



## ORBCOMM's Partner Maerospace Awarded Multi-Year Contract for Canadian Government

February 28, 2017

***Delivers industry-leading satellite AIS data services and robust analytics to monitor Canadian and global maritime traffic***

ROCHELLE PARK, N.J.--(BUSINESS WIRE)--Feb. 28, 2017-- ORBCOMM Inc. (Nasdaq:ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, today announced that its Canadian partner Maerospace, an industry expert in advanced data analytics, has won a multi-year contract with the Government of Canada. Through its Canadian subsidiary SkyWave, ORBCOMM will provide satellite [Automatic Identification System \(AIS\) data](#) used for [ship tracking](#) and other maritime navigational and safety efforts in conjunction with Maerospace's TimeCaster™ technology to the Government of Canada for monitoring Canadian and global maritime traffic.

The Government of Canada contract award was the result of a competitive procurement process among providers and integrators of space-based [AIS data service](#) and is funded for one year with one-year options, which could potentially extend the contract for a total of three years. The initial task order for this new contract received by Maerospace is more than three and a half times the value of the previous contract.

"We look forward to partnering with Maerospace to deliver comprehensive and timely AIS data and robust analytics to the Government of Canada to support their maritime domain awareness efforts," said Marc Eisenberg, ORBCOMM's Chief Executive Officer. "We have a large presence in Canada with approximately 150 employees, and this contract is a significant win for ORBCOMM that reaffirms our position as the industry's preferred provider of satellite AIS data."

"The Government of Canada contract is an exciting opportunity for ORBCOMM and Maerospace to leverage our advanced data collection and analytics capabilities to provide a best-in-class satellite AIS maritime data service," said Eric Meger, Founder and CEO of Maerospace. "We are committed to providing our Canadian customer with a complete situational picture of vessel activity worldwide to help make their borders more secure and their environmental responses more effective."

Leveraging the enhanced capabilities of its new, advanced [OG2 satellite network](#), ORBCOMM's [AIS service](#) provides unmatched global coverage and latency and processes over 23 million messages from over 180,000 unique vessels per day through a combination of satellite and terrestrial AIS data, which is well ahead of all other AIS services.

### **About ORBCOMM Inc.**

ORBCOMM Inc. (Nasdaq: ORBC) is a leading global provider of [Machine-to-Machine \(M2M\) and Internet of Things \(IoT\) solutions](#) and the only commercial satellite network dedicated to M2M. ORBCOMM's unique combination of global satellite, cellular and dual-mode network connectivity, hardware, web reporting applications and software is the M2M industry's most complete service offering. Our solutions are designed to remotely track, monitor, and control fixed and mobile assets in core vertical markets including transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining and government. In addition, ORBCOMM provides Automatic Identification System (AIS) data services for vessel tracking to improve maritime safety to government and commercial customers worldwide.

With nearly 20 years of innovation and expertise in M2M, ORBCOMM has more than 1.72 million subscribers with a diverse customer base including premier OEMs such as Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery Co., Ltd., John Deere, Komatsu Ltd., and Volvo Construction Equipment, as well as end-to-end solutions customers such as C&S Wholesale, Canadian National Railways, CR England, Hub Group, KLLM Transport Services, Marten Transport, Swift Transportation, Target, Tropicana, Tyson Foods, Walmart and Werner Enterprises. For more information, visit [www.orbcomm.com](http://www.orbcomm.com).

### **About Maerospace Corporation**

Maerospace Corp., based in Canada, is a global supplier of real-time, predictive analytics to the maritime market. Their core product, TimeCaster™ provides a dramatic improvement in the accuracy and completeness of the maritime picture. Their Advisor™ product analyzes this picture to detect and provide real-time alerts on anomalous behavior. TimeCaster™ and Advisor™ together deliver the world's most accurate picture of the maritime domain for maritime authorities and commercial ship and cargo tracking companies. For more information, visit [www.maerospace.com](http://www.maerospace.com).

### **Forward-Looking Statements**

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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