



Fairchild Freight Selects ORBCOMM's Cold Chain Monitoring Solution

March 31, 2016

Leverages dual-mode capability to enable continuous visibility and temperature compliance for its refrigerated cargo across remote areas of North America

ROCHELLE PARK, N.J.--(BUSINESS WIRE)--Mar. 31, 2016-- ORBCOMM Inc. (Nasdaq:ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, today announced that Fairchild Freight, a truckload carrier specializing in the transportation of consumer food commodities throughout North America, has selected ORBCOMM to provide its [dual-mode cold chain telematics](#) solution to track and monitor its refrigerated trailers. ORBCOMM will provide both satellite and cellular connectivity through state-of-the-art hardware and a web-based reporting platform for optimal [fleet management](#).

Fairchild Freight will use ORBCOMM's [cold chain telematics solution](#) to provide comprehensive temperature, fuel management and maintenance data for its refrigerated trailers. Leveraging ORBCOMM's proven solution, Fairchild Freight will fully integrate the data with its proprietary back-office platform to optimize temperature compliance and asset utilization. In addition, Fairchild Freight will be one of the first customers to take advantage of ORBCOMM's integration with [PeopleNet's fleet performance monitoring platform](#), providing Fairchild Freight visibility to more asset classes on one comprehensive platform.

"ORBCOMM's dual-mode cold chain solution gives Fairchild Freight the best of both worlds for wireless connectivity to support their remote and mobile refrigerated operations – continuous coverage, complete visibility and optimal price," said Marc Eisenberg, ORBCOMM's Chief Executive Officer. "Whether Fairchild Freight's trailers are traveling through the roughest terrain of North America or the arctic conditions of northern Yukon and Alaska, ORBCOMM ensures they will always know where their assets are and how they are operating."

"ORBCOMM is the leader in cold chain telematics. Their ability to provide real-time access to critical temperature and operational data for our refrigerated trailers is second to none," said Chris Rawls, Director of Logistics at Fairchild Freight. "By utilizing ORBCOMM's solution, we can maintain the highest level of quality and integrity for our perishable cargo, which translates into providing best-in-class service for our customers, while enabling us to meet the requirements for the FDA's upcoming [Food Safety Modernization Act](#)."

Deployments began in the first quarter of 2016 and will continue throughout the second quarter of 2016.

About ORBCOMM Inc.

ORBCOMM Inc. (Nasdaq: ORBC) is a leading global provider of [Machine-to-Machine \(M2M\) communication](#) solutions and the only commercial satellite network dedicated to M2M. ORBCOMM's unique combination of global satellite, cellular and dual-mode network connectivity, hardware, web reporting applications and software is the M2M industry's most complete service offering. Our solutions are designed to remotely track, monitor, and control fixed and mobile assets in core vertical markets including transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining and government.

With nearly 20 years of innovation and expertise in M2M, ORBCOMM has more than 1.5 million subscribers with a diverse customer base including premier OEMs such as Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery Co., Ltd., John Deere, Komatsu Ltd., and Volvo Construction Equipment, as well as end-to-end solutions customers such as C&S Wholesale, Canadian National Railways, CR England, Hub Group, KLLM Transport Services, Marten Transport, Swift Transportation, Target, Tropicana, Tyson Foods, Walmart and Werner Enterprises. For more information, visit www.orbcomm.com.

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K for the year ended December 31, 2015, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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