

Forward-looking statements

This presentation includes forward-looking statements as defined by the Private Securities Litigation Reform Act of 1995, including but not limited to, statements of Vivint Smart Home, Inc. (the “Company”, “Vivint”, “we”, “our”, or “us”) related to our vision, plans, strategies and prospects to leverage Vivint’s existing platform and data within the insurance industry. Forward-looking statements convey the Company’s current expectations or forecasts of future events. All statements contained in this presentation other than statements of historical fact are forward-looking statements. These statements are based on the beliefs and assumptions of our management. Although we believe that our plans, intentions and expectations reflected in or suggested by these forward-looking statements are reasonable, we cannot assure you that we will achieve or realize these plans, intentions or expectations. Forward-looking statements are inherently subject to risks, uncertainties and assumptions. These statements may be preceded by, followed by or include the words “believes,” “estimates,” “expects,” “projects,” “forecasts,” “may,” “will,” “should,” “seeks,” “plans,” “scheduled,” “anticipates” or “intends” or similar expressions. Forward-looking statements should not be read as a guarantee of future performance or results. Although Vivint believes that the expectations reflected in the forward-looking statements are reasonable, it cannot guarantee that the future results, levels of activity, performance or events and circumstances reflected in those statements will be achieved or will occur, and actual results could differ materially from those anticipated or implied in the forward-looking statements and they will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved, if at all. These statements are based on current expectations and assumptions regarding future events and business performance as of the date of this presentation, and they are subject to risks and uncertainties, including those discussed in Part I, Item 1A. “Risk Factors” in the Company’s Amendment No. 1 to its Annual Report on Form 10-K/A for the year ended December 31, 2020, filed with the Securities and Exchange Commission (the “SEC”) on May 12, 2021 (the “Form 10-K/A”), as such factors may be updated from time to time in the Company’s periodic filings with the SEC, that could cause actual performance or results to differ materially from those expressed in, or suggested, by the forward-looking statements. Although Vivint Smart Home believes that the expectations reflected in the forward-looking statements are reasonable, it cannot guarantee that the future results, levels of activity, performance or events and circumstances reflected in those statements will be achieved or will occur, and actual results could differ materially from those anticipated or implied in the forward-looking statements. Except as required by law, Vivint Smart Home does not undertake and expressly disclaims any obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise. You should read the documents Vivint Smart Home has filed with the SEC, including the Form 10-K/A and the Company’s other periodic filings, for more complete information about the Vivint Smart Home. These documents are available on both the EDGAR section of the SEC’s website at www.sec.gov and the Investor Relations section of Vivint’s website at www.vivint.com About Vivint Smart Home.

 .vivint



The Leading Smart Security Company

 **1.8M** Subscribers

 **11** Daily App Uses Per User

 **14.8** Devices Per Home

 **98%** National Coverage by Zip Code

Our end-to-end model is built to drive mass mkt adoption



Our Curated Platform Delivers Best-In-Class Experience



Smart Drive



Doorbell Camera



Indoor Camera



Outdoor Camera



Smart Thermostat



Vivint App



SmartHub Panel



Kwikset Smart Lock



Motion Detector



Garage Door Controller



Smoke Detector



Flood Sensor



Window Sensor



Recessed Door Sensor



CO Detector



Glass Break Detector



Car Guard

During this hour of ITC:

57M

events processed
in the cloud by
Vivint OS*

148K

live video views
from apps and
panels, plus
another 81K
views of
recorded video*

37K

views of home
activity history
from mobile
apps*

16K

changes to locks
and thermostats
via apps, panels,
and voice*

39K

actions performed
automatically by
the Vivint
OS/Vivint assist*

116K

home state changes
to away decided by
Vivint assist, plus
over 1K automated
state changes to
vacation*

*Based on average rate between 6am and 10pm Mountain Time for the 1-month period ended June 30, 2021

We believe Vivint's data and capabilities have the potential to combine and enable powerful homeowners' insurance innovation

Our hope is that our ability to innovate will result in:

- **Natural extension** of high-engagement customer relationship based on home protection and peace of mind
- **Customer savings** on insurance
- **Inherently low loss ratio** for Vivint subscribers
- **Further loss mitigation** with Vivint devices
- **Improved underwriting** with platform data insights
- **Lower churn** with bundled offering & savings





Smart Security. Professionally Installed.

