



ORBCOMM and MCN to Offer IDP Service in China

July 11, 2017

Agreement provides ORBCOMM access into China to support global enterprises across a wide variety of industrial IoT markets

ROCHELLE PARK, N.J.--(BUSINESS WIRE)--Jul. 11, 2017-- ORBCOMM Inc. (Nasdaq: ORBC), a leading global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, announced today that it has signed an agreement with Beijing Marine Communication Navigation Company (MCN), the premier supplier of Inmarsat mobile satellite services in China, to provide ORBCOMM's [IsatData Pro \(IDP\) service](#) in China. This agreement opens China for global enterprise customers that utilize ORBCOMM's robust IDP offerings for their asset monitoring applications across a wide variety of industrial markets, such as transportation, heavy equipment, oil & gas and maritime. ORBCOMM's IDP service utilizes Inmarsat's global L-band [satellite network](#) to offer the highest payload and lowest latency of any [satellite M2M](#) service.

"China is an important geographic market for ORBCOMM and our global customers, and our agreement with MCN is an exciting next step in broadening the reach of our satellite business and strengthening our service offering," said Marc Eisenberg, ORBCOMM's Chief Executive Officer. "The combination of MCN's leading market presence in China and our powerful IDP service allows us to better meet our customers' needs by providing them with the highest and most reliable level of satellite connectivity and network coverage."

"Partnering with ORBCOMM to provide IDP service in China is a significant breakthrough for both of our companies, and we look forward to expanding the distribution of ORBCOMM's IDP service to customers across many vertical markets," said Song Zhen, MCN's Vice President. "We believe ORBCOMM's IDP service offers a unique advantage, especially for the transportation, public service and government sectors, by enabling enterprises to share more data across diverse operations and workflow automation, while improving the security and efficiency of their business."

ORBCOMM's IDP service offers enhanced reliability and the ability to deliver more data than other satellite M2M services in the market. This allows businesses to share more data across diverse operations via emails, text messages, electronic forms and workflow information. The IDP series supports a wide range of security and location-based M2M services, from [heavy equipment telematics](#), to tracking and in-cab messaging for [fleet management](#), to transmitting fixed equipment telemetry information for remote [oil & gas monitoring](#), to [vessel tracking](#) and [buoy monitoring](#) in maritime applications.

ORBCOMM and MCN will be able to market and distribute ORBCOMM's IDP service in China immediately. With the addition of China, ORBCOMM is now able to offer its M2M products and services in more than 135 countries and territories around the world.

About ORBCOMM Inc.

ORBCOMM (Nasdaq: ORBC) is a global leader and innovator in the industrial Internet of Things, providing solutions that connect businesses to their assets to deliver increased visibility and operational efficiency. The company offers a broad set of asset monitoring and control solutions, including seamless satellite and cellular connectivity, unique hardware and powerful applications, all backed by end-to-end customer support, from installation to deployment to customer care. ORBCOMM has a diverse customer base including premier OEMs, solutions customers and channel partners spanning transportation, supply chain, warehousing and inventory, heavy equipment, maritime, natural resources, and government. For more information, visit www.orbcomm.com.

About Beijing Marine Communication Navigation Company (MCN)

Beijing Marine Communication Navigation Company (MCN) belongs to China Transport Telecommunication Information Center (CTTIC), which was founded and authorized by China's Ministry of Transportation in 1979. MCN joined Inmarsat on behalf of the Chinese government and is responsible for Inmarsat business operation and solution management in China. MCN is a leading innovative enterprise in the domestic satellite communication service business, providing global all-weather sea, land and aero applications and solutions in the transportation sector and many other markets. For more information, visit <http://www.bjmcn.com/EN/index.html>.

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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