



## ORBCOMM and Add on Systems Complete Two-Way Communications Integration with TMMi

November 9, 2015

***Maximizes asset utilization and simplifies tracking of dry van and refrigerated trailer fleets through one connected platform***

ROCHELLE PARK, N.J.--(BUSINESS WIRE)--Nov. 9, 2015-- ORBCOMM Inc. (Nasdaq:ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, and Add On Systems, Inc. (AOS), a leading provider of real-time interfaces and applications for truckload carriers, today announced the successful integration of ORBCOMM's [fleet tracking and monitoring](#) system with the AOS's Trailer Monitoring and Management (TMMi) system.

ORBCOMM's advanced platform integrates closely with AOS's dispatch software to provide trucking companies across North America with the ability to capture near real-time trailer data for both refrigerated and dry transport assets through one comprehensive system. Leveraging ORBCOMM's industry-leading GT 1100 dry van [trailer tracking](#) solution and its RT 6000+ [cold chain monitoring](#) solution, customers will have access to valuable trailer data, including temperature, mileage, fuel levels, operational condition, alarm events and GPS position. ORBCOMM is currently the only company to offer two-way communications integration with the AOS platform, providing customers with command and control over their assets, including the ability to turn the reefer on/off, set temperatures, control reefer profile settings, switch between continuous and start/stop modes and clear reefer alarms remotely. The ORBCOMM interface will enable AOS's customers to improve the efficiency of their business operations, optimize trailer utilization and management, increase customer satisfaction and reduce temperature-related cargo losses.

"Through ORBCOMM's collaboration with Add On Systems, we can provide trucking companies with end-to-end traceability of their trailers and the cargo they carry, so they can be more efficient, responsive and compliant with maintaining food safety and quality standards," said Christian Allred, Senior Vice President of ORBCOMM Enterprise Solutions. "This comprehensive platform gives our customers the flexibility they need to manage both their dry and refrigerated trailers using one system with two-way command and control over their entire fleet."

"ORBCOMM's two-way integration with TMM i connects our customers to a powerful trailer monitoring and management system that streamlines the process of tracking their assets' location, usage, history and status," said Kevin Campbell, Vice President of Add On Systems, Inc. "The system's robust event capturing and reporting technologies ensure that the carrier's operations team has the insight they need to reduce tractor-to-trailer ratios, more efficiently manage trailer pools, maintain the integrity and security of a customer's freight and provide accurate detention times."

"The ORBCOMM interface with TMM i speeds the delivery of critical data, alarms and alerts from our trailers to our driver support staff so we can quickly take action if needed to provide the highest level of service and dependability to our customers," said Andy Morris, Vice President of Information Services for KLLM Transport Services, LLC. "All of our customers' shipments are temperature and/or time-sensitive, which makes it extremely important to have real-time information about our fleet where and when we need it, which in turn helps KLLM optimize trailer utilization and lower operating costs."

### **About ORBCOMM Inc.**

ORBCOMM Inc. (Nasdaq: ORBC) is a leading global provider of [Machine-to-Machine \(M2M\) communication](#) solutions and the only commercial satellite network dedicated to M2M. ORBCOMM's unique combination of global satellite, cellular and dual-mode network connectivity, hardware, web reporting applications and software is the M2M industry's most complete service offering. Our solutions are designed to remotely track, monitor, and control fixed and mobile assets in core vertical markets including transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining and government.

With nearly 20 years of innovation and expertise in M2M, ORBCOMM has more than 1.3 million subscribers with a diverse customer base including premier OEMs such as Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery Co., Ltd., John Deere, Komatsu Ltd., and Volvo Construction Equipment, as well as end-to-end solutions customers such as C&S Wholesale, Canadian National Railways, CR England, Hub Group, KLLM Transport Services, Marten Transport, Swift Transportation, Target, Tropicana, Tyson Foods, Walmart and Werner Enterprises. For more information, visit [www.orbcomm.com](http://www.orbcomm.com).

### **About Add On Systems, Inc.**

Add On Systems has been an iSeries developer of add-on software, for almost 23 years, for truckload carriers who operate an iSeries platform Transportation Management System. AOS started by developing vendor interfaces to the iSeries TMS and modifying and supporting custom enhancements. Today AOS provides dozens of high quality add-on modules that enhance a carrier's TMS operational efficiency and profitability. Over 50% of the top 100 truckload carriers use an Add On Systems software module. For more information, visit [www.addonsystems.com](http://www.addonsystems.com).

### **Forward-Looking Statements**

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K for the year ended December 31, 2014, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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