax of $0.05 per share), Kelanitissa of $42 million ($38 million, or $0.05 per share, net of noncontrolling interest of $4 million and of income tax of $0.00 per share), Bohemia of $9 million ($9 million, and $0.01 per share, net of income tax of $0.00 per share), and goodwill impairment at Chigen of $17 million ($17 million or $0.02 per share, net of income tax of $0.00 per share).
7. Amount primarily relates to the loss on retirement of debt at the Parent Company of $15 million ($10 million, or $0.01 per share, net of income tax of $0.01 per share).
8. Amount includes loss on retirement of debt at Gener of $38 million ($22 million, or $0.03 per share, net of noncontrolling interest of $11 million and of income tax of $0.01 per share) and at IPL of $15 million ($10 million, or $0.01 per share, net of income tax of $0.01 per share).

Reconciliation of Adjusted PTC[1,2] & Adjusted EPS[1,2]

$ in Millions, Except Per Share Amounts

	Full Year 2012		Full Year 2011	
	Amount	Per Share (Diluted)	Amount	Per Share (Diluted)
Income (Loss) from Continuing Operations Attributable to AES & GAAP Diluted EPS from Continuing Operations	($938)	($1.24)	$477	$0.61
Adjustment to Diluted Shares		$0.01		-
NON-GAAP DILUTED EPS FROM CONTINUING OPERATIONS		**($1.23)**		**$0.61**
Add Back Income Tax from Continuing Operations Attributable to AES	$444		$213	
Pre-Tax Contribution	($494)		$690	

Adjujstments[3]	Full Year 2012		Full Year 2011	
	Net of NCI	Per Share (Diluted)	Net of NCI	Per Share (Diluted)
Unrealized Derivative Losses	$118	$0.11	$11	$0.01
Unrealized Foreign Currency Transaction (Gains)/Losses	($18)	($0.03)	$39	$0.05
Disposition/Acquisition (Gains)	($206)	($0.18)	-	-
Impairment Losses	$1,936	$2.53	$271	$0.29
Debt Retirement Losses	$16	$0.01	$46	$0.04
ADJUSTED PTC[1] & ADJUSTED EPS[1]	**$1,352**	**$1.21**	**$1,057**	**$1.00**

1. A non-GAAP financial measure. See “definitions”.
2. Amounts previously reported have been recast to reflect the reclassification of closed asset sales as discontinued operations.
3. See description of adjustments on Slide 29.

Reconciliation of Third Quarter Adjusted PTC[1] & Adjusted EPS[1]

$ in Millions, Except Per Share Amounts	Third Quarter 2013		Third Quarter 2012	
	Net of NCI[2]	Per Share (Diluted) Net of NCI[2] and Tax	Net of NCI[2]	Per Share (Diluted) Net of NCI[2] and Tax
Income from Continuing Operations Attributable to AES and Diluted EPS from Continuing Operations	$129	$0.17	($1,585)	($2.11)
Add Back Income Tax Expense from Continuing Operations Attributable to AES	$55		$97	
Pre-Tax Contribution	$184		($1,488)	
Adjustments				
Unrealized Derivative (Gains)/Losses[3]	($7)	-	$22	$0.01
Unrealized Foreign Currency Transaction (Gains)/Losses[4]	($22)	($0.03)	($22)	($0.01)
Disposition/Acquisition (Gains)	($4)	-	($25)	($0.04)[(5)]
Impairment Losses	$236	$0.25[(6)]	$1,893	$2.50[(7)]
Loss on Extinguishment of Debt	-	-	-	-
ADJUSTED PTC[1] & ADJUSTED EPS[1]	**$387**	**$0.39**	**$380**	**$0.35**

1. A non-GAAP financial measure. See “definitions”.
2. NCI is defined as Noncontrolling Interests.
3. Unrealized derivative (gains)/losses were net of income tax per share of ($0.01) and $0.02 in the three months ended September 30, 2013 and 2012, respectively.
4. Unrealized foreign currency transaction (gains)/losses were net of income tax per share of ($0.01) and ($0.01) in the three months ended September 30, 2013 and 2012, respectively.
5. Amount primarily relates to the gain from the sale of our interest in China for $24 million ($28 million, or $0.04 per share, including an income tax credit of $4 million, or $0.00 per share).
6. Amount primarily relates to other-than temporary impairment of our equity method investment in Elsta of $122 million ($89 million, or $0.12 per share, net of income tax per share of $0.04). Amount also includes asset impairments at Poland wind projects of $65 million ($47 million, or $0.06 per share, net of noncontrolling interest of $18 million and of income tax per share of $0.00), asset impairment at Itabo (San Lorenzo) of $15 million ($6 million, or $0.01 per share, net of noncontrolling interest of $8 million and of income tax per share of $0.00) as well as goodwill impairment at Ebute of $58 million ($43 million, or $0.06 per share, net of income tax per share of $0.02).
7. Amount primarily relates to the goodwill impairment at DPL of $1.85 billion ($1.85 billion, or $2.46 per share, net of income tax per share of $0.00), asset impairment of wind turbines and projects of $36 million ($25 million, or $0.03 per share, net of income tax per share of $0.01) and Kelanitissa of $5 million ($3 million, or $0.00 per share, net of noncontrolling interest and income tax per share of $0.00).

Reconciliation of Year-to-Date Adjusted PTC[1] & Adjusted EPS[1]

$ in Millions, Except Per Share Amounts	YTD 2013		YTD 2012	
	Net of NCI[2]	Per Share (Diluted) Net of NCI[2] and Tax	Net of NCI[2]	Per Share (Diluted) Net of NCI[2] and Tax
Income from Continuing Operations Attributable to AES and Diluted EPS from Continuing Operations	$410	$0.55	($1,171)	($1.54)
Add Back Income Tax Expense from Continuing Operations Attributable to AES	$96		$326	
Pre-Tax Contribution	$506		($845)	
Adjustments				
Unrealized Derivative (Gains)/Losses[3]	($46)	($0.04)	$88	$0.08
Unrealized Foreign Currency Transaction (Gains)/Losses[4]	$25	$0.04	($8)	-
Disposition/Acquisition (Gains)	($30)	($0.03)[(5)]	($206)	($0.18)[(6)]
Impairment Losses	$284	$0.29[(7)]	$1,973	$2.54[(8)]
Loss on Extinguishment of Debt	$207	$0.20[(9)]	-	-
ADJUSTED PTC[1] & ADJUSTED EPS[1]	**$946**	**$1.01**	**$1,002**	**$0.90**

1. A non-GAAP financial measure. See "definitions".
2. NCI is defined as Noncontrolling Interests.
3. Unrealized derivative losses were net of income tax per share of ($0.03) and $0.04 in the nine months ended September 30, 2013 and 2012, respectively.
4. Unrealized foreign currency transaction (gains)/losses were net of income tax per share of $0.01 and ($0.01) in the nine months ended September 30, 2013 and 2012, respectively.
5. Amount primarily relates to the gain from the sale of the remaining 20% interest in Cartagena for $20 million ($14 million, or $0.02 per share, net of income tax per share of $0.01), the gain from the sale of wind turbines for $3 million ($2 million, or $0.00 per share, net of income tax per share of $0.00), the gain from the sale of Trinidad for $3 million ($2 million, or $0.00 per share, net of income tax per share of ($0.00)) as well as the gain from the sale of Chengdu, an equity method investment in China for $3 million ($2 million, or $0.00 per share, net of income tax per share of $0.00).
6. Amount primarily relates to the gain from the sale of 80% of our interest in Cartagena for $178 million ($106 million, or $0.14 per share, net of income tax per share of $0.09) and the sale of our interest in China for $24 million ($28 million, or $0.04 per share including an income tax credit of $4 million, or $0.00 per share).
7. Amount primarily relates to other-than temporary impairment of our equity method investment in Elsta of $122 million ($89 million, or $0.12 per share, net of income tax per share of $0.04). Amount also includes asset impairments at Poland wind projects of $65 million ($47 million, or $0.06 per share, net of noncontrolling interest of $18 million and of income tax per share of $0.00), asset impairment at Beaver Valley of $46 million ($33 million, or $0.04 per share, net of income tax per share of $0.02), asset impairment at Itabo (San Lorenzo) of $15 million ($6 million, or $0.01 per share, net of noncontrolling interest of $8 million and of income tax per share of $0.00) as well as goodwill impairment at Ebute of $58 million ($43 million, or $0.06 per share, net of income tax per share of $0.02).
8. Amount primarily relates to the goodwill impairment at DPL of $1.85 billion ($1.85 billion, or $2.42 per share, net of income tax per share of $0.00). Amount also includes other-than-temporary impairment of equity method investments in China of $32 million ($26 million, or $0.03 per share, net of income tax per share of $0.01), and at InnoVent of $17 million ($12 million, or $0.02 per share, net of income tax per share of $0.01), as well as asset impairments of wind turbines and projects of $40 million ($28 million, or $0.04 per share, net of income tax per share of $0.02) and asset impairments at Kelanitissa of $17 million ($11 million, or $0.01 per share, net of noncontrolling interest of $2 million and of income tax per share of $0.01) and at St. Patrick of $11 million ($8 million or $0.01 per share, net of incomet tax per share of $0.00).
9. Amount primarily relates to the loss on early retirement of debt at Corporate of $165 million ($120 million, or $0.16 per share, net of income tax per share of $0.06), and loss on early retirement of debt at Masinloc of $43 million ($29 million, or $0.04 per share, net of non-controlling interest of $3 million and of income tax per share of $0.01).

Reconciliation of 2013 Guidance

$ in Millions, Except Per Share Amounts

2013 Guidance	
Adjusted EPS[1]	$1.24-$1.32
Proportional Free Cash Flow[1]	$750-$1,050
Consolidated Net Cash Provided by Operating Activities	$2,500-$3,100

Reconciliation	Consolidated	Adjustment Factor	Proportional
Consolidated Net Cash Provided by Operating Activities (a)	$2,500-$3,100	$850-$1,150	$1,650-$1,950
Maintenance & Environmental Capital Expenditures (b)	$1,050-$1,350	$300	$750-$1,050
Free Cash Flow[1] (a - b)	$1,300-$1,900	$550-$850	$750-$1,050

- Commodity and foreign currency exchange rates forward curves as of October 31, 2013

1. A non-GAAP financial measure. See “definitions”.

Assumptions

Forecasted financial information is based on certain material assumptions. Such assumptions include, but are not limited to: (a) no unforeseen external events such as wars, depressions, or economic or political disruptions occur; (b) businesses continue to operate in a manner consistent with or better than prior operating performance, including achievement of planned productivity improvements including benefits of global sourcing, and in accordance with the provisions of their relevant contracts or concessions; (c) new business opportunities are available to AES in sufficient quantity to achieve its growth objectives; (d) no material disruptions or discontinuities occur in the Gross Domestic Product (GDP), foreign exchange rates, inflation or interest rates during the forecast period; and (e) material business-specific risks as described in the Company's SEC filings do not occur individually or cumulatively. In addition, benefits from global sourcing include avoided costs, reduction in capital project costs versus budgetary estimates, and projected savings based on assumed spend volume which may or may not actually be achieved. Also, improvement in certain KPIs such as equivalent forced outage rate and commercial availability may not improve financial performance at all facilities based on commercial terms and conditions. These benefits will not be fully reflected in the Company's consolidated financial results.

The cash held at qualified holding companies ("QHCs") represents cash sent to subsidiaries of the Company domiciled outside of the U.S. Such subsidiaries had no contractual restrictions on their ability to send cash to AES, the Parent Company, however, cash held at qualified holding companies does not reflect the impact of any tax liabilities that may result from any such cash being repatriated to the Parent Company in the U.S. Cash at those subsidiaries was used for investment and related activities outside of the U.S. These investments included equity investments and loans to other foreign subsidiaries as well as development and general costs and expenses incurred outside the U.S. Since the cash held by these QHCs is available to the Parent, AES uses the combined measure of subsidiary distributions to Parent and QHCs as a useful measure of cash available to the Parent to meet its international liquidity needs. AES believes that unconsolidated parent company liquidity is important to the liquidity position of AES as a parent company because of the non-recourse nature of most of AES' indebtedness.

Definitions

- **Adjusted Earnings Per Share** (a non-GAAP financial measure) is defined as diluted earnings per share from continuing operations excluding gains or losses of the consolidated entity due to (a) unrealized gains or losses related to derivative transactions, (b) unrealized foreign currency gains or losses, (c) gains or losses due to dispositions and acquisitions of business interests, (d) losses due to impairments, and (e) costs due to the early retirement of debt. For the three and nine months ended September 30, 2013, the Company changed the definition of adjusted EPS and adjusted PTC to exclude the gains or losses attributable to AES common stockholders at our equity method investments. The Company made the adjustments to be consistent with Adjusted PTC and Adjusted EPS results from consolidated subsidiaries and because the company now has a controlled process for obtaining this information from our equity method investments. Accordingly, the Company has also reflected the change in the comparative three and nine month periods ended September 30, 2012. The GAAP measure most comparable to Adjusted EPS is diluted earnings per share from continuing operations. AES believes that Adjusted EPS better reflects the underlying business performance of the Company and is considered in the Company's internal evaluation of financial performance. Factors in this determination include the variability due to unrealized gains or losses related to derivative transactions, unrealized foreign currency gains or losses, losses due to impairments and strategic decisions to dispose or acquire business interests or retire debt, which affect results in a given period or periods. Adjusted EPS should not be construed as an alternative to diluted earnings per share from continuing operations, which is determined in accordance with GAAP.
- **Adjusted Pre-Tax Contribution** (a non-GAAP financial measure) represents pre-tax income from continuing operations attributable to AES excluding gains or losses of the consolidated entity due to (a) unrealized gains or losses related to derivative transactions, (b) unrealized foreign currency gains or losses, (c) gains or losses due to dispositions and acquisitions of business interests, (d) losses due to impairments, and (e) costs due to the early retirement of debt. It includes net equity in earnings of affiliates, on an after-tax basis. The GAAP measure most comparable to Adjusted PTC is income from continuing operations attributable to AES. AES believes that Adjusted PTC better reflects the underlying business performance of the Company and is considered in the Company's internal evaluation of financial performance. Factors in this determination include the variability due to unrealized gains or losses related to derivative transactions, unrealized foreign currency gains or losses, losses due to impairments and strategic decisions to dispose or acquire business interests or retire debt, which affect results in a given period or periods. Earnings before tax represents the business performance of the Company before the application of statutory income tax rates and tax adjustments, including the affects of tax planning, corresponding to the various jurisdictions in which the Company operates. Adjusted PTC should not be construed as an alternative to income from continuing operations attributable to AES, which is determined in accordance with GAAP.
- **Free Cash Flow** (a non-GAAP financial measure) is defined as net cash from operating activities less maintenance capital expenditures (including environmental capital expenditures), net of reinsurance proceeds from third parties. AES believes that free cash flow is a useful measure for evaluating our financial condition because it represents the amount of cash provided by operations less maintenance capital expenditures as defined by our businesses, that may be available for investing or for repaying debt. Free cash flow should not be construed as an alternative to net cash from operating activities, which is determined in accordance with GAAP.
- **Net Debt** (a non-GAAP financial measure) is defined as current and non-current recourse and non-recourse debt less cash and cash equivalents, restricted cash, short term investments, debt service reserves and other deposits. AES believes that net debt is a useful measure for evaluating our financial condition because it is a standard industry measure that provides an alternate view of a company's indebtedness by considering the capacity of cash. It is also a required component of valuation techniques used by management and the investment community.
- **Parent Company Liquidity** (a non-GAAP financial measure) is defined as cash at the Parent Company plus availability under corporate credit facilities plus cash at qualified holding companies ("QHCs"). AES believes that unconsolidated Parent Company liquidity is important to the liquidity position of AES as a Parent Company because of the non-recourse nature of most of AES' indebtedness.
- **Parent Free Cash Flow** (a non-GAAP financial measure) should not be construed as an alternative to Net Cash Provided by Operating Activities which is determined in accordance with GAAP. Parent Free Cash Flow is equal to Subsidiary Distributions less cash used for interest costs, development, general and administrative activities, and tax payments by the Parent Company. Parent Free Cash Flow is used for dividends, share repurchases, growth investments, recourse debt repayments, and other uses by the Parent Company.

Definitions, Cont'd.

- **Proportional Metrics –** The Company is a holding company that derives its income and cash flows from the activities of its subsidiaries, some of which are not wholly-owned by the Company. Accordingly, the Company has presented certain financial metrics which are defined as Proportional (a non-GAAP financial measure) to account for the Company's ownership interest.
  Proportional metrics present the Company's estimate of its share in the economics of the underlying metric. The Company believes that the Proportional metrics are useful to investors because they exclude the economic share in the metric presented that is held by non-AES shareholders. For example, Operating Cash Flow is a GAAP metric which presents the Company's cash flow from operations on a consolidated basis, including operating cash flow allocable to noncontrolling interests. Proportional Operating Cash Flow removes the share of operating cash flow allocable to noncontrolling interests and therefore may act as an aid in the valuation the Company.
  Proportional metrics are reconciled to the nearest GAAP measure. Certain assumptions have been made to estimate our proportional financial measures. These assumptions include: (i) the Company's economic interest has been calculated based on a blended rate for each consolidated business when such business represents multiple legal entities; (ii) the Company's economic interest may differ from the percentage implied by the recorded net income or loss attributable to noncontrolling interests or dividends paid during a given period; (iii) the Company's economic interest for entities accounted for using the hypothetical liquidation at book value method is 100%; (iv) individual operating performance of the Company's equity method investments is not reflected and (v) inter-segment transactions are included as applicable for the metric presented.
- **Subsidiary Liquidity** (a non-GAAP financial measure) is defined as cash and cash equivalents and bank lines of credit at various subsidiaries.
- **Subsidiary Distributions** should not be construed as an alternative to Net Cash Provided by Operating Activities which is determined in accordance with GAAP. Subsidiary Distributions are important to the Parent Company because the Parent Company is a holding company that does not derive any significant direct revenues from its own activities but instead relies on its subsidiaries' business activities and the resultant distributions to fund the debt service, investment and other cash needs of the holding company. The reconciliation of the difference between the Subsidiary Distributions and Net Cash Provided by Operating Activities consists of cash generated from operating activities that is retained at the subsidiaries for a variety of reasons which are both discretionary and non-discretionary in nature. These factors include, but are not limited to, retention of cash to fund capital expenditures at the subsidiary, cash retention associated with non-recourse debt covenant restrictions and related debt service requirements at the subsidiaries, retention of cash related to sufficiency of local GAAP statutory retained earnings at the subsidiaries, retention of cash for working capital needs at the subsidiaries, and other similar timing differences between when the cash is generated at the subsidiaries and when it reaches the Parent Company and related holding companies.