



## Lockheed Martin Selects ORBCOMM's IoT Application Platform for Automated Identification Technology Infrastructure

February 11, 2016

*Provides global supply chain solution for tracking assets worldwide and improving operational efficiency across the enterprise*

ROCHELLE PARK, N.J.--(BUSINESS WIRE)--Feb. 11, 2016-- ORBCOMM Inc. (Nasdaq:ORBC), a global provider of Machine-to-Machine (M2M), [Internet of Things \(IoT\) and RFID solutions](#), today announced that Lockheed Martin's Aeronautics Division has selected ORBCOMM's turnkey [iApp platform](#) as a replacement to their existing RFID-based data collection solution. ORBCOMM's robust iApp platform will enable automated data capture, processing, traceability and analysis of assets located at global storage sites managed by Lockheed Martin, their partners and their sellers.

ORBCOMM will utilize Lockheed Martin's next generation Automated Identification Technology (AIT) infrastructure to automate their data collection system. ORBCOMM's iApp platform will locate and track mission-critical assets enabled with RFID readers using a single enterprise solution for seamless, integrated operations. By leveraging ORBCOMM's best-in-class [IoT platform](#), Lockheed Martin will improve operational efficiency, enhance security and maximize cost savings throughout their Aeronautics Division.

"We are pleased to be selected by Lockheed Martin as their technology partner in building a scalable, sensor-driven data collection solution to manage the movement of their assets around the world," said Marc Eisenberg, ORBCOMM's Chief Executive Officer. "ORBCOMM's highly adaptable iApp platform can be quickly integrated with Lockheed Martin's existing AIT enterprise system for immediate Return on Investment and streamlined operations."

### **About ORBCOMM Inc.**

ORBCOMM Inc. (Nasdaq: ORBC) is a leading global provider of [Machine-to-Machine \(M2M\) communication](#) solutions and the only commercial satellite network dedicated to M2M. ORBCOMM's unique combination of global satellite, cellular and dual-mode network connectivity, hardware, web reporting applications and software is the M2M industry's most complete service offering. Our solutions are designed to remotely track, monitor, and control fixed and mobile assets in core vertical markets including transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining and government.

With nearly 20 years of innovation and expertise in M2M, ORBCOMM has more than 1.3 million subscribers with a diverse customer base including premier OEMs such as Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery Co., Ltd., John Deere, Komatsu Ltd., and Volvo Construction Equipment, as well as end-to-end solutions customers such as C&S Wholesale, Canadian National Railways, CR England, Hub Group, KLLM Transport Services, Marten Transport, Swift Transportation, Target, Tropicana, Tyson Foods, Walmart and Werner Enterprises. For more information, visit [www.orbcomm.com](http://www.orbcomm.com).

### **About Lockheed Martin**

Headquartered in Bethesda, Maryland, Lockheed Martin is a global security and aerospace company that - with the addition of Sikorsky - employs approximately 126,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services.

### **Forward-Looking Statements**

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K for the year ended December 31, 2014, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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Source: ORBCOMM Inc.

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