

# FIRST FARMERS BANK & TRUST

## 2009 ANNUAL REPORT.



200  
BUSHELS

PER  
ACRE

ACCURATELY  
ENGRAVED

FROM NATURE.



FIRST  
FARMERS  
FINANCIAL



FIRST  
FARMERS  
BANK & TRUST



SCI  
LEASING  
GROUP



FIRST  
FARMERS  
BANK & TRUST

Wealth Management Division

# *To Our Shareholders*

**GENE MILES**



Our 125th year of serving local communities has been one of historic changes and challenges for the banking industry and for our national economy. I'm pleased to report that 2009 also saw First Farmers Bank & Trust continue its history of profitable performance, consistent growth, strong capital position, and expanded customer service.

Indeed, while many banks were pulling back operations in 2009, we extended our reach through our merger with CB Bank Shares, Inc. Under this agreement, Central Bank joined forces with First Farmers Bank & Trust, uniting two of the region's most respected banking institutions and expanding our branch network with new locations in Russiaville and Kokomo.

## **FINANCIAL STRENGTH**

The Central Bank acquisition dovetails well with our growth strategy in North Central Indiana. And it brings together two organizations with a shared philosophy of community banking. We now have 20 locations across Central Indiana, further strengthening our ability to deliver the region's best banking service to even more customers.

The acquisition has also strengthened our already solid financial position. First Farmers Bank & Trust ended the year with \$776 million in assets and capital of more than \$60 million. We achieved earnings of more than \$7.9 million, an 8.2% increase (\$4.45 per share) over the prior year. Dividends increased 3.6% over 2008, the 19th consecutive year of dividend increases. Over the past 10 years, our assets have more than tripled and our facilities have doubled.

## **LENDING LEADERSHIP**

A key driver of our growth continues to be our leadership in regional lending. In 2009, we increased our total outstanding loans by nearly \$100 million.

In addition to portfolio growth, secondary market mortgage lending nearly tripled between 2008 and 2009 to \$98 million as a greater share of borrowers looking to lock in historically low fixed rates and capitalize on tax incentives saw the advantage of working with their local First Farmer's mortgage lender rather than brokers and mega-banks. We continue to be a leader in Agricultural Lending, reflecting both our expertise in this area and our strong commitment to the region's farms and other agribusinesses.

And we are pleased to reiterate that, unlike a number of local competitors, FFBT did not participate in or accept any money from the Troubled Assets Relief Program (TARP) in 2009.



Unlike some larger institutions that went to the markets to raise capital to meet their requirements, First Farmers Bank & Trust increased its capital the old-fashioned way: by retaining earnings. The Bank's regulatory capital grew 8.1% over the previous year, ensuring we have resources to comfortably support our lending initiatives and continue to provide credit to the communities we serve.

Thanks to our adherence to these solid financial principles, First Farmers Bank & Trust was awarded a Five-Star Superior rating, the highest available, for financial strength and stability from Bauer Financial, Inc., the nation's leading independent bank rating and research firm.

We were also honored to receive, for the first time, the prestigious Five Star Bank Award from the Indiana Bankers Association (IBA). This award is especially meaningful, as it recognizes excellence in five key areas: Political Awareness; Issue Advocacy; Life-Long Learning; Volunteerism; and Community Involvement.

#### **IMPORTANT MILESTONES**

The past year also marked some other important milestones for First Farmers. Last May, we opened our new full-service Marion office. This newest location has been very well received, as evidenced by solid deposit and loan activity since the doors opened.

More recently, we marked the retirement of longtime Director John Norris, who served on the Board for nearly 40 years and retired as chairman. Throughout the years, we have benefited tremendously from John's insight and commitment, as evidenced by his attendance at more than 1,000 Board meetings. We thank John for his significant contributions and we wish him all the best in his well-earned retirement.

We also extend a warm welcome to our newest member of the Board of Directors, John O'Donnell. As a highly respected investment professional and former senior banking executive in the Kokomo area, John has tremendous experience in all aspects of financial services. We are truly fortunate to have his expertise on the Board.

In 2009, we also welcomed 27 new employees who joined the First Farmers team through the Central Bank acquisition. Thanks to our shared philosophy of community banking and customer service, the transition has been both smooth and efficient.

#### **CHALLENGES & OPPORTUNITIES**

Looking ahead, national and regional economic conditions will continue to present challenges in 2010. Continued pressure on the commercial real estate market and increased regulatory pressures are just two of the challenges facing banking institutions nationwide. In our own backyard, many

local families and businesses continue to struggle in this prolonged recession.

We believe First Farmers Bank & Trust is well positioned to meet these challenges. We have a solid financial foundation, prudent management, and good efficiency ratios. We also have a dedicated team of employees that sets the standard for customer service excellence in Central Indiana and outstanding, loyal customers.

We will continue to make strategic investments to stay at the cutting edge of technology. The current expansion of our Operations Center and our growing presence on the Internet and social media are some examples of how we leverage technology to engage our customers and enhance our efficiency.

#### UNWAVERING COMMITMENT

And we will continue our commitment to be a good corporate citizen through our support of local schools, youth programs, and civic organizations that strengthen our community.

In 2010, we look forward to meeting the challenges and opportunities ahead the same way we always have: by providing our customers with a secure, responsible, and innovative source of financial products, service, and knowledge. After all, this prudent approach has worked well for First Farmers and its customers for 125 years and counting.

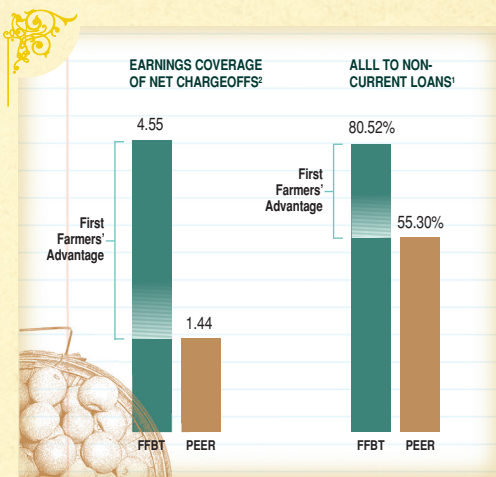
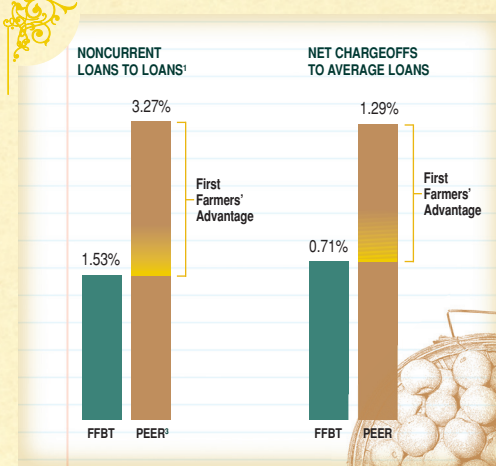
Thank you for your continued loyalty to First Farmers. We value our relationship with you.

Sincerely,



Gene Miles  
President and Chief Executive Officer

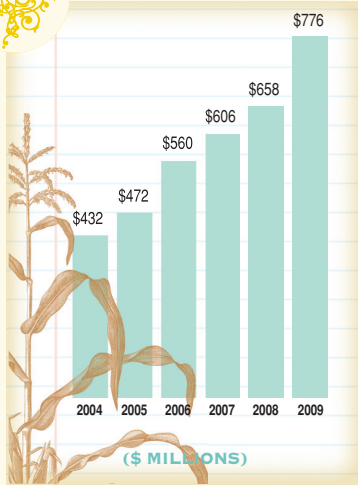
#### FIRST FARMERS BANK & TRUST COMPARATIVE ASSET QUALITY



1. Non-current loans include non-accrual and loan accruing but past due 90 days or more.
2. Income before income taxes and extraordinary items and other adjustments, plus provisions for loan and lease losses and allocated transfer risk reserve, plus gains (losses) on securities not held in trading accounts (annualized) divided by net loan and lease charge-offs (annualized).
3. Peer is defined as Indiana FDIC Insured banks with assets between \$500 Million and \$1 Billion.

## FINANCIAL SNAPSHOT

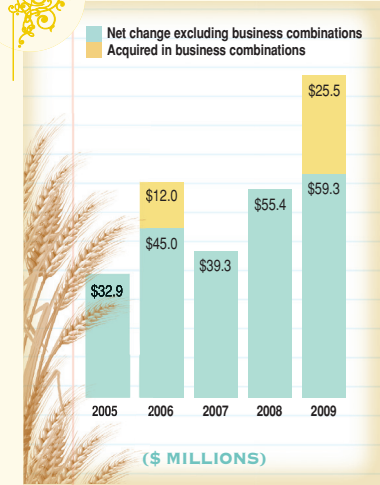
### ASSETS



### LOANS NET



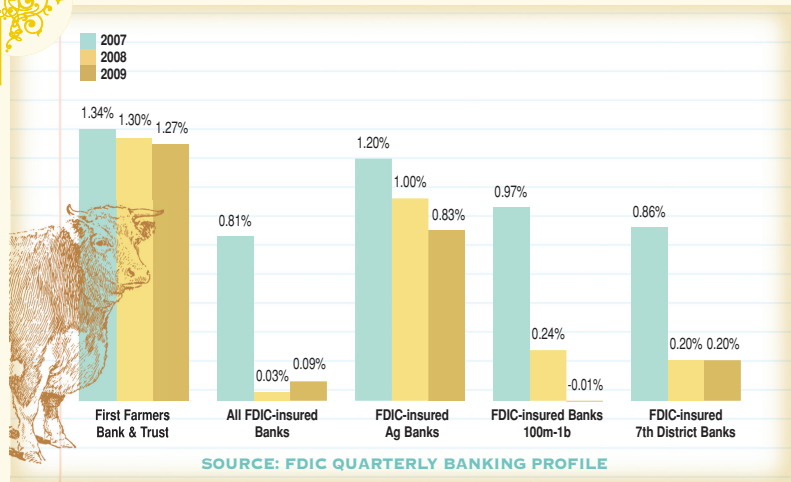
### NET CHANGE IN PORTFOLIO LOANS



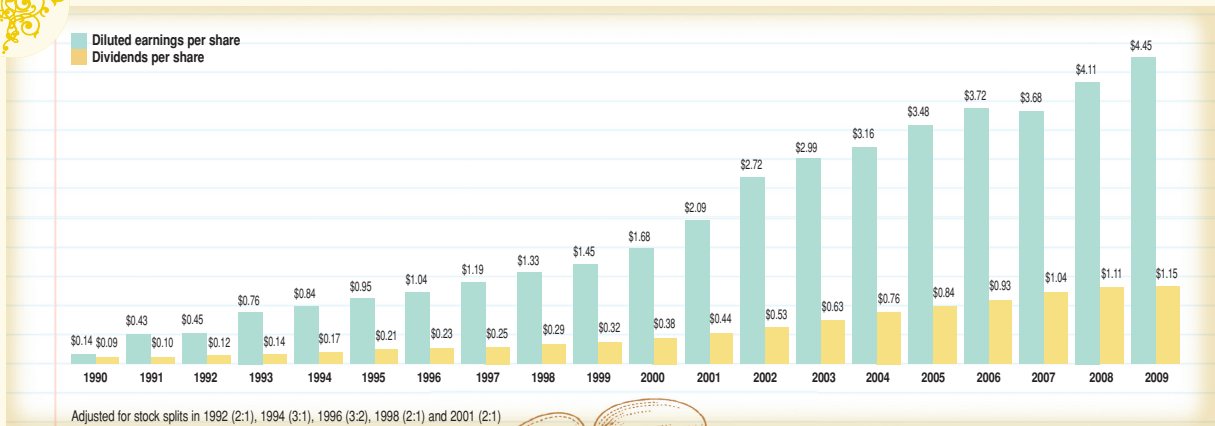
### DEPOSITS



### BANKING UNIT RETURN ON ASSETS



### EARNINGS AND DIVIDENDS



## Summary Financial Highlights

(Dollar amounts in thousands except per share data.)

|                                        | 2009       | 2008       | 2007       | 2006       | 2005       |
|----------------------------------------|------------|------------|------------|------------|------------|
| <b>Results of Operations</b>           |            |            |            |            |            |
| Net Interest Income                    | \$ 26,375  | \$ 23,713  | \$ 21,854  | \$ 20,002  | \$ 18,079  |
| Provision for Loan Losses              | 4,810      | 2,845      | 2,450      | 2,045      | 1,480      |
| Non-Interest Income                    | 9,470      | 7,135      | 7,008      | 5,483      | 4,958      |
| Non-Interest Expense                   | 19,517     | 17,504     | 17,401     | 14,035     | 12,490     |
| Income Taxes                           | 3,643      | 3,221      | 2,503      | 2,796      | 2,865      |
| Net Income                             | \$ 7,876   | \$ 7,278   | \$ 6,508   | \$ 6,609   | \$ 6,202   |
| <b>Financial Ratios</b>                |            |            |            |            |            |
| Return on Average Assets               | 1.15%      | 1.18%      | 1.13%      | 1.30%      | 1.35%      |
| Return on Average Equity               | 13.57      | 14.30      | 13.90      | 15.83      | 16.49      |
| Net Interest Margin*                   | 4.25       | 4.28       | 4.27       | 4.42       | 4.40       |
| Efficiency Ratio**                     | 50.95      | 56.60      | 55.46      | 51.58      | 51.13      |
| <b>Balance Sheet Data</b>              |            |            |            |            |            |
| Average Total Assets                   | \$ 686,231 | \$ 618,831 | \$ 575,807 | \$ 507,543 | \$ 461,008 |
| Average Loans***                       | 528,103    | 468,479    | 438,821    | 383,478    | 347,133    |
| Average Deposits                       | 536,153    | 481,128    | 464,810    | 413,460    | 370,450    |
| <b>Per Share Data</b>                  |            |            |            |            |            |
| Basic Earnings per share               | \$ 4.45    | \$ 4.11    | \$ 3.68    | \$ 3.72    | \$ 3.48    |
| Diluted Earnings per share             | 4.45       | 4.11       | 3.68       | 3.72       | 3.48       |
| Cash Dividends Declared                | 1.15       | 1.11       | 1.04       | 0.93       | 0.84       |
| Book Value                             | 34.00      | 30.91      | 27.71      | 24.89      | 22.11      |
| <b>Capital</b>                         |            |            |            |            |            |
| Leverage Ratio                         | 9.6%       | 9.8%       | 9.8%       | 8.7%       | 9.8%       |
| Tier I capital to risk-weighted assets | 10.8       | 11.7       | 11.7       | 10.6       | 12.4       |
| Total capital to risk-weighted assets  | 12.0       | 13.0       | 12.9       | 11.7       | 13.6       |
| <b>Asset Quality</b>                   |            |            |            |            |            |
| Allowance to Total Loans               | 1.27%      | 1.28%      | 1.21%      | 1.20%      | 1.17%      |
| Non-performing Loans / Total Loans     | 1.53       | 1.04       | 1.27       | 0.81       | 0.85       |
| Net Charge Offs / Average Loans        | 0.71       | 0.39       | 0.43       | 0.33       | 0.40       |

\* Fully tax equivalent

\*\* Fully tax equivalent, excludes gain on sales of bonds, amortization of intangibles, and for 2009 and 2007 charges on early retirement of debt

\*\*\* Including loans held for sale, net of allowance for loan and lease losses

## Condensed Consolidated Balance Sheets

DECEMBER 31, 2009 AND 2008

(Dollar amounts in thousands except per share data.)

|                                                                                                                                                                         | 2009              | 2008              |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|
| <b>ASSETS</b>                                                                                                                                                           |                   |                   |
| Cash and due from financial institutions                                                                                                                                | \$ 21,883         | \$ 17,011         |
| Money market funds                                                                                                                                                      | 11,229            | 8,728             |
| Cash and cash equivalents                                                                                                                                               | 33,112            | 25,739            |
| Securities available for sale                                                                                                                                           | 62,702            | 49,577            |
| Securities held to maturity (fair value \$43,556 in 2009 and \$43,808 in 2008)                                                                                          | 42,624            | 42,877            |
| Restricted stock, at cost                                                                                                                                               | 5,027             | 4,239             |
| Loans held-for-sale                                                                                                                                                     | 6,141             | 2,603             |
| Loans, net of allowance of \$7,618 and \$6,556                                                                                                                          | 587,309           | 503,596           |
| Premises and equipment, net                                                                                                                                             | 12,997            | 11,893            |
| Goodwill                                                                                                                                                                | 5,838             | 5,278             |
| Core deposit and other intangibles                                                                                                                                      | 3,583             | 3,280             |
| Bank-owned life insurance                                                                                                                                               | 1,068             | -                 |
| Accrued interest receivable and other assets                                                                                                                            | 15,125            | 8,725             |
|                                                                                                                                                                         | <u>\$ 775,526</u> | <u>\$ 657,807</u> |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                                                                                                                             |                   |                   |
| Liabilities                                                                                                                                                             |                   |                   |
| Deposits                                                                                                                                                                |                   |                   |
| Noninterest-bearing deposits                                                                                                                                            | \$ 112,259        | \$ 85,173         |
| Interest-bearing deposits                                                                                                                                               | 495,509           | 414,154           |
| Total deposits                                                                                                                                                          | 607,768           | 499,327           |
| Federal funds purchased                                                                                                                                                 | 11,675            | 16,250            |
| Repurchase agreements                                                                                                                                                   | 2,959             | 4,008             |
| Federal Home Loan Bank advances                                                                                                                                         | 69,200            | 62,200            |
| Subordinated debentures                                                                                                                                                 | 18,000            | 18,000            |
| Accrued interest payable and other liabilities                                                                                                                          | 5,721             | 3,417             |
| Total liabilities                                                                                                                                                       | 715,323           | 603,202           |
| Stockholders' equity                                                                                                                                                    |                   |                   |
| Common stock, \$1 stated value, 2,000,000 shares authorized, 1,786,138 issued and 1,770,789 outstanding in 2009; and 1,786,138 issued and 1,766,550 outstanding in 2008 | 1,786             | 1,786             |
| Additional paid-in capital                                                                                                                                              | 3,505             | 3,563             |
| Retained earnings                                                                                                                                                       | 55,348            | 49,507            |
| Treasury Stock (15,349 shares in 2009 and 19,588 shares in 2008)                                                                                                        | (689)             | (852)             |
| Accumulated other comprehensive income (loss)                                                                                                                           | 253               | 601               |
| Total stockholders' equity                                                                                                                                              | 60,203            | 54,605            |
|                                                                                                                                                                         | <u>\$ 775,526</u> | <u>\$ 657,807</u> |

## Condensed Consolidated Statements of Income

YEARS ENDED DECEMBER 31, 2009 AND 2008

(Dollar amounts in thousands except per share data.)

|                                                              | 2009             | 2008             |
|--------------------------------------------------------------|------------------|------------------|
| <b>Interest and dividend income</b>                          |                  |                  |
| Loans, including fees                                        | \$ 33,354        | \$ 32,727        |
| Securities                                                   |                  |                  |
| Taxable                                                      | 1,415            | 1,985            |
| Non-taxable                                                  | 2,172            | 2,116            |
| Federal funds sold and money market funds                    | 35               | 171              |
|                                                              | <u>36,976</u>    | <u>36,999</u>    |
| <b>Interest expense</b>                                      |                  |                  |
| Deposits                                                     | 7,137            | 9,798            |
| Short-term borrowings                                        | 34               | 228              |
| Note payable and FHLB advances                               | 2,246            | 2,074            |
| Subordinated debentures                                      | 1,184            | 1,186            |
|                                                              | <u>10,601</u>    | <u>13,286</u>    |
| <b>Net interest income</b>                                   | <u>26,375</u>    | <u>23,713</u>    |
| Provision for loan losses                                    | 4,810            | 2,845            |
| <b>Net interest income after provision for loan losses</b>   | <u>21,565</u>    | <u>20,868</u>    |
| <b>Other income</b>                                          |                  |                  |
| Trust fees                                                   | 144              | 75               |
| Service charges on deposit accounts                          | 2,255            | 2,436            |
| Net gain on sale and redemption of securities                | 610              | 30               |
| Net gain on sale of loans                                    | 3,479            | 1,097            |
| Other income                                                 | 2,982            | 3,497            |
|                                                              | <u>9,470</u>     | <u>7,135</u>     |
| <b>Other expenses</b>                                        |                  |                  |
| Salaries and employee benefits                               | 10,390           | 9,760            |
| Occupancy and equipment expense                              | 2,804            | 2,703            |
| Amortization of intangible assets                            | 720              | 782              |
| Early redemption of FHLB advances                            | 268              | -                |
| FDIC Insurance                                               | 1,091            | 321              |
| Other operating expenses                                     | 4,243            | 3,938            |
|                                                              | <u>19,516</u>    | <u>17,504</u>    |
| <b>Income before income taxes</b>                            | <u>11,519</u>    | <u>10,499</u>    |
| Provision for income taxes                                   | 3,643            | 3,221            |
| <b>Net income</b>                                            | <u>\$ 7,876</u>  | <u>\$ 7,278</u>  |
| Basic and diluted earnings per share                         | <u>\$ 4.45</u>   | <u>\$ 4.11</u>   |
| Basic and diluted weighted average common shares outstanding | <u>1,769,854</u> | <u>1,770,204</u> |

## Condensed Consolidated Statements of Changes in Stockholders' Equity

YEARS ENDED DECEMBER 31, 2009 AND 2008

(Dollar amounts in thousands except per share data.)

|                                                                                             | Common<br>Stock | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Treasury<br>Stock | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total<br>Stock-<br>holders'<br>Equity |
|---------------------------------------------------------------------------------------------|-----------------|----------------------------------|----------------------|-------------------|--------------------------------------------------------|---------------------------------------|
| <b>Balance at January 1, 2008</b>                                                           | \$ 1,786        | \$ 3,606                         | \$ 44,193            | \$ (631)          | \$ 100                                                 | \$ 49,054                             |
| Comprehensive income:                                                                       |                 |                                  |                      |                   |                                                        |                                       |
| Net income                                                                                  |                 |                                  | 7,278                |                   |                                                        | 7,278                                 |
| Change in unrealized gain/loss on<br>securities available for sale, net                     |                 |                                  |                      |                   | 501                                                    | 501                                   |
| Total comprehensive income                                                                  |                 |                                  |                      |                   |                                                        | 7,779                                 |
| Purchase of treasury stock, 7,300 shares                                                    |                 |                                  |                      | (345)             |                                                        | (345)                                 |
| Sale of treasury stock, 1,619 shares                                                        |                 | 7                                |                      | 60                |                                                        | 67                                    |
| Restricted stock awards from treasury,<br>2,050 shares, net of forfeitures of<br>200 shares |                 | (64)                             |                      | 64                |                                                        | -                                     |
| Stock-based compensation                                                                    |                 | 14                               |                      |                   |                                                        | 14                                    |
| Dividends declared (\$1.11 per share)                                                       |                 |                                  | (1,964)              |                   |                                                        | (1,964)                               |
| <b>Balance at December 31, 2008</b>                                                         | 1,786           | 3,563                            | 49,507               | (852)             | 601                                                    | 54,605                                |
| Comprehensive income:                                                                       |                 |                                  |                      |                   |                                                        |                                       |
| Net income                                                                                  |                 |                                  | 7,876                |                   |                                                        | 7,876                                 |
| Change in unrealized gain/loss on<br>securities available for sale, net                     |                 |                                  |                      |                   | (348)                                                  | (348)                                 |
| Total comprehensive income                                                                  |                 |                                  |                      |                   |                                                        | 7,528                                 |
| Purchase of treasury stock, 436 shares                                                      |                 |                                  |                      | (18)              |                                                        | (18)                                  |
| Sale of treasury stock, 2,200 shares                                                        |                 | (4)                              |                      | 92                |                                                        | 88                                    |
| Restricted stock awards from treasury,<br>2,475 shares                                      |                 | (89)                             |                      | 89                |                                                        | -                                     |
| Stock-based compensation                                                                    |                 | 35                               |                      |                   |                                                        | 35                                    |
| Dividends declared (\$1.15 per share)                                                       |                 |                                  | (2,035)              |                   |                                                        | (2,035)                               |
| <b>Balance at December 31, 2009</b>                                                         | <u>\$ 1,786</u> | <u>\$ 3,505</u>                  | <u>\$ 55,348</u>     | <u>\$ (689)</u>   | <u>\$ 253</u>                                          | <u>\$ 60,203</u>                      |

## Condensed Consolidated Statements of Cash Flows

YEARS ENDED DECEMBER 31, 2009 AND 2008

(Dollar amounts in thousands.)

|                                                                            | 2009             | 2008             |
|----------------------------------------------------------------------------|------------------|------------------|
| <b>Cash flows from operating activities</b>                                |                  |                  |
| Net income                                                                 | \$ 7,876         | \$ 7,278         |
| Adjustments to reconcile net income to net cash from operating activities: |                  |                  |
| Depreciation                                                               | 1,153            | 1,184            |
| Amortization of intangible assets                                          | 720              | 782              |
| Net securities amortization (accretion)                                    | 403              | 326              |
| Servicing rights amortization and impairment                               | 1,022            | 585              |
| Stock-based compensation                                                   | 35               | 14               |
| Provision for loan losses                                                  | 4,810            | 2,845            |
| Net gain on sale of loans                                                  | (3,479)          | (1,097)          |
| Net gain on sale and redemption of securities                              | (610)            | (30)             |
| Net loss on sale and disposal of premises & equipment                      | 9                | 91               |
| Increase on bank-owned life insurance                                      | (3)              | -                |
| Loans originated for resale                                                | (97,639)         | (34,808)         |
| Proceeds from sale of loans                                                | 95,622           | 34,741           |
| Changes in assets and liabilities                                          |                  |                  |
| Interest receivable and other assets                                       | (3,157)          | 1,147            |
| Interest payable and other liabilities                                     | 186              | (1,020)          |
| Net cash from operating activities                                         | 6,948            | 12,038           |
| <b>Cash flows from investing activities</b>                                |                  |                  |
| Securities available-for-sale                                              |                  |                  |
| Proceeds from sales                                                        | 21,298           | -                |
| Purchases                                                                  | (35,851)         | (43,567)         |
| Proceeds from principal payments, calls and maturities                     | 19,645           | 46,762           |
| Securities held-to-maturity                                                |                  |                  |
| Purchases                                                                  | (5,959)          | (4,168)          |
| Proceeds from principal payments, calls and maturities                     | 6,175            | 3,435            |
| Loans made to customers net of payments received                           | (64,147)         | (58,058)         |
| Premises and equipment expenditures                                        | (1,356)          | (626)            |
| Proceeds from the sale of premises and equipment                           | -                | 6                |
| Net cash received in acquisition                                           | 2,817            | -                |
| Proceeds from the sale of other real estate owned                          | 579              | 580              |
| Proceeds from redemption of restricted stock                               | 54               | -                |
| Purchase of restricted stock                                               | (380)            | (1,130)          |
| Net cash from investing activities                                         | (57,125)         | (56,766)         |
| <b>Cash flows from financing activities</b>                                |                  |                  |
| Net change in deposit accounts                                             | \$ 60,120        | \$ 27,158        |
| Net change in short-term borrowings                                        | (5,624)          | (6,581)          |
| Payments on FHLB advances                                                  | (12,000)         | (12,000)         |
| Proceeds from FHLB advances                                                | 17,000           | 38,000           |
| Purchase of treasury stock                                                 | (18)             | (345)            |
| Sale of treasury stock                                                     | 88               | 67               |
| Dividends paid                                                             | (2,016)          | (1,947)          |
| Net cash from financing activities                                         | 57,550           | 44,352           |
| Net change in cash and cash equivalents                                    | 7,373            | (376)            |
| Cash and cash equivalents at beginning of year                             | 25,739           | 26,115           |
| <b>Cash and cash equivalents at end of year</b>                            | <b>\$ 33,112</b> | <b>\$ 25,739</b> |
| Supplemental disclosures of cash flow information                          |                  |                  |
| Cash paid during the year for:                                             |                  |                  |
| Interest                                                                   | \$ 10,718        | \$ 13,697        |
| Income taxes                                                               | 2,787            | 4,239            |
| Supplemental non-cash disclosures                                          |                  |                  |
| Real estate acquired in satisfaction of debts previously contracted        | 2,176            | 1,301            |


**Converse**

123 North Jefferson  
Converse, IN 46919

**Amboy**

115 South Main Street  
Amboy, IN 46911

**Culver**

101 Main Street  
Culver, IN 46511

**Elwood**

10077 N. State Road 37  
Elwood, IN 46036

**Galveston**

112 S. California Street  
Galveston, IN 46932

**Greentown**

603 W. Main  
Greentown, IN 46936

**Huntington**

211 Hauenstein Road  
Huntington, IN 46750

**Knox**

1402 S. Heaton Street  
Knox, IN 46534

**Kokomo Central**

501 West Lincoln Road  
Kokomo, IN 46902

**Kokomo North**

2041 N. Reed Road  
Kokomo, IN 46901

**Kokomo South**

410 Flint Way  
Kokomo, IN 46902

**Logansport**

3910 East Market Street  
Logansport, IN 46947

**Marion**

830 North Baldwin Avenue  
Marion, IN 46952

**North Judson**

310 Lane Street  
North Judson, IN 46366

**Peru River**

120 S. Broadway  
Peru, IN 46970

**Peru Square**

2 N. Broadway  
Peru, IN 46970

**Russiaville**

160 West Main Street  
Russiaville, IN 46979

**Sheridan**

2400 W. State Road 38  
Sheridan, IN 46069

**Tipton**

825 E. Jefferson  
Tipton, IN 46072

**Wabash**

1004 North Cass Street  
Wabash, IN 46992



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