Signet Reports Third Quarter Results

November 22, 2011 10:00 AM ET

HAMILTON, BERMUDA--(Marketwire - Nov 22, 2011) - Signet Jewelers Limited ("Signet") (NYSE: SIG) (LSE: SIG), today announced its results for the 13 weeks ended October 29, 2011 ("third quarter Fiscal 2012(1)") and for the 39 weeks ended October 29, 2011.

Third Quarter Fiscal 2012 Highlights

- **Same store sales: up 10.6%**
- **Total sales: $710.5 million, up 10.7%**
- **Income before income taxes: $42.1 million, up $30.1 million from $12.0 million**
- **Diluted earnings per share: $0.30, up $0.23 from $0.07**

Mike Barnes, Chief Executive Officer, commented: "Our strong sales and earnings momentum continued into the third quarter, with same store sales up 10.6% and an increase in earnings per share to $0.30, or more than triple the prior year comparable period. Our sustained positive performance is due to the excellent execution of our strategies by our team, and I would like to thank everyone at Signet who contributed to these results.

We are pleased with the start of the fourth quarter, and with the majority of our sales ahead of us, believe the superior quality of our in-store experience, our well-tested merchandising programs, and the exciting new advertising support, have us well positioned for the remainder of the Holiday Season."

Conference Call

There will be a conference call today at 8:30 a.m. Eastern Time (1:30 p.m. GMT and 5:30 a.m. Pacific Time) and a simultaneous audio webcast and slide presentation available at http://www.signetjewelers.com/. The slides are available to be downloaded from the website ahead of the conference call. To help ensure the conference call begins in a timely manner, all participants should dial in 5 to 10 minutes prior to the scheduled start time. The call details are:

US dial-in:	+1 (646) 254 3362	Access code: 4590918
European dial-in:	+44 (0)20 3140 8286	Access code: 4590918

A replay of the conference call and a transcript of the call will be posted on Signet's website as soon as is practical after the call has ended and will be available for one year.

(1) Fiscal 2011 is the year ended January 29, 2011 and Fiscal 2012 is the year ending January 28, 2012.

RESULTS OF OPERATIONS

Third Quarter Fiscal 2012

Sales and operating income

In the third quarter of Fiscal 2012, Signet's same store sales were up 10.6%, compared to an increase of 7.2% in the 13 weeks ended October 30, 2010 ("third quarter of Fiscal 2011"). Total sales were $710.5 million (third quarter Fiscal 2011: $641.8 million), up $68.7 million or 10.7%. The breakdown of the sales performance is set out in Table 1 below.

Table 1	**Third Quarter Fiscal 2012**		
	US	**UK**	**Signet**
Sales, million	**$ 563.0**	**$ 147.5**	**$ 710.5**
% of total	79.2%	20.8%	100.0%
	US %	**UK %**	**Signet %**
Change in same store sales	13.9	(0.5)	10.6

Change in store space	(0.6)	(0.7)	(0.7)
Total change in sales at constant exchange rates(1)	13.3	(1.2)	9.9
Exchange translation impact	--	3.1	0.8
Change in sales as reported	13.3	1.9	10.7

(1) Non-GAAP measure.

In the third quarter of Fiscal 2012, Signet's gross margin was $229.9 million (third quarter Fiscal 2011: $193.6 million), up $36.3 million or 18.8%. The gross margin rate increased by 220 basis points to 32.4% (third quarter Fiscal 2011: 30.2%), primarily benefiting from leverage of store occupancy costs in the US and UK divisions. In addition, gross margin also benefited from an improved net bad debt to total sales ratio in the US division compared to the third quarter of Fiscal 2011. The net bad debt to total US sales ratio was 5.4% (third quarter Fiscal 2011: 5.9%). In-house customer finance participation in the US division was 61.3% (third quarter Fiscal 2011: 60.0%). Total gross merchandise margin was down by 50 basis points, with the US division down 40 basis points and the UK division down 80 basis points. Gross merchandise margin was impacted by the higher cost of commodities and a one-time watch promotion in the US division, largely offset by price increases.

For the third quarter of Fiscal 2012, selling, general and administrative expenses were $219.6 million (third quarter Fiscal 2011: $201.5 million), up $18.1 million or 9.0%. The major reasons for the increase were as follows: increased net advertising investment of $3.7 million; $1.5 million attributable to currency fluctuations; $1.1 million in higher 401(k) contributions; $7.1 million of the remaining increase was as a result of store staff costs, which flexed with sales, and the balance primarily reflected increased investment in IT, credit infrastructure and incentive compensation expense.

In the third quarter of Fiscal 2012, other operating income increased by $5.8 million to $32.2 million (third quarter Fiscal 2011: $26.4 million), up 22.0%. This reflected increased interest income earned from higher outstanding receivables balances.

In the third quarter of Fiscal 2012, net operating income increased by $24.0 million to $42.5 million (third quarter Fiscal 2011: $18.5 million), up 129.7%. The US division's net operating income increased by $30.7 million to $56.4 million (third quarter Fiscal 2011: $25.7 million), while the UK division's net operating loss increased by $3.4 million to $5.0 million (third quarter Fiscal 2011: $1.6 million loss).

Operating margin increased by 310 basis points to 6.0% (third quarter Fiscal 2011: 2.9%). The US division's operating margin was up by 480 basis points to 10.0% (third quarter Fiscal 2011: 5.2%) and that of the UK division declined by 230 basis points to -3.4% (third quarter Fiscal 2011: -1.1%).

Interest expense, net
In the third quarter of Fiscal 2012, net interest expense was $0.4 million (third quarter Fiscal 2011: $6.5 million). The decrease was due to the prepayment of private placement notes during Fiscal 2011.

Income before income taxes
For the third quarter of Fiscal 2012, income before income taxes increased by $30.1 million to $42.1 million (third quarter Fiscal 2011: $12.0 million), up 250.8%.

Income taxes
In the third quarter of Fiscal 2012, income tax expense was $16.0 million (third quarter Fiscal 2011: $6.0 million), reflecting higher income before income taxes.

Net income
Net income for the third quarter of Fiscal 2012 increased by $20.1 million to $26.1 million (third quarter Fiscal 2011: $6.0 million), up 335.0%.

Earnings per share
For the third quarter of Fiscal 2012, basic and diluted earnings per share were both $0.30 (third quarter Fiscal 2011: both $0.07), an increase of $0.23 or 328.6%.

39 weeks ended October 29, 2011

Sales and operating income

In the 39 weeks ended October 29, 2011, Signet's same store sales were up 10.2%, compared to a rise of 5.8% in the 39 weeks ended October 30, 2010. Total sales were $2,395.4 million (39 weeks ended October 30, 2010: $2,166.9 million), up $228.5 million or 10.5%. The breakdown of the sales performance is set out in Table 2 below.

Table 2	**39 weeks ended October 29, 2011**		
	US	**UK**	**Signet**
Sales, million	**$ 1,944.0**	**$ 451.4**	**$ 2,395.4**
% of total	81.2%	18.8%	100.0%
	US %	**UK %**	**Signet %**
Change in same store sales	12.8	0.4	10.2
Change in store space	(0.9)	(1.2)	(0.9)
Total change in sales at constant exchange rates(1,2)	11.9	(0.8)	9.3
Exchange translation impact(2)	--	5.8	1.2
Change in sales as reported	11.9	5.0	10.5

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(1) Non-GAAP measure.

(2) The average US dollar to pound sterling exchange rate for the 39 weeks ended October 29, 2011 was $1.62 (39 weeks ended October 30, 2010: $1.53).

In the 39 weeks ended October 29, 2011, Signet's gross margin was $874.4 million (39 weeks ended October 30, 2010: $724.4 million), up $150.0 million or 20.7%. The gross margin rate increased by 310 basis points to 36.5% (39 weeks ended October 30, 2010: 33.4%).

In the 39 weeks ended October 29, 2011, selling, general and administrative expenses increased by $64.2 million to $707.9 million (39 weeks ended October 30, 2010: $643.7 million), up 10.0%. Year to date, selling, general and administrative expenses as a percentage of sales remained unchanged compared to the comparable period in Fiscal 2011. The major reasons for the increased expenses were as follows: increased net advertising investment of $14.0 million; $7.6 million attributable to currency fluctuations; $4.1 million in higher 401(k) contributions; $22.8 million of the remaining increase was a result of store staff costs, which flexed with sales, and the balance primarily reflected increased investment in IT, credit infrastructure and incentive compensation expense.

In the 39 weeks ended October 29, 2011, other operating income increased by $15.7 million to $97.0 million (39 weeks ended October 30, 2010: $81.3 million), up 19.3%.

In the 39 weeks ended October 29, 2011, net operating income increased by $101.5 million to $263.5 million (39 weeks ended October 30, 2010: $162.0 million), up 62.7%. The US division's net operating income increased by $112.2 million to $287.0 million (39 weeks ended October 30, 2010: $174.8 million), up 64.2%, while the net operating performance in the UK division deteriorated by $4.1 million to a loss of $2.4 million (39 weeks ended October 30, 2010: $1.7 million income).

Operating margin increased by 350 basis points to 11.0% (39 weeks ended October 30, 2010: 7.5%). The US division's operating margin was up by 470 basis points to 14.8% (39 weeks ended October 30, 2010: 10.1%) and that of the UK division declined by 90 basis points to -0.5% (39 weeks ended October 30, 2010: 0.4%).

Interest expense, net

In the 39 weeks ended October 29, 2011, net interest expense was $3.8 million (39 weeks ended October 30, 2010: $21.2 million), including a write-off of $1.3 million of unamortized deferred financing fees related to the termination of the prior revolving credit facility.

Income before income taxes

In the 39 weeks ended October 29, 2011, income before income taxes increased by $118.9 million to $259.7 million (39 weeks ended October 30, 2010: $140.8 million), up 84.4%.

Income taxes
In the 39 weeks ended October 29, 2011, income tax expense was $91.9 million (39 weeks ended October 30, 2010: $45.8 million), being an effective tax rate of 35.4% (39 weeks ended October 30, 2010: 32.5%). The increase in the effective tax rate was due to a greater proportion of US income, which is taxed at higher rates, and the favorable resolution at a higher level of non-recurring tax issues in the prior fiscal year. The anticipated effective tax rate for Fiscal 2012 is approximately 35.4%.

Net income
In the 39 weeks ended October 29, 2011, net income increased by $72.8 million to $167.8 million (39 weeks ended October 30, 2010: $95.0 million), up 76.6%.

Earnings per share
In the 39 weeks ended October 29, 2011, basic and diluted earnings per share were $1.94 and $1.93 per share, respectively (39 weeks ended October 30, 2010: $1.11 and $1.10 per share, respectively), an increase of 74.8% and 75.5%, respectively.

DIVISIONAL REVIEW

US division (about 80% of annual sales)
In the third quarter of Fiscal 2012, the US division's sales were $563.0 million (third quarter Fiscal 2011: $497.0 million), up $66.0 million or 13.3%. Same store sales increased by 13.9% compared to a rise of 9.7% in the third quarter of Fiscal 2011. Jared average unit selling price and same store sales were favorably impacted by approximately $76 and 8.3%, respectively, as a result of a one-time watch promotion. See Table 3 below for further analysis of sales.

Table 3
Third Quarter Fiscal 2012

			Change from previous year		
	Sales	Average unit selling price(1)	Total sales	Same store sales	Average unit selling price(1)
Kay	$ 314.3m	$ 449	13.8%	13.0%	8.7%
Jared	$ 194.6m	$ 1,055	18.4%	18.3%	21.7%
Regional Brands	$ 54.1m	$ 443	(3.9)%	4.3%	7.3%
US division	**$ 563.0m**	**$ 544**	**13.3%**	**13.9%**	**12.4%**

(1) Excludes the charm bracelet category, a product with an average unit selling price considerably lower, and a multiple purchase and frequency of purchase much greater, than products historically sold by the division.

In the 39 weeks ended October 29, 2011, the US division's sales were $1,944.0 million (39 weeks ended October 30, 2010: $1,737.2 million), up $206.8 million or 11.9%. Same store sales increased by 12.8% compared to a rise of 7.5% in the 39 weeks ended October 30, 2010. See Table 4 below for further analysis of sales.

Table 4
39 weeks ended October 29, 2011

			Change from previous year		
	Sales	Average unit selling price(1)	Total sales	Same store sales	Average unit selling price(1)
Kay	$ 1,117.2m	$ 393	13.5%	13.6%	11.6%
Jared	$ 636.2m	$ 880	14.4%	14.0%	12.2%
Regional Brands	$ 190.6m	$ 403	(3.3)%	4.4%	11.3%
US division	**$ 1,944.0m**	**$ 468**	**11.9%**	**12.8%**	**12.8%**

(1) Excludes the charm bracelet category, a product with an average unit selling price considerably lower, and a multiple purchase

and frequency of purchase much greater, than products historically sold by the division.

Stores opened and closed in the 39 weeks ended October 29, 2011, together with planned changes for the balance of Fiscal 2012 are set out in Table 5 below.

Table 5

	Kay Mall(1)	Kay Off-Mall	Regional Brands	Jared(2)	Total	Annual net space change
January 29, 2011	**780**	**128**	**229**	**180**	**1,317**	**(2)%**
Opened	8	10	--	1	19	
Closed	(5)	(1)	(6)	--	(12)	
October 29, 2011	**783**	**137**	**223**	**181**	**1,324**	
Openings, planned	1	1	--	2	4	
Closures, planned	(3)	(4)	(16)	--	(23)	
January 28, 2012	**781**	**134**	**207**	**183**	**1,305**	**0%**

(1) Includes stores in downtown locations.
(2) A Jared store is equivalent in size to about four mall stores.

UK division (about 20% of annual sales)
In the third quarter of Fiscal 2012, the UK division's sales were $147.5 million (third quarter Fiscal 2011: $144.8 million), up $2.7 million or 1.9%. Sales were down 1.2% at constant exchange rates; non-GAAP measure, see Table 1. Same store sales were down 0.5%, compared to a decline of 0.6% in the third quarter of Fiscal 2011. See Table 6 below for further analysis of sales.

Table 6
Third Quarter Fiscal 2012

			Change from previous year			
	Sales	Average unit selling price(1,2)	Total sales	Total sales at constant exchange rates(3,4)	Same store sales	Average unit selling price(2)
H.Samuel	$ 78.3m	£61	3.0%	(0.2)%	0.0%	5.2%
Ernest Jones(5)	$ 69.2m	£300	0.6%	(2.4)%	(1.1)%	12.4%
UK division	**$ 147.5m**	**£99**	**1.9%**	**(1.2)%**	**(0.5)%**	**6.5%**

(1) The average unit selling price(2) for H.Samuel was $99, for Ernest Jones was $486 and for the UK division was $160.
(2) Excludes the charm bracelet category, a product with an average unit selling price considerably lower, and a multiple purchase and frequency of purchase much greater, than product historically sold by the division.
(3) Non-GAAP measure.
(4) The exchange translation impact on the total sales of the UK division was 3.1%, H.Samuel was 3.2% and Ernest Jones was 3.0%.
(5) Includes stores selling under the Leslie Davis nameplate.

In the 39 weeks ended October 29, 2011, the UK division's sales were $451.4 million (39 weeks ended October 30, 2010: $429.7 million), up $21.7 million or 5.0%. Sales were down 0.8% at constant exchange rates; non-GAAP measure, see Table 1. Same store sales increased by 0.4%, compared to a decline of 0.5% in the 39 weeks ended October 30, 2010. See Table 7 below for further analysis of sales.

Table 7
39 weeks ended October 29, 2011

			Change from previous year			
	Sales	Average unit selling price(1,2)	Total sales	Total sales at constant exchange rates(3,4)	Same store sales	Average unit selling price(2)

H.Samuel	$ 239.2m	£61	6.9%	1.0%	2.0%	7.0%
Ernest Jones(5)	$ 212.2m	£284	3.2%	(2.6)%	(1.4)%	9.2%
UK division	**$ 451.4m**	**£98**	**5.0%**	**(0.8)%**	**0.4%**	**6.5%**

(1) The average unit selling price(2) for H.Samuel was $99, for Ernest Jones was $460 and for the UK division was $159.
(2) Excludes the charm bracelet category, a product with an average unit selling price considerably lower, and a multiple purchase and frequency of purchase much greater, than product historically sold by the division.
(3) Non-GAAP measure.
(4) The exchange translation impact on the total sales of the UK division was 5.8%, H.Samuel was 5.9% and Ernest Jones was 5.8%.
(5) Includes stores selling under the Leslie Davis nameplate.

Stores opened and closed in the 39 weeks ended October 29, 2011, together with planned changes for the balance of Fiscal 2012, are set out in Table 8 below.

Table 8

	H.Samuel	Ernest Jones (1)	Total	Annual net space change
January 29, 2011	**338**	**202**	**540**	**(2)%**
Opened	2(2)	2	4	
Closed	(2)	(6)(2)	(8)	
October 29, 2011	**338**	**198**	**536**	
Openings, planned	--	--	--	
Closures, planned	(5)	(1)	(6)	
January 28, 2012	**333**	**197**	**530**	**(1)%**

(1) Includes stores selling under the Leslie Davis nameplate.
(2) Includes one Ernest Jones store rebranded as H.Samuel.

Signet operated 1,860 specialty retail jewelry stores at October 29, 2011, these included 1,324 stores in the US, where its store concepts include "Kay Jewelers", "Jared The Galleria Of Jewelry" and a number of regional names. At the same date, Signet also operated 536 stores in the UK, where its store concepts are "H.Samuel," "Ernest Jones," and "Leslie Davis". Further information on Signet is available at www.signetjewelers.com. See also www.kay.com, www.jared.com, www.hsamuel.co.uk, and www.ernestjones.co.uk.

Investor Relations Program Details

Holiday Trading Statement
The Holiday Trading Statement is expected to be announced at 7:30 a.m. EST (12:30 p.m. GMT and 4:30 a.m. Pacific Time) on Tuesday, January 10, 2012. There will be a conference call at 8:30 a.m. EST (1:30 p.m. GMT and 5:30 a.m. Pacific Time) and a simultaneous audio webcast available at http://www.signetjewelers.com/.

Fourth Quarter Dividend
It is intended that the Board will announce the details of the fourth quarter dividend at the time of the Holiday Trading Statement, currently scheduled for January 10, 2012.

14th Annual ICR XChange Conference, Wednesday, January 11, 2012
Signet will be taking part in the ICR XChange Conference on Wednesday, January 11, 2012 at the Fountainebleau Miami Beach, Miami Beach, Florida. Present will be Mike Barnes, Chief Executive Officer and Ron Ristau, Chief Financial Officer. Mike Barnes, Ron Ristau and Tim Jackson, Investor Relations Director will also be available for meetings at the conference on Thursday, January 12, 2012.

This release contains statements which are forward-looking statements within the meaning of the Private Securities

Litigation Reform Act of 1995. These statements, based upon management's beliefs and expectations as well as on assumptions made by and data currently available to management, appear in a number of places throughout this release and include statements regarding, among other things, Signet's results of operation, financial condition, liquidity, prospects, priorities, growth, strategies and the industry in which Signet operates. The use of the words "expects," "intends," "anticipates," "estimates," "predicts," "believes," "should," "potential," "may," "forecast," "objective," "plan," or "target," and other similar expressions are intended to identify forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to a number of risks and uncertainties, including but not limited to general economic conditions, the merchandising, pricing and inventory policies followed by Signet, the reputation of Signet and its brands, the level of competition in the jewelry sector, the cost and availability of diamonds, gold and other precious metals, regulations relating to consumer credit, seasonality of Signet's business, financial market risks, deterioration in consumers' financial condition, exchange rate fluctuations, changes in consumer attitudes regarding jewelry, management of social, ethical and environmental risks, inadequacy in and disruptions to internal controls and systems, changes in assumptions used in making accounting estimates relating to items such as extended service plans and pensions, and risks relating to Signet being a Bermuda corporation.

For a discussion of these and other risks and uncertainties which could cause actual results to differ materially, see the "Risk Factors" section of Signet's Fiscal 2011 Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission on March 30, 2011. Actual results may differ materially from those anticipated in such forward-looking statements. Signet undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events or circumstances, except as required by law.

Condensed Consolidated Income Statements
(Unaudited)

	13 weeks ended		39 weeks ended	
	October 29, 2011	October 30, 2010	**October 29, 2011**	October 30, 2010
	$ million	$ million	**$ million**	$ million
Sales	**710.5**	641.8	**2,395.4**	2,166.9
Cost of sales	**(480.6)**	(448.2)	**(1,521.0)**	(1,442.5)
Gross margin	**229.9**	193.6	**874.4**	724.4
Selling, general & administrative expenses	**(219.6)**	(201.5)	**(707.9)**	(643.7)
Other operating income, net	**32.2**	26.4	**97.0**	81.3
Operating income, net	**42.5**	18.5	**263.5**	162.0
Interest expense, net	**(0.4)**	(6.5)	**(3.8)**	(21.2)
Income before income taxes	**42.1**	12.0	**259.7**	140.8
Income taxes	**(16.0)**	(6.0)	**(91.9)**	(45.8)
Net income	**26.1**	6.0	**167.8**	95.0
Earnings per share - basic	**$ 0.30**	$ 0.07	**$ 1.94**	$ 1.11
- diluted	**$ 0.30**	$ 0.07	**$ 1.93**	$ 1.10

Condensed Consolidated Balance Sheets
(Unaudited)

	October 29, 2011	January 29, 2011	October 30, 2010
	$ million	$ million	$ million
Assets			
Current assets:			
Cash and cash equivalents	**349.6**	302.1	414.9
Accounts receivable, net	**891.2**	935.9	769.5
Other receivables	**27.5**	38.2	22.2
Other current assets	**97.7**	79.2	77.8
Deferred tax assets	**0.4**	2.7	1.6
Income taxes recoverable	**--**	--	0.9
Inventories	**1, 414.0**	1,184.2	1,297.4
Total current assets	**2,780.4**	2,542.3	2,584.3

Non-current assets:			
Property, plant and equipment, net of accumulated depreciation of $678.0 million, $645.7 million and $631.8 million, respectively	**385.8**	379.0	389.6
Other assets	**63.1**	59.7	56.5
Deferred tax assets	**102.2**	86.0	114.0
Retirement benefit asset	**32.6**	22.8	3.2
Total assets	**3,364.1**	**3,089.8**	**3,147.6**
Liabilities and shareholders' equity			
Current liabilities:			
Loans and overdrafts	**33.6**	31.0	266.7
Accounts payable	**195.1**	125.9	179.3
Accrued expenses and other current liabilities	**270.1**	292.4	245.1
Deferred revenue	**135.5**	146.0	128.1
Deferred tax liabilities	**108.3**	77.1	97.7
Income taxes payable	**30.0**	38.6	--
Total current liabilities	**772.6**	711.0	916.9
Non-current liabilities:			
Other liabilities	**89.0**	86.6	85.0
Deferred revenue	**354.3**	353.2	336.7
Total liabilities	**1,215.9**	**1,150.8**	**1,338.6**
Shareholders' equity:			
Common shares of $0.18 par value: authorized 500 million shares, 86.9 million shares issued and outstanding (January 29, 2011: 86.2 million shares issued and outstanding; October 30, 2010: 85.7 million shares issued and outstanding)	**15.6**	15.5	15.4
Additional paid-in capital	**217.2**	196.8	178.5
Other reserves	**235.2**	235.2	235.2
Treasury shares	**--**	--	--
Retained earnings	**1,821.4**	1,662.3	1,556.9
Accumulated other comprehensive loss	**(141.2)**	(170.8)	(177.0)
Total shareholders' equity	**2,148.2**	**1,939.0**	**1,809.0**
Total liabilities and shareholders' equity	**3,364.1**	**3,089.8**	**3,147.6**

Condensed Consolidated Statements of Cash Flows (Unaudited)

	13 weeks ended		39 weeks ended	
	October 29, 2011 $ million	October 30, 2010 $ million	**October 29, 2011 $ million**	October 30, 2010 $ million
Cash flows from operating activities:				
Net income	**26.1**	6.0	**167.8**	95.0
Adjustments to reconcile net income to cash (used in)/provided by operating activities:				
Depreciation of property, plant and equipment	**22.3**	23.8	**67.3**	71.3
Pension	**(2.7)**	(1.2)	**(8.3)**	(5.0)
Share-based compensation	**5.3**	3.2	**12.3**	7.7
Deferred taxation	**4.6**	16.4	**2.2**	20.1
Facility amendment fee amortization and charges	**0.1**	0.6	**1.7**	3.2
Other non-cash movements	**(0.5)**	(0.2)	**(1.0)**	(1.9)
Loss/(gain) on disposal of property, plant and equipment	**0.1**	**--**	**0.1**	(0.9)
Changes in operating assets and liabilities:				

Decrease in accounts receivable	**15.4**	27.9	**44.7**	87.6
Decrease in other receivables and other assets	**2.5**	3.6	**8.6**	6.1
(Increase)/decrease in other current assets	**(5.0)**	(6.3)	**3.4**	1.8
Increase in inventories	**(205.0)**	(166.2)	**(211.5)**	(125.9)
Increase in accounts payable	**49.4**	63.9	**60.2**	112.0
Increase/(decrease) in accrued expenses and other liabilities	**28.1**	11.2	**(17.7)**	(20.5)
Decrease in deferred revenue	**(5.4)**	(7.0)	**(9.4)**	(10.9)
Decrease in income taxes payable	**(14.5)**	(33.1)	**(8.4)**	(43.6)
Effect of exchange rate changes on currency swaps	**0.7**	(0.3)	**1.6**	0.8
Net cash (used in)/provided by operating activities	**(78.5)**	**(57.7)**	**113.6**	**196.9**
Investing activities				
Purchase of property, plant and equipment	**(34.7)**	(25.1)	**(73.0)**	(41.2)
Proceeds from sale of property, plant and equipment	**--**	**--**	**--**	1.7
Net cash used in investing activities	**(34.7)**	**(25.1)**	**(73.0)**	**(39.5)**
Financing activities:				
Proceeds from issue of common shares	**1.2**	1.0	**5.6**	2.0
Credit facility fees paid	**(0.1)**	(0.3)	**(1.7)**	(1.3)
Proceeds from/(repayment of) short-term borrowings	**20.7**	12.8	**2.4**	(6.5)
Repayment of long-term debt	**--**	--	**--**	(50.9)
Net cash provided by/(used in) financing activities	**21.8**	**13.5**	**6.3**	**(56.7)**
Effect of exchange rate changes on cash and cash equivalents	**0.8**	(1.2)	**0.6**	(2.0)
Cash and cash equivalents at beginning of period	**440.2**	485.4	**302.1**	316.2
(Decrease)/increase in cash and cash equivalents	**(91.4)**	(69.3)	**46.9**	100.7
Cash and cash equivalents at end of period	**349.6**	**414.9**	**349.6**	**414.9**

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