



BANNER CORPORATION

NASDAQ: BANR

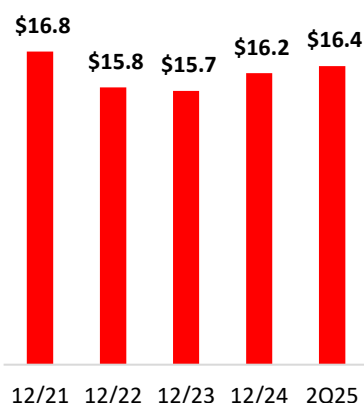
\$66.09 – 7/18/2025

The IR Group

FACT SHEET

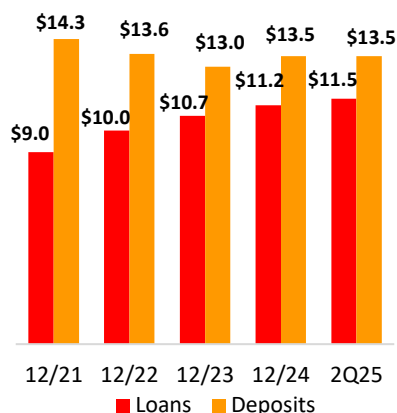
Total Assets

(in billions)



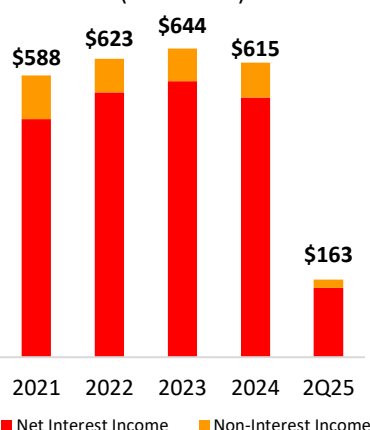
Loans and Deposits

(in billions)



Core Revenue

(in millions)



Core revenue excludes gain or loss on sale of securities, fair value adjustments and losses incurred on building and lease exits.

SECOND QUARTER 2025 HIGHLIGHTS

- Net interest margin, on a tax equivalent basis, was 3.92% for both the current and preceding quarters, compared to 3.70% in the second quarter a year ago.
- Revenue was \$162.2 million for the second quarter of 2025, compared to \$160.2 million in the preceding quarter and increased 8% from \$149.7 million in the second quarter a year ago.
- Adjusted revenue* (the total of net interest income and total non-interest income adjusted for the net gain or loss on the sale of securities, the net change in valuation of financial instruments, and losses incurred on building and lease exits) was \$163.0 million in the second quarter of 2025, compared to \$159.9 million in the preceding quarter and increased 8% from \$150.5 million in the second quarter a year ago.
- Net interest income was \$144.4 million in the second quarter of 2025, compared to \$141.1 million in the preceding quarter and increased 9% from \$132.5 million in the second quarter a year ago.
- Mortgage banking operations revenue was \$3.2 million for the second quarter of 2025, compared to \$3.1 million in the preceding quarter and \$3.0 million in the second quarter a year ago.
- Return on average assets was 1.13%, compared to 1.15% in the preceding quarter and 1.02% in the second quarter a year ago.
- Net loans receivable increased 2% to \$11.53 billion at June 30, 2025, compared to \$11.28 billion at March 31, 2025, and increased 5% compared to \$10.99 billion at June 30, 2024.
- Non-performing assets were \$49.8 million, or 0.30% of total assets, at June 30, 2025, compared to \$42.7 million, or 0.26% of total assets, at March 31, 2025 and \$33.3 million, or 0.21% of total assets, at June 30, 2024.
- The allowance for credit losses - loans was \$160.5 million, or 1.37% of total loans receivable, as of June 30, 2025, compared to \$157.3 million, or 1.38% of total loans receivable, as of March 31, 2025 and \$152.8 million, or 1.37% of total loans receivable, as of June 30, 2024.
- Total deposits decreased to \$13.53 billion at June 30, 2025, compared to \$13.59 billion at March 31, 2025, and increased 3% compared to \$13.08 billion at June 30, 2024.
- Core deposits represented 89% of total deposits at June 30, 2025.
- Dividends paid to shareholders were \$0.48 per share in the quarter ended June 30, 2025.
- Common shareholders' equity per share increased 1% to \$53.95 at June 30, 2025, compared to \$53.16 at the preceding quarter end, and increased 10% from \$49.07 at June 30, 2024.
- Tangible common shareholders' equity per share* increased 2% to \$43.09 at June 30, 2025, compared to \$42.27 at the preceding quarter end, and increased 13% from \$38.12 at June 30, 2024.

*Non-GAAP (Generally Accepted Accounting Principles) measure

SUMMARY

Banner Corporation is a \$16.44 billion bank holding company operating a commercial bank in four Western states through a network of branches offering a full range of deposit services and business, commercial real estate, construction, residential, agricultural and consumer loans. Visit Banner Bank on the Web at www.bannerbank.com.



Share Data as of 7/18/2025

Recent Price	\$66.09	Market Cap	\$2.29 B
Shares Outstanding	34.6M	Book Value	\$53.95
Estimated Float	33.8M	Price/Book	1.23x
Insider Ownership	2%	Tangible Book Value	\$43.09
Institutional Ownership	93%	Price/Tangible Book	1.53x
Avg. Daily Volume	205,986	2Q25 Net Interest Margin*	3.92%

*Tax Equivalent

Quarterly Financial Highlights (in thousands except shares and per share data)

Income Statement

	Jun 30, 2025	Mar 31, 2025	Jun 30, 2024
Interest income	\$ 200,259	\$ 193,868	\$ 189,138
Interest expense	55,860	52,785	56,592
Net interest income before provision for credit losses	144,399	141,083	132,546
Provision for credit losses	4,795	3,139	2,369
Net interest income after provision for credit losses	139,604	137,944	130,177
Non-interest income	17,666	18,793	17,951
Net loss on sale of securities	(3)	-	(562)
Net change in valuation of financial instruments carried at fair value	88	315	(190)
Total non-interest income	17,751	19,108	17,199
Total non-interest expense	101,348	101,259	98,128
Income before provision for income taxes	56,007	55,793	49,248
Provision for income taxes	10,511	10,658	9,453
Net income	\$ 45,496	\$ 45,135	\$ 39,795
Diluted earnings per share	\$ 1.31	\$ 1.30	\$ 1.15
Cumulative dividends per share	\$ 0.48	\$ 0.48	\$ 0.48
Diluted weighted avg. shares O/S	34,738,948	34,778,687	34,537,012

Balance Sheet

	Jun 30, 2025	Mar 31, 2025	Jun 30, 2024
Total assets	\$ 16,437,169	\$ 16,170,812	\$ 15,816,194
Total shareholders' equity	\$ 1,865,664	\$ 1,833,453	\$ 1,690,766
Tangible common shareholders' equity	\$ 1,490,396	\$ 1,457,730	\$ 1,313,408
Common shareholders' equity per share (1)	\$ 53.95	\$ 53.16	\$ 49.07
Common shareholders' tangible equity per share (1)(2)	\$ 43.09	\$ 42.27	\$ 38.12
Common shareholders' tangible equity to tangible assets (2)	9.28%	9.23%	8.51%
Consolidated tier 1 leverage capital ratio	11.29%	11.22%	10.80%

Key Financial Ratios

Net interest margin, tax equivalent	3.92%	3.92%	3.70%
Return on average assets	1.13%	1.15%	1.02%
Return on average equity	9.92%	10.17%	9.69%
Efficiency ratio (3)	62.50%	63.21%	65.53%
Adjusted efficiency ratio (4)	60.28%	62.18%	63.60%

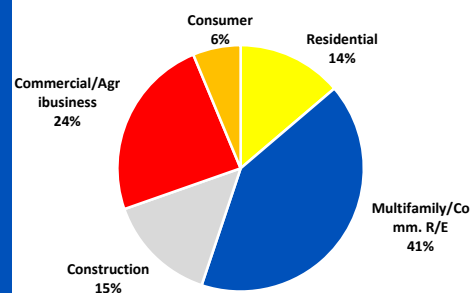
(1) Calculation is based on number of common shares outstanding at the end of the period rather than weighted average shares outstanding.

(2) Common shareholders' tangible equity excludes goodwill and other intangibles. Tangible assets exclude goodwill and other intangible assets. These ratios represent non-GAAP financial measures.

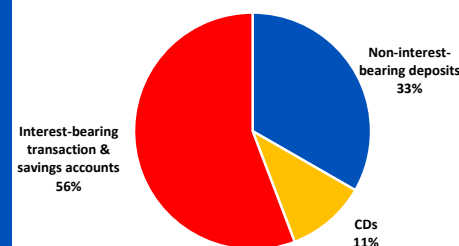
(3) Non-interest expense divided by the total of net interest income (before provision for loan losses) and non-interest income.

(4) Adjusted non-interest expense divided by adjusted revenue. Adjusted revenue excludes net gain (loss) on sale of securities and fair value adjustments. Adjusted non-interest expense excludes amortization of core deposit intangibles, REO operations and state/municipal business and use taxes. These represent non-GAAP.

Loan Portfolio



Deposit Portfolio



Analyst Coverage

D.A. Davidson & Co.

Jeff Rulis-July 17, 2025

Janney

Tim Coffey-July 17, 2025

Keefe, Bruyette & Woods

Kelly Motta-July 17, 2025

Raymond James

David Feaster-July 17, 2025

Stephens Inc.

Andrew Terrell-July 17, 2025

Standard & Poor's

Corporate Information

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