



## Terex Selects ORBCOMM for Heavy Equipment Telematics Solution

January 28, 2016

### *Validates end-to-end solution strategy and leadership in OEM telematics*

ROCHELLE PARK, N.J.--(BUSINESS WIRE)--Jan. 28, 2016-- ORBCOMM Inc. (Nasdaq:ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, today announced that Terex Materials Processing, a business segment of Terex Corporation (Terex), has selected ORBCOMM to deliver a customized end-to-end [telematics solution](#) to track and monitor Powerscreen® and Terex® Finlay machines. ORBCOMM's comprehensive dual-mode solution will provide global [satellite data service](#) combined with [cellular connectivity](#) through ORBCOMM's wireless partner, AT&T, along with state-of-the-art hardware and a robust web-based platform for asset management.

Terex is a diversified global equipment manufacturer for a variety of industries, including construction, infrastructure, quarrying, recycling, surface mining, shipping, transportation, refining, utilities and maintenance. ORBCOMM's [heavy equipment telematics](#) solution will provide Terex Materials Processing and their customers with critical asset data such as the location, engine hours, utilization, fuel levels, and urea levels as well as monitor engine fault codes or other alerts that are generated during the machine's usage. ORBCOMM will also provide a powerful [web portal](#) for data analytics and reporting that has been tailored for Terex by ORBCOMM's team of engineers.

"Working with an industry leader like Terex Materials Processing is a great opportunity for ORBCOMM to showcase our broad range of technical capabilities and comprehensive product and service offerings we can provide to the heavy equipment industry," said Marc Eisenberg, ORBCOMM's Chief Executive Officer. "Our relationship with Terex validates our strategy of delivering complete, end-to-end solutions that help make our customers' businesses run even smarter and more effectively and further solidifies our leadership in the heavy equipment telematics market."

"ORBCOMM's telematics solution has been battle tested and proven in the heavy equipment market for more than a decade, and we are confident that their advanced technology, full-service platform and knowledge of our industry best meets our telematics needs," said Barry McMenamin, Group Electrical Engineering Manager at Terex Materials Processing. "We are especially pleased with ORBCOMM's customized web portal, which will enable us to easily monitor our fleet of machinery and provide operational efficiencies and cost savings to our customers right away."

Terex Materials Processing has officially begun offering the factory installed deployment of ORBCOMM's telematics system on its machinery and expects to standardize the solution across several different models that ship from its primary factory in Ireland.

### **About ORBCOMM Inc.**

ORBCOMM Inc. (Nasdaq: ORBC) is a leading global provider of [Machine-to-Machine \(M2M\) communication](#) solutions and the only commercial satellite network dedicated to M2M. ORBCOMM's unique combination of global satellite, cellular and dual-mode network connectivity, hardware, web reporting applications and software is the M2M industry's most complete service offering. Our solutions are designed to remotely track, monitor, and control fixed and mobile assets in core vertical markets including transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining and government.

With nearly 20 years of innovation and expertise in M2M, ORBCOMM has more than 1.3 million subscribers with a diverse customer base including premier OEMs such as Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery Co., Ltd., John Deere, Komatsu Ltd., and Volvo Construction Equipment, as well as end-to-end solutions customers such as C&S Wholesale, Canadian National Railways, CR England, Hub Group, KLLM Transport Services, Marten Transport, Swift Transportation, Target, Tropicana, Tyson Foods, Walmart and Werner Enterprises. For more information, visit [www.orbcomm.com](http://www.orbcomm.com).

### **Forward-Looking Statements**

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K for the year ended December 31, 2014, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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Source: ORBCOMM Inc.

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