

Westlake

Westlake is a Compelling Investment Opportunity

- Strong and experienced leadership with a proven track record of operating excellence, asset allocation, and successful acquisitions and integrations all driving long-term value creation
- Global advantage in Performance & Essential Materials (**PEM**) by leveraging our globally low-cost position with a market leading specialized product orientation in attractive end-markets
- Market leading position in Housing & Infrastructure Products (**HIP**) driving strong customer selection from high-valued, strong brand name product offerings with attractive long term fundamentals in housing, repair & remodeling, and infrastructure markets
- Well positioned to execute on a portfolio of opportunities across both segments by leveraging a proven system of operational excellence and value creative capital allocation
- Disciplined investment culture and a strong balance sheet provide the ability to weather economic cycles and generate strategic bottom line growth



Leveraging a Strong History of Success Across a Dynamic Portfolio of Opportunities



Westlake Overview

Financial Performance

Balance Sheet& Cash Flow

LTM June 30th, 2022

\$15.1BSales

0.7xNet Debt to EBITDA

\$5.0BEBITDA

17+ YearsAvg. Debt Maturity

33% EBITDA Margin

\$3.1BOperating Cash Flows

\$2.9B
Net Income

78% FCF Conversion

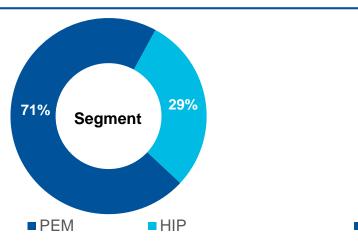
A leading producer of performance oriented and essential materials as well as North American building products that benefits from a globally competitive low-cost position

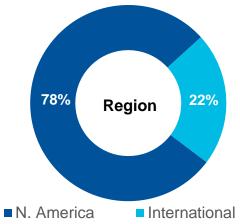
105Manufacturing
Facilities

15,500 Employees

~16% Sales CAGR (1986-2021)

Sales Breakout





Strong Financials and Balance Sheet With Leadership Positions Across Several End Markets



Recent Acquisitions Enhance Value-Added Portfolio

Enhancements create a significant ability to apply our proven skills towards new growth and return opportunities across both segments

Adding Dynamic End Market Applications to Our Value Chain



Establishing HIP as a national player, able to comprehensively serve the largest distribution customers and partners



Expanding capabilities for growth in value-added products and solutions



Building on strong market positions in PEM



LASCO Acquisition

- Complements our pipe & fittings business which is one of the nation's largest
- Expands our offering primarily in 4 inches or smaller fittings
- Expands end-market exposure in plumbing, irrigation and pool & spa

Sep. 2021

Dimex Acquisition

- A leading manufacturer of sustainably oriented consumer products
- Products made from post-industrial recycled PVC and PE
- Complements our HIP offering with landscaping and matting products

Oct. 2021

Boral Building Products Acquisition

- Significantly expands our building product offering
- Provides a full-suite of leading brands and high value products
- Expands geographical reach particularly in the western U.S.

Feb 2022

Epoxy Acquisition

- Significantly expands our specialty offering in PEM
- Materials support the light weighting of products to reduce carbon intensity
- Provides growth to sustainable end-markets such as wind energy and EV's

Four Catalytic and Capability-Enhancing Acquisitions in the Past Year Valued at \$3.8 Billion



High Degree of Product Integrations

Combined With Globally Advantage Low-Cost Position

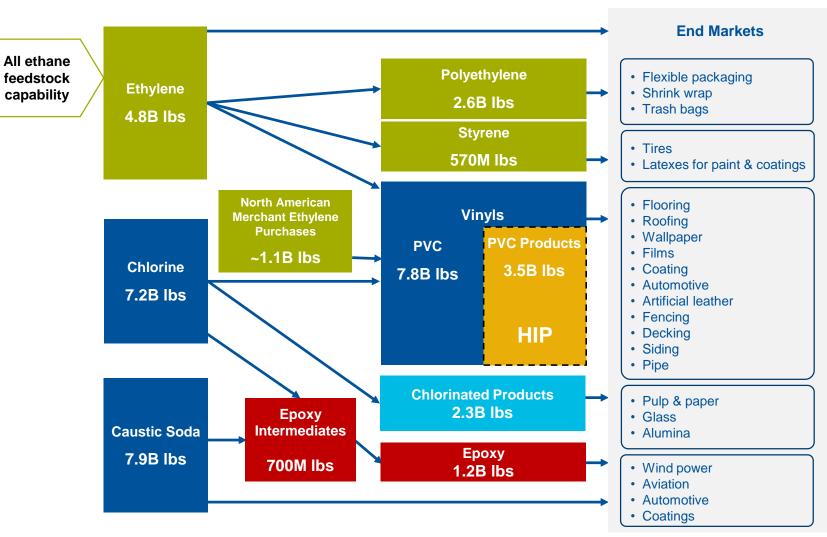
Westlake has long-term strategic cost advantage:



North America has a long-term cost advantaged position through abundant supply of Ethane from shale, electricity from natural gas and ample salt compared to global markets



Integration from feedstock to final product captures margin across the production chain and throughout the economic cycle enhancing margin stability





Strong Presence In Housing & Infrastructure Products

With Leadership Positions and Name Brands

Housing & Infrastructure Products (HIP)



Housing Products

(Building Products, Dimex, Residential - Pipe & Fittings and Global Compounds)

~\$3.5 Billion Sales (LTM 2Q 2022)



Infrastructure Products

(Infrastructure – Pipe & Fittings and Global Compounds)

~\$0.9 Billion Sales (LTM 2Q 2022)

Sales: **\$4.4B** EBITDA: **\$0.9B** – LTM 2Q 2022

N.A. Building Products

- #1 Premium PVC & Poly-ash Trim
- **#1** Non-wood Shutters
- #3 PVC Siding #3 Premium Siding

N.A. Roofing

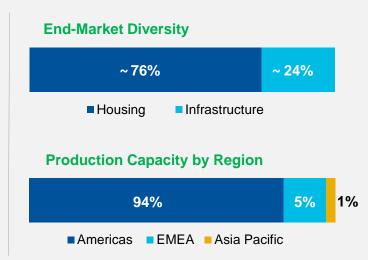
- #1 Clay Tile #1 Composite Roofing
- #1 Concrete Tile #2 Stone Coated Metal

N.A. PVC Pipe & Fittings and Compounds

#1 PVC Fittings #1 PVC Compounds #2 PVC Pipe

N.A. Stone and Windows

- **#1** Architectural Stone Veneer
- **#1** Texas New Construction Windows



Compelling Long-Term Growth Opportunities

Long Term Housing Trends

- Over 10 years of underbuilding in residential housing
- Demographics and work from home flexibility supporting long-term housing strength

Recurring R&R Revenue Stream

 R&R activity expected to remain strong, driven by high number of homes in prime remodel age, healthy home equity levels, low inventory of "trade up" homes, and lower historical volatility in R&R

Infrastructure Bill & Inflation Reduction Act

- Long term demand and product substitution supports Westlake's leading PVC pipe and fittings
- Westlake's global compounds support increased spending on power grid, broad band and electrification



HIP Portfolio Overview

Examples

Long-Term Demand Opportunities



















- · Residential housing growth and outdoor living
- Demographics and work flexibility drive housing growth
- · Growing consumer commitment to made in the USA green sustainable products













- PVC replacing iron and concrete pipe for water usage
- Aging infrastructure & U.S. infrastructure bill







- · U.S. Infrastructure bill spend on power grid & broadband
- Housing, construction, and electrification trends
- · Medical equipment demand growth and sustainable automotive interiors

Recent Updates

- ► Longer-term fundamentals for housing strength remain intact related to recent decade plus of under-building, increasingly favorable demographics, and prevalence of remote work
- Affordability and rising mortgage rates are slowing new construction activity yet the undersupplied housing market continues to support new construction activity at more normalized levels
- R&R activity expected to remain strong driven by high number of homes in prime remodel age, healthy home equity levels, low inventory of "trade-up" homes, backlog of projects, and lower historical volatility in R&R
- Infrastructure Investment and Jobs Act beginning to drive demand as states and municipalities develop and start construction of projects to address our nations long neglected infrastructure needs



HIP Benefits from Significant Scale and a Long History of Customer Satisfaction

Significant growth since 2016 driven by both organic **market growth** and **strategic M&A**

Prior to 2016

Leader in PVC Pipe

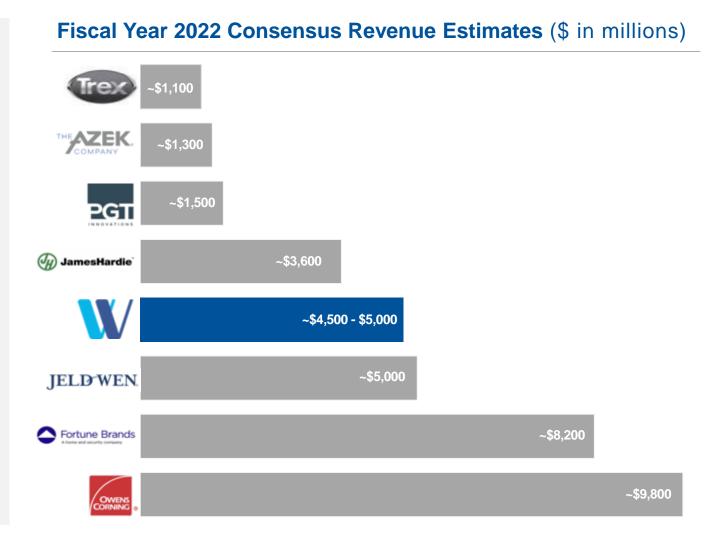
Acquired Royal Building Products to become leader in Vinyl building products

Acquired NAKAN Global Compounds and DaVinci Composite Roofing

Aug. Acquired LASCO Fittings

Sep. Acquired Dimex Post Industrial Recycled Products

Oct. Acquired Boral North America Building Products





Closer to the Customer with Value-Added Name Brands **Driving Margin Stability and Brand Loyalty**

Brand Value

Brands make up the majority of Westlake **Royal Building Products** offering that drive higher and more stable margins

~80% of Sales

Go through 1 Step distributors who sell

distribution

Siding &
Accessories



Flagship Brands





US

TAM*

#1 Non-wood Shutters **#3** Premium Siding

Market Positions

Trim & **Molding**





Strong housing construction demand

Growth Opportunities



#1 Premium PVC Trim #1 Poly-Ash Trim





Displacing natural slate and other alternatives

#1 Concrete & Clay Tile

Roofing



· Strong housing construction demand Majority is driven by stable R&R spend ~\$15B

#1 Composite Tile **#2** Stone Coated Metal

Stone





NEWPOINT.



Magnolia Collection

Housing construction and R&R spend

· Market leading brands support demand

~\$4B

#1 Architectural Stone Veneer

to the final customer enhancing margins **Windows** over two-step





Legacy Collection

Krestmark* Collection



Leveraging strength in Texas and other regions

Westlake's innovation in cultured stone

New home construction demand

Stable R&R spend provides additional support

Leading position in attractively growing Texas market and surrounding areas

Outdoor Living





· Displacing wood decking

Growing outdoor trends post-pandemic

Market leading brands appeal to consumers

Attractive aesthetics

Leveraging leading brands driving higher penetration in **Outdoor Living**



Supporting Our Prominent Partners with Tools and Scale

Prominent Partners Across North America



Demand Generation Tools





Scale, Breadth, and Availability



















For Our Brands

- · Advertising, social media and web marketing efforts
- Industry leading position at trade shows
- Marketing cloud tools from Salesforce to target new contractors
- Online design tools to drive homeowner brand choice

For Distributors & Contractors

- Dedicated website and social media for Westlake Royal Pros
- · Training and support offering
- One Click Contractor partnership providing a completely virtual transaction experience and eliminating paper contracts

Why Distributors Choose Us

- Our national presence appeals to distributors as they consolidate spend
- Reliability supported by our nationwide footprint and product availability
- Strong solutions and support offering



Significant Cross-Selling Opportunities



Through Boral Building Products Acquisition

Regional Expansion

 Strong presence in the West and South joins Westlake's existing strong presence in the East and Mid-West

Customers

- Provides customers greater selection and product offerings
- Creates cross-selling opportunities to existing customers of both legacy brands

Products

 Significantly expands product reach such as having the ability to provide premium roofing across North America



Through Product Integration

Legacy Portfolio

- Focused on siding & accessories as well as exterior and interior trim & moldings
- Adding more premium products across several categories

Customers

 Strengthening relationships with distributors through solutions and e-commerce offerings

Product Management

 Applying good, better, best product offering model that appeals to every type of consumer

Provides a Lever of Growth That Is Unique to Westlake



Demographics Support Long Term Housing Trends

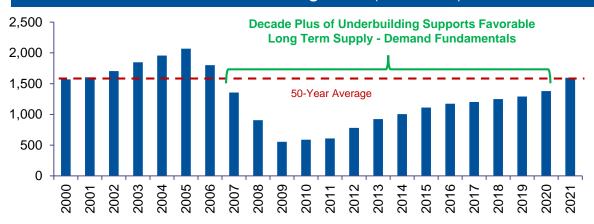
Long-term fundamentals for housing strength remain intact, which will benefit Westlake's Building Products and our PVC businesses:

- Favorable demographics with increasing number of U.S. population to be in peak household formation years
- Underbuilding of homes since 2007-2009 financial recession creates significant cumulative deficit in available homes today
- Impact from COVID-19 pandemic and increased work flexibility are increasing preferences for single family housing and enhanced indoor and outdoor living environment
- R&R activity expected to remain strong driven by high number of homes in prime remodel age, healthy home equity levels, low inventory of "trade up" homes, backlog of projects and lower historical volatility in R&R

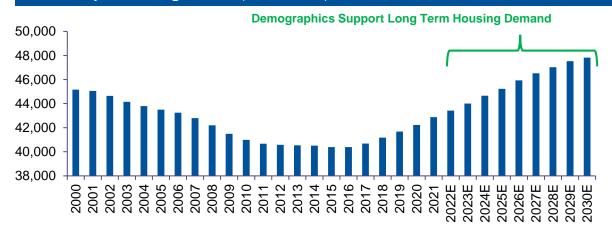
U.S. Repair and Remodel Expenditures (\$B)



Annual U.S. Housing Starts (Thousands)



U.S. Population Age 35-44 (Thousands): Peak Household Formation Years



Expect Continued Growth in Repair and Remodel Spend and Housing Starts



Significant Opportunity in Wood Conversion

Exterior Trim and Moldings Market ■ Polymers & Other Alternatives ■ Wood 20% ~\$3B 80% +1% ~\$30M **Market Share** Annual Increase **Composite Sales**



- Westlake Royal Building Products is focused on converting wood to our leading brand of trim & molding polymers that have significantly lower maintenance costs
- Homeowners want easy to maintain, beautiful and durable exteriors not a weekend maintenance list and contractors want to meet that need
- Accommodating conversion across every housing type by offering exterior and interior products to match any architectural style ranging from Victorian restorations to today's modern farmhouse

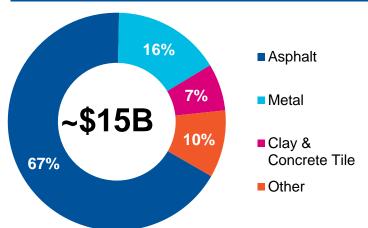


Displacing Other Roofing Applications

	Westlake Royal Roofing Solutions™	Asphalt	Natural Slate	Natural Shake
Wind Pesistant				
Fire Resistant				
Impact Resistant				
Freeze/Thaw Resistant				
Maintenance Free				
Color Options				
Strength	Partial Streng	Jth Lowe	er Performance	

- #1 provider of premium residential roofing products
- DaVinci composite roofing is competitively priced between high-end premium asphalt and natural slate and shake product offerings
- Boral Building Products acquisition adds leading positions in concrete, clay tile, and stone coated steel roofing product offerings
- DaVinci, Clay, Concrete, and Stone Coated Steel products all achieve a Class A fire rating and a class 4 impact rating for hail protection







Essential Materials and Solutions in Attractive Markets

Global Scale With Leading Market Positions

Performance & Essential Materials (PEM)



Performance Materials (PVC, Polyethylene, Epoxy)

~\$7.2 Billion Sales (LTM 2Q 2022)



Essential Materials

(Chlor-alkali, Olefins)

~\$3.5 Billion Sales (LTM 2Q 2022)

Sales: \$10.8B EBITDA: \$4.2B - LTM 2Q 2022

Ероху

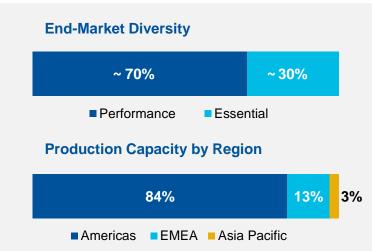
- #1 Specialty for Wind Energy
- #2 Specialty for European Aerospace
- #2 Specialty for N.A. Automotive
- #2 N.A. & European Epoxy Resin

Chlorovinyls

- **#1** Global Combined Chlorovinyls
- #2 Global PVC
- #2 Global Chlor-Alkali
- #2 Global Specialty PVC

Polyethylene

- #2 N.A. Autoclave Polyethylene
- #3 N.A. Low Density Polyethylene



Compelling Long-Term Growth Opportunities

Chloro-Vinyl Dynamics

- Recently completed Geismar PVC capacity additions deliver near-term value
- Newly announced Chlorovinyl debottlenecks, including 110k ECUs & 600 mm lbs of VCM in Geismar will drive further bottom line growth

New Growth Lever With Epoxy

- Trends in wind energy, light weighting, coatings and electrification resulting in demand above global GDP
- Global scale manufacturing supported with R&D drive continued specialization

LDPE Opportunity

- Growing specialty and differentiated PE to drive higher margins
- Ongoing product formulation and sustainable product solutions drive closer customer relationships



Performance & Essential Materials for Everyday Life

Product	Long-Term Demand Opportunities							
PVC	 PVC is an integral product for a significant number of housing and construction materials that are short in supply and high in demand PVC is a superior product over lead, iron and concrete pipe driving material substitution Growth in consumer demand for products such as premium vinyl flooring and artificial leather for specialty PVC 							
Chlor-Alkali	Robust demand for chlorine supporting global PVC demand Strong demand for caustic driven by industrial and manufacturing demand							
LDPE & LLDPE	 Population growth and urbanization driving packaging demand Light weighting packaging increasing demand for performance materials 							
Ероху	 Macro trends expected to drive demand above global GDP for essential materials in: ✓ Wind energy ✓ Coatings ✓ Electrification ✓ Light weighting ✓ Adhesives 							

Recent Updates

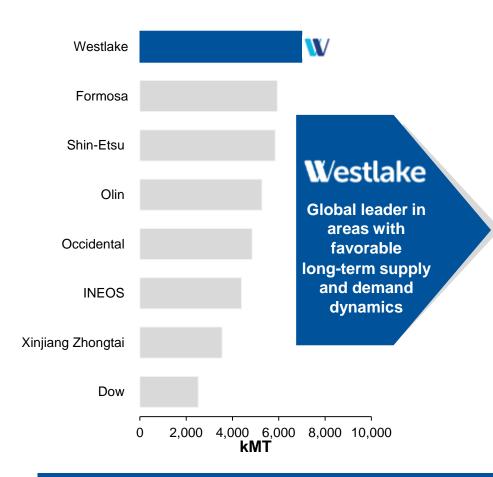
- Over 75% of production capacity concentrated in North America provides significant and durable cost advantage relative to global competitors
- ► Epoxy extends Westlake's end-market exposure to higher growth sustainability-oriented markets such as wind energy as well as automotive and aerospace light weighting
- Expect improved demand growth in Asia as economic activity picks-up from pandemic related lockdowns in the first half of 2022 to improve global supply / demand dynamics
- Increasing mix of specialty, differentiated, and downstream product offerings with leading market positions enhances margin and competitive positioning
- ➤ Well positioned to benefit from secular demand driven by increasing product requirements for formulated, differentiated and specialty products in housing, packaging, wind energy, aerospace and automotive



Chlor-Alkali and PVC Benefitting from Compelling Supply & Demand Dynamics

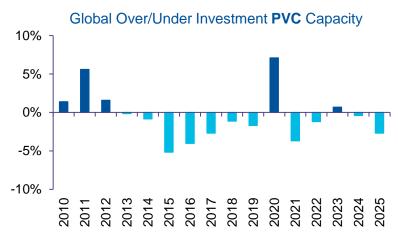
2021 Global Caustic & PVC Capacity

Relative Industry Changes in Capacity Compared to World GDP:

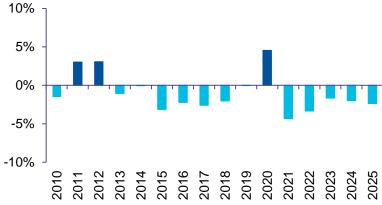


Both PVC and Chlor-Alkali demand growth is expected to materially exceed supply additions in the coming years supporting a robust outlook

- Complexity and capital cost of the Chlorovinyls chain raises barriers to entry leading to less capacity additions over time
- PVC demand is expected to be strong driven by global housing and infrastructure markets
- Caustic demand is driven by broad global economic growth with applications across a variety of end uses from paper to alumina to soaps and detergent





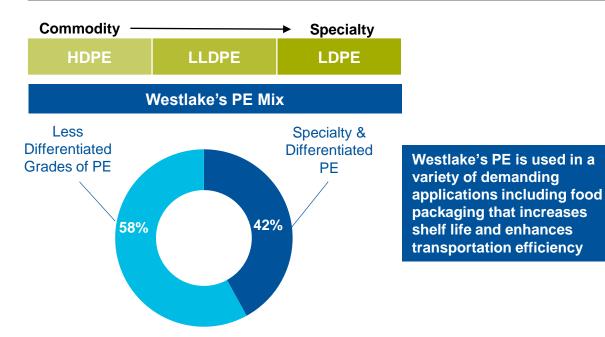


Largest Global Chlorovinyl Producer Providing Customers Leading Products and Service



Westlake's Unique LDPE Focus Provides Advantages

Westlake's PE Capacity Breakout



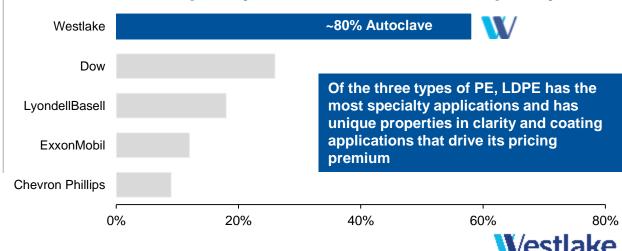
- Westlake is a leading producer of specialty polyethylene (PE) that drives higher pricing and customer specification compared to commodity PE grades
- 42% of Westlake's capacity is specialty PE that is harder to substitute for and generally not the focus of the other larger PE producers who tend to focus on the commodity PE that Westlake does not produce

Greater Mix of LDPE Bolsters Margin Advantage

- Westlake further adds to its advantage from LDPE by producing 80% of it through the even more specialized Autoclave method vs. Tubular LDPE
- Autoclave LDPE is more costly to build and requires greater development and customer focus increasing barriers to entry



LDPE Capacity as a % of Total PE Capacity



Penetrating New End-Markets Through Epoxy

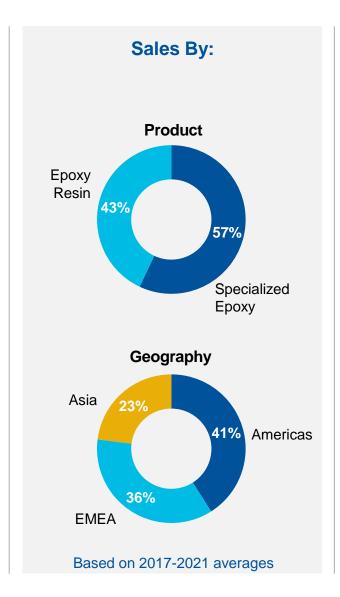
Epoxy at a Glance:

Epoxies expand Westlake's integrated materials business into attractive high-growth innovative and sustainability oriented end-use products

Applications & Products	Leadership Position					
Wind Energy	#1 Global					
Aerospace	#2 Europe					
Automotive	#2 North America					
Liquid Epoxy Resin	#2 North America, Europe					
BPA	#2 North America					

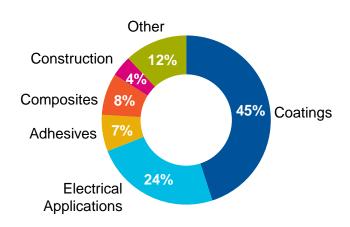
Other Epoxy Detail

- Significant global scale with 8 manufacturing sites worldwide and 5 R&D labs across 3 continents
- Epoxy operating rates are expected to increase over the next decade driven by increasing demand and limited capacity additions
- Fast growing markets:
 - Composites for wind energy, aerospace and automotive
 - Electrical applications including semiconductors
 - Adhesives across an array of markets
 - Coatings for food preservation and construction markets



Epoxy Market Overview

Global Industry Sales





Closer to Customers with Higher Margin Specialty Focus

Product	End-use and Applications	Market Position	Price Advantage (1) (per pound)
Specialty PE	Solar cell encapsulant film		Avg. Specialty
1000	 Personal care products Sterile medical packaging Food preservation 	Leading Producer	15.0¢ Premium PE Over Commodity PE
Specialty PVC	 Medical equipment such as blood bags Premium vinyl flooring and wall covering Consumer durables Automotive applications 	#2 in Global PVC #2 in Global Specialty PVC	Avg. Specialty PVC Over Commodity PVC
Epoxy Specialty Resin	 Wind energy application Composites for automotive & aerospace light weighting Electrification/semiconductor chips Coatings for consumer applications Adhesives and construction applications 	#2 in Epoxy Resin	Avg. Specialty Epoxy Over Commodity Epoxy
			(1) Based on cycle averages



Sustainable Commitments Embedded Across Westlake

Through Investments, Goals and Products

Reducing Scope 1 and 2 Emissions by 20% by 2030¹ Expanding
Portfolio of
Environmentally
Safe Products

Efforts
Recognized
Through Awards
and Industry
Memberships

To further reduce our carbon footprint, we are allocating capital to both proven and emerging technologies, including product and operational innovations

This Includes:

- Energy-efficiency projects
- Increasing use of less carbon-intensive energy providers
- · Adding more hydrogen as a fuel gas
- Other continuous operational improvements

Leading Practice Alignment:









Incorporating recycled and bio-derived materials while maintaining product quality



One Pellet Solution

an efficient polyethylene solution incorporating post consumer resin (PCR) while maintaining the strength of plastic materials



Epoxy

used in coatings and composites to fabricate wind turbine blades and light-weight aerospace and automotive components



Molecular-Oriented (PVC-O) Pipe

engineering solution for lighter-weight, more durable PVC pipe that is manufactured with a lower-carbon footprint than any other water main pipe materials; used in housing and infrastructure **Rewards** from the leading provider of business sustainability ratings - **EcoVadis**









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Several Industry Memberships











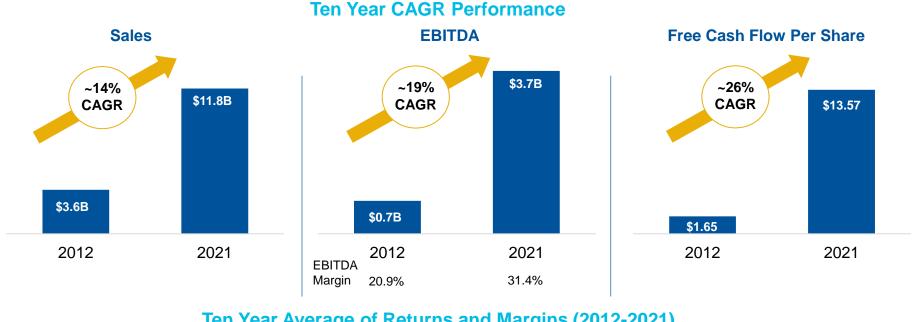


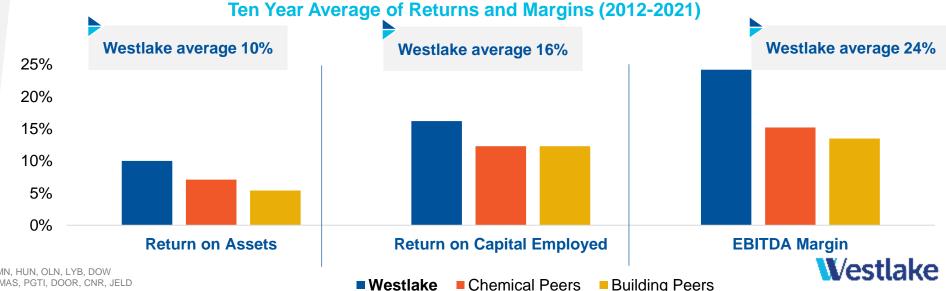


Westlake's History of Delivering Strong Financial Results

Higher Sales, Margins and Returns Attributable to:

- Focused Bottom Line Growth
- Asset Quality
- Operating Rate Advantages
- Chain Integration
- Leading Market Positions
- Specialty & Downstream Focus
- Advantaged Feedstock





Westlake History of Maintaining A Strong Balance Sheet

As of June 30, 2022

Strong Balance Sheet
With Significant
Availability to Support
Future Growth and
Investment

Cash \$1,317M
Fully Undrawn Revolver \$1,500M
Total Available Liquidity ~\$2,817M
Total Debt \$4,858M

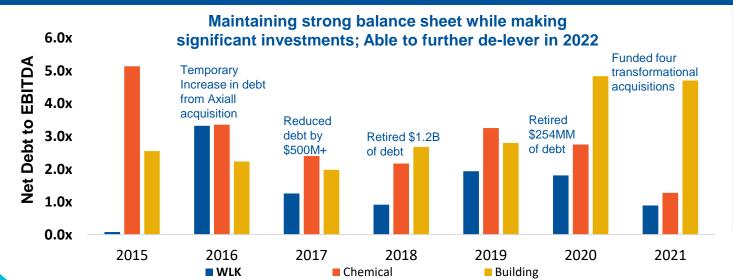


Debt maturity life of ~17 years compared to peer average of ~7 years



S&P BBB Fitch BBB

Moody's
Baa2



Westlake Chemical Partners (WLKP) & Westlake Corporation:

- Allows Westlake Corporation to capture a premium EBITDA multiple and reinvest it back into its core businesses, providing cost effective capital to fund future needs
- Over \$500M of equity proceeds raised by Westlake Partners has been reinvested by Westlake Corporation to generate incremental EBITDA at WLK



Successful History of M&A

Investment Criteria

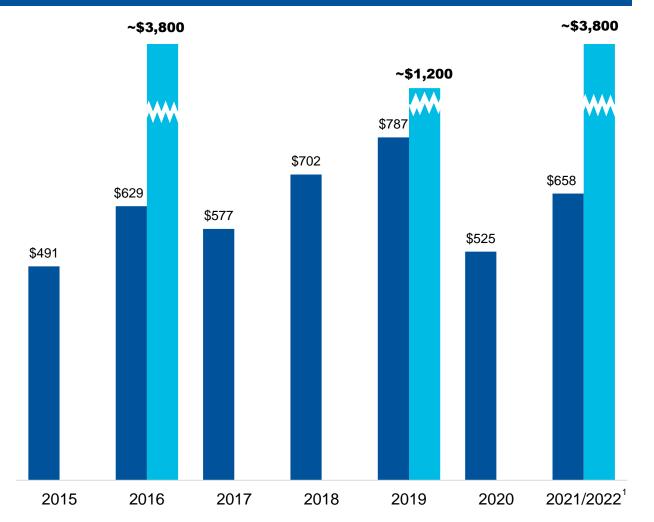
- Adjacent applications and products in core HIP and PEM segments
- Improves vertical integration strategy to further reduce costs
- 3 Buying below replacement costs
- Enhances production and technology capabilities
- Disciplined and opportunistic approach to acquisition opportunities

Focus	History of Successful Integration
 Investment below replacement cost Expands specialty PE offering Product integration improvement 	Acquisition of specialty PE from Eastman Chemical
 Specialty PVC offering expands market access Investment below replacement cost 	Acquisition of specialty PVC leader Vinnolit
 Investment below replacement cost Product integration Reduces cost and increases production 	Acquisition of Axiall Corporation
 Rich mix of leading brand products Expands geographic reach Product integration and cross-selling capabilities 	Acquisition of Boral North America, LASCO, Dimex
 Investment below replacement cost Provides access to current & new markets Improves integration 	Epoxy acquisition from Hexion
 Investment at attractive price Reduces cost of production Improves vertical integration 	Acquired 50% of LACC ethylene joint venture



Continuing to Allocate Capital Efficiently

Recent Capital Expenditures and Acquisitions (\$ in millions)







Key Takeaways of Westlake's Compelling Story

- Performance & Essential Materials (PEM) is well positioned to benefit from secular demand driven by increasing product requirements for formulated, differentiated and specialty products in housing, packaging, wind energy, aerospace and automotive
- Housing & Infrastructure Products (HIP) Longer-term fundamentals for housing remain intact related to recent decade plus of under-building, increasingly favorable demographics, prevalence of remote work, and aging housing stock driving repair and remodeling
- Well positioned to execute on long-term profitable growth by leveraging our globally advantaged low-cost position, shifting mix to more downstream and higher margin products, fully integrating \$3.8B of acquisitions, and driving operational excellence with a focus on continuous improvement throughout the organization
- Maintaining a disciplined and proven investment culture with a focus on economic value added (EVA) that is strongly supported by a healthy balance sheet and free cash generation profile
- Executing on growth with a commitment to sustainability and ESG by incorporating recycled material in our high-quality products and establishing long-term carbon emission reduction goals

Thank You For Attending and Showing Interest in Westlake's Exciting Future





Appendix



Material Factors to Westlake

We engaged a third-party leading research firm to perform a materiality assessment for Westlake in 2021. The materiality assessment identified a list of 14 ESG topics as being particular areas of focus, for us and our stakeholders

We consider these top 14 material topics and our related efforts throughout this report under our **5 ESG Pillars**, as determined by our materiality assessment:

Resilience

Operations

Products

People

Community





Reducing Our Environmental Impact



We are making progress to decrease our environmental footprint across multiple areas of focus*

NOx Emission Rate (tons) **28.6%**

(11,012 - 7,860)

reduction

SOx Emission Rate (tons) **97.7%**

(2.603 - 59)

reduction

Water Usage (MM gal)

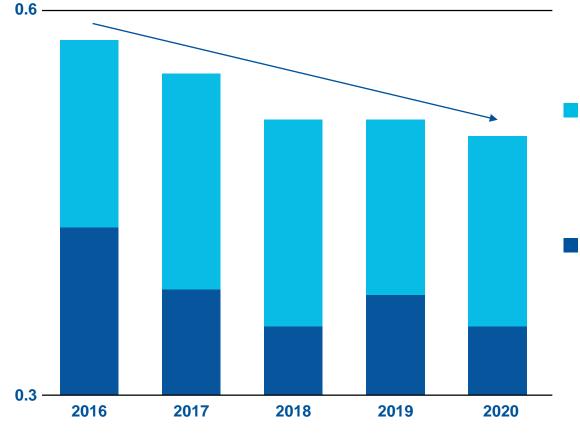
(18,220 - 17,277)

31.1%

5.2% reduction

Total Waste (tons) (228,587 - 87,616)reduction





- Scope 2 emissions are indirect GHG emissions associated with the purchase of electricity, steam, heat or cooling
- Scope 1 emissions are direct greenhouse (GHG) emissions that occur from sources that are controlled or owned by an organization (e.g., emissions associated with fuel combustion in boilers, furnaces or vehicles)



Performance & Essential Materials Overview

~\$10.7B

Revenue (LTM 2Q 2022)

~71%

Of Westlake's Sales

37%

EBITDA Margin

30

Production Locations

~6,800 Employees

	Performance									
Feedstock & Products	Sales LTM 2Q 2022	Materials & Consumer Applications								
		PVC	Housing, Construction & Infrastructure							
	~ \$7.2 Billion	Polyethylene	Medical & AutomotivePackagingConsumer Products							
		Ероху	Wind PowerLight WeightingAerospace & Automotive							
	Essential									
	~\$3.5	Chlor-Alkali	Water TreatmentDisinfectantsPaper & TissuesCardboard Packaging							
	Billion	Chlorovinyls Derivatives	Wind PowerLight WeightingPool Treatment							

Chlorovinyls

#1 Global Combined Chlorovinyls

#2 Global Chlor-Alkali

#2 Global PVC

#2 Global Specialty PVC

Epoxy

#1 Specialty for Wind Energy

#2 Specialty for European Aerospace

#2 Specialty for N.A. Automotive

#2 N.A. & European Liquid Epoxy Resin

Polyethylene

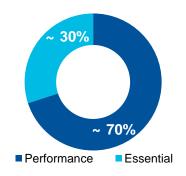
#2 N.A. Autoclave Polyethylene

#2 Specialty Co-Polymer Polyethylene

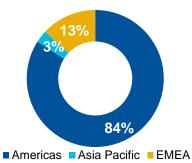
#3 N.A. Low Density Polyethylene

Locations across 8 countries with 42 billion pounds of capacity

Performance vs. Essential

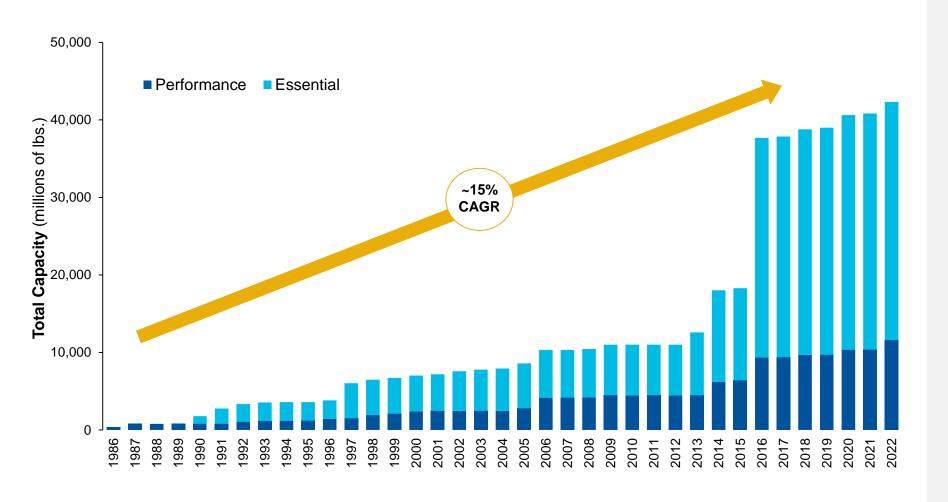


Production Capacity by Region





PEM has a Long History of Strategic & Profitable Growth

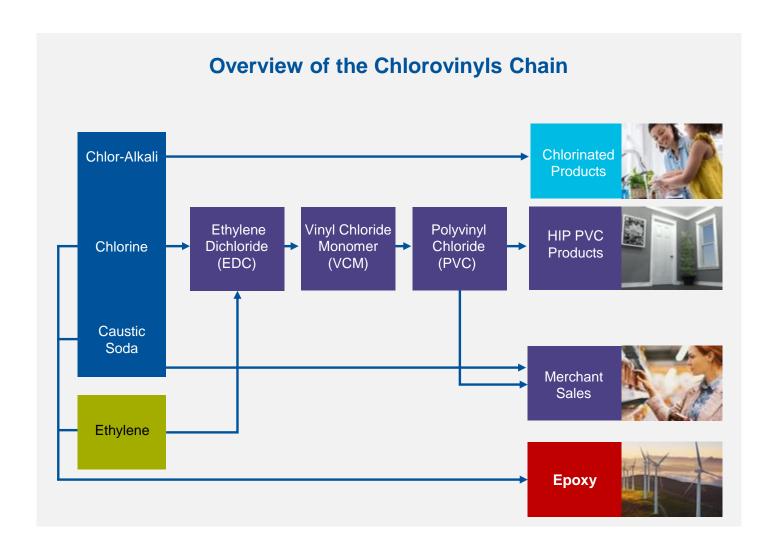


Key Expansion Events

- Expanded Ethylene Capacity (2013, 2014, 2016, 2017)
- Expanded PVC Capacity (2013, 2014, 2019, 2020)
- Expanded Chlor-Alkali Capacity (2013)
- Acquired Vinnolit Specialty PVC (2014)
- Acquired Axiall (2016)
- Acquired Ethylene Capacity via new cracker JV (2019, 2022)
- Acquired Hexion Epoxy, expanding product offering and adding new markets (2022)



Leading Scale, Vertical Integration with Globally Advantaged Low-Cost Position Drives Chlorovinyl Margin Support



Westlake benefits from its globally competitive cost position and integrated production footprint as the world's largest chlorovinyls manufacturer



Significant benefits from low cost North American natural gas and ethane driving a globally advantaged position in producing ethylene and chlor-alkali



Integrated position as the world's largest chlorovinyls producer further lowers production costs and enhances margin capture and resiliency



Complexity and capital cost of the vinyls chain raises barriers to entry



Recent Epoxy acquisition captures additional integration and downstream focus



Housing & Infrastructure Products Overview

~\$4.4B

Revenue (LTM 2Q 2022)

~29%

Of Westlake's Sales

17%

EBITDA Margin

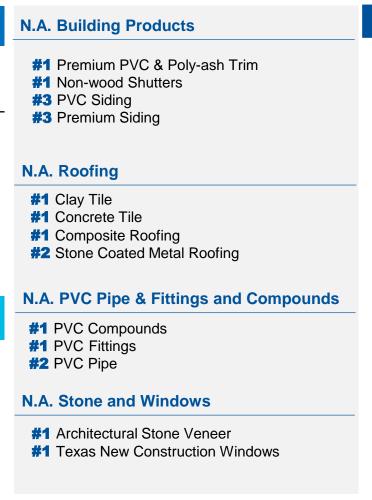
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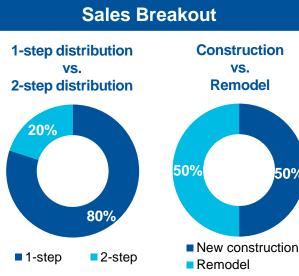
Production Locations

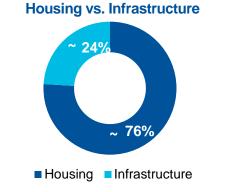
~8,760

Employees

	Housing							
	Sales LTM 2Q 2022	Description						
Business Units	~ \$3.5 Billion	 Building Products Residential Pipe & Fittings Residential Global Compounds Recycled Consumer Products 						
Bu	Infrastructure							
	~ \$0.9 Billion	Infrastructure Pipe & FittingsMedical MarketsAutomotive Markets						









Source: IHS Markit

Reconciliation of Westlake EBITDA to Net Income and to Cash Flow from Operating Activities

(in \$ millions)

	LT	M 2Q 2022	FY 2021	FY 2020	2022 Q2	2022 Q1	2021 Q4	2021 Q3	2021 Q2	2021 Q1	2020 Q4	2020 Q3	2020 Q2	2020 Q1
EBITDA	\$	4,966 \$	3,693 \$	1,247	\$ 1,456 \$	1,301 \$	1,131 \$	1,078 \$	932 \$	553 \$	386 \$	288 \$	236 \$	337
Less:														
Income Tax (Provision) Benefit		(885)	(607)	42	(274)	(234)	(183)	(193)	(158)	(72)	(33)	15	19	41
Interest Expense		(198)	(176)	(142)	(45)	(46)	(46)	(61)	(36)	(33)	(34)	(37)	(40)	(31)
Depreciation & Amortization		(965)	(840)	(774)	(264)	(257)	(240)	(204)	(202)	(195)	(196)	(197)	(191)	(190)
Non Controlling Interest		(53)	(55)	(43)	(14)	(8)	(17)	(13)	(14)	(11)	(10)	(12)	(9)	(12)
Net Income	\$	2,865 \$	2,015 \$	330	\$ 859 \$	756 \$	644 \$	607 \$	522 \$	242 \$	113 \$	57 \$	15 \$	145
Non Controlling Interest		53	55	43	14	8	17	13	14	11	10	12	9	12
Changes in operating assets & liabilities		127	301	778	1	(106)	122	109	67	2	316	230	454	(222)
Deferred income taxes		80	23	146	39	42	(26)	26	14	10	(8)	58	(30)	126
Cash flow from operating activities	\$	3,125 \$	2,394 \$	1,297	\$ 913 \$	700 \$	757 \$	755 \$	617 \$	265 \$	431 \$	357 \$	448 \$	61
Performance & Essential Materials EBITDA		4,176	3,247	897	1,162	1,071	997	946	846	458	313	160	145	279
Housing & Infrastructure Products EBITDA		867	534	389	310	258	162	137	130	105	99	131	93	66
Corporate EBITDA		(77)	(88)	(39)	(16)	(28)	(28)	(5)	(44)	(10)	(26)	(3)	(2)	(8)
Westlake EBITDA	\$	4,966 \$	3,693 \$	1,247	\$ 1,456 \$	1,301 \$	1,131 \$	1,078 \$	932 \$	553 \$	386 \$	288 \$	236 \$	337

Non-GAAP Financial Measures

This presentation includes the non-GAAP measure EBITDA. A reconciliation to net income and to cash flow from operating activities is included above.



Safe Harbor Language

This presentation contains certain forward-looking statements including statements regarding future profitable growth in both of our segments, market outlook, margin improvement for all of our products, maximizing shareholder value, housing and infrastructure market trends, sustainability goals and supply and demand dynamics as they relate to our products. Actual results may differ materially depending on factors such as general economic and business conditions; the cyclical nature of the chemical industry; the availability, cost and volatility of raw materials and energy; supply chain constraints; uncertainties associated with the United States, Europe and worldwide economies, including those due to war in Ukraine, political tensions in the Middle East and elsewhere; current and potential governmental regulatory actions in the United States and Europe and regulatory actions and political unrest in other countries; industry production capacity and operating rates; the supply/ demand balance for our products; competitive products and pricing pressures; instability in the credit and financial markets; access to capital markets; the COVID-19 pandemic and the response thereto; terrorist acts; operating interruptions including leaks, explosions, fires, weather-related incidents, mechanical failure, unscheduled downtime, labor difficulties, transportation interruptions, spills and releases and other environmental risks; changes in laws or regulations; technological developments; our ability to implement our business strategies; creditworthiness of our customers; and other factors described in our reports filed with the Securities and Exchange Commission. Many of these factors are beyond our ability to control or predict. Any of these factors, or a combination of these factors, could materially affect our future results of operations and the ultimate accuracy of the forward-looking statements. These forward-looking statements are not guarantees of our future performance, and our actual results and future developments may differ materially from those projected in the forward-looking statements. Management cautions against putting undue reliance on forward-looking statements. Every forward-looking statement speaks only as of the date of the particular statement, and we undertake no obligation to publicly update or revise any forward-looking statements.

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