

2021 Annual Shareholders Meeting

Garrick Rochow
May 7, 2021



Grounded in our Purpose...

CMS ENERGY

— CMS ENERGY —
WORLD CLASS
PERFORMANCE
DELIVERING
HOMETOWN
SERVICE



People



Planet



Profit

...committed to the Triple Bottom Line.

Our simple investment thesis...



...delivers results for ALL our stakeholders. GJR 3

Engaged co-workers AND serving customers better-than-ever

- **Best-ever Customer Service** (+3 from 2020)
- **Best-ever Customer On-Time** Performance
- **Best-ever Employee Empowerment**
- **Forbes' No. 1 Utility Company for Diversity**
- **\$80M+ COVID support** for customers and communities
- **Volunteer vaccine support:** 41,451 vaccines in 102 days
- **Midland Flood** relief and response
- Continued, **strong union relationship**



PLANET

A large field of solar panels stretching into the distance. In the foreground, two workers wearing yellow hard hats and high-visibility vests stand on a grassy path between the rows of panels. The sky is clear and blue.

Industry-leading clean energy commitments

- **Net Zero Carbon** by 2040 *
- **Net Zero Methane** by 2030 *
- **\$700M+ infrastructure investments** for clean energy
- **800 MW+ wind** investments
- **500 MW+ active customer participation** in demand response program
- **Barron's 100 most sustainable** companies
- **Enhanced, restored, and protected 2,400+ acres** of land

* Methane emissions from our natural gas delivery system and carbon emissions company-wide.

18 years industry-leading financial performance

- 5-Year, \$13.2B customer focused capital investment plan
- \$100M+ savings through waste elimination
- Premium adjusted earnings per share growth of 6% to 8%
- ~3% dividend yield
- Created 4,200+ new jobs and \$2.7B in investments through Economic Development to support growing businesses



CMS ENERGY





CMS ENERGY CORPORATION
Earnings Per Share By Year GAAP Reconciliation
(Unaudited)

CMS ENERGY

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	GAAP 2020 over 2003 CAGR NM	GAAP 2020 over 2019 Growth 10.5%
Reported earnings (loss) per share - GAAP	(\$0.30)	\$0.64	(\$0.44)	(\$0.41)	(\$1.02)	\$1.20	\$0.91	\$1.28	\$1.58	\$1.42	\$1.66	\$1.74	\$1.89	\$1.98	\$1.64	\$2.32	\$2.39	\$2.64		
Pretax items:																				
Electric and gas utility	0.32	(0.60)	-	-	(0.06)	0.08	0.55	0.05	-	0.27	-	-	-	0.04	-	-	0.02	0.08		
Tax impact	(0.11)	0.21	-	-	(0.01)	(0.03)	(0.22)	(0.02)	-	(0.10)	-	-	-	(0.01)	0.12 (b)	0.01	(*)	(0.02)		
Enterprises	0.93	0.97	0.06	(0.12)	1.67	(0.02)	0.14	(0.05)	*	(0.01)	*	0.05	*	*	*	0.02	*	*		
Tax impact	(0.19)	(0.35)	(0.02)	0.10	(0.42)	*	(0.05)	0.02	(0.11)	*	(*)	(0.02)	(*)	(*)	0.20 (b)	(0.02)	(*)	(0.01) (b)		
EnerBank	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Tax impact	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.01 (b)	*	-	-		
Corporate interest and other	0.25	(0.06)	0.06	0.45	0.17	0.01	0.01	*	-	*	*	*	*	0.02	0.01	*	0.11	(*)		
Tax impact	(0.09)	0.03	(0.02)	(0.18)	(0.49)	(0.03)	(*)	(*)	(0.01)	(*)	(*)	(*)	(*)	(0.01)	0.19 (b)	(*)	(0.03)	(0.02) (b)		
Discontinued operations (income) loss, net	(0.16)	0.02	(0.07)	(0.03)	0.40	(*)	(0.08)	0.08	(0.01)	(0.03)	*	(*)	(*)	*	*	(*)	*	*		
Asset impairment charges	-	-	2.80	1.07	0.93	-	-	-	-	-	-	-	-	-	-	-	-	-		
Tax impact	-	-	(0.98)	(0.31)	(0.33)	-	-	-	-	-	-	-	-	-	-	-	-	-		
Cumulative accounting changes	0.25	0.02	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Tax impact	(0.09)	(0.01)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Adjusted earnings per share, including MTM - non-GAAP	\$0.81	\$0.87	\$1.39	\$0.57	\$0.84	\$1.21 (a)	\$1.26	\$1.36	\$1.45	\$1.55	\$1.66	\$1.77	\$1.89	\$2.02	\$2.17	\$2.33	\$2.49	\$2.67	Adjusted 2020 over 2003 CAGR 7.3%	Adjusted 2020 over 2019 Growth 7.2%
Mark-to-market		0.04	(0.65)	0.80																
Tax impact		(0.01)	0.22	(0.29)																
Adjusted earnings per share, excluding MTM - non-GAAP	NA	\$0.90	\$0.96	\$1.08	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		

* Less than \$0.01 per share.

(a) \$1.25 excluding discontinued Exeter operations and accounting changes related to convertible debt and restricted stock.

(b) Reflects the impact of tax reform.

CMS Energy provides historical financial results on both a reported (Generally Accepted Accounting Principles) and adjusted (non-GAAP) basis and provides forward-looking guidance on an adjusted basis. During an oral presentation, references to “earnings” are on an adjusted basis. All references to earnings per share are on a diluted basis. Adjustments could include items such as discontinued operations, asset sales, impairments, restructuring costs, changes in accounting principles, changes in federal tax policy, regulatory items from prior years, unrealized gains or losses, recognized in net income, from mark-to-market adjustments related to CMS Enterprises’ interest expense, or other items. Management views adjusted earnings as a key measure of the company’s present operating financial performance and uses adjusted earnings for external communications with analysts and investors. Because the company is not able to estimate the impact of specific line items, which have the potential to significantly impact, favorably or unfavorably, the company’s reported earnings in future periods, the company is not providing reported earnings guidance nor is it providing a reconciliation for the comparable future period earnings. The adjusted earnings should be considered supplemental information to assist in understanding our business results, rather than as a substitute for the reported earnings. This meeting presentation contains “forward-looking statements”; please refer to our SEC filings for information regarding the risks and uncertainties that could cause our results to differ materially.