



NYSE: FCF



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1Q 2025 Earnings Release Webcast Presentation  
April 30, 2025

# FORWARD-LOOKING STATEMENTS

Certain statements contained in this release that are not historical facts may constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, notwithstanding that such statements are not specifically identified as such. In addition, certain statements may be contained in our future filings with the Securities and Exchange Commission, in press releases, and in oral and written statements made by us or with our approval that are not statements of historical fact and constitute “forward-looking statements” as well. These statements, which are based on certain assumptions and describe our future plans, strategies and expectations, can generally be identified by the use of words such as “may,” “will,” “should,” “could,” “would,” “plan,” “believe,” “expect,” “anticipate,” “intend,” “estimate” or words of similar meaning. These forward-looking statements are subject to significant risks, assumptions and uncertainties, and could be affected by many factors, including, but not limited to:

- *volatility and disruption in national and international financial markets;*
- *the effects of and changes in trade and monetary and fiscal policies and laws, including the interest rate policies of the Federal Reserve Board;*
- *inflation, interest rate, commodity price, securities market and monetary fluctuations;*
- *the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which First Commonwealth or its customers must comply;*
- *the soundness of other financial institutions; (6) political instability;*
- *impairment of First Commonwealth’s goodwill or other intangible assets;*
- *acts of God or of war or terrorism;*
- *the timely development and acceptance of new products and services and perceived overall value of these products and services by users;*
- *changes in consumer spending, borrowings and savings habits;*
- *changes in the financial performance and/or condition of First Commonwealth’s borrowers;*
- *technological changes;*
- *acquisitions and integration of acquired businesses;*
- *First Commonwealth’s ability to attract and retain qualified employees;*
- *changes in the competitive environment in First Commonwealth’s markets and among banking organizations and other financial service providers;*
- *the ability to increase market share and control expenses;*
- *the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters;*
- *the reliability of First Commonwealth’s vendors, internal control systems or information systems;*
- *the costs and effects of legal and regulatory developments, the resolution of legal proceedings or regulatory or other governmental inquiries, the results of regulatory examinations or reviews and the ability to obtain required regulatory approvals; and*
- *other risks and uncertainties described in this report and in the other reports that we file with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K.*

Forward-looking statements speak only as of the date on which they are made. First Commonwealth undertakes no obligation to update any forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made.

## FIRST QUARTER 2025 HIGHLIGHTS

### Highlights

**\$46.9 million**

Core Pre-tax pre-provision income<sup>(1)</sup>

**1.63%**

Core PTPP ROAA<sup>(1)</sup>

**1.32%**

Reserve coverage ratio

**\$5.6 billion**

Available liquidity

**\$342.0 million**

Excess capital<sup>(2)</sup>

**9.3%**

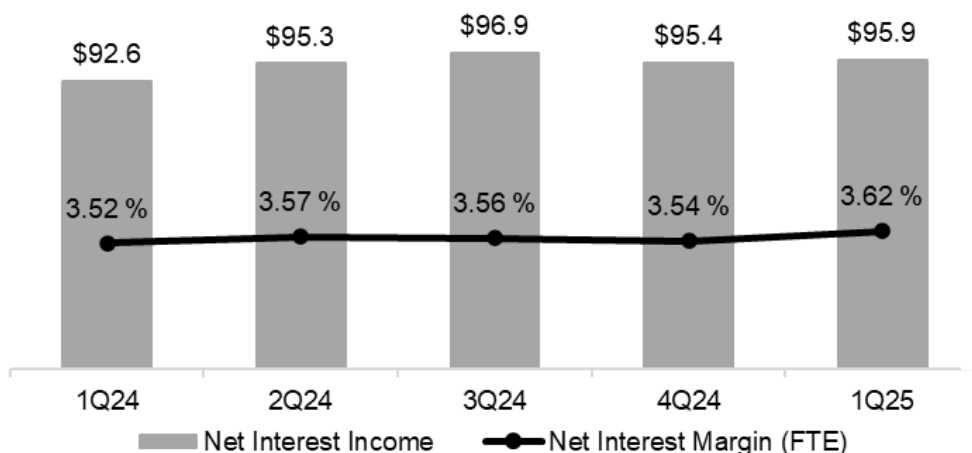
TCE ratio

### Diversified balance sheet and revenue streams continue to support the fundamental earnings of the company

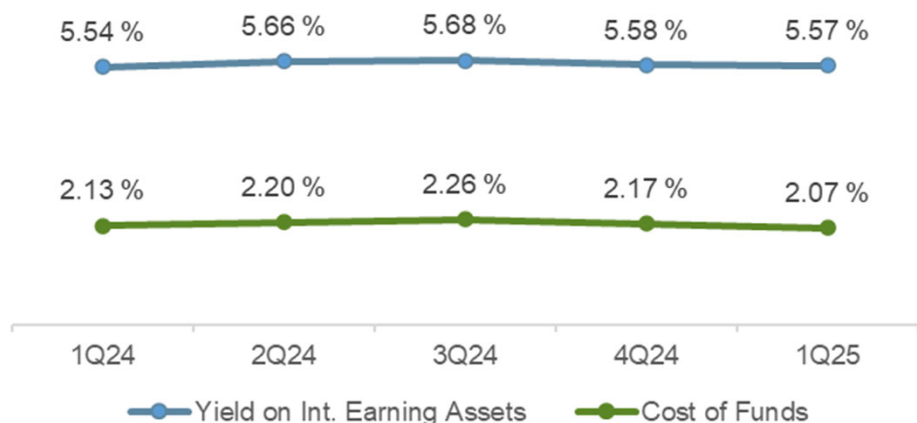
- Core EPS of \$0.32, a decrease of \$0.03 from the previous quarter but matched consensus analysts estimates
- Total loans increased \$99.0 million, or 4.4% annualized from the previous quarter
- Total deposits grew by \$183.6 million, or 7.7% annualized from the previous quarter
  - The net interest margin was 3.62%, an eight basis point increase from the previous quarter
- Non-interest expense increased by \$2.1 million, reflecting the impact of approximately \$1.5 million in incentive accrual adjustments and a \$0.7 million increase in snow removal expense
- Provision expense was \$5.7 million, which represented a \$0.8 million decrease from the previous quarter
- Fee income decreased by \$2.8 million, reflecting:
  - \$1.4 million in nonrecurring gains in 4Q24
  - \$0.6 million lower fees due to the number of days
  - \$1.0 million decrease in SBA gains, somewhat offset by \$0.5 million increase in Insurance and Wealth
- The Board authorized a 3.9% increase in the quarterly dividend

## NET INTEREST INCOME AND NET INTEREST MARGIN

### Net Interest Income<sup>(1)</sup>



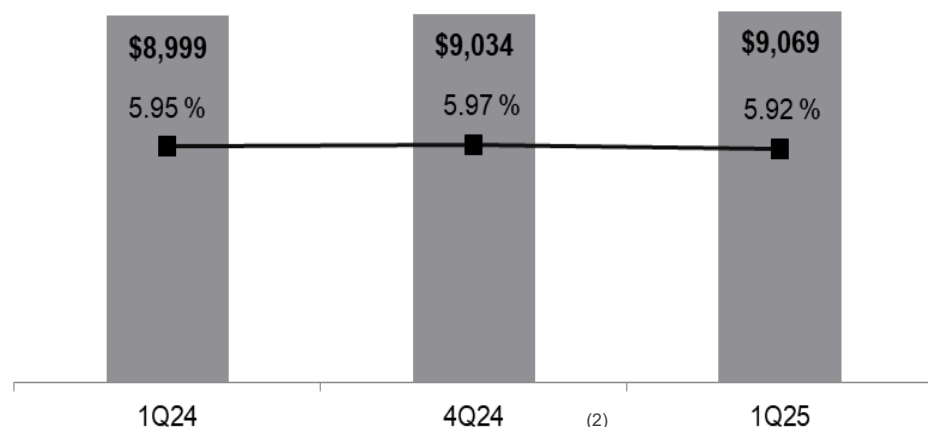
### Yield/Cost Trends<sup>(1)</sup>



- Net interest income (FTE) of \$95.9 million increased \$0.5 million from LQ and \$3.3 million YoY
- Net interest margin of 3.62% increased 8bp from LQ and 10bps YoY
  - Yield on loans decreased 5 bps to LQ
  - Cost of deposits was 1.99% in the current quarter compared to 2.07% LQ
  - Cost of funds was 2.07% in the current quarter compared to 2.17% LQ
- Approximately \$4.6 billion, or 51%, of the \$9.1 billion loan portfolio is variable
  - Average duration of the loan portfolio is 2.8 years
  - \$250 million of floating rate macro swaps mature in 2025 and \$175 million matures in 2026

# LOANS

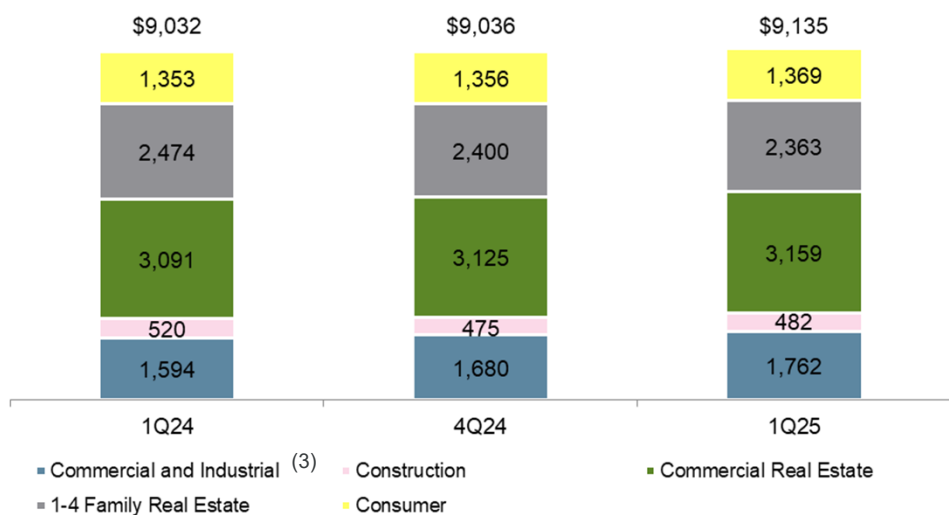
## Average Loans<sup>(1)</sup>



## Average

- Average loans increased \$34.8 million from LQ and increased \$70.2 million YoY
- The yield on loans decreased 5bps from LQ and decreased 3bps YoY

## Period-end Loans<sup>(1)</sup>

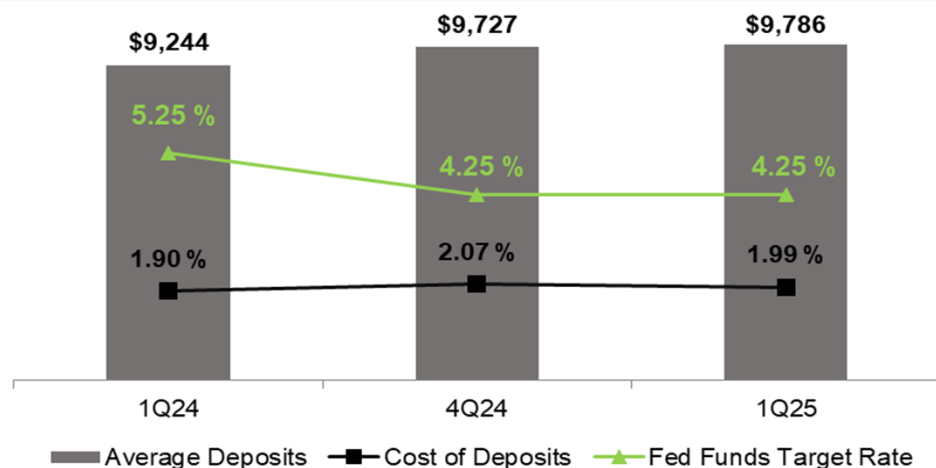


## Period-end

- Total loans<sup>(1)</sup> increased \$99.0 million from the previous quarter, or 4.4% annualized
  - Equipment finance loans increased \$58.5 million
  - CRE loans increased \$33.7 million
  - C&I loans increased \$25.8 million
  - 1-4 Family loans decreased \$24.7 million

# DEPOSITS

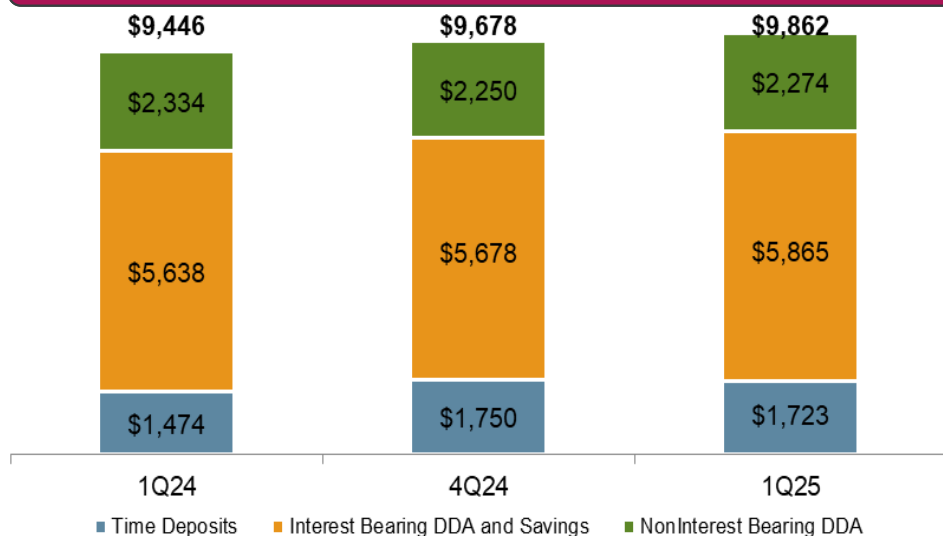
## Average Deposits



## Average

- Average deposits increased \$58.8 million, or 2.5% annualized from LQ
- Average time deposits grew \$33.2 million, interest-bearing demand and savings increased \$66.1 million and noninterest-bearing deposits decreased \$40.5 million
- The total cost of deposits decreased 8bps from LQ

## Period-end Deposits



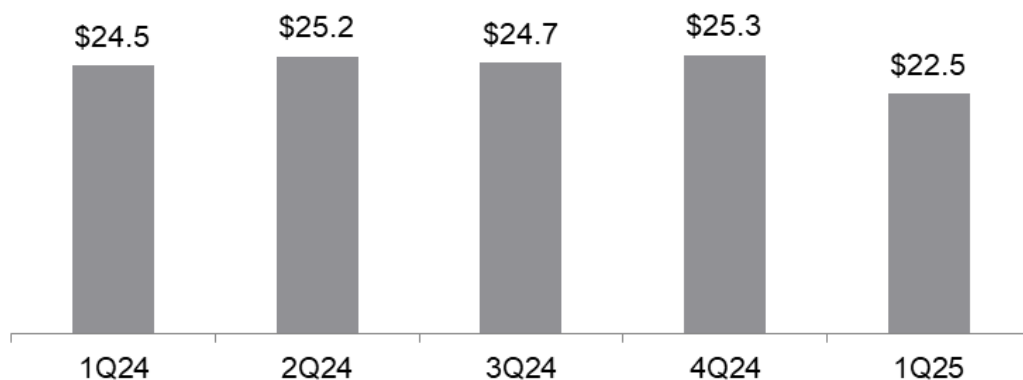
## Period-end

- Total period-end deposits increased \$183.6 million, or 7.7% annualized from LQ
- Noninterest-bearing deposits currently comprise 23.1% of total deposits

\$ in millions

# NONINTEREST INCOME

	1Q25	4Q24	1Q24	Change from	
				4Q24	1Q24
Interchange	\$3.7	\$3.9	\$6.7	(\$0.2)	(\$3.0)
Service Charges	5.4	5.7	5.4	(0.3)	0.0
Trust	3.0	3.0	2.7	0.0	0.3
Retail Brokerage	1.1	1.1	1.0	0.0	0.1
Insurance	2.1	1.6	1.2	0.5	0.9
BOLI	1.5	1.4	1.3	0.1	0.2
Gain on sale of mortgage loans	1.4	1.6	1.3	(0.2)	0.1
Gain on sale of SBA loans	1.3	2.3	1.9	(1.0)	(0.6)
Gain on sale of Assets	0.1	0.8	0.2	(0.7)	(0.1)
SWAP fees	0.8	0.8	0.0	0.0	0.8
Other fees	2.3	3.0	2.3	(0.7)	0.0
<b>Total Fee Income</b>	<b>\$22.7</b>	<b>\$25.2</b>	<b>\$24.0</b>	<b>(\$2.5)</b>	<b>(\$1.3)</b>
Gain of sale of securities	(5.1)	0.0	0.0	(5.1)	(5.1)
Gain on VISA exchange	5.1	0.0	0.0	5.1	5.1
Derivative mark-to-market	(0.2)	0.1	0.0	(0.3)	(0.2)
<b>Total Noninterest Income</b>	<b>\$22.5</b>	<b>\$25.3</b>	<b>\$24.0</b>	<b>(\$2.8)</b>	<b>(\$1.5)</b>

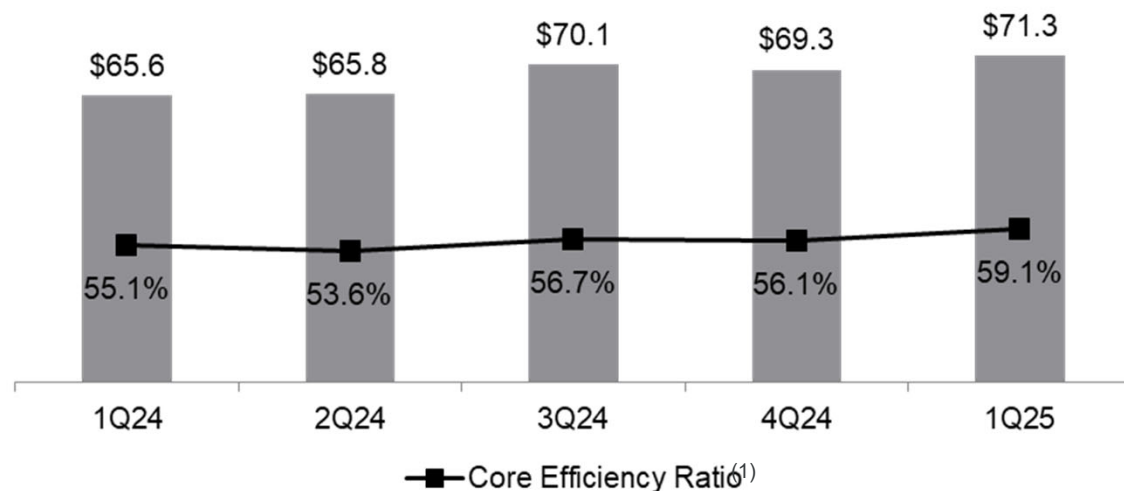


- Fee income decreased \$2.5 million from LQ and \$1.3 million YoY
- Gain on sale of SBA loans decreased \$1.0 million from the previous quarter
- The prior quarter included a \$1.4 million gain on limited partnership (other fees) and gain on the donation of a branch facility (gain on sale of other assets)
- Gain on sale of mortgage loans decreased \$0.2 million from LQ
  - 1Q25 mortgage originations of \$66.8 million decreased by \$10.1 million from LQ
- Card-related interchange decreased \$3.0 million from YoY due to the Durbin amendment becoming effective July 1, 2024
- Fee income represented 19.0% of total operating revenue<sup>(1)</sup>

# NONINTEREST EXPENSE

	1Q25	4Q24	1Q24	Change from	
				4Q24	1Q24
Salaries and benefits	\$40.4	\$38.0	\$35.3	\$2.4	\$5.1
Occupancy	5.7	4.8	5.3	0.9	0.4
Furniture and equipment	4.2	4.3	4.5	(0.1)	(0.3)
PA shares tax	1.3	2.0	1.2	(0.7)	0.1
Data processing	3.8	4.0	3.8	(0.2)	0.0
Professional fees	1.6	1.6	1.2	0.0	0.4
FDIC insurance	1.4	1.4	1.6	0.0	(0.2)
Operational losses	0.8	0.9	1.0	(0.1)	(0.2)
Loss on sale or write-down of assets	0.2	0.1	0.1	0.1	0.1
Other operating expenses	10.7	10.5	10.2	0.2	0.5
<b>Total operating expense</b>	<b>\$70.1</b>	<b>\$67.6</b>	<b>\$64.2</b>	<b>\$2.5</b>	<b>\$5.9</b>
Intangible amortization	1.1	1.4	1.3	(0.3)	(0.2)
Merger Expenses	0.1	0.3	0.1	(0.2)	0.0
<b>Total noninterest expense</b>	<b>\$71.3</b>	<b>\$69.3</b>	<b>\$65.6</b>	<b>\$2.0</b>	<b>\$5.7</b>

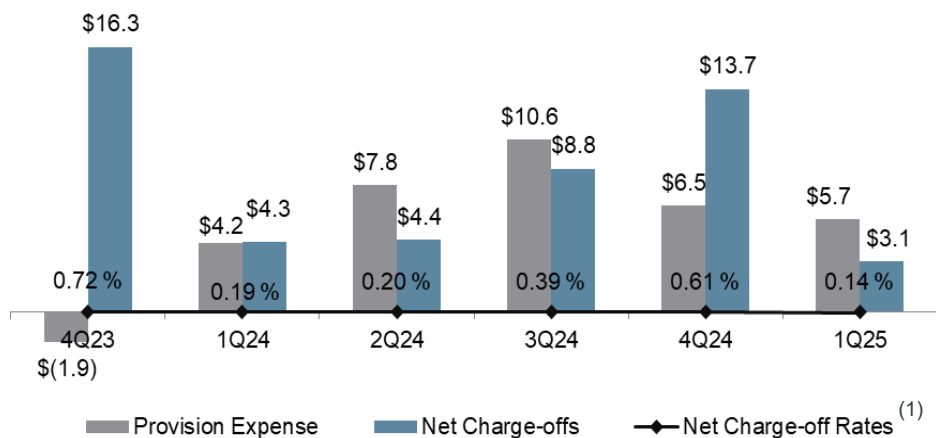
- Total noninterest expense increased \$2.0 million from LQ and increased \$5.7 million YoY
- Salaries and benefits increased \$2.4 million from LQ due to a \$1.8 million increase in incentive expense, of which \$1.5 million was attributed to finalizing payouts from the prior year
- FTEs of 1,538 increased 26 from LQ
- Occupancy expense increased by \$0.9 million from LQ due to a \$0.7 million increase in snow removal expense
- PA shares tax decreased \$0.7 million from LQ



(1) Please refer to the appendix for disclosures regarding non-GAAP measures

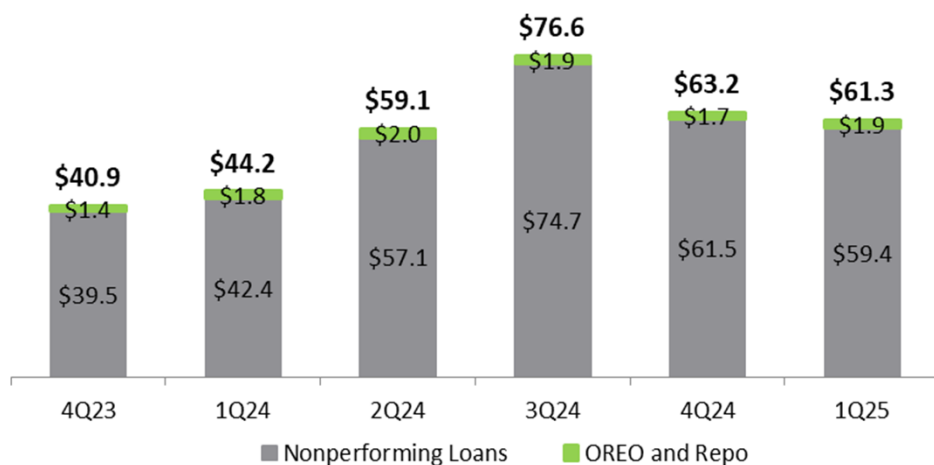
# CREDIT QUALITY

## Provision Expense and Net Charge-offs

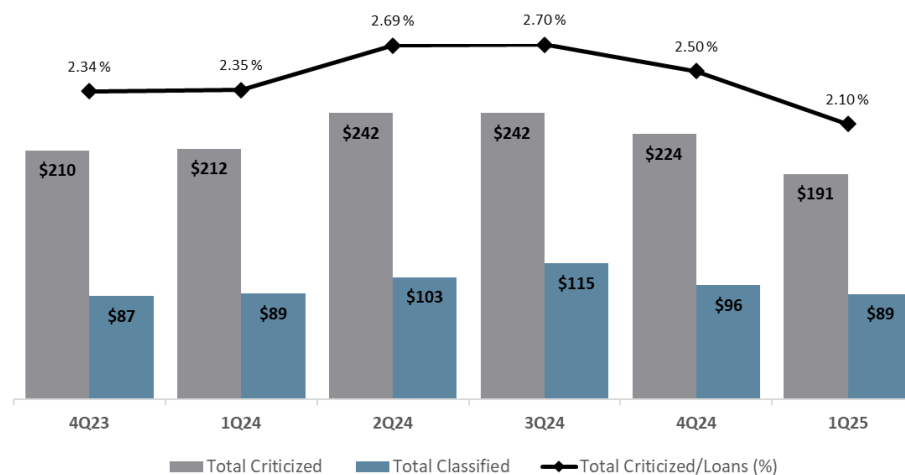


- Provision expense of \$5.7 million decreased \$0.8 million from LQ due primarily to a \$10.6 million decrease in net charge-offs
- The allowance for credit losses as a percentage of end-of-period loans was 1.32%, which is flat to LQ
- Nonperforming loans of \$59.4 million decreased \$2.1 million from LQ
  - Approximately 15% of nonperforming loans were acquired in the Centric acquisition
- Net Charge-offs of \$3.1 million decreased \$10.6 million from LQ due to the charge-off loans with specific reserves totaling \$8.0 million in the previous quarter

## Nonperforming Assets



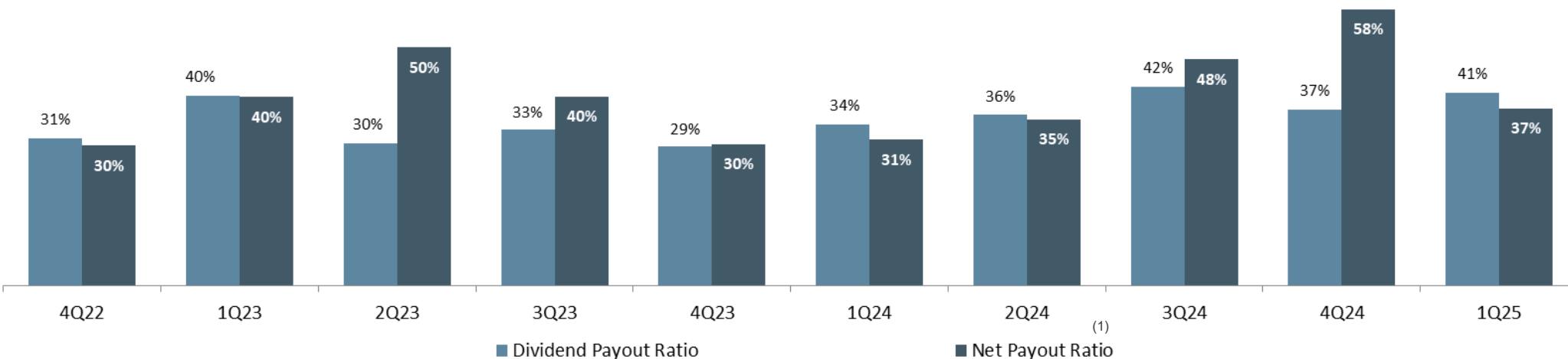
## Criticized and Classified Loans



(1) Net charge-offs as a percentage of period-to-date average loans, annualized

# CAPITAL RETURN

## Payout Ratios

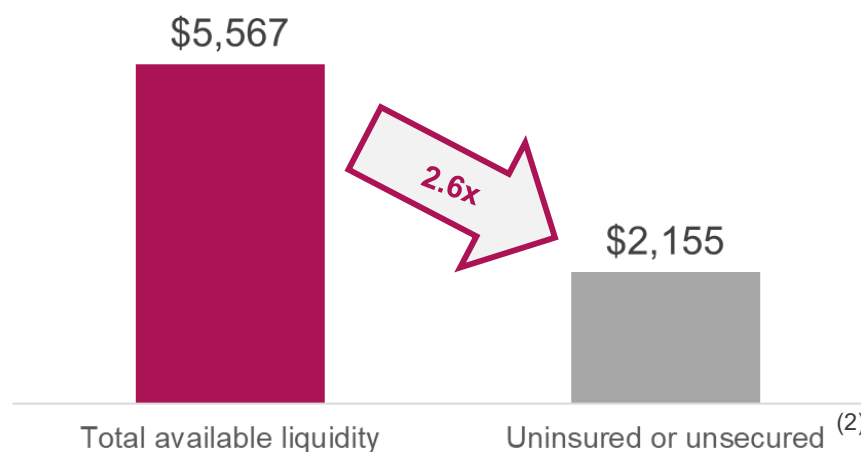


- Strong capital levels allow us to continue to return capital to shareholders
- There were no share repurchases in 1Q 2025; remaining capacity under the current program was \$6.7 million as of March 31, 2025
- On April 28, 2025, the Board of Directors authorized a 3.9% increase in the quarterly cash dividend to shareholders

## ADDITIONAL AREAS OF FOCUS

# SOURCES OF LIQUIDITY

As of March 31, 2025	Total Available	Amount Used	Net Availability
<b>Internal Sources:</b>			
Unencumbered Securities	\$788.7	\$0	\$788.7
Other (Excess Pledged)	\$73.5	\$0	\$73.5
<b>External Sources:</b>			
FHLB	\$2,527.5	\$232.9	\$2,294.6
Federal Reserve	\$1,089.2	\$0	\$1,089.2
Brokered Deposits	\$1,175.6	\$14.5 <sup>(1)</sup>	\$1,161.1
Other (Repo Lines)	\$160.0	\$0	\$160.0
<b>Total Liquidity</b>	<b>\$5,814.5</b>	<b>\$247.4</b>	<b>\$5,567.1</b>



\$ in millions

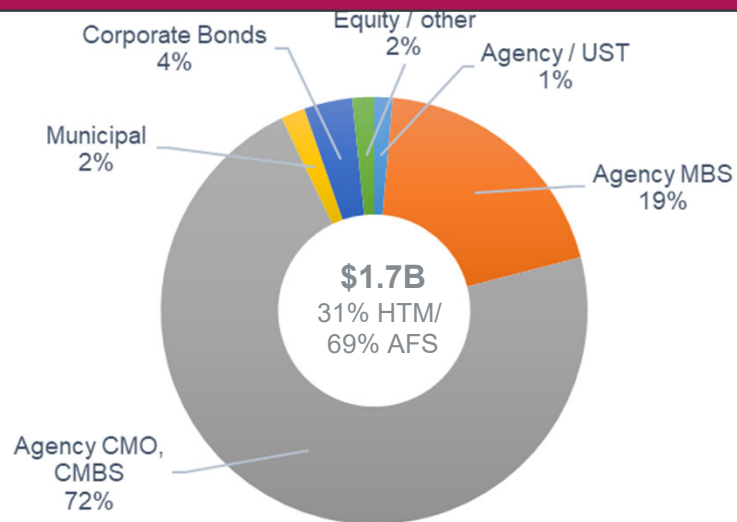
(1) Acquired from Centric

(2) Uninsured deposits include intercompany deposits of \$126.8 million based on the FDIC's revised instructions for reporting uninsured deposits

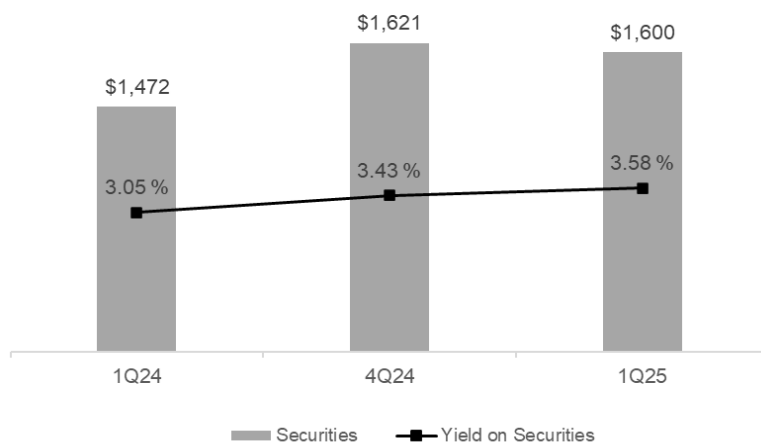
# INVESTMENT SECURITIES PORTFOLIO

- Conservative investment portfolio intended to act as a pool of liquidity
  - \$214.3 million in securities were purchased in 1Q25 with a weighted average yield of 5.26%
- Weighted average duration of approximately 4.6 years
- Low credit risk; 93% of portfolio consists of Agency, CMO and MBS
- Average securities to total interest-earning assets of 15%**
- AOCI/Tangible common equity was 7.63% at March 31, 2025, a decrease from 10.0% at December 31, 2024

## Securities Portfolio Composition<sup>(1)</sup>



## Average Securities

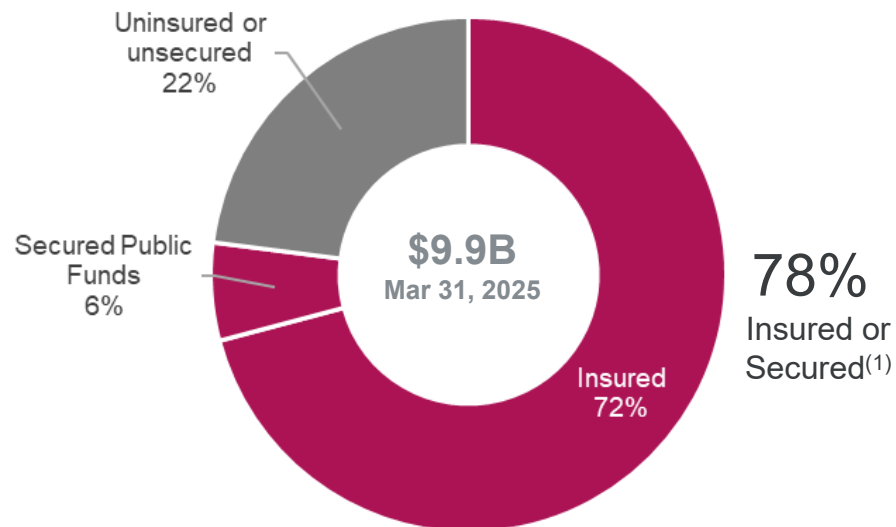


(1) EOP balances, includes AFS, the unrealized AFS loss and HTM securities as of March 31, 2025  
\$ in millions

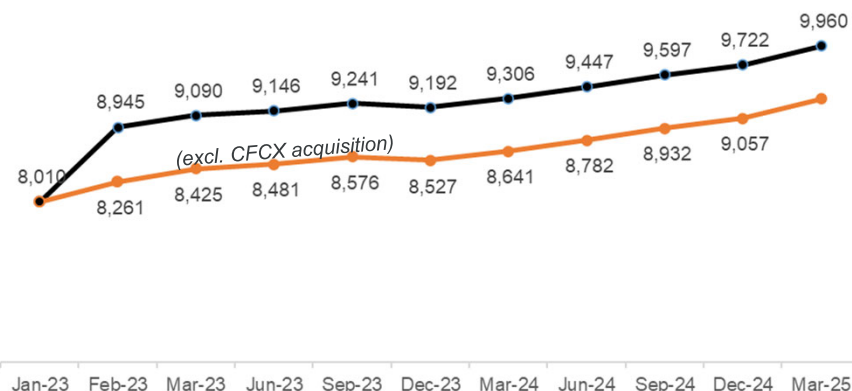
# GRANULAR CORE DEPOSIT FRANCHISE

- Strong, granular, well-diversified depository
  - Average deposit account size ~\$19,000
    - Average retail account size ~\$12,000
    - Average business account size ~\$70,000
  - 78% of deposits were insured or secured at March 31, 2025<sup>(1)</sup>
  
- Short duration provides repricing opportunity
  - Specials have been primarily at shorter terms (3-7 months)
  - Approximately 71% of every dollar from promotional rate specials in 1Q25 was new money
  - 81% of maturing time deposit accounts retained in Q1 even as rates fall

## Insured Deposits



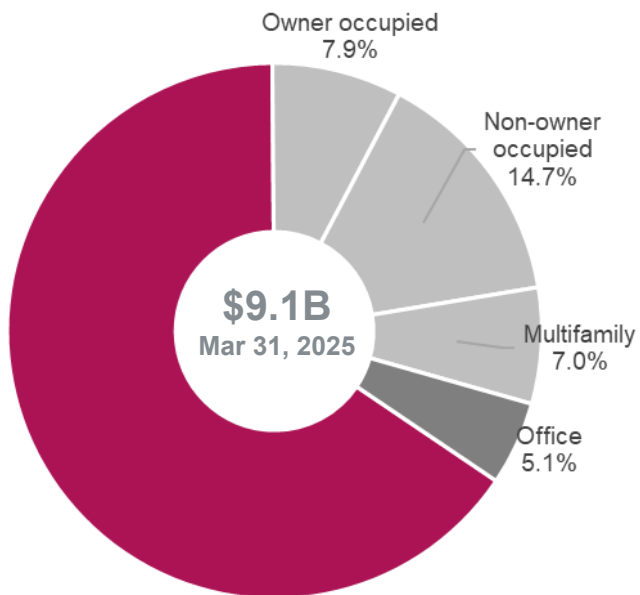
## Monthly Average Deposit Trends



(1) Uninsured deposits include intercompany deposits of \$126.8 million based on the FDIC's revised instructions for reporting uninsured deposits EOP balances, unless noted as of March 31, 2025- \$ in millions

# CRE PORTFOLIO

## Total Loans



- Granular portfolios with well-reasoned hold levels
- Stable geographic footprint in familiar markets:
  - Pittsburgh
  - Columbus
  - Cincinnati
  - Cleveland
  - Eastern PA

## Commercial Real Estate Portfolio

		1Q 25	% of total loans
Owner-occupied CRE	\$	717.5	7.9%
Multifamily		639.5	7.0%
Retail		662.6	7.3%
Office		403.3	4.4%
Office - Medical		58.9	0.6%
Hospitality		204.9	2.2%
Industrial Distr./Warehouse		171.2	1.9%
Healthcare Facilities		64.7	0.7%
Other		235.8	2.6%
<b>Total</b>	<b>\$</b>	<b>3,158.4</b>	<b>34.6%</b>

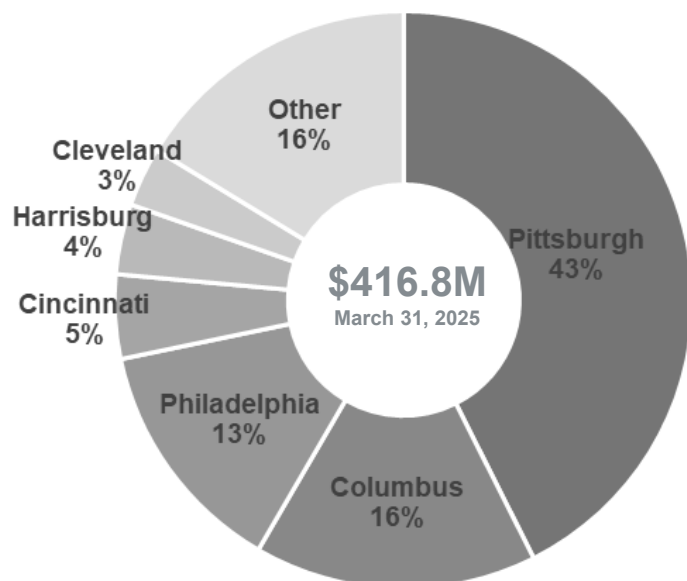
- Strong credit metrics
- Well reserved
- Loans >\$1 million are formally reviewed by committee annually
- Annual in-depth Industry Studies analyze key credit metrics for each CRE segment

# CRE PORTFOLIO: OFFICE

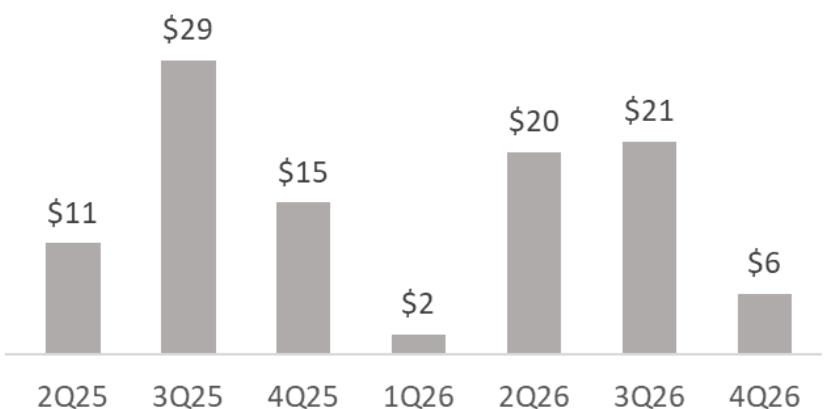
Risk profile reflects well-diversified, granular portfolio and conservative credit culture

- Office credits >\$1 million (90% of Office portfolio balances) are formally reviewed by a committee annually
- Average Office loan size is \$1.6 million
- Average loan size >\$1 million is \$5.1 million
  - 12 loans >\$10 million
- Approximately \$55 million of Office balances are scheduled to mature through 2025
- Approximately \$65 million are located in central business districts (~16% of total office portfolio)
- Approximately 80% are recourse
- Stable credit metrics and stable markets

## Geographic Breakdown<sup>(1)</sup>



## Office Maturity Schedule<sup>(1)</sup>



	Commitment	Balance	Average:				
			Commit	Vacancy	Rent/SF	DSCR	WALTV
	\$	\$	\$	%	\$	x	%
Class A	\$ 246.1	\$ 241.3	\$ 8.8	22%	\$ 20.64	1.36	64%
Non-Class A	117.9	117.9	3.7	18%	16.57	1.68	51%
Medical	52.8	52.8	2.9	5%	24.36	1.46	66%
<b>Total</b>	<b>\$ 416.8</b>	<b>\$ 412.0</b>	<b>\$ 5.1</b>	<b>15%</b>	<b>\$ 20.52</b>	<b>1.50</b>	<b>60%</b>

(1) Balances as of March 31, 2025; CRE Office portfolio excludes owner-occupied, office properties under construction and commitments <\$1 million

(2) Loan-to-value as of the most recent appraisal or at origination  
\$ in millions

# APPENDIX

# NON-GAAP MEASURES

<b>Operating Revenue</b>	<b>1Q25</b>	<b>4Q24</b>	<b>3Q24</b>	<b>2Q24</b>	<b>1Q24</b>
Net Interest Income	\$95.5	\$95.1	\$96.5	\$95.0	\$92.3
Tax equivalent adjustment	0.3	0.4	0.3	0.3	0.3
Net Interest Income (FTE)	95.8	95.5	96.8	95.3	92.6
Noninterest Income (Reported)	22.5	25.3	24.7	25.2	24.0
Less: Realized gains / (losses) on securities	0.0	0.0	0.0	0.0	0.0
Less: Derivative mark-to-market	(0.2)	0.1	0.0	0.0	0.0
Total Noninterest Income (Operating)	\$22.7	\$25.2	\$24.7	\$25.2	\$24.0
<b>Total Operating Revenue</b>	<b>\$118.5</b>	<b>\$120.7</b>	<b>\$121.5</b>	<b>\$120.5</b>	<b>\$116.6</b>
Average Assets	11,681	11,626	11,777	11,695	11,521
<b>Operating Revenue / Average Assets (%)</b>	<b>4.06%</b>	<b>4.15%</b>	<b>4.13%</b>	<b>4.12%</b>	<b>4.05%</b>
<b>Operating Expense</b>	<b>1Q25</b>	<b>4Q24</b>	<b>3Q24</b>	<b>2Q24</b>	<b>1Q24</b>
Noninterest Expense	\$71.3	\$69.3	\$70.1	\$65.8	\$65.6
Less: Intangible amortization	1.1	1.4	1.2	1.2	1.3
Less: Merger and acquisition related	0.1	0.3	0.0	0.0	0.1
Total Operating Expense	\$70.1	\$67.6	\$68.9	\$64.6	\$64.2
Average Assets	11,681	11,626	11,777	11,695	11,521
<b>Operating Expense / Average Assets (%)</b>	<b>2.40%</b>	<b>2.33%</b>	<b>2.34%</b>	<b>2.21%</b>	<b>2.23%</b>
<b>Core Efficiency Ratio<sup>(1)</sup></b>	<b>59.1%</b>	<b>56.0%</b>	<b>56.7%</b>	<b>53.6%</b>	<b>55.1%</b>
<b>Core Pre-tax Pre-Provision Net Income (Reported)</b>	<b>\$46.9</b>	<b>\$51.4</b>	<b>\$50.9</b>	<b>\$54.4</b>	<b>\$50.8</b>
Average Diluted Shares Outstanding	101.9	102.0	102.4	102.3	102.2
Core Pre-tax Pre-Provision Net Income per share	\$0.46	\$0.50	\$0.50	\$0.53	\$0.50
Average Assets	\$11,681	\$11,626	\$11,777	\$11,695	\$11,521
Core Pre-tax Pre-Provision Income / Average Assets (%)	1.63%	1.76%	1.72%	1.87%	1.77%

\$ in millions

(1) Core Efficiency Ratio is calculated as Operating Expense as a percentage of Operating Revenue

# NON-GAAP MEASURES

<b>Core Earnings per Share</b>	<b>1Q25</b>	<b>4Q24</b>	<b>3Q24</b>	<b>2Q24</b>	<b>1Q24</b>
Net Income (GAAP)	\$32.7	\$35.8	\$32.1	\$37.1	\$37.5
<i>(after tax)</i>					
Less: Realized gains/ (losses) on securities <i>(after tax)</i>	0.0	0.0	(0.2)	0.0	0.0
Less: Merger and acquisition related <i>(after tax)</i>	0.1	0.2	0.0	0.0	0.1
<b>Core Net Income (Non-GAAP)</b>	<b>\$32.8</b>	<b>\$36.0</b>	<b>\$31.9</b>	<b>\$37.1</b>	<b>\$37.6</b>
Average Diluted Shares Outstanding	101.9	102.0	102.4	102.3	102.2
<b>Core Earnings per Share (Non-GAAP)</b>	<b>\$0.32</b>	<b>\$0.35</b>	<b>\$0.31</b>	<b>\$0.36</b>	<b>\$0.37</b>
<b>Core Return on Average Assets (%)</b>	<b>1Q25</b>	<b>4Q24</b>	<b>3Q24</b>	<b>2Q24</b>	<b>1Q24</b>
Net Income (GAAP)	\$32.7	\$35.8	\$32.1	\$37.1	\$37.5
Less: Realized gains/ (losses) on securities <i>(after tax)</i>	0.0	0.0	(0.2)	0.0	0.1
Less: Merger and acquisition related <i>(after tax)</i>	0.1	0.2	0.0	0.0	0.1
<b>Core Net Income (Non-GAAP)</b>	<b>\$32.8</b>	<b>\$36.0</b>	<b>\$31.9</b>	<b>\$37.1</b>	<b>\$37.7</b>
Average Assets	11,681	11,626	11,777	11,695	11,521
<b>Core Return on Average Assets (Non-GAAP)</b>	<b>1.13%</b>	<b>1.22%</b>	<b>1.08%</b>	<b>1.27%</b>	<b>1.32%</b>
<b>Core Pre-tax Pre-Provision Net Income</b>	<b>\$46.9</b>	<b>\$51.4</b>	<b>\$50.9</b>	<b>\$54.4</b>	<b>\$50.8</b>
<b>Core Pre-tax Pre-Provision Income / Average Assets (%)</b>	<b>1.63%</b>	<b>1.76%</b>	<b>1.72%</b>	<b>1.87%</b>	<b>1.77%</b>

\$ in millions, except per share data

# NON-GAAP MEASURES

## Tangible Common Equity / Tangible Assets

(Tangible Common Equity Ratio)

	1Q25	4Q24	3Q24	2Q24	1Q24
Total Equity	\$1,447	\$1,405	\$1,410	\$1,363	\$1,333
Less: Intangible assets	383	383	384	385	386
Less: Preferred stock	0	0	0	0	0
Tangible Common Equity	\$1,065	\$1,022	\$1,026	\$978	\$947
Total Assets	\$11,786	\$11,585	\$11,983	\$11,627	\$11,694
Less: Intangible assets	383	383	384	385	386
Tangible Assets	\$11,404	\$11,202	\$11,599	\$11,242	\$11,309
<b>Tangible Common Equity / Tangible Assets</b>	<b>9.3%</b>	<b>9.1%</b>	<b>8.8%</b>	<b>8.7%</b>	<b>8.4%</b>
Tangible Common Equity	\$1,065	\$1,022	\$1,025	\$978	\$947
Less: Accumulated Other Comprehensive Income (AOCI)	0	(83)	(83)	(113)	(112)
Tangible Common Equity (excl. AOCI)	\$1,065	\$1,105	\$1,108	\$1,091	\$1,059
<b>Tangible Common Equity / Tangible Assets (excl. AOCI)</b>	<b>9.3%</b>	<b>9.9%</b>	<b>9.6%</b>	<b>9.7%</b>	<b>9.4%</b>
<b>Return on Average Tangible Common Equity (%)</b>	<b>13.1%</b>	<b>14.5%</b>	<b>13.1%</b>	<b>16.0%</b>	<b>16.6%</b>
Average Equity	\$1,429	\$1,404	\$1,389	\$1,344	\$1,325
Less: Average intangible assets	383	384	384	385	386
Less: Average preferred stock	0	0	0	0	0
Average Tangible Common Equity	\$1,046	\$1,020	\$1,005	\$959	\$939
Net Income (GAAP)	\$32.7	\$35.8	\$32.1	\$37.1	\$37.5
Less: Intangible amortization (after tax)	0.9	1.1	1.0	0.9	1.0
Net Income Adjusted for Intangible Amortization (Non-GAAP)	\$33.6	\$36.9	\$33.1	\$38.0	\$38.5

\$ in millions

## NON-GAAP MEASURES

Core Return on Average Tangible Common Equity (%)	1Q25	4Q24	3Q24	2Q24	1Q24
Average Equity	\$1,429	\$1,404	\$1,389	\$1,344	\$1,325
Less: Average intangible assets	383	384	384	385	386
Less: Average preferred stock	0	0	0	0	0
Average Tangible Common Equity	\$1,046	\$1,020	\$1,005	\$959	\$939
Net Income (GAAP)	\$32.7	\$35.8	\$32.1	\$37.1	\$37.5
Less: Realized gains/ (losses) on securities <i>(after tax)</i>	0.0	0.0	(0.2)	0.0	0.1
Less: Merger and acquisition related <i>(after tax)</i>	0.1	0.2	0.0	0.0	0.1
Core Net Income (Non-GAAP)	\$32.8	\$36.0	\$31.9	\$37.1	\$37.7
Less: Intangible amortization <i>(after tax)</i>	0.9	1.1	1.0	0.9	1.0
Core Net Income Adjusted for Intangible Amortization (Non-GAAP)	\$33.7	\$37.1	\$32.9	\$38.0	\$38.7
<b>Core Return on Average Tangible Common Equity</b>	<b>13.1%</b>	<b>14.5%</b>	<b>13.0%</b>	<b>15.9%</b>	<b>16.6%</b>

\$ in millions