

H.B. Fuller Opens Office in Dubai Supporting its Growth Strategy in Emerging Markets and the Increasing Demand for Adhesives in the Middle East

ST. PAUL, Minn., March 20, 2017 (GLOBE NEWSWIRE) -- H.B. Fuller (NYSE:FUL) announced today the official opening of its new office in Dubai, United Arab Emirates. Inaugurated by Patrick Kivits, senior vice president, Europe, India, Middle East and Africa, on March 16, 2017, the new office will support the company's growing base of customers in the Middle East, and will offer manufacturers an alternative source for adhesives and sealants in a market that has so far been dominated by one other global adhesives provider.

A photo accompanying this announcement is available



At an inauguration event held March 16, 2017, (left to right) Patrick Kivits, senior vice president, EIMEA; Mr. Faisal Ishar, regional manager, REDA Chemicals – Gulf Region; and Mr. Khalifa Abdulla Bin Dasmal, chairman, Bin Dasmal Group, cut the ribbon, marking H.B. Fuller's Dubai office opening.

at <http://www.globenewswire.com/NewsRoom/AttachmentNg/f235e166-8c79-4dd7-bfaf-b5037f1feac1>

The new office in Dubai will serve as the base of operations for Harsh Gupta, regional general manager for India, the Middle East and Egypt, who will set up new teams to support the customers in these regions and the company's growth strategy. Gupta, a nearly 20-year veteran in the adhesives industry, and his team, will be supported by H.B. Fuller's global network of manufacturing facilities and technical centers, including those in Egypt, India and Germany.

A leading global manufacturer of industrial adhesives, the company offers solutions for the hygiene, construction, oil and gas, packaging, graphic arts, filtration, and the tapes and labels markets, with a focused approach for the Middle East and Egypt regions. Across the globe, the company serves customers in more than 100 countries across a variety of markets.

"H.B. Fuller is known for offering high-quality, high-performing products with exceptional technical support," said Gupta. "The way we will create competitive advantage in the Middle East is by being more nimble and targeted than our other large competitors. Compared to some of our smaller competitors, we have

global scope and strength to take new consumer product ideas and make a global impact.”

Says Mohammed Khalifa Dasmal, managing director, Bin Dasmal Group, “We couldn’t be happier to have H.B. Fuller here in Dubai. They have an intimate knowledge of our manufacturers’ needs and market trends, and are deeply committed to the community. I look forward to seeing their new office thrive.”

About H.B. Fuller Company:

For 130 years, H.B. Fuller has been a leading global adhesives provider focusing on perfecting adhesives, sealants and other specialty chemical products to improve products and lives. With fiscal 2016 net revenue of \$2.1 billion, H.B. Fuller’s commitment to innovation brings together people, products and processes that answer and solve some of the world’s biggest challenges. Our reliable, responsive service creates lasting, rewarding connections with customers in electronics, disposable hygiene, medical, transportation, clean energy, packaging, construction, woodworking, general industries and other consumer businesses. And our promise to our people connects them with opportunities to innovate and thrive. For more information, visit us at www.hbfuller.com and subscribe to our blog.

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