

**Q2 FY2026**  
**Earnings Presentation**

**January 27, 2026**

**Stride**

# Safe Harbor

This presentation and the investor call to which it relates contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve substantial risks and uncertainties. All statements other than statements of historical facts contained in this presentation are forward-looking statements, including FY 2026 outlook. We have tried, whenever possible, to identify these forward-looking statements using words such as “outlook,” “forecasts,” “anticipates,” “believes,” “estimates,” “continues,” “likely,” “may,” “opportunity,” “potential,” “projects,” “will,” “will be,” “expects,” “plans,” “intends,” “should,” “would” and similar expressions to identify forward-looking statements, whether in the negative or the affirmative. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which could cause our actual results, performance or achievements to differ materially from those expressed in, or implied by, such statements.

These risks, uncertainties, factors and contingencies include, but are not limited to: reduction of per pupil funding amounts at the schools we serve; inability to achieve a sufficient level of new enrollments to sustain our business model or meet guidance; limitations of the enrollment data we present, which may not fully capture trends in the performance of our business; failure to enter into new school contracts or renew existing contracts, in part or in their entirety; failure of the schools we serve, our vendors, or us to comply with our contracts, or federal, state and local laws and regulations, resulting in a loss of funding, an obligation to repay funds previously received, contractual remedies, or actions or proceedings against us; governmental investigations that could result in fines, penalties, settlements, or injunctive relief; declines or variations in academic performance outcomes of the students and schools we serve, including due to the evolution of curriculum standards, testing programs and state accountability metrics; harm to our reputation resulting from poor performance or misconduct by operators or us in any school in our industry and/or in any school which we operate legal and regulatory challenges from opponents of virtual public education or for-profit education companies; changes in national and local economic and business conditions and other factors, such as natural disasters, pandemics and outbreaks of contagious diseases and other adverse public health developments; discrepancies in interpretation of legislation by regulatory agencies that may lead to payment or funding disputes; termination of our contracts, or a reduction or termination in the scope of services, with schools; failure to develop the Career Learning business; entry of new competitors with superior technologies (including artificial intelligence) and lower prices; unsuccessful integration of mergers, acquisitions and joint ventures; failure to further develop, maintain and enhance our technology, products, services and brands; inadequate recruiting, training and retention of effective teachers and employees; infringement of our intellectual property; disruptions to our Internet-based learning and delivery systems, including, but not limited to, our data storage systems and third-party cloud systems and facilities, resulting from cybersecurity attacks; misuse or unauthorized disclosure of student and personal data; failure to prevent or mitigate a cybersecurity incident that affects our systems; problems in the implementation of new IT systems and technology; failure by us or third parties to maintain and support information technology systems, including addressing quality issues and timely delivering new products and enhancements; risks related to artificial intelligence; and other risks and uncertainties associated with our business described in the risk factors discussed in the Company’s Annual Report on Form 10-K for the year ended June 30, 2025 and any subsequently filed Quarterly Reports on Form 10-Q or the Company’s other filings with the Securities and Exchange Commission.

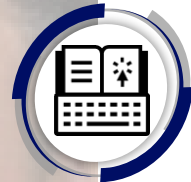
Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this presentation is as of today’s date, and the Company undertakes no obligation to update any forward-looking statement to conform the statement to actual results or changes in the Company’s expectations.

# Compelling Long-Term Investment Thesis



## Disruptor in Education

Innovator with the scale, expertise & long-term customer relationships to change education



## Sustainable & Growing Virtual School Business

Accelerating secular shift toward virtual education and school choice



## New Products & Technologies

Leveraging capabilities and assets to address market failures or shortcomings



## Experienced Leadership Team

Deep educational, regulatory, and policy expertise



## Financial Track Record

Consistent revenue and profitability growth with a strong balance sheet to support organic and inorganic growth

# Q2 FY2026 Performance

## Progress on Tech Implementation Issues

- Core issues resolved (additional details on slide 5)

## Record Enrollment and Strong Growth Trends

- Total enrollments topped 248.5K, up 7.8% from the prior year

## FY2026 Guidance

- Re-affirming revenue guidance and increasing AOI guidance (see slide 9 for details)

## Demand Trends Support Continued Momentum

- Record low K-12 satisfaction rates among parents, down 8% from last year

## Withdrawal Rates Stabilize

- Q2 withdrawal rates moderated from earlier highs and new enrollments continue

## On Track to Achieve FY2028 Targets

- Remain well on track to achieve FY2028 targets outlined in our November 2023 Investor Day

## Q2 FY2026 Highlights

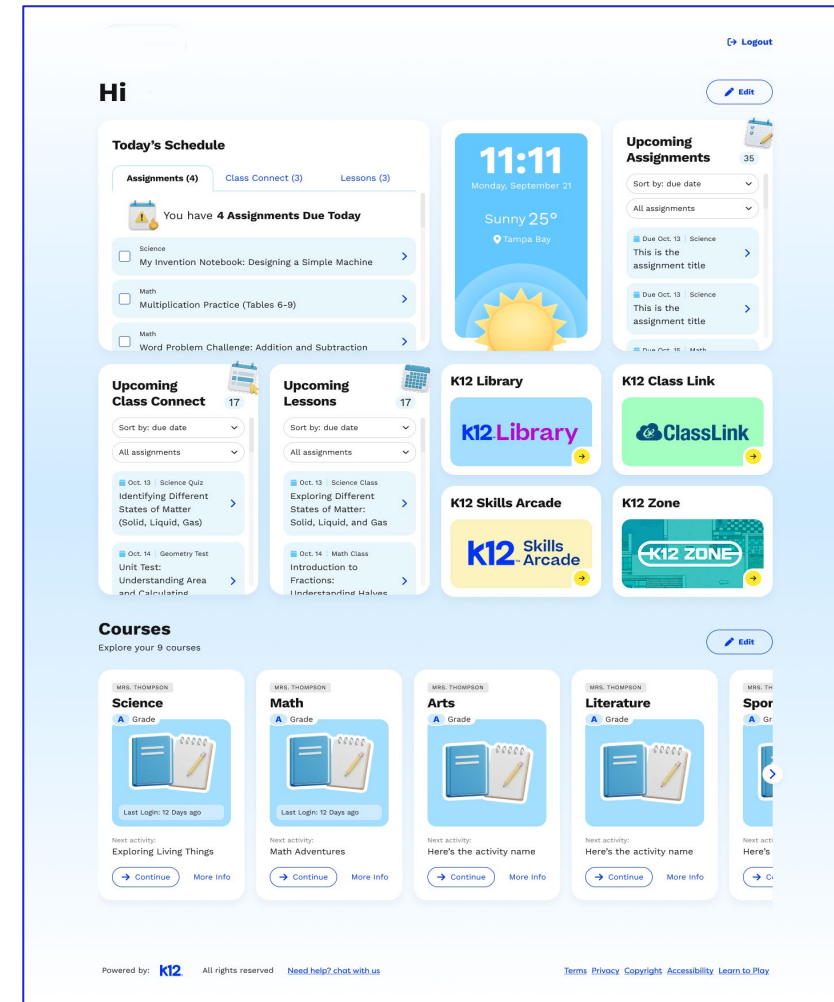
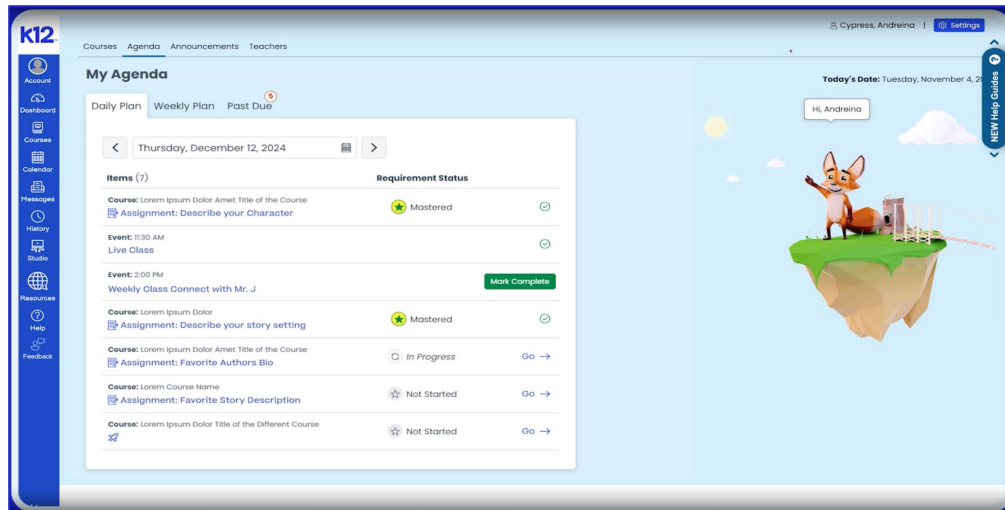
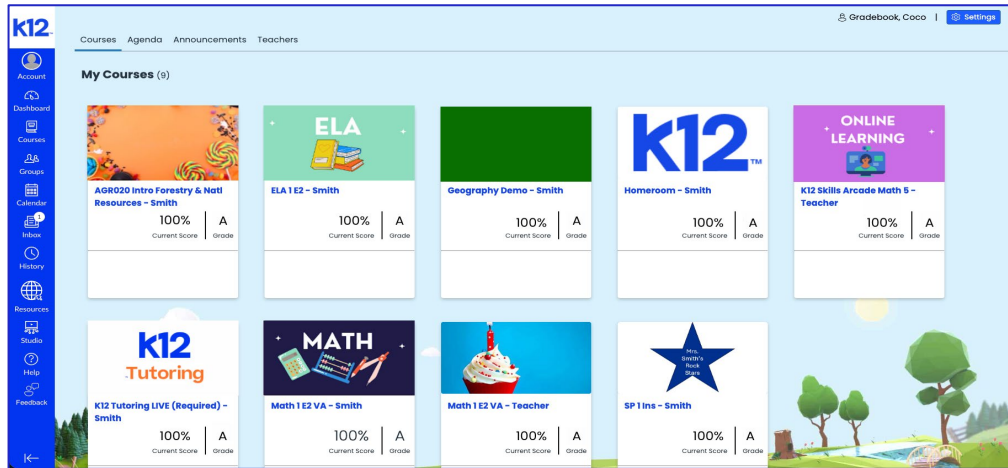
Adjusted Operating Income  
\$159.0M, +17% YoY

Adjusted EBITDA  
\$188.1M, +17% YoY

Adjusted EPS  
\$2.50, +5.5% YoY

# K12 Dashboard and Launchpad

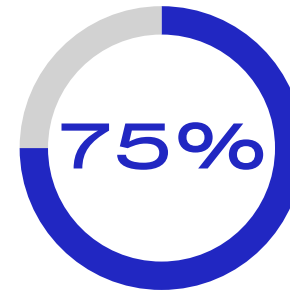
Core platform issues largely resolved, implementing updated user experience during Q3



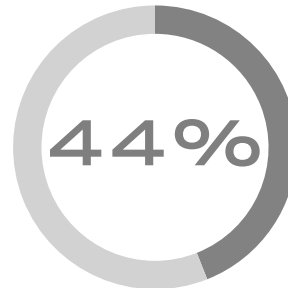
# Increasing demand for virtual education options

## Secular trends driving demand

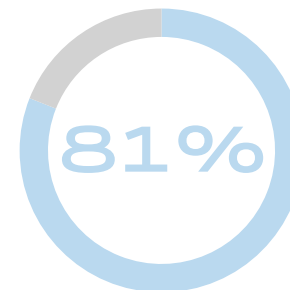
Percentage of parents who considered, searched for, or enrolled a child in a new school in 2025;  
15% enrolled in a full-time online school



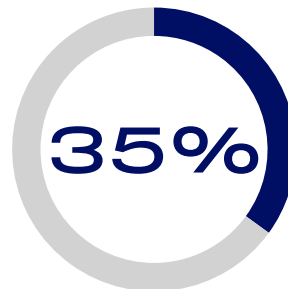
Percentage of parents who fear for the safety of their children at school



Percentage of K-12 parents who support making K-12 education more flexible, including the schools they can attend



Percentage of Americans who are satisfied with K-12 education in the U.S.



## Top reasons parents enroll students in virtual education

### Health & wellbeing concerns

- Bullying
- Negative social experience
- Behavioral / social issues
- School safety

### Value flexibility and individualized pace

- Mobile / military family
- Seeking 1:1 instruction
- Academically lagging
- Working student
- Athletics

### Concern about environment at previous school

- Academic struggles
- Disciplinary needs
- Special needs
- Religion

# Enrollment Trends

Q2 FY26 YoY enrollment growth 7.8%

	Three months ended December 31,			
	2025	2024	Change	
Revenue (\$M)				
General Education	\$341.4	\$354.3	(3.6)%	↓
Career Learning				
Middle – High School	275.6	213.1	29.3%	↑
Adult	14.3	19.8	(27.8)%	↓
Total Career Learning	289.9	232.9	24.5%	↑
<b>Total</b>	<b>\$631.3</b>	<b>\$587.2</b>	<b>7.5%</b>	<b>↑</b>
Enrollments (K)				
General Education, K-12	137.0	135.8	0.9%	↑
Career Learning, Middle – High School	111.5	94.8	17.6%	↑
<b>Total</b>	<b>248.5</b>	<b>230.6</b>	<b>7.8%</b>	<b>↑</b>

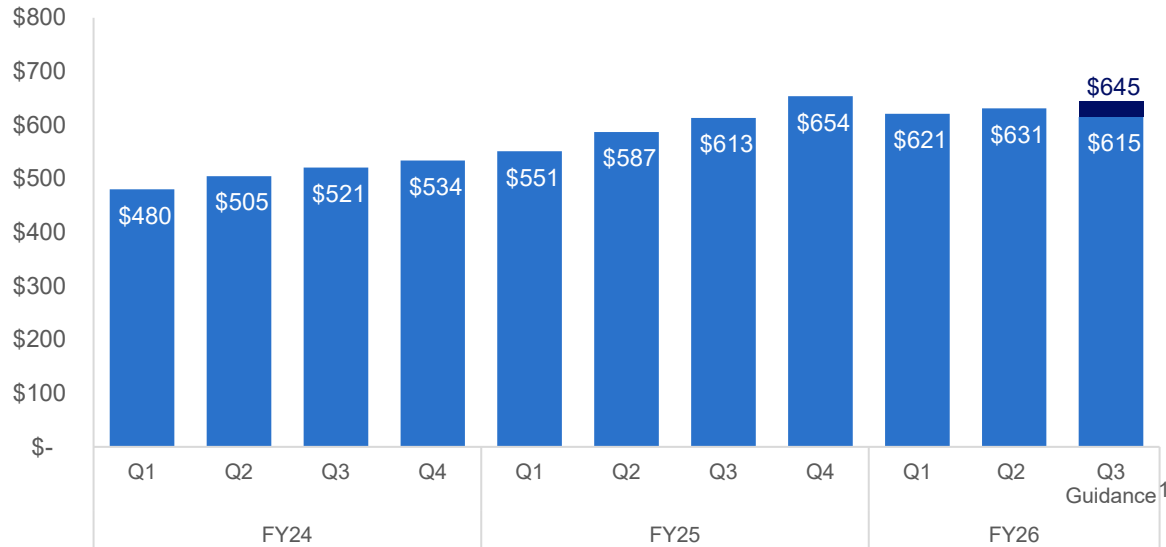
## Enrollments Trends

General Education average enrollments increased 1.2K, up ~1% y-o-y

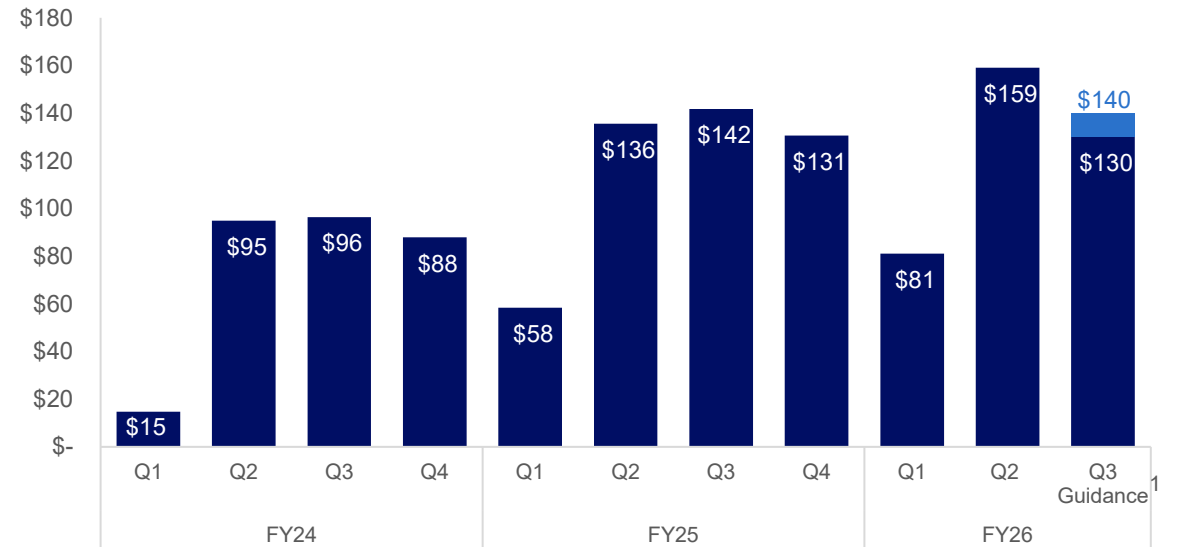
Career Learning average enrollments increased 16.7K, up ~18% y-o-y

# Growth in Key Financial Metrics

## Revenue (\$M)



## Adjusted Operating Income<sup>1</sup> (\$M)



Demonstrated demand for school options

Record high quarterly enrollment

Strong track record of profitability

# Guiding to Continued Revenue and Profitability Growth

Demand remains robust; in-year enrollment growth impacted by platform implementation challenges

(\$, M)	Q3 FY 26 Guidance <sup>1</sup>		FY26 Guidance <sup>1</sup>	
	Low	High	Low	High
Revenue	\$615M	\$645M	\$2.480B	\$2.555B
Adjusted Operating Income	\$130M	\$140M	\$485M	\$505M
Capital Expenditures	\$16M	\$21M	\$70M	\$80M
Effective Tax Rate			24%	25%

## Guidance mid-points

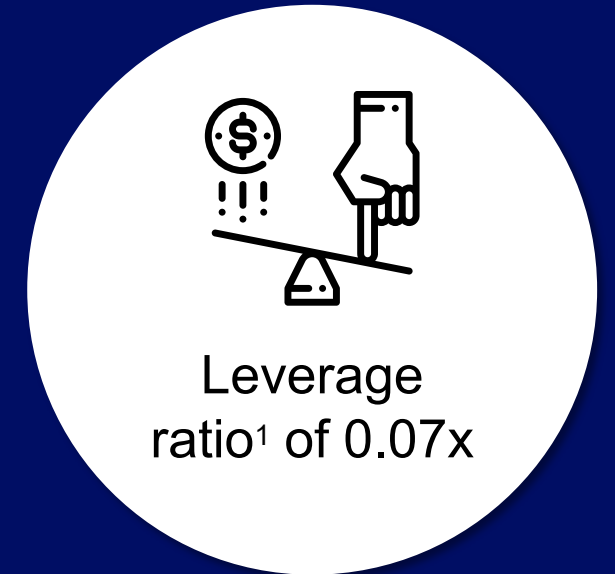
- FY26 Revenue: +5% YoY
  - Midpoint of Guidance
- FY26 AOI: +6% YoY
  - Midpoint of guidance

# Strong Balance Sheet with Low Debt

Cash position, low leverage ratio, and consistent cash flows provide options for capital allocation

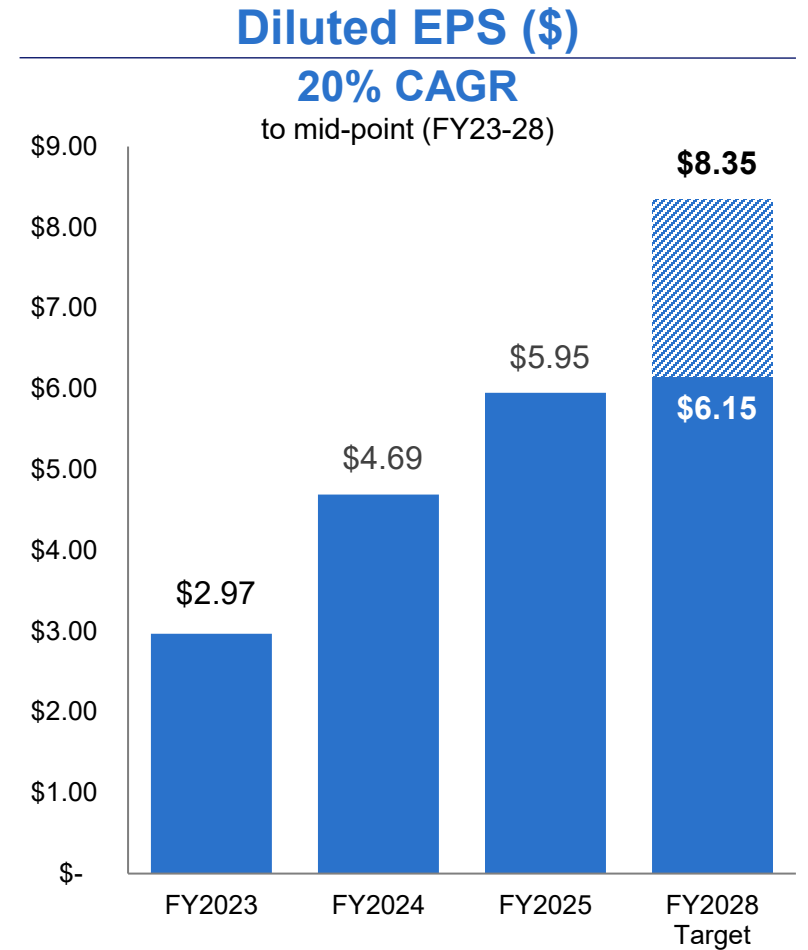
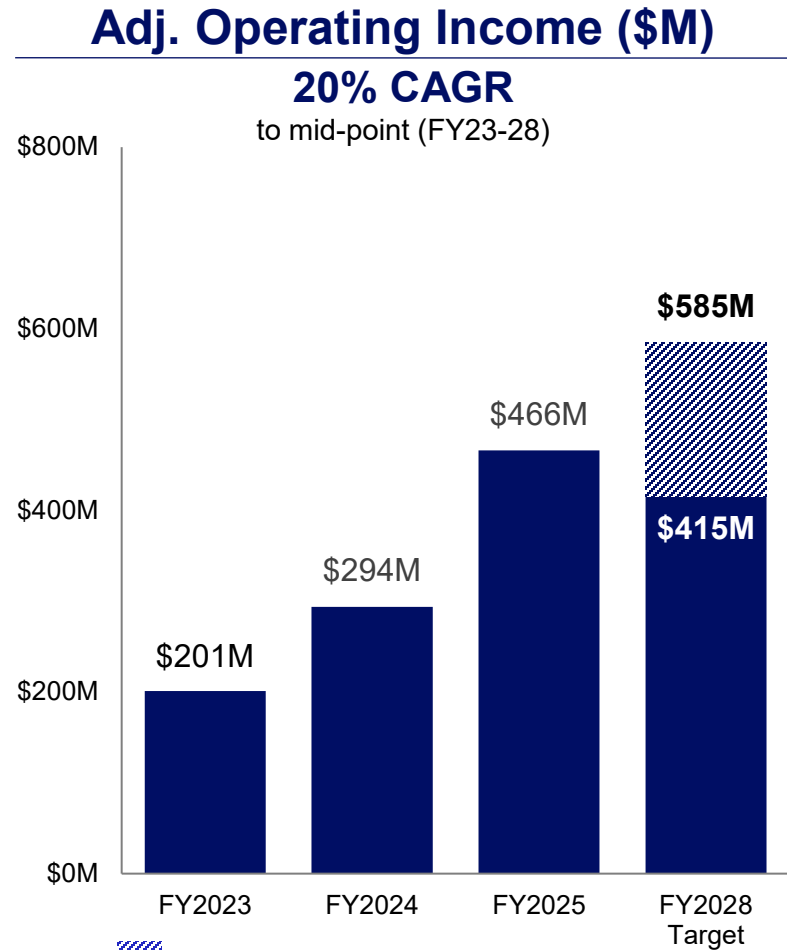
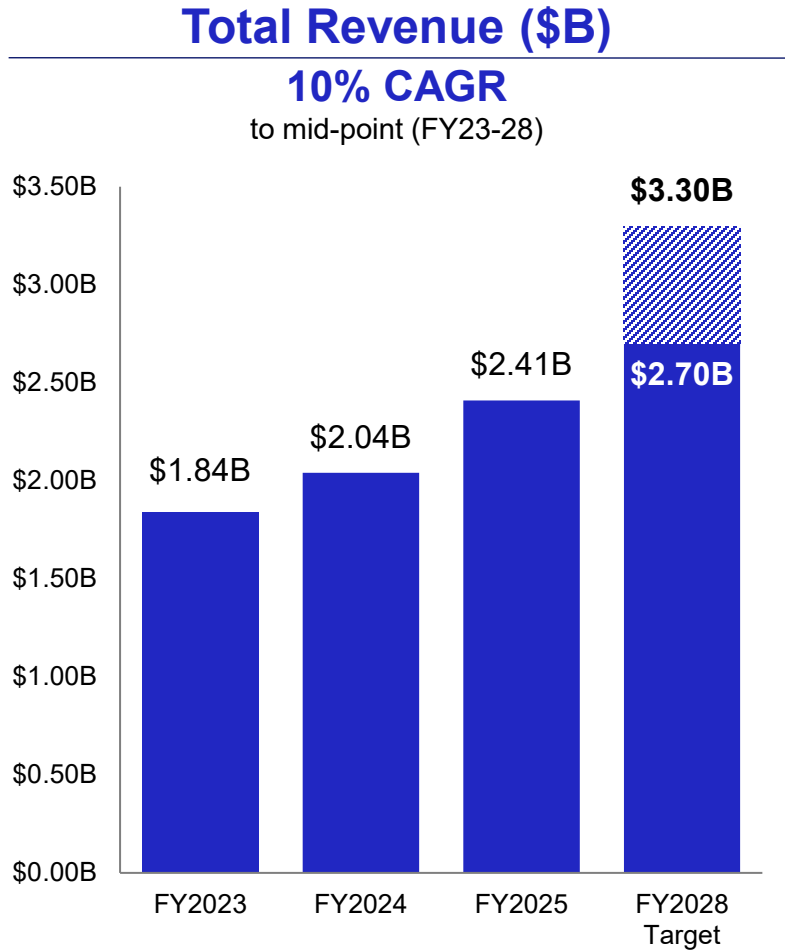
Select balance sheet and other information as of December 31, 2025 (\$M)

Cash, Cash Equivalents & Marketable Securities	\$676.0
Accounts Receivable, Net	869.0
Accounts Payable	45.7
Total Debt Obligations	\$541.6






# Compelling Long-Term Growth Targets

Remain on track for FY2028 targets



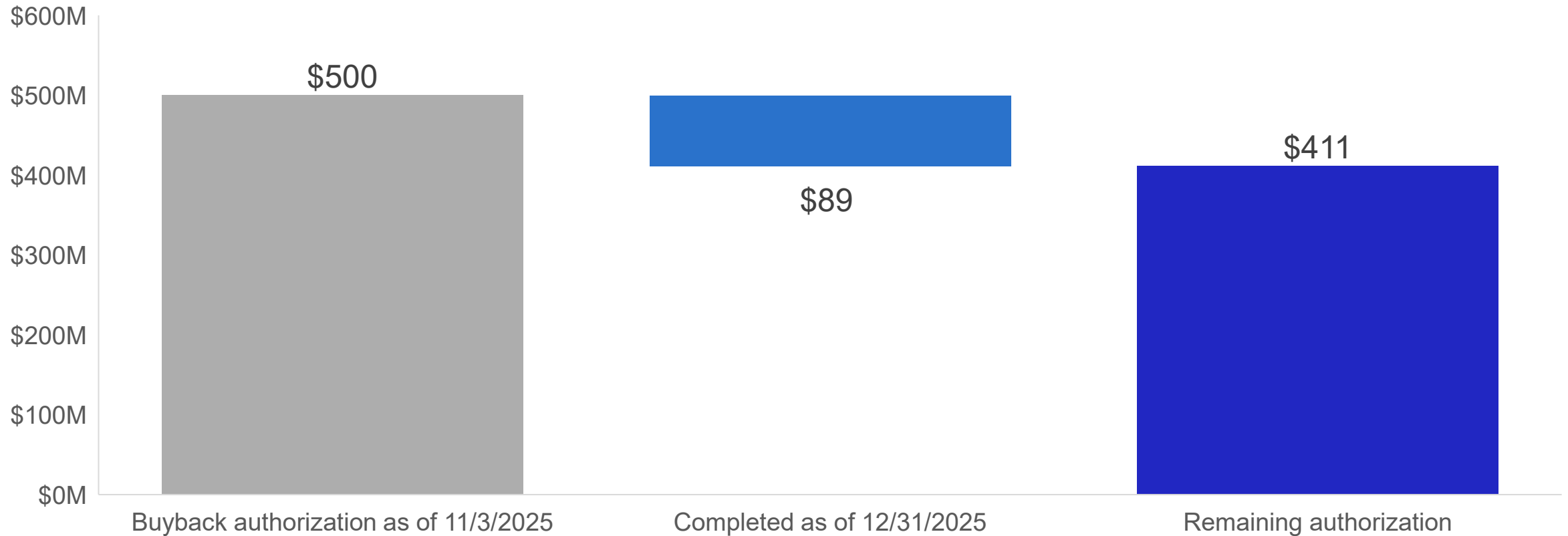
# Disciplined Capital Allocation

Prioritizing organic growth, new product and technology development, and synergistic M&A

	Organic Growth	<ul style="list-style-type: none"><li>• Invest in academic quality and student / customer experience supporting outcomes / retention</li><li>• Technology advancements to improve personalization and outcomes</li><li>• Implement innovative products across portfolio</li></ul>
	Strategic Acquisitions	<ul style="list-style-type: none"><li>• Leverage platform across verticals</li><li>• High-growth, high-margin targets providing synergies</li></ul>
	Capital Return	<ul style="list-style-type: none"><li>• Evaluate approaches to return cash to stockholders over the long term</li><li>• \$500M share repurchase program authorized through October 31, 2026</li></ul>

# Board authorizes \$500M in share buybacks through October 2026

Completed ~\$89M as of 12/31/2025



# Appendix

# Reconciliation of Net Income to EBITDA and Adjusted EBITDA

	Three months ended December 31,		Six months ended December 31,		LTM ended December 31,
(\$, M)	2025	2024	2025	2024	2025
Net income	\$99.5	\$96.4	\$168.3	\$137.3	\$318.9
Interest expense, net	2.8	2.6	5.9	5.0	11.4
Other (income) expense, net	10.7	(7.3)	(6.2)	(16.1)	(23.7)
Income tax expense	34.0	33.4	48.4	44.7	96.8
(Income) loss from equity method investments	(0.2)	-	(0.6)	1.6	0.1
Depreciation and amortization	31.0	27.4	60.2	55.5	119.3
<b>EBITDA</b>	<b>177.8</b>	<b>152.5</b>	<b>276.0</b>	<b>228.0</b>	<b>522.8</b>
Stock-based compensation expense	10.3	7.9	20.5	16.3	40.9
Impairment of long-lived assets	-	-	-	-	59.5
<b>Adjusted EBITDA</b>	<b>\$188.1</b>	<b>\$160.4</b>	<b>\$296.5</b>	<b>\$244.3</b>	<b>\$623.2</b>

# Reconciliation of Income from Operations to Adjusted Operating Income

	Three months ended December 31,		Six months ended December 31,	
(\$, M)	2025	2024	2025	2024
Income from operations	\$146.9	\$125.1	\$215.8	\$172.4
Amortization of intangible assets	1.8	2.6	3.8	5.2
Stock-based compensation expense	10.3	7.9	20.5	16.3
<b>Adjusted operating income</b>	<b>\$159.0</b>	<b>\$135.6</b>	<b>\$240.1</b>	<b>\$193.9</b>

# Reconciliation of Income from Operations to Adjusted Operating Income

(\$, M)	Year ended June 30,					
	2020	2021	2022	2023	2024	2025
Income from operations	\$32.5	\$110.5	\$156.6	\$165.5	\$249.6	\$360.1
Amortization of intangible assets	6.0	11.6	13.0	15.2	12.9	9.9
Stock-based compensation expense	23.6	39.3	18.6	20.3	31.4	36.7
Impairment of long-lived assets	-	-	-	-	-	59.5
<b>Adjusted operating income</b>	<b>\$62.1</b>	<b>\$161.4</b>	<b>\$188.2</b>	<b>\$201.0</b>	<b>\$293.9</b>	<b>\$466.2</b>

# Reconciliation of Income from Operations to Adjusted Operating Income

Three months ended

(\$, M)	Sept. 30, 2023	Dec. 31, 2023	March 31, 2024	June 30, 2024	Sept. 30, 2024	Dec. 31, 2024	March 31, 2025	June 30, 2025	Sept. 30, 2025
Income from operations	\$3.3	\$84.3	\$88.3	\$73.7	\$47.3	\$125.1	\$130.8	\$56.9	\$69.0
Amortization of intangible assets	3.0	3.0	2.9	4.0	2.7	2.6	2.3	2.4	1.9
Stock-based compensation expense	8.5	7.6	5.2	10.2	8.4	7.9	8.6	11.8	10.2
Impairment of long-lived assets	-	-	-	-	-	-	-	59.5	-
<b>Adjusted operating income</b>	<b>\$14.8</b>	<b>\$94.9</b>	<b>\$96.4</b>	<b>\$87.9</b>	<b>\$58.4</b>	<b>\$135.6</b>	<b>\$141.7</b>	<b>\$130.6</b>	<b>\$81.1</b>

# Reconciliation of Net Income to Adjusted Earnings Per Share

	Three months ended December 31,		Six months ended December 31,	
(\$, M)	2025	2024	2025	2024
Net income attributable to common stockholders	\$99.5	\$96.4	\$168.3	\$137.3
Amortization of intangible assets	1.8	2.6	3.8	5.2
Stock-based compensation expense	10.3	7.9	20.5	16.3
Income tax effect on adjustments above	(1.8)	(1.2)	(10.8)	(5.6)
<b>Adjusted net income attributable to common stockholders</b>	<b>\$109.8</b>	<b>\$105.7</b>	<b>\$181.8</b>	<b>\$153.2</b>
Share computation:				
Weighted average common shares — diluted	46,863,391	47,462,688	48,265,257	46,905,355
Effect of capped call transactions	(2,912,026)	(2,779,544)	(2,227,565)	(3,067,060)
Adjusted weighted average common shares — diluted	43,951,365	44,683,144	46,037,692	43,838,295
<b>Adjusted earnings per share</b>	<b>\$2.50</b>	<b>\$2.37</b>	<b>\$3.95</b>	<b>\$3.50</b>

# Reconciliation of Diluted Net Income Per Share to Adjusted Earnings Per Share

	Three months ended December 31,		Six months ended December 31,	
(\$, per share)	2025	2024	2025	2024
Diluted net income per share	\$2.12	\$2.03	\$3.49	\$2.93
Amortization of intangible assets	0.04	0.05	0.08	0.11
Stock-based compensation expense	0.22	0.17	0.42	0.35
Income tax effect on adjustments above	(0.04)	(0.02)	(0.22)	(0.12)
Effect of capped call transactions	0.16	0.14	0.18	0.23
<b>Adjusted earnings per share</b>	<b>\$2.50</b>	<b>\$2.37</b>	<b>\$3.95</b>	<b>\$3.50</b>

# Reconciliation of Net Income to Adjusted Earnings Per Share

Three months ended

(\$, M)	Sept. 30, 2024	Dec. 31, 2024	March 31, 2025	June 30, 2025	Sept. 30, 2025
Net income attributable to common stockholders	\$40.9	\$96.4	\$99.3	\$51.3	\$68.8
Amortization of intangible assets	2.6	2.5	2.4	2.4	1.9
Stock-based compensation expense	8.4	7.9	8.5	11.8	10.2
Impairment of long-lived assets	-	-	-	59.5	-
Income tax effect on adjustments above	(4.4)	(1.1)	(0.6)	(15.3)	(8.9)
<b>Adjusted net income attributable to common stockholders</b>	<b>\$47.5</b>	<b>\$105.7</b>	<b>\$109.6</b>	<b>\$109.7</b>	<b>\$72.0</b>
Share computation:					
Weighted average common shares — diluted	43,708,967	47,462,688	49,181,728	49,767,056	49,222,851
Effect of capped call transactions	-	(2,779,544)	(2,092,035)	(1,827,961)	(1,803,506)
Adjusted weighted average common shares — diluted	43,708,967	44,683,144	47,089,693	47,939,095	47,419,345
<b>Adjusted earnings per share</b>	<b>\$1.09</b>	<b>\$2.37</b>	<b>\$2.33</b>	<b>\$2.29</b>	<b>\$1.52</b>

# Reconciliation of Diluted Net Income Per Share to Adjusted Earnings Per Share

Three months ended

(\$, per share)	Sept. 30, 2024	Dec. 31, 2024	March 31, 2025	June 30, 2025	Sept. 30, 2025
Diluted net income per share	\$0.94	\$2.03	\$2.02	\$1.03	\$1.40
Amortization of intangible assets	0.06	0.05	0.05	0.05	0.04
Stock-based compensation expense	0.19	0.17	0.17	0.24	0.20
Impairment of long-lived assets	-	-	-	1.20	-
Income tax effect on adjustments above	(0.10)	(0.02)	(0.01)	(0.31)	(0.18)
Effect of capped call transactions	-	0.14	0.10	0.08	0.06
<b>Adjusted earnings per share</b>	<b>\$1.09</b>	<b>\$2.37</b>	<b>\$2.33</b>	<b>\$2.29</b>	<b>\$1.52</b>

# Reconciliation of Net Cash Provided by Operating Activities to Free Cash Flow

(\$, M)	Three months ended December 31,	
	2025	2024
Net cash provided by operating activities	\$91.8	\$223.4
Purchases of property and equipment	0.3	(0.5)
Capitalized software development costs	(11.0)	(9.8)
Capitalized curriculum development costs	(5.2)	(4.5)
<b>Free Cash Flow</b>	<b>\$75.9</b>	<b>\$208.6</b>

# Reconciliation of Income from Operations to Adjusted Operating Income

	Three Months Ended March 31, 2026		Year Ended June 30, 2026	
(\$, M)	Low	High	Low	High
Income from operations	\$118.5	\$127.0	\$437.0	\$454.0
Stock-based compensation expense	10.0	11.0	41.0	43.0
Amortization of intangible assets	1.5	2.0	7.0	8.0
<b>Adjusted operating income</b>	<b>\$130.0</b>	<b>\$140.0</b>	<b>\$485.0</b>	<b>\$505.0</b>

# Effect of Convertible Notes on Share Dilution

## Convertible Senior Notes (Illustrative Dilution Example)

- Stride Convertible Notes: \$420M principal (7.9M shares underlying)
- Irrevocably elected that all future conversions of the notes will be settled pursuant to combination settlement, generally requiring the principal amount to be settled in cash
- Any excess of the conversion value over the principal amount can be settled, at Stride's election, in cash or shares of our common stock
- Incremental shares are reported for GAAP purposes but are not issued at the time of reporting
- Stride's capped call transactions completed at the time of the issuance of the convertible notes effectively raise the potential dilution point of the convertible notes from \$52.88 to \$86.17
- Below some examples of potential dilution from the Notes at various share prices:

LRN Illustrative Avg. Quarterly Stock Price	Shares owed on Convertible Notes	Shares received from capped call transactions	GAAP Dilution	Non-GAAP Dilution <sup>1</sup>
\$60	942,578	942,578	942,578	-
\$65	1,481,040	1,481,040	1,481,040	-
\$70	1,942,578	1,942,578	1,942,578	-
\$75	2,342,578	2,342,578	2,342,578	-
\$80	2,692,578	2,692,578	2,692,578	-
\$85	3,001,402	3,001,402	3,001,402	-
\$90	3,275,911	2,937,911	2,937,911	338,001
\$90.80 <sup>2</sup>	3,317,027	2,912,026	2,912,026	405,001
\$95	3,521,525	2,783,284	2,783,284	738,242
\$100	3,742,578	2,644,119	2,644,119	1,098,459