

**To:** Investment Community

From:

CMS Energy Investor Relations http://www.cmsenergy.com

Date: Ju

July 29, 2021

Subject: CMS Energy 2021 Second Quarter Results and Outlook

CMS Energy will hold a webcast to discuss its 2021 Second Quarter Results and Outlook on Thursday, July 29 at 9:30 a.m. (ET).

To participate in the webcast, go to CMS Energy's home page (www.cmsenergy.com), select "Investor Relations", "Events and Presentations", and "CMS Energy Second Quarter 2021 Earnings Call" or click here.

### CMS Energy Announces Strong Second Quarter Performance with Confidence Toward the High End of 2021 EPS Guidance

JACKSON, Mich., July 29, 2021 – CMS Energy announced today reported earnings per share of \$0.61 for the second quarter of 2021, compared to \$0.48 per share for the

same quarter in 2020. The company's reported earnings per share from continuing operations were \$0.55 for the second quarter of 2021, compared to \$0.45 per share for the same quarter in 2020, which exclude the discontinued operations of EnerBank given the pending

2021 Financial Results							
<u>Q2</u>	YTD						
\$0.61	\$1.82						
0.01	0.01						
(0.07)	(0.19)						
\$0.55	\$1.64						
	\$0.61 0.01 (0.07)						

sale. The company's adjusted earnings per share from continuing operations were \$0.55 for the second quarter of 2021, compared to \$0.46 per share for the same quarter in 2020, which exclude the discontinued operations of EnerBank given the pending sale.

"CMS Energy is in a solid position to deliver on our commitments to our customers, co-workers, communities, the planet and our investors with a focus on being a world class energy company," said Garrick Rochow, President and CEO of CMS Energy and Consumers Energy. "With our recent Integrated Resource Plan filing and pending sale of EnerBank, we are well positioned to fund and implement key initiatives related to our clean energy transformation while also expecting to be toward the high end of our 2021 guidance range."

CMS Energy reaffirmed its full-year 2021 adjusted earnings from continuing

operations guidance of \$2.61 - \$2.65 per share\* (\*See below for important information about non-GAAP measures). CMS Energy also reaffirmed 2022 adjusted earnings guidance of \$2.85 - \$2.87 per share and long-term adjusted EPS growth of 6 to 8 percent.

CMS Energy (NYSE: CMS) is a Michigan-based energy company featuring Consumers Energy as its primary business. It also owns and operates independent power generation businesses.

###

CMS Energy will hold a webcast to discuss its 2021 second quarter results and provide a business and financial outlook on July 29 at 9:30 a.m. (EDT). To participate in the webcast, go to CMS Energy's homepage (<u>cmsenergy.com</u>) and select "Events and Presentations."

#### Important information for investors about non-GAAP measures and other disclosures.

\*This news release contains non-Generally Accepted Accounting Principles (non-GAAP) measures, such as adjusted earnings. All references to net income refer to net income available to common stockholders and references to earnings per share are on a diluted basis. Adjustments could include items such as discontinued operations, asset sales, impairments, restructuring costs, changes in accounting principles, changes in federal tax policy, regulatory items from prior years, unrealized gains or losses, recognized in net income, from mark-to-market adjustments related to CMS Enterprises' interest expense, or other items. Management views adjusted earnings as a key measure of the company's present operating financial performance and uses adjusted earnings for external communications with analysts and investors. Internally, the company uses adjusted earnings to measure and assess performance. Because the company is not able to estimate the impact of specific line items, which have the potential to significantly impact, favorably or unfavorably, the company's reported earnings in future periods, the company is not providing reported earnings guidance nor is it providing a reconciliation for the comparable future period earnings. The company's adjusted earnings should be considered supplemental information to assist in understanding our business results, rather than as a substitute for the reported earnings.

This news release contains "forward-looking statements." The forward-looking statements are subject to risks and uncertainties that could cause CMS Energy's and Consumers Energy's results to differ materially. All forward-looking statements should be considered in the context of the risk and other factors detailed from time to time in CMS Energy's and Consumers Energy's Securities and Exchange Commission filings.

Investors and others should note that CMS Energy routinely posts important information on its website and considers the Investor Relations section, <a href="https://www.cmsenergy.com/investor-relations">www.cmsenergy.com/investor-relations</a>, a channel of distribution.

For more information on CMS Energy, please visit our website at <u>cmsenergy.com</u>. To sign up for email <u>alert notifications</u>, please visit the Investor Relations section of our website.

Media Contacts: Katie Carey, 517/740-1739

Investment Analyst Contact: Travis Uphaus, 517/817-9241

#### **Consolidated Statements of Income**

(Chaua)	<i>ied</i> ,	In Millions, Except Per Share								
	Th	ree Months Er	nded		Six Months End					
	6/30/21	6/30/20	Change	6/30/21	6/30/20	Change				
Operating Revenue Electric utility	\$ 1,160	\$ 1,022	\$ 138	\$ 2,294	\$ 2,050	\$ 244				
Gas utility	333	308	25	1,136	1,024	112				
Enterprises	65	52	13	141	110	31				
Total operating revenue	1,558	1,382	176	3,571	3,184	387				
Operating Expenses										
Fuel for electric generation	116	63	53	254	166	88				
Purchased and interchange power Purchased power – related parties	391 17	362 14	29 3	768 35	719 32	49 3				
Cost of gas sold	96	82	14	375	355	20				
Maintenance and other operating expenses	355	316	39	666	604	62				
Depreciation and amortization	244	222	22	582	537	45				
General taxes	87	75	12	209	188	21 288				
Total operating expenses	1,306	1,134	172	2,889	2,601	288				
Operating Income (Loss)	212	102	20	106	257	<b></b>				
Electric utility Gas utility	212 46	183 64	29 (18)	426 261	357 219	69 42				
Enterprises	(3)	4	(7)	-	10	(10)				
Other	(3)	(3)	-	(5)	(3)	(2)				
Total operating income	252	248	4	682	583	99				
Other Income (Expense)										
Interest income	1	1	-	2	2	-				
Interest income - related parties	-	-	-	-	7	(7)				
Allowance for equity funds used during construction Income (loss) from equity method investees	2 2	2 (2)	4	3 4	3	3				
Nonoperating retirement benefits, net	40	30	10	81	61	20				
Other income	5	2	3	6	2	4				
Other expense	(2)	(1)	(1)	(4)	(5)	1				
Total other income	48	32	16	92	71	21				
Earnings Before Interest, Taxes, and Other Charges	300	280	20	774	654	120				
Interest on long-term debt	120	121	(1)	239	237	2				
Interest expense - related parties	3	3	-	6	6	-				
Other interest expense	2	3	(1)	5	6	(1)				
Allowance for borrowed funds used during construction Income tax expense	22	24	(2)	(1) 64	(1) 48	16				
Income From Continuing Operations	153	129	24	461	358	103				
Income from discontinued operations, net of tax	18	8	10	52	22	30				
Net Income	171	137	34	513	380	133				
Income (loss) attributable to noncontrolling interests	(5)	<u> </u>	(6)	(12)	1	(13)				
Net Income Available to Common Stockholders	\$ 176	\$ 136	\$ 40	\$ 525	\$ 379	\$ 146				
Reconciling items: Disposal of discontinued operations loss	5		5	5		5				
Tax impact	(1)	-	(1)	(1)	_	(1)				
Other exclusions from adjusted earnings	*	4	(4)	(1)	7	(8)				
Tax impact	(*)	(1)	1	*	(1)	1				
Tax reform	-	- (*)	- (*)	-	(9)	9 (11)				
Voluntary separation program  Tax impact	-	(*) *	(*) *	-	11 (3)	(11)				
Adjusted Net Income – Non-GAAP	\$ 180	\$ 139	\$ 41	\$ 528	\$ 384	\$ 144				
Additional reconciling items:										
Adjusted discontinued operations income - non-GAAP	(30)	(11)	(19)	(73)	(28)	(45)				
Tax impact Adjusted Continuing Operations Net Income – Non-GAAP	\$ 158	\$ 131	\$ 27	\$ 472	\$ 362	\$ 110				
	Ψ 136	ψ 151	Ψ 21	ψ +12	Ψ 302	Ψ 110				
Average Common Shares Outstanding	200.0	205.5	2.5	200.0	204.4					
Basic Diluted	289.0 289.4	285.5 286.5	3.5 2.9	288.8 289.3	284.4 285.8	4.4 3.5				
Diluted Earnings Per Average Common Share Reconciling items:	\$ 0.61	\$ 0.48	\$ 0.13	\$ 1.82	\$ 1.33	\$ 0.49				
Disposal of discontinued operations loss	0.02	-	0.02	0.02	_	0.02				
Tax impact	(0.01)	-	(0.01)	(0.01)	-	(0.01)				
Other exclusions from adjusted earnings	*	0.02	(0.02)	(*)	0.03	(0.03)				
Tax impact Tax reform	(*)	(0.01)	0.01	*	(0.01)	0.01 0.03				
Tax reform Voluntary separation program	<del>-</del>	(*)	(*)	-	(0.03) 0.04	(0.04)				
Tax impact	-	*	*		(0.01)	0.01				
Adjusted Diluted Earnings Per Average Common Share – Non-GAAP	\$ 0.62	\$ 0.49	\$ 0.13	\$ 1.83	\$ 1.35	\$ 0.48				
Additional reconciling items:	<del></del>									
Adjusted discontinued operations income - non-GAAP  Tax impact	(0.10) 0.03	(0.04) 0.01	(0.06) 0.02	(0.25) 0.06	(0.10) 0.02	(0.15) 0.04				
Adjusted Diluted Continuing Operations Earnings Per Average Common Share – Non-GAAP	\$ 0.55	\$ 0.46	\$ 0.09	\$ 1.64	\$ 1.27	\$ 0.37				
G = E = G =	. 3.55		. 2.07							

 $<sup>^{\</sup>ast}\,$  Less than \$0.5 million or \$0.01 per share.

#### **Summarized Consolidated Balance Sheets**

(Unaudited)

		In Millions
		As of
	6/30/21	12/31/20
Assets		
Current assets		
Cash and cash equivalents	\$ 153	\$ 32
Restricted cash and cash equivalents	18	17
Assets held for sale	448	429
Other current assets	1,703	1,926
Total current assets	2,322	2,404
Non-current assets		
Plant, property, and equipment	21,533	21,017
Assets held for sale	2,584	2,680
Other non-current assets	3,514	3,565
Total Assets	\$ 29,953	\$ 29,666
Liabilities and Equity		
Current liabilities (1)		
Liabilities held for sale	\$ 990	\$ 953
Other current liabilities	1,535	1,530
Total current liabilities	2,525	2,483
Non-current liabilities (1)		
Liabilities held for sale	1,717	1,894
Other non-current liabilities	6,978	6,821
Total non-current liabilities	8,695	8,715
Capitalization		
Debt, finance leases, and other financing (excluding securitization debt) (2)		
Debt, finance leases, and other financing (excluding non-recourse and securitization debt)	12,077	12,083
Non-recourse debt	79	83
Total debt, finance leases, and other financing (excluding securitization debt)	12,156	12,166
Noncontrolling interests	569	581
Common stockholders' equity	5,797	5,496
Total capitalization (excluding securitization debt)	18,522	18,243
Securitization debt (2)	211	225
Total Liabilities and Equity	\$ 29,953	\$ 29,666

 $<sup>^{\</sup>left( 1\right) }$  Excludes debt, finance leases, and other financing.

## CMS ENERGY CORPORATION Summarized Consolidated Statements of Cash Flows (Unaudited)

			In	ı Millions
		Six Month	s Ended	
	6/30	/21	6/3	30/20
Beginning of Period Cash and Cash Equivalents, Including Restricted Amounts	\$	185	\$	157
Net cash provided by operating activities (3)		1,367		796
Net cash used in investing activities		(851)		(1,168)
Cash flows from operating and investing activities		516		(372)
Net cash provided by (used in) financing activities		(409)		1,819
Total Cash Flows	\$	107	\$	1,447
End of Period Cash and Cash Equivalents, Including Restricted Amounts (4)	\$	292	\$	1,604

 $<sup>^{(3)}\,</sup>$  Includes the impact of a \$531 million pension contribution in 2020.

<sup>(2)</sup> Includes current and non-current portions.

<sup>&</sup>lt;sup>(4)</sup> In June 2021, CMS Energy entered into an agreement for EnerBank to merge with Regions Bank. As a result, EnerBank's cash and cash equivalents are presented as assets held for sale on CMS Energy's consolidated balance sheets at June 30, 2021 and June 30, 2020.

#### **Selected Financial Data from Continuing Operations**

					_	
			Twolve	Months Ended		n Millions
		6/30/21		2/31/20		6/30/20
EBIT – Non-GAAP (1)						
Total adjusted continuing Consumers Energy	\$	1,439 1,450	\$	1,329 1,334	\$	1,353 1,337
Depreciation and Amortization						
Total continuing Consumers Energy	\$	1,088 1,056	\$	1,043 1,023	\$	1,013 999
EBITDA – Non-GAAP (1)						
Total adjusted continuing Consumers Energy	\$	2,527 2,506	\$	2,372 2,357	\$	2,366 2,336
Dividends and Other Distributions From Subsidiaries	\$	742	\$	659	\$	672
Interest Expense, Net						
Total continuing	\$	506	\$	505	\$	483
Energy parent Consumers Energy		186 314		178 320		163 313
					I	n Millions
				As of	11	i Millions
		6/30/21	1	2/31/20		6/30/20
Book Value Per Share	\$	20.01	\$	19.02	\$	18.21
Common Shares Outstanding - End of Period		289.7		288.9		286.3
Average Common Shares Outstanding		200.0		207.0		2011
Basic Diluted		288.8 289.3		285.0 286.3		284.4 285.8
Debt (2)						
Energy parent	\$	4,127	\$	4,126	\$	4,129
Non-recourse project debt Consumers Energy (excluding securitization bonds)		79 7,950		83 7,957		86 8,252
Total continuing (excluding securitization bonds)		12,156		12,166		12,467
Securitization bonds		211		225		238
Total continuing	\$	12,367	\$	12,391	\$	12,705
Unrestricted Cash and Cash Equivalents						
Consumers Energy	\$	52 87	\$	20	\$	1,215
CMS Treasury Services Other		87 14		3 9		248 1
Total continuing	\$	153	\$	32	\$	1,464
Consumers Energy						
Regulated Common Equity Ratio (13-Month Average) Electric		42.1%		41.7%		41.9%
Gas		42.1%		41.7%		41.9%
Regulated Rate Base (13-Month Average, in Millions)						
Electric (3)	\$	13,391	\$	12,992	\$	12,194
Gas		7,060		6,790		6,469
Regulated Return on Average Common Equity (12-Month Ended)						
Electric (3)		11.0%		10.1%		11.0%
Gas	 	11.0%		9.5%		9.7%

<sup>(1)</sup> EBIT (non-GAAP) equals reported net income from continuing operations available to common stockholders + income taxes + interest charges + noncontrolling interests + writedowns + impairments + losses (gains) on asset sales + accounting changes. EBITDA (non-GAAP) equals EBIT + depreciation and amortization.

<sup>(2)</sup> Includes current maturities, leases and notes payable.

<sup>(3)</sup> Includes renewables and transmission rate base of \$1.1 billion in total.

### Reconciliations of GAAP Net Income to Non-GAAP EBIT and EBITDA from Continuing Operations

(Unaudited)

					I	n Millions
		ŗ	Twelve N	<b>Months Ende</b>	d	
	6	/30/21	12	2/31/20		6/30/20
Reported Net Income from Continuing Operations Available to Common Stockholders	\$	813	\$	697	\$	704
Reconciling items:						
Income tax expense		131		115		118
Interest on long-term debt		485		483		460
Interest expense - related parties		12		12		12
Other interest expense		11		12		14
Allowance for borrowed funds used during construction		(2)		(2)		(3)
Income (loss) attributable to noncontrolling interests		(16)		(3)		2
Other exclusions from adjusted earnings		5		13		44
Tax reform		-		(9)		(9)
Voluntary separation program				11		11
EBIT - Non-GAAP		1,439		1,329		1,353
Additional reconciling items:						
Depreciation and amortization		1,088		1,043		1,013
EBITDA – Non-GAAP	\$	2,527	\$	2,372	\$	2,366

## CONSUMERS ENERGY COMPANY Reconciliations of GAAP Net Income to Non-GAAP EBIT and EBITDA (Unaudited)

Net Income Available to Common Stockholder  Reconciling items: Income tax expense Interest on long-term debt Interest expense - related parties Other interest expense Allowance for borrowed funds used during construction Preferred stock dividends Other exclusions from adjusted earnings Tax reform					In	Millions
			Twelve N	<b>Months Ende</b>	ed	
	6	5/30/21	12	2/31/20	6	/30/20
Net Income Available to Common Stockholder	\$	945	\$	814	\$	812
Reconciling items:						
Income tax expense		183		173		185
Interest on long-term debt		294		299		291
Interest expense - related parties		12		12		12
Other interest expense		10		11		13
Allowance for borrowed funds used during construction		(2)		(2)		(3)
Preferred stock dividends		2		2		2
Other exclusions from adjusted earnings		6		14		14
Tax reform		-		-		-
Voluntary separation program				11		11
EBIT – Non-GAAP		1,450		1,334		1,337
Additional reconciling items:						
Depreciation and amortization		1,056		1,023		999
EBITDA – Non-GAAP	\$	2,506	\$	2,357	\$	2,336

### Non-GAAP Adjusted Continuing Earnings Per Share Variance Analysis (Unaudited)

7	Three Months	Ended June 30	
6/30/21 6/30/20	Variance		
Adjusted Continuing EPS – Non-GAAP	_		
Electric utility \$ 0.53 \$ 0.43	\$ 0.10		
Gas utility 0.13 0.14	(0.01)		
Enterprises 0.01	- 0.01		
Energy Parent (0.12) (0.11)	(0.01)		
Adjusted Continuing Operations \$ 0.55 \$ 0.46	\$ 0.09		
Variance Explanations:			
ELECTRIC UTILITY		ENTERPRISES AND ENERGY PARENT	
		- Enterprises	\$ 0.01
- Deliveries of 8,781 GWh, up 731 GWh (Commercial, up 330 GWh & Industrial, up 423 GWh; weather-driven impact, up 93	\$ 0.03	- Energy Parent	(0.01)
GWh)			(****-)
	0.10	- Change in shares outstanding	*
- Electric rate relief, including renewables	0.10		<u> </u>
- Higher investment costs (depreciation, property taxes & fixed costs)	(0.04)		
- Other	0.02		
- Change in shares outstanding	(0.01) \$ 0.10	WEATHER IMPACTS	
	Ψ 0.10		6/30/21 6/30/20
GAS UTILITY			
- Deliveries, including transportation to end-use customers, of 45.0 bcf, down 2.4 bcf (weather-driven impact, down 4.7 bcf)	\$ (0.04)	Weather - Warmer (colder) than normal using 15-year average temperatures	0.8 % (2.3) %
- Gas rate relief	0.06	Electric Utility	
- Higher operating & maintenance expenses including customer initiatives	(0.03)	- Increase (decrease) from normal in:  Electric sales (GWh)  EPS	299 206 \$ 0.08 \$ 0.06
- Higher investment costs (depreciation, property taxes & fixed costs)	(0.01)	Gas Utility - Increase (decrease) from normal in: Gas sales (bcf)	- 4.4
- Lower ETR primarily related to gas rate case stay out	0.01	EPS	\$ - \$ 0.04
- Change in shares outstanding	* (0.01)	Total EPS Weather Impacts	\$ 0.08 \$ 0.10
	ψ (0.01)		

<sup>\*</sup> Less than \$0.01 per share.

### Non-GAAP Adjusted Continuing Earnings Per Share Variance Analysis (Unaudited)

S	Six Months E	nded June 30	
6/30/21 6/30/20	Variance		
Adjusted Continuing EPS – Non-GAAP  Electric utility \$ 1.07 \$ 0.87  Gas utility 0.75 0.56	\$ 0.20 0.19		
Enterprises $0.06$ $0.06$ Energy Parent $(0.24)$ $(0.22)$ Adjusted Continuing Operations\$ 1.64\$ 1.27	(0.02) \$ 0.37		
Variance Explanations:			
ELECTRIC UTILITY		ENTERPRISES AND ENERGY PARENT	
- Deliveries of 17,439 GWh, up 603 GWh (weather-driven	\$ 0.09	- Other, including Enterprises	\$ -
impact, up 198 GWh)	\$ 0.09	- Energy Parent	(0.02)
- Electric rate relief, including renewables	0.20		\$ (0.02)
- Higher operating & maintenance expenses including customer initiatives	(0.03)		
- Higher investment costs (depreciation, property taxes & fixed costs)	(0.07)		
- Other	0.02		
- Change in shares outstanding	\$ 0.20		
GAS UTILITY		WEATHER IMPACTS	(100/04
- Deliveries, including transportation to end-use customers, of 169.2 bcf, up 2.3 bcf (weather-driven impact, up 2.4 bcf)	\$ (0.02)	Weather Women (colder) then reproducing 15 year	<u>6/30/21</u> <u>6/30/20</u>
- Gas rate relief	0.22	- Warmer (colder) than normal using 15-year average temperatures	2.6 % 3.8 %
- Lower ETR primarily related to gas rate case stay out	0.07	Electric Utility	
- Higher operating & maintenance expenses including customer initiatives	(0.03)	- Increase (decrease) from normal in: Electric sales (GWh) EPS	219 21 \$ 0.06 \$ 0.01
- Higher investment costs (depreciation, property taxes & fixed costs)	(0.06)	Gas Utility - Increase (decrease) from normal in: Gas sales (bcf)	(9.2) (11.6)
- Other	0.02	EPS	\$ (0.08) \$ (0.09)
- Change in shares outstanding	(0.01) \$ 0.19	Total EPS Weather Impacts	<u>\$ (0.02)</u> <u>\$ (0.08)</u>

 $<sup>\</sup>ast\,$  Less than \$0.01 per share.

#### Reconciliation of GAAP EPS to Non-GAAP Adjusted EPS by Segment

		In Millions, Except Per S					cept Per Share Amounts				
	TI	Three Mon		nded		Six Mont	ths En	ded			
	6/3	0/21	6	/30/20	6	/30/21	6	/30/20			
Electric Utility											
Reported net income per share	\$	0.53	\$	0.42	\$	1.07	\$	0.83			
Reconciling items:	Ψ	0.22	Ψ	0.12	Ψ	1.07	Ψ	0.05			
Other exclusions from adjusted earnings		_		0.02		_		0.03			
Tax impact		_		(0.01)		_		(0.01)			
Voluntary separation program		_		(*)		_		0.03			
Tax impact		_		*		_		(0.01)			
Adjusted net income per share – non-GAAP	\$	0.53	\$	0.43	\$	1.07	\$	0.87			
Gas Utility											
Reported net income per share	\$	0.13	\$	0.14	\$	0.75	\$	0.55			
Reconciling items:											
Other exclusions from adjusted earnings		-		*		-		*			
Tax impact		-		(*)		-		(*)			
Voluntary separation program		-		(*)		-		0.01			
Tax impact		-		*		-		(*)			
Adjusted net income per share – non-GAAP	\$	0.13	\$	0.14	\$	0.75	\$	0.56			
Enterprises											
Reported net income per share	\$	0.01	\$	-	\$	0.06	\$	0.07			
Reconciling items:											
Other exclusions from adjusted earnings		*		(*)		(*)		*			
Tax impact		(*)		*		*		(*)			
Tax reform		-		-		-		(0.01)			
Voluntary separation program		-		-		-		*			
Tax impact								(*)			
Adjusted net income per share – non-GAAP	\$	0.01	\$	-	\$	0.06	\$	0.06			
Corporate Interest and Other											
Reported net loss per share	\$	(0.12)	\$	(0.11)	\$	(0.24)	\$	(0.20)			
Reconciling items:	Ψ	(0.12)	Ψ	(0.11)	Ψ	(0.21)	Ψ	(0.20)			
Other exclusions from adjusted earnings		(*)		*		(*)		(*)			
Tax impact		*		(*)		*		*			
Tax reform		_		-		_		(0.02)			
Voluntary separation program		_		_		_		-			
Tax impact		_		_		_		_			
Adjusted net loss per share – non-GAAP	\$	(0.12)	\$	(0.11)	\$	(0.24)	\$	(0.22)			
	<del></del>										
Discontinued Operations			_				_				
Reported net income per share available to common stockholders	\$	0.06	\$	0.03	\$	0.18	\$	0.08			
Reconciling items:											
Disposal of discontinued operations loss		0.02		-		0.02		-			
Tax impact	Φ.	(0.01)	Ф	- 0.02	Ф	(0.01)	Φ.	-			
Adjusted net income per share – non-GAAP	\$	0.07	\$	0.03	\$	0.19	\$	0.08			
<b>Total Operations</b>											
Reported net income per share	\$	0.61	\$	0.48	\$	1.82	\$	1.33			
Reconciling items:	Ψ	0.01	Ψ	00	Ψ	1.02	Ψ	1.00			
Disposal of discontinued operations loss		0.02		_		0.02		_			
Tax impact		(0.01)		_		(0.01)		_			
Other exclusions from adjusted earnings		*		0.02		(*)		0.03			
Tax impact		(*)		(0.01)		*		(0.01)			
Tax reform		-		(0.01)		_		(0.01)			
Voluntary separation program		_		(*)		_		0.04			
Tax impact		_		*		=		(0.01)			
Adjusted net income per share – non-GAAP	\$	0.62	\$	0.49	\$	1.83	\$	1.35			
Additional reconciling items:	<u>Ψ</u>	0.02	Ψ	J.7/	Ψ	1.03	Ψ	1.55			
· ·		(0.10)		(0.04)		(0.25)		(0.10)			
Adjusted discontinued operations income - non-GAAP		(0.10)		(0.04)		(0.25)		(0.10)			
Tax impact  Adjusted continuing operations not income per shore — non GAAR	Φ	0.03	\$	0.01	\$	0.06	\$	0.02 1.27			
Adjusted continuing operations net income per share – non-GAAP	<u> </u>		Ф	0.46	Ф	1.64	Ф				
Average Common Shares Outstanding – Diluted		289.4		286.5		289.3		285.8			

 $<sup>\</sup>ast$  Less than \$0.01 per share.

#### Reconciliation of GAAP to Non-GAAP Adjusted Net Income

(Unaudited)

	,		In Millio	ions, Except Per Share Amounts						
		Months			Six Mon					
	6/30/21		6/30/20		5/30/21	6	6/30/20			
Net Income Available to Common Stockholders	\$ 17	6 \$	136	\$	525	\$	379			
Reconciling items:										
Disposal of discontinued operations (gain) loss		5	-		5		-			
Tax impact	(	1)	-		(1)		-			
Other exclusions from adjusted earnings**		*	4		(1)		7			
Tax impact Tax reform	(	*)	(1)		*		(1)			
		-	- (*)		-		(9) 11			
Voluntary separation program  Tax impact		<u> </u>	(*)				(3)			
Adjusted net income – non-GAAP	\$ 18	0 \$	139	\$	528	\$	384			
Additional reconciling items:										
Adjusted discontinued operations income - non-GAAP	(3	0)	(11)		(73)		(28)			
Tax impact		8	3		17		6			
Adjusted continuing operations net income – non-GAAP	\$ 15	8 \$	131	\$	472	\$	362			
Average Common Shares Outstanding										
Basic	289.	0	285.5		288.8		284.4			
Diluted	289.	4	286.5		289.3		285.8			
Basic Earnings Per Average Common Share										
Reported net income per share	\$ 0.6	1 \$	0.48	\$	1.82	\$	1.33			
Reconciling items:										
Disposal of discontinued operations (gain) loss	0.0	2	-		0.02		-			
Tax impact	(0.0)	1)	-		(0.01)		-			
Other exclusions from adjusted earnings**		*	0.02		(*)		0.03			
Tax impact	(	*)	(0.01)		*		(0.01)			
Tax reform		-	-		-		(0.03)			
Voluntary separation program		-	(*) *		-		0.04			
Tax impact		<u> </u>					(0.01)			
Adjusted net income per share – non-GAAP	\$ 0.6	2 \$	0.49	\$	1.83	\$	1.35			
Additional reconciling items:			40.04		10.55		(0.10)			
Adjusted discontinued operations income - non-GAAP	(0.1		(0.04)		(0.25)		(0.10)			
Tax impact	0.0	3	0.01		0.06	_	0.02			
Adjusted continuing operations net income per share – non-GAAP	\$ 0.5	5 \$	0.46	\$	1.64	\$	1.27			
Diluted Earnings Per Average Common Share										
Reported net income per share	\$ 0.6	1 \$	0.48	\$	1.82	\$	1.33			
Reconciling items:	0.0	2			0.02					
Disposal of discontinued operations (gain) loss Tax impact	0.0		-		0.02 (0.01)		-			
Other exclusions from adjusted earnings**	(0.0	*	0.02		(*)		0.03			
Tax impact	(	*)	(0.01)		*		(0.01)			
Tax reform	•	-	-		_		(0.03)			
Voluntary separation program		_	(*)		_		0.04			
Tax impact		<u>-</u> _	*		_		(0.01)			
Adjusted net income per share – non-GAAP	\$ 0.6	2 \$	0.49	\$	1.83	\$	1.35			
Additional reconciling items:										
Adjusted discontinued operations income - non-GAAP	(0.1		(0.04)		(0.25)		(0.10)			
Tax impact	0.0	3	0.01		0.06		0.02			
Adjusted continuing operations net income per share – non-GAAP	\$ 0.5	5 \$	0.46	\$	1.64	\$	1.27			
		_	_	_	•	_				

<sup>\*</sup> Less than \$0.5 million or \$0.01 per share.

Management views adjusted (non-Generally Accepted Accounting Principles) earnings as a key measure of the Company's present operating financial performance and uses adjusted earnings for external communications with analysts and investors. Internally, the Company uses adjusted earnings to measure and assess performance. Adjustments could include items such as discontinued operations, asset sales, impairments, restructuring costs, changes in accounting principles, changes in federal tax policy, regulatory items from prior years, unrealized gains or losses, recognized in net income, from mark-to-market adjustments related to CMS Enterprises' interest expense, or other items. The adjusted earnings should be considered supplemental information to assist in understanding our business results, rather than as a substitute for reported earnings.

<sup>\*\*</sup> Includes restructuring costs and unrealized gains or losses, recognized in net income, from mark-to-market adjustments related to CMS Enterprises' interest expense.

### Reconciliation of GAAP to Non-GAAP Adjusted Net Income from Continuing and Discontinued Operations

(Unaudited)

	<del></del> ,	In Million Three Months Ended				llions, Except Per Share Amounts Six Months Ended						
		5/30/21		5/30/20		5/30/21		5/30/20				
Net Income Available to Common Stockholders Reported net income from continuing operations available to common stockholders Reconciling items:	\$	158	\$	128	\$	473	\$	357				
Other exclusions from adjusted earnings**  Tax impact		* (*)		4 (1)		(1) *		7 (1)				
Tax reform Voluntary separation program Tax impact		- - -		- (*) *		- - -		(9) 11 (3)				
Adjusted net income from continuing operations – non-GAAP	\$	158	\$	131	\$	472	\$	362				
Reported net income from discontinued operations available to common stockholders <i>Reconciling items:</i>	\$	18	\$	8	\$	52	\$	22				
Disposal of discontinued operations (gain) loss Tax impact		5 (1)		<u>-</u>		5 (1)		<u>-</u>				
Adjusted net income from discontinued operations – non-GAAP	\$	22	\$	8	\$	56	\$	22				
Average Common Shares Outstanding  Basic  Diluted		289.0 289.4		285.5 286.5		288.8 289.3		284.4 285.8				
Basic Earnings Per Average Common Share Reported net income from continuing operations per average common share												
available to common stockholders  Reconciling items:	\$	0.55	\$	0.45	\$	1.64	\$	1.25				
Other exclusions from adjusted earnings**  Tax impact  Tax reform		* (*)		0.02 (0.01)		(*) *		0.03 (0.01) (0.03)				
Voluntary separation program  Tax impact		- - -		(*)		- - -		0.04 (0.01)				
Adjusted net income from continuing operations per average common share – non-GAAP	\$	0.55	\$	0.46	\$	1.64	\$	1.27				
Reported net income from discontinued operations per average common share available to common stockholders  *Reconciling items:	\$	0.06	\$	0.03	\$	0.18	\$	0.08				
Disposal of discontinued operations (gain) loss Tax impact		0.02 (0.01)		-		0.02 (0.01)		- -				
Adjusted net income from discontinued operations per average common share - non-GAAP	\$	0.07	\$	0.03	\$	0.19	\$	0.08				
Diluted Earnings Per Average Common Share Reported net income from continuing operations per average common share available to common stockholders	¢	0.55	ф	0.45	¢	1.64	¢.	1.25				
Reconciling items:  Other exclusions from adjusted earnings**	\$	0.55	\$	0.45	\$	1.64 (*)	\$	0.03				
Tax impact Tax reform		(*)		(0.01)		*		(0.01) (0.03)				
Voluntary separation program  Tax impact		- -		(*)		- -		0.04 (0.01)				
Adjusted net income from continuing operations per average common share - non-GAAP	\$	0.55	\$	0.46	\$	1.64	\$	1.27				
Reported net income from discontinued operations per average common share available to common stockholders  *Reconciling items:*	\$	0.06	\$	0.03	\$	0.18	\$	0.08				
Disposal of discontinued operations (gain) loss Tax impact		0.02 (0.01)		-		0.02 (0.01)		-				
Adjusted net income from discontinued operations per average common share - non-GAAP	\$	0.07	\$	0.03	\$	0.19	\$	0.08				

<sup>\*</sup> Less than \$0.5 million or \$0.01 per share.

Management views adjusted (non-Generally Accepted Accounting Principles) earnings as a key measure of the Company's present operating financial performance and uses adjusted earnings for external communications with analysts and investors. Internally, the Company uses adjusted earnings to measure and assess performance. Adjustments could include items such as discontinued operations, asset sales, impairments, restructuring costs, changes in accounting principles, changes in federal tax policy, regulatory items from prior years, unrealized gains or losses, recognized in net income, from mark-to-market adjustments related to CMS Enterprises' interest expense, or other items. The adjusted earnings should be considered supplemental information to assist in understanding our business results, rather than as a substitute for reported earnings.

<sup>\*\*</sup> Includes restructuring costs and unrealized gains or losses, recognized in net income, from mark-to-market adjustments related to CMS Enterprises' interest expense.

# Reconciliation of GAAP Net Income to Non-GAAP Adjusted Net Income by Quarter (Unaudited)

(Chauditeu)								
	In Millions, Except Per Share Amor					mounts		
	2021							
		1Q		2Q				
Net Income Available to Common Stockholders	\$	349	\$	176				
Reconciling items:								
Electric utility and gas utility		-		-				
Tax impact		-		-				
Enterprises		(1)		*				
Tax impact		*		(*)				
Corporate interest and other		-		(*)				
Tax impact		-		*				
Disposal of discontinued operations loss		-		5				
Tax impact				(1)				
Adjusted Net Income – Non-GAAP	\$	348	\$	180				
Additional reconciling items:								
Adjusted discontinued operations income - non-GAAP		(43)		(30)				
Tax impact		9		8				
Adjusted Continuing Operations Net Income – Non-GAAP	\$	314	\$	158				
Average Common Shares Outstanding – Diluted		289.1		289.4				
	<b>.</b>		<b>^</b>	0.55				
Diluted Earnings Per Average Common Share	\$	1.21	\$	0.61				
Reconciling items:								
Electric utility and gas utility		-		-				
Tax impact		-		-				
Enterprises		(*)		*				
Tax impact		*		(*)				
Corporate interest and other		-		(*)				
Tax impact		-		*				
Disposal of discontinued operations loss		-		0.02				
Tax impact				(0.01)				
Adjusted Diluted Earnings Per Average Common Share – Non-GAAP	\$	1.21	\$	0.62				
Additional reconciling items:								
Adjusted discontinued operations income - non-GAAP		(0.15)		(0.10)				
Tax impact		0.03		0.03				
Adjusted Continuing Operations Diluted Earnings Per Average Common Share – Non-GAAP	\$	1.09	\$	0.55				
				In Millio	ns, Ex	cept Per S	hare A	mounts
			2020					
		1Q		2Q		3Q		4Q
Net Income Available to Common Stockholders	\$	243	\$	136	\$	218	\$	158
Reconciling items:	·		·		·			
Electric utility and gas utility		15		4		4		2
Tax impact		(4)		(1)		(1)		(1)
Enterprises		1		(*)		*		(*)
Tax impact		(4)		*		(*)		*
Corporate interest and other		(2)		*		(*)		*
Tax impact		(4)		(*)		*		(*)
Adjusted Net Income – Non-GAAP	•	245	\$	139	\$	221	\$	159
·	Ψ	4 <del>1</del> 3	ψ	137	Ψ	221	Ψ	137
Additional reconciling items: Adjusted discontinued operations income - non-GAAP		(17)		(11)		(16)		(32)
Tax impact  Adjusted Continuing Operations Not Income. Non CAAP	\$	231	\$	131	\$	209	\$	135
Adjusted Continuing Operations Net Income – Non-GAAP	Þ	231	Ф	131	Ф	209	Ф	133
Average Common Shares Outstanding – Diluted		285.2		286.5		286.9		286.9
		_		_		_		_
Diluted Earnings Per Average Common Share	\$	0.85	\$	0.48	\$	0.76	\$	0.55
Reconciling items:								
Electric utility and gas utility		0.05		0.02		0.01		0.01
Tax impact		(0.01)		(0.01)		(*)		(*)
Enterprises		*		(*)		*		(*)
Tax impact		(0.01)		*		(*)		*
Corporate interest and other		(*)		*		(*)		*
Tax impact		(0.02)		(*)		*		(*)
Adjusted Diluted Earnings Per Average Common Share – Non-GAAP	\$	0.86	\$	0.49	\$	0.77	\$	0.56
Additional reconciling items:								
Adjusted discontinued operations income - non-GAAP		(0.06)		(0.04)		(0.05)		(0.11)
Tax impact								
		0.01		0.01		0.01		0.03
Adjusted Continuing Operations Diluted Earnings Per Average Common Share – Non-GAAP	\$	0.01	\$	0.01	\$	0.01	\$	0.03

<sup>\*</sup> Less than \$0.5 million or \$0.01 per share.

#### **CONSUMERS ENERGY COMPANY**

#### **Consolidated Statements of Income**

The			In Millions						
Three Months Ended			Six Months Ended						
6/30/21	6/30/20	Change	6/30/21	6/30/20	Change				
\$ 1160	\$ 1,022	¢ 138	\$ 2.204	\$ 2,050	\$ 244				
					112				
					356				
,	,		,	,					
97	13	4.4	103	122	71				
					49				
					3				
					22				
					51				
					33				
					16				
					245				
,	,		,	,					
212	183	29	426	357	69				
					42				
257	246	11	686	575	111				
_	1	(1)	1	2	(1)				
2	1				1				
	2	_			_				
		10			19				
					4				
					1				
45	32	13	85	61	24				
73	77	(4)	146	151	(5)				
		-			-				
2	2	-	4		(1)				
-	-	-	(1)		-				
78	82	(4)	155	161	(6)				
224	196	28	616	475	141				
34	36	(2)	90	80	10				
190	160	30	526	395	131				
1	1		1	1					
154	119	35	309	237	72				
36	41		217	158	59				
(1)	(1)	-	(1)	(1)	-				
\$ 189	\$ 159	\$ 30	\$ 525	\$ 394	\$ 131				
	2 2 38 5 (2) 45 73 3 2 - 78 224 34 190 1	333     308       1,493     1,330       87     43       383     354       17     14       94     80       339     302       234     218       82     73       1,236     1,084       212     183       46     64       (1)     (1)       257     246       -     1       2     1       2     2       38     28       5     2       (2)     (2)       45     32       73     77       3     3       2     2       -     -       78     82       224     196       34     36       190     160       1     1       154     119       36     41       (1)     (1)	333         308         25           1,493         1,330         163           87         43         44           383         354         29           17         14         3           94         80         14           339         302         37           234         218         16           82         73         9           1,236         1,084         152           212         183         29           46         64         (18)           (1)         (1)         -           257         246         11           -         1         (1)           2         1         1           2         2         -           38         28         10           5         2         3           (2)         (2)         -           45         32         13           73         77         (4)           3         3         -           2         2         -           -         -         -           78         82 <t< td=""><td>333         308         25         1,136           1,493         1,330         163         3,430           87         43         44         193           383         354         29         750           17         14         3         35           94         80         14         372           339         302         37         631           234         218         16         563           82         73         9         200           1,236         1,084         152         2,744           212         183         29         426           46         64         (18)         261           (1)         (1)         -         (1)           257         246         11         686           -         1         (1)         1         1           2         1         1         3         2           2         2         -         3         3           38         28         10         76         5           5         2         3         6         6           (2)</td><td>333         308         25         1,136         1,024           1,493         1,330         163         3,430         3,074           87         43         44         193         122           383         354         29         750         701           17         14         3         35         32           94         80         14         372         350           339         302         37         631         580           234         218         16         563         530           82         73         9         200         184           1,236         1,084         152         2,744         2,499           212         183         29         426         357           46         64         (18)         261         219           (1)         (1)         -         (1)         (1)           257         246         11         686         575           5         2         3         6         2           (2)         (2)         -         (4)         (5)           3         38         28         &lt;</td></t<>	333         308         25         1,136           1,493         1,330         163         3,430           87         43         44         193           383         354         29         750           17         14         3         35           94         80         14         372           339         302         37         631           234         218         16         563           82         73         9         200           1,236         1,084         152         2,744           212         183         29         426           46         64         (18)         261           (1)         (1)         -         (1)           257         246         11         686           -         1         (1)         1         1           2         1         1         3         2           2         2         -         3         3           38         28         10         76         5           5         2         3         6         6           (2)	333         308         25         1,136         1,024           1,493         1,330         163         3,430         3,074           87         43         44         193         122           383         354         29         750         701           17         14         3         35         32           94         80         14         372         350           339         302         37         631         580           234         218         16         563         530           82         73         9         200         184           1,236         1,084         152         2,744         2,499           212         183         29         426         357           46         64         (18)         261         219           (1)         (1)         -         (1)         (1)           257         246         11         686         575           5         2         3         6         2           (2)         (2)         -         (4)         (5)           3         38         28         <				

#### **CONSUMERS ENERGY COMPANY**

#### **Electric Utility Statistics**

(Unaudited)

In Millions of kWh, Except as Noted

	Three Months Ended			Six Months Ended				
	6/30/21	6/30/20	% Change	6/30/21	6/30/20	% Change		
Electric Deliveries								
Residential	3,079	3,167	(2.8)	6,339	6,274	1.0		
Commercial	2,839	2,509	13.2	5,521	5,288	4.4		
Industrial	1,846	1,423	29.7	3,588	3,288	9.1		
Other	35	31	12.9	70	75	(6.7)		
Wholesale	89	94	(5.3)	180	168	7.1		
Retail open access	893	826	8.1	1,741	1,743	(0.1)		
Total customer deliveries	8,781	8,050	9.1	17,439	16,836	3.6		
Intersystem	765	660	15.9	2,003	2,341	(14.4)		
Total electric deliveries	9,546	8,710	9.6	19,442	19,177	1.4		
Weather-Normalized Electric Deliveries (1) (2)								
Residential	2,854	2,997	(4.8)	6,181	6,257	(1.2)		
Commercial	2,779	2,477	12.2	5,473	5,284	3.6		
Industrial	1,840	1,424	29.2	3,581	3,290	8.8		
Other	35	30	16.7	70	74	(5.4)		
Wholesale	89	94	(5.3)	180	168	7.1		
Retail open access	885	822	7.7	1,735	1,742	(0.4)		
Total weather-normalized electric deliveries	8,482	7,844	8.1	17,220	16,815	2.4		
Weather-Normalized Electric Deliveries (1) (2)								
(By Class, Including Retail Open Access)								
Residential	2,854	2,997	(4.8)	6,181	6,257	(1.2)		
Commercial	2,996	2,668	12.3	5,908	5,712	3.4		
Industrial	2,508	2,055	22.0	4,881	4,604	6.0		
Other	35	30	16.7	70	74	(5.4)		
Wholesale	89	94	(5.3)	180	168	7.1		
Total weather-normalized electric deliveries	8,482	7,844	8.1	17,220	16,815	2.4		

<sup>(1)</sup> Excludes intersystem deliveries.

In Millions, Except as Noted **Three Months Ended Six Months Ended** 6/30/21 6/30/20 6/30/21 6/30/20 % Change % Change **Electric Utility Revenue** Residential \$ 561 \$ 507 10.7 \$ 1,129 \$ 988 14.3 390 Commercial 341 14.4 735 680 8.1 153 291 126 21.4 266 Industrial 9.4 Other 8 8 16 16 Total sales revenue 1,112 982 13.2 2,171 1,950 11.3 Wholesale 6 6 11 11 Retail open access 7 6 16.7 15 14 7.1 23 15 73 48 Intersystem 53.3 52.1 27 Miscellaneous 12 13 (7.7)24 (11.1)Total electric utility revenue 1,160 1,022 13.5 2,294 2,050 11.9

 $<sup>\,^{(2)}</sup>$  Certain classes include the reduction for Energy Efficiency in the range of 1.75% to 2.00%.

#### CONSUMERS ENERGY COMPANY

#### **Gas Utility Statistics**

(Unaudited)

In Thousands of mcf, Except as Noted **Three Months Ended** Six Months Ended % Change 6/30/21 6/30/20 % Change 6/30/21 6/30/20 **Gas Deliveries** Residential 20,836 24,608 (15.3)90,007 91,947 (2.1)32,579 32,390 Commercial 7,389 7,848 (5.8)0.6 Industrial 1,053 1,247 (15.6)4,943 4,852 1.9 Other 40 21 90.5 120 97 23.7 <u>13,6</u>25 15,676 15.1 41,595 37,582 Transportation 10.7 44,994 47,349 (5.0)169,244 166,868 Total customer deliveries 1.4 Off-system transportation **MCV** 11,526 13,133 (12.2)23,614 32,424 (27.2)93.5 Other 3,450 1,783 6,969 5,286 31.8 Total gas deliveries 59,970 62,265 (3.7)199,827 204,578 (2.3)Weather-Normalized Gas Deliveries (1) (2) 20,840 (4.5)95,132 99,297 (4.2)Residential 21,820 Commercial 7,371 6,567 12.2 34,582 33,889 2.0 1,033 1,071 5,151 Industrial (3.5)5,235 (1.6)Other 39 143.8 125 106 17.9 16 16,051 13,475 19.1 43,456 39,899 8.9 Transportation Total weather-normalized gas deliveries 45,334 42,949 5.6 178,446 178,426 Weather-Normalized Gas Deliveries (1) (2) (By Class, Including Transportation) 21,022 22,038 95,892 Residential (4.6)100,036 (4.1)Commercial 12,572 11,362 10.6 50,124 48,634 3.1 11,688

Total weather-normalized gas deliveries

Industrial Other

In Millions, Except as Noted **Three Months Ended** Six Months Ended 6/30/21 6/30/20 % Change 6/30/21 6/30/20 % Change **Gas Utility Revenue** Residential \$ 220 \$ 206 \$ 774 \$ 699 10.7 6.8 Commercial 59 51 15.7 222 200 11.0 Industrial 8 7 14.3 31 27 14.8 Other 1 1 265 288 8.7 1,028 927 10.9 Total sales revenue **Transportation** 21 16 31.3 53 42 26.2 (11.1)55 55 Miscellaneous 24 27 Total gas utility revenue 333 308 8.1 1,136 1,024 10.9

45,334

9,519

42,949

30

22.8

73.3

5.6

32,274

178,446

156

29,636

178,426

120

8.9

30.0

<sup>(1)</sup> Excludes off-system transportation deliveries.

 $<sup>^{(2)}\,</sup>$  Includes the reduction for Energy Efficiency in the range of 1.0% to 1.1%.