



ORBCOMM's Partner Kordia Awarded Multi-Year Contract by Australian Maritime Safety Authority

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Provides timely satellite AIS data for one of the largest search and rescue regions in the world

ROCHELLE PARK, N.J.--(BUSINESS WIRE)--Mar. 10, 2017-- ORBCOMM Inc. (Nasdaq:ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, today announced the award of a multi-year contract with the Australian Maritime Safety Authority (AMSA) through ORBCOMM's partner Kordia Pty Ltd (Kordia). ORBCOMM and Kordia, a leading provider of mission-critical networks in New Zealand, will provide satellite [Automatic Identification System \(AIS\) data](#) used for [ship tracking](#) and other maritime navigational and safety efforts to AMSA for designated regions and specific maritime projects.

The AMSA contract award, which was the result of a competitive bid among providers of space-based AIS data service, is funded for two years. Headquartered in Canberra, Australia, AMSA is responsible for promoting maritime safety of navigation and protection of the marine environment as well as providing a national search and rescue service.

"We are pleased to announce the AMSA contract award through our partner and telecom industry leader Kordia, which further demonstrates our market leadership in providing the most comprehensive space-based AIS service," said Marc Eisenberg, ORBCOMM's Chief Executive Officer. "ORBCOMM's AIS offering provides the best combination of quality and price available in the market today, and we look forward to working with our extensive network of channel partners to build on this momentum and expand our AIS service with new government and commercial customers worldwide."

"Kordia currently already provides the SOLAS (Safety of the Life at Sea) network – based out of Wellington, New Zealand, and Canberra, Australia – which is responsible for monitoring around a quarter of the world's oceans. The awarding of the AMSA contract, in partnership with ORBCOMM, further extends our offering in the maritime space by enabling us to provide timely, reliable and cost-effective AIS data for one of the largest search and rescue regions of the world," said Scott Bartlett, CEO of Kordia Group. "We look forward to working with AMSA to facilitate maritime surveillance and intelligence, and in turn ensure safety of life at sea within the Australian continent and surrounding regions."

Leveraging the enhanced capabilities of its new, advanced [OG2 satellite network](#), ORBCOMM's [AIS service](#) provides unmatched global coverage and latency and processes over 23 million messages from over 180,000 unique vessels per day, which is well ahead of all other AIS services.

About ORBCOMM Inc.

ORBCOMM Inc. (Nasdaq: ORBC) is a leading global provider of [Machine-to-Machine \(M2M\) and Internet of Things \(IoT\) solutions](#) and the only commercial satellite network dedicated to M2M. ORBCOMM's unique combination of global satellite, cellular and dual-mode network connectivity, hardware, web reporting applications and software is the M2M industry's most complete service offering. Our solutions are designed to remotely track, monitor, and control fixed and mobile assets in core vertical markets including transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining and government. In addition, ORBCOMM provides Automatic Identification System (AIS) data services for vessel tracking to improve maritime safety to government and commercial customers worldwide.

With nearly 20 years of innovation and expertise in M2M, ORBCOMM has more than 1.72 million subscribers with a diverse customer base including premier OEMs such as Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery Co., Ltd., John Deere, Komatsu Ltd., and Volvo Construction Equipment, as well as end-to-end solutions customers such as C&S Wholesale, Canadian National Railways, CR England, Hub Group, KLLM Transport Services, Marten Transport, Swift Transportation, Target, Tropicana, Tyson Foods, Walmart and Werner Enterprises. For more information, visit www.orbcomm.com.

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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