



## **IRON MOUNTAIN SELECTS ORBCOMM FOR ITS RFID INVENTORY GOVERNANCE SOLUTION**

*Provides Iron Mountain customers with enhanced data validation and auditing capabilities*

**Rochelle Park, NJ, April 15, 2015** – InSync Software, an ORBCOMM (Nasdaq: ORBC) company, today announced that Iron Mountain Inc. (NYSE: IRM), the storage and information management company, will be utilizing [InSync's iApp software](#) and RFID-enabled Audit Carts (iRover) for its RFID-enabled [Inventory Governance](#) Solution. InSync's best-in-class software is currently being installed at Iron Mountain's storage sites around the world.

InSync Software worked closely with Iron Mountain to design, deploy and support a complete solution that provides its global customers with access to unsurpassed levels of stored records visibility, auditing and validation capabilities. InSync's iApp software platform powers a mobile handheld application used for receiving, storing, locating and retrieving records, as well as an RFID-enabled Cart software application used to perform audits. In addition, InSync's applications are closely integrated with Iron Mountain's existing asset management software.

As part of Iron Mountain's Inventory Governance Solution, InSync's software enables Iron Mountain's record center personnel to identify and locate RFID-tagged records at predetermined intervals or on demand based on a customer's need. Iron Mountain employees will receive real-time confirmation of stored record locations via InSync's distributed application running on an iRover mounted computer.

"ORBCOMM is pleased to have been selected as part of Iron Mountain's RFID-enabled Inventory Governance initiative, which will help their customers improve the efficiency of their business operations and enhance the integrity and reliability of their stored data," said Marc Eisenberg, ORBCOMM's Chief Executive Officer. "Iron Mountain's global deployment of the InSync solution demonstrates the significant value we can add through our expertise across multiple technologies integrated with intelligent middleware and application software for the data storage industry."

"InSync's advanced software and RFID technology have enabled us to introduce a more accurate and cost-effective audit system to our customers," said Erik Johanson, Iron Mountain's Director of Process Engineering. "By utilizing the InSync solution, our customers can gain complete visibility into their off-site records inventory and ensure compliance for records management activities while reducing storage and information management costs."

For more information on the InSync/Iron Mountain deployment, read this article in *RFID Journal*: <http://www.rfidjournal.com/articles/view?12386/2>.

### **About Iron Mountain**

Iron Mountain Incorporated (NYSE: IRM) is a leading provider of storage and information management services. The company's real estate network of over 67 million square feet across



more than 1,000 facilities in 36 countries allows it to serve customers with speed and accuracy. And its solutions for [records management](#), [data management](#), [document management](#), and [secure shredding](#) help organizations to lower storage costs, comply with regulations, recover from disaster, and better use their information for business advantage. Founded in 1951, Iron Mountain stores and protects billions of information assets, including business documents, backup tapes, electronic files and medical data. Visit [www.ironmountain.com](http://www.ironmountain.com) for more information.

#### **About InSync Software, Inc.**

InSync Software, an ORBCOMM company, powers the world's leading Internet of Things (IoT) sensor-driven applications. For over 10 years, InSync's products and solutions have helped enterprises re-imagine applications by leveraging [RFID](#), GPS, condition sensors, cloud computing and line-of-business processes. [InSync's iApp platform](#) and solution templates products provide a rich set of application building blocks ideal for asset intensive industries, including oil & gas/chemicals, construction, hi-tech, aerospace and defense. InSync's products are available as traditional licensed, on-premise products or through [InSync's iAppCloud](#), which provides all of the benefits of the iApp platform and solution templates in the cloud. For more information, visit [www.insyncinfo.com](http://www.insyncinfo.com).

#### **About ORBCOMM Inc.**

ORBCOMM Inc. (Nasdaq: ORBC) is a leading global provider of [Machine-to-Machine \(M2M\)](#) communication solutions and the only commercial satellite network dedicated to M2M. ORBCOMM's unique combination of global satellite, cellular and dual-mode network connectivity, hardware, web reporting applications and software is the M2M industry's most complete service offering. Our solutions are designed to remotely track, monitor, and control fixed and mobile assets in core vertical markets including transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining and government.

With nearly 20 years of innovation and expertise in M2M, ORBCOMM has more than 1.2 million subscribers with a diverse customer base including premier OEMs such as Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery Co., Ltd., John Deere, Komatsu Ltd., and Volvo Construction Equipment, as well as end-to-end solutions customers such as C&S Wholesale, Canadian National Railways, CR England, Hub Group, J.B. Hunt, Marten Transport, Swift Transportation, Target, Tropicana, and Tyson Foods. For more information, visit [www.orbcomm.com](http://www.orbcomm.com).

#### **Forward-Looking Statements**

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the



forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K for the year ended December 31, 2014, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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