



LTI Trucking Services Selects ORBCOMM for Fleet-Wide Cold Chain Monitoring Solution

November 1, 2017

Maximizes asset utilization and ensures cargo integrity and FSMA compliance for temperature-controlled shipping operations

ROCHELLE PARK, N.J.--(BUSINESS WIRE)--Nov. 1, 2017-- ORBCOMM Inc. (Nasdaq:ORBC), a leading global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, announced today that LTI Trucking Services, Inc. (LTI), a nationwide truckload carrier and full-service logistics company based in St. Louis, MO, has selected ORBCOMM to provide its industry-leading [cold chain telematics](#) solution to track, monitor and control its fleet of refrigerated trailers. ORBCOMM will provide [cellular connectivity](#), state-of-the-art hardware, wireless [fuel and door sensors](#), along with a web-based reporting platform for optimal fleet management.

LTI will use ORBCOMM's cold chain telematics solution to provide comprehensive temperature, fuel management and maintenance data for its refrigerated trailer fleet transporting perishable food, beverage and confectionary products. Leveraging ORBCOMM's solution, LTI will fully integrate the data with its proprietary back-office platform to optimize asset utilization and compliance with the FDA's [Food Safety Modernization Act \(FSMA\)](#). ORBCOMM's advanced solution also integrates closely with [McLeod LoadMaster®](#) transportation management platform. The Loadmaster® two-way interface enables LTI to capture near real-time trailer data, including operational condition and GPS position, through one comprehensive system.

"Our impressive customer portfolio and market leadership in refrigerated transportation is continuing to expand significantly as leading trucking companies like LTI are making ORBCOMM's IoT technology part of their core strategy to improve fleet and load visibility, maintain temperature requirements, automate processes and comply with FSMA regulations," said Marc Eisenberg, ORBCOMM's Chief Executive Officer. "ORBCOMM's premier cold chain monitoring solution provides LTI with a strong competitive advantage that helps to ensure successful, efficient operations for every shipment moving along the supply chain."

"There is increasing demand from our customers to ensure quick delivery times, real-time visibility of shipment status and location, and proof of product integrity," said Phil Hamel, Chief Financial Officer and Chief Operating Officer of LTI Trucking Services. "ORBCOMM offers the most robust solution with the best end-to-end service on the market today to meet our customers' needs, and we look forward to seeing the additional ROI benefits in fuel savings, improved asset utilization and reduced claims once we deploy their solution across our entire fleet."

LTI Trucking Services is currently installing the ORBCOMM solution and expects to complete full fleet deployment in the first quarter of 2018.

About ORBCOMM Inc.

ORBCOMM (Nasdaq: ORBC) is a global leader and innovator in the industrial Internet of Things, providing solutions that connect businesses to their assets to deliver increased visibility and operational efficiency. The company offers a broad set of asset monitoring and control solutions, including seamless satellite and cellular connectivity, unique hardware and powerful applications, all backed by end-to-end customer support, from installation to deployment to customer care. ORBCOMM has a diverse customer base including premier OEMs, solutions customers and channel partners spanning transportation, supply chain, warehousing and inventory, heavy equipment, maritime, natural resources, and government. For more information, visit www.orbcomm.com.

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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