

2019 Annual Shareholders' Meeting





SAFETY TAILBOARD

Location: One Energy Plaza, Jackson, MI 49201, Conference Room EP2-135

Nearest Exit(s) & Assembly Area(s): Exit-to the right and back of room to the stairway; Assemble-near the large pine tree via the west exit doors on the 1st floor

Nearest Shelter Area(s): Restrooms

Incident Command: JF Brossoit 517-581-2433

Dial 9-1-1: Cathy Hendrian-Dial 911 from the conference room landline phone. The Security Command Center will dispatch fire/police/EMS, as appropriate.

Direct Emergency Responder (Runner): Cathy Reynolds

CPR/First Aid: Brian Rich/Security Command Center

AED: Glenn Barba-Retrieve AED located near the elevator on 2nd floor; Security Command Center-Operate AED

Fire Extinguisher: DV Rao (located in hallway)

Active Shooter: Run/Hide/Fight/Tell/Silence Phones

Present Hazards: Chairs, cords, bags

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Patti Poppe
May 3, 2019



Triple Bottom Line



- **People**
- **Planet**
- **Profit**
- **Performance**

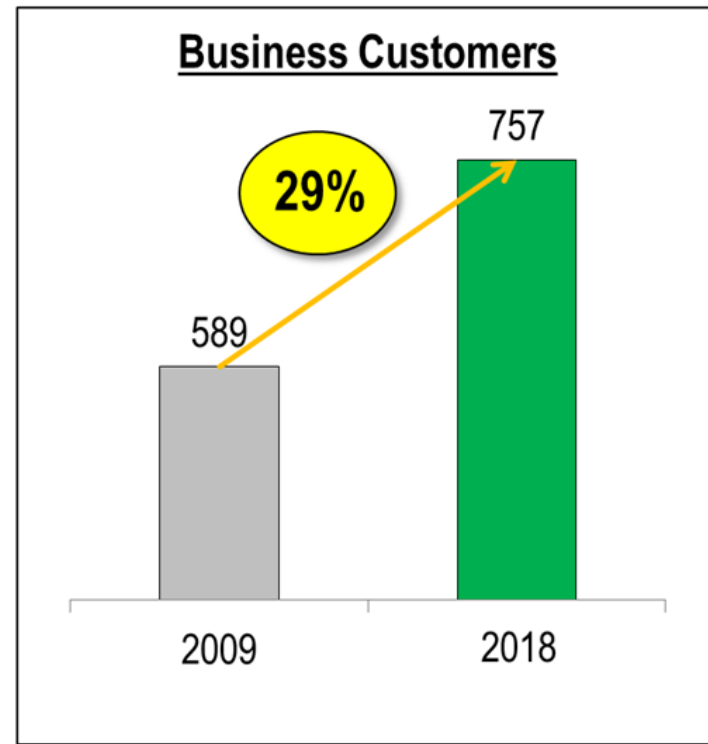
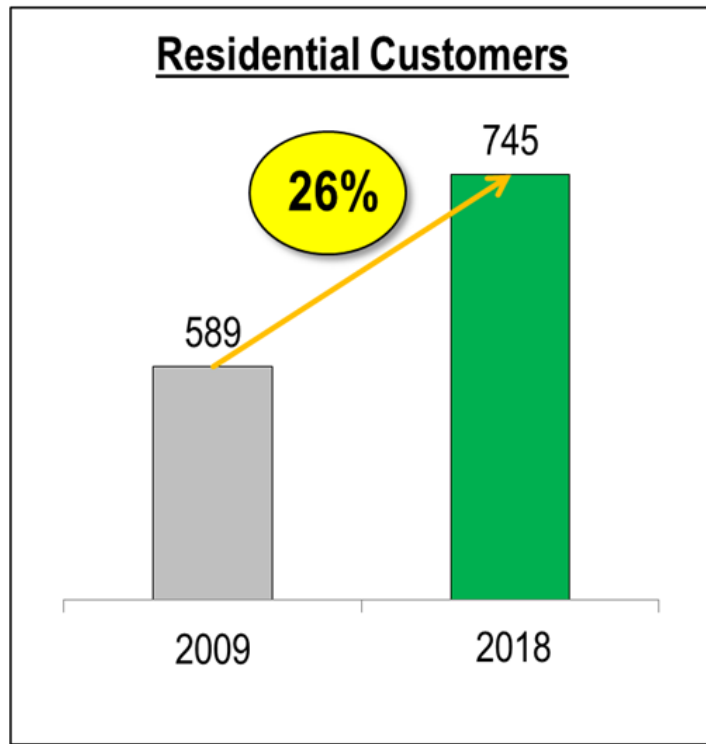
People: Community & Coworkers

- **2018 Community Involvement**
 - \$18.5 million donated
 - Thousands of hours volunteered
 - 101 MW to new load in Michigan through economic development
- **2018 Employee Engagement**
 - First Quartile (by far!)
 - Exceeded “High Performing Companies Benchmark” relative to our Employee Engagement score
- A best place to work in Michigan by *Forbes*® Magazine
- #1 Michigan Company for Diversity by *Forbes*® Magazine for the second year in a row!



People: Customer Satisfaction

J.D. Power Customer Satisfaction Index



Planet: 2018 Goals Reflect Our Targets

Next 5 Years



1 Bn
gallons of H₂O saved!



35%
reduction of waste to
landfills!



5,000
acres of Michigan land
enhanced, restored or
protected!



By 2040



Zero Coal
used to generate
electricity



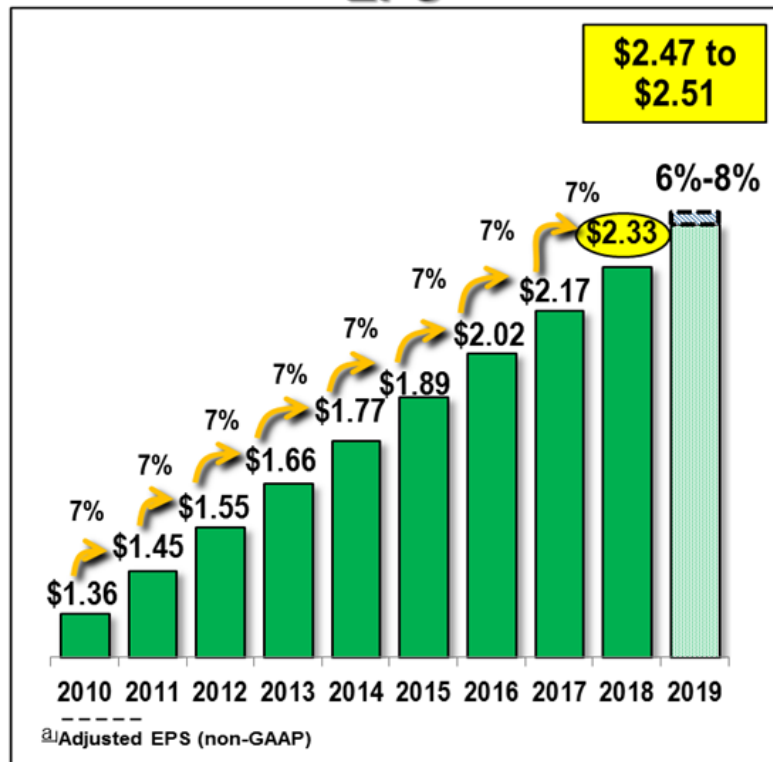
>90%
reduction of carbon
emissions



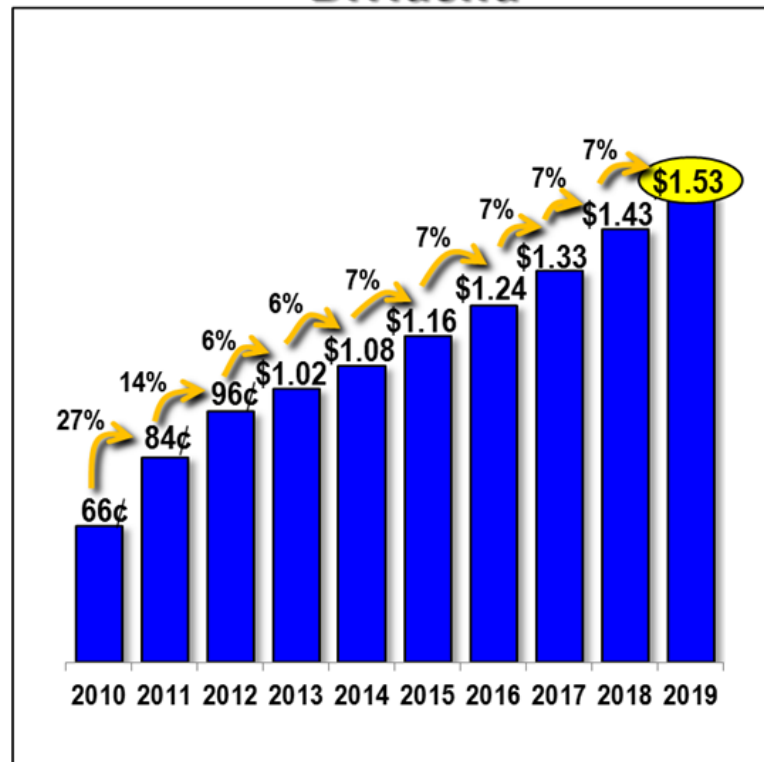
>40%
of electricity from
renewable sources

Profit: Financial Performance

EPS^a



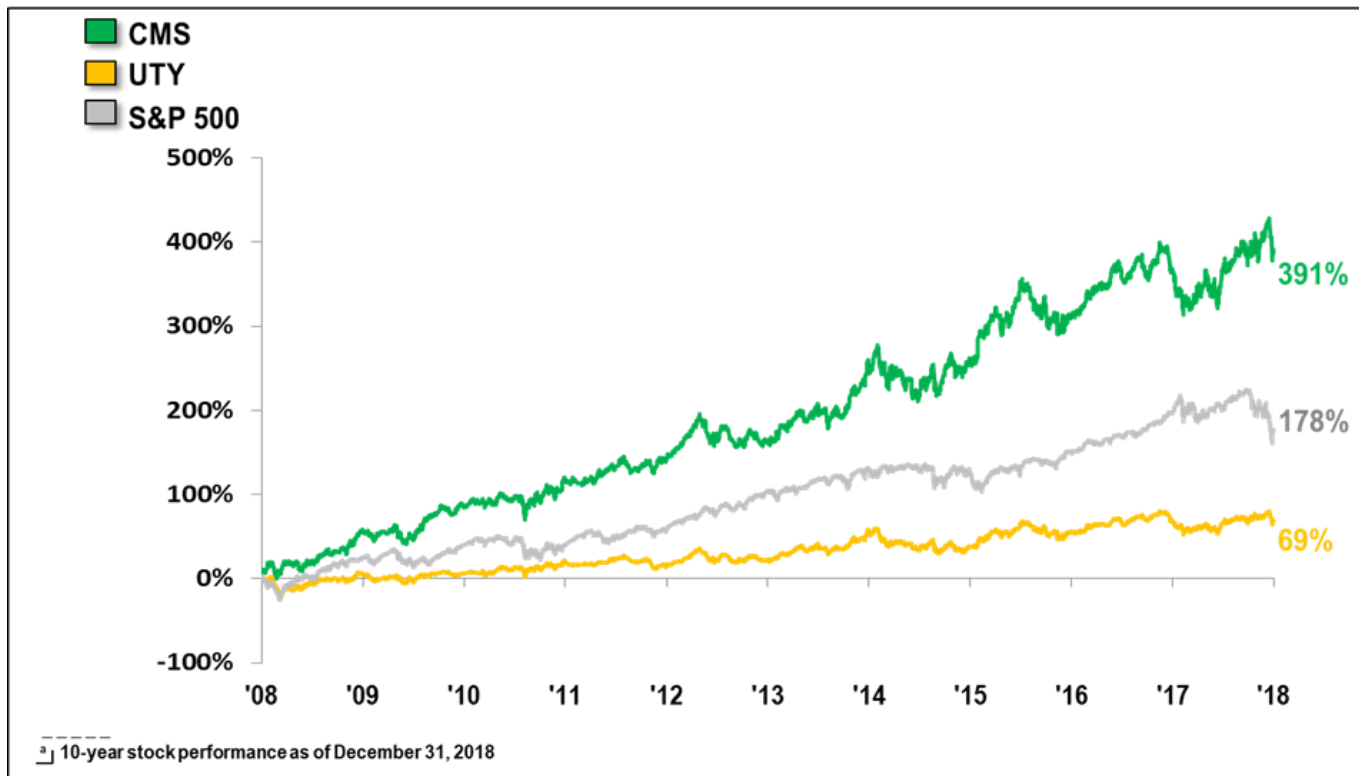
Dividend



Reconciliations to GAAP are on CMS Energy's website, www.cmsenergy.com

Profit: Stock Performance

Stock Performance^{a)}



Q&A



GAAP Reconciliation

	2010	2011	2012	2013	2014	2015	2016	2017	2018	GAAP 2018 over 2003 <u>CAGR</u> NM	GAAP 2018 over 2017 <u>Growth</u> 41%
Reported earnings (loss) per share - GAAP	\$1.28	\$1.58	\$1.42	\$1.66	\$1.74	\$1.89	\$1.98	\$1.64	\$2.32		
Pretax items:											
Electric and gas utility	0.05	-	0.27	-	-	-	0.04	-	-		
Tax impact	(0.02)	-	(0.10)	-	-	-	(0.01)	0.12 (b)	0.01		
Enterprises	(0.05)	*	(0.01)	*	0.05	*	*	*	0.02		
Tax impact	0.02	(0.11)	*	(*)	(0.02)	(*)	(*)	0.20 (b)	(0.02)		
Corporate interest and other	*	-	*	*	*	*	0.02	0.01	*		
Tax impact	(*)	(0.01)	(*)	(*)	(*)	(*)	(0.01)	0.20 (b)	(*)		
Discontinued operations (income) loss, net	0.08	(0.01)	(0.03)	*	(*)	(*)	*	*	(*)		
Asset impairment charges	-	-	-	-	-	-	-	-	-		
Tax impact	-	-	-	-	-	-	-	-	-		
Cumulative accounting changes	-	-	-	-	-	-	-	-	-		
Tax impact	-	-	-	-	-	-	-	-	-		
Adjusted earnings per share, including MTM - non-GAAP	\$1.36	\$1.45	\$1.55	\$1.66	\$1.77	\$1.89	\$2.02	\$2.17	\$2.33	Adjusted 2018 over 2003 <u>CAGR</u> 7%	Adjusted 2018 over 2017 <u>Growth</u> 7%
Mark-to-market											
Tax impact											
Adjusted earnings per share, excluding MTM - non-GAAP	NA	NA	NA	NA	NA	NA	NA	NA	NA		

* Less than \$0.01 per share.

(a) \$1.25 excluding discontinued Exeter operations and accounting changes related to convertible debt and restricted stock.

(b) Reflects the impact of tax reform.

NM is not calculable

CMS Energy provides historical financial results on both a reported (Generally Accepted Accounting Principles) and adjusted (non-GAAP) basis and provides forward-looking guidance on an adjusted basis. During an oral presentation, references to “earnings” are on an adjusted basis. All references to earnings per share are on a diluted basis. Adjustments could include items such as discontinued operations, asset sales, impairments, restructuring costs, regulatory items from prior years, or other items. Management views adjusted earnings as a key measure of the company’s present operating financial performance and uses adjusted earnings for external communications with analysts and investors. Because the company is not able to estimate the impact of specific line items, which have the potential to significantly impact, favorably or unfavorably, the company’s reported earnings in future periods, the company is not providing reported earnings guidance nor is it providing a reconciliation for the comparable future period earnings. The adjusted earnings should be considered supplemental information to assist in understanding our business results, rather than as a substitute for the reported earnings. This meeting presentation contains “forward-looking statements”; please refer to our SEC filings for information regarding the risks and uncertainties that could cause our results to differ materially.