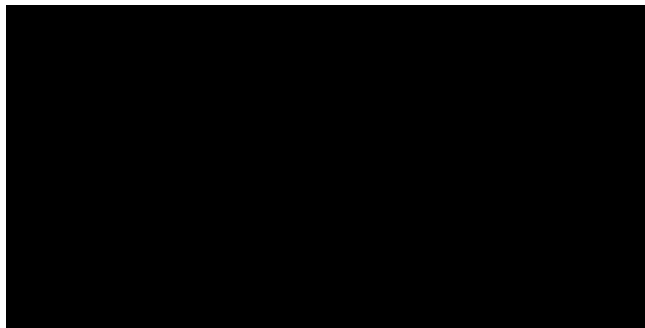
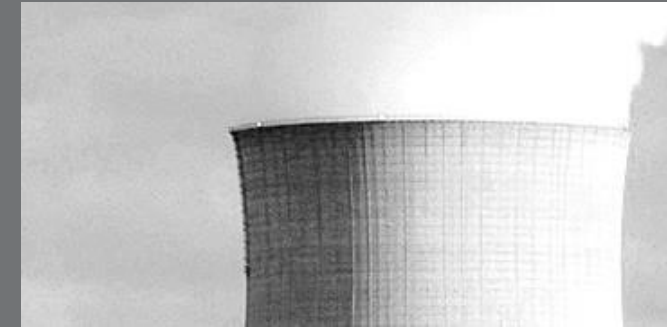


**CURTISS -  
WRIGHT**



# End Market Sales Drivers

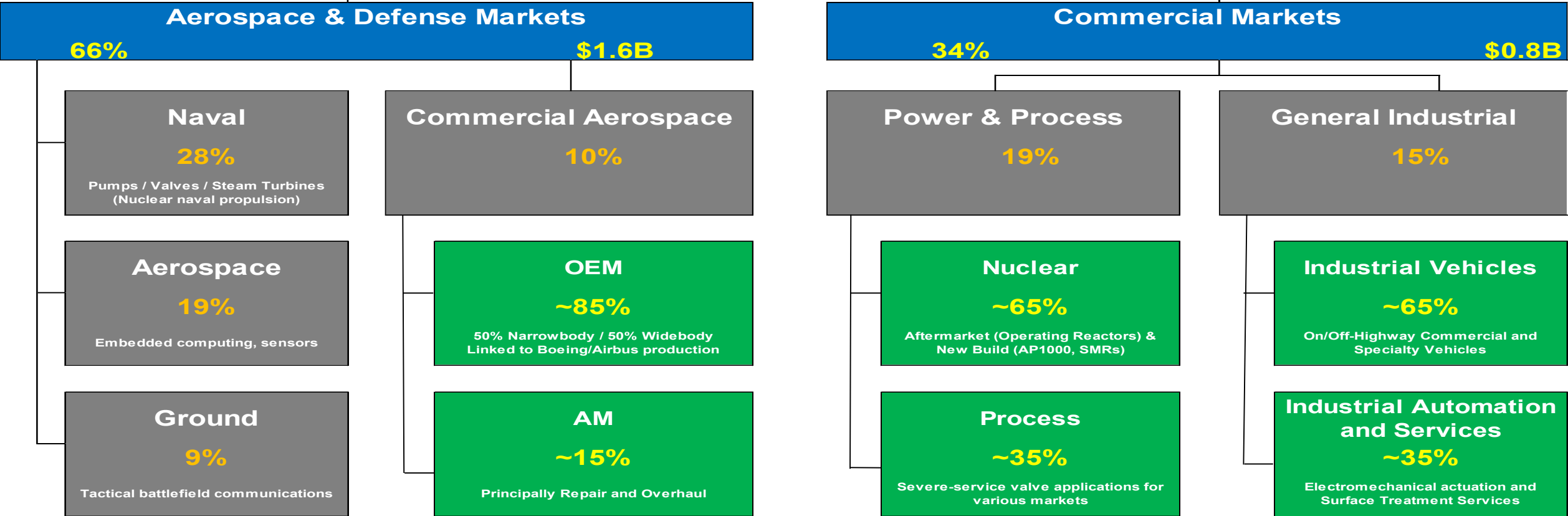


NYSE: CW

# 2021E End Market Sales Waterfall (as of February 24, 2021)

**FY'21 Guidance:**  
 Overall UP 6 - 8%  
 A&D Markets UP 6 - 8%  
 Comm'l Markets UP 6 - 8%

**Total 2021 CW End Markets**  
**\$2.445B - 2.495B**



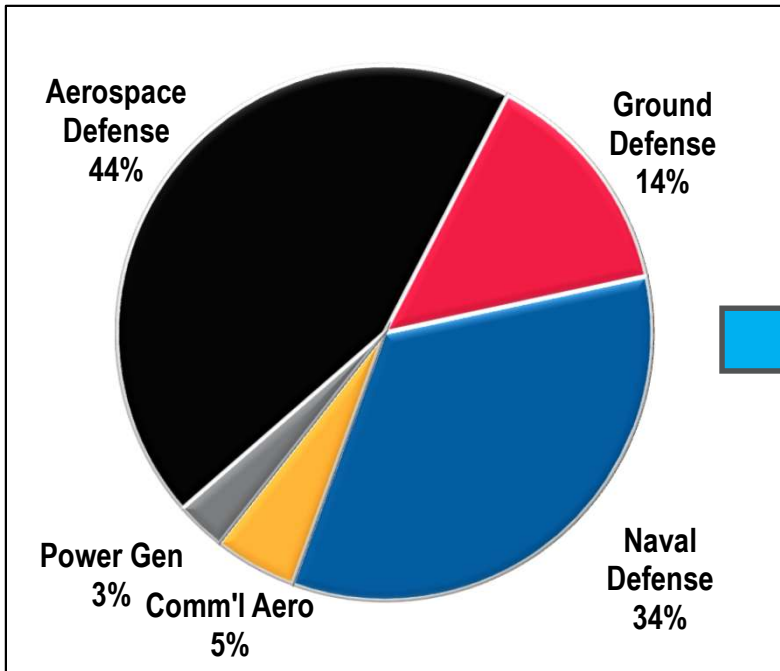
**Key Benefits to Realignment:**

- Realigns primary end market structure as Aerospace & Defense (2/3) and Commercial (1/3)
- Concentrates same/similar products and markets within the same segment
  - New Power & Process market sales concentrated in new Naval & Power segment
  - All General Industrial sales concentrated in new Aerospace & Industrial segment

# Defense Electronics Segment Transition

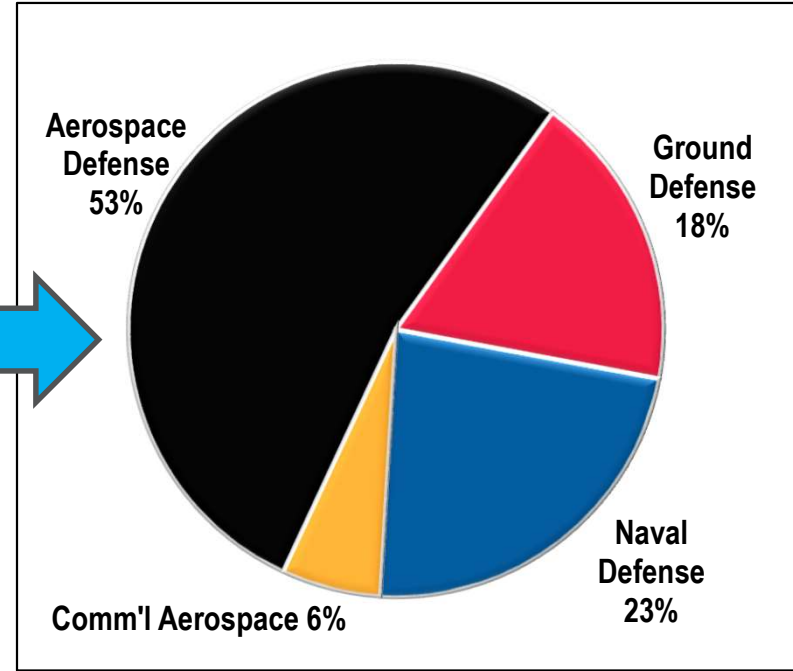
Valves business serving Power Gen and Navy moves to Naval & Power segment

## Defense



**\$736M**  
In FY20  
Revenues

## Defense Electronics



**\$611M**  
In FY20  
Revenues <sup>(1)</sup>

### Product Focus

- COTS embedded computing
- Tactical battlefield communications
- Flight test instrumentation
- Stabilization systems

### Key Industry Drivers / Metrics

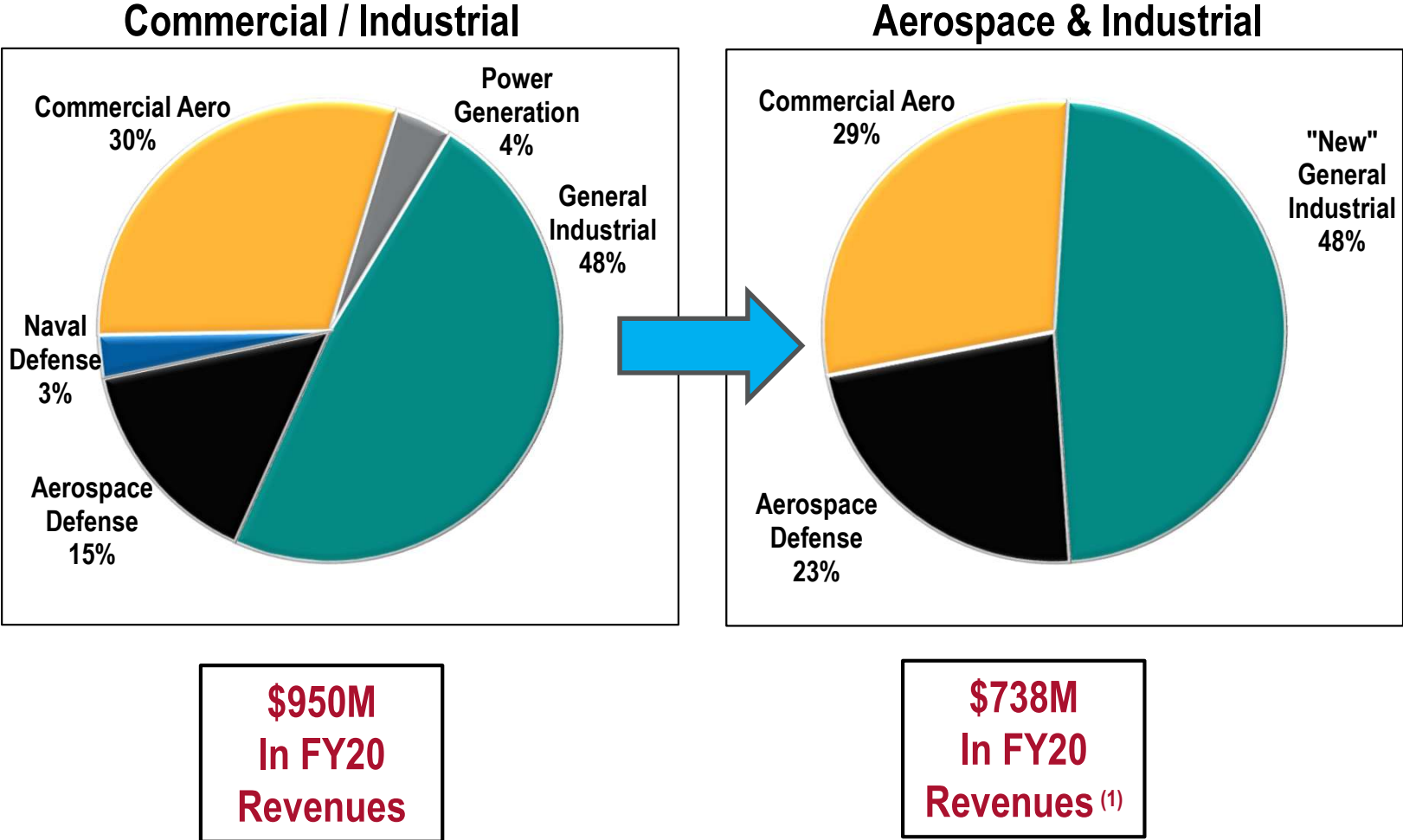
- DoD spending (Procurement and RDT&E)
- Naval shipbuilding plan
- OEM Production rates (Boeing and Airbus)

Note: Amounts may not add down due to rounding.

1) Reflects new segment structure based upon the Corporation's first quarter 2021 segment reorganization.

# Aerospace & Industrial Segment Transition

Valves business serving Power Gen and Navy moves to Naval & Power segment  
 "New" General Industrial sales concentrated in one segment



## Product Focus

- Actuation
- Sensors
- Electronic Systems & Subsystems
- Surface Treatment services

## Key Industry Drivers / Metrics

- Global medium & heavy-duty truck and bus production rates
- Global construction, AG & material handling equipment production rates
- Global GDP & Industrial Production Rates
- OEM Production rates (Boeing and Airbus)
- DoD spending (Procurement and RDT&E)

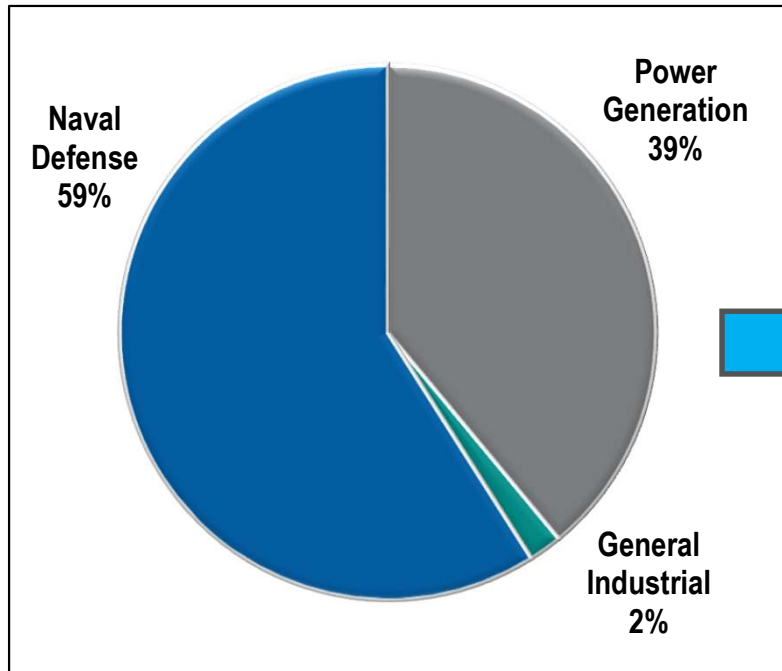
Note: Amounts may not add down due to rounding.  
 1) Reflects new segment structure based upon the Corporation's first quarter 2021 segment reorganization.



# Naval & Power Segment Transition

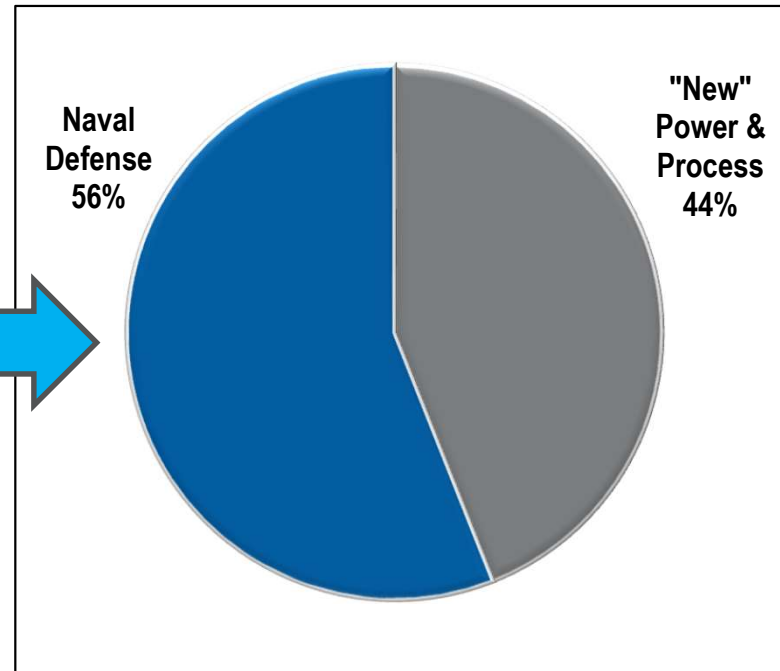
Division realignment shifts all valves revenue from C/I and Defense segments into new Naval & Power segment  
 "New" Power & Process sales concentrated in one segment

## Power



**\$708M**  
 In FY20  
 Revenues

## Naval & Power



**\$951M**  
 In FY20  
 Revenues <sup>(1)</sup>

### Product Focus

- Reactor coolant pumps
- Valves
- Steam turbines
- Generators
- Control and Monitoring

### Key Industry Drivers / Metrics

- Naval shipbuilding plan
- U.S. Nuclear Operating Reactors / DOE
- Global new construction market
- Global CapEx spending for process markets

Note: Amounts may not add down due to rounding.

1) Reflects new segment structure based upon the Corporation's first quarter 2021 segment reorganization.

# 2020 End Market Sales Waterfall

**Total 2020 CW End Markets**  
**\$2.3B**

