

Investor Presentation

February 2026

Forward-looking Statements

This presentation contains forward-looking statements that are based on ConnectOne Bancorp, Inc.'s ("ConnectOne") assumptions and beliefs. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," "positions," "prospects" or "potential," by future conditional verbs such as "will," "would," "should," "could" or "may", or by variations of such words or by similar expressions. Such statements pertain to the outlook for ConnectOne's business, plans and objectives and market trends and other matters. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those discussed in such statements and no assurance can be given that the results in any forward-looking statement will be achieved. For these statements, ConnectOne claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Any forward-looking statement speaks only as of the date on which it is made, and we disclaim any obligation to subsequently revise any forward-looking statement to reflect events or circumstances after such date or to reflect the occurrence of anticipated or unanticipated events.

Certain factors could cause ConnectOne's future results to differ materially from those expressed or implied in any forward-looking statements contained in this presentation. These factors include the factors discussed in Part I, Item 1A of ConnectOne's Annual Report on Form 10-K under the heading "Risk Factors", as such disclosure may be supplemented in ConnectOne's Quarterly Reports on Form 10-Q under "Item 1A. Risk Factors", and any other cautionary statements, written or oral, which may be made or referred to in connection with any such forward-looking statements. Since it is not possible to foresee all such factors, these factors should not be considered as complete or exhaustive.

Use of Non-GAAP Financial Measures

This presentation contains certain financial measures that are not measures recognized under U.S. generally accepted accounting principles (“GAAP”) and therefore, are considered non-GAAP financial measures. Management believes these non-GAAP financial measures provide useful information in understanding our underlying results of operations or financial position and our business and performance trends as they facilitate comparisons with the performance of other companies in the financial services industry. Non-GAAP adjusted items impacting the Company's financial performance are identified to assist investors in providing a complete understanding of factors and trends affecting the Company's business and in analyzing the Company's operating results on the same basis as that applied by management. Although we believe that these non-GAAP financial measures enhance the understanding of our business and performance, they should not be considered an alternative to GAAP or considered to be more important than financial results determined in accordance with GAAP, nor are they necessarily comparable with non-GAAP measures which may be presented by other companies. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found herein.

Experienced Leadership Team

Frank Sorrentino III

Chairman, CEO
Founder

21 Years Industry
25+ Years in Real Estate

Prior Experience

- President of FSS Construction



Bill Burns

Chief Financial Officer
Senior Executive VP

14 Years CNOB
40+ Years Industry

Prior Experience

- Dime Savings Bank
- The Bank of New York



Elizabeth Magennis

Bank President

20 Years CNOB
30+ Years Industry

Prior Experience

- Sovereign Bank
- Bergen Commercial Bank



Mark Zurlini

Chief Lending Officer
Executive VP

8 Years CNOB
~40+ Years Industry

Prior Experience

- M&T Bank
- Palisades Financial



Steve Primiano

Treasurer & Chief
Corporate Development
Officer, Executive VP

14 Years CNOB
20+ Years Industry

Prior Experience

- Center Bancorp, Inc
- Stifel



Joseph Javitz

Chief Credit Officer
Executive VP

8 Years CNOB
40+ Years Industry

Prior Experience

- BCB Community Bank
- Abacus FSB



Bob Schwartz

General Counsel
Executive VP

Supported CNOB Since Inception
38+ Years in Law Supporting Financial Services
Strong Regulatory and M&A Experience

Prior Experience

- Windels Marx
- Seyfarth Shaw, McCarter & English



ConnectOne at a Glance

(As of December 31, 2025)

57

Total Branches

\$14.0B

Total Assets

\$11.5B

Total Loans

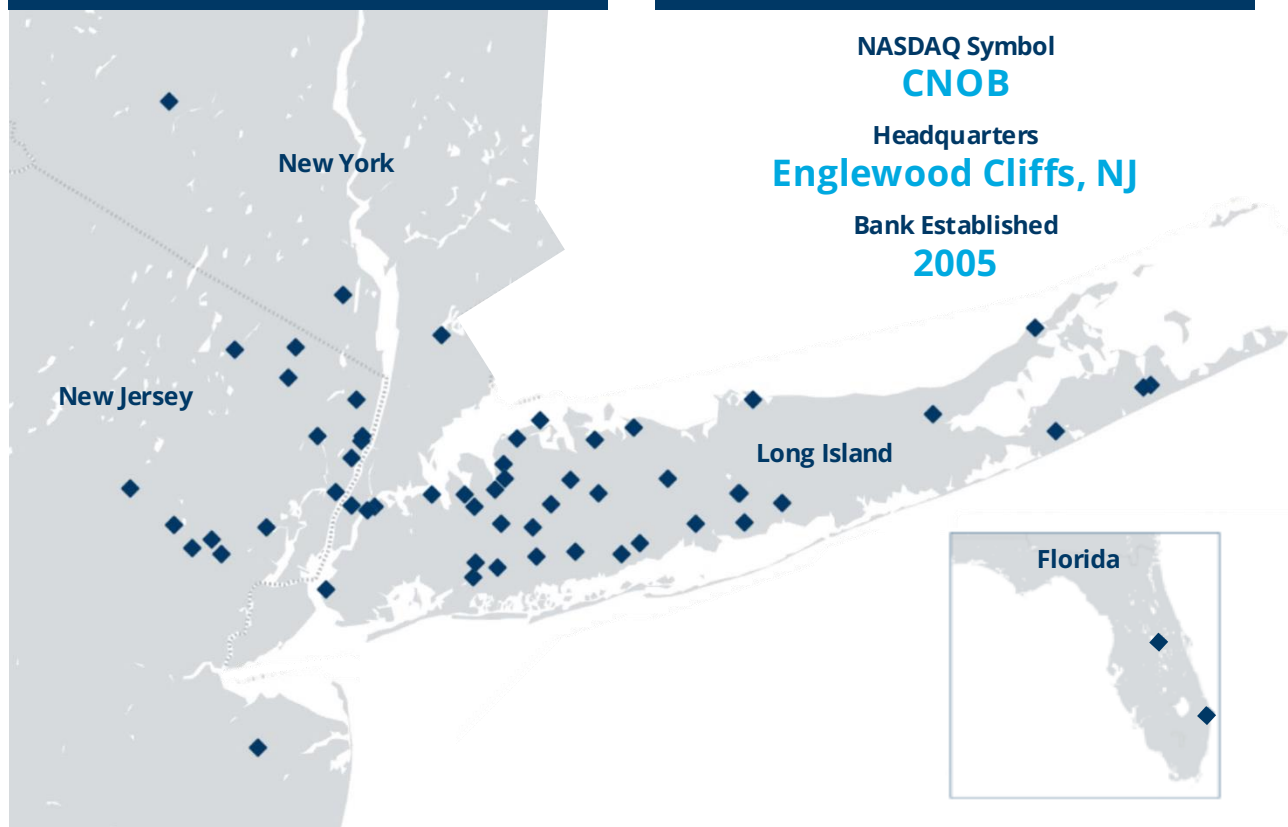
\$11.2B

Total Deposits

\$1.3B

Market Capitalization

Attractive Footprint



Corporate Overview

NASDAQ Symbol

CNOB

Headquarters

Englewood Cliffs, NJ

Bank Established

2005

The ConnectOne Value Proposition

Scalable Growth



❖ Fortified Balance Sheet

Superior capitalization and reserves primed for expansion

❖ Low-Cost Funding

Diversified lending anchored by a stable, core deposit base

❖ Scalable Infrastructure

Focused on maximizing returns via targeted efficiencies

Strategic Footprint



❖ NYC-Metro Core

Strategically positioned across NJ, NYC and Long Island to capture SMB share

❖ Florida Growth Engine

West Palm Beach and Orlando hubs capture new market opportunities

❖ Expert Stewardship

Leadership team with deep localized market intelligence

Disciplined Acquiror



❖ M&A Track Record

Extensive experience in seamless execution and integration

❖ Strategic Corridors

Disciplined entry into high-growth NY/NJ and South Florida markets

❖ Rapid Integration

Proven ability to fully integrate mergers in under one year

Committed to Our Core Values

PEOPLE FIRST ConnectOne Bank's mission is to prove that putting **people first** is a better way to do business



**SENSE OF
URGENCY**



**MAKE AN
IMPACT**



**WE
CONNECT**



**FORWARD
THINKING**

4Q 2025 Highlights

Key Highlights

- ❖ Operating net income \$43.5 million, up \$6.5 million vs linked quarter
- ❖ NIM expanded to 3.27%, a 16 bp improvement from prior quarter
- ❖ Client deposits increased \$156.4 million, or 6.1% sequentially
- ❖ Loans receivable increased \$149.6 million, or 5.3% sequentially
- ❖ TCE ratio⁽¹⁾ continues to build; 8.62% as of 12/31/25
- ❖ Tangible book value per share⁽¹⁾ increased 2.9% to \$23.52 at 12/31/25 from \$22.85 at 9/30/25

Key Performance Metrics

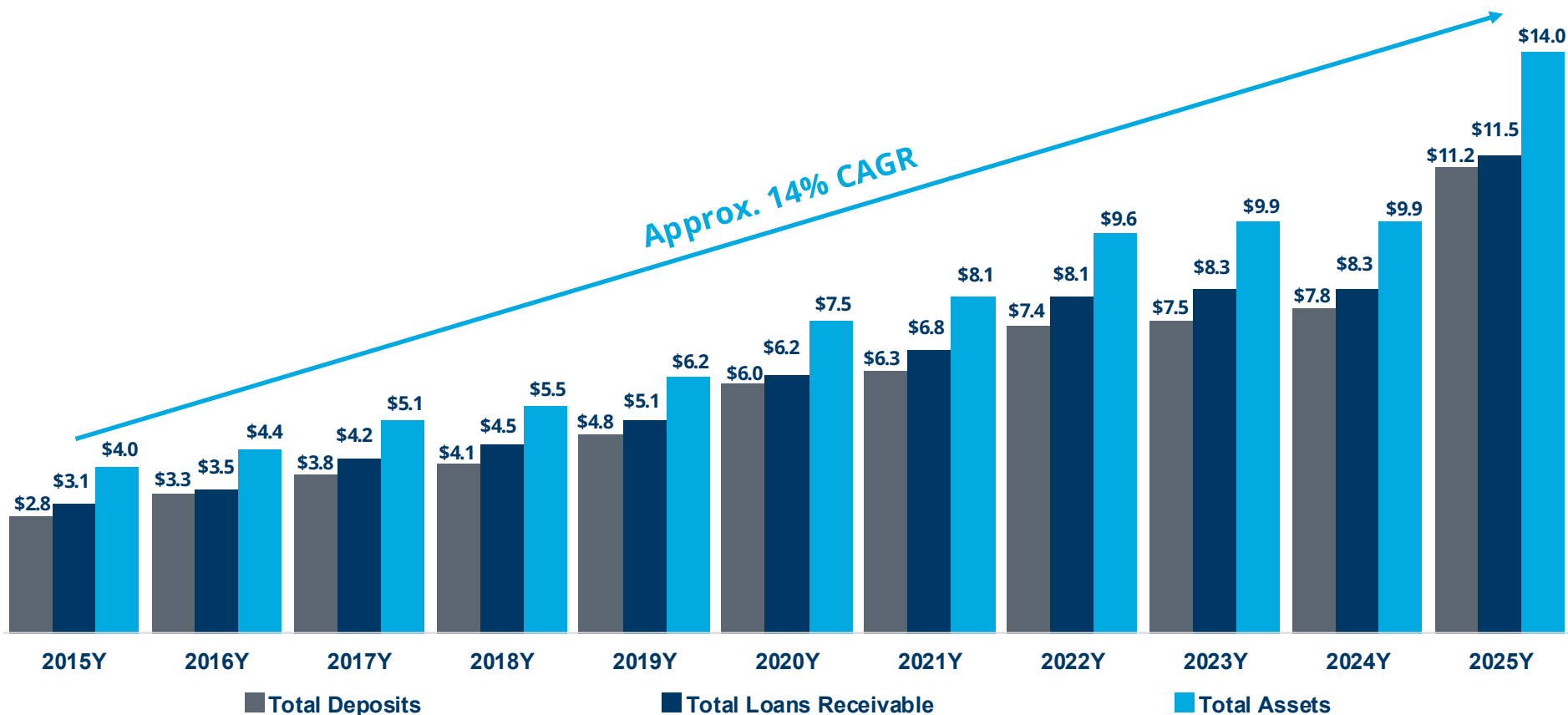
Metric	Reported	Operating ⁽¹⁾
Net Income	\$39.5MM	\$43.5MM
Diluted EPS	\$0.75	\$0.83
ROA	1.12%	1.24%
ROE	10.4%	11.5%
Efficiency Ratio	N/A	45.3%

⁽¹⁾ Refer to the reconciliation of non-GAAP financial measures at the end of this presentation

Balance Sheet Growth

(\$ Billions)

Reflects Strong Organic Growth and Disciplined M&A



Strategic and Financially Disciplined M&A

FEBRUARY 2013

Completed successful IPO

- First bank to go public since 2010
- First IPO by NJ based commercial bank in 10 years

Raised \$50MM+



JANUARY 2019

Merged with Greater Hudson Bank (GHB)

- Market expansion

CNOB: \$5.5B in assets

GHB: \$.5B in assets

Combined Assets: \$6B



JANUARY 2020

Acquisition of Bancorp of New Jersey (BONJ)

- In-market transaction of a commercial bank

CNOB: \$6B in assets

BONJ: \$1B in assets

Combined Assets: \$7B



JULY 2014

Reverse Merger with Center Bancorp (CNBC)

CNOB: \$1.3B in assets

CNBC: \$1.7B in assets

Combined Assets: \$3.1B



MAY 2019

Acquisition of BoeFly, a leading online business lending marketplace

Dynamic Fintech Acquisition

JUNE 2025

Completed merger with The First of Long Island Corporation (FLIC)

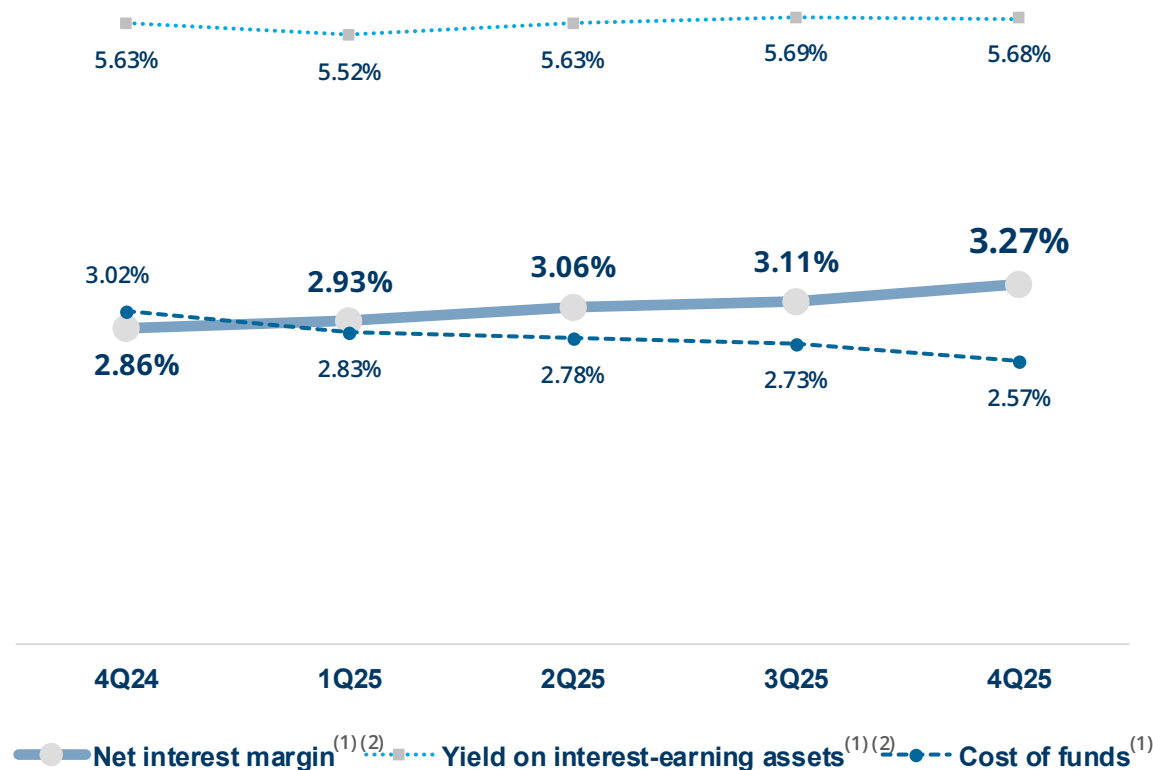
- Market expansion

CNOB: \$10.1B in assets

FLIC: \$4.2B in assets

Combined Assets: \$14.3B

Net Interest Margin Expansion



Continuing Trends

Loans

- ❖ Significant upward repricing anticipated over the next 2 years

Net Interest Margin

- ❖ Widening from both sides

Deposits

- ❖ Continued expected improvement due to interest rate cuts and CD repricing

⁽¹⁾ Rates are annualized

⁽²⁾ Net interest margin and yield on interest-earning assets are on a fully taxable equivalent basis

Financial Objectives

	Street Estimates ⁽¹⁾		Financial Objectives
	2026	2027	
ROA	1.14 %	1.22 %	1.50+ %
ROTCE	13.3 %	13.3 %	15.0+ %
Net Interest Margin	3.39 %	3.46 %	3.60 %
Growth in Noninterest Income			20+ %
TCE Ratio	8.62 % ⁽²⁾		9.00 %
CRE Concentration	434 % ⁽²⁾		<400 %

⁽¹⁾ Reflects securities analyst coverage of CNOB

⁽²⁾ Actual as of December 31, 2025

Managing Our Capital Position



600K+ Authorized Shares Remaining for Repurchase



6 Consecutive Years of Dividend Growth



Support Organic Growth



Focus on Tangible Book Value Accretion



Facilitate Financially Disciplined Merger and Acquisition Opportunities

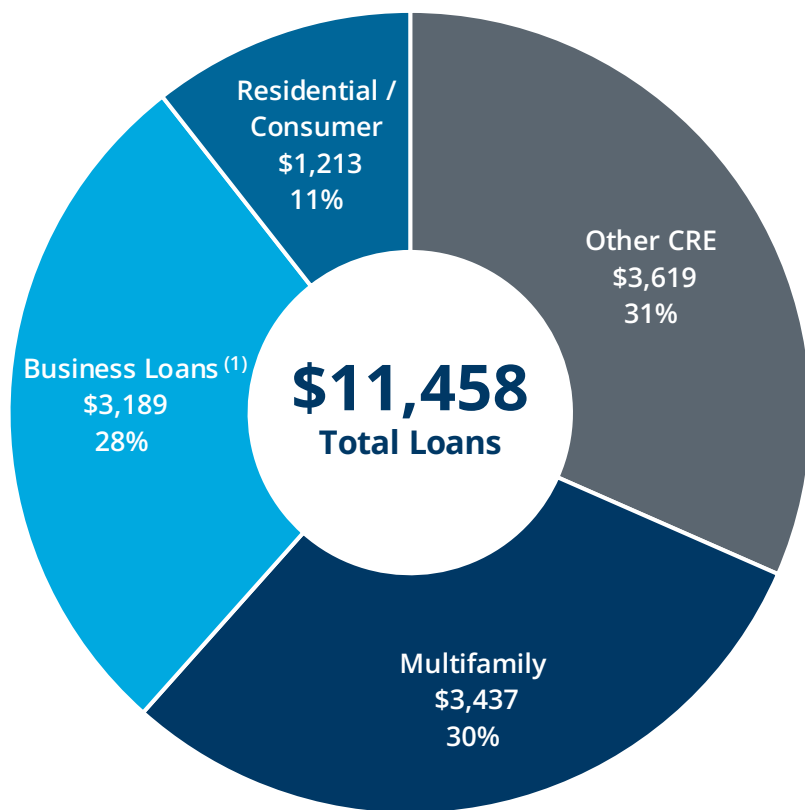


We Avoid Loss Trades

(Shares as of December 31, 2025)

Loan Portfolio Overview

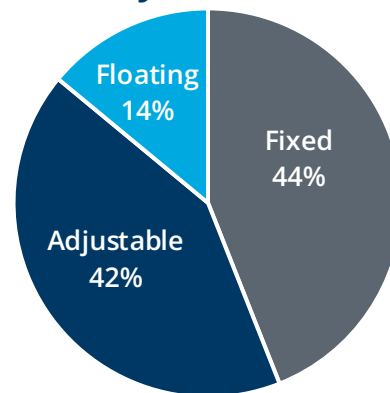
(\$ Millions as of December 31, 2025)



⁽¹⁾ Includes C&I and Owner-occupied CRE

⁽²⁾ Represents weighted average rate

Loans by Rate Structure

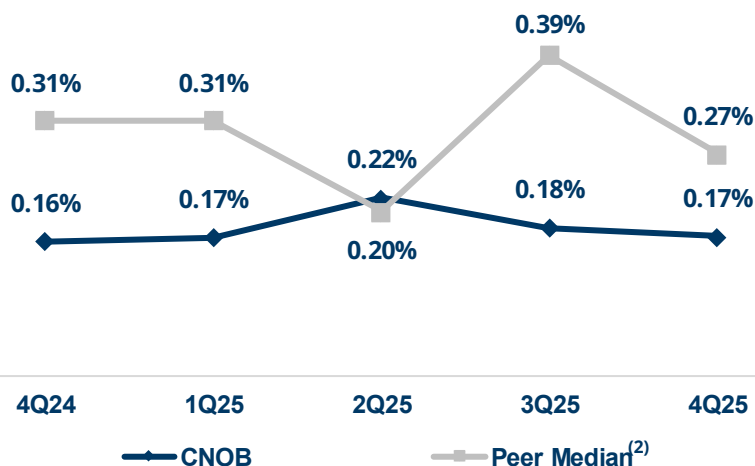


Adjustable Loan Repricing

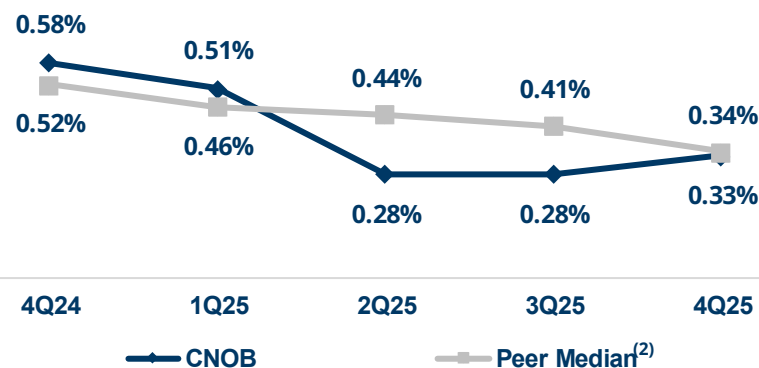


Credit Quality

Net Charge-offs / Average Loans Receivable ⁽¹⁾



Nonperforming Assets / Total Assets



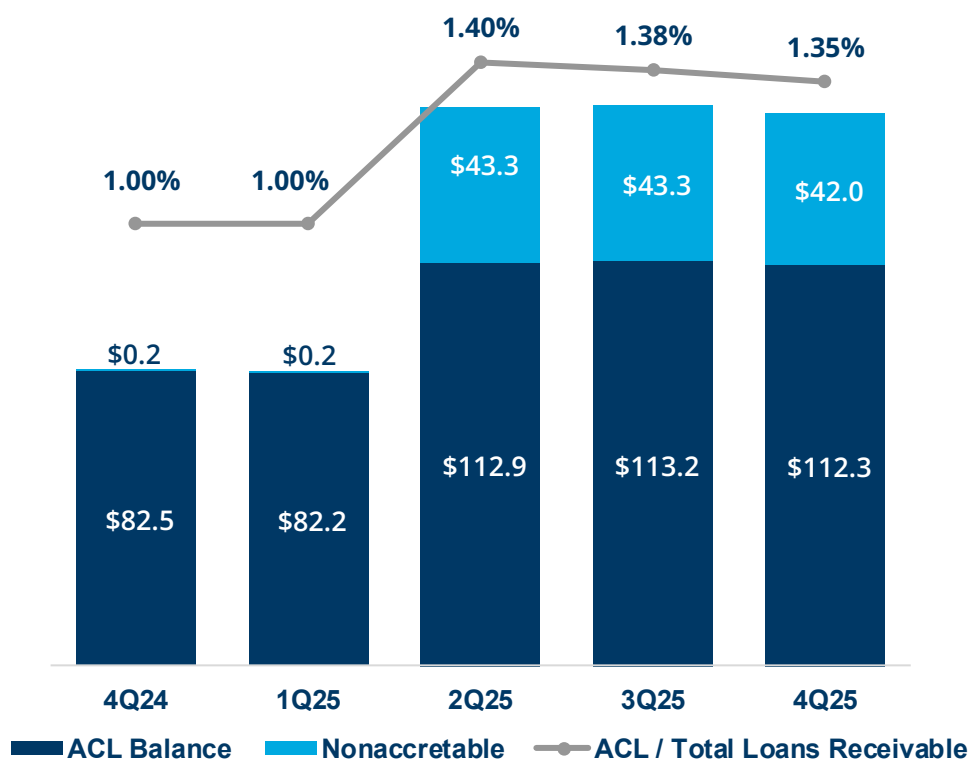
⁽¹⁾ Annualized

⁽²⁾ As reported by S&P Global Market Intelligence. Peers include publicly-traded banks and thrifts headquartered in the Mid-Atlantic and Northeast regions with total assets between \$10 billion and \$25 billion.

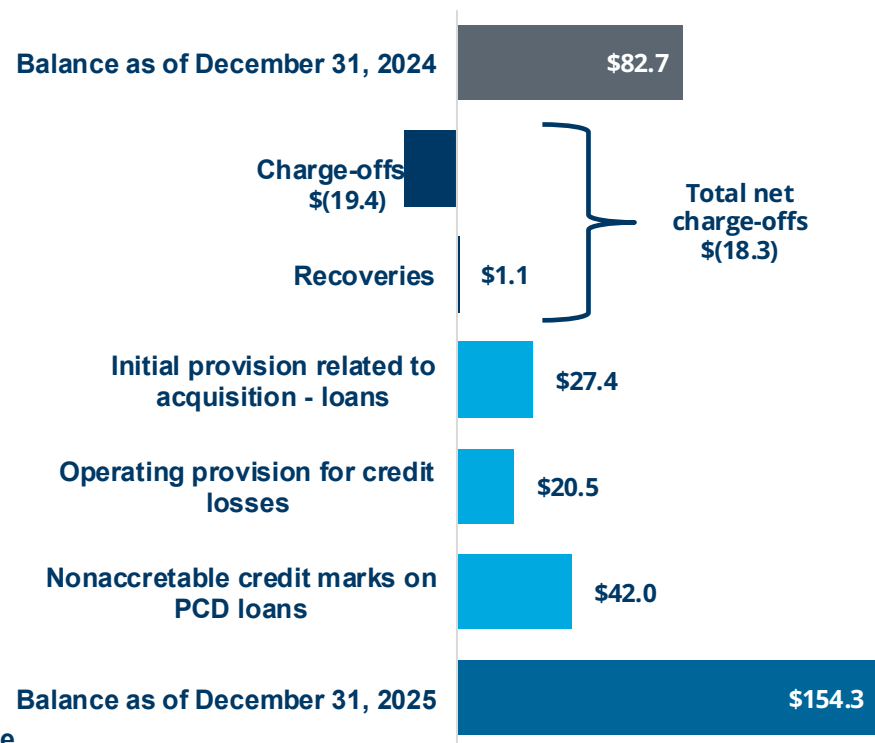
Allowance for Credit Losses

(\$ Millions)

Allowance for Credit Losses ("ACL")

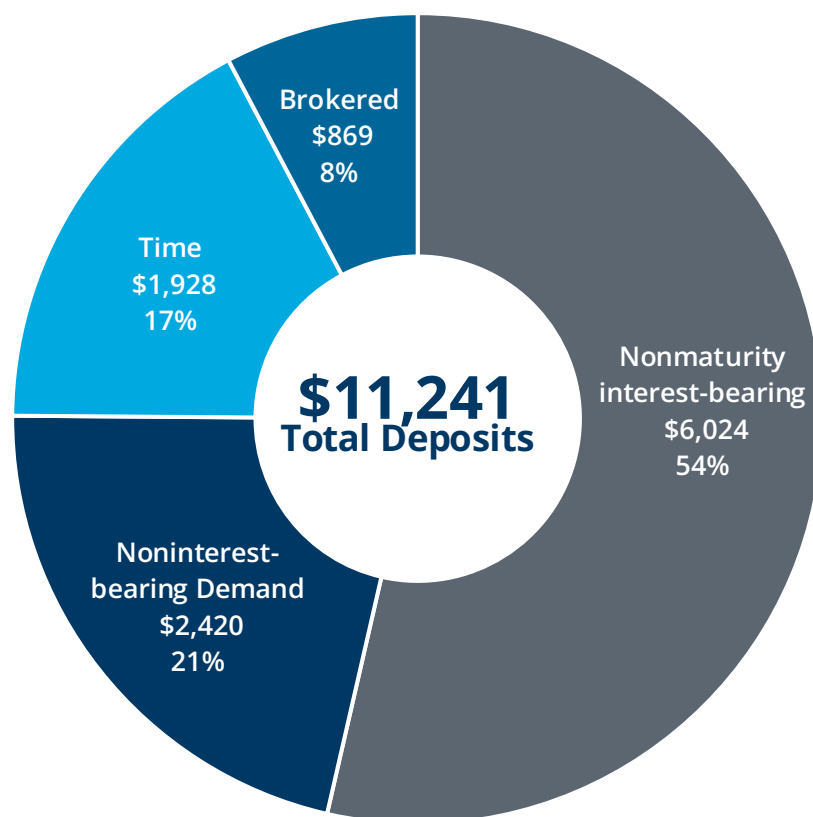


ACL Rollforward



Valuable Deposit Franchise

(\$ Millions as of December 31, 2025)



Uninsured Deposits

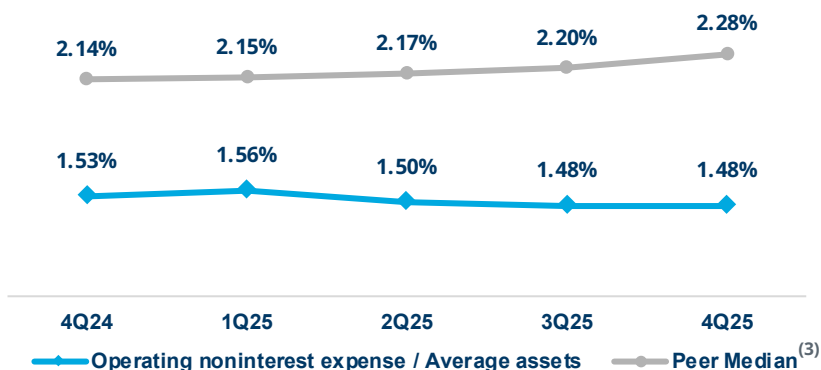
Total Deposits	\$ 11,241
Estimated Uninsured Deposits ⁽¹⁾	\$ 5,151
Less: Collateralized Deposits	1,418
Less: Affiliate and Subsidiary Deposits	301
Adjusted Uninsured Deposits	<u>\$ 3,432</u>
Adj. Uninsured Deposits to Total Deposits	31%
Available Liquidity	\$ 5,500
Available Liquidity to Adj. Uninsured Deposits	160%

⁽¹⁾ Data sourced from the FFIEC Call Report as of 12/31/2025

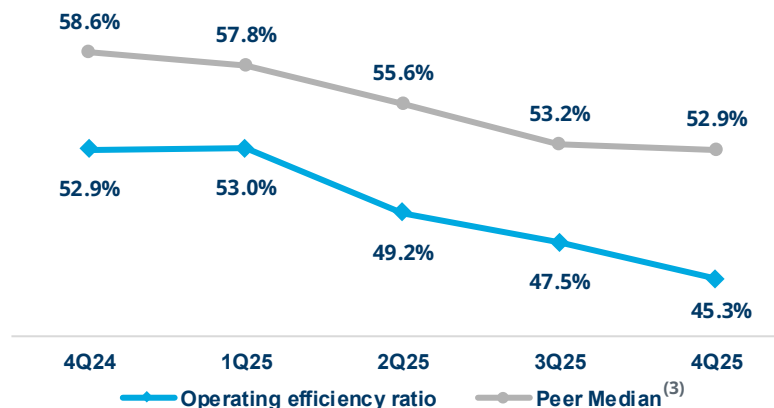
Highly Efficient Operating Model

(\$ Millions)

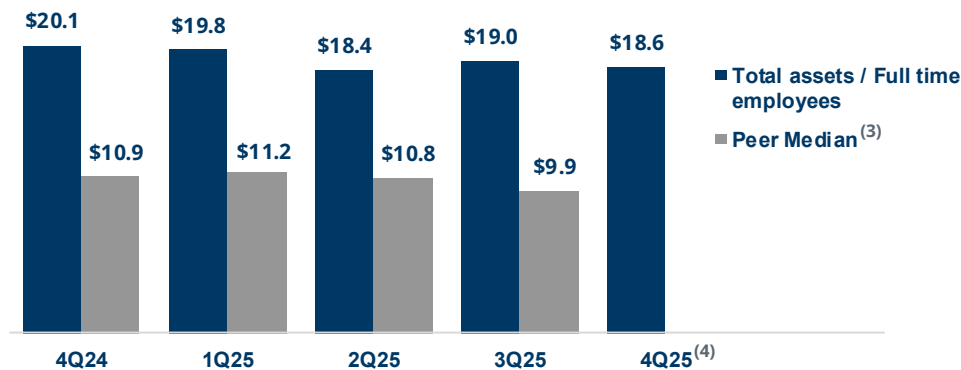
Operating Noninterest Expense ⁽¹⁾⁽²⁾ / Average Assets



Operating Efficiency Ratio ⁽²⁾



Total Assets per Employee



⁽¹⁾ Annualized

⁽²⁾ Refer to the reconciliation of non-GAAP financial measures at the end of this presentation

⁽³⁾ As reported by S&P Global Market Intelligence. Peers include publicly-traded banks and thrifts headquartered in the Mid-Atlantic and Northeast regions with total assets between \$10 billion and \$25 billion.

⁽⁴⁾ 4Q 2025 peer data was not available at the time of publication

Building Noninterest Income

Diversified Revenue Streams for Sustainable Growth

Gain on Sale

- SBA
- Commercial
- Residential

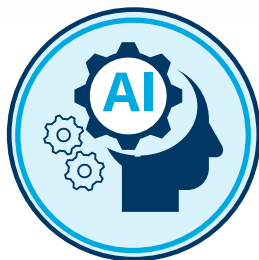
BoeFly

- Strong fee income momentum
- Growing opportunities to expand product set

Fee Optimization

- Deposit fees
- Loan fees
- Transaction Fees

AI Innovation and Governance



Current Use Cases

- ❖ **Content Summarization**
Assisting staff in writing and synthesizing information quickly while maintaining quality control
- ❖ **Software Development**
Enabling engineers to accelerate coding and testing workflows while maintaining code control
- ❖ **Information Analysis**
Automating the identification of key data points in reports or documentation
- ❖ **Sales Intelligence**
Analyzing calls and meetings to identify coaching opportunities and strengthen performance
- ❖ **Meeting Notes**
Capturing discussions, actions, and outcomes, enabling staff to focus on the meeting content
- ❖ **Business Plan Drafts**
Producing structured outlines and first drafts for teams to refine



AI Efficiency

- ❖ **nCino & Spark Loan Origination Systems**
Beta testing embedded AI functionality in nCino and Spark to streamline the origination workflow, improve data integrity and increase overall throughput
- ❖ **Enhanced Process Workflows**
Creating custom workflows leveraging AI to aggregate information from multiple sources to consolidate them into a unified format resulting in 25%+ time savings
- ❖ **Collaborative AI**
Piloting innovative applications that enable staff to collaborate with AI to drive efficiencies on complex problem sets that span multiple business units

Compelling Investment Opportunity

Seamlessly Completed and Fully Integrated Our 2025 Merger

Poised For Organic Growth with Deepened Reach in Attractive Markets

A Well-Positioned Liability Sensitive Balance Sheet with NIM Upside

Significant Acceleration of Financial Performance Underway

Compelling Investment Opportunity with Meaningful Franchise Value and Upside

	CNOB	Peer ⁽¹⁾	Upside
Price to Tangible Book Value ⁽²⁾	1.21x	1.51x	+25%
Price to 2026 EPS Estimate ⁽²⁾	8.8x	10.7x	+22%

⁽¹⁾ Peer median is based on publicly-traded banks and thrifts headquartered in the Mid-Atlantic and Northeast regions with total assets between \$10 billion and \$25 billion

⁽²⁾ Based on market close as of 2/09/2026

Appendix

Loan Portfolio Detail

(\$ Millions as of December 31, 2025)

Other CRE	Balance	Percentage ⁽¹⁾
Retail	\$ 847	7%
Other	645	6%
Office	632	6%
Land Loan	349	3%
Warehouse	271	2%
Mixed Use	251	2%
Total CRE / Nonowner-occupied	\$ 2,995	26%
Multifamily	\$ 248	2%
1 to 4 Family	190	2%
Other	186	2%
Total Construction	\$ 624	5%
Total Other CRE	\$ 3,619	31%

Multifamily	Balance	Percentage ⁽¹⁾
25 to 64 units	\$ 1,116	10%
10 to 24 units	893	8%
100 units or more	620	5%
64 to 99 units	472	4%
5 to 9 units	336	3%
Total Multifamily	\$ 3,437	30%

Business Loans	Balance	Percentage ⁽¹⁾
Other	\$ 742	6%
Warehouse / Industrial	399	3%
Retail	218	2%
Office / Warehouse or Mixed Use	140	1%
Office	131	1%
Total Owner-occupied	\$ 1,630	14%
Other	\$ 490	4%
Commercial - Schools	338	3%
Service	311	3%
Distribution	108	1%
Contractors	101	1%
CRE	87	1%
Transportation	70	1%
Manufacturing	54	0%
Total C&I	\$ 1,559	14%
Total Business Loans	\$ 3,189	28%

Residential / Consumer	Balance	Percentage ⁽¹⁾
Residential - 1st Lien	\$ 1,132	10%
Home Equity	78	1%
Consumer	2	0%
Residential - Junior	1	0%
Total Residential / Consumer	\$ 1,213	11%

⁽¹⁾ As a percentage of total loans

Non-GAAP Reconciliation

	As of				
	Dec. 31, 2025	Sept. 30, 2025	Jun. 30, 2025	Mar. 31, 2025	Dec. 31, 2024
Reconciliation of GAAP Net Income to Operating Net Income:					
Net income (loss)	\$ 39,518	\$ 40,976	\$ (20,293)	\$ 20,242	\$ 20,371
Restructuring and exit charges	-	994	-	-	-
Merger expenses	498	1,898	30,745	1,320	863
Estimated state tax liability on intercompany dividends	-	-	3,000	-	-
Initial provision for credit losses related to merger	-	-	27,418	-	-
Branch closing expenses	1,275	-	-	-	477
Bank owned life insurance restructuring charge	-	-	-	327	-
Amortization of core deposit intangibles	3,196	3,196	1,251	279	296
Net (gains) losses on equity securities	846	(1,674)	(347)	(529)	307
Defined benefit pension plan curtailment gain	-	(3,501)	-	-	-
Employee retention tax credit	-	(6,608)	-	-	-
Tax impact of adjustments	(1,802)	1,737	(17,168)	(420)	(585)
Operating net income	\$ 43,531	\$ 37,018	\$ 24,606	\$ 21,219	\$ 21,729
Preferred dividends	1,509	1,509	1,509	1,509	1,509
Operating net income available to common stockholders	<u>\$ 42,022</u>	<u>\$ 35,509</u>	<u>\$ 23,097</u>	<u>\$ 19,710</u>	<u>\$ 20,220</u>
Weighted average diluted common shares outstanding	50,414,115	50,462,030	42,173,758	38,511,237	38,519,581
Diluted EPS	\$ 0.75	\$ 0.78	\$ (0.52)	\$ 0.49	\$ 0.49
Operating diluted EPS (non-GAAP) ⁽¹⁾	\$ 0.83	\$ 0.70	\$ 0.55	\$ 0.51	\$ 0.52
Return on Assets Measures					
Average assets	\$13,963,138	\$ 14,050,585	\$ 11,108,430	\$ 9,748,605	\$9,563,446
Return on avg. assets	1.12 %	1.16 %	(0.73) %	0.84 %	0.84 %
Operating return on avg. assets (non-GAAP) ⁽²⁾	1.24	1.05	0.89	0.88	0.90

⁽¹⁾ Operating net income available to common stockholders divided by weighted average diluted shares outstanding.

⁽²⁾ Operating net income divided by average assets.

Non-GAAP Reconciliation (cont.)

Return on Equity Measures

Average stockholders' equity

Less: average preferred stock

Average common equity

Less: average intangible assets

Average tangible common equity

Return on avg. common equity (GAAP)

Operating return on avg. common equity (non-GAAP) ⁽³⁾

Three Months Ended				
Dec. 31, 2025	Sept. 30, 2025	Jun. 30, 2025	Mar. 31, 2025	Dec. 31, 2024
(dollars in thousands)				
\$ 1,558,366	\$ 1,513,892	\$ 1,344,254	\$ 1,254,373	\$1,241,738
(110,927)	(110,927)	(110,927)	(110,927)	(110,927)
\$ 1,447,439	\$ 1,402,965	\$ 1,233,327	\$ 1,143,446	\$1,130,811
(279,165)	(280,814)	(235,848)	(212,915)	(213,205)
\$ 1,168,274	\$ 1,122,151	\$ 997,479	\$ 930,531	\$ 917,606
10.42 %	11.16 %	(7.09) %	6.64 %	6.64 %
11.52	10.04	7.51	6.99	7.11

⁽³⁾ Operating net income available to common stockholders divided by average common equity.

Non-GAAP Reconciliation (cont.)

Efficiency Measures

Total noninterest expenses
Restructuring and exit charges
Merger expenses
Branch closing expenses
Bank owned life insurance restructuring charge
Amortization of core deposit intangibles
Operating noninterest expense

Net interest income (tax equivalent basis)
Noninterest income
Defined benefit pension plan curtailment gain
Employee retention tax credit
Net (gains) losses on equity securities
Operating revenue

Operating efficiency ratio (non-GAAP) ⁽⁴⁾

Three Months Ended				
Dec. 31, 2025	Sept. 30, 2025	Jun. 30, 2025	Mar. 31, 2025	Dec. 31, 2024
(dollars in thousands)				
\$ 56,946	\$ 58,673	\$ 73,649	\$ 39,305	\$ 38,498
-	(994)	-	-	-
(498)	(1,898)	(30,745)	(1,320)	(863)
(1,275)	-	-	-	(477)
-	-	-	(327)	-
(3,196)	(3,196)	(1,251)	(279)	(296)
<u>\$ 51,977</u>	<u>\$ 52,585</u>	<u>\$ 41,653</u>	<u>\$ 37,379</u>	<u>\$ 36,862</u>
\$ 107,761	\$ 103,155	\$ 79,810	\$ 66,580	\$ 65,593
6,020	19,409	5,185	4,451	3,744
-	(3,501)	-	-	-
-	(6,608)	-	-	-
846	(1,674)	(347)	(529)	307
<u>\$ 114,627</u>	<u>\$ 110,781</u>	<u>\$ 84,648</u>	<u>\$ 70,502</u>	<u>\$ 69,644</u>
45.3 %	47.5 %	49.2 %	53.0 %	52.9 %

⁽⁴⁾ Operating noninterest expense divided by operating revenue.

Non-GAAP Reconciliation (cont.)

Capital Ratios and Book Value per Share

	As of				
	Dec. 31, 2025	Sept. 30, 2025	Jun. 30, 2025	Mar. 31, 2025	Dec. 31, 2024
	(dollars in thousands, except for per share data)				
Stockholders equity	\$ 1,573,340	\$ 1,538,344	\$ 1,496,431	\$ 1,252,939	\$ 1,241,704
Less: preferred stock	(110,927)	(110,927)	(110,927)	(110,927)	(110,927)
Common equity	\$ 1,462,413	\$ 1,427,417	\$ 1,385,504	\$ 1,142,012	\$ 1,130,777
Less: intangible assets	(280,158)	(278,730)	(281,926)	(212,732)	(213,011)
Tangible common equity	<u>\$ 1,182,255</u>	<u>\$ 1,148,687</u>	<u>\$ 1,103,578</u>	<u>\$ 929,280</u>	<u>\$ 917,766</u>
Total assets	\$ 14,002,700	\$ 14,023,585	\$ 13,915,738	\$ 9,759,255	\$ 9,879,600
Less: intangible assets	(280,158)	(278,730)	(281,926)	(212,732)	(213,011)
Tangible assets	<u>\$ 13,722,542</u>	<u>\$ 13,744,855</u>	<u>\$ 13,633,812</u>	<u>\$ 9,546,523</u>	<u>\$ 9,666,589</u>
Common shares outstanding	50,271,854	50,273,089	50,270,162	38,469,975	38,370,317
Common equity ratio (GAAP)	10.44 %	10.18 %	9.96 %	11.70 %	11.45 %
Tangible common equity ratio (non-GAAP) ⁽⁵⁾	8.62	8.36	8.09	9.73	9.49
Book value per share (GAAP)	\$ 29.09	\$ 28.39	\$ 27.56	\$ 29.69	\$ 29.47
Tangible book value per share (non-GAAP) ⁽⁶⁾	23.52	22.85	21.95	24.16	23.92

⁽⁵⁾ Tangible common equity divided by tangible assets

⁽⁶⁾ Tangible common equity divided by common shares outstanding at period-end