



JLG Selects ORBCOMM For End-to-End Telematics Solution for Global Equipment Fleets

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Streamlines asset management and improves utilization and efficiency for customers

ROCHELLE PARK, N.J.--(BUSINESS WIRE)--Jul. 18, 2017-- ORBCOMM Inc. (Nasdaq:ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, today announced that JLG Industries, Inc., an Oshkosh Corporation (NYSE:OSK) company, has selected ORBCOMM to provide an end-to-end telematics solution platform for its global fleet of aerial work platforms and telehandlers. ORBCOMM's solution will provide global [wireless connectivity](#) along with state-of-the-art [hardware](#) and a robust [web platform](#) for asset management.

JLG, the world's leading designer and manufacturer of lift and access equipment, will use ORBCOMM's ruggedized [PT 7000](#) solution as well as other telematics hardware to provide its customers with access to critical engine and equipment operational data, including location, engine hours, utilization, fuel levels, and maintenance schedules, and to monitor fault codes or other critical alerts. The hardware is compatible with ORBCOMM's [web interface](#), which has been tailored for the [JLG ClearSky™ platform](#) to deliver comprehensive dashboards, advanced reporting capabilities and analytics as well as custom charts, alerts, self-service administrative functions, and more. The solution will also be available through a mobile app, enabling customers to manage their aerial equipment on the go, in real time from any mobile device. By integrating ORBCOMM's industry-leading solution, JLG's ClearSky will provide its customers with enhanced support through improving equipment operations and performance and proactively managing equipment maintenance schedules.

"Our new supplier relationship with an industry leader like JLG demonstrates ORBCOMM's leading position in providing large-scale, customized telematics solutions for the global OEM market," said Marc Eisenberg, ORBCOMM's Chief Executive Officer. "The ORBCOMM solution provides actionable data through predictive data analytics and prognostics, which will enhance JLG's fleet management support services."

"ORBCOMM stood out among all other telematics systems for their proven expertise in servicing large heavy equipment OEMs and providing the flexibility, scalability and resources needed to support the global deployment of their solution across JLG's customer base," said Jonathan Dawley, JLG's Global Vice President, Aftermarket. "We look forward to partnering with ORBCOMM to redefine the next generation of telematics solutions and how they are utilized by our customers in the construction and equipment rental industries."

JLG began rolling out the ORBCOMM solution in the first quarter of 2017 to pilot customers in North America and will continue deployment to customers in key regions including North America, Europe, China and Australia throughout 2017 and beyond.

About ORBCOMM Inc.

ORBCOMM (Nasdaq:ORBC) is a global leader and innovator in the industrial Internet of Things, providing solutions that connect businesses to their assets to deliver increased visibility and operational efficiency. The company offers a broad set of asset monitoring and control solutions, including seamless satellite and cellular connectivity, unique hardware and powerful applications, all backed by end-to-end customer support, from installation to deployment to customer care. ORBCOMM has a diverse customer base including premier OEMs, solutions customers and channel partners spanning transportation, supply chain, warehousing and inventory, heavy equipment, maritime, natural resources, and government. For more information, visit www.orbcomm.com.

About JLG Industries, Inc.

JLG Industries, Inc. is a world-leading designer, manufacturer and marketer of access equipment. The Company's diverse product portfolio includes leading brands such as JLG® aerial work platforms; JLG and SkyTrak® telehandlers; and an array of complementary accessories that increase the versatility and efficiency of these products. JLG is an Oshkosh Corporation company [NYSE:OSK]. For more information about JLG Industries, Inc., visit www.jlg.com.

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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