



ORBCOMM and Savi Secure Multi-Million Dollar Order to Track and Monitor Nearly 24,000 Assets for the Department of Defense

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End-to-end visibility and asset tracking for DoD offers significant manpower savings

ROCHELLE PARK, N.J. and ALEXANDRIA, Va., Oct. 30, 2018 (GLOBE NEWSWIRE) -- ORBCOMM Inc. (Nasdaq: ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, and [Savi@](#), an innovator in big data/machine learning analytic solutions, supply chain management software and sensor technology, today announced that the U.S. Department of Defense (DoD) has placed a significant multi-million dollar order with Savi for ORBCOMM telematics products and Savi services, which will enable the DoD to track and monitor nearly 24,000 high-value military assets.

This order from the Defense Logistics Agency (DLA) is part of the active RFID-IV contract to provide government agencies and allied partners with state-of-the-art hardware, software and integration services for worldwide asset tracking and in-transit visibility. Savi is currently the sole provider for the RFID-IV contract, which has a \$102 million ceiling and is in its second and final option year.

In support of this initiative, ORBCOMM's high-performance cellular devices will be used along with Savi's platform to supply in-transit visibility and inventory and logistics data, significantly reducing the resources needed to manage and track important DoD assets. ORBCOMM's ruggedized, sealed [devices](#) were selected for this application because their waterproof, solar panels provide continuous power to rechargeable batteries, offering reliable service without maintenance or battery changes across a typical asset's lifecycle.

"We are pleased to be part of the team selected for this important project by the U.S. Department of Defense, which offers an exciting opportunity to expand our government business," said Marc Eisenberg, Chief Executive Officer of ORBCOMM. "The unique combination of ORBCOMM's best-in-class devices combined with Savi's real-time asset visibility and analytics software and government experience delivers a quick return on investment for our government customers through a significant reduction in labor associated with the management of these high-value assets."

Valuable data from ORBCOMM's devices will flow to Savi Visibility™, a cloud-based visibility and analytics platform, and to DoD's RF-ITV network where agency logistics managers can see the real-time location and status of their assets. Savi's [visibility platform](#) provides a real-time view of where assets are in-transit, eliminating supply chain blind spots. Logisticians are able to receive Savi Visibility's real-time alerts for anomalies, such as tampering, delays or cargo entering or exiting a geozone outside of pre-determined parameters, to mitigate delays and execute contingency plans.

"Savi is excited to continue our successful partnership with ORBCOMM to fulfill this multi-million-dollar order for the DLA," said Rosemary Johnston, Senior Vice President of Operations, Savi Technology. "For over 28 years, Savi has been a trusted supplier of active RFID sensor technology to the U.S. Department of Defense and its allied partners, and we are proud to continue supporting their complex asset tracking needs now and into the future."

ORBCOMM and Savi plan to complete deployment of their in-transit visibility and [asset tracking solutions](#) in the fourth quarter of 2018 and to continue to work with agency officials to expand their solutions to other groups within the DoD.

About Savi Technology

Savi delivers live streaming facts and insights about the location, condition, and security of in-transit goods. Using big data and analytics, Savi equips shippers, carriers, 3PLs, and governments with actionable insights to optimize supply chains before, during and after transit, reducing costs and inventory while improving service. Savi is trusted to support some of the world's largest and most complex supply chain networks for large CPG companies, Pharma, the US DoD and over a dozen government agencies around the globe. To learn more, visit www.savi.com.

About ORBCOMM Inc.

ORBCOMM (Nasdaq: ORBC) is a global leader and innovator in the industrial Internet of Things, providing solutions that connect businesses to their assets to deliver increased visibility and operational efficiency. The company offers a broad set of asset monitoring and control solutions, including seamless satellite and cellular connectivity, unique hardware and powerful applications, all backed by end-to-end customer support, from installation to deployment to customer care. ORBCOMM has a diverse customer base including premier OEMs, solutions customers and channel partners spanning transportation, supply chain, warehousing and inventory, heavy equipment, maritime, natural resources, and government. For more information, visit www.orbcomm.com.

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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