



## **ORBCOMM AND CAMGIAN ANNOUNCE MARKETING AGREEMENT TO PROVIDE M2M INDUSTRIAL SUPPLY CHAIN SOLUTION**

*Agreement to shorten time to market for Quantus M2M platform*

**Fort Lee, NJ, September 21, 2011** - ORBCOMM Inc. (Nasdaq: ORBC), a global satellite data communications company focused on two-way Machine-to-Machine (M2M) communications, and Camgian Microsystems Corporation (Camgian), a provider of advanced M2M networking technologies and solutions, today announced a marketing agreement to supply Quantus, an M2M supply chain solution enabled by the ORBCOMM network, to the industrial market.

Quantus is a secure, highly scalable M2M networking platform optimized for on-site inventory monitoring and logistics management of bulk solids and liquids such as oil and gas products. Specifically, Quantus supports the networking of key industrial supply chain assets that include remote inventory storage vessels and tanker trucks.

Using ORBCOMM's reliable global network, data collected from both fixed and mobile field assets is processed through an advanced, cloud-based analytics platform that provides managers with near real-time information as it relates to optimization of their supply chain operations. With ubiquitous network coverage, open connectivity software and ruggedized hardware, Quantus is ideal for energy companies, waste management facilities, lubrication companies, asphalt factories and frac tanks looking to gain supply chain efficiencies, reduce operating expenses and enhance customer service.

"ORBCOMM's agreement with Camgian will further expand our market reach in providing global two-way data communications for M2M solutions in the oil and gas industry," said Brian Bell, ORBCOMM's Executive Vice President of Sales and Marketing. "Leveraging our core competencies, ORBCOMM and Camgian will facilitate application development and integration, shorten time to market and increase widespread adoption of tank monitoring solutions in the waste oil, virgin oil and fuel markets."

"There is a critical need for a configurable and expandable platform like Quantus for industrial tank-level monitoring for both fixed and mobile assets," said Zvi Huber, Camgian's General Manager of M2M Markets. "Camgian's operational intelligence platform utilizes ORBCOMM's high-performance network to enable the seamless flow and analysis of near real-time information between remote assets and the corporate back-office, which helps our customers significantly improve inventory management and decision making throughout the global supply chain."

### **About ORBCOMM Inc.**

ORBCOMM is a leading global satellite data communications company, focused on Machine-to-Machine (M2M) communications. Its customers include Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery, Hyundai Heavy Industries, Asset Intelligence a division of I.D. Systems, Inc., Komatsu Ltd., Manitowoc Crane Companies, Inc., and Volvo Construction



Equipment among other industry leaders. By means of a global network of low-earth orbit (LEO) satellites and accompanying ground infrastructure, ORBCOMM's low-cost and reliable two-way data communication services track, monitor and control mobile and fixed assets in four core markets: commercial transportation; heavy equipment; industrial fixed assets; and marine/homeland security. ORBCOMM based products are installed on trucks, containers, marine vessels, locomotives, backhoes, pipelines, oil wells, utility meters, storage tanks and other assets. Through the recently acquired StarTrak Information Technologies, LLC, ORBCOMM is an innovator and leading provider of tracking, monitoring and control services for the refrigerated transport market. Under its ReeferTrak<sup>®</sup> and GenTrak<sup>™</sup> brands, the company provides customers with the ability to proactively monitor, manage and remotely control their refrigerated transport assets. ORBCOMM is headquartered in Fort Lee, New Jersey and has its network control center in Dulles, Virginia. For more information, visit [www.orbcomm.com](http://www.orbcomm.com).

### **About Camgian Microsystems Corporation**

Camgian Microsystems, a HUBZone-certified small business and member of NORA, is a leading innovator in wireless machine-to-machine (M2M) networking technologies. The company is focused on developing leading-edge networking solutions that connect users and assets via mobile devices and empower organizations with near real-time actionable information driven by advanced analytics. To learn more about Camgian Microsystems please visit [www.camgian.com](http://www.camgian.com).

### **Forward-Looking Statements**

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. These risks and uncertainties include but are not limited to the risks described in our filings with the Securities and Exchange Commission. Unless required by law, we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. For more detail on these and other risks, please see our "Risk Factors" section in our annual report on Form 10-K for the year ended December 31, 2010.



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