

**NEWS RELEASE** 

## Strong Demand Drives Growth

#### 2025-10-28

RESTON, Va., Oct. 28, 2025 (GLOBE NEWSWIRE) -- Stride, Inc. (NYSE: LRN), one of the nation's most successful technology-based education companies, today announced its results for the first quarter of fiscal year 2026 ended September 30, 2025.

First Quarter Fiscal 2026 Highlights Compared to 2025

- Revenue of \$620.9 million, compared with \$551.1 million
- Income from operations of \$69.0 million, compared with \$47.3 million
- Net income of \$68.8 million, compared with \$40.9 million
- Diluted net income per share of \$1.40, compared with \$0.94
- Adjusted operating income of \$81.1 million, compared with \$58.4 million (1)
- Adjusted EBITDA of \$108.4 million, compared with \$83.9 million (1)
- Adjusted earnings per share of \$1.52, compared with \$1.09 (1)

First Quarter Fiscal 2026 Summary Financial Metrics

	Three Months Ended September 30,			30,	Change 2025/2024		
	2025		2024		\$	%	
Revenues		(In thousa 20,884 \$		percentages 084 \$	s and per share da 69,800	ta) 12.7%	
Income from operations Adjusted operating income (1)		68,983 81,138	47,5 58,5	344 360	21,639 22,778	45.7% 39.0%	
Net income Net income per share, diluted Adjusted earnings per share (1)		68,800 1.40 1.52		882 ).94  .09	27,918 0.46 0.43	68.3% 48.9% 39.4%	

EBITDA (1)	98,217	75,478	22,739	30.1%
Adjusted ÉBITDA (1)	108,439	83,927	24,512	29.2%

(1) To supplement our financial statements presented in accordance with U.S. generally accepted accounting principles (GAAP), we also present non-GAAP financial measures including adjusted operating income (loss), EBITDA, adjusted EBITDA, and adjusted earnings per share. Management believes that these additional measures provide useful information to investors relating to our financial performance. A reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures is provided below.

### Revenue Data

General Education
Career Learning Middle - High School
Middle - High School
Adult
Total Career Learning
Total Revenues

Three Mor Septem	nths Ended nber 30,	Change 2	025 / 2024
 2025	2024	\$	%
	(In thousands, e	except percentages)	_
\$ 363,116	\$ 329,407	\$ 33,709	10.2%
 241,500 16,268 257,768	198,885 22,792 221,677	42,615 (6,524) 36.091	21.4% (28.6%) 16.3%
\$ 620,884	\$ 551,084	\$ 69,800	12.7%

### Enrollment and Revenue Per Enrollment Data

First quarter enrollments were 247.7K, up 11.3% compared to 222.6K enrollments in the first quarter of fiscal year 2025. Of the total enrollments, 110.0K were Career Learning enrollments, up 20.0% compared to 91.7K Career Learning enrollments in the first quarter of fiscal 2025.

Enrollments only include those students in full service public or private programs where Stride provides a combination of curriculum, technology, and instructional and support services, inclusive of administrative support and may include enrollments for which Stride receives no public funding or revenue. Stride does not report enrollments for our Adult Learning business.

Revenue per enrollment for the first quarter was \$2,388, up 3.7% compared to \$2,303 in the first quarter of fiscal year 2025. General Education revenue per enrollment was \$2,543, up 6.0% compared to the first quarter of fiscal year 2025, and Career Learning revenue per enrollment was \$2,196, up 1.4%, compared to the first quarter of fiscal year 2025.

### Cash Flow and Capital Allocation

As of September 30, 2025, the Company's cash and cash equivalents and marketable securities totaled \$749.6 million, compared with \$1,011.4 million reported at June 30, 2025.

Capital expenditures for the three months ended September 30, 2025 were \$21.7 million, compared to \$14.8 million in three months ended September 30, 2024, and were comprised of \$0.3 million of property and equipment, \$13.7 million of capitalized software development and \$7.7 million of capitalized curriculum development.

Fiscal Year 2026 Outlook

The Company is forecasting the following for the full fiscal year 2026:

- Revenue in the range of \$2.480 billion to \$2.555 billion.
- Capital expenditures in the range of \$70 million to \$80 million. Note that capital expenditures include the purchase of property and equipment, and capitalized software and curriculum development costs as defined on our Statement of Cash Flows.
- Effective tax rate of 24% to 25%.
- Adjusted operating income in the range of \$475 million to \$500 million. (1)

The Company is forecasting the following for the second quarter of fiscal year 2026:

- Revenue in the range of \$620 million to \$640 million.
- Capital expenditures in the range of \$15 million to \$18 million. Note that capital expenditures include the purchase of property and equipment, and capitalized software and curriculum development costs as defined on our Statement of Cash Flows.
- Adjusted operating income in the range of \$135 million to \$145 million. (1)
- (1) In addition to providing an outlook for revenue and capital expenditures, adjusted operating income is provided as a supplemental non-GAAP financial measure as management believes that it provides useful information to our investors. A reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures is provided below. Please also see Special Note on Forward-Looking Statements below.

Conference Call

The Company will discuss its first quarter of fiscal year 2026 financial results during a conference call scheduled for Tuesday, October 28, 2025 at 5:00 p.m. eastern time (ET).

A live webcast of the call will be available at **investors.stridelearning.com/events-and-presentations**. To participate in the live call, investors and analysts should dial (800) 715-9871 (domestic) or +1 (646) 307-1963 (international) and provide the conference ID number 8901384. Please access the website at least 15 minutes prior to the start of the call.

A replay of the call will be posted at **investors.stridelearning.com/events-and-presentations** as soon as it is available.

About Stride Inc.

Stride Inc. (NYSE: LRN) is redefining lifelong learning with innovative, high-quality education solutions. Serving learners in primary, secondary, and postsecondary settings, Stride provides a wide range of services including K-12 education, career learning, professional skills training, and talent development. Stride reaches learners in all 50 states and over 100 countries. Learn more at **stridelearning.com**.

Investor Contact Timothy Casey Vice President, Investor Relations Stride, Inc. ir@k12.com Media Contact press@k12.com

Special Note on Forward-Looking Statements

This press release contains certain forward-looking statements within the meaning of the Private Securities
Litigation Reform Act of 1995 that involve substantial risks and uncertainties. All statements other than statements
of historical facts contained in this press release are forward-looking statements. We have tried, whenever possible,
to identify these forward-looking statements using words such as "outlook," "anticipates," "believes," "estimates,"
"continues," "likely," "may," "opportunity," "potential," "projects," "will," "will be," "expects," "plans," "intends,"
"should," "would" and similar expressions to identify forward-looking statements, whether in the negative or the
affirmative. Such forward-looking statements involve known and unknown risks, uncertainties and other factors
which could cause our actual results, performance or achievements to differ materially from those expressed in, or
implied by, such statements. These risks, uncertainties, factors and contingencies include, but are not limited to:
reduction of per pupil funding amounts at the schools we serve; inability to achieve a sufficient level of new

enrollments to sustain our business model or meet guidance; limitations of the enrollment data we present, which may not fully capture trends in the performance of our business; failure to enter into new school contracts or renew existing contracts, in part or in their entirety; failure of the schools we serve, our vendors, or us to comply with our contracts, or federal, state and local laws and regulations, resulting in a loss of funding, an obligation to repay funds previously received, contractual remedies, or actions or proceedings against us; governmental investigations that could result in fines, penalties, settlements, or injunctive relief; declines or variations in academic performance outcomes of the students and schools we serve, including due to the evolution of curriculum standards, testing programs and state accountability metrics; harm to our reputation resulting from poor performance or misconduct by operators or us in any school in our industry and/or in any school which we operate legal and regulatory challenges from opponents of virtual public education or for-profit education companies; changes in national and local economic and business conditions and other factors, such as natural disasters, pandemics and outbreaks of contagious diseases and other adverse public health developments; discrepancies in interpretation of legislation by regulatory agencies that may lead to payment or funding disputes; termination of our contracts, or a reduction or termination in the scope of services, with schools; failure to develop the Career Learning business; entry of new competitors with superior technologies (including artificial intelligence) and lower prices; unsuccessful integration of mergers, acquisitions and joint ventures; failure to further develop, maintain and enhance our technology, products, services and brands; inadequate recruiting, training and retention of effective teachers and employees; infringement of our intellectual property; disruptions to our Internet-based learning and delivery systems, including, but not limited to, our data storage systems and third-party cloud systems and facilities, resulting from cybersecurity attacks; misuse or unauthorized disclosure of student and personal data; failure to prevent or mitigate a cybersecurity incident that affects our systems; problems in the implementation of new IT systems and technology; failure by us or third parties to maintain and support information technology systems, including addressing quality issues and timely delivering new products and enhancements; risks related to artificial intelligence; and other risks and uncertainties associated with our business described in the risk factors discussed in the Company's Annual Report on Form 10-K for the year ended June 30, 2025 and any subsequently filed Quarterly Reports on Form 10-Q or the Company's other filings with the Securities and Exchange Commission. Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this press release is as of today's date, and the Company undertakes no obligation to update any forward-looking statement to conform the statement to actual results or changes in the Company's expectations.

#### **Financial Statements**

The financial statements set forth below are not the complete set of Stride, Inc.'s financial statements for the three months ended September 30, 2025 and are presented below without footnotes. Readers are encouraged to obtain

and carefully review Stride Inc.'s Quarterly Report on Form 10-Q for the three months ended September 30, 2025, including all financial statements contained therein and the footnotes thereto, filed with the SEC, which may be retrieved from the SEC's website at **www.sec.gov** or from Stride Inc.'s Investor Relations website at **investors.stridelearning.com**.

## STRIDE, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	September 30,			
		2025		2024
	(In the		share a	and per share data)
Revenues	\$	020,00.	\$	551,084
Instructional costs and services		378,761		335,231
Gross margin		242,123		215,853
Selling, general, and administrative expenses		173,140		168,509
Income from operations		68,983		47,344
Interest expense, net		(3,075)		(2,353)
Other income, net	-	16,914		8,778
Income before income taxes and income (loss) from equity method investments		82,822		53,769
Income tax expense		(14,423)		(11,277)
Income (loss) from equity method investments	<u>+</u>	401	<u>+</u>	(1,610)
Net income attributable to common stockholders	<u></u>	68,800	<b>&gt;</b>	40,882
Net income attributable to common stockholders per share:				
Basic	\$	1.59	\$	0.95
Diluted	\$	1.40	\$	0.94
Weighted average shares used in computing per share amounts:		42 274 052		12 000 210
Basic Diluted		43,371,952		42,868,310 43.708.967
Diluted		49,222,851		45,706,967

## STRIDE, INC. UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

	Se	<u>ptember 30,</u> 2025	June 30, 2025
ASSETS	(	In thousands e	(audited) share and
Current assets			
Cash and cash equivalents Accounts receivable, net of allowance of \$31,401 and \$31,124 Inventories, net Prepaid expenses Marketable securities Other current assets	\$	518,439 809,302 19,814 91,261 196,659 14,634	\$ 782,497 559,646 37,570 35,579 202,769 14,673
Total current assets Property and equipment, net Capitalized software, net		1,650,109 112,993 76,156	1,632,734 78,582 75,314

Three Months Ended

Capitalized curriculum development costs, net Intangible assets, net Goodwill Deferred tax asset Deposits and other assets Total assets  LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 59,642 16,294 246,676 — 171,245 2,333,115	\$ 58,584 18,227 246,676 26,377 157,465 2,293,959
Current liabilities Accounts payable Accrued liabilities Accrued compensation and benefits Deferred revenue Current portion of finance lease liability Current portion of operating lease liability Total current liabilities Long-term finance lease liability Long-term operating lease liability Long-term debt Deferred tax liability Other long-term liabilities Total liabilities Total liabilities Commitments and contingencies Stockholders' equity	\$ 55,596 59,468 43,870 18,820 55,278 10,528 243,560 69,735 35,743 416,751 21,570 18,348	\$  43,962 103,276 74,939 26,995 42,316 11,391 302,879 44,567 35,164 416,322 — 15,408 814,340
Preferred stock, par value \$0.0001; 10,000,000 shares authorized; zero shares issued or outstanding Common stock, par value \$0.0001; 100,000,000 shares authorized; 49,194,821 and 48,852,419 shares issued; and 43,860,078 and 43,517,676 shares outstanding, respectively Additional paid-in capital Accumulated other comprehensive loss Retained earnings Treasury stock of 5,334,743 shares at cost Total stockholders' equity  Total liabilities and stockholders' equity	\$ 4 714,697 (64) 915,253 (102,482) 1,527,408 2,333,115	\$ 

# STRIDE, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

		Three Months Septembe	
		2025	2024
		(In thousa	nds)
Cash flows from operating activities  Net income  Adjustments to reconcile net income to net cash used in operating activities:	\$	68,800 \$	40,882
Depreciation and amortization expense Stock-based compensation expense Deferred income taxes Provision for credit losses Amortization of fees on debt Noncash operating lease expense Other Changes in assets and liabilities:		29,234 10,222 49,472 3,377 429 2,661 (3,989)	28,134 8,449 10,851 7,053 423 3,176 2,328
Accounts receivable Inventories, prepaid expenses, deposits and other current and long-term assets Accounts payable Accrued liabilities Accrued compensation and benefits Operating lease liability Deferred revenue and other liabilities Net cash used in operating activities	_	(253,026) (36,322) 15,716 (45,356) (30,882) (879) (5,237) (195,780)	(210,028) (9,310) 10,792 (6,142) (24,341) (3,259) (1,012) (142,004)
Cash flows from investing activities Purchase of property and equipment Capitalized software development costs Capitalized curriculum development costs Other acquisitions, loans and investments, net of distributions Proceeds from the maturity of marketable securities Purchases of marketable securities Net cash used in investing activities Cash flows from financing activities		(306) (13,713) (7,677) (2,574) 61,767 (62,220) (24,723)	(669) (8,793) (5,323) (347) 54,400 (60,162) (20,894)

Repayments on finance lease obligations Repurchase of restricted stock for income tax withholding Net cash used in financing activities Net change in cash, cash equivalents and restricted cash Cash, cash equivalents and restricted cash, beginning of period Cash, cash equivalents and restricted cash, end of period

(11,961)	(8,747)
(31,594)	(11,204)
(43,555)	(19,951)
(264,058)	(182,849)
782,497	500,614
\$ 518,439	\$ 317,765

#### Non-GAAP Financial Measures

To supplement our financial statements presented in accordance with GAAP, we have presented adjusted operating income (loss), EBITDA, adjusted EBITDA, and adjusted earnings per share, which are not presented in accordance with GAAP.

- Adjusted operating income (loss) is defined as income (loss) from operations as adjusted for amortization of
  intangible assets, stock-based compensation, and other one-time charges or gains.
- EBITDA is defined as income (loss) from operations as adjusted for depreciation and amortization.
- Adjusted EBITDA is defined as income (loss) from operations as adjusted for depreciation and amortization, stock-based compensation, and other one-time charges or gains.
- Adjusted earnings per share (adjusted EPS) is defined as net income (loss) attributable to common stockholders as adjusted for the amortization of intangible assets, stock-based compensation, and other onetime charges or gains net of tax impact divided by the diluted weighted average number of common shares outstanding less the shares expected to be received for the capped call transaction related to Stride's convertible senior notes.

Adjusted operating income (loss), adjusted EBITDA, and adjusted EPS exclude stock-based compensation, which consists of expenses for restricted stock, restricted stock units, and performance stock units.

Management believes that the presentation of these non-GAAP financial measures provides useful information to investors relating to our financial performance. Adjusted operating income (loss), adjusted EBITDA and adjusted EPS remove stock-based compensation, which is a non-cash charge that varies based on market volatility and the terms and conditions of the awards. EBITDA and adjusted EBITDA remove depreciation and amortization, which can vary depending upon accounting methods and the book value of assets. Adjusted operating income (loss), adjusted EBITDA and adjusted earnings per share remove one-time charges or gains which are not related to core operating activities and are not indicative of our ongoing operating performance. Additionally, adjusted EPS includes the impact from shares expected to be received by the Company to offset potential dilution from the convertible senior notes. EBITDA and adjusted EBITDA provide a measure of corporate performance exclusive of capital structure and the method by which assets were acquired.

Management uses these non-GAAP financial measures:

- as additional measures of operating performance because they assist in comparing the Company's performance on a consistent basis; and
- in presentations to the members of the Company's Board of Directors to enable the Board to review the same measures used by management to compare the Company's current operating results with corresponding prior periods.

Other companies may define these non-GAAP financial measures differently and, as a result, these non-GAAP financial measures may not be directly comparable to similar non-GAAP financial measures used by other companies. Although these non-GAAP financial measures are used to assess the performance of the business, the use of non-GAAP financial measures is limited as they include and/or do not include certain items included and/or not included in the most directly comparable GAAP financial measure.

These non-GAAP financial measures should be considered in addition to, and not as a substitute for, revenues, income (loss) from operations, net income (loss) and diluted net income (loss) per share or other related financial information prepared in accordance with GAAP. Adjusted EBITDA is not intended to be a measure of liquidity. You are cautioned not to place undue reliance on these non-GAAP financial measures.

Reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures are provided below.

First Quarter Fiscal Year 2026

Reconciliation of Income from Operations to Adjusted Operating Income

Income from operations Amortization of intangible assets Stock-based compensation expense Adjusted operating income Three Months Ended September 30,

September 50,								
	2025		2024					
	(In thou	usands)	)					
\$	68,983	\$	47,344					
	1,933		2,567					
	10,222		8,449					
\$	81,138	\$	58,360					

 Het income
 \$ 68,800
 \$ 40,882

 Interest expense, net
 3,075
 2,353

 Other income, net
 (16,914)
 (8,778)

 Income tax expense
 14,423
 11,277

 (Income) loss from equity method investments
 (401)
 1,610

 Depreciation and amortization
 29,234
 28,134

 EBITDA
 98,217
 75,478

 Stock-based compensation expense
 10,222
 8,449

 Adjusted EBITDA
 \$ 108,439
 \$ 83,927

Reconciliation of Net Income Attributable to Common Shareholders and Diluted Net Income Per Share to Adjusted Earnings Per Share

		onths Ended mber 30,
	2025	2024
Net income attributable to common stockholders Amortization of intangible assets Stock-based compensation expense Income tax effect from adjustments above Adjusted net income attributable to common stockholders	(In the \$ 68,800 1,933 10,222 (8,969) \$ 71,986	\$ 40,882 2,567 8,449 (4,372) \$ 47,526
Share computation: Weighted average common shares — diluted Effect of capped call transactions Adjusted weighted average common shares — diluted Adjusted earnings per share	49,222,851 (1,803,506) 47,419,345 \$ 1.52	43,708,967 

 Three Months Ended September 30,

 2025
 2024

 Diluted net income per share
 \$ 1.40 \$ 0.94

 Amortization of intangible assets
 0.04 0.06

 Stock-based compensation expense
 0.20 0.19

 Income tax effect from adjustments above
 (0.18) (0.18)

 Effect of capped call transactions
 0.06 0.06

 Adjusted earnings per share
 \$ 1.52 \$ 1.09

## Fiscal Year 2026 Outlook

Reconciliation of Income from Operations to Adjusted Operating Income (unaudited)

Three Months Ended December 31,

Income from operations Stock-based compensation expense Amortization of intangible assets Adjusted operating income

 202	25			Year Ended J	une 3	0, 2026
Low		High		Low		High
		(In mil	llions)			
\$ 122.7	\$	131.5	\$	427.0	\$	448.0
10.5		11.5		41.0		44.0
 1.8		2.0		7.0		8.0
\$ 135.0	\$	145.0	\$	475.0	\$	500.0

Source: Stride, Inc.

11