



Customers Bancorp, Inc.

*Highly Focused, Low Risk, Above Average Growth
Bank Holding Company*

Customers  Bank
Member FDIC

Investor Presentation

April, 2017

NYSE: CUBI



This presentation, as well as other written or oral communications made from time to time by us, contains forward-looking information within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. These statements relate to future events or future predictions, including events or predictions relating to future financial performance, and are generally identifiable by the use of forward-looking terminology such as “believe,” “expect,” “may,” “will,” “should,” “plan,” “intend,” or “anticipate” or the negative thereof or comparable terminology. Forward-looking statements in this presentation include, among other matters, guidance for our financial performance, and our financial performance targets. Forward-looking statements reflect numerous assumptions, estimates and forecasts as to future events. No assurance can be given that the assumptions, estimates and forecasts underlying such forward-looking statements will accurately reflect future conditions, or that any guidance, goals, targets or projected results will be realized. The assumptions, estimates and forecasts underlying such forward-looking statements involve judgments with respect to, among other things, future economic, competitive, regulatory and financial market conditions and future business decisions, which may not be realized and which are inherently subject to significant business, economic, competitive and regulatory uncertainties and known and unknown risks, including the risks described under “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2016 and subsequent Quarterly Reports on Form 10-Q, as such factors may be updated from time to time in our filings with the SEC. Our actual results may differ materially from those reflected in the forward-looking statements.

In addition to the risks described under “Risk Factors” in our filings with the SEC, important factors to consider and evaluate with respect to our forward-looking statements include:

- changes in external competitive market factors that might impact our results of operations;
- changes in laws and regulations, including without limitation changes in capital requirements under Basel III;
- changes in our business strategy or an inability to execute our strategy due to the occurrence of unanticipated events;
- our ability to identify potential candidates for, and consummate, acquisition or investment transactions;
- the timing of acquisition, investment or disposition transactions;
- constraints on our ability to consummate an attractive acquisition or investment transaction because of significant competition for these opportunities;
- local, regional and national economic conditions and events and the impact they may have on us and our customers;
- costs and effects of regulatory and legal developments, including the results of regulatory examinations and the outcome of regulatory or other governmental inquiries and proceedings, such as fines or restrictions on our business activities;
- our ability to attract deposits and other sources of liquidity;
- changes in the financial performance and/or condition of our borrowers;
- changes in the level of non-performing and classified assets and charge-offs;
- changes in estimates of future loan loss reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements;
- inflation, interest rate, securities market and monetary fluctuations;

- timely development and acceptance of new banking products and services and perceived overall value of these products and services by users, including the products and services being developed and introduced to the market by the BankMobile division of Customers Bank;
- changes in consumer spending, borrowing and saving habits;
- technological changes;
- our ability to increase market share and control expenses;
- continued volatility in the credit and equity markets and its effect on the general economy;
- effects of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters;
- the businesses of Customers Bank and any acquisition targets or merger partners and subsidiaries not integrating successfully or such integration being more difficult, time-consuming or costly than expected;
- material differences in the actual financial results of merger and acquisition activities compared with our expectations, such as with respect to the full realization of anticipated cost savings and revenue enhancements within the expected time frame;
- our ability to successfully implement our growth strategy, control expenses and maintain liquidity;
- Customers Bank's ability to pay dividends to Customers Bancorp;
- risks related to our proposed sale of BankMobile to Flagship Bank, including:
 - our ability to successfully complete the proposed sale and the timing of completion;
 - the ability of Customers and Flagship Bank to meet all of the conditions to completion of the proposed sale;
 - the impact of the announcement of the proposed sale on the value of our securities, our business and our relationship with employees and customers;
 - our use of the proceeds from the sale;
 - the effect on Customers' business if the proposed sale is not completed and Customers is unable to sell or otherwise dispose of BankMobile before exceeding \$10 billion in assets;
- risks relating to BankMobile, including:
 - that integration of the Higher One Disbursement business with BankMobile may be less successful, more difficult, time-consuming or costly than expected, and that BankMobile may be unable to realize anticipated cost savings and revenue enhancements within the expected time frame or at all;
 - the number of existing student customers who transfer their accounts to BankMobile from one of Higher One's former bank partners;
 - material variances in the adoption rate of BankMobile's services by new students and/or the usage rate of BankMobile's services by current student customers compared to our expectations;

- the levels of usage of other BankMobile student customers following graduation of additional product and service offerings of BankMobile or Customers Bank, including mortgages and consumer loans, and the mix of products and services used;
- our ability to implement changes to BankMobile's product and service offerings under current and future regulations and governmental policies;
- our ability to effectively manage revenue and expense fluctuations that may occur with respect to BankMobile's student-oriented business activities, which result from seasonal factors related to the higher-education academic year;
- our ability to implement our strategy regarding BankMobile, including with respect to our intent to sell or otherwise dispose of the BankMobile business in the future, depending upon market conditions and opportunities; and
- BankMobile's ability to successfully implement its growth strategy and control expenses.

You are cautioned not to place undue reliance on any forward-looking statements we make, which speak only as of the date they are made. We do not undertake any obligation to release publicly or otherwise provide any revisions to any forward-looking statements we may make, including any forward-looking financial information, to reflect events or circumstances occurring after the date hereof or to reflect the occurrence of unanticipated events, except as may be required under applicable law.

Investment Proposition

Customers Bank's BankMobile Division is Classified as Held for Sale in all Customers' Consolidated Financial Statements released since January 2017, Including the January and April Earnings Releases and the Form 10K as of, and for the Period Ending December 31, 2016. Amounts Included in this Investor Presentation are "Combined", Including Both Continuing and Discontinued Operations, Unless Otherwise Indicated

Q1 2017 Highlights

- Q1 2017 Net Income to Common Shareholders of \$22.1 million Up 31.0% Over Q1 2016
- Q1 2017 Diluted Earnings Per Common Share of \$0.67, Up 15.5% from Q1 2016
- Q1 2017 Net Income to Common Shareholders from Continuing Operations was \$23.3 million Up 29.3% Over Q1 2016
- Q1 2017 Diluted Earnings Per Common Share from Continuing Operations was \$0.71 for Q1 2017 Up 14.5% from Q1 2016
- Q1 2017 Return on Average Assets of 1.09%
- Q1 2017 Return on Average Common Equity of 13.80%
- Pre-tax, pre-provision ROAA ⁽¹⁾ and ROACE ⁽²⁾ for Q1 2017 was 1.51% and 20.07% respectively
- Book Value Per Common Share of \$21.62 Up 12.5% from Q1 2016
- Total Risk Based Capital (estimated) of 13.0%, 9.0% tier 1 leverage, and 6.7% tangible common equity to average tangible assets ⁽³⁾
- Q1 2017 Total Loans Up 5.1% to \$8.3 billion, and Total Deposits Up 7.9% to \$6.6 billion, from Q1 2016
- Q1 2017 Efficiency Ratio from Continuing Operations was 43.3% Compared to Q1 2016 Efficiency Ratio from Continuing Operations of 50.7%
- BankMobile Classified as Held for Sale and Reported as Discontinued Operations in Financial Reports
- Non-Performing Loans to Total Loans only .33% and Reserves for Loan Losses 149.85% of Non-Performing Loans

Amounts presented are on a “Combined” basis unless otherwise noted.

(1) Non-GAAP measure calculated as GAAP total shareholders equity less preferred stock, less goodwill and other intangibles divided by average total assets less average goodwill and other intangibles.

(2) Non-GAAP measure calculated as GAAP net income, plus provisions for loan losses and income tax expense divided by average total assets.

(3) Non-GAAP measure calculated as GAAP net income available to common shareholders, plus provision for loan losses and income tax expense divided by average common equity.

Highly Focused, Innovative, Relationship Banking Based Commercial Bank Providing;

Strong Organic Growth, Well Capitalized, Branch Lite Bank in Attractive Markets

Highly skilled teams targeting privately held businesses and high net worth families

Robust risk management driven business strategy

Target market from Boston to Philadelphia along Interstate 95

Strong Profitability, Growth & Efficient Operations

Operating efficiencies offset tighter margins and generate sustainable profitability

Continuing operations efficiency ratio in the 40's

Above average ROA (~1%) and ROCE (~12%)

Strong Credit Quality & Low Interest Rate Risk

Unwavering underwriting standards

Loan portfolio performance consistently better than industry and peers

Somewhat asset sensitive

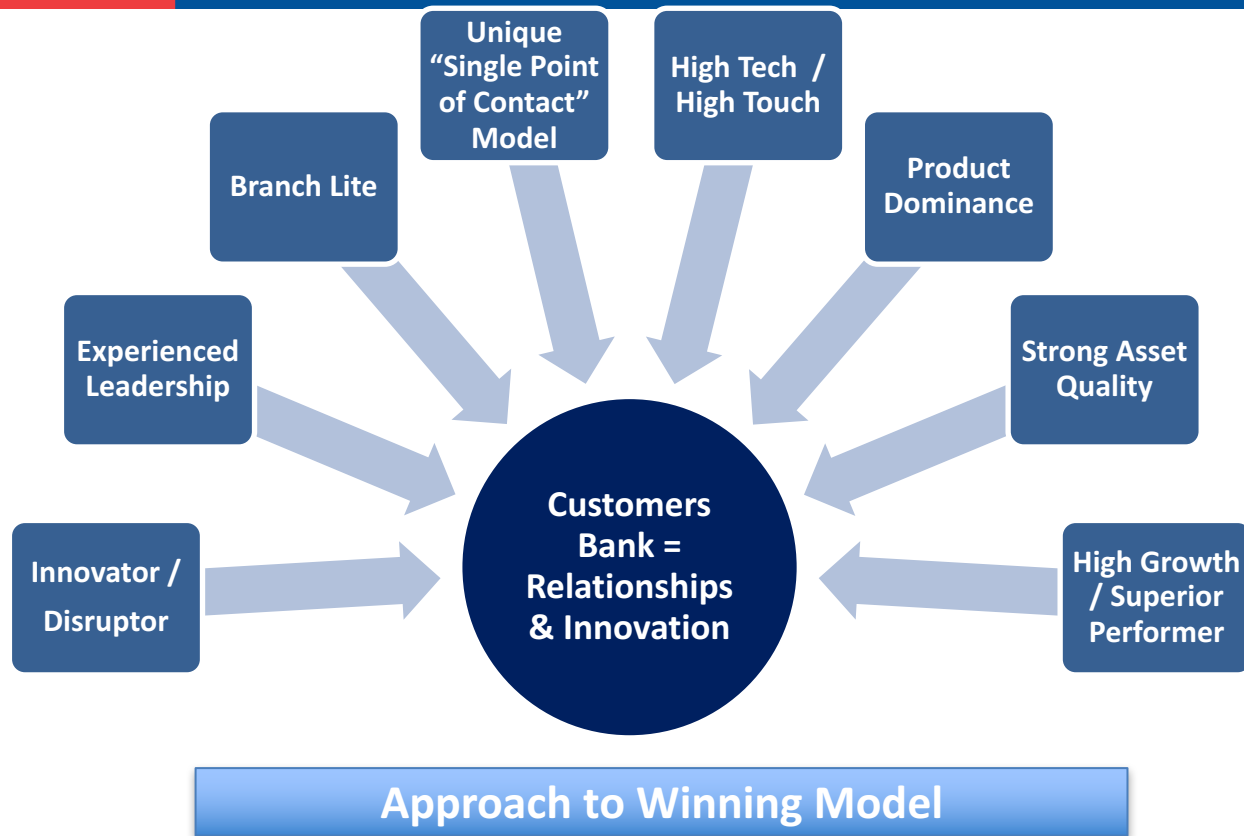
Attractive Valuation

April 20, 2017 share price of \$29.67, 11.4x street estimated 2017 earnings and 1.3x book value

March 31, 2017 tangible book value⁽¹⁾ of \$21.04, up 82% since Dec 2011 with a CAGR of 12%

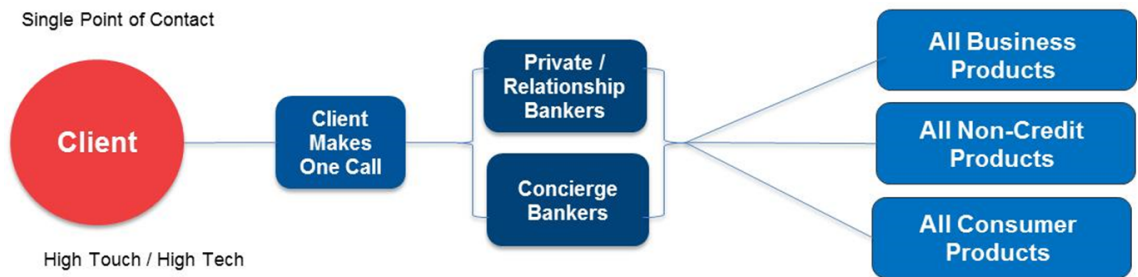
Amounts presented are on a “Combined” basis unless otherwise noted.

(1) Non-GAAP measure calculated as GAAP total shareholders equity less preferred stock, less goodwill and other intangibles divided by common shares outstanding.

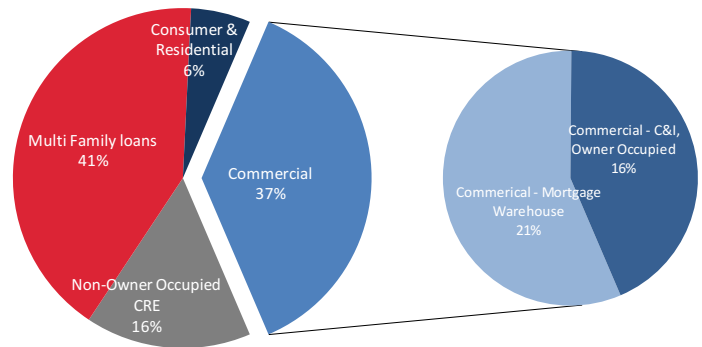


Relationship driven but never deviate from following critical success factors

- Only focus on very strong credit quality niches
 - Very strong risk management culture
- Operate at lower efficiency ratio than peers to deliver sustainable strong profitability and growth
 - Always attract and retain top quality talent
- Culture of innovation and continuous improvement



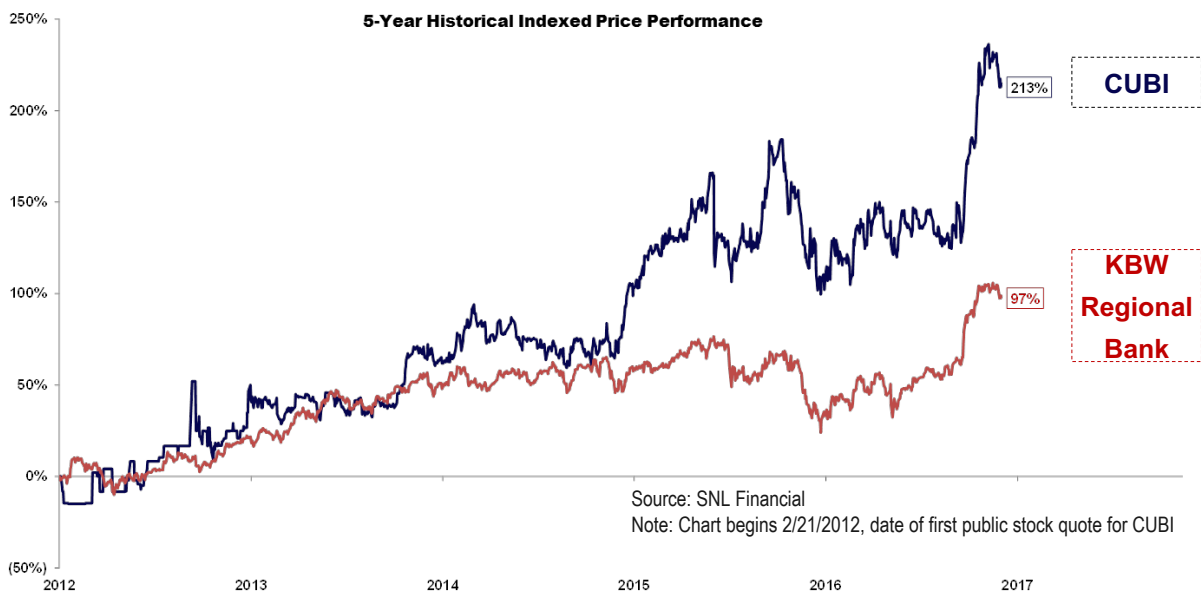
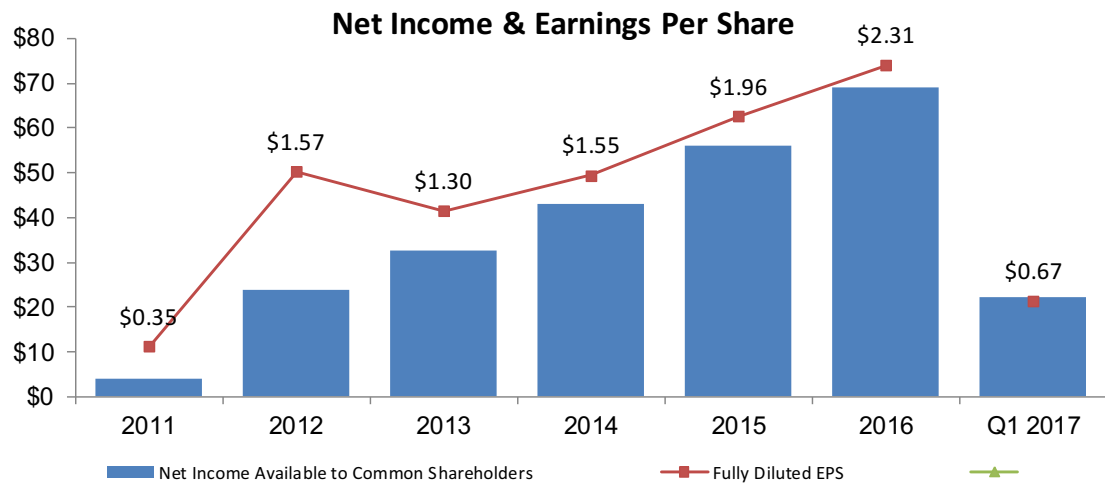
- Very Experienced Teams
- Exceptional Service
- Risk Based Incentive Compensation



Community Business Bank is Focused on the following businesses:

- Banking Privately Held Businesses – Commercial C&I loans are 37% of the portfolio
 - Manufacturing, service, technology, wholesale, equipment financing, private mid size mortgage companies
- Banking High Net Worth Families – Multi Family loans are 41% of the portfolio; New York and regional multi family lending
- Selected Commercial Real Estate loans are only 16% of portfolio

Name	Title	Years of Banking Experience	Background
Jay S. Sidhu	Chairman & CEO	41	Chairman and CEO of Sovereign Bank & Sovereign Bancorp, Inc.
Richard A. Ehst	President & COO	49	EVP, Commercial Middle Market, Regional President and Managing Director of Corporate Communications at Sovereign Bank
Robert E. Wahlman, CPA	Chief Financial Officer	36	CFO of Doral Financial and Merrill Lynch Banks; various roles at Bank One, US GAO and KPMG.
Steve Issa	EVP, New England Market President, Chief Lending Officer	40	EVP, Managing Director of Commercial and Specialty Lending at Flagstar and Sovereign Bank.
George Maroulis	EVP, Group Director of Private & Commercial Banking - NY Metro	25	Group Director and SVP at Signature Bank; various positions at Citibank and Fleet/Bank of America's Global Commercial & Investment Bank
Timothy D. Romig	EVP, Group Director of Commercial Banking - PA/NJ	33	SVP and Regional Executive for Commercial Lending (Berks and Montgomery County), VIST Financial; SVP at Keystone / M&T Bank
Ken Keiser	EVP, Director CRE and Multi-Family Housing Lending	40	SVP and Market Manager, Mid-Atlantic CRE Lending at Sovereign Bank; SVP & Senior Real Estate Officer, Allfirst Bank / M&T Bank
Glenn Hedde	EVP, President Banking for Mortgage Companies	30	President of Commercial Operations at Popular Warehouse Lending, LLC; various positions at GE Capital Mortgage Services and PNC Bank
James Collins	EVP, Chief Administrative Officer	26	Various positions at Sovereign including Director of Small Business Banking
Thomas Jastrem	EVP, Chief Credit Officer	39	Various positions at First Union Bank and First Fidelity Bank
Robert B. White	EVP, Chief Risk Officer	30	President RBW Financial Consulting; various positions at Citizens Bank and GE Capital
Mary Lou Scalese	EVP, Chief Auditor	41	Chief Auditor at Sovereign Bank and Chief Risk Officer at Customers Bank



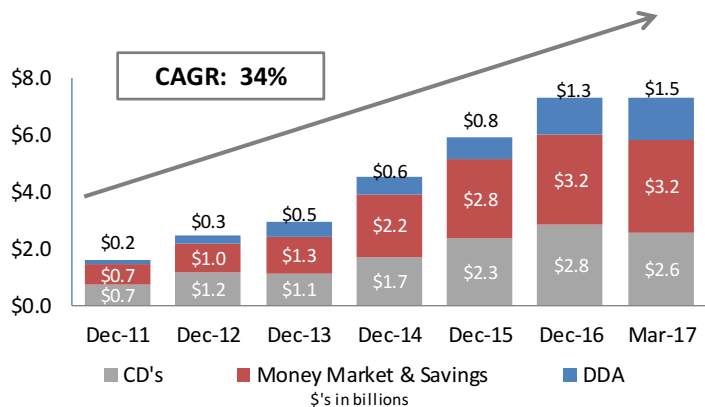
Customers Bank

Executing On Our Unique High Performing
Banking Model

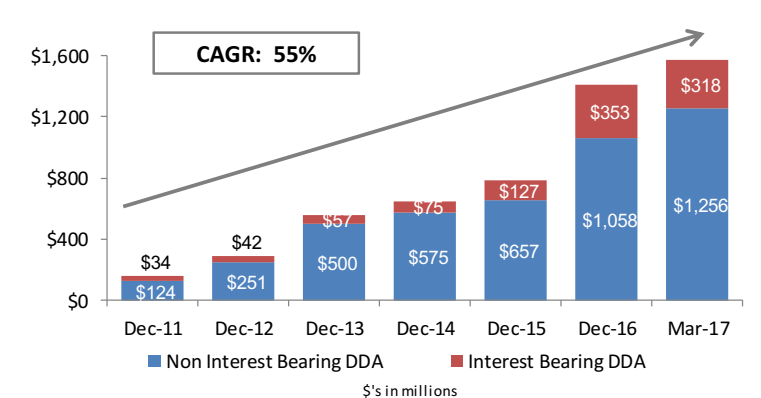
Results in: Organic Growth of Deposits with Controlled Costs

Customers’ strategies of single point of contact and recruiting known teams in target markets produce rapid deposit growth with low total cost

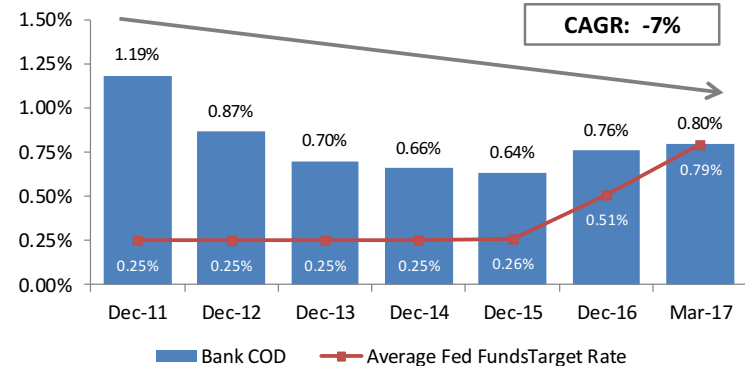
Total Deposit Growth (\$mm)



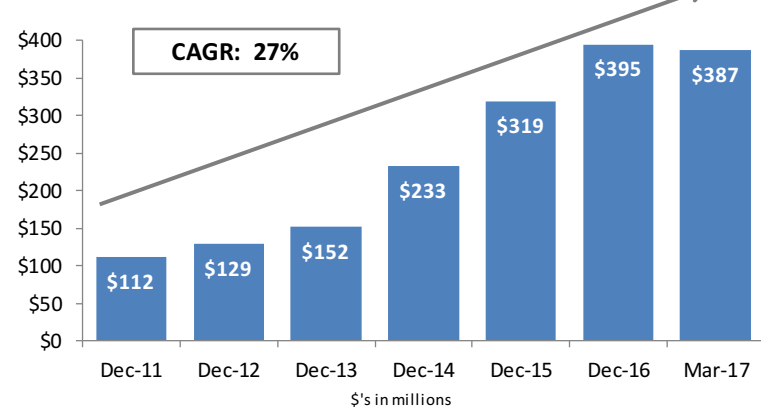
Average DDA Growth (\$mm)



Cost of Deposits



Total Deposits per Branch (\$mm)

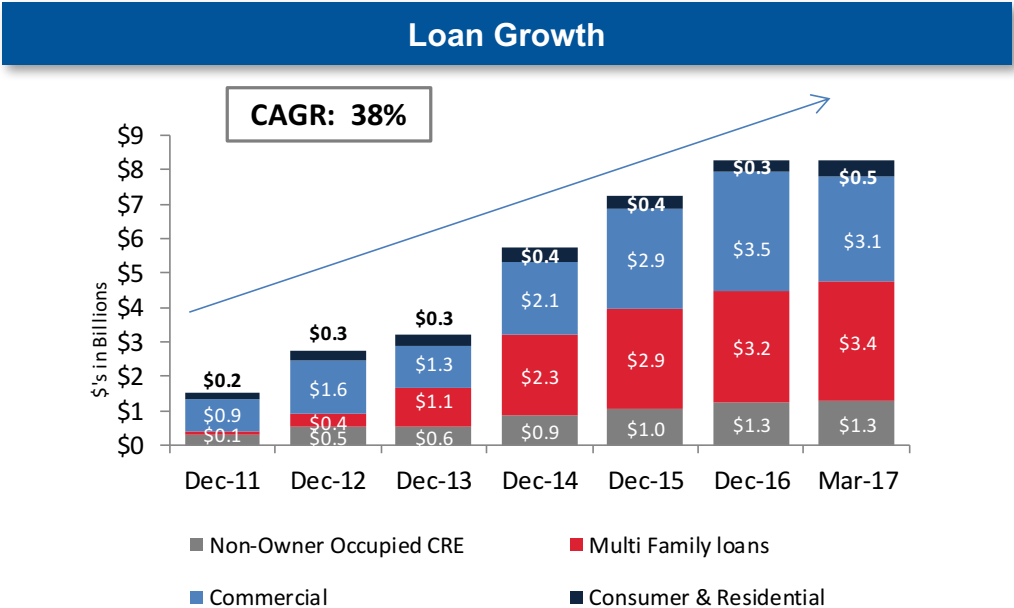


Amounts presented are on a “Combined” basis.

Source: Company data.

High Growth with Strong Credit Quality

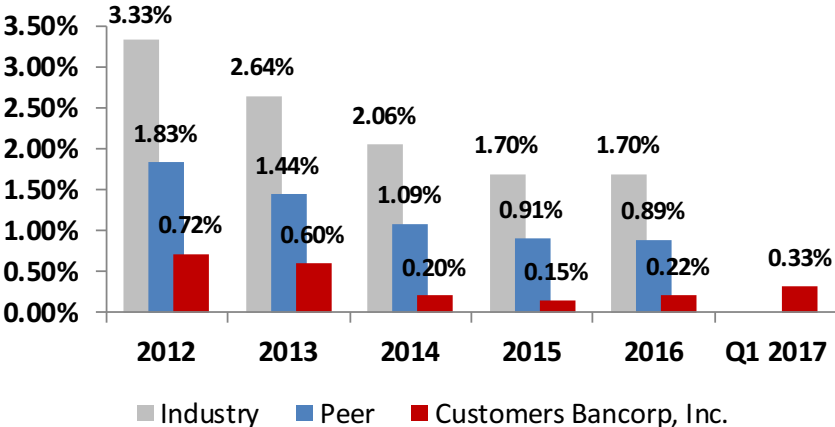
- Continuous recruitment and retention of high quality teams
 - Centralized credit committee approval for all loans
- Loans are stress tested for higher rates and a slower economy
- Insignificant delinquencies on loans originated since new management team took over
 - Creation of solid foundation for future earnings



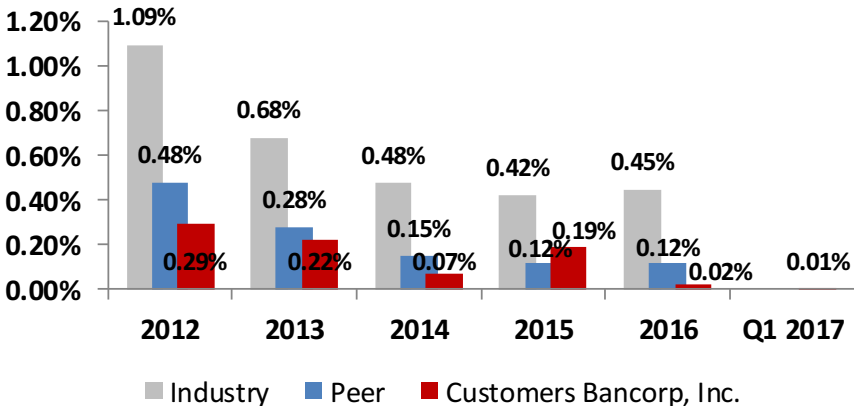
Source: Company data. Includes deferred costs and fees.

Asset Quality Indicators Continue to be Strong

NPL



Charge Offs

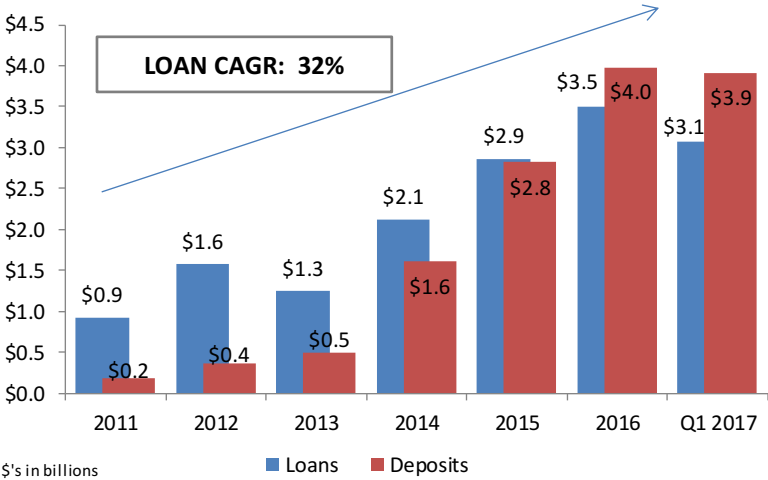


Note: Customers 2015 charge-offs includes 12 bps for a \$9 million fraudulent loan

Charge Off amounts presented are on a “Combined” basis and include \$592 thousand of charge offs related to BankMobile in 2016.

Source: SNL Financial, Company data. Peer data consists of Northeast and Mid-Atlantic banks and thrifts with comparable size in assets and loan portfolios (excluding banks with large residential mortgage loan portfolios). Industry data includes all commercial and savings banks. Peer and Industry data as of December 31, 2016

Commercial Loan and Deposit Growth (\$mm)



Banking Privately Held Business

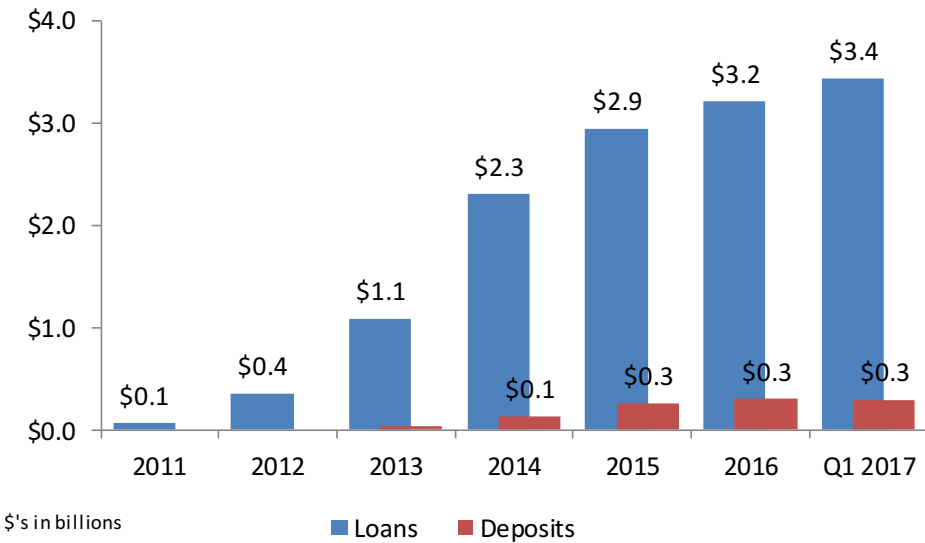
Private & Commercial Banking

- Target companies with up to \$100 million annual revenues
- Single point of contact
- NE, NY, PA & NJ markets
- SBA loans originated by small business relationship managers

Banking Mortgage Companies

- Private banking focused on privately held mortgage companies generally with equity of \$5 to \$10 million
- Very strong credit quality relationship business with good fee income and deposits
- ~75 strong mortgage companies as clients
- All outstanding loans are variable rate and classified as held for sale
- Non-interest bearing DDA's are about 10% of outstanding loans

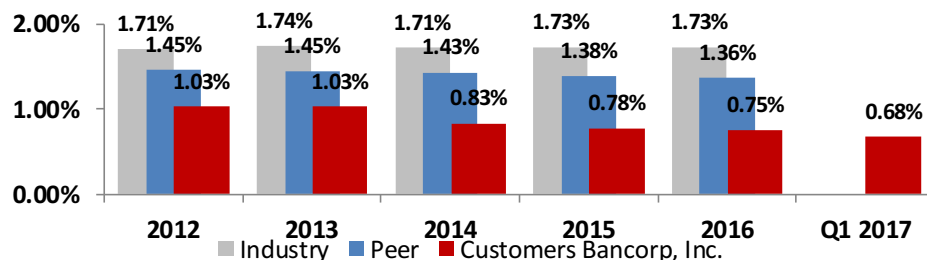
Multi-Family Loan and Deposit Growth (\$mm)



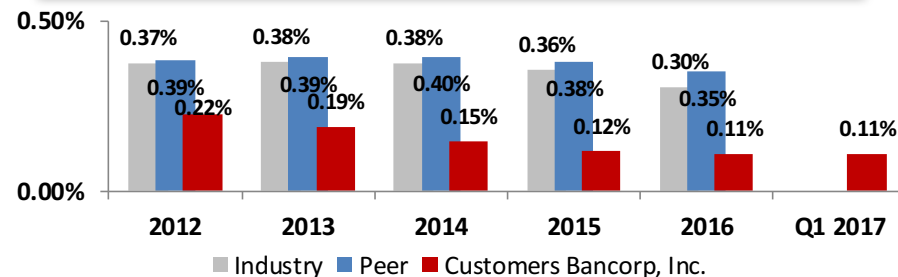
Banking High Net Worth Families

- Focus on families that have income producing real estate in their portfolios
- Private banking approach
- Focus Markets: New York & Philadelphia MSAs
- Average Loan Size: \$6.7million
- Remote banking for deposits and other relationship based loans
- Portfolio grown organically from a start up with very experienced teams hired in the past 4 years
- Strong credit quality niche
- Interest rate risk managed actively

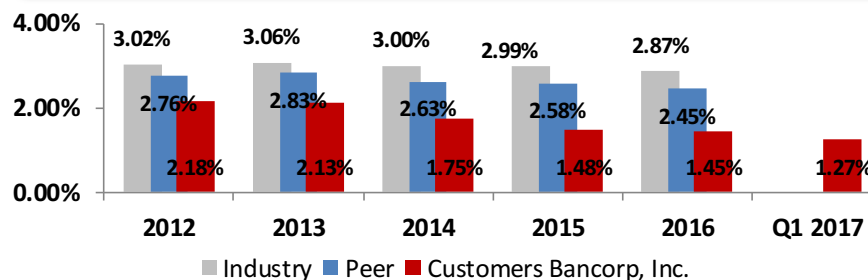
Staff Expense Ratio



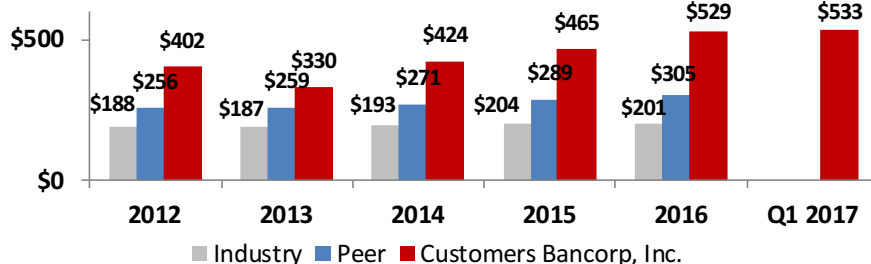
Occupancy Expense Ratio



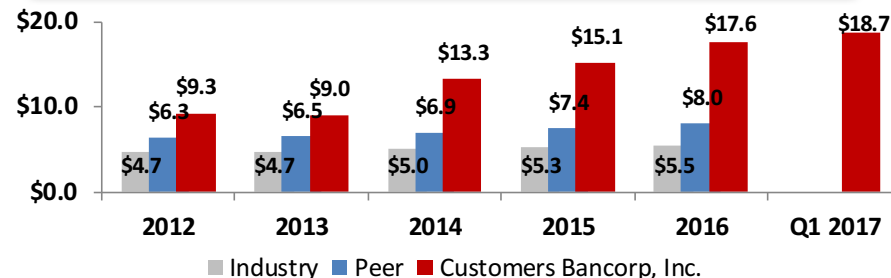
Total Costs as a % of Assets



Total Revenue per Employee (\$000s)



Assets per Employee (\$mm)

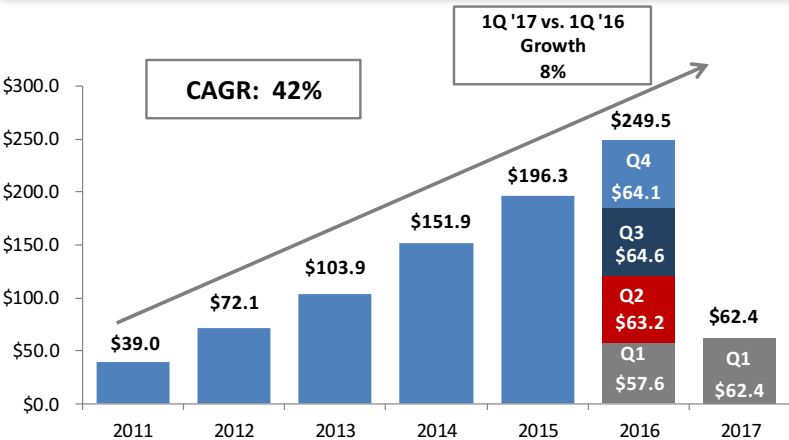


Amounts presented are on a Continuing Operations basis.

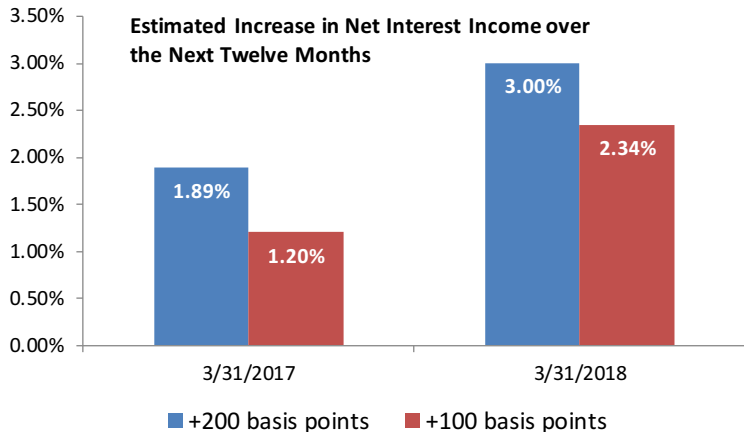
Source: SNL Financial, Company data based on continuing operations. Peer data consists of Northeast and Mid-Atlantic banks and thrifts with comparable size in assets and loan portfolios (excluding banks with large residential mortgage loan portfolios). Industry data includes SEC reporting banks. Peer and Industry data as of December 31, 2016.

Deposit, Lending and Efficiency Strategies Result in Disciplined & Profitable Growth

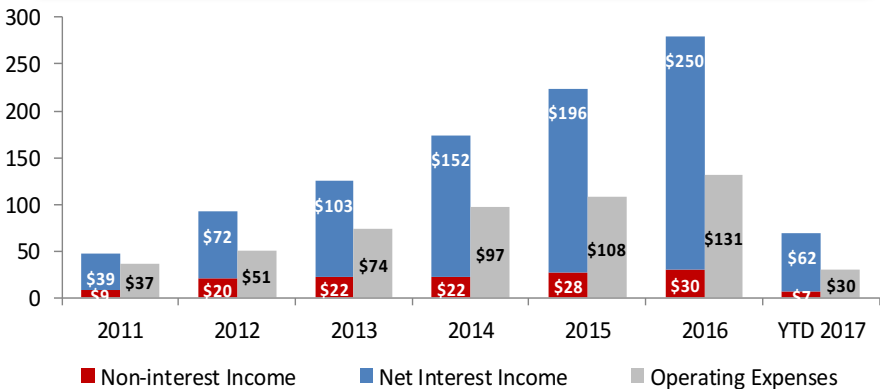
Net Interest Income (\$mm)⁽¹⁾



Net Interest Income Simulation ⁽¹⁾⁽²⁾



Core Income / Expense Growth(\$mm)^{(1) (3)}

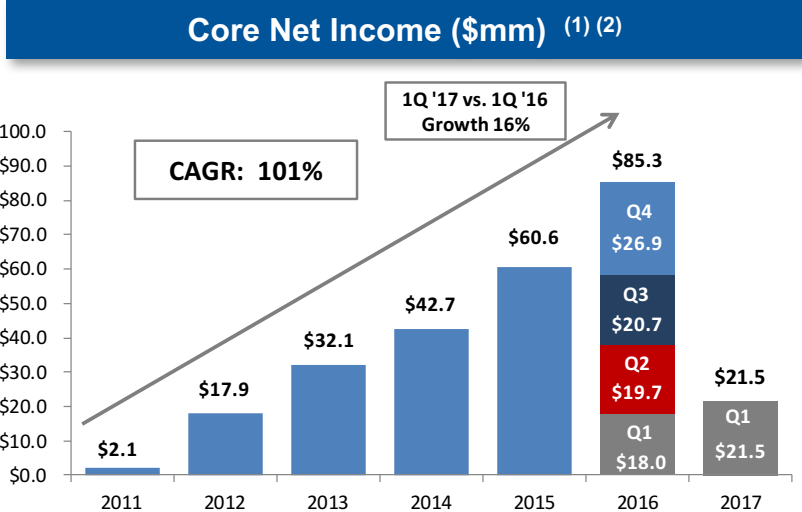
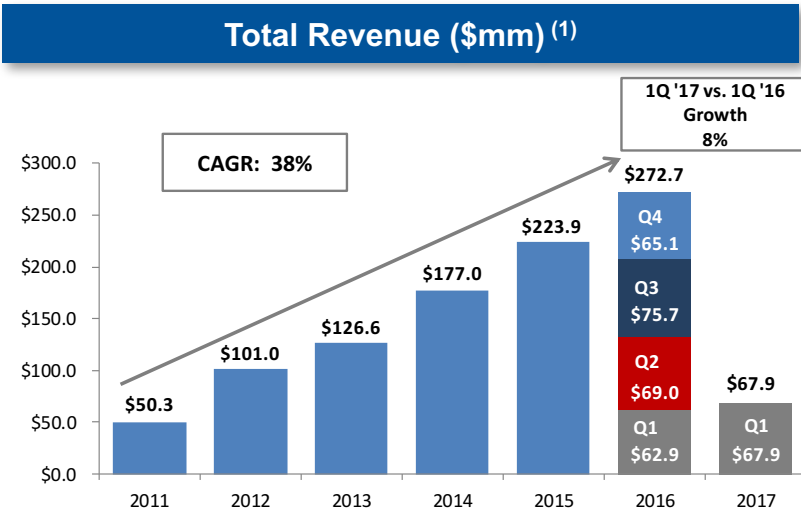
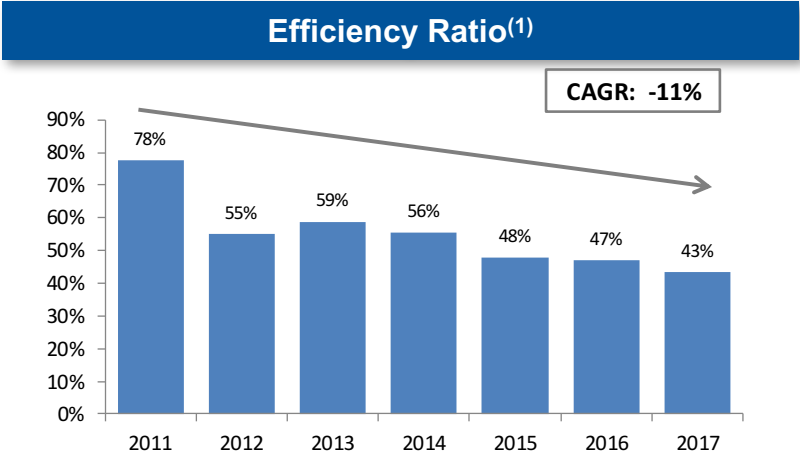


Amounts presented are on a Continuing Operations basis.

(1) Source: Company data
 (2) NII Simulation based on ALM model data and assumes a flat balance sheet with no volume increases or decline
 (3) Non-GAAP measure calculated as GAAP net income less/plus securities gains and losses (including the impairment loss recognized on the equity investment) .

Deposit, Lending and Efficiency Strategies Result in Disciplined & Profitable Growth

- Strategy execution has produced superior growth in revenues and earnings

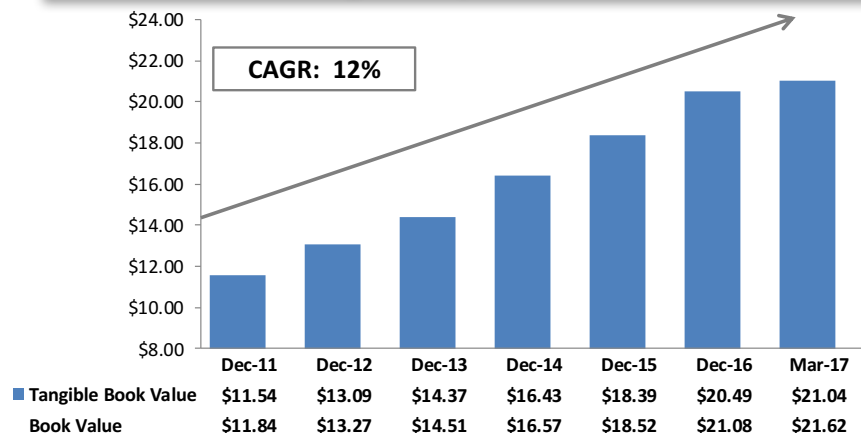


Amounts presented are on a Continuing Operations basis.

(1) Source: Company data
(2) Non-GAAP measure calculated as GAAP net income less/plus securities gains and losses (including the impairment loss recognized on the equity investment).

Building Customers Bank to Provide Superior Returns to Investors

Tangible BV per Share (1)



Recent Performance Results

	Q1 2016	Q2 2016	Q3 2016	Q4 2016	Q1 2017
ROA	0.9%	0.8%	0.9%	0.8%	1.1%
ROCE	13.2%	13.1%	13.2%	10.5%	13.8%
NIM	2.88%	2.83%	2.83%	2.84%	2.73%
Efficiency	54%	53%	61%	58%	57%
EPS	\$0.58	\$0.59	\$0.63	\$0.51	\$0.67

Financial Performance Targets

Criteria	Goals
Return on Assets	~ 1%
Return on Common Equity	11% or greater
Net Interest Margin	~ 3%
EPS	~ 15% annual compounded growth
Efficiency Ratio (continuing operations)	In the 40's

Amounts presented are on a "Combined" basis.

(1) Non-GAAP measure calculated as GAAP total shareholders equity less preferred stock, less goodwill and other intangibles divided by common shares outstanding.

Customers Bank

Community Business Banking and
BankMobile Business Segments

- Customers Bank acquired the Disbursements Business of Higher One, Inc. on June 15, 2016
- The acquired Disbursements Business was combined with Customers Bank's existing BankMobile product line in Q2 2016
- Effective for the 2016 fourth quarter and year end financial reports, Customers begins reporting BankMobile as discontinued operations/held for sale to the investor community
- Q1 2017 Customers announces agreement to sell BankMobile

- 2014 – Customers Bank began development of a consumer bank in alignment with the *future model of banking*
 - A completely branchless experience
 - A fin-tech company with a bank charter
 - 10X better customer acquisition and retention strategy than traditional players
 - Better product than what exists today
 - Sustainable business model
- 2015 (January) – Launched BankMobile app 1.0
 - Keep it simple
 - Best in class user experience
 - App speaks with an authentic voice
- 2016 (June) – Acquired Disbursements Business
 - Combined Disbursements and BankMobile
 - Transform students into customers for life
 - Leverage platform to extend services to white label partners
- 2016 (October) – Announced intent to divest BankMobile
- 2017 (March) – Announced agreement to sell BankMobile

Segment Financial Performance Results

	Q1 2017		
	Community Business Banking	BankMobile Incl BMT (Discontinuing Operations)	Combined Customers Bancorp Inc & Subs
Interest Income	\$ 78.83	\$ 4.26	\$ 83.09
Interest Expense	\$ 20.66	\$ 0.02	\$ 20.68
Net-interest income	\$ 58.18	\$ 4.24	\$ 62.42
Provision for loan losses	\$ 3.05	\$ -	\$ 3.05
Non-interest income	\$ 5.43	\$ 17.33	\$ 22.75
Non-interest expense	\$ 30.15	\$ 19.22	\$ 49.37
Income before tax expense	\$ 30.41	\$ 2.35	\$ 32.76
Income tax expense	\$ 6.12	\$ 0.89	\$ 7.01
Net income	\$ 24.29	\$ 1.46	\$ 25.75
Preferred stock dividends	\$ 3.61	\$ -	\$ 3.61
Net income available to common shareholders	\$ 20.68	\$ 1.46	\$ 22.13

- Comparable 2016 periods are not provided as BankMobile was not operating as a segment in the first quarter of 2016 and its operations were not material.
- Segment results presented above include an internal allocation from Community Business Banking to BankMobile of \$4.3 million in Q1 2017 for interest on deposits generated by the BankMobile segment used to fund the Community Business Banking Segment. The discontinued operations loss disclosed in the income statement prepared in accordance with generally accepted accounting principles ("GAAP") does not consider the funds transfer pricing benefits of deposits.
- Direct operating revenues and costs are captured separately in the accounting records for each business segment. All corporate overhead costs are assigned to the Community Business Banking segment as those costs are expected to stay with the segment following the sale of the BankMobile segment, currently anticipated to occur within 6 to 12 months.

Amounts presented are on a "Combined" basis.

- Opened over 282,000 new checking accounts since June 16, 2016.
- Funds received from educational institutions and processed to students totaled \$3.71 billion during Q1, 2017.
- 34% of Title IV funds received by students at colleges to which BankMobile provided disbursement services in Q1 2017 were deposited into accounts with BankMobile. Other students receiving Title IV funds at these colleges requested the transfer of funds to existing accounts at other banks or received a check.
- Signed contracts to provide disbursement services to an additional 7 educational institutions with student enrollment totaling 64K since during Q1 2017
- Active student checking accounts serviced number 1.235 million as of March 31, 2017, with balances of \$489.9 million on that date and \$218.5 million non-student customers, including universities, deposits for a total of \$708.4 million deposits.

Company:

Robert Wahlman, CFO

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rwahlman@customersbank.com

www.customersbank.com

Jay Sidhu

Chairman & CEO

Tel: 610-301-6476

jsidhu@customersbank.com

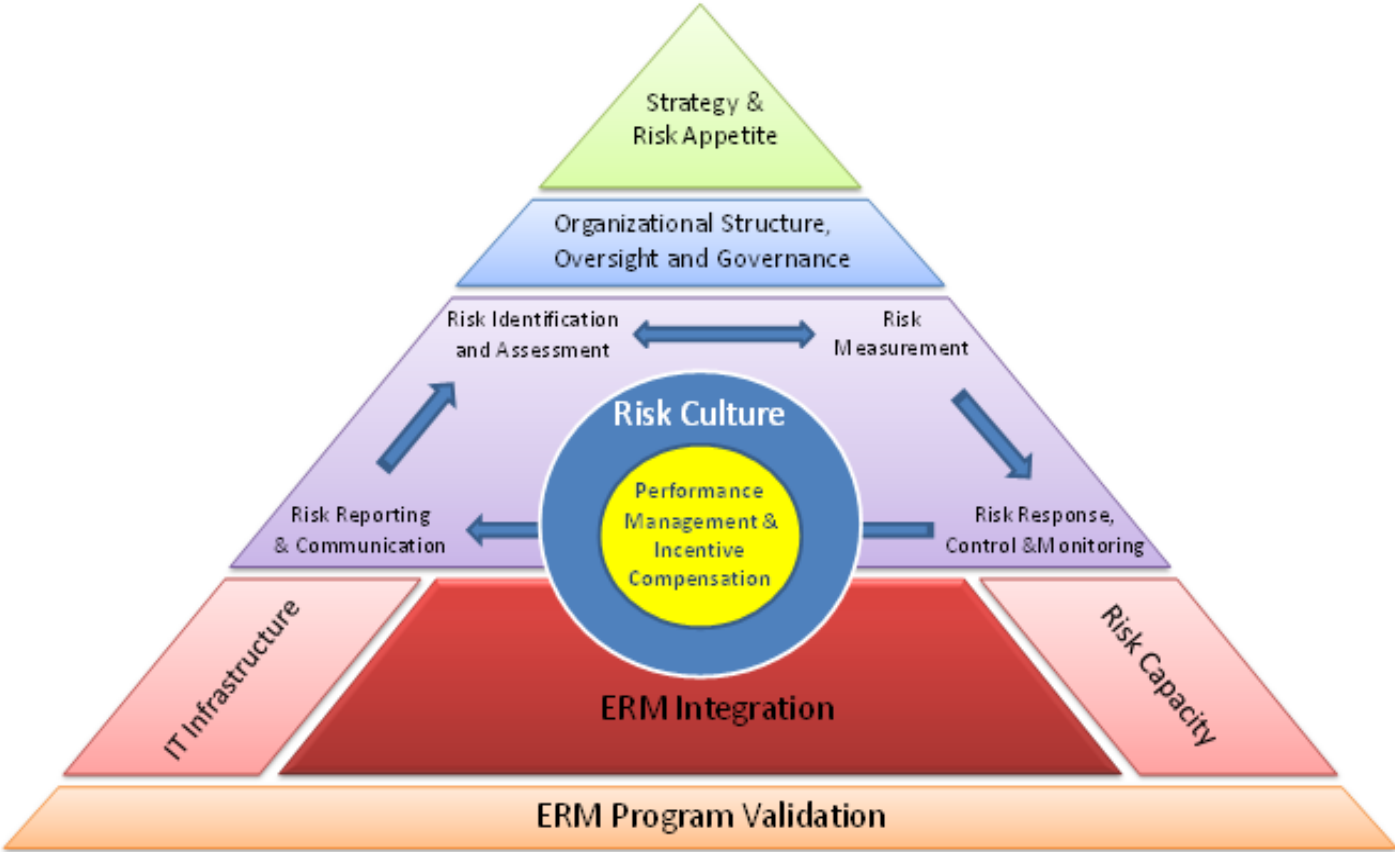
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Appendix

Customers Bank

Risk Management



Well Defined ERM Plan – ERM Integration into CAMELS +++++

Enterprise Risk Management

C	Capital Plan and Forecasts Capital Stress Testing Capital Committee & ALCO Oversight		+	IT Controls and Testing Plan New Product & New Initiatives Plans Technology Steering Committee New Product Committee	
A	Loan Underwriting Standards Credit Approval & Monitoring Process Credit Concentration Plan Loan Migration Analysis	Loan-to-one-borrower Analysis	+	Compliance Plan CRA Plan Fair & Responsible Banking Plans	Compliance Committee Oversight
M	Management Succession Plan Compensation Plans Corporate Governance	Strategic Plan Cyber Security Enterprise Risk Management	+	Litigation Mitigation Plan	
E	Budget and Forecasting Business Plans Strategic Plan	Management Financial Reporting Financial Analysis	+	Public Relations Plan Investor Relations Plan	
L	Funds Management Plan Wholesale Funding Contingency Funding Plan	Liquidity Stress Testing ALCO Oversight	+	Internal Audit Reports Internal Controls and Procedures Enterprise Risk Management Reviews	Risk Committee, Audit Committee Oversight
S	Interest Rate Risk Policy Limits Interest Rate Risk Analysis ALCO Oversight				

Customers Bancorp, Inc.

Financial Statements

CUSTOMERS BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE MONTHS ENDED- UNAUDITED

(Dollars in thousands, except per share data)

	Q1 2017	Q4 2016	Q1 2016
Interest income:			
Loans receivable, including fees	\$ 61,461	\$ 59,502	\$ 54,472
Loans held for sale	13,946	19,198	14,106
Investment securities	5,887	3,418	3,709
Other	1,800	1,491	1,111
Total interest income	83,094	83,609	73,398
Interest expense:			
Deposits	14,317	13,897	10,208
Other borrowings	1,608	1,571	1,606
FHLB advances	3,060	2,322	2,268
Subordinated debt	1,685	1,685	1,685
Total interest expense	20,670	19,475	15,767
Net interest income	62,424	64,134	57,631
Provision for loan losses	3,050	(261)	1,980
Net interest income after provision for loan losses	59,374	64,395	55,651
Non-interest income:			
Mortgage warehouse transactional fees	2,221	2,845	2,548
Bank-owned life insurance	1,367	1,106	1,123
Gain on sale of loans	1,328	1,549	644
Deposit fees	324	307	254
Interchange and card revenue	203	156	144
Mortgage loans and banking income	155	232	165
Gain on sale of investment securities	—	—	26
Impairment loss on investment securities	(1,703)	(7,262)	—
Other	1,532	1,988	363
Total non-interest income	5,427	921	5,267
Non-interest expense:			
Salaries and employee benefits	16,163	17,362	16,397
Technology, communication and bank operations	3,319	1,300	2,385
Professional services	2,993	3,204	2,321
Occupancy	2,586	2,942	2,238
FDIC assessments, taxes, and regulatory fees	1,632	1,803	3,841
Loan workout	521	566	418
Advertising and promotion	180	94	142
Other real estate owned (income) expense	(55)	290	287
Other	2,808	2,948	3,842
Total non-interest expense	30,147	30,509	31,871
Income from continuing operations before income tax expense	34,654	34,807	29,047
Income tax expense	7,730	11,470	9,739
Net income from continuing operations	26,924	23,337	19,308
Loss from discontinued operations	(1,898)	(5,659)	(1,812)
Income tax benefit from discontinued operations	(721)	(2,150)	(688)
Net loss from discontinued operations	(1,177)	(3,509)	(1,124)
Net income	25,747	19,828	18,184
Preferred stock dividends	3,615	3,615	1,286
Net income available to common shareholders	\$ 22,132	\$ 16,213	\$ 16,898
Basic earnings per common share from continuing operations	\$ 0.77	\$ 0.68	\$ 0.67
Basic earnings per common share	\$ 0.73	\$ 0.56	\$ 0.63
Diluted earnings per common share from continuing operations	\$ 0.71	\$ 0.62	\$ 0.62
Diluted earnings per common share	\$ 0.67	\$ 0.51	\$ 0.58

CUSTOMERS BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEET - UNAUDITED

(Dollars in thousands)

	March 31, 2017	December 31, 2016	March 31, 2016
ASSETS			
Cash and due from banks	\$ 5,004	\$ 17,485	\$ 63,849
Interest-earning deposits	152,126	227,224	198,789
Cash and cash equivalents	157,130	244,709	262,638
Investment securities available for sale, at fair value	1,017,300	493,474	556,165
Loans held for sale	1,684,548	2,117,510	1,969,280
Loans receivable	6,596,747	6,142,390	5,906,841
Allowance for loan losses	(39,883)	(37,315)	(37,605)
Total loans receivable, net of allowance for loan losses	6,556,864	6,105,075	5,869,236
FHLB, Federal Reserve Bank, and other restricted stock	85,218	68,408	92,269
Accrued interest receivable	25,603	23,690	21,206
Bank premises and equipment, net	11,830	12,259	12,031
Bank-owned life insurance	213,005	161,494	158,339
Other real estate owned	2,738	3,108	5,106
Goodwill and other intangibles	3,636	3,639	3,648
Assets held for sale	72,915	79,271	2,661
Other assets	75,849	70,099	86,303
Total assets	\$ 9,906,636	\$ 9,382,736	\$ 9,038,882
LIABILITIES AND SHAREHOLDERS' EQUITY			
Demand, non-interest bearing deposits	\$ 507,278	\$ 512,664	\$ 445,298
Interest-bearing deposits	6,119,783	6,334,316	5,696,582
Total deposits	6,627,061	6,846,980	6,141,880
Non-interest bearing deposits held for sale	702,410	453,394	334,270
Federal funds purchased	215,000	83,000	80,000
FHLB advances	1,206,550	868,800	1,633,700
Other borrowings	87,289	87,123	86,624
Subordinated debt	108,807	108,783	108,709
Other liabilities held for sale	36,382	31,403	2,501
Accrued interest payable and other liabilities	43,320	47,381	51,949
Total liabilities	9,026,819	8,526,864	8,439,633
Preferred stock	217,471	217,471	79,677
Common stock	31,167	30,820	27,567
Additional paid in capital	428,454	427,008	364,162
Retained earnings	215,830	193,698	141,409
Accumulated other comprehensive loss	(4,872)	(4,892)	(5,333)
Treasury stock, at cost	(8,233)	(8,233)	(8,233)
Total shareholders' equity	879,817	855,872	599,249
Total liabilities & shareholders' equity	\$ 9,906,636	\$ 9,382,736	\$ 9,038,882

CUSTOMERS BANCORP, INC. AND SUBSIDIARIES
AVERAGE BALANCE SHEET / NET INTEREST MARGIN (UNAUDITED)

(Dollars in thousands)

	Three months ended					
	March 31,		December 31,		March 31,	
	2017		2016		2016	
	Average Balance	Average yield or cost (%)	Average Balance	Average yield or cost (%)	Average Balance	Average yield or cost (%)
Assets						
Interest earning deposits	\$ 498,364	0.79%	\$ 265,432	0.56%	\$ 184,368	0.53%
Investment securities	829,730	2.88%	515,549	2.65%	562,459	2.64%
Loans held for sale	1,426,701	3.96%	2,121,899	3.60%	1,563,399	3.63%
Loans receivable	6,427,682	3.88%	6,037,739	3.92%	5,678,872	3.86%
Other interest-earning assets	75,980	4.41%	66,587	6.68%	80,135	4.34%
Total interest earning assets	9,258,457	3.63%	9,007,206	3.69%	8,069,233	3.66%
Non-interest earning assets	271,606		256,620		292,336	
Assets held for sale	77,478		75,332		2,664	
Total assets	\$ 9,607,541		\$ 9,339,158		\$ 8,364,233	
Liabilities						
Total interest bearing deposits (1)	\$ 6,213,186	0.93%	\$ 6,382,010	0.87%	\$ 5,473,796	0.75%
Borrowings	1,130,490	2.28%	919,462	2.42%	1,480,828	1.51%
Total interest bearing liabilities	7,343,676	1.14%	7,301,472	1.06%	6,954,624	0.91%
Non-interest bearing deposits (1)	524,211		546,827		428,925	
Non-interest bearing deposits held for sale (1)	790,983		544,900		348,648	
Total deposits & borrowings	8,658,870	0.97%	8,393,199	0.92%	7,732,197	0.82%
Other non-interest bearing liabilities	50,351		81,136		43,620	
Liabilities held for sale	30,326		30,343		2,407	
Total liabilities	8,739,547		8,504,678		7,778,224	
Shareholders' equity	867,994		834,480		586,009	
Total liabilities and shareholders' equity	\$ 9,607,541		\$ 9,339,158		\$ 8,364,233	
Net interest margin		2.73%		2.83%		2.87%
Net interest margin tax equivalent		2.73%		2.84%		2.88%

(1) Total costs of deposits (including interest bearing and non-interest bearing) were 0.77%, 0.74% and 0.66% for the three months ended March 31, 2017, December 31, 2016 and March 31, 2016, respectively.

CUSTOMERS BANCORP, INC. AND SUBSIDIARIES

PERIOD END LOAN COMPOSITION (UNAUDITED)

(Dollars in thousands)

	March 31, 2017	December 31, 2016	March 31, 2016
Commercial:			
Multi-family	\$ 3,438,482	\$ 3,214,999	\$ 3,237,855
Mortgage warehouse	1,739,377	2,171,763	1,988,657
Commercial & industrial (1)	1,335,170	1,315,905	1,112,290
Commercial real estate- non-owner occupied	1,230,738	1,193,715	1,052,162
Construction	74,956	64,789	103,061
Total commercial loans	7,818,723	7,961,171	7,494,025
Consumer:			
Residential	363,584	194,197	268,075
Manufactured housing	99,182	101,730	110,830
Other consumer	2,640	2,726	3,000
Total consumer loans	465,406	298,653	381,905
Deferred (fees)/costs and unamortized (discounts)/premiums, net	(2,834)	76	191
Total loans	\$ 8,281,295	\$ 8,259,900	\$ 7,876,121

(1) Commercial & industrial loans, including owner occupied commercial real estate loans.

CUSTOMERS BANCORP, INC. AND SUBSIDIARIES

PERIOD END DEPOSIT COMPOSITION (UNAUDITED)

(Dollars in thousands)

	March 31, 2017	December 31, 2016	March 31, 2016
Demand, non-interest bearing	\$ 507,278	\$ 512,664	\$ 445,298
Demand, interest bearing	317,638	339,398	133,539
Savings	39,560	40,814	38,843
Money market	3,201,116	3,122,342	3,153,871
Time deposits	2,561,469	2,831,762	2,370,329
Total deposits	\$ 6,627,061	\$ 6,846,980	\$ 6,141,880

BankMobile non-interest bearing deposits included in liabilities held for sale, and excluded from the table above, were \$702 million, \$453 million and \$334 million, respectively, as of March 31, 2017, December 31, 2016 and March 31, 2016.

BankMobile interest bearing deposits included in liabilities held for sale were \$6 million, \$3 million and \$2 million, respectively, as of March 31, 2017, December 31, 2016 and March 31, 2016.

CUSTOMERS BANCORP, INC. AND SUBSIDIARIES															
ASSET QUALITY - UNAUDITED															
(Dollars in thousands)	As of March 31, 2017					As of December 31, 2016					As of March 31, 2016				
	Total Loans	Non Accrual /NPLs	Total Credit Reserves	NPLs / Total Loans	Total Reserves to Total NPLs	Total Loans	Non Accrual /NPLs	Total Credit Reserves	NPLs / Total Loans	Total Reserves to Total NPLs	Total Loans	Non Accrual /NPLs	Total Credit Reserves	NPLs / Total Loans	Total Reserves to Total NPLs
Originated Loans															
Multi-Family	\$ 3,435,109	\$ —	\$ 12,283	—%	—%	\$ 3,211,516	\$ —	\$ 11,602	—%	—%	\$ 3,204,625	\$ —	\$ 12,135	—%	—%
Commercial & Industrial (1)	1,294,031	19,819	14,678	1.53 %	74.06 %	1,271,237	10,185	12,560	0.80 %	123.32 %	1,044,325	6,838	10,058	0.65 %	147.09 %
Commercial Real Estate- Non-Owner Occupied	1,197,729	—	4,681	—%	—%	1,158,531	—	4,569	—%	—%	1,003,667	271	4,073	0.03 %	1,502.95 %
Residential	113,043	381	2,197	0.34 %	576.64 %	114,510	341	2,270	0.30 %	665.69 %	115,532	32	2,082	0.03 %	6,506.25 %
Construction	74,955	—	885	—%	—%	64,789	—	772	—%	—%	102,827	—	1,264	—%	—%
Other consumer	169	—	9	—%	—%	190	—	12	—%	—%	126	—	7	—%	—%
Total Originated Loans	6,115,036	20,200	34,733	0.33%	171.95%	5,820,773	10,526	31,785	0.18%	301.97%	5,471,102	7,141	29,619	0.13%	414.77 %
Loans Acquired															
Bank Acquisitions	161,200	4,893	4,866	3.04 %	99.45 %	167,946	5,030	5,244	3.00 %	104.25 %	202,080	6,616	7,518	3.27 %	113.63 %
Loan Purchases	323,345	2,066	1,098	0.64 %	53.15 %	153,595	2,236	1,279	1.46 %	57.20 %	233,468	2,357	1,875	1.01 %	79.55 %
Total Acquired Loans	484,545	6,959	5,964	1.44%	85.70%	321,541	7,266	6,523	2.26%	89.77%	435,548	8,973	9,393	2.06%	104.68 %
Deferred costs and unamortized premiums, net	(2,834)	—	—	—%	—%	76	—	—	—%	—%	191	—	—	—%	—%
Total Loans Held for Investment	6,596,747	27,159	40,697	0.41 %	149.85%	6,142,390	17,792	38,308	0.29%	215.31%	5,906,841	16,114	39,012	0.27%	242.10 %
Total Loans Held for Sale	1,684,548	—	—	—%	—%	2,117,510	—	—	—%	—%	1,969,280	—	—	—%	—%
Total Portfolio	\$ 8,281,295	\$ 27,159	\$ 40,697	0.33%	149.85%	\$ 8,259,900	\$ 17,792	\$ 38,308	0.22%	215.31%	\$ 7,876,121	\$ 16,114	\$ 39,012	0.20%	242.10 %

(1) Commercial & industrial loans, including owner occupied commercial real estate.

CUSTOMERS BANCORP, INC. AND SUBSIDIARIES
NET CHARGE-OFFS/(RECOVERIES) - UNAUDITED

	For the Quarter Ended		
	Q1 2017	Q4 2016	Q1 2016
(Dollars in thousands)			
<i>Originated Loans</i>			
Commercial & Industrial (1)	\$ (45)	\$ 2,046	\$ —
Residential	31	—	—
Other consumer	—	—	3
<i>Total Net Charge-offs (Recoveries) from Originated Loans</i>	(14)	2,046	3
<i>Loans Acquired</i>			
Bank Acquisitions	518	(1,629)	(458)
Loan Purchases	—	6	—
<i>Total Net Charge-offs (Recoveries) from Acquired Loans</i>	518	(1,623)	(458)
Total Net Charge-offs (Recoveries) from Loans Held for Investment	504	423	(455)
Total Net Charge-offs (Recoveries) from BankMobile Loans (2)	(22)	347	—
Total Net Charge-offs (Recoveries)	\$ 482	\$ 770	\$ (455)

(1) Commercial & industrial loans, including owner occupied commercial real estate.

(2) Includes activity for BankMobile related loans, primarily overdrawn deposit accounts.

Reconciliation of Non-GAAP Measures - Unaudited

(Dollars in thousands, except per share data)

Customers believes that the non-GAAP measurements disclosed within this document are useful for investors, regulators, management and others to evaluate our results of operations and financial condition relative to other financial institutions. These non-GAAP financial measures exclude from corresponding GAAP measures the impact of certain elements that we do not believe are representative of our financial results, which we believe enhance an overall understanding of our performance. Investors should consider our performance and financial condition as reported under GAAP and all other relevant information when assessing our performance or financial condition. Although non-GAAP financial measures are frequently used in the evaluation of a company, they have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our results of operations or financial condition as reported under GAAP.

The following tables present reconciliations of GAAP to Non-GAAP measures disclosed within this document.

Pre-tax Pre-provision Return on Average Assets

	Q1 2017	Q4 2016	Q3 2016	Q2 2016	Q1 2016
GAAP Net Income	\$ 25,747	\$ 19,828	\$ 21,207	\$ 19,483	\$ 18,184
Reconciling Items:					
Provision for loan losses	3,050	187	88	786	1,980
Income tax expense	7,009	9,320	14,558	12,964	9,051
Pre-Tax Pre-provision Net Income	<u>\$ 35,806</u>	<u>\$ 29,335</u>	<u>\$ 35,853</u>	<u>\$ 33,233</u>	<u>\$ 29,215</u>
Average Total Assets	\$ 9,607,541	\$ 9,339,158	\$ 9,439,573	\$ 9,259,192	\$ 8,364,233
Pre-tax Pre-provision Return on Average Assets	1.51%	1.25%	1.51%	1.44%	1.40%

Amounts presented are on a "Combined" basis.

Reconciliation of Non-GAAP Measures - Unaudited

Pre-tax Pre-provision Return on Average Common Equity

	Q1 2017	Q4 2016	Q3 2016	Q2 2016	Q1 2016
GAAP Net Income Available to Common Shareholders	\$ 22,132	\$ 16,213	\$ 18,655	\$ 17,421	\$ 16,898
Reconciling Items:					
Provision for loan losses	3,050	187	88	786	1,980
Income tax expense	7,009	9,320	14,558	12,964	9,051
Pre-tax Pre-provision Net Income Available to Common Shareholders	<u>\$ 32,191</u>	<u>\$ 25,720</u>	<u>\$ 33,301</u>	<u>\$ 31,171</u>	<u>\$ 27,929</u>
Average Total Shareholders' Equity	\$ 867,994	\$ 834,480	\$ 710,403	\$ 655,051	\$ 586,009
Reconciling Item:					
Average Preferred Stock	(217,471)	(217,493)	(148,690)	(118,793)	(72,285)
Average Common Equity	<u>\$ 650,523</u>	<u>\$ 616,987</u>	<u>\$ 561,713</u>	<u>\$ 536,258</u>	<u>\$ 513,724</u>
Pre-tax Pre-provision Return on Average Common Equity	20.07%	16.58%	23.59%	23.38%	21.87%

Amounts presented are on a "Combined" basis.

Reconciliation of Non-GAAP Measures - Unaudited

Tangible Common Equity to Average Tangible Assets

	<u>Q1 2017</u>	<u>Q4 2016</u>	<u>Q3 2016</u>	<u>Q2 2016</u>	<u>Q1 2016</u>
GAAP - Total Shareholders' Equity	\$ 879,817	\$ 855,872	\$ 789,811	\$ 680,552	\$ 599,249
Reconciling Items:					
Preferred Stock	(217,471)	(217,471)	(217,549)	(135,270)	(79,677)
Goodwill and Other Intangibles	(17,618)	(17,621)	(16,924)	(17,197)	(3,648)
Tangible Common Equity	<u>\$ 644,728</u>	<u>\$ 620,780</u>	<u>\$ 555,338</u>	<u>\$ 528,085</u>	<u>\$ 515,924</u>
Average Total Assets	\$ 9,607,541	\$ 9,339,158	\$ 9,439,573	\$ 9,259,192	\$ 8,364,233
Reconciling Items:					
Average Goodwill and Other Intangibles	(17,620)	(16,847)	(17,101)	(6,037)	(3,650)
Average Tangible Assets	<u>\$ 9,589,921</u>	<u>\$ 9,322,311</u>	<u>\$ 9,422,472</u>	<u>\$ 9,253,155</u>	<u>\$ 8,360,583</u>
Tangible Common Equity to Average Tangible Assets	6.72%	6.66%	5.89%	5.71%	6.17%

Tangible Book Value per Common Share

	<u>Q1 2017</u>	<u>Q4 2016</u>	<u>Q3 2016</u>	<u>Q2 2016</u>	<u>Q1 2016</u>
Total Shareholders' Equity	\$ 879,817	\$ 855,872	\$ 789,811	\$ 680,552	\$ 599,249
Reconciling Items:					
Preferred Stock	(217,471)	(217,471)	(217,549)	(135,270)	(79,677)
Goodwill and Other Intangibles	(17,618)	(17,621)	(16,924)	(17,197)	(3,648)
Tangible Common Equity	<u>\$ 644,728</u>	<u>\$ 620,780</u>	<u>\$ 555,338</u>	<u>\$ 528,085</u>	<u>\$ 515,924</u>
Common shares outstanding	30,636,327	30,289,917	27,544,217	27,286,833	27,037,005
Tangible Book Value per Common Share	\$ 21.04	\$ 20.49	\$ 20.16	\$ 19.35	\$ 19.08

Amounts presented are on a "Combined" basis.

Reconciliation of Non-GAAP Measures - Unaudited

Return on Average Common Equity Excluding Impairment Charge

	<u>Q1 2017</u>
GAAP Net Income Available to Common Shareholders	\$ 18,635
Reconciling Items:	
Impairment Charge	<u>1,703</u>
Net Income Available to Common Shareholders Excluding Impairment Charge	<u>\$ 20,338</u>
 Average Total Shareholders' Equity	 \$ 867,956
Reconciling Item:	
Average Preferred Stock	<u>(217,471)</u>
Average Common Equity	<u>\$ 650,485</u>
 Return on Average Common Equity Excluding Impairment Charge	 12.68%

Return on Average Assets Excluding Impairment Charge

	<u>Q1 2017</u>
GAAP Net Income	\$ 22,250
Reconciling Items:	
Impairment Charge	<u>1,703</u>
Net Income Excluding Impairment Charge	<u>\$ 23,953</u>
 Average Total Assets	 \$ 9,607,503
 Return on Average Assets Excluding Impairment Charge	 1.01%

Amounts presented are on a “Combined” basis.