# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q

<b>∠</b> QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)	OF THE SECURITIES	EXCHANGE ACT OF 1934	
For the quarterly period	ended September 30, 20 or	017	
☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)	OF THE SECURITIES	EXCHANGE ACT OF 1934	
For the transition period from	to		
Commission File !	Number: 001-32641		
BROOKDALE SEI	NIOR LIVIN	G INC.	
(Exact name of registrant	t as specified in its chart	er)	
Delaware		20-3068069	
(State or other jurisdiction of incorporation or organization)	(I.	R.S. Employer Identification No.)	
111 Westwood Place, Suite 400, Brentwood, Tennessee		37027	
(Address of principal executive offices)		(Zip Code)	
(615) 2 (Registrant's telephone nu	2 <b>1-2250</b> umber, including area co	de)	
ndicate by check mark whether the registrant (1) has filed all reports required furing the preceding 12 months (or for such shorter period that the registrate equirements for the past 90 days. Yes $\boxtimes$ No $\square$			
ndicate by check mark whether the registrant has submitted electronically and be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of he registrant was required to submit and post such files). Yes ⊠ No □			
ndicate by check mark whether the registrant is a large accelerated filer, a emerging growth company. See the definitions of "large accelerated filer," "ac n Rule 12b-2 of the Exchange Act.			
Large accelerated filer ⊠		Accelerated filer	
Non-accelerated filer	ng company)	Smaller reporting company	
		Emerging growth company	
f an emerging growth company, indicate by check mark if the registrant has evised financial accounting standards provided pursuant to Section 13(a) of t		ended transition period for complying	ng with any new or
ndicate by check mark whether the registrant is a shell company (as defined in	n Rule 12b-2 of the Exch	ange Act).Yes □ No ⊠	
As of November 3, 2017, 186,391,101 shares of the registrant's common stock	, \$0.01 par value, were or	utstanding (excluding unvested restr	ricted shares).
	1		

# TABLE OF CONTENTS BROOKDALE SENIOR LIVING INC.

# FORM 10-Q

# FOR THE QUARTER ENDED SEPTEMBER 30, 2017

PART I.	FINANCIAL INFORMATION	PAGE
Item 1.	Financial Statements	
	Condensed Consolidated Balance Sheets - As of September 30, 2017 (Unaudited) and December 31, 2016	<u>3</u>
	Condensed Consolidated Statements of Operations - Three and nine months ended September 30, 2017 and 2016 (Unaudited)	<u>4</u>
	Condensed Consolidated Statement of Equity - Nine months ended September 30, 2017 (Unaudited)	<u>5</u>
	Condensed Consolidated Statements of Cash Flows - Nine months ended September 30, 2017 and 2016 (Unaudited)	<u>6</u>
	Notes to Condensed Consolidated Financial Statements (Unaudited)	<u>7</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>26</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>55</u>
Item 4.	Controls and Procedures	<u>55</u>
PART II.	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	<u>56</u>
Item 1A.	Risk Factors	<u>56</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>56</u>
Item 5.	Other Information	<u>56</u>
Item 6.	<u>Exhibits</u>	<u>58</u>
Signatures		<u>59</u>
	2	

# PART I. FINANCIAL INFORMATION

### Item 1. Financial Statements

# BROOKDALE SENIOR LIVING INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except stock amounts)

	S	eptember 30, 2017		December 31, 2016
Assets		(Unaudited)		
Current assets				
Cash and cash equivalents	\$	291,554	\$	216,397
Marketable securities		246,376		_
Cash and escrow deposits – restricted		43,724		32,864
Accounts receivable, net		130,943		141,705
Assets held for sale		106,435		97,843
Prepaid expenses and other current assets, net		116,820	_	130,695
Total current assets		935,852		619,504
Property, plant and equipment and leasehold intangibles, net		6,180,376		7,379,305
Cash and escrow deposits – restricted		23,541		28,061
Investment in unconsolidated ventures		185,880		167,826
Goodwill		505,783		705,476
Other intangible assets, net		64,877		83,007
Other assets, net		195,857		234,508
Total assets	\$	8,092,166	\$	9,217,687
Liabilities and Equity				
Current liabilities				
Current portion of long-term debt	\$	553,567	\$	145,649
Current portion of capital and financing lease obligations		92,937		69,606
Trade accounts payable		76,977		77,356
Accrued expenses		317,927		328,037
Refundable entrance fees and deferred revenue		83,672		106,946
Tenant security deposits		3,316		3,548
Total current liabilities		1,128,396		731,142
Long-term debt, less current portion		3,384,211		3,413,998
Capital and financing lease obligations, less current portion		1,484,652		2,415,914
Deferred liabilities		236,901		267,364
Deferred tax liability		134,622		80,646
Other liabilities		213,698		230,891
Total liabilities		6,582,480		7,139,955
Preferred stock, \$0.01 par value, 50,000,000 shares authorized at September 30, 2017 and December 31, 2016; no shares issued and outstanding		_		_
Common stock, \$0.01 par value, 400,000,000 shares authorized at September 30, 2017 and December 31, 2016; 194,716,651 and 193,224,082 shares issued and 191,538,250 and 190,045,681 shares outstanding (including 5,147,149 and 4,608,187 unvested restricted shares), respectively		1,915		1,900
Additional paid-in-capital		4,120,963		4,102,397
Treasury stock, at cost; 3,178,401 shares at September 30, 2017 and December 31, 2016		(56,440)		(56,440)
Accumulated deficit		(2,556,351)		(1,969,875)
Total Brookdale Senior Living Inc. stockholders' equity		1,510,087		2,077,982
• • •		(401)		(250)
Noncontrolling interest				
Total equity		1,509,686	_	2,077,732
Total liabilities and equity	\$	8,092,166	\$	9,217,687

# BROOKDALE SENIOR LIVING INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited, in thousands, except per share data)

	 Three Mo Septen		 Nine Months Ended September 30,			
	2017	2016	2017		2016	
Revenue						
Resident fees	\$ 922,892	\$ 1,042,831	\$ 2,873,889	\$	3,158,547	
Management fees	18,138	15,532	56,474		50,498	
Reimbursed costs incurred on behalf of managed communities	236,958	187,763	650,863		559,067	
Total revenue	1,177,988	1,246,126	3,581,226		3,768,112	
Expense						
Facility operating expense (excluding depreciation and amortization of \$105,424, \$118,756, \$325,976, and \$351,667, respectively)	650,654	704,221	1,967,601		2,113,226	
General and administrative expense (including non-cash stock-based compensation expense of \$7,527, \$8,455, \$22,547 and \$27,218,						
respectively)	63,779	63,425	196,429		246,741	
Transaction costs	1,992	659	12,924		1,950	
Facility lease expense	84,437	92,519	257,934		281,890	
Depreciation and amortization	117,649	130,783	366,023		391,314	
Goodwill and asset impairment	368,551	19,111	390,816		26,638	
Loss on facility lease termination	4,938	_	11,306		_	
Costs incurred on behalf of managed communities	236,958	187,763	650,863		559,067	
Total operating expense	1,528,958	1,198,481	3,853,896		3,620,826	
Income (loss) from operations	(350,970)	47,645	(272,670)		147,286	
Interest income	1,285	809	2,720		2,239	
Interest expense:						
Debt	(44,382)	(43,701)	(126,472)		(131,422)	
Capital and financing lease obligations	(31,999)	(50,401)	(114,086)		(151,561)	
Amortization of deferred financing costs and debt premium (discount)	(3,544)	(2,380)	(8,827)		(6,978)	
Change in fair value of derivatives	(74)	_	(159)		(28)	
Debt modification and extinguishment costs	(11,129)	(1,944)	(11,883)		(3,240)	
Equity in (loss) earnings of unconsolidated ventures	(6,722)	(878)	(10,311)		478	
(Loss) gain on sale of assets, net	(233)	(425)	(1,383)		2,126	
Other non-operating income	 2,621	 3,706	6,519		11,011	
Income (loss) before income taxes	(445,147)	(47,569)	(536,552)		(130,089)	
Benefit (provision) for income taxes	31,218	(4,159)	(50,075)		(5,947)	
Net income (loss)	(413,929)	(51,728)	(586,627)		(136,036)	
Net (income) loss attributable to noncontrolling interest	44	43	151		126	
Net income (loss) attributable to Brookdale Senior Living Inc. common stockholders	\$ (413,885)	\$ (51,685)	\$ (586,476)	\$	(135,910)	
Basic and diluted net income (loss) per share attributable to Brookdale Senior Living Inc. common stockholders	\$ (2.22)	\$ (0.28)	\$ (3.15)	\$	(0.73)	
Weighted average shares used in computing basic and diluted net income (loss) per share	186,298	185,946	186,068		185,641	
	 100,270	 102,770	100,000		102,071	

# BROOKDALE SENIOR LIVING INC. CONDENSED CONSOLIDATED STATEMENT OF EQUITY Nine Months Ended September 30, 2017

(Unaudited, in thousands)

_												
	Shares	Amount	Additional Paid-In- Capital	7	Treasury Stock		Accumulated Deficit				Noncontrolling Interest	Total Equity
Balances at January 1, 2017	190,046	\$ 1,900	\$ 4,102,397	\$	(56,440)	\$	(1,969,875)	\$	2,077,982	\$	(250)	\$ 2,077,732
Compensation expense related to restricted stock grants	_	_	22,547		_		_		22,547		_	22,547
Net income (loss)	_	_	_		_		(586,476)		(586,476)		(151)	(586,627)
Issuance of common stock under Associate Stock Purchase Plan	130	1	1,585		_		_		1,586		_	1,586
Restricted stock, net	1,755	18	(18)		_		_				_	_
Shares withheld for employee taxes	(393)	(4)	(5,662)		_		_		(5,666)		_	(5,666)
Other	_	_	114		_		_		114		_	114
Balances at September 30, 2017	191,538	\$ 1,915	\$ 4,120,963	\$	(56,440)	\$	(2,556,351)	\$	1,510,087	\$	(401)	\$ 1,509,686

# BROOKDALE SENIOR LIVING INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited, in thousands)

**Nine Months Ended** 

	Septembe	
	2017	2016
Cash Flows from Operating Activities		
Net income (loss)	\$ (586,627) \$	(136,036
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Loss on extinguishment of debt, net	669	375
Depreciation and amortization, net	374,850	398,292
Goodwill and asset impairment	390,816	26,638
Equity in loss (earnings) of unconsolidated ventures	10,311	(478
Distributions from unconsolidated ventures from cumulative share of net earnings	1,365	6,400
Amortization of deferred gain	(3,277)	(3,279
Amortization of entrance fees	(2,457)	(3,111
Proceeds from deferred entrance fee revenue	4,519	11,327
Deferred income tax provision	48,669	3,804
Change in deferred lease liability	(9,204)	2,553
Change in fair value of derivatives	159	28
Loss (gain) on sale of assets, net	1,383	(2,126
Loss on facility lease termination	11,306	_
Non-cash stock-based compensation	22,547	27,218
Non-cash interest expense on financing lease obligations	13,960	19,728
Amortization of (above) below market lease, net	(5,091)	(5,165
Other	(4,699)	(6,360
Changes in operating assets and liabilities:		
Accounts receivable, net	10,765	8,183
Prepaid expenses and other assets, net	23,323	(7,338
Accounts payable and accrued expenses	(21,459)	(73,892
Tenant refundable fees and security deposits	(232)	(693
Deferred revenue	1,513	11,213
Net cash provided by operating activities	283,109	277,281
Cash Flows from Investing Activities		
Change in lease security deposits and lease acquisition deposits, net	(411)	(1,776
Change in cash and escrow deposits — restricted	(6,340)	(1,810
Purchase of marketable securities	(246,376)	_
Additions to property, plant and equipment and leasehold intangibles, net	(140,044)	(263,950
Acquisition of assets, net of related payables and cash received	(400)	(12,157
Investment in unconsolidated ventures	(187,600)	(6,071
Distributions received from unconsolidated ventures	11,491	4,836
Proceeds from sale of assets, net	34,570	219,471
Property insurance proceeds	4,430	6,360
Other	962	723
Net cash used in investing activities	(529,718)	(54,374
Cash Flows from Financing Activities		
Proceeds from debt	1,293,047	202,132
Repayment of debt and capital and financing lease obligations	(958,703)	(217,696
Proceeds from line of credit	100,000	1,276,500
Repayment of line of credit	(100,000)	(1,486,500
Payment of financing costs, net of related payables	(5,705)	(1,414
Proceeds from refundable entrance fees, net of refunds	(2,241)	(907
Payment on lease termination	(552)	(9,250
Payments of employee taxes for withheld shares	(5,666)	(1,435
	* * * *	1,818
Other	1,586	1,81

Net cash provided by (used in) financing activities	321,766	(236,752)
Net increase (decrease) in cash and cash equivalents	 75,157	(13,845)
Cash and cash equivalents at beginning of period	 216,397	88,029
Cash and cash equivalents at end of period	\$ 291,554	\$ 74,184

# BROOKDALE SENIOR LIVING INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. Description of Business

Brookdale Senior Living Inc. ("Brookdale" or the "Company") is the leading operator of senior living communities throughout the United States. The Company is committed to providing senior living solutions primarily within properties that are designed, purpose-built and operated to provide the highest quality service, care and living accommodations for residents. The Company operates independent living, assisted living and dementia-care communities and continuing care retirement centers ("CCRCs"). Through its ancillary services programs, the Company also offers a range of outpatient therapy, home health and hospice services to residents of many of its communities and to seniors living outside its communities.

#### 2. Summary of Significant Accounting Policies

#### Basis of Presentation

The accompanying unaudited interim condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") for quarterly reports on Form 10-Q. In the opinion of management, these financial statements include all adjustments necessary to present fairly the financial position, results of operations and cash flows of the Company as of September 30, 2017, and for all periods presented. The condensed consolidated financial statements are prepared on the accrual basis of accounting. All adjustments made have been of a normal and recurring nature. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. The Company believes that the disclosures included are adequate and provide a fair presentation of interim period results. Interim financial statements are not necessarily indicative of the financial position or operating results for an entire year. It is suggested that these interim financial statements be read in conjunction with the audited financial statements and the notes thereto, together with management's discussion and analysis of financial condition and results of operations, included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2016 filed with the SEC on February 15, 2017.

#### Principles of Consolidation

The consolidated financial statements include the accounts of Brookdale and its wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated. Investments in affiliated companies that the Company does not control, but has the ability to exercise significant influence over governance and operation, are accounted for by the equity method. The ownership interest of consolidated entities not wholly-owned by the Company are presented as noncontrolling interests in the accompanying consolidated financial statements. Noncontrolling interest represents the share of consolidated entities owned by third parties. Noncontrolling interest is adjusted for the noncontrolling holder's share of additional contributions, distributions and the proportionate share of the net income or loss of each respective entity.

The Company continually evaluates its potential variable interest entity ("VIE") relationships under certain criteria as provided for in Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 810, Consolidation ("ASC 810"). ASC 810 broadly defines a VIE as an entity with one or more of the following characteristics: (a) the total equity investment at risk is insufficient to finance the entity's activities without additional subordinated financial support; (b) as a group, the holders of the equity investment at risk lack (i) the ability to make decisions about the entity's activities through voting or similar rights, (ii) the obligation to absorb the expected losses of the entity, or (iii) the right to receive the expected residual returns of the entity; or (c) the equity investors have voting rights that are not proportional to their economic interests, and substantially all of the entity's activities either involve, or are conducted on behalf of, an investor that has disproportionately few voting rights. The Company performs this analysis on an ongoing basis and consolidates any VIEs for which the Company is determined to be the primary beneficiary, as determined by the Company's power to direct the VIE's activities and the obligation to absorb its losses or the right to receive its benefits, which are potentially significant to the VIE. Refer to Note 13 for more information about the Company's VIE relationships.

#### Revenue Recognition

#### Resident Fees

Resident fee revenue is recorded when services are rendered and consists of fees for basic housing and certain support services and fees associated with additional services such as assisted living care, skilled nursing care, ancillary services and personalized health services. Residency agreements are generally for a term of 30 days to one year, with resident fees billed monthly in advance. Revenue for certain skilled nursing services and ancillary services is recognized as services are provided, and such fees are billed monthly in arrears.

#### Management Fees

The Company manages certain communities under contracts which provide periodic management fee payments to the Company. Management fees are generally determined by an agreed upon percentage of gross revenues (as defined) and are recorded monthly. Certain management contracts also provide for an annual incentive fee to be paid to the Company upon achievement of certain metrics identified in the contract. Incentive fee revenue is recorded at the conclusion of the contract year at the amount due pursuant to the contractual arrangements.

#### Reimbursed Costs Incurred on Behalf of Managed Communities

The Company manages certain communities under contracts which provide periodic management fee payments to the Company plus reimbursements of certain operating expenses. Where the Company is the primary obligor with respect to any such operating expenses, the Company recognizes revenue when the goods have been delivered or the service has been rendered and the Company is due reimbursement. Such revenue is included in "reimbursed costs incurred on behalf of managed communities" on the condensed consolidated statements of operations. The related costs are included in "costs incurred on behalf of managed communities" on the condensed consolidated statements of operations.

#### **Deferred Financing Costs**

Third-party fees and costs incurred to obtain long-term debt are recorded as a direct adjustment to the carrying value of debt and amortized on a straight-line basis, which approximates the effective yield method, over the term of the related debt. Unamortized deferred financing fees are written-off if the associated debt is retired before the maturity date. Upon the refinancing of mortgage debt or amendment of the line of credit, unamortized deferred financing fees and additional financing costs incurred are accounted for in accordance with ASC 470-50, *Debt Modifications and Extinguishments*.

#### Income Taxes

Income taxes are accounted for under the asset and liability approach which requires recognition of deferred tax assets and liabilities for the differences between the financial reporting and tax basis of assets and liabilities. A valuation allowance reduces deferred tax assets when it is more likely than not that some portion or all of the deferred tax assets will not be realized.

#### Marketable Securities

Investments in commercial paper instruments with original maturities of greater than three months and remaining maturities of less than one year are classified as marketable securities.

### Fair Value of Financial Instruments

ASC 820, Fair Value Measurements and Disclosures establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels are defined as follows:

- Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Cash and cash equivalents, marketable securities, and cash and escrow deposits – restricted are reflected in the accompanying condensed consolidated balance sheets at amounts considered by management to reasonably approximate fair value due to the short maturity.

The Company estimates the fair value of its debt using a discounted cash flow analysis based upon the Company's current borrowing rate for debt with similar maturities and collateral securing the indebtedness. The Company had outstanding debt (excluding capital and financing lease obligations) with a carrying value of approximately \$3.9 billion and \$3.6 billion as of September 30, 2017 and December 31, 2016, respectively. Fair value of the debt approximates carrying value in all periods. The Company's fair value of debt disclosure is classified within Level 2 of the valuation hierarchy.

#### Stock-Based Compensation

The Company follows ASC 718, Compensation – Stock Compensation ("ASC 718") in accounting for its share-based payments. This guidance requires measurement of the cost of employee services received in exchange for stock compensation based on the grant-date fair value of the employee stock awards. This cost is recognized as compensation expense ratably over the employee's requisite service period. Incremental compensation costs arising from subsequent modifications of awards after the grant date are recognized when incurred.

Certain of the Company's employee stock awards vest only upon the achievement of performance targets. ASC 718 requires recognition of compensation cost only when achievement of performance conditions is considered probable. Consequently, the Company's determination of the amount of stock compensation expense requires a significant level of judgment in estimating the probability of achievement of these performance targets.

For all share-based awards with graded vesting other than awards with performance-based vesting conditions, the Company records compensation expense for the entire award on a straight-line basis (or, if applicable, on the accelerated method) over the requisite service period. For graded-vesting awards with performance-based vesting conditions, total compensation expense is recognized over the requisite service period for each separately vesting tranche of the award as if the award is, in substance, multiple awards once the performance target is deemed probable of achievement. Performance goals are evaluated quarterly. If such goals are not ultimately met or it is not probable the goals will be achieved, no compensation expense is recognized and any previously recognized compensation expense is reversed.

On January 1, 2017, the Company adopted Accounting Standards Update ("ASU") 2016-09, Compensation – Stock Compensation: Improvements to Employee Share-Based Payment Accounting ("ASU 2016-09") and changed its policy from estimating forfeitures to recording forfeitures when they occur. The Company's adoption of ASU 2016-09 did not have a material impact on its condensed consolidated financial statements.

### Self-Insurance Liability Accruals

The Company is subject to various legal proceedings and claims that arise in the ordinary course of its business. Although the Company maintains general liability and professional liability insurance policies for its owned, leased and managed communities under a master insurance program, the Company's current policies provide for deductibles for each and every claim. As a result, the Company is, in effect, self-insured for claims that are less than the deductible amounts. In addition, the Company maintains a high deductible workers compensation program and a self-insured employee medical program.

The Company reviews the adequacy of its accruals related to these liabilities on an ongoing basis, using historical claims, actuarial valuations, third-party administrator estimates, consultants, advice from legal counsel and industry data, and adjusts accruals periodically. Estimated costs related to these self-insurance programs are accrued based on known claims and projected claims incurred but not yet reported. Subsequent changes in actual experience are monitored, and estimates are updated as information becomes available.

During the nine months ended September 30, 2017 and September 30, 2016, the Company reduced its estimate for the amount of expected losses for general liability and professional liability and workers compensation claims, based on recent historical claims experience. The reduction in these accrued reserves decreased facility operating expense by \$3.7 million and \$9.3 million for the three and nine months ended September 30, 2017, respectively, and by \$13.9 million and \$27.6 million for the three and nine months ended September 30, 2016, respectively.

#### Lease Accounting

The Company, as lessee, makes a determination with respect to each of its community leases as to whether each should be accounted for as an operating lease or capital lease. The classification criteria is based on estimates regarding the fair value of the leased community, minimum lease payments, effective cost of funds, the economic life of the community and certain other terms in the lease agreements. In a business combination, the Company assumes the lease classification previously determined by the prior lessee absent a modification, as determined by ASC 840, *Leases* ("ASC 840"), in the assumed lease agreement. Payments made under operating leases are accounted for in the Company's condensed consolidated statements of operations as lease expense for actual rent paid plus or minus a straight-line adjustment for estimated minimum lease escalators and amortization of deferred gains in situations where sale-leaseback transactions have occurred.

For capital and financing lease obligation arrangements, a liability is established on the Company's condensed consolidated balance sheet representing the present value of the future minimum lease payments and a residual value for financing leases and a corresponding long-term asset is recorded in property, plant and equipment and leasehold intangibles in the condensed consolidated balance sheet. For capital lease assets, the asset is depreciated over the remaining lease term unless there is a bargain purchase option in which case the asset is depreciated over the useful life. For financing lease assets, the asset is depreciated over the useful life of the asset. Leasehold improvements purchased during the term of the lease are amortized over the shorter of their economic life or the lease term.

All of the Company's leases contain fixed or formula-based rent escalators. To the extent that the escalator increases are tied to a fixed index or rate, lease payments are accounted for on a straight-line basis over the life of the lease. In addition, all rent-free or rent holiday periods are recognized in lease expense on a straight-line basis over the lease term, including the rent holiday period.

The community leases contain customary terms, which may include assignment and change of control restrictions, maintenance and capital expenditure obligations, termination provisions and financial performance covenants, such as net worth and minimum lease coverage ratios. Failure to comply with these covenants could result in an event of default and/or trigger cross-default provisions in our outstanding debt and other lease documents. Further, an event of default related to an individual property or limited number of properties within a master lease portfolio would result in a default on the entire master lease portfolio and could trigger cross-default provisions in our other outstanding debt and lease documents. Certain leases contain cure provisions generally requiring the posting of an additional lease security deposit if the required covenant is not met.

Sale-leaseback accounting is applied to transactions in which an owned community is sold and leased back from the buyer if certain continuing involvement criteria are met. Under sale-leaseback accounting, the Company removes the community and related liabilities from the condensed consolidated balance sheet. Gain on the sale is deferred and recognized as a reduction of facility lease expense for operating leases and a reduction of interest expense for capital leases.

For leases in which the Company is involved with the construction of a building, the Company accounts for the leases during the construction period under the provisions of ASC 840. If the Company concludes that it has substantively all of the risks of ownership during construction of a leased property and therefore is deemed the owner of the project for accounting purposes, it records an asset and related financing obligation for the amount of total project costs related to construction in progress. Once construction is complete, the Company considers the requirements under ASC Subtopic 840-40. If the arrangement qualifies for sale-leaseback accounting, the Company removes the assets and related liabilities from the condensed consolidated balance sheet. If the arrangement does not qualify for sale-leaseback accounting, the Company continues to amortize the financing obligation and depreciate the assets over the lease term.

## New Accounting Pronouncements

In January 2017, the FASB issued ASU 2017-04, *Intangibles – Goodwill and Other: Simplifying the Test for Goodwill Impairment* ("ASU 2017-04"). ASU 2017-04 removes Step 2 from the goodwill impairment test. Under ASU 2017-04, if a reporting unit's carrying amount exceeds its fair value, an impairment charge will be recorded based on the difference, with the impairment charge limited to the amount of goodwill allocated to the reporting unit. The Company adopted ASU 2017-04 on a prospective basis on January 1, 2017. The Company applied the adoption of ASU 2017-04 to its goodwill analysis performed in the three months ended September 30, 2017.

In January 2017, the FASB issued ASU 2017-01, *Business Combinations: Clarifying the Definition of a Business* ("ASU 2017-01"). ASU 2017-01 clarifies the definition of a business to assist companies in determining whether transactions should be accounted for as an asset acquisition or a business combination. Under ASU 2017-01, if substantially all of the fair value of the assets acquired is concentrated in a single identifiable asset or a group of similar identifiable assets, the set is not a business and the transaction is accounted for as an asset acquisition. Transaction costs associated with asset acquisitions are capitalized while those associated

with business combinations are expensed as incurred. The amendments are effective on a prospective basis for the Company's fiscal year beginning January 1, 2018 and early adoption is permitted, including within interim periods. Upon adoption, the Company anticipates that the changes to the definition of a business may result in acquisitions of real estate, communities or senior housing operating companies being accounted for as asset acquisitions.

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows: Restricted Cash, a consensus of the FASB Emerging Issues Task Force ("ASU 2016-18"). ASU 2016-18 intends to address the diversity in practice that exists in the classification and presentation of changes in restricted cash on the statement of cash flows. The amendments require that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. The amendments are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017, and early adoption is permitted. Upon adoption, the changes required by ASU 2016-18 must be applied retrospectively to all periods presented. The Company plans to adopt ASU 2016-18 on January 1, 2018. The Company anticipates that the inclusion of the change in cash and escrow deposits restricted within the retrospective presentation of the statements of cash flows will result in a \$6.3 million decrease to the amount of net cash used in investing activities for the nine months ended September 30, 2017.

In August 2016, the FASB issued ASU 2016-15, Statement of Cash Flows – Classification of Certain Cash Receipts and Cash Payments ("ASU 2016-15"). ASU 2016-15 clarifies how cash receipts and cash payments in certain transactions are presented in the statement of cash flows. Among other clarifications on the classification of certain transactions within the statement of cash flows, the amendments in ASU 2016-15 provide that debt prepayment and debt extinguishment costs will be classified within financing activities within the statement of cash flows. ASU 2016-15 is effective for the Company for the fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017, and early adoption is permitted. The Company plans to adopt ASU 2016-15 on January 1, 2018. Upon adoption, the changes in classification within the statement of cash flows must be applied retrospectively to all periods presented. The Company has identified \$11.2 million and \$2.9 million of cash paid for debt modification and extinguishment costs for the nine months ended September 30, 2017 and 2016, respectively, that the Company anticipates will be retrospectively classified as cash flows from financing activities upon adoption of ASU 2016-15. The Company anticipates that the retrospective application will result in an \$11.2 million increase to the amount of net cash provided by operating activities and an \$11.2 million decrease to the amount of net cash provided by operating activities and a \$2.9 million increase to the amount of amount net cash used in financing activities for the nine months ended September 30, 2017. The Company anticipates that the retrospective application will result in a \$2.9 million increase to the amount of net cash provided by operating activities and a \$2.9 million increase to the amount of amount net cash used in financing activities for the nine months ended September 30, 2016.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments – Credit Losses: Measurement of Credit Losses on Financial Instruments* ("ASU 2016-13"). ASU 2016-13 replaces the current incurred loss impairment methodology for credit losses with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. ASU 2016-13 is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019, with early adoption permitted for fiscal years beginning after December 15, 2018. The Company is currently evaluating the impact the adoption of ASU 2016-13 will have on its condensed consolidated financial statements and disclosures

In March 2016, the FASB issued ASU 2016-09, which is intended to simplify the accounting for share-based payment transactions, including the accounting for income taxes and forfeitures, as well as the classification of awards and classification on the statement of cash flows. The Company adopted ASU 2016-09 on January 1, 2017 and changed its accounting policy from estimating forfeitures to recording forfeitures when they occur. The Company's adoption of ASU 2016-09 did not have a material impact on its condensed consolidated financial statements. There was no current impact on the Company's condensed consolidated statement of operations for the three and nine months ended September 30, 2017 from the adoption of ASU 2016-09 as the Company is in a net operating loss position and any excess tax benefits require a full valuation allowance. See Note 12 for more information about the Company's deferred income taxes. The changes have been applied using a modified retrospective approach in accordance with ASU 2016-09 and prior periods have not been adjusted.

In February 2016, the FASB issued ASU 2016-02, *Leases* ("ASU 2016-02"). ASU 2016-02 amends the existing accounting principles for the recognition, measurement, presentation and disclosure of leases for both lessees and lessors. ASU 2016-02 requires a lessee to recognize a right-of-use asset and a lease liability on the balance sheet for most leases. Additionally, ASU 2016-02 makes targeted changes to lessor accounting. ASU 2016-02 is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018, and early adoption is permitted. For the nine months ended September 30, 2017, the Company made cash lease payments of \$275.5 million for long-term community leases accounted for as operating leases under ASC 840. The Company anticipates that the adoption of ASU 2016-02 will result in the recognition of material lease liabilities and right-of use assets on the condensed consolidated balance sheet for these community operating leases. The Company continues

to evaluate the impact that the adoption of ASU 2016-02 will have on its condensed consolidated financial statements and disclosures.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers ("ASU 2014-09"). ASU 2014-09 affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets. The five step model defined by ASU 2014-09 requires the Company to (i) identify the contracts with the customer, (ii) identify the performance obligations in the contact, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when each performance obligation is satisfied. Revenue will be recognized when promised goods or services are transferred to the customer in an amount that reflects the consideration expected in exchange for those goods or services. ASU 2014-09 may be applied retrospectively to each prior period (full retrospective) or retrospectively with the cumulative effect recognized as of the date of initial application (modified retrospective). ASU 2014-09, as amended, is effective for the Company's fiscal year beginning January 1, 2018, and, at that time, the Company expects to adopt the new standard under the modified retrospective approach for contracts with customers. Under the modified retrospective approach, the guidance is applied to the most current period presented, recognizing the cumulative effect of the adoption change as an adjustment to beginning retained earnings. The Company continues to evaluate the impact the adoption of ASU 2014-09 will have on its condensed consolidated financial statements and disclosures. The evaluation includes identifying revenue streams by like contracts to allow for ease of implementation. In addition, the Company is monitoring specific developments for the senior living industry and evaluating potential changes to our business processes, systems and controls to support the recognition and disclosure under the new standard. Preliminary conclusions based upon procedures to-date include the following

- Resident Fees: The Company does not anticipate that the adoption of ASU 2014-09 will result in a significant change to the amount and timing of the recognition of resident fee revenue.
- Management Fees and Reimbursed Costs Incurred on Behalf of Managed Communities: The Company manages certain communities under contracts which provide for payment to the Company of a periodic management fee plus reimbursement of certain operating expenses. The Company does not anticipate that there will be any significant change to the amount and timing of revenue recognized for these periodic management fees. Certain management contracts also provide for an annual incentive fee to be paid to the Company upon achievement of certain metrics identified in the contract. Upon adoption of ASU 2014-09, the Company anticipates that incentive fee revenue may be recognized earlier during the annual contract period. The Company continues to evaluate the performance obligations and assessing the transfer of control for each operating service identified in the contracts, which may impact the amount of revenue recognized for reimbursed costs incurred on behalf of managed communities with no net impact to the amount of income from operations.
- Equity in Earnings (Loss) of Unconsolidated Ventures: Certain of the Company's unconsolidated ventures accounted for under the equity method have residency agreements which require the resident to pay an upfront entrance fee prior to moving into the community and a portion of the upfront entrance fee is non-refundable. The Company's unconsolidated ventures continue to evaluate the impact of the adoption of ASU 2014-09, which may impact the recognition of equity in earnings of unconsolidated ventures.

Additionally, real estate sales are within the scope of ASU 2014-09, as amended by ASU 2017-05, *Other Income – Gains and Losses from the Derecognition of Nonfinancial Assets* ("ASU 2017-05"). ASU 2017-05 clarifies the scope of subtopic 610-20, *Other Income – Gains and Losses from Derecognition of Nonfinancial Assets*, and adds guidance for partial sales of nonfinancial assets. Under ASU 2014-09 and ASU 2017-05 the income recognition for real estate sales is largely based on the transfer of control versus continuing involvement under the current guidance. As a result, more transactions may qualify as sales of real estate and gains or losses may be recognized sooner. Upon adoption, the Company will apply the five step revenue model to all future sales of real estate. The Company may elect to adopt ASU 2014-09 and ASU 2017-05 for contracts with noncustomers utilizing either a full retrospective approach or a modified retrospective approach. The Company has deferred gains related to sales of real estate which may be recognized as a cumulative adjustment to retained earnings upon adoption if the full retrospective approach is elected for contracts with noncustomers. The Company continues to evaluate the impact the adoption of ASU 2014-09 and ASU 2017-05 will have on its condensed consolidated financial statements and disclosures.

# Reclassifications

Certain prior period amounts have been reclassified to conform to the current financial statement presentation, with no effect on the Company's condensed consolidated financial position or results of operations.

#### 3. Earnings Per Share

Basic earnings per share ("EPS") is calculated by dividing net income by the weighted average number of shares of common stock outstanding. Diluted EPS includes the components of basic EPS and also gives effect to dilutive common stock equivalents. For purposes of calculating basic and diluted earnings per share, vested restricted stock awards are considered outstanding. Under the treasury stock method, diluted EPS reflects the potential dilution that could occur if securities or other instruments that are convertible into common stock were exercised or could result in the issuance of common stock. Potentially dilutive common stock equivalents include unvested restricted stock, restricted stock units and convertible debt instruments and warrants.

During the three and nine months ended September 30, 2017 and September 30, 2016, the Company reported a consolidated net loss. As a result of the net loss, unvested restricted stock, restricted stock units and convertible debt instruments and warrants were antidilutive for each period and were not included in the computation of diluted weighted average shares. The weighted average restricted stock and restricted stock units excluded from the calculations of diluted net loss per share were 5.3 million for each of the three and nine months ended September 30, 2017, and 4.7 million and 4.6 million for the three and nine months ended September 30, 2016, respectively.

The calculation of diluted weighted average shares excludes the impact of conversion of the outstanding principal amount of \$316.3 million of the Company's 2.75% convertible senior notes due June 15, 2018. As of September 30, 2017 and September 30, 2016, the maximum number of shares issuable upon conversion of the notes is approximately 13.8 million (after giving effect to additional make-whole shares issuable upon conversion in connection with the occurrence of certain events); however it is the Company's current intent and policy to settle the principal amount of the notes in cash upon conversion. The maximum number of shares issuable upon conversion of the notes in excess of the amount of principal that would be settled in cash is approximately 3.0 million. In addition, the calculation of diluted weighted average shares excludes the impact of the exercise of warrants to acquire the Company's common stock. As of September 30, 2017 and September 30, 2016, the number of shares issuable upon exercise of the warrants was approximately 10.8 million.

#### 4. Acquisitions, Dispositions and Other Significant Transactions

The Company completed dispositions, through sales and lease terminations, of 139 communities during the period from January 1, 2016 through September 30, 2017, including three communities disposed of prior to June 30, 2016. The Company's condensed consolidated financial statements include resident fee revenue of \$4.0 million and \$115.1 million, facility operating expenses of \$3.3 million and \$87.4 million, and cash lease payments of \$0.9 million and \$27.5 million for the 136 communities for the three months ended September 30, 2017 and September 30, 2016, respectively. The Company's condensed consolidated financial statements include resident fee revenue of \$96.6 million and \$361.1 million, facility operating expenses of \$74.4 million and \$272.6 million, and cash lease payments of \$26.8 million and \$82.4 million for the 139 communities for the nine months ended September 30, 2017 and September 30, 2016, respectively.

The foregoing transactions, and the Company's assets held for sale as of September 30, 2017, are described below.

Dispositions and Restructurings of Communities Leased from HCP

On November 1, 2016, the Company announced that it had entered into agreements to, among other things, terminate triple-net leases with respect to 97 communities, four of which were contributed to an existing unconsolidated venture in which the Company holds an equity interest and 64 of which were acquired by the Blackstone Venture described below. In addition to the formation of the Blackstone Venture, the transactions included the following components with respect to 33 communities:

- The Company and HCP, Inc. ("HCP") agreed to terminate triple-net leases with respect to eight communities. HCP agreed to contribute immediately thereafter four of such communities, to an existing unconsolidated venture with HCP in which the Company has a 10% equity interest. During the three months ended December 31, 2016, the triple-net leases with respect to seven communities were terminated and HCP contributed four of the communities to the existing unconsolidated venture. The triple-net lease with respect to the remaining community was terminated during January 2017. The results of operations of the eight communities are reported in the following segments within the condensed consolidated financial statements through the respective disposition dates: Assisted Living (six communities), Retirement Centers (one community) and CCRCs-Rental (one community).
- The Company and HCP agreed to terminate triple-net leases with respect to 25 communities. During the three months ended September 30, 2017, the triple-net leases with respect to two communities were terminated. The Company's triple net lease obligations with respect to the remaining 23 communities either have been terminated, or are expected to be terminated, during the three months ended December 31, 2017. Following the termination of the Company's triple net

lease obligations for these communities, the Company will continue to operate certain of these communities on an interim basis, and such communities will be reported in the Management Services segment from and after termination of such triple net lease obligations. The Company's condensed consolidated financial statements include resident fee revenue of \$18.0 million and \$18.1 million, facility operating expenses of \$14.8 million and \$14.6 million, and cash lease payments of \$2.6 million and \$4.9 million for the 25 communities for the three months ended September 30, 2017 and September 30, 2016, respectively. The Company's condensed consolidated financial statements include resident fee revenue of \$54.9 million and \$54.6 million, facility operating expenses of \$44.7 million and \$44.0 million, and cash lease payments of \$8.1 million and \$14.7 million for the 25 communities for the nine months ended September 30, 2017 and September 30, 2016, respectively.

#### Formation of Venture with Blackstone

On March 29, 2017, the Company and affiliates of Blackstone Real Estate Advisors VIII L.P. (collectively, "Blackstone") formed a venture (the "Blackstone Venture") that acquired 64 senior housing communities for a purchase price of \$1.1 billion. The Company had previously leased the 64 communities from HCP under long-term lease agreements with a remaining average lease term of approximately 12 years. At the closing, the Blackstone Venture purchased the 64-community portfolio from HCP subject to the existing leases, and the Company contributed its leasehold interests for 62 communities and a total of \$179.2 million in cash to purchase a 15% equity interest in the Blackstone Venture, terminate leases, and fund its share of closing costs. As of the formation date, the Company continued to operate two of the communities under lease agreements and began managing 60 of the communities on behalf of the venture under a management agreement with the venture. The two remaining leases will be terminated, pending certain regulatory and other conditions, at which point the Company will manage the communities; however, there can be no assurance that the terminations will occur or, if they do, when the actual terminations will occur. Two of the communities are managed by a third party for the venture.

The results and financial position of the 62 communities for which leases were terminated were deconsolidated from the Company prospectively upon formation of the Blackstone Venture. The results of operations of the 62 communities for which leases were terminated were reported in the following segments within the condensed consolidated financial statements through the formation date: Assisted Living (47 communities), Retirement Centers (eight communities) and CCRCs-Rental (seven communities). The Company's interest in the venture is accounted for under the equity method of accounting. Under the terms of the venture agreement, the Company may be entitled to distributions which are less than or in excess of the Company's 15% equity interest based upon specified performance criteria.

Initially, the Company determined that the contributed carrying value of the Company's investment was \$66.8 million, representing the amount by which the \$179.2 million cash contribution exceeded the carrying value of the Company's liabilities under operating, capital and financing leases contributed by the Company net of the carrying value of the assets under such operating, capital and financing leases. However, the Company estimated the fair value of its 15% equity interest in the Blackstone Venture at inception to be \$47.1 million. As a result, the Company recorded a \$19.7 million charge within asset impairment expense for the three months ended March 31, 2017 for the amount of the contributed carrying value in excess of the estimated fair value of the Company's investment.

Additionally, these transactions related to the Blackstone Venture required the Company to record a significant increase to the Company's existing tax valuation allowance, after considering the change in the Company's future reversal of estimated timing differences resulting from these transactions, primarily due to removing the deferred positions related to the contributed leases. During the three months ended March, 31, 2017, the Company recorded a provision for income taxes to establish an additional \$85.0 million of valuation allowance against its federal and state net operating loss carryforwards and tax credits as the Company anticipates these carryforwards and credits will not be utilized prior to expiration. See Note 12 for more information about the Company's deferred income taxes.

# Dispositions of Owned Communities and Assets Held for Sale

The Company began 2017 with 16 of its owned communities classified as held for sale as of December 31, 2016. During the nine months ended September 30, 2017, the Company completed the sale of three communities, and during the three months ended September 30, 2017, the Company entered into an agreement to sell an additional community, which is classified as held for sale as of September 30, 2017. As of September 30, 2017, 15 communities were classified as held for sale.

As of September 30, 2017, \$106.4 million was recorded as assets held for sale and \$50.4 million of mortgage debt was included in the current portion of long-term debt within the condensed consolidated balance sheet with respect to the 15 communities held for sale. This debt will either be repaid with the proceeds from the sales or be assumed by the prospective purchasers. The results of operations of the 15 communities are reported in the following segments within the condensed consolidated financial statements:

Assisted Living (12 communities) and CCRCs-Rental (three communities). The 15 communities had resident fee revenue of \$12.2 million and \$12.8 million and facility operating expenses of \$10.9 million and \$11.0 million for the three months ended September 30, 2017 and September 30, 2016, respectively. The 15 communities had resident fee revenue of \$37.6 million and \$39.0 million and facility operating expenses of \$33.2 million and \$33.7 million for the nine months ended September 30, 2017 and September 30, 2016, respectively.

The closings of the sales of the unsold communities classified as held for sale are subject to receipt of regulatory approvals and satisfaction of other customary closing conditions and are expected to occur during the next 12 months; however, there can be no assurance that the transactions will close or, if they do, when the actual closings will occur.

#### Other Lease Terminations

During the nine months ended September 30, 2017, the Company terminated leases for 14 communities otherwise than in connection with the transactions with Blackstone and HCP described above. The Company recognized \$4.9 million and \$11.3 million net loss on facility lease termination for the three and nine months ended September 30, 2017, respectively, primarily from the write-off of assets subject to terminated lease agreements. The results of operations of the 14 communities are reported in the following segments with the condensed consolidated financial statements through the respective termination dates: Retirement Centers (one community), Assisted Living (12 communities), and CCRCs-Rental (one community).

#### 5. Stock-Based Compensation

Current year grants of restricted stock under the Company's 2014 Omnibus Incentive Plan were as follows (amounts in thousands except for value per share):

	Shares Granted	Value Per Share	 Total Value		
Three months ended March 31, 2017	2,392	\$ 14.84	\$ 35,497		
Three months ended June 30, 2017	71	\$ 13.11	\$ 937		
Three months ended September 30, 2017	67	\$ 13.19	\$ 889		

#### 6. Goodwill and Other Intangible Assets, Net

The following is a summary of the carrying amount of goodwill as of September 30, 2017 and December 31, 2016 presented on an operating segment basis (in thousands):

			Septe	ember 30, 2017	'			December 31, 2016					
	(	Gross Carrying Amount		Dispositions and Other Reductions		Net		Gross Carrying Amount		Dispositions and Other Reductions		Net	
Retirement Centers	\$	28,141	\$	(820)	\$	27,321	\$	28,141	\$	(820)	\$	27,321	
Assisted Living		605,469		(253,817)		351,652		600,162		(48,817)		551,345	
Brookdale Ancillary Services		126,810				126,810		126,810				126,810	
Total	\$	760,420	\$	(254,637)	\$	505,783	\$	755,113	\$	(49,637)	\$	705,476	

The Company follows ASC 350, Goodwill and Other Intangible Assets, and tests goodwill for impairment annually during the fourth quarter or whenever indicators of impairment arise. Factors the Company considers important in its analysis of whether an indicator of impairment exists include a significant decline in the Company's stock price or market capitalization for a sustained period since the last testing date, significant underperformance relative to historical or projected future operating results and significant negative industry or economic trends. The Company first assesses qualitative factors to determine whether it is necessary to perform a quantitative goodwill impairment test. The quantitative goodwill impairment test is based upon a comparison of the estimated fair value of the reporting unit to which the goodwill has been assigned with the reporting unit's carrying value. The Company is not required to calculate the fair value of a reporting unit unless the Company determines, based on a qualitative assessment, that it is more likely than not that its fair value of a reporting unit is less than its carrying amount. The fair values used in the quantitative goodwill impairment test are estimated based upon discounted future cash flow projections for the reporting unit. These cash flow projections are based upon a number of estimates and assumptions such as revenue and expense growth rates, capitalization rates and discount rates. If the quantitative goodwill impairment test results in a reporting unit's carrying amount exceeding its estimated fair value, an impairment charge will be recorded based on the difference in accordance with ASU 2017-04, with the impairment charge limited to the amount of goodwill allocated to the reporting unit.

During the third quarter of 2017, the Company identified qualitative indicators of impairment, including a significant decline in the Company's stock price and market capitalization for a sustained period since the last testing date, significant underperformance relative to historical and projected operating results, and an increased competitive environment in the senior living industry. Based upon the Company's qualitative assessment, the Company performed a quantitative goodwill impairment test as of September 30, 2017, which included a comparison of the estimated fair value of each reporting unit to which the goodwill has been assigned with the reporting unit's carrying value.

In estimating the fair value of the reporting units for purposes of the quantitative goodwill impairment test, the Company utilized an income approach, which included future cash flow projections that are developed internally. Any estimates of future cash flow projections necessarily involve predicting unknown future circumstances and events and require significant management judgments and estimates. In arriving at the cash flow projections, the Company considered its historic operating results, approved budgets and business plans, future demographic factors, expected growth rates, and other factors. In using the income approach to estimate the fair value of reporting units for purposes of its goodwill impairment test, the Company made certain key assumptions. Those assumptions include future revenues, facility operating expenses, and cash flows, including sales proceeds that the Company would receive upon a sale of the communities using estimated capitalization rates, all of which are considered Level 3 inputs in accordance with ASC 820. The Company corroborated the estimated capitalization rates used in these calculations with capitalization rates observable from recent market transactions. Future cash flows are discounted at a rate that is consistent with a weighted average cost of capital from a market participant perspective. The weighted average cost of capital is an estimate of the overall after-tax rate of return required by equity and debt holders of a business enterprise.

Based on the results of the Company's quantitative goodwill impairment test, the Company determined that the carrying amount of the Company's Assisted Living reporting unit exceeded its estimated fair value by \$205.0 million as of September 30, 2017. As a result, the Company recorded a non-cash impairment charge of \$205.0 million to goodwill recorded on the Assisted Living operating segment for the three months ended September 30, 2017. Based on the results of the Company's quantitative goodwill impairment test, the Company determined that the estimated fair value of both the Company's Retirement Centers and Brookdale Ancillary Services reporting units exceeded their respective carrying values as of September 30, 2017.

Determining the fair value of the Company's reporting units involves the use of significant estimates and assumptions, which the Company believes to be reasonable, that are unpredictable and inherently uncertain. These estimates and assumptions include revenue growth rates and operating margins used to calculate projected future cash flows and risk-adjusted discount rates. Future events may indicate differences from management's current judgments and estimates which could, in turn, result in future impairments. Future events that may result in impairment charges include increases in interest rates, which could impact capitalization and discount rates, differences in the projected occupancy rates and changes in the cost structure of existing communities. Significant adverse changes in the Company's future revenues and/or operating margins, significant changes in the market for senior housing or the valuation of the real estate of senior living communities, as well as other events and circumstances, including but not limited to increased competition and changing economic or market conditions, including market control premiums, could result in changes in fair value and the determination that additional goodwill is impaired.

The following is a summary of other intangible assets as of September 30, 2017 and December 31, 2016 (in thousands):

		Se	ptember 30, 2017	December 31, 2016						
	Gross Carrying Amount		Accumulated Amortization	Net		Gross Carrying Amount	Accumulated Amortization			Net
Community purchase options	\$ 4,738	\$		\$ 4,738	\$	4,738	\$		\$	4,738
Health care licenses	51,825		_	51,825		65,126		_		65,126
Trade names	27,800		(23,070)	4,730		27,800		(21,135)		6,665
Management contracts	13,531		(9,947)	3,584		13,531		(7,053)		6,478
Total	\$ 97,894	\$	(33,017)	\$ 64,877	\$	111,195	\$	(28,188)	\$	83,007

Amortization expense related to definite-lived intangible assets for the three months ended September 30, 2017 and September 30, 2016 was \$0.9 million and \$1.5 million, respectively, and for the nine months ended September 30, 2017 and September 30, 2016 was \$4.8 million and \$8.3 million, respectively. The community purchase options are not currently amortized, but will be added to the cost basis of the related communities if the option is exercised, and will then be depreciated over the estimated useful life of the community.

Indefinite-lived intangible assets are tested for impairment annually during the fourth quarter or whenever indicators of impairment arise. The impairment test consists of a comparison of the estimated fair value of the indefinite-lived intangible asset with its carrying value. If the carrying amount exceeds its fair value, an impairment loss is recognized for that difference. Health care licenses were determined to be indefinite-lived intangible assets and are not subject to amortization.

During the third quarter of 2017, the Company identified indicators of impairment for the Company's home health care licenses in Florida, including significant underperformance relative to historical and projected operating results, decreases in reimbursement rates from Medicare for home health care services, an increased competitive environment in the home health care industry, and disruption from the impact of Hurricane Irma. The Company performed a quantitative impairment test as of September 30, 2017, which included a comparison of the estimated fair value of the Company's home health care licenses to the carrying value. In estimating the fair value of the home health licenses for purposes of the quantitative impairment test, the Company utilized an income approach, which included future cash flow projections that are developed internally. Any estimates of future cash flow projections necessarily involve predicting unknown future circumstances and events and require significant management judgments and estimates. In arriving at the cash flow projections, the Company considered its historic operating results, approved budgets and business plans, future demographic factors, expected growth rates, and other factors, all of which are considered Level 3 inputs in accordance with ASC 820.

Based on the results of the Company's quantitative impairment test, the Company determined that the carrying amount of certain of the Company's home health care licenses in Florida exceeded their estimated fair value by \$13.7 million as of September 30, 2017. As a result, the Company recorded a non-cash impairment charge of \$13.7 million to intangible assets within the Brookdale Ancillary Services segment for the three months ended September 30, 2017.

#### 7. Property, Plant and Equipment and Leasehold Intangibles, Net

As of September 30, 2017 and December 31, 2016, net property, plant and equipment and leasehold intangibles, which include assets under capital and financing leases, consisted of the following (in thousands):

	Septer	mber 30, 2017	Dece	mber 31, 2016
Land	\$	449,295	\$	455,307
Buildings and improvements		4,911,597		5,053,204
Leasehold improvements		126,185		126,325
Furniture and equipment		995,975		974,516
Resident and leasehold operating intangibles		609,518		705,000
Construction in progress		52,003		69,803
Assets under capital and financing leases		2,038,476		2,879,996
		9,183,049		10,264,151
Accumulated depreciation and amortization		(3,002,673)		(2,884,846)
Property, plant and equipment and leasehold intangibles, net	\$	6,180,376	\$	7,379,305

Long-lived assets with definite useful lives are depreciated or amortized on a straight-line basis over their estimated useful lives (or, in certain cases, the shorter of their estimated useful lives or the lease term) and are tested for impairment whenever indicators of impairment arise. During the nine months ended September 30, 2017, the Company evaluated property, plant and equipment and leasehold intangibles for impairment and identified properties with a carrying amount of the assets in excess of the estimated future undiscounted net cash flows expected to be generated by the assets. The Company compared the estimated fair value of the assets to their carrying value for these identified properties and recorded an impairment charge for the excess of carrying value over fair value. The Company recorded property, plant and equipment and leasehold intangibles non-cash impairment charges in its operating results of \$149.9 million and \$152.4 million for the three and nine months ended September 30, 2017, respectively. The non-cash impairment charges reduced the carrying values of assets within the Assisted Living, CCRCs - Rental, and Retirement Centers segments by \$133.7 million, \$16.2 million, and \$2.5 million, respectively. The fair values of the property, plant and equipment of these communities were determined utilizing a direct capitalization method considering stabilized facility operating income and market capitalization rates. These fair value measurements are considered Level 3 measurements within the fair value hierarchy. The range of capitalization rates utilized was 6.5% to 9.0%, depending upon the property type, geographical location, and the quality of the respective community. The Company corroborated the estimated fair values with a sales comparison approach with information observable from recent market transactions. These impairment charges are primarily due to lower than expected

operating performance at these properties and reflect the amount by which the carrying values of the assets exceeded their estimated fair value.

#### 8. Debt

#### Long-term Debt and Capital and Financing Lease Obligations

Long-term debt and capital and financing lease obligations consist of the following (in thousands):

	Sep	otember 30, 2017	Dece	ember 31, 2016
Mortgage notes payable due 2017 through 2047; weighted average interest rate of 4.58% for the nine months ended September 30, 2017, less debt discount and deferred financing costs of \$15.6 million and \$4.5 million as of September 30, 2017 and December 31, 2016, respectively (weighted average interest rate of 4.50% in 2016)	1	3,550,927	\$	3,184,229
Capital and financing lease obligations payable through 2032; weighted average interest rate of 7.95% for the nine months ended September 30, 2017 (weighted average interest rate of 8.08% in 2016)	;	1,577,589		2,485,520
Convertible notes payable in aggregate principal amount of \$316.3 million, less debt discount and deferred financing costs of \$10.1 million and \$20.9 million as of September 30, 2017 and December 31, 2016, respectively, interest at 2.75% per annum, due June 15, 2018		306,145		295,397
Construction financing (weighted average interest rate of 8.00% in 2016)		_		3,644
Notes payable issued to finance insurance premiums, weighted average interest rate of 2.94% for the nine months ended September 30, 2017, due 2017	;	4,347		_
Other notes payable, weighted average interest rate of 5.80% for the nine months ended September 30, 2017 (weighted average interest rate of 5.33% in 2016) and maturity dates ranging from 2018 to 2021		76,359		76,377
Total long-term debt and capital and financing lease obligations		5,515,367		6,045,167
Less current portion		646,504		215,255
Total long-term debt and capital and financing lease obligations, less current portion	\$	4,868,863	\$	5,829,912
	_			

#### Credit Facilities

On December 19, 2014, the Company entered into a Fourth Amended and Restated Credit Agreement with General Electric Capital Corporation (which has since assigned its interest to Capital One Financial Corporation), as administrative agent, lender and swingline lender, and the other lenders from time to time parties thereto. The agreement currently provides for a total commitment amount of \$400.0 million, comprised of a \$400.0 million revolving credit facility (with a \$50.0 million sublimit for letters of credit and a \$50.0 million swingline feature to permit same day borrowing) and an option to increase the revolving credit facility by an additional \$250.0 million, subject to obtaining commitments for the amount of such increase from acceptable lenders. The maturity date is January 3, 2020, and amounts drawn under the facility bear interest at 90-day LIBOR plus an applicable margin from a range of 2.50% to 3.50%. The applicable margin varies based on the percentage of the total commitment drawn, with a 2.50% margin at utilization equal to or lower than 35%, a 3.25% margin at utilization greater than 35% but less than or equal to 50%, and a 3.50% margin at utilization greater than 50%. The quarterly commitment for the facility is 0.25% per annum when the outstanding amount of obligations (including revolving credit, swingline and term loans and letter of credit obligations) is greater than or equal to 50% of the total commitment amount.

Amounts drawn on the facility may be used to finance acquisitions, fund working capital and capital expenditures and for other general corporate purposes.

The facility is secured by a first priority mortgage on certain of the Company's communities. In addition, the agreement permits the Company to pledge the equity interests in subsidiaries that own other communities (rather than mortgaging such communities), provided that loan availability from pledged assets cannot exceed 10% of loan availability from mortgaged assets. The availability under the line will vary from time to time as it is based on borrowing base calculations related to the appraised value and performance of the communities securing the facility.

The agreement contains typical affirmative and negative covenants, including financial covenants with respect to minimum consolidated fixed charge coverage and minimum consolidated tangible net worth. A violation of any of these covenants could

result in a default under the credit agreement, which would result in termination of all commitments under the agreement and all amounts owing under the agreement becoming immediately due and payable and/or could trigger cross default provisions in our other outstanding debt and lease agreements.

As of September 30, 2017, no borrowings were outstanding on the revolving credit facility and \$38.5 million of letters of credit were outstanding under this credit facility. The Company also had separate letter of credit facilities of up to \$64.5 million in the aggregate as of September 30, 2017. Letters of credit totaling \$64.4 million had been issued under these separate facilities as of September 30, 2017.

#### 2017 Financings

In June 2017, the Company obtained a \$54.7 million non-recourse addition and borrow-up loan, secured by first mortgages on seven communities. The loan bears interest at a fixed rate of 4.69% and matures on March 1, 2022. Proceeds from the loan added to the Company's liquidity.

In July 2017, the Company completed the refinancing of two existing loan portfolios secured by the non-recourse first mortgages on 22 communities. The \$221.3 million of proceeds from the refinancing were primarily utilized to repay \$188.1 million and \$13.6 million of mortgage debt maturing in April 2018 and January 2021, respectively. The mortgage facility has a 10 year term, and 70% of the principal amount bears interest at a fixed rate of 4.81% and the remaining 30% of the principal amount bears interest at a variable rate of 30-day LIBOR plus a margin of 244 basis points.

In August 2017, the Company obtained \$975.0 million of debt secured by the non-recourse first mortgages on 51 communities. Sixty percent of the principal amount bears interest at a fixed rate, with one half of such amount bearing interest at 4.43% and maturing in 2024 and the other one half bearing interest at 4.47% and maturing in 2027. Forty percent of the principal amount bears interest at a variable rate equal to the 30-day LIBOR plus a margin of 241.5 basis points and matures in 2027. The \$975.0 million of proceeds from the refinancing were primarily utilized to repay \$389.9 million and \$228.9 million of outstanding mortgage debt scheduled to mature in August 2018 and May 2023, respectively. The net proceeds from the refinancing activity added to the Company's liquidity.

The Company plans to repay debt maturing in the upcoming year, including the \$316.3 million outstanding principal amount of convertible senior notes due June 15, 2018, through current liquidity, future operating cash flows, and normal-course refinancings.

#### Convertible Debt

In June 2011, the Company completed a registered offering of \$316.3 million aggregate principal amount of 2.75% convertible senior notes due June 15, 2018 (the "Notes"). As of September 30, 2017, the \$306.1 million carrying value of the Notes was included in the current portion of long-term debt within the condensed consolidated balance sheet. It is the Company's current intent and policy to settle the principal amount of the Notes (or, if less, the amount of the conversion obligation) in cash upon conversion.

As of September 30, 2017, the Company is in compliance with the financial covenants of its outstanding debt and lease agreements.

#### 9. Litigation

The Company has been and is currently involved in litigation and claims, including putative class action claims from time to time, incidental to the conduct of its business which are generally comparable to other companies in the senior living industry. Certain claims and lawsuits allege large damage amounts and may require significant costs to defend and resolve. As a result, the Company maintains general liability and professional liability insurance policies in amounts and with coverage and deductibles the Company believes are adequate, based on the nature and risks of its business, historical experience and industry standards. The Company's current policies provide for deductibles for each claim. Accordingly, the Company is, in effect, self-insured for claims that are less than the deductible amounts and for claims or portions of claims that are not covered by such policies.

Similarly, the senior living industry is continuously subject to scrutiny by governmental regulators, which could result in litigation related to regulatory compliance matters. In addition, as a result of the Company's participation in the Medicare and Medicaid programs, the Company is subject to various governmental reviews, audits and investigations, including but not limited to audits under various government programs, such as the Recovery Act Contractors (RAC) and Zone Program Integrity Contractors (ZPIC) programs. The costs to respond to and defend such reviews, audits and investigations may be significant, and an adverse determination could result in the Company's refunding amounts the Company has been paid under such programs, the imposition

of fines, penalties and other sanctions (including payment suspensions) on the Company, the Company's loss of its right to participate in government reimbursement programs and/or damage to the Company's business and reputation.

# 10. Supplemental Disclosure of Cash Flow Information

		ns Ended er 30,		
(in thousands)		2017		2016
Supplemental Disclosure of Cash Flow Information:				
Interest paid	\$	223,929	\$	260,504
Income taxes paid, net of refunds	\$	1,595	\$	2,195
Additions to property, plant and equipment and leasehold intangibles, net:				
Property, plant and equipment and leasehold intangibles, net	\$	139,734	\$	230,837
Accounts payable		310		33,113
Net cash paid	\$	140,044	\$	263,950
Acquisition of assets, net of related payables:	_	<u> </u>		<u> </u>
Property, plant and equipment and leasehold intangibles, net	\$	_	\$	19,457
Other intangible assets, net		400		(7,300)
Net cash paid	\$	400	\$	12,157
Proceeds from sale of assets, net:	<del>_</del> _		Ť	,,
Prepaid expenses and other assets	\$	(14,387)	s	(1,036)
Assets held for sale	Ψ	(20,952)	Ψ	(218,343)
Property, plant and equipment and leasehold intangibles, net		(19,184)		(210,515)
Investments in unconsolidated ventures		(26,301)		_
Long-term debt		7,552		_
Capital and financing lease obligations		7,646		_
Refundable entrance fees and deferred revenue		30,771		_
Other liabilities		39		2,034
Loss (gain) on sale of assets, net		1,408		_
(Gain) loss on lease termination		(1,162)		(2,126)
Net cash received	\$	(34,570)	\$	(219,471)
Formation of the Blackstone Venture:		<u> </u>		
Prepaid expenses and other assets	\$	(8,173)	\$	_
Property, plant and equipment and leasehold intangibles, net		(768,897)		_
Investments in unconsolidated ventures		66,816		_
Capital and financing lease obligations		879,959		_
Deferred liabilities		7,504		_
Other liabilities		1,998		_
Net cash paid	\$	179,207	\$	_
Supplemental Schedule of Non-cash Operating, Investing and Financing Activities:				
Assets designated as held for sale:				
Prepaid expenses and other assets	\$	199	\$	(2,130)
Assets held for sale		(29,544)		280,604
Property, plant and equipment and leasehold intangibles, net		29,345		(261,639)
Goodwill		_		(28,568)
Asset impairment		_		11,733
Net	\$		\$	

#### 11. Facility Operating Leases

A summary of facility lease expense and the impact of straight-line adjustment and amortization of (above) below market rents and deferred gains are as follows (in thousands):

		Three Mo Septen		Nine Months Ended September 30,			
		2017	2016		2017		2016
Cash basis payment	\$	90,303	\$ 96,170	\$	275,506	\$	287,781
Straight-line (income) expense		(3,078)	(859)		(9,204)		2,553
Amortization of (above) below market lease, net		(1,697)	(1,699)		(5,091)		(5,165)
Amortization of deferred gain	<u> </u>	(1,091)	(1,093)		(3,277)		(3,279)
Facility lease expense	\$	84,437	\$ 92,519	\$	257,934	\$	281,890

#### 12. Income Taxes

The difference between the tax statutory rate and the Company's effective tax rates for the three and nine months ended September 30, 2017 and September 30, 2016 was primarily due to the impact of the change in income tax valuation allowance in each period and the non-deductibility for income tax purposes of the goodwill impairment charge in 2017.

The valuation allowance during the three months ended September 30, 2017 reflects an additional allowance of \$59.6 million established against the current period operating loss and is reflective of the Company's quarterly calculation of the reversal of existing tax assets and liabilities and the impact of the Company's acquisitions, dispositions, and other significant transactions.

The increase in the valuation allowance during the nine months ended September 30, 2017 is comprised of multiple components. The increase includes \$85.0 million related to the removal of future timing differences as a result of the formation of the Blackstone Venture and termination of leases associated therewith. In addition, the Company increased its valuation allowance by \$48.5 million upon the adoption of ASU 2016-09. The \$48.5 million offsets the increase to the Company's net operating loss carryforward position previously reflected in an additional paid-in capital pool, and accordingly, does not impact the current period income tax position. The remaining change of approximately \$86.6 million for the nine months ended September 30, 2017 reflects the allowance established against the current period operating loss.

The Company recorded an aggregate deferred federal, state and local tax benefit of \$91.3 million and \$123.0 million as a result of the operating loss for the three and nine months ended September 30, 2017, respectively, which was offset by an increase in the valuation allowance of \$59.6 million and \$86.6 million, respectively. The excess of the deferred federal, state and local tax benefit over the increase in the valuation allowance for the three months ended September 30, 2017 is the result of the anticipated reversal of future tax liabilities offset by future tax deductions. In addition, the Company wrote down a deferred tax liability relating to an indefinite life intangible that was established in purchase accounting. The Company recorded an aggregate deferred federal, state, and local tax benefit of \$18.9 million and \$37.5 million as a result of the operating loss for the three and nine months ended September 30, 2016, respectively, which was offset by an increase in the valuation allowance of \$22.3 million and \$39.5 million, respectively.

The Company evaluates its deferred tax assets each quarter to determine if a valuation allowance is required based on whether it is more likely than not that some portion of the deferred tax asset would not be realized. The Company's valuation allowance as of September 30, 2017 and December 31, 2016 is \$484.5 million and \$264.3 million, respectively.

The Company recorded interest charges related to its tax contingency reserve for cash tax positions for the nine months ended September 30, 2017 and September 30, 2016 which are included in income tax expense or benefit for the period. Tax returns for years 2012 through 2016 are subject to future examination by tax authorities. In addition, the net operating losses from prior years are subject to adjustment under examination.

#### 13. Variable Interest Entities

As of September 30, 2017, the Company has equity interests in unconsolidated VIEs. The Company has determined that it does not have the power to direct the activities of the VIEs that most significantly impact the VIEs' economic performance and is not the primary beneficiary of these VIEs in accordance with ASC 810. The Company's interests in the VIEs are, therefore, accounted for under the equity method of accounting.

The Company holds a 51% equity interest, and HCP owns a 49% interest, in a venture that owns and operates entry fee CCRCs (the "CCRC Venture"). The CCRC Venture's opco has been identified as a VIE. The equity members of the CCRC Venture's opco share certain operating rights, and the Company acts as manager to the CCRC Venture opco. However, the Company does not consolidate this VIE because it does not have the ability to control the activities that most significantly impact this VIE's economic performance. The assets of the CCRC Venture opco primarily consist of the CCRCs that it owns and leases, resident fees receivable, notes receivable and cash and cash equivalents. The obligations of the CCRC Venture opco primarily consist of community lease obligations, mortgage debt, accounts payable, accrued expenses and refundable entrance fees.

The Company holds an equity ownership interest in each of the propos and opco of three ventures ("RIDEA Ventures") that operate senior housing communities in a RIDEA structure. As of September 30, 2017, the Company's equity ownership interest is 10% for each of the RIDEA Ventures. The RIDEA Ventures have been identified as VIEs. The equity members of the RIDEA Ventures share certain operating rights, and the Company acts as manager to the opcos of the RIDEA Ventures. However, the Company does not consolidate these VIEs because it does not have the ability to control the activities that most significantly impact the economic performance of these VIEs. The assets of the RIDEA Ventures primarily consist of the senior housing communities that the RIDEA Ventures own, resident fees receivable, and cash and cash equivalents. The obligations of the RIDEA Ventures primarily consist of notes payable, accounts payable and accrued expenses.

The Company holds a 15% equity ownership interest in the Blackstone Venture. The Blackstone Venture has been identified as a VIE due to the Company lacking substantive participation rights in the management of the venture and the Company lacking kick-out rights over the managing member. The equity members of the Blackstone Venture share certain operating rights and the Company acts as manager to 60 communities owned by the Blackstone Venture. However, the Company does not consolidate this VIE because it does not have the ability to control the activities that most significantly impact the economic performance of the VIE. The assets of the Blackstone Venture primarily consist of senior housing communities, resident fees receivable and cash and cash equivalents. The obligations of the Blackstone Venture primarily consist of long-term mortgage debt, accounts payable and accrued expenses. In addition to \$636.2 million of long-term mortgage debt, the Blackstone Venture initially obtained \$66.8 million of mortgage debt that was payable in 2017. In the event that refinancing proceeds for the \$66.8 million of mortgage debt were insufficient to repay the debt principal amount, the Company may have been required to lend the amount of the shortfall, up to \$12.0 million, to the Blackstone Venture. In June 2017, the Blackstone Venture completed the refinancing of the \$66.8 million mortgage debt payable in 2017 and the Company was not required to lend any amounts to the Blackstone Venture. As of September 30, 2017, the Company leases two communities from the Blackstone Venture with annual lease payments of approximately \$2.5 million. Under the terms of the lease agreements, the Company may be required to purchase the two leased communities for an amount equal to the greater of the fair market value of the communities or \$33.8 million if there is an event of default under the lease agreement. See Note 4 for more information about the Company's entry into the Blackstone Venture.

The carrying value and classification of the related assets, liabilities and maximum exposure to loss as a result of the Company's involvement with these VIEs are summarized below as of September 30, 2017 (in millions):

VIE Type	Asset Type	Exposure to Loss	Carrying Amount
CCRC Venture opco	Investment in unconsolidated ventures	\$ 47.2	\$ 47.2
RIDEA Ventures	Investment in unconsolidated ventures	\$ 73.9	\$ 73.9
Blackstone Venture	Investment in unconsolidated ventures	\$ 40.4	\$ 40.4

As of September 30, 2017, the Company is not required to provide financial support, through a liquidity arrangement or otherwise, to its unconsolidated VIEs.

#### 14. Segment Information

As of September 30, 2017, the Company has five reportable segments: Retirement Centers; Assisted Living; CCRCs-Rental; Brookdale Ancillary Services; and Management Services. Operating segments are defined as components of an enterprise that engage in business activities from which it may earn revenues and incur expenses; for which separate financial information is available; and whose operating results are regularly reviewed by the chief operating decision maker to assess the performance of the individual segment and make decisions about resources to be allocated to the segment.

During the three months ended March 31, 2017, one community moved from the CCRCs-Rental segment to the Retirement Centers segment to more accurately reflect the underlying product offering of the community in the current period given changes to the community. The movement did not change the Company's reportable segments, but it did impact the revenues, expenses and assets reported within the two segments. Revenue and expenses for the three and nine months ended September 30, 2016 and total assets for the period ended December 31, 2016 have not been recast.

Retirement Centers. The Company's Retirement Centers segment includes owned or leased communities that are primarily designed for middle to upper income seniors generally age 75 and older who desire an upscale residential environment providing the highest quality of service. The majority of the Company's retirement center communities consist of both independent living and assisted living units in a single community, which allows residents to "age-in-place" by providing them with a continuum of senior independent and assisted living services.

Assisted Living. The Company's Assisted Living segment includes owned or leased communities that offer housing and 24-hour assistance with activities of daily life to mid-acuity frail and elderly residents. Assisted living communities include both freestanding, multi-story communities and freestanding single story communities. The Company also operates memory care communities, which are freestanding assisted living communities specially designed for residents with Alzheimer's disease and other dementias.

CCRCs-Rental. The Company's CCRCs-Rental segment includes large owned or leased communities that offer a variety of living arrangements and services to accommodate all levels of physical ability and health. Most of the Company's CCRCs have independent living, assisted living and skilled nursing available on one campus or within the immediate market, and some also include memory care and Alzheimer's units.

Brookdale Ancillary Services. The Company's Brookdale Ancillary Services segment includes outpatient therapy, home health and hospice services, as well as education and wellness programs, provided to residents of many of the Company's communities and to seniors living outside of the Company's communities. The Brookdale Ancillary Services segment does not include the inpatient therapy services provided in the Company's skilled nursing units, which are included in the Company's CCRCs-Rental segment.

Management Services. The Company's Management Services segment includes communities operated by the Company pursuant to management agreements. In some of the cases, the controlling financial interest in the community is held by third parties and, in other cases, the community is owned in a venture structure in which the Company has an ownership interest. Under the management agreements for these communities, the Company receives management fees as well as reimbursed expenses, which represent the reimbursement of expenses it incurs on behalf of the owners.

The accounting policies of the Company's reportable segments are the same as those described in the summary of significant accounting policies in Note 2.

The following table sets forth selected segment financial and operating data (in thousands):

	Three Months Ended September 30,						nths Ended nber 30,	
		2017 2016		2016		2017		2016
Revenue								_
Retirement Centers (1)	\$	161,986	\$	170,706	\$	496,854	\$	510,122
Assisted Living (1)		542,227		607,345		1,680,194		1,837,632
CCRCs-Rental (1)		108,075		147,517		364,075		448,002
Brookdale Ancillary Services (1)		110,604		117,263		332,766		362,791
Management Services (2)		255,096		203,295		707,337		609,565
	\$	1,177,988	\$	1,246,126	\$	3,581,226	\$	3,768,112
Segment Operating Income (3)								
Retirement Centers	\$	65,907	\$	73,112	\$	207,206	\$	222,315
Assisted Living		173,576		217,878		577,936		672,773
CCRCs-Rental		22,932		32,996		82,591		102,059
Brookdale Ancillary Services		9,823		14,624		38,555		48,174
Management Services		18,138		15,532		56,474		50,498
		290,376		354,142		962,762		1,095,819
General and administrative (including non-cash stock-based compensation								
expense)		63,779		63,425		196,429		246,741
Transaction costs		1,992		659		12,924		1,950
Facility lease expense		84,437		92,519		257,934		281,890
Depreciation and amortization		117,649		130,783		366,023		391,314
Goodwill and asset impairment		368,551		19,111		390,816		26,638
Loss on facility lease termination		4,938		_		11,306		_
Income (loss) from operations	\$	(350,970)	\$	47,645	\$	(272,670)	\$	147,286

		As of					
	Septe	mber 30, 2017	Dece	ember 31, 2016			
Total assets		_		_			
Retirement Centers	\$	1,275,250	\$	1,452,546			
Assisted Living		4,830,074		5,831,434			
CCRCs-Rental		696,964		935,389			
Brookdale Ancillary Services		261,919		280,530			
Corporate and Management Services		1,027,959		717,788			
Total assets	\$	8,092,166	\$	9,217,687			

- (1) All revenue is earned from external third parties in the United States.
- (2) Management services segment revenue includes reimbursements for which the Company is the primary obligor of costs incurred on behalf of managed communities.
- (3) Segment operating income is defined as segment revenues less segment facility operating expenses (excluding depreciation and amortization) and costs incurred on behalf of managed communities.

#### 15. Impact From Hurricanes

During the three months ended September 30, 2017, the Company's operations in Texas and Florida were impacted by Hurricanes Harvey and Irma. The Company recorded \$5.3 million of operating costs within facility operating expense on the condensed consolidated statements of operations for the three and nine months ended September 30, 2017, which include incremental costs related to evacuations, repairs and maintenance, and security.

#### 16. Subsequent Event

HCP Master Lease Transaction and RIDEA Ventures Restructuring

On November 2, 2017, the Company announced that it had entered into a definitive agreement for a multi-part transaction with HCP. As part of such transaction, the Company entered into an Amended and Restated Master Lease and Security Agreement ("Master Lease") with HCP effective as of November 1, 2017. The components of the multi-part transaction include:

- Master Lease Transactions. The Company and HCP amended and restated triple-net leases covering substantially all of the communities it leases from HCP into the Master Lease. The Company will acquire two communities for an aggregate purchase price of \$35 million, upon which time the two communities will be removed from the Master Lease. In addition, 32 communities will be removed from the Master Lease on or before November 1, 2018. However, if HCP has not transitioned operations and/or management of such communities to a third party prior to such date, the Company will continue to operate such 32 communities on an interim basis and such communities will, from and after such time, be reported in the Management Services segment. In addition to the foregoing 34 communities, the Company continues to lease 44 communities pursuant to the terms of the Master Lease, which have the same lease rates and expiration and renewal terms as the applicable prior instruments, except that effective January 1, 2018, the Company will receive a \$5 million annual rent reduction for three communities. The Master Lease also provides that the Company may engage in certain change in control and other transactions without the need to obtain HCP's consent, subject to the satisfaction of certain conditions.
- RIDEA Ventures Restructuring. Pursuant to the Company's agreement with HCP, HCP will acquire the Company's 10% ownership interest in two of the Company's existing RIDEA Ventures with HCP for \$99 million. The Company provides management services to 59 communities on behalf of the two RIDEA Ventures. The Company will acquire four of such communities for an aggregate purchase price of \$239 million and will retain management of 18 of such communities. The amended and restated management agreements for such 18 communities have a term set to expire in 2030, subject to certain early termination rights. In addition, HCP will be entitled to sell or transition operations and/or management of 37 of such communities.

The Company expects to fund its acquisition of the six communities with the proceeds from the sale of its RIDEA Venture interests, cash on hand and non-recourse mortgage financing on the acquired communities.

The Company expects the disposition of its ownership interest in the two RIDEA Ventures and its acquisition of the six communities to occur in the next three to six months, and expects the terminations of its triple net leases and management agreements on 69 communities to occur in stages throughout 2018.

The closings of the various transactions referenced above are subject to the satisfaction of various closing conditions, including (where applicable) the receipt of regulatory approvals. However, there can be no assurance that the transactions will close or, if they do, when the actual closings will occur.

The results of operations for the 32 communities to be disposed through lease terminations are reported within the following segments within the condensed consolidated financial statements: Retirement Centers (five communities) and Assisted Living (27 communities). With respect to such 32 communities and the 37 managed communities for which the Company's management will be terminated, the Company's condensed consolidated financial statements include resident fee revenue of \$33.2 million and \$35.0 million, management fees of \$2.5 million and \$2.6 million, facility operating expenses of \$22.4 million and \$21.0 million, and cash lease payments of \$11.1 million and \$10.3 million for the three months ended September 30, 2017 and September 30, 2016, respectively; and include resident fee revenue of \$101.3 million and \$105.5 million, management fees of \$7.6 million and \$8.2 million, facility operating expenses of \$64.6 million and \$62.9 million, and cash lease payments of \$33.2 million and \$30.7 million for the nine months ended September 30, 2017 and September 30, 2016.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Certain statements in this Quarterly Report on Form 10-Q may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to various risks and uncertainties and include all statements that are not historical statements of fact and those regarding our intent, belief or expectations, including, but not limited to, statements relating to the creation and enhancement of stockholder value, the evaluation of options and alternatives to create and enhance stockholder value, our strategy, our operational, sales, marketing and branding initiatives, our portfolio optimization and growth initiatives and our expectations regarding their effect on our results; our expectations regarding the economy, the senior living industry, senior housing construction, supply and competition, occupancy and pricing and the demand for senior housing: our expectations regarding our revenue, cash flow, operating income, expenses, capital expenditures, including expected levels and reimbursements and the timing thereof, development, expansion, renovation, redevelopment and repositioning opportunities, including Program Max opportunities, and their projected costs, cost savings and synergies, and our liquidity and leverage; our plans and expectations with respect to disposition, lease restructuring, financing, re-financing and venture transactions and opportunities (including assets currently held for sale and the pending transactions with HCP, Inc.), including the timing thereof and their effects on our results; our expectations regarding taxes, capital deployment and returns on invested capital, Adjusted EBITDA and Adjusted Free Cash Flow (as those terms are defined in this Quarterly Report on Form 10-Q); our expectations regarding returns to stockholders, our share repurchase program and the payment of dividends; our ability to secure financing or repay, replace or extend existing debt at or prior to maturity; our ability to remain in compliance with all of our debt and lease agreements (including the financial covenants contained therein); our expectations regarding changes in government reimbursement programs and their effect on our results; our plans to expand our offering of ancillary services (therapy, home health and hospice); our plans to acquire additional operating companies, senior housing communities and ancillary services companies (including home health agencies); our expectations relating to the amount and timing of the financial impact of Hurricanes Harvey and Irma and the California wildfires; and our ability to anticipate, manage and address industry trends and their effect on our business. Forward-looking statements are generally identifiable by use of forward-looking terminology such as "may," "will," "should," "could," "would," "potential," "intend," "expect," "endeavor," "seek," "anticipate," "estimate," "overestimate," "underestimate," "believe," "project," "predict," "continue," "plan," "target" or other similar words or expressions. These forward looking statements are based on certain assumptions and expectations, and our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Although we believe that expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and actual results and performance could differ materially from those projected. Factors which could have a material adverse effect on our operations and future prospects or which could cause events or circumstances to differ from the forward-looking statements include, but are not limited to, the risk associated with the current global economic situation and its impact upon capital markets and liquidity; changes in governmental reimbursement programs; the risk of overbuilding and new supply; our inability to extend (or refinance) debt (including our credit and letter of credit facilities and our outstanding convertible notes) as it matures; the risk that we may not be able to satisfy the conditions precedent to exercising the extension options associated with certain of our debt agreements; events which adversely affect the ability of seniors to afford our monthly resident fees or entrance fees; the conditions of housing markets in certain geographic areas; our ability to generate sufficient cash flow to cover required interest and longterm lease payments; the effect of our indebtedness and long-term leases on our liquidity; the risk of loss of property pursuant to our mortgage debt and longterm lease obligations; the possibilities that changes in the capital markets, including changes in interest rates and/or credit spreads, or other factors could make financing more expensive or unavailable to us; our determination from time to time to purchase any shares under our share repurchase program; our ability to fund any repurchases; our ability to effectively manage our growth; our ability to maintain consistent quality control; delays in obtaining regulatory approvals; the risk that we may not be able to expand, redevelop and reposition our communities in accordance with our plans; our ability to complete acquisition, disposition, lease restructuring, financing, re-financing and venture transactions (including assets currently held for sale and the pending transactions with HCP, Inc.) on agreed upon terms or at all, including in respect of the satisfaction of closing conditions, the risk that regulatory approvals are not obtained or are subject to unanticipated conditions, and uncertainties as to the timing of closing; our ability to successfully integrate acquisitions; competition for the acquisition of assets; our ability to obtain additional capital on terms acceptable to us; a decrease in the overall demand for senior housing; our vulnerability to economic downturns; acts of nature in certain geographic areas; terminations of our resident agreements and vacancies in the living spaces we lease; early terminations or non-renewal of management agreements; increased competition for skilled personnel; increased wage pressure and union activity; departure of our key officers; increases in market interest rates; environmental contamination at any of our communities; failure to comply with existing environmental laws; an adverse determination or resolution of complaints filed against us; the cost and difficulty of complying with increasing and evolving regulation; the risk that we could incur additional costs and experience other financial impacts related to Hurricanes Harvey and Irma and the California wildfires; as well as other risks detailed from time to time in our filings with the Securities and Exchange Commission, including those set forth under "Item 1A. Risk Factors" contained in our Annual Report on Form 10-K for the year ended December 31, 2016 and Part II, "Item 1A. Risk Factors" and elsewhere in this Quarterly Report on Form 10-Q. When considering forward-looking statements, you should

keep in mind the risk factors and other cautionary statements in such SEC filings. Readers are cautioned not to place undue reliance on any of these forward-looking statements, which reflect our management's views as of the date of this Quarterly Report on Form 10-Q. We cannot guarantee future results, levels of activity, performance or achievements, and we expressly disclaim any obligation to release publicly any updates or revisions to any forward-looking statements contained in this Quarterly Report on Form 10-Q to reflect any change in our expectations with regard thereto or change in events, conditions or circumstances on which any statement is based.

#### **Executive Overview**

As of September 30, 2017, we are the largest operator of senior living communities in the United States based on total capacity, with 1,031 communities in 46 states and the ability to serve approximately 101,000 residents. We offer our residents access to a full continuum of services across the most attractive sectors of the senior living industry. We operate independent living, assisted living and dementia-care communities and continuing care retirement centers ("CCRCs"). Through our ancillary services programs, we also offer a range of outpatient therapy, home health and hospice services to residents of many of our communities and to seniors living outside of our communities.

We intend to be the leading provider of senior living solutions, and we believe that we are positioned to take advantage of favorable demographic trends over time. We also believe that we operate in the most attractive sectors of the senior living industry with opportunities to increase our revenues through providing a combination of housing, hospitality services, ancillary services and health care services. Our senior living communities offer residents a supportive home-like setting, assistance with activities of daily living (such as eating, bathing, dressing, toileting and transferring/walking) and, in certain communities, licensed skilled nursing services. We also provide ancillary services, including outpatient therapy, home health services and hospice services, to our residents. By providing residents with a range of service options as their needs change, we provide greater continuity of care, enabling seniors to "age-in-place" and thereby maintain residency with us for a longer period of time. The ability of residents to age-in-place is also beneficial to our residents and their families who are concerned with care decisions for their elderly relatives.

Our strategy is to achieve consistent operational excellence in our core businesses. Execution on our strategy is intended to maximize the value of our existing platform and to build the foundation for further growth. We have identified five key priorities for which we have developed initiatives and are developing initiatives to support our strategy and have created a transformation process to develop cross-functional initiatives directly tied to key priorities. These five priorities include enhancing our customer and associate experience, improving our marketing and sales processes, simplifying our organization, optimizing our portfolio and leveraging our scale, and innovating for growth. While our focus will be on executing on this strategy, we plan to continue to evaluate and, where opportunities arise, selectively purchase existing operating companies, senior living communities, including those that we currently lease or manage, and ancillary services companies. Such acquisitions may be pursued on our own, or through our investments in ventures. We believe that successful execution upon our strategy and the initiatives supporting our strategy will enable us to grow stockholder value and better fulfill our mission by satisfying more customers, building improved relationships between us, our associates and our customers, and by improving our occupancy, revenue, expenses, and liquidity, by increasing the quality and durability of our cash flow, and by reducing our debt and lease leverage.

#### Portfolio Optimization Update

We continue to actively explore opportunities to optimize our portfolio through disposing of owned and leased communities, restructuring leases and investing in our Program Max initiative. As of September 30, 2017, we owned 360 communities (32,721 units), leased 460 communities (36,954 units) and provided management services with respect to 211 communities (31,527 units) for third parties or unconsolidated ventures in which we have an ownership interest.

We completed dispositions, through sales and lease terminations, of 139 communities during the period from January 1, 2016 through September 30, 2017, including three communities disposed of prior to June 30, 2016. Our condensed consolidated financial statements include resident fee revenue of \$4.0 million and \$115.1 million, facility operating expenses of \$3.3 million and \$87.4 million, and cash lease payments of \$0.9 million and \$27.5 million for the 136 communities for the three months ended September 30, 2017 and September 30, 2016, respectively. Our condensed consolidated financial statements include resident fee revenue of \$96.6 million and \$361.1 million, facility operating expenses of \$74.4 million and \$272.6 million, and cash lease payments of \$26.8 million and \$82.4 million for the 139 communities for the nine months ended September 30, 2017 and September 30, 2016, respectively.

The foregoing transactions, and updates on our pending transactions and assets held for sale as of September 30, 2017, are described below.

#### HCP Master Lease Transaction and RIDEA Ventures Restructuring

On November 2, 2017, we announced that we had entered into a definitive agreement for a multi-part transaction with HCP, Inc. ("HCP"). As part of such transaction, we entered into an Amended and Restated Master Lease and Security Agreement ("Master Lease") with HCP effective as of November 1, 2017. The components of the multi-part transaction include:

- Master Lease Transactions. We and HCP amended and restated triple-net leases covering substantially all of the communities we lease from HCP into the Master Lease. We will acquire two communities (208 units) for an aggregate purchase price of \$35 million, upon which time the two communities will be removed from the Master Lease. In addition, 32 communities (2,962 units) will be removed from the Master Lease on or before November 1, 2018. However, if HCP has not transitioned operations and/or management of such communities to a third party prior to such date, we will continue to operate the foregoing 32 communities on an interim basis and such communities will, from and after such time, be reported in the Management Services segment. In addition to such 34 communities, we continue to lease 44 communities pursuant to the terms of the Master Lease, which have the same lease rates and expiration and renewal terms as the applicable prior instruments, except that effective January 1, 2018, we will receive a \$5 million annual rent reduction for three communities. The Master Lease also provides that we may engage in certain change in control and other transactions without the need to obtain HCP's consent, subject to the satisfaction of certain conditions.
- RIDEA Ventures Restructuring. Pursuant to the Company's agreement with HCP, HCP will acquire our 10% ownership interest in two of our existing RIDEA Ventures with HCP for \$99 million. We provide management services to 59 communities (9,585 units) on behalf of the two RIDEA Ventures. We will acquire four of such communities (787 units) for an aggregate purchase price of \$239 million and will retain management of 18 of such communities (3,276 units). The amended and restated management agreements for such 18 communities have a term set to expire in 2030, subject to certain early termination rights. In addition, HCP will be entitled to sell or transition operations and/or management of 37 of such communities (5,522 units).

We expect to fund our acquisition of the six communities with the proceeds from the sale of our RIDEA Venture interests, cash on hand and non-recourse mortgage financing on the acquired communities.

We expect the disposition of our ownership interest in the two RIDEA Ventures and our acquisition of the six communities to occur in the next three to six months, and expect the terminations of our triple net leases and management agreements on 69 communities to occur in stages throughout 2018.

The closings of the various transactions referenced above are subject to the satisfaction of various closing conditions, including (where applicable) the receipt of regulatory approvals. However, there can be no assurance that the transactions will close or, if they do, when the actual closings will occur.

The results of operations for the 32 communities to be disposed through lease terminations are reported within the following segments within the condensed consolidated financial statements: Retirement Centers (five communities; 783 units) and Assisted Living (27 communities; 2,179 units). With respect to such 32 communities and the 37 managed communities for which our management will be terminated, our condensed consolidated financial statements include resident fee revenue of \$33.2 million and \$35.0 million, management fees of \$2.5 million and \$2.6 million, facility operating expenses of \$22.4 million and \$21.0 million, and cash lease payments of \$11.1 million and \$10.3 million for the three months ended September 30, 2017 and September 30, 2016, respectively; and include resident fee revenue of \$101.3 million and \$105.5 million, management fees of \$7.6 million and \$8.2 million, facility operating expenses of \$64.6 million and \$62.9 million, and cash lease payments of \$33.2 million and \$30.7 million for the nine months ended September 30, 2017 and September 30, 2016.

#### Dispositions and Restructurings of Communities Leased from HCP

On November 1, 2016, we announced that we had entered into agreements to, among other things, terminate triple-net leases with respect to 97 communities, four of which were contributed to an existing unconsolidated venture in which we hold an equity interest and 64 of which were acquired by the Blackstone Venture described below. In addition to the formation of the Blackstone Venture, the transactions included the following components with respect to 33 communities:

• We and HCP agreed to terminate triple-net leases with respect to eight communities (867 units). HCP agreed to contribute immediately thereafter four of such communities, consisting of 527 units, to an existing unconsolidated venture with HCP in which we have a 10% equity interest. During the three months ended December 31, 2016, the triple-net leases with respect to seven communities (773 units) were terminated and HCP contributed four of the communities to the existing unconsolidated venture. The triple-net lease with respect to the remaining community was terminated during January 2017. The results of operations of the eight communities are reported in the following segments within the

condensed consolidated financial statements through the respective disposition dates: Assisted Living (six communities; 514 units), Retirement Centers (one community; 109 units) and CCRCs-Rental (one community; 244 units).

• We and HCP agreed to terminate triple-net leases with respect to 25 communities (2,031 units). During the three months ended September 30, 2017, the triple-net leases with respect to two communities were terminated. Our triple net lease obligations with respect to the remaining 23 communities either have been terminated, or are expected to be terminated, during the three months ended December 31, 2017. Following the termination of our triple net lease obligations for these communities, we will continue to operate certain of these communities on an interim basis, and such communities will be reported in the Management Services segment from and after termination of such triple net lease obligations. Our condensed consolidated financial statements include resident fee revenue of \$18.0 million and \$18.1 million, facility operating expenses of \$14.8 million and \$14.6 million, and cash lease payments of \$2.6 million and \$4.9 million for the 25 communities for the three months ended September 30, 2017 and September 30, 2016, respectively. Our condensed consolidated financial statements include resident fee revenue of \$54.9 million and \$54.6 million, facility operating expenses of \$44.7 million and \$44.0 million, and cash lease payments of \$8.1 million and \$14.7 million for the 25 communities for the nine months ended September 30, 2017 and September 30, 2016, respectively.

#### Formation of Venture with Blackstone

On March 29, 2017, we and affiliates of Blackstone Real Estate Advisors VIII L.P. (collectively, "Blackstone") formed a venture (the "Blackstone Venture") that acquired 64 senior housing communities for a purchase price of \$1.1 billion. We had previously leased the 64 communities from HCP under long-term lease agreements with a remaining average lease term of approximately 12 years. At the closing, the Blackstone Venture purchased the 64-community portfolio from HCP subject to the existing leases, and we contributed our leasehold interests for 62 communities and a total of \$179.2 million in cash to purchase a 15% equity interest in the Blackstone Venture, terminate leases, and fund our share of closing costs. As of the formation date, we continued to operate two of the communities under lease agreements and began managing 60 of the communities on behalf of the venture under a management agreement with the venture. The two remaining leases will be terminated, pending certain regulatory and other conditions, at which point we will manage the communities; however, there can be no assurance that the terminations will occur or, if they do, when the actual terminations will occur. Two of the communities are managed by a third party for the venture.

The results and financial position of the 62 communities for which leases were terminated were deconsolidated from our financial statements prospectively upon formation of the Blackstone Venture. The results of operations of the 62 communities for which leases were terminated were reported in the following segments within the condensed consolidated financial statements through the formation date: Assisted Living (47 communities; 3,322 units), Retirement Centers (eight communities; 1,072 units) and CCRCs-Rental (seven communities; 1,416 units). Our interest in the venture is accounted for under the equity method of accounting.

As a result of this transaction, our total payment obligations for capital and financing leases and operating leases due during the twelve months ending March 31, 2018 decreased by \$75.4 million and \$16.6 million, respectively. Additionally, our capital and financing lease obligations within the condensed consolidated balance sheet were reduced by \$880.0 million on the closing date. See Note 4 and Note 10 to the condensed consolidated financial statements for more information about the formation of the Blackstone Venture.

#### Dispositions of Owned Communities and Assets Held for Sale

We began 2017 with 16 of our owned communities (1,423 units) classified as held for sale as of December 31, 2016. During the nine months ended September 30, 2017, we completed the sale of three communities and during the three months ended September 30, 2017, we entered into an agreement to sell one additional community, which is classified as held for sale as of September 30, 2017. As of September 30, 2017, 15 communities were classified as held for sale.

As of September 30, 2017, \$106.4 million was recorded as assets held for sale and \$50.4 million of mortgage debt was included in the current portion of long-term debt within the condensed consolidated balance sheet with respect to the 15 communities held for sale as of such date. This debt will either be repaid with the proceeds from the sales or be assumed by the prospective purchasers. The results of operations of the 15 communities are reported in the following segments within the condensed consolidated financial statements: Assisted Living (12 communities; 1,050 units) and CCRCs-Rental (three communities; 458 units). The 15 communities had resident fee revenue of \$12.2 million and \$12.8 million and facility operating expenses of \$10.9 million and \$11.0 million for the three months ended September 30, 2017 and September 30, 2016, respectively. The 15 communities had resident fee revenue of \$37.6 million and \$39.0 million and facility operating expenses of \$33.2 million and \$33.7 million for the nine months ended September 30, 2017 and September 30, 2016, respectively.

The closings of the sales of the unsold communities classified as held for sale are subject to receipt of regulatory approvals and satisfaction of other customary closing conditions and are expected to occur during the next 12 months; however, there can be no assurance that the transactions will close or, if they do, when the actual closings will occur.

#### Other Lease Terminations

During the nine months ended September 30, 2017, we terminated leases for 14 communities otherwise than in connection with the transactions with Blackstone and HCP described above. The results of operations of the 14 communities are reported in the following segments within the condensed consolidated financial statements through the respective disposition dates: Retirement Centers (one community; 103 units), Assisted Living (12 communities; 556 units), and CCRCs-Rental (one community; 466 units).

#### Program Max Initiative

During the nine months ended September 30, 2017, we also made progress on our Program Max initiative under which we expand, renovate, redevelop and reposition certain of our existing communities where economically advantageous. For the nine months ended September 30, 2017, we invested \$7.2 million on Program Max projects, net of \$5.7 million of third party lessor reimbursements. We currently have 8 Program Max projects that have been approved, most of which have begun construction and are expected to generate 27 new units.

#### **Competitive Developments**

In the third quarter of fiscal 2016, we began experiencing an elevated rate of new openings, with significant new competition opening in several of our markets. We continue to address such competition through more sophisticated pricing tools and pricing initiatives based on the competitive market, current in-place rents and occupancy; focusing on operations, including ensuring high customer satisfaction, protecting key leadership positions and actively engaging district and regional management in community operations; additional marketing efforts, including leveraging our industry leading name through enhanced digital, direct mail and local community outreach; and community segmentation through which we evaluate current community position relative to competition and reposition if necessary (e.g., price, services, amenities and programming). We expect the elevated rate of new openings and pressures on our occupancy and rate growth to continue through 2018.

#### Impacts of Hurricanes Harvey and Irma

During the three months ended September 30, 2017, Hurricanes Harvey and Irma made landfall in Texas and Florida, respectively. We operate 171 communities, serving approximately 19,000 residents, in areas impacted by these hurricanes. All but one of the impacted communities have returned to operation, though seven communities will experience some continuing disruption as storm damage is remediated. During the three months ended September 30, 2017, we incurred \$5.3 million of operating expenses related to hurricane response and issued \$0.4 million in rent credits. In addition, based on our preliminary assessments, we expect additional operating expense related to the hurricane response of \$1.5 million for the three months ended December 31, 2017. We also estimate that our ancillary services revenue was negatively impacted by approximately \$3.4 million during the three months ended September 30, 2017 and will be negatively impacted by approximately \$1.5 million during the three months ended December 31, 2017. We estimate that we will incur an additional approximately \$13.0 million to \$14.0 million of capitalized costs for physical plant remediation, approximately \$5.0 million to \$6.0 million of which we expect to incur during the three months ended December 31, 2017 and the remainder of which we expect to incur during 2018. In addition, as a result of Hurricane Irma, the State of Florida issued an emergency order requiring skilled nursing homes and assisted living communities to obtain generators and fuel necessary to sustain operations and maintain comfortable temperatures in the event of a power outage. The emergency order has been overturned, and that decision has been appealed. There are legislative and regulatory rulemaking actions in process to address generator requirements. We estimate we will incur \$2.0 million to \$3.0 million of costs during the three months ended December 31, 2017 as a result of the emergency order, and we are closely monitoring developments to determine what additional costs may be incurred to meet any new generator requirements. The foregoing estimates are presented net of expected reimbursement from our property and casualty and business interruption insurance policies and are preliminary estimates derived by management from the information available at this time. The actual amounts and timing of amounts may differ.

#### Impact of Wildfires

The Company continues to monitor the wildfires in California. Approximately 20 of the Company's California communities have been affected by the wildfires. The Company evacuated the residents of six communities, all of which have returned to full operation, and others hosted residents who were evacuated. So far, none of the communities have suffered major structural damage from the wildfires.

## Summary of Operating Results

The tables below present a summary of our operating results and certain other financial metrics for the three and nine months ended September 30, 2017 and September 30, 2016 and the amount and percentage of increase or decrease of each applicable item (dollars in millions).

	Three Months Ended September 30,				ease ease)		
		2017		2016		Amount	Percent (2)
Total revenues	\$	1,178.0	\$	1,246.1	\$	(68.1)	(5.5)%
Facility operating expense	\$	650.7	\$	704.2	\$	(53.6)	(7.6)%
Net income (loss)	\$	(413.9)	\$	(51.7)	\$	362.2	NM
Net income (loss) attributable to Brookdale Senior Living Inc. common stockholders	\$	(413.9)	\$	(51.7)	\$	362.2	NM
Adjusted EBITDA <sup>(1)</sup>	\$	141.8	\$	202.3	\$	(60.5)	(29.9)%
Net cash provided by operating activities	\$	83.2	\$	99.4	\$	(16.2)	(16.3)%
Adjusted Free Cash Flow <sup>(1)</sup>	\$	5.8	\$	47.8	\$	(42.0)	(87.9)%

	Nine Months Ended September 30,				ease ease)		
		2017		2016		Amount	Percent (2)
Total revenues	\$	3,581.2	\$	3,768.1	\$	(186.9)	(5.0)%
Facility operating expense	\$	1,967.6	\$	2,113.2	\$	(145.6)	(6.9)%
Net income (loss)	\$	(586.6)	\$	(136.0)	\$	450.6	NM
Net income (loss) attributable to Brookdale Senior Living Inc. common stockholders	\$	(586.5)	\$	(135.9)	\$	450.6	NM
Adjusted EBITDA <sup>(1)</sup>	\$	500.5	\$	586.6	\$	(86.1)	(14.7)%
Net cash provided by operating activities	\$	283.1	\$	277.3	\$	5.8	2.1 %
Adjusted Free Cash Flow(1)	\$	109.2	\$	120.6	\$	(11.4)	(9.4)%

(1) Adjusted EBITDA and Adjusted Free Cash Flow are non-GAAP financial measures we use to assess our operating performance and liquidity. We changed our definition and calculation of Adjusted EBITDA when we reported results for the second quarter of 2016. Prior period amounts of Adjusted EBITDA included in this Quarterly Report on Form 10-Q have been recast to conform to the new definition. See "Non-GAAP Financial Measures" below for important information regarding both measures, including a description of the changes to the definition of Adjusted EBITDA.

## (2) NM - Not meaningful

During the nine months ended September 30, 2017, total revenues were \$3.6 billion, a decrease of \$186.9 million, or 5.0%, over our total revenues for the nine months ended September 30, 2016. Resident fees for the nine months ended September 30, 2017 decreased \$284.7 million, or 9.0%, from the nine months ended September 30, 2016. Management fees increased \$6.0 million, or 11.8%, from the nine months ended September 30, 2016, and reimbursed costs incurred on behalf of managed communities increased \$91.8 million, or 16.4%. The decrease in resident fees during the nine months ended September 30, 2017 was primarily due to disposition activity, through sales and lease terminations, since the beginning of the prior year period. Weighted average occupancy at the 800 communities we owned or leased during both full nine-month periods decreased 130 basis points. The decrease in resident fees at the 800 communities we owned or leased during both full nine-month periods was partially offset by a 1.8% increase in senior housing average monthly revenue per occupied unit (RevPOR) compared to the prior year nine-month period.

During the nine months ended September 30, 2017, facility operating expenses were \$2.0 billion, a decrease of \$145.6 million, or 6.9%, compared to the nine months ended September 30, 2016. The decrease in facility operating expenses was primarily due to the impact of disposition activity, through sales and lease terminations, since the beginning of the prior year period. Facility operating expenses increased \$51.0 million, or 3.5%, at the 800 communities we owned or leased during both full nine-month

periods. The increase in facility operating expenses was primarily due to an increase in salaries and wages arising from wage rate increases and an increase in insurance expense related to positive changes in the nine months ended September 30, 2016 to estimates in general liability and professional liability and workers compensation expenses.

Net income (loss) attributable to Brookdale Senior Living Inc. common stockholders for the nine months ended September 30, 2017 was \$(586.5) million, compared to net income (loss) attributable to Brookdale Senior Living Inc. common stockholders of \$(135.9) million for the nine months ended September 30, 2016. Net income (loss) for the nine months ended September 30, 2017 was \$(586.6) million as compared to net income (loss) of (\$136.0) million for the nine months ended September 30, 2016. During the nine months ended September 30, 2017, our Adjusted EBITDA was \$500.5 million, a decrease of 14.7% compared to the nine months ended September 30, 2016. The decrease in Adjusted EBITDA is primarily due to disposition activity, through asset sales and lease terminations, since the beginning of the prior year period. Additionally, increases in community labor expenses and insurance expense at the communities operated during both full periods contributed to the decline in Adjusted EBITDA. Adjusted EBITDA includes transaction and strategic project costs of \$14.5 million for the nine months ended September 30, 2017 and integration, transaction, transaction-related and strategic project costs of \$44.2 million for the nine months ended September 30, 2016.

During the nine months ended September 30, 2017, net cash provided by operating activities was \$283.1 million, an increase of \$5.8 million, or 2.1%, over our net cash provided by operating activities for the nine months ended September 30, 2016. During the nine months ended September 30, 2017, our Adjusted Free Cash Flow was \$109.2 million, a decrease of 9.4% when compared to the nine months ended September 30, 2016. The decrease in Adjusted Free Cash Flow is primarily due to increases in community labor expenses and insurance expense at the communities operated during both full periods. The decrease was partially offset by a decrease in non-development capital expenditures, net of lessor reimbursements, of \$56.8 million and a decrease in integration, transaction, transaction-related and strategic project costs of \$21.3 million compared to the prior year period.

### **Consolidated Results of Operations**

#### Comparison of Three Months Ended September 30, 2017 to September 30, 2016

The following table sets forth, for the periods indicated, statement of operations items and the amount and percentage of change of these items. The results of operations for any particular period are not necessarily indicative of results for any future period. The following data should be read in conjunction with our condensed consolidated financial statements and the related notes, which are included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

During the three months ended March 31, 2017, one community moved from the CCRCs-Rental segment to the Retirement Centers segment to more accurately reflect the underlying product offering of the community given changes to the community. The movement did not change our reportable segments, but it did impact the revenues, expenses and operating data reported within the two segments. Revenue, expenses and operating data for the three months ended September 30, 2016 have not been recast.

(dollars in thousands, except Total RevPAR, RevPAR and RevPOR)	Three Months Ended September 30,					Decrease)	
	2017 2016		2016		Amount	Percent (6)	
Statement of Operations Data:							
Revenue							
Resident fees							
Retirement Centers	\$	161,986	\$	170,706	\$	(8,720)	(5.1)%
Assisted Living		542,227		607,345		(65,118)	(10.7)%
CCRCs-Rental		108,075		147,517		(39,442)	(26.7)%
Brookdale Ancillary Services		110,604		117,263		(6,659)	(5.7)%
Total resident fees		922,892		1,042,831		(119,939)	(11.5)%
Management services (1)		255,096		203,295		51,801	25.5 %
Total revenue		1,177,988		1,246,126		(68,138)	(5.5)%
Expense							
Facility operating expense							
Retirement Centers		96,079		97,594		(1,515)	(1.6)%
Assisted Living		368,651		389,467		(20,816)	(5.3)%
CCRCs-Rental		85,143		114,521		(29,378)	(25.7)%
Brookdale Ancillary Services		100,781		102,639		(1,858)	(1.8)%
Total facility operating expense		650,654		704,221		(53,567)	(7.6)%
General and administrative expense		63,779		63,425		354	0.6 %
Transaction costs		1,992		659		1,333	NM
Facility lease expense		84,437		92,519		(8,082)	(8.7)%
Depreciation and amortization		117,649		130,783		(13,134)	(10.0)%
Goodwill and asset impairment		368,551		19,111		349,440	NM
Loss on facility lease termination		4,938		_		4,938	NM
Costs incurred on behalf of managed communities		236,958		187,763		49,195	26.2 %
Total operating expense		1,528,958		1,198,481		330,477	27.6 %
Income from operations		(350,970)		47,645		(398,615)	NM
Interest income		1,285		809		476	58.8 %
Interest expense		(79,999)		(96,482)		(16,483)	(17.1)%
Debt modification and extinguishment costs		(11,129)		(1,944)		9,185	NM
Equity in (loss) earnings of unconsolidated ventures		(6,722)		(878)		5,844	NM
(Loss) gain on sale of assets, net		(233)		(425)		(192)	(45.2)%
Other non-operating income		2,621		3,706		(1,085)	(29.3)%
Income (loss) before income taxes		(445,147)		(47,569)		397,578	NM
Benefit (provision) for income taxes		31,218		(4,159)		35,377	NM
Net income (loss)		(413,929)		(51,728)		362,201	NM
Net (income) loss attributable to noncontrolling interest		44		43		1	2.3 %
Net income (loss) attributable to Brookdale Senior Living Inc. common stockholders	\$	(413,885)	\$	(51,685)	\$	362,200	NM

**Three Months Ended** 

		September 30,				ecrease)	
		2017		2016		Amount	Percent (6)
Selected Operating and Other Data:							
Total number of communities (period end)		1,031		1,077		(46)	(4.3)%
Total units operated (2)							
Period end		101,202		104,545		(3,343)	(3.2)%
Weighted average		101,529		106,147		(4,618)	(4.4)%
Owned/leased communities units (2)							
Period end		69,675		78,562		(8,887)	(11.3)%
Weighted average		70,112		80,059		(9,947)	(12.4)%
Total RevPAR (3)	\$	4,386	\$	4,337	\$	49	1.1 %
RevPAR (4)	\$	3,860	\$	3,849	\$	11	0.3 %
Owned/leased communities occupancy rate (weighted average)		84.8%		86.2%		(1.4)%	(1.6)%
RevPOR (5)	\$	4,552	\$	4,465	\$	87	1.9 %
Selected Segment Operating and Other Data:							
Retirement Centers							
Number of communities (period end)		85		95		(10)	(10.5)%
Total units (2)						,	, ,
Period end		15,961		17,105		(1,144)	(6.7)%
Weighted average		16,061		17,105		(1,044)	(6.1)%
RevPAR (4)	\$	3,362	\$	3,327	\$	35	1.1 %
Occupancy rate (weighted average)		87.6%		89.3%		(1.7)%	(1.9)%
RevPOR (5)	\$	3,836	\$	3,727	\$	109	2.9 %
Assisted Living		,		,			
Number of communities (period end)		705		783		(78)	(10.0)%
Total units (2)						,	
Period end		46,520		51,494		(4,974)	(9.7)%
Weighted average		46,858		52,991		(6,133)	(11.6)%
RevPAR (4)	\$	3,857	\$	3,820	\$	37	1.0 %
Occupancy rate (weighted average)		84.2%		85.6%		(1.4)%	(1.6)%
RevPOR (5)	\$	4,582	\$	4,461	\$	121	2.7 %
CCRCs-Rental		,		,			
Number of communities (period end)		30		43		(13)	(30.2)%
Total units (2)						,	
Period end		7,194		9,963		(2,769)	(27.8)%
Weighted average		7,193		9,963		(2,770)	(27.8)%
RevPAR (4)	\$	4,989	\$	4,896	\$	93	1.9 %
Occupancy rate (weighted average)	•	82.6%	•	84.0%	•	(1.4)%	(1.7)%
RevPOR (5)	\$	6,046	\$	5,833	\$	213	3.7 %
Management Services	*	2,010	-	2,022	*		211.70
Number of communities (period end)		211		156		55	35.3 %
Total units (2)							
Period end		31,527		25,983		5,544	21.3 %
Weighted average		31,417		26,088		5,329	20.4 %
Occupancy rate (weighted average)		84.5%		87.2%		(2.7)%	(3.1)%
	34						

Brookdale Ancillary Services				
Outpatient Therapy treatment codes	178,851	419,619	(240,768)	(57.4)%
Home Health average daily census	14,844	14,457	387	2.7 %
Hospice average daily census	1,169	813	356	43.8 %

- (1) Management services segment revenue includes management fees and reimbursements for which we are the primary obligor of costs incurred on behalf of managed communities.
- (2) Weighted average units operated represents the average units operated during the period.
- (3) Total RevPAR, or average monthly resident fee revenues per available unit, is defined by the Company as resident fee revenues, excluding entrance fee amortization, for the corresponding portfolio for the period, divided by the weighted average number of available units in the corresponding portfolio for the period, divided by the number of months in the period.
- (4) RevPAR, or average monthly senior housing resident fee revenues per available unit, is defined by the Company as resident fee revenues, excluding Brookdale Ancillary Services segment revenue and entrance fee amortization, for the corresponding portfolio for the period, divided by the weighted average number of available units in the corresponding portfolio for the period, divided by the number of months in the period.
- (5) RevPOR, or average monthly senior housing resident fee revenues per occupied unit, is defined by the Company as resident fee revenues, excluding Brookdale Ancillary Services segment revenue and entrance fee amortization, for the corresponding portfolio for the period, divided by the weighted average number of occupied units in the corresponding portfolio for the period, divided by the number of months in the period.
- (6) NM Not meaningful

#### Resident Fees

Resident fee revenue decreased \$119.9 million, or 11.5%, compared to the prior year period primarily due to disposition activity, through sales and lease terminations, since the beginning of the prior year period. Weighted average occupancy decreased 160 basis points at the 809 communities we owned or leased during both full periods, primarily due to the impact of new competition in our markets. Additionally, Brookdale Ancillary Services segment revenue decreased \$6.7 million, or 5.7%, primarily due to a decrease in volume for outpatient therapy services and a decrease in reimbursement rates for home health services. The 136 communities disposed of subsequent to the beginning of the prior year period (including the 62 communities for which the financial results were deconsolidated from our financial statements prospectively upon formation of the Blackstone Venture on March 29, 2017) generated \$4.0 million of revenue during the current year period compared to \$115.1 million of revenue in the prior year period. The decrease in resident fee revenue was partially offset by a 1.4% increase in RevPOR at the 809 communities we owned or operated during both full periods compared to the prior year period. Total RevPAR for the consolidated portfolio also increased by 1.1% compared to the prior year period.

Retirement Centers segment revenue decreased \$8.7 million, or 5.1%, primarily due to the impact of dispositions of 11 communities since the beginning of the prior year period, which generated \$0.7 million of revenue during the current year period compared to \$11.1 million of revenue in the prior year period. This decrease was partially offset by the impact of the reclassification of one community from the CCRCs-Rental segment into this segment subsequent to the prior year period. Retirement Centers segment revenue at the communities we operated during both full periods was \$154.2 million during the current year period, a decrease of \$0.2 million, or 0.1%, over the prior year period, primarily due to a 140 basis point decrease in occupancy at these communities, partially offset by a 1.6% increase in RevPOR at these communities.

Assisted Living segment revenue decreased \$65.1 million, or 10.7%, primarily due to the impact of dispositions of 113 communities since the beginning of the prior year period, which generated \$3.3 million of revenue during the current year period compared to \$66.2 million of revenue in the prior year period. Assisted Living segment revenue at the communities we operated during both full periods was \$530.3 million during the current year period, a decrease of \$2.5 million, or 0.5%, over the prior year period, primarily due to a 150 basis point decrease in occupancy at these communities, partially offset by a 1.4% increase in RevPOR at these communities.

CCRCs-Rental segment revenue decreased \$39.4 million, or 26.7%, primarily due to the impact of dispositions of 12 communities since the beginning of the prior year period, which generated \$0.1 million of revenue during the current year period compared to \$37.8 million of revenue in the prior year period. Additionally, revenue decreased due to the impact of the reclassification of one community out of this segment and into the Retirement Centers segment subsequent to the prior year period. CCRCs-Rental segment revenue at the communities we operated during both full periods was \$108.0 million during the current year period, a decrease of \$0.4 million, or 0.4%, over the prior year period, primarily due to a 180 basis point decrease in occupancy at these communities, partially offset by a 1.8% increase in RevPOR at these communities.

Brookdale Ancillary Services segment revenue decreased \$6.7 million, or 5.7%, primarily due to a decrease in volume for outpatient therapy services and a decrease in reimbursement rates for home health services. During the three months ended December 31, 2016, we significantly reduced the number of outpatient therapy clinics located in our communities as lower reimbursement rates and lower utilization made the business less attractive. For home health in 2017, CMS has implemented a net 0.7% reimbursement reduction, consisting of a 2.8% market basket inflation increase, less a 0.3% productivity reduction, a 2.3% rebasing adjustment, and a 0.9% reduction to account for industry wide case-mix growth. As a result, our home health reimbursement has been reduced by approximately 3.0% compared to the prior year period, which is consistent with our expectations for the remainder of 2017. These decreases were partially offset by an increase in volume for hospice services.

# Management Services Revenue

Management Services segment revenue, including management fees and reimbursed costs incurred on behalf of managed communities, increased \$51.8 million, or 25.5%, over the prior year period primarily due to our entry into management agreements with the Blackstone Venture subsequent to the prior year period.

# Facility Operating Expense

Facility operating expense decreased \$53.6 million, or 7.6%, over the prior year period. For the three months ended September 30, 2017, facility operating expense includes \$5.3 million of costs related to our response to Hurricanes Harvey and Irma. The decrease in facility operating expense is primarily due to disposition activity, through sales and lease terminations, of 136 communities since the beginning of the prior year period, which incurred \$3.3 million of facility operating expenses during the current year period compared to \$87.4 million of facility operating expenses in the prior year period. Additionally, Brookdale Ancillary Services segment facility operating expenses decreased \$1.9 million, or 1.8%, primarily due to a decrease in volume for outpatient therapy services. These decreases were partially offset by an increase in salaries and wages arising from wage rate increases at the communities we operated during both full periods and an \$8.1 million increase in insurance expense related to positive changes in the three months ended September 30, 2016 to estimates in general liability and professional liability and workers compensation expenses.

Retirement Centers segment facility operating expenses decreased \$1.5 million, or 1.6%, primarily due to the impact of dispositions of 11 communities since the beginning of the prior year period, which incurred \$0.5 million of expenses during the current year period compared to \$6.8 million in the prior year period. This decrease was partially offset by an increase in salaries and wages arising from wage rate increases at the communities we operated during both full periods and the impact of the reclassification of one community from the CCRCs-Rental segment into this segment subsequent to the prior year period. Retirement Centers segment facility operating expenses, excluding costs related to hurricanes, at the communities we operated during both full periods were \$89.6 million, an increase of \$2.2 million, or 2.5%, over the prior year period.

Assisted Living segment facility operating expenses decreased \$20.8 million, or 5.3%, primarily driven by the impact of dispositions of 113 communities since the beginning of the prior year period, which incurred \$2.8 million of expenses during the current year period compared to \$49.1 million in the prior year period. This decrease was partially offset by an increase in salaries and wages arising from wage rate increases at the communities we operated during both full periods and a \$6.9 million increase in insurance expense related to positive changes in the three months ended September 30, 2016 to estimates in general liability and professional liability and workers compensation expenses. Assisted Living segment facility operating expenses, excluding costs related to hurricanes, at the communities we operated during both full periods were \$354.9 million, an increase of \$19.5 million, or 5.8%, over the prior year period.

CCRCs-Rental segment facility operating expenses decreased \$29.4 million, or 25.7%, primarily driven by the impact of dispositions of 12 communities since the beginning of the prior year period, which incurred \$0.1 million of expenses during the current year period compared to \$31.5 million in the prior year period. Additionally, facility operating expenses decreased due to the impact of the reclassification of one community out of this segment and into the Retirement Centers segment subsequent to the prior year period. CCRCs-Rental segment facility operating expenses, excluding costs related to hurricanes, at the

communities we operated during both full periods were \$83.9 million, an increase of \$1.6 million, or 2.0%, over the prior year period.

Brookdale Ancillary Services segment operating expenses decreased \$1.9 million, or 1.8%, primarily due to decreases in volume for outpatient therapy services. During the three months ended December 31, 2016, we significantly reduced the number of outpatient therapy clinics located in our communities as lower reimbursement rates and lower utilization made the business less attractive.

#### General and Administrative Expense

General and administrative expense increased \$0.4 million, or 0.6%, over the prior year period primarily due to increased legal fees. This increase was partially offset by a \$5.6 million decrease in integration, transaction-related and strategic project costs. Integration, transaction-related and strategic project costs were \$0.8 million during the current period compared to \$6.4 million in the prior year period. Integration costs for 2016 include transition costs associated with organizational restructuring (such as severance and retention payments and recruiting expenses), third party consulting expenses directly related to the integration of acquired communities (in areas such as cost savings and synergy realization, branding and technology and systems work), and internal costs such as training, travel and labor, reflecting time spent by Company personnel on integration activities and projects. Transaction-related costs for 2016 include third party costs directly related to acquisition and disposition activity, community financing and leasing activity and corporate capital structure assessment activities (including shareholder relations advisory matters), and are primarily comprised of legal, finance, consulting, professional fees and other third party costs. Strategic project costs for 2016 include costs associated with strategic projects related to refining our strategy, building out enterprise-wide capabilities (including EMR roll-out project) and reducing costs and achieving synergies by capitalizing on scale.

#### Transaction Costs

Transaction costs increased \$1.3 million to \$2.0 million. Transaction costs in the current year period were primarily related to direct costs related to our ongoing assessment of options and alternatives to enhance stockholder value. Transaction costs in the prior year period were primarily related to direct costs related to community disposition activity.

# Facility Lease Expense

Facility lease expense decreased \$8.1 million, or 8.7%, primarily due to lease termination activity since the beginning of the prior year period.

#### Depreciation and Amortization

Depreciation and amortization expense decreased \$13.1 million, or 10.0%, primarily due to disposition activity, through sales and lease terminations, since the beginning of the prior year period.

## Goodwill and Asset Impairment

During the current year period, we recorded \$368.6 million of non-cash impairment charges. The impairment charges consisted of \$205.0 million of goodwill within the Assisted Living segment, \$149.9 million of property, plant and equipment and leasehold intangibles for certain communities, primarily in the Assisted Living segment, and \$13.7 million of intangible assets for health care licenses within the Brookdale Ancillary Services segment. Asset impairment expense in the prior year period was primarily related to decreases in the estimated selling price of assets held for sale during the prior year period.

During the third quarter of 2017, we identified qualitative indicators of impairment of our goodwill, including a significant decline in our stock price and market capitalization for a sustained period since the last testing date, significant underperformance relative to historical and projected operating results, and an increased competitive environment in the senior living industry. As a result, we performed an interim quantitative goodwill impairment test as of September 30, 2017, which included a comparison of the estimated fair value of each reporting unit to which the goodwill has been assigned with the reporting unit's carrying value. In estimating the fair value of the reporting units for purposes of the quantitative goodwill impairment test, we utilized an income approach, which included future cash flow projections that are developed internally. Based on the results of the quantitative goodwill impairment test, we determined that the carrying amount of our Assisted Living segment exceeded its estimated fair value by \$205.0 million as of September 30, 2017. As a result, we recorded a non-cash impairment charge of \$205.0 million to goodwill within the Assisted Living segment for the three months ended September 30, 2017.

During the three months ended September 30, 2017, we evaluated property, plant and equipment and leasehold intangibles for impairment and identified properties with a carrying amount of the assets in excess of the estimated future undiscounted net cash flows expected to be generated by the assets. We compared the estimated fair value of the assets to their carrying value for these identified properties and recorded an impairment charge for the excess of carrying value over fair value. As a result, we recorded property, plant and equipment and leasehold intangibles non-cash impairment charges of \$149.9 million for the three months ended September 30, 2017, including \$131.2 million within the Assisted Living segment.

Additionally, during the third quarter of 2017, we identified indicators of impairment for our home health care licenses in Florida, including significant underperformance relative to historical and projected operating results, decreases in reimbursement rates from Medicare for home health care services, an increased competitive environment in the home health care industry, and disruption from the impact of Hurricane Irma. We performed an interim quantitative impairment test as of September 30, 2017 on the health care licenses. Based on the results of the quantitative impairment test, we determined that the carrying amount of certain of our home health care licenses in Florida exceeded their estimated fair value by \$13.7 million as of September 30, 2017. As a result, we recorded \$13.7 million of impairment charges for health care licenses within the Brookdale Ancillary Services segment for the three months ended September 30, 2017.

Estimating the fair values of our goodwill and other assets requires management to use significant estimates, assumptions and judgments regarding future circumstances and events that are unpredictable and inherently uncertain. Future circumstances and events may result in outcomes that are different from these estimates, assumptions and judgments, which could result in future impairments to our goodwill and other assets. See Note 6 and Note 7 to the condensed consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q for more information about our evaluations of goodwill and other assets for impairment and the related impairment charges.

#### Loss on Facility Lease Termination

A loss on facility lease termination of \$4.9 million was recognized during the current year period for lease termination activity.

# Costs Incurred on Behalf of Managed Communities

Costs incurred on behalf of managed communities increased \$49.2 million, or 26.2%, primarily due to our entry into management agreements with the Blackstone Venture.

#### Interest Expense

Interest expense decreased by \$16.5 million, or 17.1%, primarily due to lease termination activity since the beginning of the prior year period.

# Equity in Loss of Unconsolidated Ventures

Equity in loss of unconsolidated ventures increased by \$5.8 million over the prior year period. Equity in loss of unconsolidated ventures of \$6.7 million in the current year period includes losses for the Blackstone Venture, which was formed subsequent to the prior year period, and the impact of additional interest expense incurred as a result of non-recourse mortgage financing obtained by the CCRC Venture subsequent to the prior year period.

## Income Taxes

The difference between our effective tax rates for the three months ended September 30, 2017 and September 30, 2016 was due to an increase in the valuation allowance against our deferred tax assets and the non-deductible write-off of goodwill during the quarter ended September 30, 2017. We recorded an aggregate deferred federal, state and local tax benefit of \$91.3 million as a result of the operating loss for the three months ended September 30, 2017, which was offset by an increase in the valuation allowance of \$59.6 million. The excess of the deferred federal, state and local benefit over the increase in the valuation allowance for the three months ended September 30, 2017 is the result of the reversal of future tax liabilities offset by future tax deductions. We evaluate our deferred tax assets each quarter to determine if a valuation allowance is required based on whether it is more likely than not that some portion of the deferred tax asset would not be realized. Our valuation allowance as of September 30, 2017 and December 31, 2016 was \$484.5 million and \$264.3 million, respectively. As described in Note 4 to the condensed consolidated financial statements, we recorded a significant increase to the valuation allowance in connection with the transactions related to the formation of the Blackstone Venture. We do not expect that we will become a federal cash taxpayer until 2021, at the earliest.

We recorded interest charges related to our tax contingency reserve for cash tax positions for the three months ended September 30, 2017 and September 30, 2016 which are included in provision for income tax for the period. Tax returns for years 2012 through 2016 are subject to future examination by tax authorities. In addition, the net operating losses from prior years are subject to adjustment under examination.

# Comparison of Nine Months Ended September 30, 2017 to September 30, 2016

The following table sets forth, for the periods indicated, statement of operations items and the amount and percentage of change of these items. The results of operations for any particular period are not necessarily indicative of results for any future period. The following data should be read in conjunction with our condensed consolidated financial statements and the related notes, which are included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

During the three months ended March 31, 2017, one community moved from the CCRCs-Rental segment to the Retirement Centers segment to more accurately reflect the underlying product offering of the community in the current period given changes to the community. The movement did not change our reportable segments, but it did impact the revenues, expenses and operating data reported within the two segments. Revenue, expenses and operating data for the nine months ended September 30, 2016 have not been recast.

(dollars in thousands, except Total RevPAR, RevPAR and RevPOR)	Nine Months Ended September 30,				Increase (l	Decrease)	
		2017		2016		Amount	Percent (6)
Statement of Operations Data:							
Revenue							
Resident fees							
Retirement Centers	\$	496,854	\$	510,122	\$	(13,268)	(2.6)%
Assisted Living		1,680,194		1,837,632		(157,438)	(8.6)%
CCRCs-Rental		364,075		448,002		(83,927)	(18.7)%
Brookdale Ancillary Services		332,766		362,791		(30,025)	(8.3)%
Total resident fees		2,873,889		3,158,547		(284,658)	(9.0)%
Management services (1)		707,337		609,565		97,772	16.0 %
Total revenue		3,581,226		3,768,112		(186,886)	(5.0)%
Expense							
Facility operating expense							
Retirement Centers		289,648		287,807		1,841	0.6 %
Assisted Living		1,102,258		1,164,859		(62,601)	(5.4)%
CCRCs-Rental		281,484		345,943		(64,459)	(18.6)%
Brookdale Ancillary Services		294,211		314,617		(20,406)	(6.5)%
Total facility operating expense		1,967,601		2,113,226		(145,625)	(6.9)%
General and administrative expense		196,429		246,741		(50,312)	(20.4)%
Transaction costs		12,924		1,950		10,974	NM
Facility lease expense		257,934		281,890		(23,956)	(8.5)%
Depreciation and amortization		366,023		391,314		(25,291)	(6.5)%
Goodwill and asset impairment		390,816		26,638		364,178	NM
Loss on facility lease termination		11,306		_		11,306	NM
Costs incurred on behalf of managed communities		650,863		559,067		91,796	16.4 %
Total operating expense		3,853,896		3,620,826		233,070	6.4 %
Income (loss) from operations		(272,670)		147,286		(419,956)	NM
Interest income		2,720		2,239		481	21.5 %
Interest expense		(249,544)		(289,989)		(40,445)	(13.9)%
Debt modification and extinguishment costs		(11,883)		(3,240)		8,643	NM
Equity in (loss) earnings of unconsolidated ventures		(10,311)		478		(10,789)	NM
(Loss) gain on sale of assets, net		(1,383)		2,126		(3,509)	NM
Other non-operating income		6,519		11,011		(4,492)	(40.8)%
Income (loss) before income taxes		(536,552)		(130,089)		406,463	NM
Provision for income taxes		(50,075)		(5,947)		44,128	NM
Net income (loss)		(586,627)		(136,036)		450,591	NM
Net (income) loss attributable to noncontrolling interest		151	_	126	_	25	19.8 %
Net income (loss) attributable to Brookdale Senior Living Inc. common stockholders	\$	(586,476)	\$	(135,910)	\$	450,616	NM

Nine Months Ended

		September 30,				Increase (D	ecrease)
		2017		2016		Amount	Percent (6)
Selected Operating and Other Data:							
Total number of communities (period end)		1,031		1,077		(46)	(4.3)%
Total units operated (2)							
Period end		101,202		104,545		(3,343)	(3.2)%
Weighted average		102,096		106,945		(4,849)	(4.5)%
Owned/leased communities units (2)							
Period end		69,675		78,562		(8,887)	(11.3)%
Weighted average		72,603		80,566		(7,963)	(9.9)%
Total RevPAR (3)	\$	4,394	\$	4,352	\$	42	1.0 %
RevPAR (4)	\$	3,885	\$	3,851	\$	34	0.9 %
Owned/leased communities occupancy rate (weighted average)		84.9%		86.1%		(1.2)%	(1.4)%
RevPOR (5)	\$	4,577	\$	4,475	\$	102	2.3 %
Selected Segment Operating and Other Data:							
Retirement Centers							
Number of communities (period end)		85		95		(10)	(10.5)%
Total units (2)							( 111 )11
Period end		15,961		17,105		(1,144)	(6.7)%
Weighted average		16,413		17,099		(686)	(4.0)%
RevPAR (4)	\$	3,364	\$	3,315	\$	49	1.5 %
Occupancy rate (weighted average)	*	87.6%	-	89.0%	-	(1.4)%	(1.6)%
RevPOR (5)	\$	3,838	\$	3,723	\$	115	3.1 %
Assisted Living	Ψ	2,020	Ψ	5,725	Ψ	110	2.170
Number of communities (period end)		705		783		(78)	(10.0)%
Total units (2)		, 05		, 05		(10)	(10.0)/0
Period end		46,520		51,494		(4,974)	(9.7)%
Weighted average		48,215		53,340		(5,125)	(9.6)%
RevPAR (4)	\$	3,872	\$	3,828	\$	44	1.1 %
Occupancy rate (weighted average)	Ψ	84.3%	Ψ	85.5%	Ψ	(1.2)%	(1.4)%
RevPOR (5)	\$	4,595	\$	4,477	\$	118	2.6 %
CCRCs-Rental	Ψ	4,575	Ψ	7,777	Ψ	110	2.0 /0
Number of communities (period end)		30		43		(13)	(30.2)%
Total units (2)		30		43		(13)	(50.2)/0
Period end		7,194		9,963		(2,769)	(27.8)%
Weighted average		7,975		10,127		(2,152)	(21.3)%
RevPAR (4)	\$	5,038	\$	4,881	\$	157	3.2 %
Occupancy rate (weighted average)	Φ	83.1%	Ψ	84.0%	Φ	(0.9)%	(1.1)%
RevPOR (5)	\$	6,069	\$	5,812	\$	257	4.4 %
Management Services	Φ	0,009	Ψ	3,612	Φ	231	4.4 /0
Number of communities (period end)		211		156		55	35.3 %
Total units (2)		211		156		33	33.3 70
		21 527		25.002		5 5 1 1	21.2.0/
Period end		31,527		25,983		5,544	21.3 %
Weighted average		29,493		26,379		3,114	11.8 %
Occupancy rate (weighted average)		85.1%		87.0%		(1.9)%	(2.2)%
	41						

Brookdale Ancillary Services				
Outpatient Therapy treatment codes	563,322	1,405,800	(842,478)	(59.9)%
Home Health average daily census	15,010	15,223	(213)	(1.4)%
Hospice average daily census	1,042	735	307	41.8 %

- (1) Management services segment revenue includes management fees and reimbursements for which we are the primary obligor of costs incurred on behalf of managed communities.
- (2) Weighted average units operated represents the average units operated during the period.
- (3) Total RevPAR, or average monthly resident fee revenues per available unit, is defined by the Company as resident fee revenues, excluding entrance fee amortization, for the corresponding portfolio for the period, divided by the weighted average number of available units in the corresponding portfolio for the period, divided by the number of months in the period.
- (4) RevPAR, or average monthly senior housing resident fee revenues per available unit, is defined by the Company as resident fee revenues, excluding Brookdale Ancillary Services segment revenue and entrance fee amortization, for the corresponding portfolio for the period, divided by the weighted average number of available units in the corresponding portfolio for the period, divided by the number of months in the period.
- (5) RevPOR, or average monthly senior housing resident fee revenues per occupied unit, is defined by the Company as resident fee revenues, excluding Brookdale Ancillary Services segment revenue and entrance fee amortization, for the corresponding portfolio for the period, divided by the weighted average number of occupied units in the corresponding portfolio for the period, divided by the number of months in the period.
- (6) NM Not meaningful

#### Resident Fees

Resident fee revenue decreased \$284.7 million, or 9.0%, compared to the prior year period primarily due to disposition activity, through sales and lease terminations, since the beginning of the prior year period. Weighted average occupancy decreased 130 basis points at the 800 communities we owned or leased during both full periods, primarily due to the impact of new competition in our markets. Additionally, Brookdale Ancillary Services segment revenue decreased \$30.0 million, or 8.3%, primarily due to a decrease in volume for outpatient therapy services and a decrease in reimbursement rates for home health services. The 139 communities disposed of subsequent to the beginning of the prior year period (including the 62 communities for which the financial results were deconsolidated from our financial statements prospectively upon formation of the Blackstone Venture on March 29, 2017) generated \$96.6 million of revenue during the current year period compared to \$361.1 million of revenue in the prior year period. The decrease in resident fee revenue was partially offset by a 1.8% increase in RevPOR at the 800 communities we owned or operated during both full periods compared to the prior year period. Total RevPAR for the consolidated portfolio also increased by 1.0% compared to the prior year period.

Retirement Centers segment revenue decreased \$13.3 million, or 2.6%, primarily due to the impact of dispositions of 11 communities since the beginning of the prior year period, which generated \$10.1 million of revenue during the current year period compared to \$33.1 million of revenue in the prior year period. This decrease was partially offset by the impact of the reclassification of one community from the CCRCs-Rental segment into this segment during the current period. Retirement Centers segment revenue at the communities we operated during both full periods was \$446.9 million during the current year period, an increase of \$2.1 million, or 0.5%, over the prior year period, primarily due to a 2.0% increase in RevPOR at these communities, partially offset by a 130 basis point decrease in occupancy at these communities.

Assisted Living segment revenue decreased \$157.4 million, or 8.6%, primarily due to the impact of dispositions of 115 communities since the beginning of the prior year period, which generated \$51.1 million of revenue during the current year period compared to \$209.5 million of revenue in the prior year period. Assisted Living segment revenue at the communities we operated during both full periods was \$1,588.5 million during the current year period, a decrease of \$3.2 million, or 0.2%, over the prior year period, primarily due to a 140 basis point decrease in occupancy at these communities, partially offset by a 1.7% increase in RevPOR at these communities.

CCRCs-Rental segment revenue decreased \$83.9 million, or 18.7%, primarily due to the impact of dispositions of 13 communities since the beginning of the prior year period, which generated \$35.5 million of revenue during the current year period compared to \$118.5 million of revenue in the prior year period. Additionally, revenue decreased due to the impact of the reclassification of one community out of this segment and into the Retirement Centers segment during the current period. CCRCs-Rental segment revenue at the communities we operated during both full periods was \$320.5 million during the current year period, an increase of \$2.9 million, or 0.9%, over the prior year period, primarily due to a 2.1% increase in RevPOR at these communities, partially offset by a 110 basis point decrease in occupancy at these communities.

Brookdale Ancillary Services segment revenue decreased \$30.0 million, or 8.3%, primarily due to a decrease in volume for outpatient therapy services and a decrease in reimbursement rates for home health services. During the three months ended December 31, 2016, we significantly reduced the number of outpatient therapy clinics located in our communities as lower reimbursement rates and lower utilization made the business less attractive. For home health in 2017, CMS has implemented a net 0.7% reimbursement reduction, consisting of a 2.8% market basket inflation increase, less a 0.3% productivity reduction, a 2.3% rebasing adjustment, and a 0.9% reduction to account for industry wide case-mix growth. As a result, our home health reimbursement has been reduced by approximately 3.0% compared to the prior year period, which is consistent with our expectations for the remainder of 2017. These decreases were partially offset by an increase in volume for hospice services.

# Management Services Revenue

Management Services segment revenue, including management fees and reimbursed costs incurred on behalf of managed communities, increased \$97.8 million, or 16.0%, over the prior year period primarily due to our entry into management agreements with the Blackstone Venture.

#### Facility Operating Expense

Facility operating expense decreased \$145.6 million, or 6.9%, over the prior year period. For the nine months ended September 30, 2017, facility operating expense includes \$5.3 million of costs related to our response to Hurricanes Harvey and Irma. The decrease in facility operating expense is primarily due to disposition activity, through sales and lease terminations, of 139 communities since the beginning of the prior year period, which incurred \$74.4 million of facility operating expenses during the current year period compared to \$272.6 million of facility operating expenses in prior year period. Additionally, Brookdale Ancillary Services segment facility operating expenses decreased \$20.4 million, or 6.5%, primarily due to a decrease in volume for outpatient therapy services. These decreases were partially offset by an increase in salaries and wages arising from wage rate increases at the communities we operated during both full periods and a \$19.2 million increase in insurance expense related to positive changes in the nine months ended September 30, 2016 to estimates in general liability and professional liability and workers compensation expenses.

Retirement Centers segment facility operating expenses increased \$1.8 million, or 0.6%, primarily driven by an increase in salaries and wages arising from wage rate increases and the impact of the reclassification of one community from the CCRCs-Rental segment into this segment during the current year period. The increase was partially offset by dispositions of 11 communities since the beginning of the prior year period, which incurred \$6.5 million of expenses during the current year period compared to \$20.1 million in the prior year period. Retirement Centers segment facility operating expenses, excluding costs related to hurricanes, at the communities we operated during both full periods were \$257.2 million, an increase of \$7.8 million, or 3.1%, over the prior year period.

Assisted Living segment facility operating expenses decreased \$62.6 million, or 5.4%, primarily driven by the impact of dispositions of 115 communities since the beginning of the prior year period, which incurred \$38.6 million of expenses during the current year period compared to \$154.4 million in the prior year period. This decrease was partially offset by an increase in salaries and wages arising from wage rate increases at the communities we operated during both full periods and a \$17.6 million increase in insurance expense related to positive changes in the nine months ended September 30, 2016 to estimates in general liability and professional liability and workers compensation expenses. Assisted Living segment facility operating expenses, excluding costs related to hurricanes, at the communities we operated during both full periods were \$1,030.5 million, an increase of \$39.6 million, or 4.0%, over the prior year period.

CCRCs-Rental segment facility operating expenses decreased \$64.5 million, or 18.6%, primarily driven by the impact of dispositions of 13 communities since the beginning of the prior year period, which incurred \$29.2 million of expenses during the current year period compared to \$98.1 million in the prior year period. Additionally, facility operating expenses decreased due to the impact of the reclassification of one community out of this segment and into the Retirement Centers segment during the current year period. CCRCs-Rental segment facility operating expenses, excluding costs related to hurricanes, at the communities we operated during both full periods were \$242.6 million, an increase of \$3.6 million, or 1.5%, over the prior year period.

Brookdale Ancillary Services segment operating expenses decreased \$20.4 million, or 6.5%, primarily due to a decrease in volume for outpatient therapy services. During the three months ended December 31, 2016, we significantly reduced the number of outpatient therapy clinics located in our communities as lower reimbursement rates and lower utilization made the business less attractive.

#### General and Administrative Expense

General and administrative expense decreased \$50.3 million, or 20.4%, over the prior year period primarily due to a \$40.7 million decrease in integration, transaction-related and strategic project costs were \$1.6 million during the current period compared to \$42.2 million in the prior year period. Integration costs for 2016 include transition costs associated with organizational restructuring (such as severance and retention payments and recruiting expenses), third party consulting expenses directly related to the integration of acquired communities (in areas such as cost savings and synergy realization, branding and technology and systems work), and internal costs such as training, travel and labor, reflecting time spent by Company personnel on integration activities and projects. Transaction-related costs for 2016 include third party costs directly related to acquisition and disposition activity, community financing and leasing activity and corporate capital structure assessment activities (including shareholder relations advisory matters), and are primarily comprised of legal, finance, consulting, professional fees and other third party costs. Strategic project costs for 2016 include costs associated with strategic projects related to refining our strategy, building out enterprise-wide capabilities (including EMR roll-out project) and reducing costs and achieving synergies by capitalizing on scale. Additionally, a reduction in corporate associate headcount resulted in decreased salaries and wages for the nine months ended September 30, 2017.

#### Transaction Costs

Transaction costs increased \$11.0 million to \$12.9 million. Transaction costs in the current year period were primarily related to direct costs related to the formation of the Blackstone Venture and our ongoing assessment of options and alternatives to enhance stockholder value. Transaction costs in the prior year period were primarily related to direct costs related to community disposition activity.

# Facility Lease Expense

Facility lease expense decreased \$24.0 million, or 8.5%, primarily due to lease termination activity since the beginning of the prior year period.

#### Depreciation and Amortization

Depreciation and amortization expense decreased \$25.3 million, or 6.5%, primarily due to disposition activity, through sales and lease terminations, since the beginning of the prior year period.

## Goodwill and Asset Impairment

During the current year period, we recorded \$390.8 million of non-cash impairment charges. The impairment charges consisted of \$205.0 million of goodwill within the Assisted Living segment, \$152.4 million of property, plant and equipment and leasehold intangibles for certain communities, primarily in the Assisted Living segment, \$19.7 million related to the formation of the Blackstone Venture and termination of leases related thereto, and \$13.7 million of intangible assets for health care licenses within the Brookdale Ancillary Services segment. Asset impairment expense in the prior year period was primarily related to decreases in the estimated selling price of assets held for sale during the prior year period.

During the third quarter of 2017, we identified qualitative indicators of impairment of our goodwill, including a significant decline in our stock price and market capitalization for a sustained period since the last testing date, significant underperformance relative to historical and projected operating results, and an increased competitive environment in the senior living industry. As a result, we performed an interim quantitative goodwill impairment test as of September 30, 2017, which included a comparison of the estimated fair value of each reporting unit to which the goodwill has been assigned with the reporting unit's carrying value. In estimating the fair value of the reporting units for purposes of the quantitative goodwill impairment test, we utilized an income approach, which included future cash flow projections that are developed internally. Based on the results of the quantitative goodwill impairment test, we determined that the carrying amount of our Assisted Living segment exceeded its estimated fair value by \$205.0 million as of September 30, 2017. As a result, we recorded a non-cash impairment charge of \$205.0 million to goodwill within the Assisted Living segment for the nine months ended September 30, 2017.

During the nine months ended September 30, 2017, we evaluated property, plant and equipment and leasehold intangibles for impairment and identified properties with a carrying amount of the assets in excess of the estimated future undiscounted net cash flows expected to be generated by the assets. We compared the estimated fair value of the assets to their carrying value for these identified properties and recorded an impairment charge for the excess of carrying value over fair value. As a result, we recorded property, plant and equipment and leasehold intangibles non-cash impairment charges of \$152.4 million for the nine months ended September 30, 2017, including \$133.7 million within the Assisted Living segment.

Additionally, during the third quarter of 2017, we identified indicators of impairment for our home health care licenses in Florida, including significant underperformance relative to historical and projected operating results, decreases in reimbursement rates from Medicare for home health care services, an increased competitive environment in the home health care industry, and disruption from the impact of Hurricane Irma. We performed an interim quantitative impairment test as of September 30, 2017 on the health care licenses. Based on the results of the quantitative impairment test, we determined that the carrying amount of certain of our home health care licenses in Florida exceeded their estimated fair value by \$13.7 million as of September 30, 2017. As a result, we recorded \$13.7 million of impairment charges for health care licenses within the Brookdale Ancillary Services segment for the three months ended September 30, 2017.

Estimating the fair values of our goodwill and other assets requires management to use significant estimates, assumptions and judgments regarding future circumstances and events that are unpredictable and inherently uncertain. Future circumstances and events may result in outcomes that are different from these estimates, assumptions and judgments, which could result in future impairments to our goodwill and other assets. See Note 6 and Note 7 to the condensed consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q for more information about our evaluations of goodwill and other assets for impairment and the related impairment charges.

#### Loss on Facility Lease Termination

A loss on facility lease termination of \$11.3 million was recognized during the current year period for lease termination activity.

#### Costs Incurred on Behalf of Managed Communities

Costs incurred on behalf of managed communities increased \$91.8 million, or 16.4%, primarily due to our entry into management agreements with the Blackstone Venture subsequent to the prior year period.

#### Interest Expense

Interest expense decreased by \$40.4 million, or 13.9%, primarily due to lease termination activity and the repayment of long-term debt and our secured credit facility since the beginning of the prior year period.

## Equity in Earnings (Loss) of Unconsolidated Ventures

Equity in earnings (loss) of unconsolidated ventures decreased by \$10.8 million over the prior year period. Equity in loss of unconsolidated ventures of \$10.3 million in the current year period includes losses for the Blackstone Venture, which was formed subsequent to the prior year period, and the impact of additional interest expense incurred as a result of non-recourse mortgage financing obtained by the CCRC Venture subsequent to the prior year period.

# Income Taxes

The difference between our effective tax rates for the nine months ended September 30, 2017 and September 30, 2016 was primarily due to recording an additional valuation allowance against our deferred tax assets and an increase in the non-deductible write-off of goodwill during the nine months ended September 30, 2017. We recorded an aggregate deferred federal, state and local tax benefit of \$123.0 million as a result of the operating loss for the nine months ended September 30, 2017, which was offset by an increase in the valuation allowance of \$171.6 million, of which \$85.0 million was recorded as a result of the Blackstone Venture. We evaluate our deferred tax assets each quarter to determine if a valuation allowance is required based on whether it is more likely than not that some portion of the deferred tax asset would not be realized. Our valuation allowance as of September 30, 2017 and December 31, 2016 was \$484.5 million and \$264.3 million, respectively. As described in Note 4 to the condensed consolidated financial statements, we recorded a significant increase to the valuation allowance in connection with the transactions related to the formation of the Blackstone Venture. We do not expect that we will become a federal cash taxpayer until 2021, at the earliest.

We recorded interest charges related to our tax contingency reserve for cash tax positions for the nine months ended September 30, 2017 and September 30, 2016 which are included in provision for income tax for the period. Tax returns for years 2012 through 2016 are subject to future examination by tax authorities. In addition, the net operating losses from prior years are subject to adjustment under examination.

# Liquidity and Capital Resources

The following is a summary of cash flows from operating, investing and financing activities, as reflected in the Condensed Consolidated Statements of Cash Flows (in thousands):

	Nine Months Ended September 30,					
		2017		2016	Increase (Decrease)	% Increase (Decrease)
Net cash provided by operating activities	\$	283,109	\$	277,281 \$	5,828	2.1%
Net cash used in investing activities		(529,718)		(54,374)	475,344	874.2%
Net cash provided by (used in) financing activities		321,766		(236,752)	558,518	235.9%
Net increase (decrease) in cash and cash equivalents		75,157		(13,845)	89,002	642.8%
Cash and cash equivalents at beginning of period		216,397		88,029	128,368	145.8%
Cash and cash equivalents at end of period	\$	291,554	\$	74,184 \$	217,370	293.0%

The increase in net cash provided by operating activities of \$5.8 million was attributable primarily to a \$21.3 million decrease in integration, transaction, transaction-related and strategic project costs compared to the prior year period. The increase was partially offset by the impact of disposition activity, through sales and lease terminations, since the beginning of the prior year period and an increase in facility operating expenses at the communities operated during both full periods.

The increase in net cash used in investing activities of \$475.3 million was primarily attributable to purchases of marketable of securities during the current year period, our contribution of \$179.2 million in connection with the formation of the Blackstone Venture during the current year period, and a decrease in net proceeds from the sale of assets. These increases were partially offset by reduced acquisition and capital expenditure activity.

The change in net cash provided by (used in) financing activities was primarily attributable to \$430.4 million of net proceeds from refinancing activities completed during the current year period. Additionally, cash used in financing activities for the nine months ended September 30, 2016 included \$210.0 million of net repayments on our secured credit facility.

Our principal sources of liquidity have historically been from:

- · cash balances on hand, cash equivalents and marketable securities;
- · cash flows from operations;
- · proceeds from our credit facilities;
- funds generated through unconsolidated venture arrangements;
- · proceeds from mortgage financing, refinancing of various assets or sale-leaseback transactions;
- · funds raised in the debt or equity markets; and
- · proceeds from the disposition of assets.

Over the longer-term, we expect to continue to fund our business through these principal sources of liquidity.

Our liquidity requirements have historically arisen from:

- · working capital;
- operating costs such as employee compensation and related benefits, general and administrative expense and supply costs;
- · debt service and lease payments;
- · acquisition consideration and transaction and integration costs;
- capital expenditures and improvements, including the expansion, renovation, redevelopment and repositioning of our current communities and the development of new communities;
- cash collateral required to be posted in connection with our financial instruments and insurance programs;

- purchases of common stock under our share repurchase authorizations;
- · other corporate initiatives (including integration, information systems, branding and other strategic projects); and
- prior to 2009, dividend payments.

Over the near-term, we expect that our liquidity requirements will primarily arise from:

- · working capital;
- operating costs such as employee compensation and related benefits, general and administrative expense and supply costs;
- debt service, including repayment of the \$316.3 million outstanding principal amount of our 2.75% convertible senior notes due June 15, 2018, and lease payments:
- capital expenditures and improvements, including the expansion, renovation, redevelopment and repositioning of our existing communities;
- acquisition consideration and transaction costs;
- cash funding needs of our unconsolidated ventures for operating, capital expenditure and financing needs;
- cash collateral required to be posted in connection with our financial instruments and insurance programs;
- purchases of common stock under our share repurchase authorization; and
- other corporate initiatives (including information systems and other strategic projects).

We are highly leveraged and have significant debt and lease obligations. As of September 30, 2017, we have three principal corporate-level debt obligations: our \$400.0 million secured credit facility, our \$316.3 million outstanding principal amount of 2.75% convertible senior notes due June 15, 2018, and our separate letter of credit facilities providing for up to \$64.5 million of letters of credit in the aggregate. The remainder of our indebtedness is generally comprised of approximately \$3.6 billion of non-recourse property-level mortgage financings as of September 30, 2017.

As of September 30, 2017, we had \$3.9 billion of debt outstanding excluding capital and financing lease obligations, at a weighted-average interest rate of 4.8% (calculated using an imputed interest rate of 7.5% for our 2.75% convertible senior notes due June 15, 2018). No balance was drawn on our secured credit facility as of September 30, 2017. As of September 30, 2017, we had \$1.6 billion of capital and financing lease obligations and \$102.9 million of letters of credit had been issued under our secured credit facility and separate letter of credit facilities. For the twelve months ending September 30, 2018 we will be required to make approximately \$164.2 million and \$366.2 million of cash payments in connection with our existing capital and financing leases and our operating leases, respectively.

Total liquidity of \$899.4 million as of September 30, 2017 included \$291.6 million of unrestricted cash and cash equivalents (excluding cash and escrow deposits-restricted and lease security deposits of \$67.3 million in the aggregate), \$246.4 million of marketable securities, and \$361.5 million of availability on our secured credit facility.

In June 2017, we obtained a \$54.7 million non-recourse addition and borrow-up loan, secured by first mortgages on seven communities. The loan bears interest at a fixed rate of 4.69% and matures on March 1, 2022. Proceeds from the loan added to our liquidity.

In July 2017, we completed the refinancing of two existing loan portfolios secured by the non-recourse first mortgage on 22 communities. The \$221.3 million of proceeds from the refinancing were primarily utilized to repay \$188.1 million and \$13.6 million of mortgage debt maturing in April 2018 and January 2021, respectively. The mortgage facility has a 10 year term, and 70% of the principal amount bears interest at a fixed rate of 4.81% and the remaining 30% of the principal amount bears interest at a variable rate of 30-day LIBOR plus a margin of 244 basis points.

In August 2017, we obtained \$975.0 million of loans secured by the non-recourse first mortgages on 51 communities. Sixty percent of the principal amount bears interest at a fixed rate, with one half of such amount bearing interest at 4.43% and maturing in 2024 and the other one half bearing interest at 4.47% and maturing in 2027. Forty percent of the principal amount bears interest at a variable rate equal to the 30-day LIBOR plus a margin of 241.5 basis points and matures in 2027. The \$975.0 million of proceeds from the refinancing were primarily utilized to repay \$389.9 million and \$228.9 million of outstanding mortgage debt scheduled to mature in August 2018 and May 2023, respectively. The net proceeds from the refinancing activity added to our liquidity.

As of September 30, 2017, we had \$192.5 million of negative working capital. Due to the nature of our business, it is not unusual to operate in the position of negative working capital because we collect revenues much more quickly, often in advance, than we are required to pay obligations, and we have historically refinanced or extended maturities of debt obligations as they become current liabilities. Our operations result in a very low level of current assets primarily stemming from our deployment of cash to pay down long-term liabilities in connection with our ongoing portfolio optimization initiative, and to pursue strategic business

development opportunities. As of September 30, 2017, the current portion of long-term debt was \$553.6 million, which includes the carrying amount of our 2.75% convertible senior notes due June 15, 2018, the carrying amount of \$67.2 million of mortgage debt due in May 2018 and \$50.4 million of mortgage debt related to 15 communities classified as held for sale as of September 30, 2017. We estimate that we will have sufficient liquidity to settle the outstanding principal amount of \$316.3 million of the convertible notes in cash at maturity.

Our capital expenditures are comprised of community-level, corporate and development capital expenditures. Community-level capital expenditures include recurring expenditures (routine maintenance of communities over \$1,500 per occurrence, including for unit turnovers (subject to a \$500 floor)) and community renovations, apartment upgrades and other major building infrastructure projects. Corporate capital expenditures include those for information technology systems and equipment, the expansion of our support platform and ancillary services programs, and the remediation or replacement of assets as a result of casualty losses. Development capital expenditures include community expansions and major community redevelopment and repositioning projects, including our Program Max initiative, and the development of new communities.

Through our Program Max initiative, we intend to expand, renovate, redevelop and reposition certain of our communities where economically advantageous. Certain of our communities may benefit from additions and expansions or from adding a new level of service for residents to meet the evolving needs of our customers. These Program Max projects include converting space from one level of care to another, reconfiguration of existing units, the addition of services that are not currently present or physical plant modifications. We currently have 8 Program Max projects that have been approved, most of which have begun construction and are expected to generate 27 net new units.

The following table summarizes our actual capital expenditures for the nine months ended September 30, 2017 as well as our anticipated capital expenditures for the year ended December 31, 2017 for our consolidated communities (in millions):

	Actual Nine Months Ended September 30, 2017			pated 2017 Range
Community-level capital expenditures, net (1)	\$	93.1	\$	140.0 - 145.0
Corporate (2)		21.5		40.0 - 45.0
Non-development capital expenditures, net (3)		114.6		180.0 - 190.0
Development capital expenditures, net (4)		7.2		10.0 - 20.0
Total capital expenditures, net	\$	121.8	\$	190.0 - 210.0

- (1) Amount shown for the nine months ended September 30, 2017 is the amount invested, net of lessor reimbursements of \$12.3 million. Anticipated amounts shown for 2017 are amounts invested or anticipated to be invested, net of approximately \$14.0 million of lessor reimbursements received or anticipated to be received.
- (2) Amount includes capitalized costs for physical plant remediation and acquisition of generators resulting from the impact of the hurricanes. Anticipated total additional costs of approximately \$10.0 million to \$12.0 million are expected to be incurred during the fourth quarter of 2017. Amounts exclude the impact of expected reimbursement from our property and casualty insurance policies of approximately \$2.0 million to \$3.0 million for the fourth quarter of 2017.
- (3) Amounts are included in Adjusted Free Cash Flow.
- (4) Amount shown for the nine months ended September 30, 2017 is the amount invested, net of lessor reimbursements of \$5.7 million. Anticipated amounts shown for 2017 are amounts invested or anticipated to be invested, net of approximately \$7.0 million to \$9.0 million of lessor reimbursements received or anticipated to be received.

For the three months ended December 31, 2017, we anticipate that our capital expenditures will be funded from cash on hand, cash flows from operations, and lessor reimbursements in the amount of approximately \$3.0 million to \$5.0 million.

Execution on our portfolio optimization and growth initiatives will require additional capital, particularly if we were to accelerate our lease restructuring, development and acquisition plans. We expect to continue to assess our financing alternatives periodically and access the capital markets opportunistically. If our existing resources are insufficient to satisfy our liquidity requirements, or if we enter into an acquisition or strategic arrangement with another company, we may need to sell additional equity or debt securities. Any such sale of additional equity securities will dilute the percentage ownership of our existing stockholders, and we cannot be certain that additional public or private financing will be available in amounts or on terms acceptable to us, if at all.

Any newly issued equity securities may have rights, preferences or privileges senior to those of our common stock. If we are unable to raise additional funds or obtain them on terms acceptable to us, we may have to delay or abandon some or all of our plans to restructure leases and grow our business.

We currently estimate that our existing cash flows from operations, together with cash on hand, amounts available under our secured credit facility and, to a lesser extent, proceeds from anticipated dispositions of owned communities and financings and refinancings of various assets, will be sufficient to fund our liquidity needs for at least the next 12 months, assuming a relatively stable macroeconomic environment.

Our actual liquidity and capital funding requirements depend on numerous factors, including our operating results, the actual level of capital expenditures, our portfolio optimization efforts, development and acquisition activity, general economic conditions and the cost of capital. Shortfalls in cash flows from operating results or other principal sources of liquidity may have an adverse impact on our ability to execute our business and growth strategies. Volatility in the credit and financial markets may also have an adverse impact on our liquidity by making it more difficult for us to obtain financing or refinancing. As a result, this may impact our ability to execute on our portfolio optimization and growth initiatives, maintain capital spending levels, or execute other aspects of our business strategy. In order to continue some of these activities at historical or planned levels, we may incur additional indebtedness or lease financing to provide additional funding. There can be no assurance that any such additional financing will be available or on terms that are acceptable to us.

#### Credit Facilities

On December 19, 2014, we entered into a Fourth Amended and Restated Credit Agreement with General Electric Capital Corporation (which has since assigned its interest to Capital One Financial Corporation), as administrative agent, lender and swingline lender, and the other lenders from time to time parties thereto. The agreement currently provides for a total commitment amount of \$400.0 million, comprised of a \$400.0 million revolving credit facility (with a \$50.0 million sublimit for letters of credit and a \$50.0 million swingline feature to permit same day borrowing) and an option to increase the revolving credit facility by an additional \$250.0 million, subject to obtaining commitments for the amount of such increase from acceptable lenders. The maturity date is January 3, 2020 and amounts drawn under the facility bear interest at 90-day LIBOR plus an applicable margin from a range of 2.50% to 3.50%. The applicable margin varies based on the percentage of the total commitment drawn, with a 2.50% margin at utilization equal to or lower than 35%, a 3.25% margin at utilization greater than 35% but less than or equal to 50%, and a 3.50% margin at utilization greater than 50%. The quarterly commitment fee on the unused portion of the facility is 0.25% per annum when the outstanding amount of obligations (including revolving credit, swingline and term loans and letter of credit obligations) is greater than or equal to 50% of the total commitment amount.

Amounts drawn on the facility may be used to finance acquisitions, fund working capital and capital expenditures and for other general corporate purposes.

The facility is secured by first priority mortgages on certain of our communities. In addition, the agreement permits us to pledge the equity interests in subsidiaries that own other communities (rather than mortgaging such communities), provided that loan availability from pledged assets cannot exceed 10% of loan availability from mortgaged assets. The availability under the line will vary from time to time as it is based on borrowing base calculations related to the appraised value and performance of the communities securing the facility.

The agreement contains typical affirmative and negative covenants, including financial covenants with respect to minimum consolidated fixed charge coverage and minimum consolidated tangible net worth. A violation of any of these covenants could result in a default under the amended credit agreement, which would result in termination of all commitments under the agreement and all amounts owing under the agreement becoming immediately due and payable and/or could trigger cross-default provisions in our other outstanding debt and lease documents.

As of September 30, 2017, no borrowings were outstanding on the revolving credit facility and \$38.5 million of letters of credit were outstanding, resulting in \$361.5 million of availability on our secured credit facility. We also had separate letter of credit facilities of up to \$64.5 million in the aggregate as of September 30, 2017. Letters of credit totaling \$64.4 million had been issued under these separate facilities as of that date.

As of September 30, 2017, we are in compliance with the financial covenants of our outstanding debt agreements.

Long-Term Leases

As of September 30, 2017, we have 460 communities operated under long-term leases. The substantial majority of our lease arrangements are structured as master leases. Under a master lease, numerous communities are leased through an indivisible lease. The Company typically guarantees its performance and the lease payments under the master lease.

The community leases contain customary terms, which may include assignment and change of control restrictions, maintenance and capital expenditure obligations, termination provisions and financial performance covenants, such as net worth and minimum lease coverage ratios. Failure to comply with these covenants could result in an event of default and/or trigger cross-default provisions in our outstanding debt and other lease documents. Further, an event of default related to an individual property or limited number of properties within a master lease portfolio would result in a default on the entire master lease portfolio and could trigger cross-default provisions in our other outstanding debt and lease documents. Certain leases contain cure provisions generally requiring the posting of an additional lease security deposit if the required covenant is not met.

The leases relating to these communities are generally fixed rate leases with annual escalators that are either fixed or tied to changes in leased property revenue or the consumer price index. We are responsible for all operating costs, including repairs, property taxes and insurance. The initial lease terms primarily vary from 10 to 20 years and generally include renewal options ranging from 5 to 20 years. The remaining base lease terms vary from less than one year to 15 years and generally provide for renewal or extension options and in some instances, purchase options.

For the three months ended September 30, 2017, our cash lease payments for our capital and financing leases and our operating leases were \$42.7 million and \$90.3 million, respectively. For the nine months ended September 30, 2017, our cash lease payments for our capital and financing leases and our operating leases were \$146.4 million and \$275.5 million, respectively. For the twelve months ending September 30, 2018, we will be required to make approximately \$164.2 million and \$366.2 million of cash lease payments in connection with our existing capital and financing leases and our operating leases, respectively.

As of September 30, 2017, we are in compliance with the financial covenants of our long-term leases.

# **Contractual Commitments**

Significant ongoing commitments consist primarily of leases, debt, purchase commitments and certain other long-term liabilities. For a summary and complete presentation and description of our ongoing commitments and contractual obligations, see the "Contractual Commitments" section of Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the fiscal year ended December 31, 2016 filed with the SEC on February 15, 2017.

In connection with forming the Blackstone Venture on March 29, 2017, operating and capital and financing leases of 62 communities were terminated. As a result of the terminations, our total payment obligations for capital and financing leases due during the twelve months ending March 31, 2018 decreased by \$75.4 million, and our total future payment obligations for capital and financing leases decreased by \$1,713.2 million, in each case including interest and lease payments and the residual value for financing lease obligations, as applicable. Additionally, our total payment obligations for operating leases for the twelve months ending March 31, 2018 decreased by \$16.6 million, and our total future payment obligations for operating leases decreased by \$128.2 million as a result of these completed transactions. See Note 4 to the condensed consolidated financial statements for more information about our formation of the Blackstone Venture.

As described in Note 8 to the condensed consolidated financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q, during the second quarter of 2017 we obtained a \$54.7 million non-recourse addition and borrow-up loan, and during the third quarter of 2017 we completed the refinancings of several existing loan portfolios. The aggregate \$1,196.3 million of proceeds from these refinancings were primarily utilized to repay outstanding principal amounts of mortgage debt of \$188.1 million scheduled to mature in April 2018, \$389.9 million scheduled to mature in August 2018, \$13.6 million scheduled to mature in January 2021 and \$228.9 million scheduled to mature in May 2023. As a result of the foregoing loan and refinancing activity, our total payment obligations for our mortgage debt during the twelve months ending September 30, 2018 decreased by \$133.7 million, and our total future payment obligations for mortgage debt increased by \$810.5 million, in each case including interest and principal payments. For purposes of the foregoing, interest is calculated using contractual interest for all fixed-rate obligations and is calculated at the September 30, 2017 rate for all variable rate instruments.

There have been no other material changes outside the ordinary course of business in our contractual commitments during the nine months ended September 30, 2017.

#### **Off-Balance Sheet Arrangements**

As of September 30, 2017, we do not have an interest in any "off-balance sheet arrangements" (as defined in Item 303(a)(4) of Regulation S-K) that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

We own interests in certain unconsolidated ventures as described under Note 13 to the condensed consolidated financial statements. Except in limited circumstances, our risk of loss is limited to our investment in each venture. We also own interests in certain other unconsolidated ventures that are not considered variable interest entities. The equity method of accounting has been applied in the accompanying financial statements with respect to our investment in unconsolidated ventures.

# **Non-GAAP Financial Measures**

This Quarterly Report on Form 10-Q contains financial measures utilized by management to evaluate our operating performance and liquidity that are not calculated in accordance with U.S. generally accepted accounting principles ("GAAP"). Each of these measures, Adjusted EBITDA and Adjusted Free Cash Flow, should not be considered in isolation from or as superior to or as a substitute for net income (loss), income (loss) from operations, net cash provided by (used in) operating activities, or other financial measures determined in accordance with GAAP. We use these non-GAAP financial measures to supplement our GAAP results in order to provide a more complete understanding of the factors and trends affecting our business.

We strongly urge you to review the reconciliations of Adjusted EBITDA from our net income (loss), our Adjusted Free Cash Flow from our net cash provided by (used in) operating activities, and our proportionate share of Adjusted Free Cash Flow of unconsolidated ventures from such ventures' net cash provided by (used in) operating activities, along with our consolidated financial statements included herein. We also strongly urge you not to rely on any single financial measure to evaluate our business. We caution investors that amounts presented in accordance with our definitions of Adjusted EBITDA and Adjusted Free Cash Flow may not be comparable to similar measures disclosed by other companies, because not all companies calculate these non-GAAP measures in the same manner.

# Adjusted EBITDA

#### Definition of Adjusted EBITDA

We define Adjusted EBITDA as net income (loss) before: provision (benefit) for income taxes; non-operating (income) expense items; depreciation and amortization (including non-cash impairment charges); (gain) loss on sale or acquisition of communities (including gain (loss) on facility lease termination); straight-line lease expense (income), net of amortization of (above) below market rents; amortization of deferred gain; non-cash stock-based compensation expense; and change in future service obligation.

We changed our definition and calculation of Adjusted EBITDA when we reported results for the second quarter of 2016, including our Quarterly Report on Form 10-Q filed on August 9, 2016. Prior period amounts of Adjusted EBITDA presented herein have been recast to conform to the new definition. The current definition of Adjusted EBITDA reflects the removal of the following adjustments to our net income (loss) that were used in the former definition: the addition of our proportionate share of CFFO of unconsolidated ventures and our entrance fee receipts, net of refunds, and the subtraction of our amortization of entrance fees.

# Management's Use of Adjusted EBITDA

We use Adjusted EBITDA to assess our overall operating performance. We believe this non-GAAP measure, as we have defined it, is helpful in identifying trends in our day-to-day performance because the items excluded have little or no significance on our day-to-day operations. This measure provides an assessment of controllable expenses and affords management the ability to make decisions which are expected to facilitate meeting current operating goals as well as achieve optimal operating performance. It provides an indicator for management to determine if adjustments to current spending decisions are needed.

Adjusted EBITDA provides us with a measure of operating performance, independent of items that are beyond the control of management in the short-term, such as the change in the liability for the obligation to provide future services under existing lifecare contracts, depreciation and amortization (including non-cash impairment charges), straight-line lease expense (income), taxation and interest expense associated with our capital structure. This metric measures our operating performance based on operational factors that management can impact in the short-term, namely revenues and the cost structure or expenses of the organization. Adjusted EBITDA is one of the metrics used by senior management and the board of directors to review the operating performance of the business on a regular basis. We believe that Adjusted EBITDA is also used by research analysts and investors to evaluate the performance of and value companies in our industry.

#### Limitations of Adjusted EBITDA

Adjusted EBITDA has limitations as an analytical tool. Material limitations in making the adjustments to our net income (loss) to calculate Adjusted EBITDA, and using this non-GAAP financial measure as compared to GAAP net income (loss), include:

- the cash portion of interest expense, income tax (benefit) provision and non-recurring charges related to gain (loss) on sale of communities (or facility lease termination) and extinguishment of debt activities generally represent charges (gains), which may significantly affect our operating results; and
- depreciation and amortization and asset impairment represent the wear and tear and/or reduction in value of our communities and other assets, which affects the services we provide to residents and may be indicative of future needs for capital expenditures.

We believe Adjusted EBITDA is useful to investors in evaluating our operating performance because it is helpful in identifying trends in our day-to-day performance since the items excluded have little or no significance to our day-to-day operations and it provides an assessment of our revenue and expense management.

The table below reconciles Adjusted EBITDA from net income (loss) for the three and nine months ended September 30, 2017 and September 30, 2016 (in thousands):

	 Three Months Ended September 30, (1)			Nine Months September				
	2017		2016		2017		2016	
Net income (loss)	\$ (413,929)	\$	(51,728)	\$	(586,627)	\$	(136,036)	
(Benefit) provision for income taxes	(31,218)		4,159		50,075		5,947	
Equity in loss (earnings) of unconsolidated ventures	6,722		878		10,311		(478)	
Debt modification and extinguishment costs	11,129		1,944		11,883		3,240	
Loss (gain) on sale of assets, net	233		425		1,383		(2,126)	
Other non-operating income	(2,621)		(3,706)		(6,519)		(11,011)	
Interest expense	79,999		96,482		249,544		289,989	
Interest income	(1,285)		(809)		(2,720)		(2,239)	
Income (loss) from operations	(350,970)		47,645		(272,670)		147,286	
Depreciation and amortization	117,649		130,783		366,023		391,314	
Goodwill and asset impairment	368,551		19,111		390,816		26,638	
Loss on facility lease termination	4,938		_		11,306		_	
Straight-line lease (income) expense	(3,078)		(859)		(9,204)		2,553	
Amortization of (above) below market lease, net	(1,697) (1,699)		(5,091)			(5,165)		
Amortization of deferred gain	(1,091)		(1,093)		(3,277)		(3,279)	
Non-cash stock-based compensation	7,527		8,455		22,547		27,218	
Adjusted EBITDA	\$ 141,829	\$	202,343	\$	500,450	\$	586,565	

<sup>(1)</sup> For the three and nine months ended September 30, 2017, the calculation of Adjusted EBITDA includes \$2.8 million and \$14.5 million of transaction and strategic project costs, respectively. For the three and nine months ended September 30, 2016, the calculation of Adjusted EBITDA includes \$7.1 million and \$44.2 million of integration, transaction, transaction-related and strategic project costs, respectively. Integration costs include transition costs associated with organizational restructuring (such as severance and retention payments and recruiting expenses), third party consulting expenses directly related to the integration of acquired communities (in areas such as cost savings and synergy realization, branding and technology and systems work), and internal costs such as training, travel and labor, reflecting time spent by Company personnel on integration activities and projects. Transaction and transaction-related costs include third party costs directly related to acquisition and disposition activity, community financing and leasing activity, our ongoing assessment of options and alternatives to enhance stockholder value, and corporate capital structure assessment activities (including stockholder relations advisory matters), and are primarily comprised of legal, finance, consulting, professional fees and other third party costs. Strategic project costs

include costs associated with certain strategic projects related to refining our strategy, building out enterprise-wide capabilities (including the EMR roll-out project) and reducing costs and achieving synergies by capitalizing on scale.

#### Adjusted Free Cash Flow

#### Definition of Adjusted Free Cash Flow

We define Adjusted Free Cash Flow as net cash provided by (used in) operating activities before: changes in operating assets and liabilities; gain (loss) on facility lease termination; and distributions from unconsolidated ventures from cumulative share of net earnings; plus: proceeds from refundable entrance fees, net of refunds; and property insurance proceeds; less: lease financing debt amortization and Non-Development CapEx. Non-Development CapEx is comprised of corporate and community-level capital expenditures, including those related to maintenance, renovations, upgrades and other major building infrastructure projects for our communities. Non-Development CapEx does not include capital expenditures for community expansions and major community redevelopment and repositioning projects, including our Program Max initiative, and the development of new communities. Amounts of Non-Development CapEx are presented net of lessor reimbursements received or anticipated to be received in the calculation of Adjusted Free Cash Flow.

Our proportionate share of Adjusted Free Cash Flow of unconsolidated ventures is calculated based on our equity ownership percentage and in a manner consistent with the definition of Adjusted Free Cash Flow for our consolidated entities. Our investments in our unconsolidated ventures are accounted for under the equity method of accounting and, therefore, our proportionate share of Adjusted Free Cash Flow of unconsolidated ventures does not represent cash available to our consolidated business except to the extent it is distributed to us.

We plan to adopt ASU 2016-15, *Statement of Cash Flows - Classification of Certain Cash Receipts and Cash Payments* ("ASU 2016-15") on January 1, 2018, which will be applied retrospectively for all periods presented. Among other things, ASU 2016-15 provides that debt prepayment and debt extinguishment costs, which are currently classified within operating activities, will be classified within financing activities. We have identified cash paid for debt modification and extinguishment costs of \$11.2 million and \$2.9 million for the nine months ended September 30, 2017 and September 30, 2016, respectively, included in net cash provided by operating activities that we anticipate will be retrospectively classified as cash flows from financing activities upon adoption of ASU 2016-15. We do not anticipate changing our definition of Adjusted Free Cash Flow upon our adoption of ASU 2016-15. Following our adoption of ASU 2016-15, we expect the amount of Adjusted Free Cash Flow for the nine months ended September 30, 2017 and September 30, 2016 to reflect an increase of \$11.2 million and \$2.9 million, respectively. See Note 2 to the condensed consolidated financial statements contained in Part I, Item 1 of this Quarterly Report on Form 10-Q for more information about ASU 2016-15.

# Management's Use of Adjusted Free Cash Flow

We use Adjusted Free Cash Flow to assess our overall liquidity. This measure provides an assessment of controllable expenses and affords management the ability to make decisions which are expected to facilitate meeting current financial and liquidity goals as well as to achieve optimal financial performance. It provides an indicator for management to determine if adjustments to current spending decisions are needed.

Adjusted Free Cash Flow measures our liquidity based on operational factors that management can impact in the short-term, namely the cost structure or expenses of the organization. Adjusted Free Cash Flow is one of the metrics used by our senior management and board of directors (i) to review our ability to service our outstanding indebtedness, including our credit facilities, (ii) to review our ability to pay dividends to stockholders or engage in share repurchases, (iii) to review our ability to make capital expenditures, (iv) for other corporate planning purposes and/or (v) in making compensation determinations for certain of our associates (including our named executive officers).

# Limitations of Adjusted Free Cash Flow

Adjusted Free Cash Flow has limitations as an analytical tool. Material limitations in making the adjustments to our net cash provided by (used in) operating activities to calculate Adjusted Free Cash Flow, and using this non-GAAP financial measure as compared to GAAP net cash provided by (used in) operating activities, include:

 Adjusted Free Cash Flow does not represent cash available for dividends or discretionary expenditures, since we have mandatory debt service requirements and other non-discretionary expenditures not reflected in this measure; and • the cash portion of non-recurring charges related to gain (loss) on lease termination and extinguishment of debt activities generally represent charges (gains), which may significantly affect our financial results.

In addition, our proportionate share of Adjusted Free Cash Flow of unconsolidated ventures has limitations as an analytical tool because such measure does not represent cash available directly for use by our consolidated business except to the extent actually distributed to us, and we do not have control, or we share control in determining, the timing and amount of distributions from our unconsolidated ventures and, therefore, we may never receive such cash.

We believe Adjusted Free Cash Flow is useful to investors because it assists their ability to meaningfully evaluate (1) our ability to service our outstanding indebtedness, including our credit facilities and capital and financing leases, (2) our ability to pay dividends to stockholders or engage in share repurchases, (3) our ability to make capital expenditures, and (4) the underlying value of our assets, including our interests in real estate.

We believe presentation of our proportionate share of Adjusted Free Cash Flow of unconsolidated ventures is useful to investors since such measure reflects the cash generated by the operating activities of the unconsolidated ventures for the reporting period and, to the extent such cash is not distributed to us, it generally represents cash used or to be used by the ventures for the repayment of debt, investing in expansions or acquisitions, reserve requirements, or other corporate uses by such ventures, and such uses reduce our potential need to make capital contributions to the ventures of our proportionate share of cash needed for such items.

The table below reconciles our Adjusted Free Cash Flow from our net cash provided by (used in) operating activities for the three and nine months ended September 30, 2017 and September 30, 2016 (in thousands):

	 Three Months Ended September 30,				Nine Months Ended September 30,			
	2017		2016		2017		2016	
Net cash provided by operating activities	\$ 83,235	\$	99,442	\$	283,109	\$	277,281	
Net cash (used in) provided by investing activities	(268,503)		102,362		(529,718)		(54,374)	
Net cash provided by (used in) financing activities	 325,294		(166,673)		321,766		(236,752)	
Net increase (decrease) in cash and cash equivalents	\$ 140,026	\$	35,131	\$	75,157	\$	(13,845)	
Net cash provided by operating activities	\$ 83,235	\$	99,442	\$	283,109	\$	277,281	
Changes in operating assets and liabilities	(22,101)		23,967		(13,910)		62,527	
Proceeds from refundable entrance fees, net of refunds	(687)		(308)		(2,241)		(907)	
Lease financing debt amortization	(14,626)		(16,024)		(46,256)		(46,858)	
Distributions from unconsolidated ventures from cumulative share of net earnings	(473)		(6,400)		(1,365)		(6,400)	
Non-development capital expenditures, net	(41,005)		(55,611)		(114,559)		(171,404)	
Property insurance proceeds	1,461		2,763		4,430		6,360	
Adjusted Free Cash Flow	\$ 5,804	\$	47,829	\$	109,208	\$	120,599	

The table below reconciles our proportionate share of Adjusted Free Cash Flow of unconsolidated ventures from net cash provided by (used in) operating activities of such unconsolidated ventures for the three and nine months ended September 30, 2017 and September 30, 2016 (in thousands). For purposes of this presentation, amounts for each line item represent the aggregate amounts of such line items for all of our unconsolidated ventures.

	Three Months Ended September 30,					Nine Months Ended September 30,			
		2017		2016		2017		2016	
Net cash provided by operating activities	\$	62,054	\$	47,095	\$	207,845	\$	157,530	
Net cash used in investing activities		(20,267)		(40,885)		(1,238,932)		(124,491)	
Net cash (used in) provided by financing activities		(32,514)		(12,073)		1,083,379		(32,708)	
Net increase in cash and cash equivalents	\$	9,273	\$	(5,863)	\$	52,292	\$	331	
Net cash provided by operating activities	\$	62,054	\$	47,095	\$	207,845	\$	157,530	
Changes in operating assets and liabilities		(5,615)		(3,600)		(20,088)		(11,125)	
Proceeds from refundable entrance fees, net of refunds		(6,309)		32		(15,702)		(2,744)	
Non-development capital expenditures, net		(28,659)		(25,761)		(69,425)		(72,073)	
Property insurance proceeds		614		_		1,841		_	
Adjusted Free Cash Flow of unconsolidated ventures	\$	22,085	\$	17,766	\$	104,471	\$	71,588	
Brookdale weighted average ownership percentage		30.4%		42.2%		22.4%		36.1%	
Brookdale's proportionate share of Adjusted Free Cash Flow of unconsolidated ventures	\$	6,709	\$	7,502	\$	23,379	\$	25,867	

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are subject to market risks from changes in interest rates charged on our credit facilities, other floating-rate indebtedness and lease payments subject to floating rates. The impact on earnings and the value of our long-term debt and lease payments are subject to change as a result of movements in market rates and prices. As of September 30, 2017, we had approximately \$2.6 billion of long-term fixed rate debt, \$1.4 billion of long-term variable rate debt, including our secured credit facility, and \$1.6 billion of capital and financing lease obligations. As of September 30, 2017, our total fixed-rate debt and variable-rate debt outstanding had a weighted-average interest rate of 4.83% (calculated using an imputed interest rate of 7.5% for our \$316.3 million outstanding principal amount of 2.75% convertible senior notes due June 15, 2018).

We enter into certain interest rate cap agreements with major financial institutions to effectively manage our risk above certain interest rates on variable rate debt. As of September 30, 2017, \$2.6 billion, or 65.1%, of our long-term debt, excluding our capital and financing lease obligations, has fixed rates. As of September 30, 2017, \$543.8 million, or 13.8%, of our long-term debt, excluding capital and financing lease obligations, is subject to interest rate cap agreements. The remaining \$828.6 million, or 21.1%, of our debt is variable rate debt not subject to any interest rate cap or swap agreements. A change in interest rates would have impacted our annual interest expense related to all outstanding variable rate debt, excluding our capital and financing lease obligations, as follows (after consideration of hedging instruments currently in place): a 100 basis point increase in interest rates would have an impact of \$14.1 million, a 500 basis point increase in interest rates would have an impact of \$103.6 million.

## Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, under the supervision of and with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined under Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer each concluded that, as of September 30, 2017, our disclosure controls and procedures were effective.

Changes in Internal Control over Financial Reporting

There has not been any change in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter ended September 30, 2017 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

# Item 1. Legal Proceedings

The information contained in Note 9 to the Condensed Consolidated Financial Statements contained in Part I, Item 1 of this Quarterly Report on Form 10-Q is incorporated herein by this reference.

#### Item 1A. Risk Factors

There have been no material changes to the risk factors set forth in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2016.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

- (a) Not applicable.
- (b) Not applicable.
- (c) The following table contains information regarding purchases of our common stock made during the three months ended September 30, 2017 by or on behalf of the Company or any "affiliated purchaser," as defined by Rule 10b-18(a)(3) of the Exchange Act:

Period	Total Number of Shares Purchased (1)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (\$ in thousands) (2)
7/1/2017 - 7/31/2017	81	13.08	_	90,360
8/1/2017 - 8/31/2017	19,706	\$ 12.00	_	90,360
9/1/2017 - 9/30/2017	9,305	11.71		90,360
Total	29,092	\$ 11.97		

- (1) Consists entirely of shares withheld to satisfy tax liabilities due upon the vesting of restricted stock. The average price paid per share for such share withholding is based on the closing price per share on the vesting date of the restricted stock or, if such date is not a trading day, the trading day immediately prior to such vesting date.
- On November 1, 2016, the Company announced that its Board of Directors had approved a share repurchase program that authorizes the Company to purchase up to \$100.0 million in the aggregate of its common stock. The share repurchase program is intended to be implemented through purchases made from time to time using a variety of methods, which may include open market purchases, privately negotiated transactions or block trades, or by any combination of such methods, in accordance with applicable insider trading and other securities laws and regulations. The size, scope and timing of any purchases will be based on business, market and other conditions and factors, including price, regulatory and contractual requirements, and capital availability. The repurchase program does not obligate the Company to acquire any particular amount of common stock and the program may be suspended, modified or discontinued at any time at the Company's discretion without prior notice. Shares of stock repurchased under the program will be held as treasury shares. No shares were purchased pursuant to the repurchase program during the three months ended September 30, 2017, and approximately \$90.4 million remained available under the repurchase program as of September 30, 2017.

# Item 5. Other Information

On November 1, 2017, the Company entered into a definitive agreement for a multi-part transaction with HCP, Inc. ("HCP"). As part of such transaction, the Company and certain of its affiliates and HCP and certain of its affiliates entered into an Amended

and Restated Master Lease and Security Agreement ("Master Lease") effective as of November 1, 2017. The Master Lease amended and restated leases covering substantially all of the communities that were subject to triple-net leases between the Company and HCP.

Pursuant to the Master Lease, two communities will be removed from the Master Lease upon the Company's purchase of such communities. In addition, 32 communities will be removed from the Master Lease on or before November 1, 2018. However, if HCP has not transitioned operations and/or management of such 32 communities to a third party prior to such date, the Company will continue to operate such communities on an interim basis and such communities will, from and after such time, be reported in the Company's Management Services segment. In addition to the foregoing 34 communities, the Company will continue to lease 44 communities pursuant to the terms of the Master Lease, which have the same lease rates and expiration and renewal terms as the applicable prior instruments, except that effective January 1, 2018, the Company will receive a \$5 million annual rent reduction for three communities. The Master Lease also provides that the Company may engage in certain change in control and other transactions without the need to obtain HCP's consent, subject to the satisfaction of certain conditions.

The closings of the various transactions referenced above are subject to the satisfaction of various closing conditions, including (where applicable) the receipt of regulatory approvals. However, there can be no assurance that the transactions will close or, if they do, when the actual closings will occur.

# Item 6. Exhibits

Exhibit No.	Description
3.1	Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company's Annual Report on Form 10-K filed on February 26, 2010 (File No. 001-32641)).
3.2	Certificate of Amendment to the Amended and Restated Certificate of Incorporation of the Company, dated July 30, 2014 (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on August 5, 2014 (File No. 001-32641)).
3.3	Amended and Restated Bylaws of the Company (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on March 6, 2017 (File No. 001-32641)).
4.1	Form of Certificate for common stock (incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-1 (Amendment No. 3) filed on November 7, 2005 (File No. 333-127372)).
4.2	Indenture, dated as of June 14, 2011, between the Company and American Stock Transfer & Trust Company, LLC, as Trustee (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on June 14, 2011 (File No. 001-32641)).
4.3	Supplemental Indenture, dated as of June 14, 2011, between the Company and American Stock Transfer & Trust Company, LLC, as Trustee (incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed on June 14, 2011 (File No. 001-32641)).
4.4	Form of 2.75% Convertible Senior Note due 2018 (included as part of Exhibit 4.3).
10.1	Agreement dated as of July 25, 2017 by and among the Company, Land & Buildings Investment Management, LLC, Land & Buildings Capital Growth Fund LP and Jonathan Litt (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on July 26, 2017 (File No. 001-32641)).
10.2	Amended and Restated Brookdale Senior Living Inc. 2014 Omnibus Incentive Plan (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on September 28, 2017 (File No. 001-32641)).
10.3	Master Credit Facility Agreement (Senior Housing) dated as of August 31, 2017, by and between Jones Lang LaSalle Multifamily, LLC and the Company's subsidiaries named as borrowers therein.
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document.
101.SCH	XBRL Taxonomy Extension Schema Document.
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.
	58

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# BROOKDALE SENIOR LIVING INC.

(Registrant)

By: /s/ Lucinda M. Baier

Name: Lucinda M. Baier

Title: Chief Financial Officer (Principal Financial Officer)

Date: November 7, 2017

# MASTER CREDIT FACILITY AGREEMENT (SENIORS HOUSING)

BY AND BETWEEN

THE BORROWERS LISTED ON SCHEDULE 2

AND

JONES LANG LASALLE MULTIFAMILY, LLC

DATED AS OF

**AUGUST 31, 2017** 

# **TABLE OF CONTENTS**

		Page
ARTICLE 1	DEFINITIONS; SUMMARY OF TERMS	2
Section 1.01	Defined Terms	2
Section 1.02	Schedules, Exhibits, and Attachments Incorporated	2
ARTICLE 2	THE COMMITMENT; ADVANCES; COLLATERAL EVENTS	2
Section 2.01	Variable Advance and Fixed Advance	2
(a)	Variable Advance	2
(b)	Fixed Advance	2
Section 2.02	Advances	2
(a)	Request	2
(b)	Limitations on Executions	2
(c)	Making Advances	2
Section 2.03	Advance Terms and Payments on Advances	4
(a)	Debt Service Payments	4
(b)	Capitalization of Accrued but Unpaid Interest	7
(c)	Late Charges	7
(d)	Default Rate	8
(e)	Address for Payments	9
(f)	Application of Payments	9
Section 2.04	Prepayment; Prepayment Lockout; Prepayment Premium	9
Section 2.05	Acceleration of Advances	10
Section 2.06	Application of Collateral	11
Section 2.07	Casualty and Condemnation	11
Section 2.08	No Effect on Payment Obligations	11
Section 2.09	Loss Resulting from Prepayment	11
Section 2.10	Collateral Events	12
(a)	Conversion from Variable Note to Fixed Note	12
(b)	Right to Obtain Releases of Mortgaged Property	12
(c)	Right to Add Additional Mortgaged Properties as Collateral	12
(d)	Right to Substitutions	12
(e)	Limitation on Collateral Events	12
(f)	Intentionally Omitted	12
Section 2.11	Termination of Master Agreement	12
(a)	Request	13
(b)	Conditions Precedent	13
(c)	Closing	13
ARTICLE 3	PERSONAL LIABILITY	13
Section 3.01	Non-Recourse Liability; Exceptions	13
Section 3.02	Personal Liability of Borrower	14

Page i

		Page
(a)	Personal Liability Based on Lender's Loss (Partial Recourse)	14
(b)	Full Personal Liability (Full Recourse)	16
Section 3.03	Personal Liability for Indemnity Obligations	16
Section 3.04	Lender's Right to Forego Rights Against Mortgaged Property	17
Section 3.05	Borrower Agency Provisions	17
Section 3.06	Joint and Several Obligation; Cross-Guaranty	18
Section 3.07	Waivers With Respect to Other Borrower Secured Obligation	18
Section 3.08	No Impairment	22
Section 3.09	Election of Remedies	23
Section 3.10	Subordination of Other Obligations	23
Section 3.11	Insolvency and Liability of Other Borrower	24
Section 3.12	Preferences, Fraudulent Conveyances, Etc	25
Section 3.13	Maximum Liability of Each Borrower	25
Section 3.14	Liability Cumulative	26
ARTICLE 4	BORROWER AND PROPERTY OPERATOR STATUS	26
Section 4.01	Representations and Warranties	26
(a)	Due Organization and Qualification; Organizational Agreements	26
(b)	Location	27
(c)	Power and Authority	27
(d)	Due Authorization	27
(e)	Valid and Binding Obligations	28
(f)	Effect of Master Agreement on Financial Condition	28
(g)	Economic Sanctions, Anti-Money Laundering, and Anti-Corruption	29
(h)	Single Purpose Status	29
(i)	No Bankruptcies or Judgments	32
(j)	No Actions or Litigation	32
(k)	Payment of Taxes, Assessments, and Other Charges	33
(1)	Not a Foreign Person	33
(m)	ERISA	33
(n)	Default Under Other Obligations	34
(o)	Prohibited Person	34
(p)	No Contravention; No Liens	34
(q)	Lockbox Arrangement	35
(r)	No Reliance	35
(s)	Investment Company Act	35
(t)	Licensing; Borrower/Property Operator Compliance with Laws	36
Section 4.02	Covenants	37
(a)	Maintenance of Existence; Organizational Documents	37
(b)	Economic Sanctions, Anti-Money Laundering, and Anti-Corruption	38
(c)	Payment of Taxes, Assessments, and Other Charges	39
(d)	Single Purpose Status	39

Page ii

		Page
(e)	ERISA	41
(f)	Notice of Litigation or Insolvency	41
(g)	Payment of Costs, Fees, and Expenses	42
(h)	Restrictions on Distributions	43
(i)	Lockbox Arrangement	43
(j)	Confidentiality of Certain Information	43
(k)	Intentionally Omitted	43
(1)	Borrower/Property Operator Compliance with Laws	43
ARTICLE 5	THE ADVANCES	44
Section 5.01	Representations and Warranties	44
(a)	Receipt and Review of Loan Documents	45
(b)	No Default	45
(c)	No Defenses	45
(d)	Loan Document Taxes	45
Section 5.02	Covenants	45
(a)	Ratification of Covenants; Estoppels; Certifications	45
(b)	Further Assurances	46
(c)	Sale of Advances	47
(d)	Limitations on Further Acts of Borrower	48
(e)	Financing Statements; Record Searches	48
(f)	Loan Document Taxes	48
(g)	Date-Down Endorsements	48
Section 5.03	Administrative Matters Regarding Advances	49
(a)	Determination of Allocable Facility Amount and Valuations	49
ARTICLE 6	PROPERTY USE, PRESERVATION, AND MAINTENANCE	50
Section 6.01	Representations and Warranties	50
(a)	Mortgaged Property Compliance with Laws; Permits and Licenses	50
(b)	Operating Documents; Contracts; Resident Records	51
(c)	Property Characteristics	51
(d)	Property Ownership	51
(e)	Condition of the Mortgaged Property	52
(f)	Personal Property	52
(g)	Medicaid Provider Agreement Representations	52
Section 6.02	Covenants	53
(a)	Use of Property	53
(b)	Property Maintenance	54
(c)	Property Preservation	56
(d)	Property Inspections	57
(e)	Mortgaged Property Compliance with Laws	57

Page iii

		Page
(f)	Alterations to any Mortgaged Property	58
(g)	Licensing	59
(h)	Medicaid Provider Agreement	60
(i)	Facility Operating Agreement	62
(j)	Change in Property Operator	63
(k)	Contracts	64
(1)	All Representations and Covenants Deemed Borrower Responsibility	65
Section 6.03	Administration Matters Regarding the Property	67
(a)	Property Management	67
(b)	Subordination of Fees by Property Operator	67
(c)	Property Condition Assessment	68
ARTICLE 7	LEASES AND RENTS	68
Section 7.01	Representations and Warranties	68
(a)	Prior Assignment of Rents	68
(b)	Prepaid Rents	68
(c)	Seniors Housing Facility Lease	69
Section 7.02	Covenants	70
(a)	Leases	70
(b)	Commercial Leases	70
(c)	Payment of Rents	71
(d)	Assignment of Rents	72
(e)	Further Assignments of Leases and Rents	72
(f)	Options to Purchase by Tenants	72
(g)	Special Covenants Regarding Seniors Housing Facility Lease	72
Section 7.03	Administration Regarding Leases and Rents	75
(a)	Material Commercial Lease Requirements	75
(b)	Residential Lease Form	75
(c)	Seniors Housing Facility Lease Structure Consideration	76
ARTICLE 8	BOOKS AND RECORDS; FINANCIAL REPORTING	76
Section 8.01	Representations and Warranties	76
(a)	Financial Information	76
(b)	No Change in Facts or Circumstances	76
Section 8.02	Covenants	77
(a)	Obligation to Maintain Accurate Books and Records; Access; Discussions with Officers and Accountants	77
(b)	Items to Furnish to Lender	78
(c)	Audited Financials	83
(d)	Delivery of Books and Records	83
<b>\</b> /		

Page iv

		Page
Section 8.03	Administration Matters Regarding Books and Records and Financial Reporting	83
(a)	Lender's Right to Obtain Audited Books and Records	83
(b)	Credit Reports; Credit Score	84
ARTICLE 9	INSURANCE	84
Section 9.01	Representations and Warranties	84
(a)	Compliance with Insurance Requirements	84
(b)	Property Condition	84
Section 9.02	Covenants	84
(a)	Insurance Requirements	84
(b)	Delivery of Policies, Renewals, Notices, and Proceeds	85
Section 9.03	Administration Matters Regarding Insurance	86
(a)	Lender's Ongoing Insurance Requirements	86
(b)	Application of Proceeds on Event of Loss	86
(c)	Payment Obligations Unaffected	89
(d)	Foreclosure Sale	89
(e)	Appointment of Lender as Attorney-In-Fact	89
ARTICLE 10	CONDEMNATION	89
Section 10.01	Representations and Warranties	89
(a)	Prior Condemnation Action	89
(b)	Pending Condemnation Actions	89
Section 10.02	Covenants	90
(a)	Notice of Condemnation	90
(b)	Condemnation Proceeds	90
Section 10.03	Administration Matters Regarding Condemnation	90
(a)	Application of Condemnation Awards	90
(b)	Payment Obligations Unaffected	90
(c)	Appointment of Lender as Attorney-In-Fact	91
(d)	Preservation of Mortgaged Property	91
ARTICLE 11	LIENS, TRANSFERS, AND ASSUMPTIONS	91
Section 11.01	Representations and Warranties	91
(a)	No Labor or Materialmen's Claims	91
(b)	No Other Interests	92
Section 11.02	Covenants	92
(a)	Liens; Encumbrances	92

Page v

		Page
(b)	Transfers	93
(c)	Facility Operating Agreement	96
(d)	No Other Indebtedness	96
(e)	No Mezzanine Financing or Preferred Equity	97
Section 11.03	Administration Matters Regarding Liens, Transfers, and Assumptions	97
(a)	Transfer of Collateral Pool	97
(b)	Permitted Transfers of Ownership Interests	99
(c)	Estate Planning	101
(d)	Termination or Revocation of Trust	101
(e)	Death of Key Principal or Guarantor; Restricted Ownership Interest/Controlling Interest Transfer Due to Death	102
(f)	Intentionally Deleted	103
(g)	Further Conditions on Transfers Requiring Lender's Consent	103
ARTICLE 12	IMPOSITIONS	105
Section 12.01	Representations and Warranties	105
(a)	Payment of Taxes, Assessments, and Other Charges	105
Section 12.02	Covenants	105
(a)	Imposition Deposits, Taxes, and Other Charges	105
(b)	Conditional Waiver	106
Section 12.03	Administration Matters Regarding Impositions	106
(a)	Maintenance of Records by Lender	106
(b)	Imposition Accounts	106
(c)	Payment of Impositions; Sufficiency of Imposition Deposits	107
(d)	Imposition Deposits Upon Event of Default	107
(e)	Contesting Impositions	107
(f)	Release to Borrower	108
ARTICLE 13	REPLACEMENT RESERVE AND REPAIRS	108
Section 13.01	Covenants	108
(a)	Initial Deposits to Replacement Reserve Account and Repairs Escrow Account	108
(b)	Monthly Replacement Reserve Deposits	108
(c)	Payment for Replacements and Repairs	108
(d)	Assignment of Contracts for Replacements and Repairs	109
(e)	Indemnification	109
(f)	Amendments to Loan Documents	109
(g)	Administrative Fees and Expenses	109
Section 13.02	Administration Matters Regarding Reserves	110
(a)	Accounts, Deposits, and Disbursements	110

Page vi

		Page
(b)	Approvals of Contracts; Assignment of Claims	117
(c)	Delays and Workmanship	117
(d)	Appointment of Lender as Attorney-In-Fact	118
(e)	No Lender Obligation	118
(f)	No Lender Warranty	118
<b>ARTICLE 14</b>	DEFAULTS/REMEDIES	118
Section 14.01	Events of Default	118
(a)	Automatic Events of Default	118
(b)	Events of Default Subject to a Specified Cure Period	121
(c)	Events of Default Subject to Extended Cure Period or Release	122
Section 14.02	Remedies	123
(a)	Acceleration; Foreclosure	123
(b)	Loss of Right to Disbursements from Collateral Accounts	123
(c)	Remedies Cumulative	124
(d)	Operations upon Event of Default; Lockbox Account	124
Section 14.03	Additional Lender Rights; Forbearance	125
(a)	No Effect Upon Obligations	125
(b)	No Waiver of Rights or Remedies	126
(c)	Appointment of Lender as Attorney-In-Fact	126
(d)	Borrower Waivers	128
Section 14.04	Waiver of Marshaling	128
Section 14.05	Severed Loan Documents	129
ARTICLE 15	MISCELLANEOUS	130
Section 15.01	Choice of Law; Consent to Jurisdiction	130
Section 15.02	Waiver of Jury Trial	130
Section 15.03	Notice	131
(a)	Process of Serving Notice	131
(b)	Change of Address	131
(c)	Default Method of Notice	131
(d)	Receipt of Notices	132
(e)	Property Operator Notices	132
Section 15.04	Successors and Assigns Bound; Sale of Advances	132
(a)	Binding Agreement	132
(b)	Sale of Advances; Change of Servicer	132
Section 15.05	Counterparts	132
Section 15.06	Intentionally Deleted	133
Section 15.07	Relationship of Parties; No Third Party Beneficiary	133
(a)	Solely Creditor and Debtor	133
(b)	No Third Party Beneficiaries	133
Section 15.08	Severability; Entire Agreement; Amendments	133
Section 15.09	Construction	134
Section 15.10	Loan Servicing	135
Section 15.11	Disclosure of Information	135
Section 15.12	Waiver; Conflict	135
Section 15.13	Intentionally Deleted	135
	•	

	Page
No Reliance	135
Subrogation	136
Counting of Days	136
Revival and Reinstatement of Indebtedness	136
Time is of the Essence	136
Final Agreement	136
Survival	137
Assignments; Third Party Rights	137
Interpretation	137
	Subrogation Counting of Days Revival and Reinstatement of Indebtedness Time is of the Essence Final Agreement Survival Assignments; Third Party Rights

Page viii

# **SCHEDULES & EXHIBITS**

# **Schedules**

Schedule 1	Definitions Schedule – General	
Schedule 2	Summary of Master Terms	
Schedule 2A	New York Gap Note Modifications	Form 6234
Schedule 3.1	Schedule of Advance Terms (Gap Note)	
Schedule 3.2	Schedule of Advance Terms (Fixed – 7 Years)	
Schedule 3.3	Schedule of Advance Terms (Fixed – 10 Years)	
Schedule 3.4	Schedule of Advance Terms (Variable)	
Schedule 4.1	Prepayment Premium Schedule (Gap Note)	
Schedule 4.2	Prepayment Premium Schedule (Fixed – 7 Years)	Form 6104.01 [08 -13]
Schedule 4.3	Prepayment Premium Schedule (Fixed – 10 Years)	Form 6104.01 [08 -13]
Schedule 4.4	Prepayment Premium Schedule (Variable)	Form 6104.11[01-11]
Schedule 5	Required Replacement Schedule	
Schedule 6	Required Repair Schedule	
Schedule 7	General Conditions Schedule	
Schedule 8	Property-Related Documents Schedule	
Schedule 9	Conversion Schedule	
Schedule 10	Mortgaged Property Release Schedule	
Schedule 11	Mortgaged Property Addition Schedule	
Schedule 12	Reserved	
Schedule 13	Ownership Interests Schedule	
Schedule 14	Future Advance Schedule	
Schedule 15	Letter of Credit Schedule	
Schedule 16	Exceptions to Representations and Warranties Schedule	
Schedule 17	Waiver of Imposition Deposits	Form 6228 [modified] [04-12]
Schedule 18	Reserved	
Schedule 19	Skilled Nursing	Form 6001 [01-16]
Schedule 19-A	Addenda to Schedule 2	Form 6001.NR.SRS [01-16]
Schedule 20	Expansion Structure General Terms	
Schedule 21	Mineral Rights Conveyances	
Schedule 22	Licenses, Permits and other Property Related Documents to be Delivered post closing	
Schedule 23	Surveys	
Schedule 24	Licenses	

Schedule 25 Ground Lease Defaults Form 6206 [07-11]

Schedule 26 Kansas – No Oral Agreements

# **Exhibits**

Exhibit A Mortgaged Properties
Exhibit B Conversion Request
Exhibit C Release Request
Exhibit D Addition Request

Exhibit E Future Advance Request Exhibit F Termination Request

Exhibit G Annual Certification (Borrower)
Exhibit H Annual Certification (Guarantor)

Exhibit I Confirmation of Guaranty

Exhibit J Confirmation of Environmental Indemnity Agreement

Exhibit K Compliance Certificate

Exhibit L-1 Organizational Certificate (Borrower)
Exhibit L-2 Organizational Certificate (Guarantor)

Exhibit M Confirmation of Obligations

# MASTER CREDIT FACILITY AGREEMENT (SENIORS HOUSING)

This MASTER CREDIT FACILITY AGREEMENT (as amended, restated, replaced, supplemented, or otherwise modified from time to time, and further defined in the Definitions Schedule, the "Master Agreement") is made as of August 31, 2017 by and among (i) the parties listed on <u>EXHIBIT A</u> attached hereto (collectively, "Borrower"), as Borrower and (ii) JONES LANG LASALLE MULTIFAMILY, LLC, a Delaware limited liability company ("Lender"), as Lender.

#### **RECITALS:**

- A. Borrower owns one (1) or more Multifamily Residential Properties as more particularly described in Exhibit A to this Master Agreement.
- B. Borrower has requested that Lender make a loan in favor of Borrower, comprised of a \$390,000,000 Variable Advance, a \$292,500,000 Fixed Advance, and a \$292,500,000 Fixed Advance. Future Advances may be made by Lender to Borrower in accordance with the terms of this Master Agreement.
- C. To secure the obligations of Borrower under this Master Agreement and the other Loan Documents, Borrower shall create a Collateral Pool in favor of Lender. The Collateral Pool shall be comprised of (i) the Multifamily Residential Properties listed on Exhibit A and (ii) any other collateral pledged to Lender from time to time by Borrower pursuant to this Master Agreement or any other Loan Documents.
- D. Each Note and Security Document shall be cross-defaulted (i.e., a default under any Note, Security Document or this Master Agreement shall constitute a default under each other Note and Security Document and under this Master Agreement) and cross-collateralized (i.e., each Security Instrument shall secure all of Borrower's obligations under each Note, this Master Agreement, and the other Loan Documents). It is the intent of the parties to this Master Agreement that, after an Event of Default, Lender may accelerate any Note without the obligation but with the right to accelerate any other Note and that in the exercise of its rights and remedies under the Loan Documents, Lender may exercise and perfect any and all of its rights and remedies in and under the Loan Documents with regard to any Mortgaged Property without the obligation but with the right to exercise and perfect its rights and remedies with respect to any other Mortgaged Property. Any such exercise shall be without regard to the Allocable Facility Amount assigned to such Mortgaged Property. Lender may recover an amount equal to the full amount Outstanding in respect of any of the Notes in connection with such exercise and any such amount shall be applied to the Indebtedness as determined by Lender pursuant to the terms of this Master Agreement, the Notes, and the other Loan Documents.
- E. It is the intent of the parties that, notwithstanding anything to the contrary herein or the existence of any cash management system maintained by Borrower, and/or Guarantor or Borrower Affiliates or the provision by Guarantor of the Guaranty, Lender is making Advances to Borrower (not to Guarantor or Borrower Affiliates). Lender has underwritten the making of the

	Page 1

Advances based on its analysis of the value of the Collateral. In making the Advances, Lender is relying on each Borrower being and maintaining itself as a Single Purpose entity whose sole asset is one or more Mortgaged Properties and ancillary property related thereto. Lender acknowledges that it views its credit risk as the performance and value of the Mortgaged Properties and it views the Guaranty as independent supplemental support in the event that one of the exceptions to the non-recourse events occurs.

- F. Subject to the terms, conditions, and limitations of this Master Agreement, Lender has agreed to make the Advances.
- G. It is anticipated that Lender shall assign each Advance made hereunder to Fannie Mae; however Fannie Mae shall not assume (i) any of the obligations of Lender, if any, under this Master Agreement to make Future Advances, or (ii) any of the obligations of Lender which are servicing obligations delegated to Lender as servicer of the Advances.

NOW, THEREFORE, in consideration of Borrower and Lender entering into this Master Agreement and other good and valuable consideration, the receipt and adequacy of which are hereby conclusively acknowledged, the parties hereby covenant, agree, represent, and warrant as follows:

#### **AGREEMENTS:**

# ARTICLE 1 DEFINITIONS; SUMMARY OF TERMS

## Section 1.01 Defined Terms.

Capitalized terms not otherwise defined in the body of this Master Agreement shall have the meanings set forth in the Definitions Schedule attached to this Master Agreement.

## Section 1.02 Schedules, Exhibits, and Attachments Incorporated.

The schedules, exhibits, and any other addenda or attachments are incorporated fully into this Master Agreement by this reference and each constitutes a substantive part of this Master Agreement.

# ARTICLE 2 THE COMMITMENT; ADVANCES; COLLATERAL EVENTS

## Section 2.01 Variable Advance and Fixed Advance.

Subject to the terms, conditions, and limitations of this Master Agreement:

#### (a) Variable Advance.

Lender agrees to make Variable Advances to Borrower in accordance with the terms and

Page 2

provisions of this Master Agreement. Future Advances may be made pursuant to Section 2.02(c)(2) (Future Advances). Pursuant to the terms of Section 2.10(a) (Conversion from Variable Note to Fixed Note), Borrower may convert a Variable Note to a Fixed Note.

## (b) Fixed Advance.

Lender agrees to make Fixed Advances to Borrower in accordance with the terms and provisions of this Master Agreement. Future Advances may be made pursuant to Section 2.02(c)(2) (Future Advances).

#### Section 2.02 Advances.

## (a) Request.

Assuming Advances are available to Borrower under this Master Agreement and this Section 2.02 (Advances), Borrower shall request a Future Advance by giving Lender a Future Advance Request. The Future Advance Request shall indicate whether the Request is for a Fixed Advance or Variable Advance or more than one type of Advance.

#### (b) Limitations on Executions.

Notwithstanding anything in this Master Agreement or any other Loan Document to the contrary, any Future Advance (whether a Variable Advance or a Fixed Advance) and any Conversion of an Advance shall be subject to the precondition that Lender must confirm with Fannie Mae that Fannie Mae is generally offering to purchase in the marketplace advances of the execution type requested by Borrower at the time of the Request and at the time the rate for such Advance is locked. In the event Fannie Mae is not purchasing advances of the type requested by Borrower, Lender agrees to offer, to the extent available from Fannie Mae, alternative advance executions based on the types of executions Fannie Mae is generally offering to purchase in the marketplace at that time. Any alternative execution offered would be subject to mutually agreeable documentation necessary to implement the terms and conditions of such alternative execution.

# (c) Making Advances.

#### (1) Initial Advances.

Assuming conditions of Lender have been met prior to or as of the date of this Master Agreement, Lender shall make the Initial Advance(s) to Borrower.

## (2) Future Advances.

(A) Subject to Section 2.02(b) (Limitations on Executions) and satisfaction of the terms in the Future Advance Schedule, Borrower may request a Future Advance. Lender is not committing in this Master Agreement to make a Future Advance and any Future Advance will be at the option of Lender except for an Advance provided in the proviso of Section 2.02(c)(2)(B) (Future Advances)

below, subject to the requirements of such proviso and this Master Agreement. Once made, any Future Advance shall be subject to this Master Agreement in all respects and shall be secured by the Security Instruments encumbering the Mortgaged Properties.

- (B) Any Future Advance shall be made in connection with the Addition of Additional Mortgaged Properties; provided, however, Borrower may request that a Future Advance made pursuant to Section 2.02(c)(2)(A) (Future Advances) above be made without the Addition of Additional Mortgaged Property based on compliance with the terms of the Future Advance Schedule and the Underwriting and Servicing Requirements subject to the terms of this Section 2.02(c)(2) (Future Advances) and Section 2.02(b) (Limitations on Executions). Such Future Advance shall be made during the period beginning on the First Anniversary and ending on the day immediately prior to the fifth anniversary of the Initial Effective Date, but not more than once per year.
- (C) All Future Advances must satisfy the terms of the Future Advance Schedule and any addition of Additional Mortgaged Property shall satisfy the terms of the Mortgaged Property Addition Schedule.
  - (D) Intentionally Deleted.
  - (E) Intentionally Deleted.
- (F) Notwithstanding anything to the contrary in this Master Agreement, no Future Advance or Conversion shall be permitted unless immediately after such Future Advance or Conversion the Advances then Outstanding will not exceed one hundred percent (100%) of the aggregate fair market value of all real property securing such Advances (where fair market value is determined for these purposes based upon a current Appraisal or some other commercially reasonable valuation method).
- (G) Through the third (3<sup>rd</sup>) anniversary of the Initial Effective Date, Valuation of the Mortgaged Properties in connection with Collateral Events and Future Advances will be calculated based upon Lender's cap rate analysis or other commercially reasonable Valuation method pursuant to the Underwriting and Servicing Requirements and new Appraisals will not be required, however, new Appraisals will be required for any Additional Mortgaged Property added to the Collateral Pool.

## (3) Closing of Future Advance.

If the conditions set forth in this Section 2.02 (Advances) and the Future Advance Schedule are satisfied (and, if applicable, all conditions set forth on the Mortgaged Property Addition Schedule are satisfied), Lender shall make the requested Future Advance on an Effective Date

selected by Lender (or on such other date as Borrower and Lender may agree).

## Section 2.03 Advance Terms and Payments on Advances.

## (a) Debt Service Payments.

## (1) Short Month Interest.

If the date the proceeds of an Advance are disbursed is any day other than the first day of the month, interest for the period beginning on the disbursement date and ending on and including the last day of the month in which the disbursement occurs shall be payable by Borrower on the date the Advance proceeds are disbursed. In the event that the disbursement date is not the same as the Effective Date, then:

- (A) the disbursement date and the Effective Date must be in the same month, and
- (B) the Effective Date shall not be the first day of the month.

# (2) Interest Accrual and Computation; Amortization; Interest Rate Cap.

- (A) Except as provided in Section 2.03(a)(1) (Short Month Interest), interest shall be paid in arrears. Except as otherwise provided in this Master Agreement, for Fixed Advances, interest shall accrue at the Interest Rate until fully paid; and for Variable Structured ARM Advances, interest shall accrue at the Adjustable Rate until fully paid. If the Interest Accrual Method is "Actual/360," Borrower acknowledges and agrees that the amount allocated to interest for each month will vary depending on the actual number of calendar days during such month.
  - (B) With respect to any Variable Structured ARM Advances, the following provisions shall apply:
  - (i) The Initial Adjustable Rate shall be effective until the first Rate Change Date. Thereafter, the Adjustable Rate shall change on each Rate Change Date based on fluctuations in the Current Index.
  - (ii) Each amortizing Monthly Debt Service Payment shall include a principal payment equal to the Fixed Monthly Principal Component.
  - (iii) Before each Payment Change Date, Lender shall notify Borrower of any change in the Adjustable Rate and the amount of the next Monthly Debt Service Payment.

Page 4

(iv) If Lender determines at any time that it has miscalculated the amount of a Monthly Debt Service Payment (whether because of a miscalculation of the Adjustable Rate or otherwise), then Lender shall give notice to Borrower of the corrected amount of the Monthly Debt Service Payment (and the corrected Adjustable Rate, if applicable) and (1) if the corrected amount of the Monthly Debt Service Payment represents an increase, then Borrower shall, within thirty (30) calendar days thereafter, pay to Lender any sums that Borrower would have otherwise been obligated to pay to Lender had the amount of the Monthly Debt Service Payment not been miscalculated, or (2) if the corrected amount of the Monthly Debt Service Payment represents a decrease and Borrower is not otherwise in default under any of the Loan Documents, then Borrower shall thereafter be paid the sums that Borrower would not have otherwise been obligated to pay to Lender had the amount of the Monthly Debt Service Payment not been miscalculated.

## (v) [Intentionally Deleted]

(vi) If required by Lender, to protect against fluctuations in interest rates during the Term of this Master Agreement, Borrower shall enter into the Cap Security Agreement. Pursuant to the terms of the Cap Security Agreement, Borrower shall make arrangements for a LIBOR-based interest rate cap in form and substance satisfactory to Lender with a counterparty satisfactory to Lender ("Interest Rate Cap") to be in place and maintained at all times with respect to any Variable Advance which has been funded and remains Outstanding. The seller of the Interest Rate Cap (seller and its transferees and assigns, the "Counterparty") shall be a financial institution meeting the minimum requirements for hedge counterparties acceptable to Lender. The Interest Rate Cap shall have a minimum initial term of three (3) years. Borrower shall be required to make Monthly Deposits (as defined in the Cap Security Agreement) to be held in an Interest Rate Cap Reserve Escrow Account (as defined in the Cap Security Agreement). As set forth in the Cap Security Agreement, Borrower agrees to pledge its right, title, and interest in the Interest Rate Cap to Lender as additional collateral for the Indebtedness.

Notwithstanding the foregoing, in the event that an Interest Rate Cap is not required for any Variable Advance, Borrower shall enter into a Springing Cap Security Agreement with respect to such Advance. For the avoidance of doubt, on the Initial Effective Date, Lender has waived the requirement that Borrower purchase an Interest Rate Cap with respect to the Initial Advance.

(C) The amortization and payment of interest (and principal, if applicable) for each Advance shall be determined at the Effective Date of each Advance.

## (3) Monthly Debt Service Payments.

Consecutive monthly debt service installments (comprised of either interest only or principal and interest, depending on the Amortization Type), each in the amount of the applicable Monthly Debt Service Payment for an Advance, shall be due and payable on the First Payment Date, and on each Payment Date thereafter until the Maturity Date of such Advance, at which time all Indebtedness relating to such Advance shall be due. Any regularly scheduled Monthly Debt Service Payment that is received by Lender before the applicable Payment Date shall be deemed to have been received on such Payment Date solely for the purpose of calculating interest due. All payments made by Borrower under this Master Agreement shall be made without set-off, counterclaim, or other defense.

## (4) Payment at Maturity.

- (A) The unpaid principal balance of an Advance, any Accrued Interest thereon, and all other Indebtedness relating to such Advance shall be due and payable on the applicable Maturity Date for such Advance.
- (B) Except in connection with a complete repayment of all Advance(s), if Borrower pays any Advances at maturity of such Advance and requests a Release of any Mortgaged Property, such Release shall be subject to the Release Price and release tests in the Mortgaged Property Release Schedule.

## (5) Maturity Dates.

- (A) The Maturity Date of each Variable Advance shall be specified by Borrower for such Variable Advance, <u>provided</u> that such Maturity Date shall be no earlier than the date that is the first day of the month following the date five (5) years after the Effective Date of such Variable Advance and no later than the date that is the first day of the month following the date ten (10) years after the Effective Date of such Variable Advance <u>provided</u> no Maturity Date shall exceed the date that is the first day of the month following the date fifteen (15) years after the Initial Effective Date.
- (B) The Maturity Date of each Fixed Advance shall be specified by Borrower for such Fixed Advance, <u>provided</u> that such Maturity Date shall be no earlier than the date that is the first day of the month following the date five (5) years after the Effective Date for such Fixed Advance and no later than the date that is the first day of the month following the date twelve (12) years after the Effective Date of such Fixed Advance <u>provided</u> no Maturity Date shall exceed the

date that is the first day of the month following the date fifteen (15) years after the Initial Effective Date.

#### (6) Interest Rate Type; Notes.

- (A) The obligation of Borrower to repay each Variable Advance shall be evidenced by one or more separate Variable Notes. Each Variable Note shall be payable to the order of Lender and shall be made in the original principal amount of such Variable Advance.
- (B) The obligation of Borrower to repay each Fixed Advance shall be evidenced by one or more separate Fixed Notes. The Fixed Note shall be payable to the order of Lender and shall be made in the original principal amount of such Fixed Advance.

## (b) Capitalization of Accrued but Unpaid Interest.

Any accrued and unpaid interest on an Advance remaining past due for thirty (30) days or more may, at Lender's election, be added to and become part of the unpaid principal balance of such Advance.

# (c) Late Charges.

- (1) If any Monthly Debt Service Payment due hereunder is not received by Lender within ten (10) days after the applicable Payment Date, or any amount payable under this Master Agreement (other than the payment due on the applicable Maturity Date for repayment of an Advance in full) or any other Loan Document is not received by Lender within ten (10) days after the date such amount is due, inclusive of the date on which such amount is due, Borrower shall pay to Lender, immediately without demand by Lender, the Late Charge.
- (2) The Late Charge is payable in addition to, and not in lieu of, any interest payable at the Default Rate pursuant to Section 2.03(d) (Default Rate).
  - (3) Borrower acknowledges and agrees that:
  - (A) its failure to make timely payments will cause Lender to incur additional expenses in servicing and processing the Advances;
    - (B) it is extremely difficult and impractical to determine those additional expenses;
    - (C) Lender is entitled to be compensated for such additional expenses; and

(D) the Late Charge represents a fair and reasonable estimate, taking into account all circumstances existing on the date hereof, of the additional expenses Lender will incur by reason of any such late payment.

## (d) Default Rate.

- (1) Default interest shall be paid as follows:
- (A) If any amount due in respect of an Advance (other than amounts due on the Maturity Date) remains past due for thirty (30) days or more, interest on such unpaid amount(s) shall accrue from the date payment is due at the Default Rate and shall be payable upon demand by Lender.
- (B) If any Indebtedness due is not paid in full on the applicable Maturity Date, then interest shall accrue at the Default Rate on all such unpaid amounts from such Maturity Date until fully paid and shall be payable upon demand by Lender.

Absent a demand by Lender, any such amounts shall be payable by Borrower in the same manner as provided for the payment of Monthly Debt Service Payments. To the extent permitted by Applicable Law, interest shall also accrue at the Default Rate on any judgment obtained by Lender against Borrower in connection with the Advances. To the extent Borrower or any other Person is vested with a right of redemption, interest shall continue to accrue at the Default Rate during any redemption period until such time as the Mortgaged Property has been redeemed.

- (2) Borrower acknowledges and agrees that:
- (A) its failure to make timely payments will cause Lender to incur additional expenses in servicing and processing the Advances; and
- (B) in connection with any failure to timely pay all amounts due in respect of an Advance on the applicable Maturity Date, or during the time that any amount due in respect of an Advance is delinquent for more than thirty (30) days:
  - (i) Lender's risk of nonpayment of the Advance will be materially increased;
  - (ii) Lender's ability to meet its other obligations and to take advantage of other investment opportunities will be adversely impacted;
    - (iii) Lender will incur additional costs and expenses arising from its loss of the use of the amounts due;
    - (iv) it is extremely difficult and impractical to determine such additional costs and expenses;

- (v) Lender is entitled to be compensated for such additional risks, costs, and expenses; and
- (vi) the increase from the Interest Rate to the Default Rate represents a fair and reasonable estimate of the additional risks, costs, and expenses Lender will incur by reason of Borrower's delinquent payment and the additional compensation Lender is entitled to receive for the increased risks of nonpayment associated with a delinquency on the Advance (taking into account all circumstances existing on the applicable Effective Date).

## (e) Address for Payments.

All payments due pursuant to the Loan Documents shall be payable at Lender's Payment Address, or such other place and in such manner as may be designated from time to time by written notice to Borrower by Lender.

## (f) Application of Payments.

Subject to the terms of Section (d) (Application of Release Price) of the Mortgaged Property Release Schedule, if at any time Lender receives, from Borrower or otherwise, any payment in respect of the Indebtedness that is less than all amounts due and payable at such time, then Lender may apply such payment to amounts then due and payable in any manner and in any order determined by Lender or hold in suspense and not apply such amount at Lender's election. Neither Lender's acceptance of a payment that is less than all amounts then due and payable, nor Lender's application of, or suspension of the application of, such payment, shall constitute or be deemed to constitute either a waiver of the unpaid amounts or an accord and satisfaction. Notwithstanding the application of any such amount to the Indebtedness, Borrower's obligations under this Master Agreement and the other Loan Documents shall remain unchanged.

# Section 2.04 Prepayment; Prepayment Lockout; Prepayment Premium.

- (a) Subject to the terms and conditions of the applicable Prepayment Premium Schedule and the requirements relating to application of the Release Price set forth in the Mortgaged Property Release Schedule, Notes are prepayable in whole or in part, provided that Borrower shall not make a voluntary full or partial prepayment of a Note during any Prepayment Lockout Period, if any. Except as expressly provided in this Master Agreement (including as provided in the Prepayment Premium Schedule applicable to such Note), a Prepayment Premium calculated in accordance with the Prepayment Premium Schedule applicable to such Note shall be payable in connection with any prepayment of such Note.
- (b) If a Prepayment Lockout Period applies to the applicable Note, and during such Prepayment Lockout Period Lender accelerates the unpaid principal balance of the Note or otherwise applies collateral held by Lender to the repayment of any portion of the unpaid principal balance of the Note for any reason other than as set forth in Section 2.07, the Prepayment Premium

Page 9

shall be due and payable and equal to the amount obtained by multiplying the percentage indicated (if at all) in the Prepayment Premium Schedule for such Note by the amount of principal being prepaid at the time of such acceleration or application.

- (c) In connection with any such voluntary prepayment, Borrower acknowledges and agrees that interest shall always be calculated and paid through the last day of the month in which the prepayment occurs (even if the Permitted Prepayment Date for such month is not the last day of such month, or if Lender approves prepayment on an Intended Prepayment Date that is not a Permitted Prepayment Date). Borrower further acknowledges that Lender is not required to accept a voluntary prepayment of a Note on any day other than a Permitted Prepayment Date. However, if Lender does approve an Intended Prepayment Date that is not a Permitted Prepayment Date and accepts a prepayment on such Intended Prepayment Date, such prepayment shall be deemed to be received on the immediately following Permitted Prepayment Date. If Borrower fails to prepay the applicable Note (or such portion of the Note as is intended to be prepaid) on the Intended Prepayment Date for any reason (including on any Intended Prepayment Date that is approved by Lender) and such failure either continues for five (5) Business Days, or into the following month, Lender shall have the right to recalculate the payoff amount. If Borrower prepays a Note either in the following month or more than five (5) Business Days after the Intended Prepayment Date that was approved by Lender, Lender shall also have the right to recalculate the payoff amount based upon the amount of such payment and the date such payment was received by Lender. Borrower shall immediately pay to Lender any additional amounts required by any such recalculation.
- (d) After receipt of a partial prepayment, Lender shall re-calculate the Monthly Debt Service Payment based upon the remaining unpaid principal balance of the applicable Note for each subsequent monthly debt service installment due under such Note. For amortizing Advances, the subsequent Monthly Debt Service Payments shall be calculated by amortizing the remaining unpaid principal balance of the applicable Note over the Remaining Amortization Period utilizing the Fixed Rate and the Interest Accrual Method set forth in the applicable Schedule of Advance Terms. Lender shall notify Borrower of the new required Monthly Debt Service Payment following receipt of a partial prepayment and Borrower shall execute any amendment requested by Lender to evidence such new required monthly installment(s).

#### Section 2.05 Acceleration of Advances.

Upon acceleration of any Advance, Borrower shall pay to Lender:

- (a) the entire unpaid principal balance of the Advances;
- (b) all Accrued Interest (calculated through the last day of the month in which the acceleration occurs);
- (c) the Prepayment Premium; and
- (d) all other Indebtedness.

# Section 2.06 Application of Collateral.

Any application by Lender of any collateral or other security to the repayment of all or any portion of the unpaid principal balance of the Advances prior to the Maturity Date in accordance with the Loan Documents shall be deemed to be a prepayment by Borrower. Except as set forth in Section 2.07, any such prepayment shall require the payment to Lender by Borrower of the Prepayment Premium calculated on the amount being prepaid in accordance with this Master Agreement and applied in accordance with Section (d) (Application of Release Price) of the Mortgaged Property Release Schedule.

# Section 2.07 Casualty and Condemnation.

Notwithstanding any provision of this Master Agreement to the contrary, no Prepayment Premium shall be payable with respect to any prepayment occurring as a result of the application of any insurance proceeds or amounts received in connection with a casualty or Condemnation Action in accordance with this Master Agreement.

# Section 2.08 No Effect on Payment Obligations.

Unless otherwise expressly provided in this Master Agreement, any prepayment required by any Loan Document of less than the entire unpaid principal balance of the Advance(s) shall not extend or postpone the due date of any subsequent Monthly Debt Service Payments, Monthly Replacement Reserve Deposit, or other payment.

# Section 2.09 Loss Resulting from Prepayment.

In any circumstance in which a Prepayment Premium is due under this Master Agreement, Borrower acknowledges that:

- (a) any prepayment of the unpaid principal balance of any Advance, whether voluntary or involuntary, or following the occurrence of an Event of Default by Borrower, will result in Lender's incurring loss, including reinvestment loss, additional risk, expense, and frustration or impairment of Lender's ability to meet its commitments to third parties;
  - (b) it is extremely difficult and impractical to ascertain the extent of such losses, risks and damages;
- (c) the formula for calculating the Prepayment Premium represents a reasonable estimate of the losses, risks, and damages Lender will incur as a result of a prepayment; and
- (d) the provisions regarding the Prepayment Premium contained in this Master Agreement are a material part of the consideration for this Master Agreement, and that the terms of this Master Agreement are in other respects more favorable to Borrower as a result of Borrower's voluntary agreement to such prepayment provisions.

Page 11

#### Section 2.10 Collateral Events

#### (a) Conversion from Variable Note to Fixed Note.

Subject to and in accordance with the terms and conditions of the Conversion Schedule, Borrower shall have the right, from time to time during the Conversion Availability Period, to convert all or any portion of a Variable Note to a Fixed Note.

## (b) Right to Obtain Releases of Mortgaged Property.

Subject to and in accordance with the terms and conditions of the Mortgaged Property Release Schedule, Borrower shall have the right from time to time to obtain a release of one or more Mortgaged Properties (a "**Release**") from the Collateral Pool.

## (c) Right to Add Additional Mortgaged Properties as Collateral.

Subject to and in accordance with the terms and conditions of the Mortgaged Property Addition Schedule, Borrower shall have the right, from time to time to add one or more Additional Mortgaged Properties (an "Addition") to the Collateral Pool.

## (d) Right to Substitutions.

Subject to and in accordance with the terms and conditions of the Mortgaged Property Release Schedule and the Mortgaged Property Addition Schedule, Borrower shall have the right to obtain the release of one or more Mortgaged Properties by replacing such Mortgaged Property with one (1) or more Additional Mortgaged Properties that meet the requirements of this Master Agreement thereby effecting a "Substitution" of Collateral.

#### (e) Limitation on Collateral Events.

Notwithstanding anything to the contrary in this Master Agreement, no Collateral Event (other than a Conversion) shall be permitted unless immediately after such Collateral Event the Advances then Outstanding will not exceed one hundred percent (100%) of the aggregate fair market value of all real property securing such Advances (where fair market value is determined for these purposes based upon a current Appraisal or some other commercially reasonable valuation method as determined by Lender).

# (f) Intentionally Omitted.

# Section 2.11 Termination of Master Agreement.

Subject to the terms and conditions set forth below, Borrower shall have the right to terminate this Master Agreement and receive a Release of all of the Collateral.

## (a) Request.

To terminate this Master Agreement, Borrower shall deliver a Termination Request to Lender.

## (b) Conditions Precedent.

The right of Borrower to terminate this Master Agreement and to receive a Release of all of the Collateral from the Collateral Pool and Lender's obligation to execute and deliver the Termination Documents on the Effective Date are subject to the following conditions precedent:

- (1) receipt by Lender of the fully executed Termination Request;
- (2) payment by Borrower in full of each Note Outstanding on the Effective Date, including any associated Prepayment Premiums or other amounts due under each Note and all of the other amounts owing by Borrower to Lender under this Master Agreement and the other Loan Documents; and
- (3) payment by Borrower of Lender's and Fannie Mae's reasonable third party out-of-pocket fees and expenses payable in accordance with this Master Agreement, including Lender's and Fannie Mae's legal fees and expenses.

## (c) Closing.

If all conditions precedent contained in this Section 2.11 (Termination of Master Agreement) are satisfied, this Master Agreement shall terminate, and Lender shall cause all of the Collateral to be Released on an Effective Date selected by Lender, within thirty (30) Business Days after all of the conditions with respect to such Termination Request have been satisfied (or on such other date as Borrower and Lender may agree), and all applicable parties shall execute and deliver, all at the sole cost and expense of Borrower, the Termination Documents.

# ARTICLE 3 PERSONAL LIABILITY

## Section 3.01 Non-Recourse Liability; Exceptions.

Except as otherwise provided in this Article 3 (Personal Liability) or in any other Loan Document, none of Borrower, or any director, officer, manager, member, partner, shareholder, trustee, trust beneficiary, or employee of Borrower, shall have personal liability under this Master Agreement or any other Loan Document for the repayment of the Indebtedness or for the performance of any other obligations of Borrower under the Loan Documents, and Lender's only recourse for the satisfaction of such Indebtedness and the performance of such obligations shall be Lender's exercise of its rights and remedies with respect to the Mortgaged Properties and any other Collateral held by Lender as security for the Indebtedness. This limitation on Borrower's liability shall not limit or impair Lender's enforcement of its rights against Guarantor under any Loan

Document.

# Section 3.02 Personal Liability of Borrower

## (a) Personal Liability Based on Lender's Loss (Partial Recourse).

Borrower shall be personally liable to Lender for the repayment of the portion of the Indebtedness equal to any loss or damage suffered by Lender as a result of, subject to any notice and cure period, if any, or in any manner relating to:

- (1) failure to pay as directed by Lender upon demand after an Event of Default (to the extent actually received by Borrower or Affiliated Property Operator):
  - (A) all Rents to which Lender is entitled under the Loan Documents; and
  - (B) the amount of all security deposits then held or thereafter collected from tenants and not properly applied pursuant to the applicable Leases;
- (2) failure to maintain all insurance policies required by the Loan Documents, except to the extent Lender has the obligation to pay the premiums pursuant to Section 12.03(c) (Payment of Impositions; Sufficiency of Imposition Deposits);
- (3) failure to apply all insurance proceeds received by Borrower or Affiliated Property Operator or any amounts received by Borrower or Affiliated Property Operator in connection with a Condemnation Action as required by the Loan Documents;
- (4) failure to comply with any provision of this Master Agreement or any other Loan Document relating to the delivery of books and records, statements, schedules, and reports;
- (5) except to the extent directed otherwise by Lender pursuant to Section 3.02(a)(1) (Personal Liability Based on Lender's Loss (Partial Recourse)), failure to apply Rents to the ordinary and necessary expenses of owning or operating, as applicable, the Mortgaged Properties and Debt Service Amounts, as and when each is due and payable, except that Borrower will not be personally liable with respect to Rents that are distributed by Borrower in any Calendar Quarter if Borrower has paid all ordinary and necessary expenses of owning or operating, as applicable, the Mortgaged Properties and Debt Service Amounts for such Calendar Quarter. Notwithstanding the foregoing, Borrower shall not have personal liability under this provision to the extent that Borrower lacks the legal right to direct the disbursement of the applicable funds due to an involuntary Bankruptcy Event or Applicable Law with respect to Borrower that occurs without the consent, encouragement, or active participation of Affiliated Property Operator or Guarantor.
  - (6) waste or abandonment of any Mortgaged Property;

- (7) grossly negligent or reckless unintentional material written misrepresentation or omission by Borrower, Guarantor, Key Principal or any officer, director, partner, manager, member, shareholder (for so long as ownership of Guarantor, if applicable, or Key Principal includes shares of publically traded stock, shareholders of such publically traded stock shall be limited to Major Shareholders) or trustee of Borrower, Guarantor or Key Principal in connection with any application for or creation of the Indebtedness, or grossly negligent or reckless unintentional material written misrepresentation or omission by Borrower, Affiliated Property Operator, Guarantor, Key Principal, or any officer, director, partner, manager, member, shareholder (for so long as ownership of Guarantor, if applicable, or Key Principal includes shares of publically traded stock, shareholders of such publically traded stock shall be limited to Major Shareholders), or trustee of Borrower, Affiliated Property Operator, Guarantor, or Key Principal in connection with on-going financial or other reporting required by the Loan Documents, or any request for action or consent by Lender;
- (8) failure to cause the renewal, continuation, extension, or maintenance of all Licenses or, if any Licenses are to be transferred to a transferee approved by Lender, failure to cause such Licenses to be transferred or reissued within the period of time required under Applicable Law and to provide to Lender written notice of such transfer including copies of the newly issued Licenses;
- (9) in the event Borrower or any Property Operator is a Medicaid Participant with respect to any Mortgaged Property and has executed a depositary agreement required by Lender, revocation or termination without Lender's consent of the standing instructions from Borrower or Property Operator to the depositary bank pursuant to such Depository Agreement;
  - (10) failure of Borrower to purchase an Interest Rate Cap if required in a Springing Cap Security Agreement;
  - (11) a breach of Section 7.02(b)(1) or Section 7.02(b)(2);
  - (12) a breach of Section 6.02(k)(3);
- (13) the exercise of any rights by the holder of any Mineral Rights Conveyance that causes damage to the surface of the applicable Mortgaged Property or any improvements located upon such Mortgaged Property, provided that Borrower's liability under this clause (13) shall be limited to the lesser of (i) the Release Price for the impacted Mortgaged Property and (ii) ten percent (10%) of the aggregate Advances Outstanding as of the date that the personal liability is incurred;
- (14) failure to comply with each of the Single Purpose requirements of Section 4.02(d)(4) and (7) (15) (Borrower Status Covenants Single Purpose Status) of this Master Agreement (subject to possible full recourse liability as set forth in Section 3.02(b)(1) (Full Personal Liability (Full Recourse)); provided, however, no such recourse

liability shall arise until the expiration of the cure periods set forth in this Section 3.02(a)(14) (Personal Liability Based on Lender's Loss (Partial Recourse)). Borrower must deliver on an annual basis or upon Lender's written request, a certification as to compliance with the covenants set forth in Section 4.02(d) (Borrower Status – Covenants – Single Purpose Status) as set forth in Borrower's Annual Certification. If Borrower breaches a covenant set forth in Section 4.02(d) (Borrower Status – Covenants – Single Purpose Status), then, if such breach can be cured, Borrower shall have thirty (30) days from the earlier of (A) the date of delivery of Borrower's Annual Certification set forth in Section 8.02(b)(3)(E) (Items to Furnish to Lender) indicating such breach, (B) the date Lender notifies Borrower of such breach, or (C) the date Borrower discovers such breach, to cure such breach, provided that if such breach can be cured but cannot reasonably be cured within such thirty (30) day period and Borrower shall have commenced to cure such breach within such thirty (30) day period and thereafter diligently and expeditiously proceeds to cure the same, such thirty (30) day period shall be extended for so long as it shall require Borrower in the exercise of due diligence to cure such breach, it being agreed that no such extension shall be for a period in excess of sixty (60) days for any individual breach;

- (15) a violation of Section 6.01(h)(3); provided that Borrower's liability under this clause (15) shall be limited to the lesser of (i) the Release Price for the impacted Mortgaged Property if Borrower elects to release such Mortgaged Property from the Collateral Pool in accordance with the Mortgaged Property Release Schedule, and (ii) ten percent (10%) of the aggregate Advances Outstanding as of the date that the personal liability is incurred;
- (16) failure to pay the Release Price as and when required in Schedule 10 in connection with a Release pursuant to Section 6.02(m)(4); provided that Borrower's liability under this clause (16) shall be limited to the lesser of (i) the Release Price for the impacted Mortgaged Property if Borrower elects to release such Mortgaged Property from the Collateral Pool in accordance with the Mortgaged Property Release Schedule, and (ii) ten percent (10%) of the aggregate Advances Outstanding as of the date that the personal liability is incurred;
- (17) failure to pay the Release Price for the Mortgaged Property known as Brookdale Santa Monica upon (i) subordination of the Ground Lease to a fee mortgage on the Mortgaged Property known as Brookdale Santa Monica unless Borrower has obtained commercially reasonable non-disturbance agreements from the fee mortgagee in form and substance satisfactory to Lender which documents are filed concurrently with the recording of the fee mortgage or (ii) Ground Lessor's effective and legally binding rejection of the Ground Lease extension exercised by Borrower on November 20, 2015; provided that Borrower's liability under this clause (17) shall be limited to the lesser of (i) the Release Price for the Santa Monica Mortgaged Property, and (ii) ten percent (10%) of the aggregate Advances Outstanding as of the date that the personal liability is incurred; or

- (18) failure of Borrower to obtain a ground lease estoppel from the Ground Lessor under the Ground Lease; provided that Borrower's liability under this clause (18) shall be limited to the lesser of (i) the Release Price for the Santa Monica Mortgaged Property if Borrower elects to release such Mortgaged Property from the Collateral Pool in accordance with the Mortgaged Property Release Schedule, and (ii) ten percent (10%) of the aggregate Advances Outstanding as of the date that the personal liability is incurred;
- (19) failure to pay any amounts owing by Borrower to repair any casualty damages to the Mortgaged Property known as Brookdale Santa Monica as required under the Ground Lease in the event Lender requires the casualty proceeds be used to prepay the Loan; provided that Borrower's liability under this clause (19) shall be limited to the lesser of (i) the Release Price for the Santa Monica Mortgaged Property if Borrower elects to release such Mortgaged Property from the Collateral Pool in accordance with the Mortgaged Property Release Schedule less the amount of any casualty proceeds actually received by Lender in connection with such casualty, and (ii) ten percent (10%) of the aggregate Advances Outstanding as of the date that the personal liability is incurred; or
- (20) failure to pay any loss, expense, cost, liability or damage suffered by Lender in the event Lender forecloses the Security Instrument for the Mortgaged Property known as Brookdale Santa Monica and is required to make any payments under the Ground Lease on account of Borrower's default under the Ground Lease or Lender is prevented from foreclosing by Landlord's failure to approve Lender as a transferee under the Ground Lease; provided that Borrower's liability under this clause (20) shall be limited to the lesser of (i) the Release Price for the Santa Monica Mortgaged Property if Borrower elects to release such Mortgaged Property from the Collateral Pool in accordance with the Mortgaged Property Release Schedule, and (ii) ten percent (10%) of the aggregate Advances Outstanding as of the date that the personal liability is incurred.

Notwithstanding the foregoing, Borrower shall not have personal liability under clauses (1), (3), or (5), above to the extent that Borrower lacks the legal right to direct the disbursement of the applicable funds due to an involuntary Bankruptcy Event or Applicable Law with respect to Borrower that occurs without the consent, encouragement, or active participation of Affiliated Property Operator, Guarantor, Key Principal or any Borrower Affiliate.

## (b) Full Personal Liability (Full Recourse).

Borrower shall be personally liable to Lender for the repayment of all of the Indebtedness, and the Advances shall be fully recourse to Borrower, upon the occurrence of any of the following:

(1) failure to comply with each of the Single Purpose requirements of:

(i) Section 4.02(d) (1), (2), (3), (5), (6) or (16) (Borrower Status – Covenants – Single Purpose Status) of this Master Agreement; and

- (ii) Section 4.02(d)(4) and (7)-(15) (Borrower Status Covenants Single Purpose Status) of this Master Agreement and a court of competent jurisdiction holds or determines that such failure or combination of failures is the basis, in whole or in part, for the substantive consolidation of the assets and liabilities of the Borrower or any general partner or member of Borrower with the assets and liabilities of a debtor pursuant to Title 11 of the Bankruptcy Code;
- (2) a Transfer (other than a transfer consisting solely of a breach of the covenants related to Section 7.02 (b)(1) or Section 7.02(b)(2), or a conveyance of a Mortgaged Property at a Foreclosure Event pursuant to the Security Instrument and this Master Agreement) that is not permitted under this Master Agreement or any other Loan Document;
- (3) the occurrence of any Bankruptcy Event with respect to Borrower, its general partner, if applicable, or Affiliated Property Operator (other than an acknowledgement in writing as described in clause (b) of the definition of "Bankruptcy Event"); provided, however, in the event of an involuntary Bankruptcy Event with respect to Borrower or its general partners, or Affiliated Property Operator, Borrower shall only be personally liable if such involuntary Bankruptcy Event occurs with the consent, encouragement or active participation of Borrower, Affiliated Property Operator, Guarantor, Key Principal, or any Borrower Affiliate;
- (4) fraud, written intentional material misrepresentation or intentional material omission by Borrower, Affiliated Property Operator, Guarantor, Key Principal, or any officer, director, partner, manager, member, shareholder (for so long as the ownership of Guarantor or Key Principal consists entirely of publicly traded stock, shareholders of such publically traded stock shall be limited to Major Shareholders) or trustee of Borrower, Affiliated Property Operator, Guarantor, or Key Principal in connection with any application for or creation of the Indebtedness; or
- (5) fraud, written intentional material misrepresentation or intentional material omission by Borrower, Affiliated Property Operator, Guarantor, Key Principal, or any officer, director, partner, manager, member, shareholder (for so long as the ownership of Guarantor or Key Principal consists entirely of publicly traded stock, shareholders of such publicly traded stock shall be limited to Major Shareholders) or trustee of Borrower, Affiliated Property Operator, Guarantor, or Key Principal in connection with on-going financial or other reporting required by the Loan Documents, or any request for action or consent by Lender.

## Section 3.03 Personal Liability for Indemnity Obligations.

Borrower shall be personally and fully liable to Lender for Borrower's indemnity obligations under Section 13.01(e) (Replacement Reserves and Repairs – Indemnification) of this Master Agreement, the Environmental Indemnity Agreement and any other express indemnity

obligations provided by Borrower under any Loan Document. Borrower's liability for such indemnity obligations shall not be limited by the amount of the Indebtedness, the repayment of the Indebtedness, or otherwise, <u>provided</u> that Borrower's liability for such indemnities shall not include any loss caused by the gross negligence or willful misconduct of Lender or Loan Servicer as determined by a court of competent jurisdiction pursuant to a final non-appealable court order. Notwithstanding the foregoing, Borrower and Guarantor shall have no liability under this Section 3.03, the Guaranty or the Environmental Indemnity Agreement solely on account of acts or omissions committed by the Lender, its agents or a receiver following a foreclosure, deed in lieu of foreclosure or appointment of a receiver on all or a portion of a Mortgaged Property (or any purchaser at foreclosure or any transferee of Lender).

# Section 3.04 Lender's Right to Forego Rights Against Mortgaged Property.

To the extent that Borrower has personal liability under this Master Agreement or any other Loan Document, Lender may exercise its rights against Borrower personally to the fullest extent permitted by Applicable Law without regard to whether Lender has exercised any rights against any Mortgaged Property or any other security, or pursued any rights against Guarantor, or pursued any other rights available to Lender under this Master Agreement, any other Loan Document, or Applicable Law. For purposes of this Section 3.04 (Lender's Right to Forego Rights Against Mortgaged Property) only, the term "Mortgaged Property" shall not include any funds that have been applied by Borrower or Property Operator as required or permitted by this Master Agreement prior to the occurrence of an Event of Default, or that Borrower was unable to apply as required or permitted by this Master Agreement because of a Bankruptcy Event with respect to Borrower. To the fullest extent permitted by Applicable Law, in any action to enforce Borrower's personal liability under this ARTICLE 3 (Personal Liability), Borrower waives any right to set off the value of a Mortgaged Property against such personal liability.

# Section 3.05 Borrower Agency Provisions.

- (a) Each Borrower shall irrevocably designate Borrower Agent to be its agent and in such capacity to receive on behalf of Borrower all proceeds, receive all notices on behalf of Borrower under this Master Agreement, make all requests under this Master Agreement, and execute, deliver, and receive all instruments, certificates, requests, documents, amendments, writings, and further assurances now or hereafter required hereunder, on behalf of such Borrower, and hereby authorizes Lender to pay over all proceeds hereunder in accordance with the request of Borrower Agent. Each Borrower hereby acknowledges that all notices required to be delivered by Lender to any Borrower shall be delivered to Borrower Agent and thereby shall be deemed to have been received by such Borrower.
- (b) The handling of this Master Agreement as a co-borrowing facility with a Borrower Agent in the manner set forth in this Master Agreement is solely as an accommodation to each of Borrower and Guarantor and is at their mutual request. Lender shall not incur liability to Borrower or Guarantor as a result thereof. To induce Lender to do so and in consideration thereof, each Borrower hereby indemnifies Lender and holds Lender harmless from and against any and all liabilities, expenses, losses, damages, and claims of damage or injury asserted against Lender by

any Person arising from or incurred by reason of Borrower Agent handling of the financing arrangements of Borrower as provided herein, reliance by Lender on any request or instruction from Borrower Agent or any other action taken by Lender with respect to this Section 3.05 (Borrower Agency Provisions) except due to willful misconduct or gross negligence of the indemnified party as determined by a court of competent jurisdiction pursuant to a final, non-appealable court order.

# Section 3.06 Joint and Several Obligation; Cross-Guaranty.

Notwithstanding anything contained in this Master Agreement or the other Loan Documents to the contrary (but subject to the provisions of Section 3.01 (Non-Recourse Liability; Exceptions), Section 3.02(a) (Personal Liability Based on Lender's Loss (Partial Recourse)) and Section 3.02(b) (Full Personal Liability (Full Recourse)), the last sentence of this Section 3.06 (Joint and Several Obligation; Cross-Guaranty) and the provisions of Section 3.13 (Maximum Liability of Each Borrower), each Borrower shall have joint and several liability for the Indebtedness. Notwithstanding the intent of all of the parties to this Master Agreement that the Indebtedness of each Borrower under this Master Agreement and the other Loan Documents shall be joint and several obligations of each Borrower, each Borrower, on a joint and several basis, hereby irrevocably guarantees on a non-recourse basis, subject to the exceptions to non-recourse provisions of Section 3.01 (Non-Recourse Liability; Exceptions), Section 3.02(a) (Personal Liability Based on Lender's Loss (Partial Recourse)) and Section 3.02(b) (Full Personal Liability (Full Recourse)), to Lender and its successors and assigns, the full and prompt payment (whether at stated maturity, by acceleration or otherwise) and performance of, all Indebtedness owed or hereafter owing to Lender by each other Borrower. Each Borrower agrees that its non-recourse guaranty obligation hereunder is an unconditional guaranty of payment and performance and not merely a guaranty of collection. The Indebtedness of each Borrower under this Master Agreement shall not be subject to any counterclaim, set-off, recoupment, deduction, cross-claim, or defense based upon any claim any Borrower may have against Lender or any other Borrower.

## Section 3.07 Waivers With Respect to Other Borrower Secured Obligation.

To the extent that a Security Instrument or any other Loan Document executed by one Borrower secures an Obligation of another Borrower (the "Other Borrower Secured Obligation"), or to the extent that a Borrower has guaranteed the debt of another Borrower pursuant to Article 3 (Personal Liability), Borrower who executed such Loan Document or guaranteed such debt (the "Waiving Borrower") hereby agrees to the extent permitted by law, to the provisions of this Section 3.07 (Waivers with Respect to Other Borrower Secured Obligation). To the extent that any Mortgaged Properties are located in California, and to the extent permitted by law, the references to the California statutes below shall apply to this Master Agreement and any California Security Instrument securing or encumbering a Mortgaged Property located in California; otherwise the California statutes referenced below shall have no effect on this Master Agreement or any other Loan Document. All references in Article 3 (Personal Liability) to California law are only applicable if any Mortgaged Property is located in California. To the maximum extent permitted by Applicable Law:

Page 20

- (a) The Waiving Borrower hereby waives any right it may now or hereafter have to require the beneficiary, assignee, or other secured party under such Loan Document, as a condition to the exercise of any remedy or other right against it thereunder or under any other Loan Document executed by the Waiving Borrower in connection with the Other Borrower Secured Obligation: (1) to proceed against any other Borrower or any other Person, or against any other collateral assigned to Lender by any Borrower or any other Person; (2) to pursue any other right or remedy in Lender's power; (3) to give notice of the time, place, or terms of any public or private sale of real or personal property collateral assigned to Lender by any other Borrower or any other Person, or otherwise to comply with Section 9615 of the California Commercial Code (as modified or recodified from time to time) with respect to any such personal property collateral located in the State of California; or (4) to make or give (except as otherwise expressly provided in the Security Documents) any presentment, demand, protest, notice of dishonor, notice of protest, or other demand or notice of any kind in connection with the Other Borrower Secured Obligation or any collateral for the Other Borrower Secured Obligation.
- (b) The Waiving Borrower hereby waives any defense it may now or hereafter have that relates to: (1) any disability or other defense of any other Borrower or any other Person; (2) the cessation, from any cause other than full performance, of the Other Borrower Secured Obligation; (3) the application of the proceeds of the Other Borrower Secured Obligation, by any other Borrower or any other Person, for purposes other than the purposes represented to the Waiving Borrower by any other Borrower or any other Person, or otherwise intended or understood by the Waiving Borrower or any other Borrower; (4) any act or omission by Lender which directly or indirectly results in or contributes to the release of any other Borrower or any other Person or any collateral for any Other Borrower Secured Obligation; (5) the unenforceability or invalidity of any Security Document or Loan Document (other than the Security Instrument executed by the Waiving Borrower that secures the Other Borrower Secured Obligation) or guaranty with respect to any Other Borrower Secured Obligation, or the lack of perfection or continuing perfection or lack of priority of any Lien (other than the Lien of the Security Instrument executed by the Waiving Borrower that secures the Other Borrower Secured Obligation) which secures any Other Borrower Secured Obligation; (6) any failure of Lender to marshal assets in favor of the Waiving Borrower or any other Person; (7) any modification of any Other Borrower Secured Obligation, including any renewal, extension, acceleration, or increase in interest rate; (8) any and all rights and defenses arising out of an election of remedies by Lender, even though that election of remedies, such as a nonjudicial foreclosure with respect to security for a guaranteed obligation, has destroyed the Waiving Borrower's rights of subrogation and reimbursement against the principal by the operation of Section 580d of the California Code of Civil Procedure or otherwise; (9) any law which provides that the obligation of a surety or guarantor must neither be larger in amount nor in other respects more burdensome than that of the principal or which reduces a surety's or guarantor's obligation in proportion to the principal obligation; (10) any failure of Lender to file or enforce a claim in any bankruptcy or other proceeding with respect to any Person; (11) the election by Lender, in any bankruptcy proceeding of any Person, of the application or non-application of Section 1111(b)(2) of the Bankruptcy Code; (12) any extension of credit or the grant of any lien under Section 364 of the Bankruptcy Code; (13) any use of cash collateral under Section 363 of the Bankruptcy Code; or (14) any agreement or stipulation with respect to the provision of

adequate protection in any bankruptcy proceeding of any Person. The Waiving Borrower further waives any and all rights and defenses that it may have because the Other Borrower Secured Obligation is secured by real property; this means, among other things, that: (A) Lender may collect from the Waiving Borrower without first foreclosing on any real or personal property collateral pledged by any other Borrower; (B) if Lender forecloses on any real property collateral pledged by any other Borrower, then (i) the amount of the Other Borrower Secured Obligation may be reduced only by the price for which that collateral is sold at the foreclosure sale, even if the collateral is worth more than the sale price, and (ii) Lender may foreclose on the real property encumbered by the Security Instrument executed by the Waiving Borrower and securing the Other Borrower Secured Obligation, or otherwise collect from the Waiving Borrower, even if Lender, by foreclosing on the real property collateral of any one or more of the other Borrowers, has destroyed any right the Waiving Borrower may have to collect from such other Borrowers. Subject to the last sentence of Section 3.06 (Joint and Several Obligation; Cross-Guaranty), the foregoing sentence is an unconditional and irrevocable waiver of any rights and defenses the Waiving Borrower may have because the Other Borrower Secured Obligation is secured by real property. These rights and defenses being waived by the Waiving Borrower include, but are not limited to, any rights or defenses based upon Section 580a, 580b, 580d, or 726 of the California Code of Civil Procedure. Without limiting the generality of the foregoing or any other provision hereof, the Waiving Borrower further expressly waives, except as provided in Section 3.07(g) (Waivers with Respect to Other Borrower Secured Obligation) below, to the extent permitted by law any and all rights and defenses that might otherwise be available to it under California Civil Code Sections 2787 to 2855, inclusive, 2899 and 3433, or under California Code of Civil Procedure Sections 580a, 580b, 580d, and 726, or any of such sections;

(c) The Waiving Borrower hereby waives any and all benefits and defenses under California Civil Code Section 2810 and agrees that by doing so the Security Instrument executed by the Waiving Borrower and securing the Other Borrower Secured Obligation shall be and remain in full force and effect even if one or more of the other Borrowers had no liability at the time of incurring the Other Borrower Secured Obligation, or thereafter ceases to be liable. The Waiving Borrower hereby waives any and all benefits and defenses under California Civil Code Section 2809 and agrees that by doing so the Waiving Borrower's liability may be larger in amount and more burdensome than that of any one or more of the other Borrowers. The Waiving Borrower hereby waives the benefit of all principles or provisions of law that are or might be in conflict with the terms of any of its waivers, and agrees that the Waiving Borrower's waivers shall not be affected by any circumstances that might otherwise constitute a legal or equitable discharge of a surety or a guarantor. The Waiving Borrower hereby waives the benefits of any right of discharge and all other rights and defenses under any and all statutes or other laws relating to guarantors or sureties, to the fullest extent permitted by law, diligence in collecting the Other Borrower Secured Obligation, presentment, demand for payment, protest, all notices with respect to the Other Borrower Secured Obligation that may be required by statute, rule of law, or otherwise to preserve Lender's rights against the Waiving Borrower hereunder, including notice of acceptance, notice of any amendment of the Loan Documents evidencing the Other Borrower Secured Obligation, notice of foreclosure, notice of any default or Event of Default, notice of intent to accelerate, notice of acceleration, notice of dishonor, notice of foreclosure, notice of protest, notice of the incurring by

the other Borrower of any obligation or indebtedness and all rights to require Lender to (1) proceed against the other Borrower, (2) proceed against any general partner of the other Borrower, (3) proceed against or exhaust any collateral held by Lender to secure the Other Borrower Secured Obligation, or (4) if the other Borrower is a partnership, pursue any other remedy it may have against the other Borrower, or any general partner of the other Borrower, including any and all benefits under California Civil Code Sections 2845, 2849, and 2850;

- (d) The Waiving Borrower understands that the exercise by Lender of certain rights and remedies contained in a Security Instrument executed by any other Borrower (such as a nonjudicial foreclosure sale) may affect or eliminate the Waiving Borrower's right of subrogation against such other Borrower and that the Waiving Borrower may therefore incur a partially or totally nonreimburseable liability. Nevertheless, the Waiving Borrower hereby authorizes and empowers Lender to exercise, in its sole and absolute discretion, any right or remedy, or any combination thereof, that may then be available, since it is the intent and purpose of the Waiving Borrower that its waivers shall be absolute, independent and unconditional under any and all circumstances;
- (e) In accordance with Section 2856 of the California Civil Code, the Waiving Borrower also waives any right or defense based upon an election of remedies by Lender, even though such election (e.g., nonjudicial foreclosure with respect to any collateral held by Lender to secure repayment of the Other Borrower Secured Obligation) destroys or otherwise impairs the subrogation rights of the Waiving Borrower to any right to proceed against one or more of the other Borrowers for reimbursement by operation of Section 580d of the California Code of Civil Procedure or otherwise;
- (f) Subject to the last sentence of Section 3.06 (Joint and Several Obligation; Cross-Guaranty), in accordance with Section 2856 of the California Civil Code, the Waiving Borrower waives any and all other rights and defenses available to the Waiving Borrower by reason of Sections 2787 through 2855, inclusive, of the California Civil Code, including any and all rights or defenses the Waiving Borrower may have by reason of protection afforded to one or more of the other Borrowers with respect to the applicable Other Borrower Secured Obligation pursuant to the antideficiency or other laws of the State of California limiting or discharging such Other Borrower Secured Obligation, including Sections 580a, 580b, 580d, and 726 of the California Code of Civil Procedure;
- (g) In accordance with Section 2856 of the California Civil Code and pursuant to any other Applicable Law, the Waiving Borrower agrees to withhold the exercise of any and all subrogation, contribution, and reimbursement rights against all other Borrowers, against any other Person, and against any collateral or security for the Other Borrower Secured Obligation, including any such rights pursuant to Sections 2847 and 2848 of the California Civil Code, until the Other Borrower Secured Obligation has been indefeasibly paid and satisfied in full, all obligations owed to Lender under the Loan Documents have been fully performed, and Lender has released, transferred or disposed of all of its right, title, and interest in such collateral or security;

- (h) Each Borrower hereby irrevocably and unconditionally agrees that, notwithstanding Section 3.07(g) (Waivers with Respect to Other Borrower Secured Obligation) hereof, in the event, and to the extent, that its agreement and waiver set forth in Section 3.07(g) (Waivers with Respect to Other Borrower Secured Obligation) is found by a court of competent jurisdiction to be void or voidable for any reason and such Borrower has any subrogation or other rights against any other Borrower, any such claims, direct or indirect, that such Borrower may have by subrogation rights or other form of reimbursement, contribution, or indemnity, against any other Borrower or to any security or any such Borrower, shall be, and such rights, claims, and indebtedness are hereby, deferred, postponed, and fully subordinated in time and right of payment to the prior payment, performance, and satisfaction in full of the Indebtedness. Until payment and performance in full with interest (including post-petition interest in any case under any chapter of the Bankruptcy Code) of the Indebtedness, each Borrower agrees not to accept any payment or satisfaction of any kind of Indebtedness of any other Borrower in respect of any such subrogation rights arising by virtue of payments made pursuant to this Article 3 (Personal Liability), and hereby assigns such rights or indebtedness to Lender, including (1) the right to file proofs of claim and to vote thereon in connection with any case under any chapter of the Bankruptcy Code and (2) the right to vote on any plan of reorganization. In the event that any payment on account of any such subrogation rights shall be received by any Borrower in violation of the foregoing, such payment shall be held in trust for the benefit of Lender, and any amount so collected must be turned over to Lender for, at Lender's option, application to the Indebtedness; and
- (i) At any time without notice to the Waiving Borrower, and without affecting or prejudicing the right of Lender to proceed against the Collateral described in any Loan Document executed by the Waiving Borrower and securing the Other Borrower Secured Obligation, (1) the time for payment of the principal of or interest on, or the performance of, the Other Borrower Secured Obligation may be extended or the Other Borrower Secured Obligation may be renewed in whole or in part; (2) the time for any other Borrower's performance of or compliance with any covenant or agreement contained in the Loan Documents evidencing the Other Borrower Secured Obligation, whether presently existing or hereinafter entered into, may be extended or such performance or compliance may be waived; (3) the maturity of the Other Borrower Secured Obligation may be accelerated as provided in the related Note or any other related Loan Document; (4) the related Note or any other related Loan Document may be modified or amended by Lender and the applicable other Borrower in any respect, including an increase in the principal amount; and (5) any security for the Other Borrower Secured Obligation may be modified, exchanged, surrendered or otherwise dealt with or additional security may be pledged or mortgaged for the Other Borrower Secured Obligation.
- (j) It is agreed among each Borrower and Lender that all of the foregoing waivers are of the essence of the transaction contemplated by this Master Agreement and the Loan Documents and that but for the provisions of this Article 3 (Personal Liability) and such waivers Lender would decline to enter into this Master Agreement.

## Section 3.08 No Impairment.

Each Borrower agrees that the provisions of this Article 3 (Personal Liability) are for the benefit of Lender and its successors and assigns, and nothing herein contained shall impair, as between any other Borrower and Lender, the obligations of such other Borrower under the Loan Documents.

#### Section 3.09 Election of Remedies.

- (a) Lender, in its discretion, may (1) bring suit against any one or more Borrowers, jointly and severally, without any requirement that Lender first proceed against any other Borrower or any other Person; (2) compromise or settle with any one or more Borrowers, or any other Person, for such consideration as Lender may deem proper; (3) release one or more Borrowers, or any other Person, from liability; and (4) otherwise deal with any Borrower and any other Person, or any one or more of them, in any manner, or resort to any of the Collateral at any time held by it for performance of the Indebtedness or any other source or means of obtaining payment of the Indebtedness, and no such action shall impair the rights of Lender to collect from any Borrower any amount guaranteed by any Borrower under this Article 3 (Personal Liability).
- (b) If, in the exercise of any of its rights and remedies, Lender shall forfeit any of its rights or remedies, including its rights to enter a deficiency judgment against any Borrower or any other Person, whether because of any Applicable Law pertaining to "election of remedies" or the like, each Borrower hereby consents to such action by Lender and waives any claim based upon such action, even if such action by Lender shall result in a full or partial loss of any rights of subrogation that each Borrower might otherwise have had but for such action by Lender. Any election of remedies that results in the denial or impairment of the right of Lender to seek a deficiency judgment against any Borrower shall not impair any other Borrower's obligation to pay the full amount of the Indebtedness. In the event Lender shall bid at any foreclosure or trustee's sale or at any private sale permitted by law or any of the Loan Documents, Lender may bid all or less than the amount of the Indebtedness and the amount of such bid need not be paid by Lender but shall be credited against the Indebtedness. The amount of the successful bid at any such sale, whether Lender or any other party is the successful bidder, shall be conclusively deemed to be the fair market value of the Collateral and the difference between such bid amount and the remaining balance of the Indebtedness shall be conclusively deemed to be the amount of the Indebtedness guaranteed under this Article 3 (Personal Liability), notwithstanding that any present or future law or court decision or ruling may have the effect of reducing the amount of any deficiency claim to which Lender might otherwise be entitled but for such bidding at any such sale.

# Section 3.10 Subordination of Other Obligations.

(a) Each Borrower hereby irrevocably and unconditionally agrees that all amounts payable from time to time to such Borrower by any other Borrower pursuant to any agreement, whether secured or unsecured, whether of principal, interest, or otherwise, other than the amounts referred to in this Article 3 (Personal Liability) (collectively, the "Subordinated Obligations"), shall be and such rights, claims, and indebtedness are, hereby deferred, postponed, and fully

subordinated in time and right of payment to the prior payment, performance, and satisfaction in full of the Indebtedness; <u>provided</u>, <u>however</u>, that payments may be received by any Borrower in accordance with, and only in accordance with, the provisions of Section 3.10 (Subordination of Other Obligations) hereof.

(b) Until the Indebtedness has been finally paid in full or fully performed and all the Loan Documents have been terminated, each Borrower irrevocably and unconditionally agrees it will not ask, demand, sue for, take, or receive, directly or indirectly, by set-off, redemption, purchase, or in any other manner whatsoever, any payment with respect to, or any security or guaranty for, the whole or any part of the Subordinated Obligations, and in issuing documents, instruments, or agreements of any kind evidencing the Subordinated Obligations, each Borrower hereby agrees that it will not receive any payment of any kind on account of the Subordinated Obligations, so long as any of the Indebtedness is outstanding or any of the terms and conditions of any of the Loan Documents are in effect; provided, however, that, notwithstanding anything to the contrary contained herein, if no Potential Event of Default or Event of Default has occurred and is continuing under any of the Loan Documents, then payments may be received by such Borrower in respect of the Subordinated Obligations in accordance with the stated terms thereof. Except as aforesaid, each Borrower agrees not to accept any payment or satisfaction of any kind of indebtedness of any other Borrower in respect of the Subordinated Obligations and hereby assigns such rights or indebtedness to Fannie Mae, including the right to file proofs of claim and to vote thereon in connection with any case under any chapter of the Bankruptcy Code, including the right to vote on any plan of reorganization. In the event that any payment on account of Subordinated Obligations shall be received by any Borrower in violation of the foregoing, such payment shall be held in trust for the benefit of Lender, and any amount so collected shall be turned over to Lender upon demand.

#### Section 3.11 Insolvency and Liability of Other Borrower.

So long as any of the Indebtedness is Outstanding, if a petition under any chapter of the Bankruptcy Code is filed by or against any Borrower (the "Subject Borrower"), each other Borrower (each, an "Other Borrower") agrees to file all claims against the Subject Borrower in any bankruptcy or other proceeding in which the filing of claims is required by law in connection with indebtedness owed by the Subject Borrower and to assign to Lender all rights thereunder up to the amount of such indebtedness. In all such cases, the Person or Persons authorized to pay such claims shall pay to Lender the full amount thereof and Lender agrees to pay such Other Borrower any amounts received in excess of the amount necessary to pay the Indebtedness. Each Other Borrower hereby assigns to Lender all of such Other Borrower's rights to all such payments to which such Other Borrower would otherwise be entitled but not to exceed the full amount of the Indebtedness. In the event that, notwithstanding the foregoing, any such payment shall be received by any Other Borrower before the Indebtedness shall have been finally paid in full, such payment shall be held in trust for the benefit of and shall be paid over to Lender upon demand. Furthermore, notwithstanding the foregoing, the liability of each Borrower hereunder shall in no way be affected by:

- (a) the release or discharge of any Other Borrower in any creditors' receivership, bankruptcy, or other proceedings; or
- (b) the impairment, limitation, or modification of the liability of any Other Borrower or the estate of any Other Borrower in bankruptcy resulting from the operation of any present or future provisions of any chapter of the Bankruptcy Code or other statute or from the decision in any court.

# Section 3.12 Preferences, Fraudulent Conveyances, Etc.

If Lender is required to refund, or voluntarily refunds, any payment received from any Borrower because such payment is or may be avoided, invalidated, declared fraudulent, set aside, or determined to be void or voidable as a preference, fraudulent conveyance, impermissible setoff, or a diversion of trust funds under the Insolvency Laws or for any similar reason, including any judgment, order, or decree of any court or administrative body having jurisdiction over any Borrower or any of its property, or upon or as a result of the appointment of a receiver, intervenor, custodian, or conservator of, or trustee or similar officer for, any Borrower or any substantial part of its property, or otherwise, or any statement or compromise of any claim effected by Lender with any Borrower or any other claimant (a "Rescinded Payment"), then each Other Borrower's liability to Lender shall continue in full force and effect, or each Other Borrower's liability to Lender shall be reinstated and renewed, as the case may be, with the same effect and to the same extent as if the Rescinded Payment had not been received by Lender, notwithstanding the cancellation or termination of any of the Loan Documents, and regardless of whether Lender contested the order requiring the return of such payment. In addition, each Other Borrower shall pay, or reimburse Lender for, all expenses (including all reasonable attorneys' fees, court costs, and related disbursements) incurred by Lender in the defense of any claim that a payment received by Lender in respect of all or any part of the Indebtedness must be refunded. The provisions of this Section 3.12 (Preferences, Fraudulent Conveyances, Etc.) shall survive the termination of the Loan Documents and any satisfaction and discharge of any Borrower by virtue of any payment, court order, or any federal or state law.

#### Section 3.13 Maximum Liability of Each Borrower.

Notwithstanding anything contained in this Master Agreement or any other Loan Document to the contrary, if the obligations of any Borrower under this Master Agreement or any of the other Loan Documents or any Security Instruments granted by any Borrower are determined to exceed the reasonably equivalent value received by such Borrower in exchange for such obligations or grant of such Security Instruments under any Fraudulent Transfer Law (as hereinafter defined), then the liability of such Borrower shall be limited to a maximum aggregate amount equal to the largest amount that would not render its obligations under this Master Agreement or all the other Loan Documents subject to avoidance as a fraudulent transfer or conveyance under Section 548 of Title 11 of the United States Code or any applicable provisions of comparable state law (collectively, the "Fraudulent Transfer Laws"), in each case after giving effect to all other liabilities of such Borrower, contingent or otherwise, that are relevant under the Fraudulent Transfer Laws (specifically excluding, however, any liabilities of such Borrower in

respect of Indebtedness to any other Borrower or any other Person that is an affiliate of the other Borrower to the extent that such Indebtedness would be discharged in an amount equal to the amount paid by such Borrower in respect of the Indebtedness) and after giving effect (as assets) to the value (as determined under the applicable provisions of the Fraudulent Transfer Laws) of any rights to subrogation, reimbursement, indemnification, or contribution of such Borrower pursuant to Applicable Law or pursuant to the terms of any agreement including the Contribution Agreement.

## Section 3.14 Liability Cumulative.

The liability of each Borrower under this Article 3 (Personal Liability) is in addition to and shall be cumulative with all liabilities of such Borrower to Lender under this Master Agreement and all the other Loan Documents to which such Borrower is a party or in respect of any Indebtedness of any other Borrower.

# ARTICLE 4 BORROWER AND PROPERTY OPERATOR STATUS

# Section 4.01 Representations and Warranties.

The representations and warranties made by Borrower to Lender in this Section 4.01 (Borrower Status – Representations and Warranties) are made as of each Effective Date and are true and correct except as disclosed on the Exceptions to Representations and Warranties Schedule.

#### (a) Due Organization and Qualification; Organizational Agreements.

- (1) Each of Borrower and Affiliated Property Operator is validly existing and qualified to transact business and is in good standing in (A) the state in which it is formed or organized, (B) the Property Jurisdiction and (C) each other jurisdiction that qualification or good standing is required according to Applicable Law to conduct its business with respect to the Mortgaged Property, in each case, where the failure to be so qualified or in good standing would adversely affect (i) Borrower's ownership or operation of its Mortgaged Property; (ii) Affiliated Property Operator's management, leasing, or operation (as applicable) of its Mortgaged Property; (iii) validity or enforceability of, or the ability of Borrower to perform its obligations under, this Master Agreement or any other Loan Document; or (iv) validity or enforceability of, or the ability of Affiliated Property Operator to perform its obligations under, the Facility Operating Agreement. The sole member, managing member or general partner of Borrower, as applicable, is validly existing and qualified to transact business and is in good standing in the state in which it is organized and in each other jurisdiction in which such qualification and/or standing is necessary to the conduct of its business.
- (2) The members or partners, as applicable, of Borrower and the percentage of their Ownership Interests are as set forth in the Ownership Interests Schedule attached hereto. True, correct and complete Organizational Documents of each Borrower Entity,

Page 28

Identified Party, and Affiliated Property Operator have been delivered to Lender prior to each Effective Date.

#### (b) Location.

Borrower's General Business Address is Borrower's principal place of business and principal office. Guarantor's General Business Address is Guarantor's principal place of business and principal office. Key Principal's General Business Address is Key Principal's principal place of business and principal office. Property Operator's General Business Address is Property Operator's principal place of business and principal office.

# (c) Power and Authority.

- (1) Each Borrower has the requisite power and authority:
- (A) to own its Mortgaged Property and to carry on its business as now conducted and as contemplated to be conducted in connection with the performance of its obligations under this Master Agreement and under the other Loan Documents to which it is a party; and
- (B) to execute and deliver this Master Agreement and the other Loan Documents to which it is a party, and to carry out the transactions contemplated by this Master Agreement and the other Loan Documents to which it is a party; and
- (C) to execute and deliver the Facility Operating Agreement and to carry out the transactions contemplated by the Facility Operating Agreement.
- (2) Affiliated Property Operator has the requisite power and authority:
- (A) to manage, lease, and operate (as applicable) its Mortgaged Property and to carry on its business as now conducted and as contemplated to be conducted in connection with the performance or its obligations under the Facility Operating Agreement; and
- (B) to execute and deliver the Facility Operating Agreement, to carry out the transactions contemplated by the Facility Operating Agreement, and to facilitate Borrower's compliance with the requirements of this Master Agreement and the other Loan Documents.

#### (d) Due Authorization.

(1) The execution, delivery, and performance by Borrower of this Master Agreement, the Facility Operating Agreement, and the other Loan Documents have been duly authorized by all necessary action and proceedings by or on behalf of Borrower, and no further approvals or filings of any kind, including any approval of or filing with any Governmental Authority, are required by or on behalf of Borrower as a condition to the

valid execution, delivery, and performance by Borrower of this Master Agreement, the Facility Operating Agreement, or any of the other Loan Documents, except filings required to perfect and maintain the liens to be granted under the Loan Documents and routine filings to maintain the good standing and existence of Borrower and its Licenses.

(2) The execution, delivery, and performance by Affiliated Property Operator of the Facility Operating Agreement and the SASA have been duly authorized by all necessary action and proceedings by or on behalf of Affiliated Property Operator, and no further approvals or filings of any kind, including any approval of or filing with any Governmental Authority, are required by or on behalf of Affiliated Property Operator as a condition to the valid execution, delivery, and performance by Affiliated Property Operator of the Facility Operating Agreement and the SASA, except filings required to perfect and maintain the liens to be granted under the SASA and routine filings to maintain the good standing and existence of Affiliated Property Operator and its Licenses.

# (e) Valid and Binding Obligations.

- (1) This Master Agreement, the other Loan Documents, and the Facility Operating Agreement have been duly executed and delivered by Borrower and constitute the legal, valid, and binding obligations of Borrower, enforceable against Borrower in accordance with their respective terms, except as such enforceability may be limited by applicable Insolvency Laws or by the exercise of discretion by any court.
- (2) The Facility Operating Agreement and the SASA have been duly executed and delivered by Affiliated Property Operator and constitute the legal, valid, and binding obligations of Affiliated Property Operator, enforceable against Affiliated Property Operator in accordance with their respective terms, except as such enforceability may be limited by applicable Insolvency Laws or by the exercise of discretion by any court.

# (f) Effect of Master Agreement on Financial Condition.

Neither Borrower nor Borrower's general partner or sole member will be rendered Insolvent by the transactions contemplated by the provisions of this Master Agreement and the other Loan Documents, and the Facility Operating Agreement obligations will not render Affiliated Property Operator Insolvent. Borrower has sufficient working capital, including proceeds from the Advances, cash flow from the Mortgaged Properties, including the Facility Operating Agreement, or other sources, not only to adequately maintain the Mortgaged Properties in accordance with the terms of the Loan Documents and the Facility Operating Agreement, but also to pay all of Borrower's outstanding debts as they come due, including all Debt Service Amounts, exclusive of Borrower's ability to refinance or pay in full any Advance on its Maturity Date. In connection with the execution and delivery of this Master Agreement and the other Loan Documents (and the delivery to, or for the benefit of, Lender of any collateral contemplated thereunder), and the incurrence by Borrower of the obligations under this Master Agreement and the other Loan Documents, Borrower did not receive less than reasonably equivalent value in exchange for the incurrence of the obligations of Borrower under this Master Agreement and the

other Loan Documents. Affiliated Property Operator has sufficient working capital, including cash flow from the Mortgaged Property, or other resources, not only to maintain the Mortgaged Property in accordance with the terms of the Facility Operating Agreement, but also to pay the rents and other obligations under the Facility Operating Agreement, as well as other obligations under this Master Agreement and the other Loan Documents that Borrower elects to pass through to Affiliated Property Operator pursuant to the terms of the Facility Operating Agreement.

## (g) Economic Sanctions, Anti-Money Laundering, and Anti-Corruption.

- (1) No Borrower Entity nor any Affiliated Property Operator, nor to Borrower's knowledge, any Identified Party, nor any Person Controlled by Borrower Entity or any Affiliated Property Operator that also has a direct or indirect ownership interest in any Borrower Entity or Affiliated Property Operator, is in violation of any applicable civil or criminal laws or regulations, including those requiring internal controls, intended to prohibit, prevent, or regulate money laundering, drug trafficking, terrorism, or corruption, of the United States and the jurisdiction where the Mortgaged Property is located or where the Person resides, is domiciled, or has its principal place of business.
- (2) No Borrower Entity nor any Affiliated Property Operator, nor to Borrower's knowledge, any Identified Party, nor any Person Controlled by Borrower Entity or any Affiliated Property Operator that also has a direct or indirect ownership interest in any Borrower Entity or Affiliated Property Operator, is a Person:
  - (A) against whom proceedings are pending for any alleged violation of any laws described in Section 4.01(g) (1) (Economic Sanctions, Anti-Money Laundering, and Anti-Corruption);
  - (B) that has been convicted of any violation of, has been subject to civil penalties or Economic Sanctions pursuant to, or had any of its property seized or forfeited under, any laws described in Section 4.01(g)(1) (Economic Sanctions, Anti-Money Laundering, and Anti-Corruption); or
  - (C) with whom any United States Person, any entity organized under the laws of the United States or its constituent states or territories, or any entity, regardless of where organized, having its principal place of business within the United States or any of its territories, is a Sanctioned Person or is otherwise prohibited from transacting business of the type contemplated by this Master Agreement and the other Loan Documents under any other Applicable Law.
- (3) Each Borrower Entity and Affiliated Property Operator is in compliance with all applicable Economic Sanctions laws and regulations.

#### (h) Single Purpose Status.

Each Borrower and any general partner of a Borrower, at all times since its formation:

- (1) has not acquired, held, owned, leased, developed, or improved, and does not own or lease any real property, personal property, or assets other than the Mortgaged Property or equity interests in a Person that owns the Mortgaged Property and such incidental personal property as may be necessary to conduct the business and activities permitted under clause (2) below;
- (2) has not acquired or owned and does not own, operate, or participate in any business other than the leasing, ownership, management, operation, financing and maintenance of the Mortgaged Property or equity interests in a Person that owns the Mortgaged Property and activities incidental thereto;
- (3) has no material financial obligation under or secured by any indenture, mortgage, deed of trust, deed to secure debt, loan agreement, or other agreement or instrument to which Borrower is a party, or by which Borrower is otherwise bound, or to which the Mortgaged Property is subject or by which it is otherwise encumbered, other than:
  - (A) Permitted Equipment Financing and unsecured trade payables incurred in the ordinary course of the operation of the Mortgaged Property (exclusive of amounts for rehabilitation, restoration, repairs, or replacements of the Mortgaged Property) that (i) are not evidenced by a promissory note, (ii) are paid within sixty (60) days of the due date of such trade payable, and (iii) do not exceed, for all Mortgaged Properties in the aggregate, two percent (2%) of the Advances Outstanding;
  - (B) if the Security Instrument grants a lien on a leasehold estate, Borrower's obligations as lessee under the ground lease creating such leasehold estate;
    - (C) Permitted Indebtedness; and
  - (D) obligations under the Loan Documents and obligations secured by the Mortgaged Property to the extent permitted by the Loan Documents;
- (4) has maintained its financial statements, accounting records, and other partnership, real estate investment trust, limited liability company, or corporate documents, as the case may be, separate from those of any other Person and has not listed its assets on the financial statement of any other Person (unless Borrower's assets have been included in a consolidated financial statement prepared in accordance with generally accepted accounting principles);
- (5) has not commingled its assets or funds with those of any other Person, and has held all its assets or funds under its own name, in each case, unless such assets or funds can easily be segregated and identified in the ordinary course of business and in such a

manner that it will not be costly or difficult to segregate, ascertain, or identify its individual assets from those of any other Person;

- (6) has been adequately capitalized in light of its contemplated business operations;
- (7) has not assumed, guaranteed, or become obligated for the liabilities or obligations of any other Person or pledged its assets for the benefit of any other Person (except in connection with (x) Permitted Indebtedness, (y) the endorsement of negotiable instruments in the ordinary course of business and (z) this Master Agreement or other mortgage loans that have been paid in full or collaterally assigned to Lender, including in connection with any Consolidation, Extension and Modification Agreement (for Mortgaged Properties in New York) or similar instrument), or held out its credit as being available to satisfy the obligations of any other Person;
  - (8) has not made loans or advances to any other Person, except for Intercompany Loans;
- (9) has not entered into and is not a party to any transaction with any Borrower Affiliate, except (i) in the ordinary course of business and on terms which are no more favorable to such Borrower Affiliate than would be obtained in a comparable arm's-length transaction with an unrelated third party or (ii) in connection with Permitted Indebtedness. Notwithstanding the foregoing, Lender hereby acknowledges that Borrower has entered into the Operating Leases and/or Management Agreements for each Mortgaged Property other than Brookdale Pinecastle, Brookdale Williamsburg and Brookdale Montrose with a Borrower Affiliate;
- (10) has not acquired obligations or securities of any other Person; <u>provided</u>, <u>however</u>, that the general partner of Borrower shall not fail to qualify as a Single Purpose entity because of its Ownership Interests in Borrower;
- (11) has paid (or has caused Property Operator, if any, on behalf of Borrower from Borrower's own funds to pay) its own liabilities, including the salaries of its own employees, if any, from its own funds and maintained a sufficient number of employees in light of its contemplated business operations;
- (12) has not failed to hold itself out to the public as a legal entity separate and distinct from any other Person or to conduct its business solely in its own name or any fictitious name registered with the applicable Governmental Authority or failed to correct any known misunderstanding regarding its separate identity;
  - (13) has allocated fairly and reasonably any overhead for shared expenses;

- (14) has maintained its existence as an entity duly organized, validly existing, and in good standing (if applicable) under the laws of the jurisdiction of its formation or organization and has done all things necessary to observe organizational formalities;
- (15) has not, other than the general partner's ownership interest in Borrower, owned any subsidiary or made any investment in, any Person without the prior written consent of Lender;
- (16) without the prior written consent of Lender or unless otherwise required or permitted by a Cap Security Agreement, has not entered into or guaranteed, provided security for, or otherwise undertaken any form of contingent obligation with respect to any Hedging Arrangement; and
- (17) if such entity has only one member, has organizational documents which provide that upon the occurrence of any event that causes its sole member to cease to be a member while Advances are Outstanding, a special member (or one of two special members where special members are individuals) will automatically be admitted as the sole member of the entity and will preserve and continue the existence of the entity without dissolution.

## (i) No Bankruptcies or Judgments.

None of Borrower, Property Operator, nor Borrower's general partner or sole member is currently:

- (1) the subject of or a party to any completed or pending bankruptcy, reorganization, including any receivership, or other insolvency proceeding;
  - (2) preparing or intending to be the subject of a Bankruptcy Event; or
  - (3) the subject of any judgment unsatisfied of record or docketed in any court; or
  - (4) Insolvent.

## (j) No Actions or Litigation.

- (1) There are no claims, actions, suits, or proceedings at law or in equity by or before any Governmental Authority now pending against or, to Borrower's knowledge, threatened in writing against or affecting Borrower, any Affiliated Property Operator, or any Mortgaged Property for which no insurance is in place (except claims, actions, suits, or proceedings regarding fair housing, anti-discrimination, or equal opportunity, which shall always be disclosed); and
- (2) there are no claims, actions, suits, or proceedings at law or in equity by or before any Governmental Authority now pending or, to Borrower's knowledge, threatened

in writing against or affecting any Affiliated Property Operator, Guarantor, or Key Principal, which claims, actions, suits, or proceedings, if adversely determined (individually or in the aggregate) reasonably would be expected to: (A) materially adversely affect the financial condition or business of Borrower, any Affiliated Property Operator, Guarantor, or Key Principal or the condition, operation, or ownership of the Mortgaged Property (except claims, actions, suits, or proceedings regarding fair housing, anti-discrimination, or equal opportunity, which shall always be deemed material), (B) result in the appointment of a receiver, trustee or other official that would exercise control over the Mortgaged Property and its management and operations, or (C) result in the revocation, transfer, surrender, suspension, or other impairment of the Licenses for any Mortgaged Property to operate as a Seniors Housing Facility.

#### (k) Payment of Taxes, Assessments, and Other Charges.

Borrower confirms that:

- (1) each of Borrower and Affiliated Property Operator has filed all federal, state, county, and municipal tax returns and reports required to have been filed by it;
- (2) each of Borrower and Affiliated Property Operator has paid, before any fine, penalty, interest, lien, or costs may be added thereto, all taxes, governmental charges, and assessments due and payable with respect to such returns and reports (or is contesting the same in accordance with the provisions of this Master Agreement);
- (3) there is no controversy or objection pending, or to the knowledge of Borrower, threatened in respect of any tax returns of Borrower or Affiliated Property Operator (other than contests initiated after the date hereof in accordance with the provisions of this Master Agreement); and
- (4) each of Borrower and Affiliated Property Operator has made adequate reserves on its books and records for all taxes that have accrued but which are not yet due and payable.

## (I) Not a Foreign Person.

Borrower is not a "foreign person" within the meaning of Section 1445(f)(3) of the Internal Revenue Code.

# (m) ERISA.

Borrower represents and warrants that:

(1) neither Borrower nor Affiliated Property Operator is an Employee Benefit Plan;

- (2) no asset of Borrower or Affiliated Property Operator constitutes "plan assets" (within the meaning of Section 3(42) of ERISA and Department of Labor Regulation Section 2510.3 101) of an Employee Benefit Plan;
- (3) no asset of Borrower or Affiliated Property Operator is subject to any laws of any Governmental Authority governing the assets of an Employee Benefit Plan; and
- (4) none of Borrower, Affiliated Property Operator, nor any ERISA Affiliate is subject to any obligation or liability with respect to any ERISA Plan.

# (n) Default Under Other Obligations.

- (1) The execution, delivery, and performance of the obligations imposed on Borrower under this Master Agreement and the Loan Documents to which it is a party will not cause Borrower to be in default under the provisions of any agreement, judgment or order to which Borrower is a party or by which Borrower is bound, and the execution, delivery and performance of the obligations imposed on Affiliated Property Operator or Borrower under the Facility Operating Agreement will not cause Affiliated Property Operator or Borrower to be in default under the provisions of any agreement, judgment, or order to which Affiliated Property Operator or Borrower is a party or by which Affiliated Property Operator or Borrower is bound.
- (2) There are no defaults by Borrower, any Affiliated Property Operator, if any, or, to the knowledge of Borrower, by any other Person under any contract to which Borrower or Affiliated Property Operator is a party, including any management, rental, service, supply, security, maintenance or similar contract, other than defaults which do not have, and are not reasonably expected to have, a Material Adverse Effect.

#### (o) Prohibited Person.

Neither Borrower Entity nor Affiliated Property Operator is a Prohibited Person, nor to Borrower's knowledge, is any Person:

- (1) Controlling any Borrower Entity or any Affiliated Property Operator a Prohibited Person; or
- (2) Controlled by and having a direct or indirect ownership interest in any Borrower Entity or any Affiliated Property Operator a Prohibited Person.

#### (p) No Contravention; No Liens.

Neither the execution and delivery of the Facility Operating Agreement and this Master Agreement and the other Loan Documents to which Borrower is a party, nor the fulfillment of or compliance with the terms and conditions of the Facility Operating Agreement and this Master Agreement and the other Loan Documents to which Borrower, or Affiliated Property Operator

under the Facility Operating Agreement, is a party, nor the performance of the obligations of Borrower under this Master Agreement and the other Loan Documents:

- (1) does or will conflict with or result in any breach or violation of (A) any Applicable Law enacted or issued by any Governmental Authority or other agency having jurisdiction over Borrower, the Mortgaged Properties or any other portion of the Collateral or other assets of Borrower, or (B) any judgment or order applicable to Borrower or to which Borrower, the Mortgaged Properties or other assets of Borrower are subject;
- (2) does or will conflict with or result in any breach or violation of, or constitute a default under, any of the terms, conditions or provisions of Borrower's Organizational Documents, any indenture, existing agreement or other instrument to which Borrower is a party or to which Borrower, the Mortgaged Properties or any other portion of the Collateral or other assets of Borrower are subject;
- (3) does or will result in or require the creation of any Lien on all or any portion of the Collateral or the Mortgaged Properties, except for the Permitted Encumbrances; or
- (4) does or will require the consent or approval of any creditor of Borrower, any Governmental Authority or any other Person except such consents or approvals which have already been obtained.

# (q) Lockbox Arrangement.

Borrower is not party to any type of lockbox agreement or similar cash management arrangement that has not been approved by Lender in writing, and no direct or indirect owner of Borrower, Affiliated Property Operator, and direct or indirect owner of Affiliated Property Operator is party to any type of lockbox agreement or similar cash management arrangement with respect to Rents or other income from the Mortgaged Property that has not been approved by Lender in writing.

# (r) No Reliance.

Borrower acknowledges, represents, and warrants that it understands the nature and structure of the transactions contemplated by this Master Agreement and the other Loan Documents to which Borrower is a party (including the cross-collateralization and cross-default of the Indebtedness), that it is familiar with the provisions of all of the documents and instruments relating to such transactions; that it understands the risks inherent in such transactions, including the risk of loss of all or any of the Mortgaged Properties; and that it has not relied on Lender or Fannie Mae for any guidance or expertise in analyzing the financial or other consequences of the transactions contemplated by this Master Agreement or any other Loan Document to which Borrower is a party or otherwise relied on Lender or Fannie Mae in any manner in connection with interpreting, entering into or otherwise in connection with this Master Agreement, any other Loan Document or any of the matters contemplated hereby or thereby.

#### (s) Investment Company Act.

Borrower is not (1) an "investment company" or a company "controlled" by an "investment company," within the meaning of the Investment Company Act of 1940, as amended; (2) a "holding company" or a "subsidiary company" of a "holding company" or an "affiliate" of either a "holding company" or a "subsidiary company" within the meaning of the Energy Policy Act of 2005, as amended; or (3) subject to any other federal or state law or regulation which purports to restrict or regulate its ability to borrow money.

# (t) Licensing; Borrower/Property Operator Compliance with Laws.

- (1) Borrower (or the Property Operator, if applicable) is in all respects legally authorized to operate the Mortgaged Property as a Seniors Housing Facility under the Applicable Law of the Property Jurisdiction. If required by Applicable Law, Borrower has, or the Property Operator, if applicable, has a current provider agreement (other than the Medicaid Provider Agreement covered by Section 6.01(g) (Medicaid Provider Agreement Representations)) under any and all applicable federal, state, and local laws for reimbursement for providing housing or services to residents at the Mortgaged Property. There is no decision not to renew any provider agreement (including the Medicaid Provider Agreement covered by Section 6.01(g) (Medicaid Provider Agreement Representations)) related to the Mortgaged Property, nor, to Borrower's knowledge after due inquiry is there any action pending or threatened to impose alternative, interim, or final sanctions with respect to the Mortgaged Property.
- (2) Other than the Medicaid Provider Agreement covered by Section 6.01(g) (Medicaid Provider Agreement Representations):
  - (A) Except for the Medicare-eligible units at the Mortgaged Property known as Brookdale Carriage Club Providence and the skilled nursing units at Mortgaged Properties known as Brookdale Carriage Club Providence and Brookdale Westlake Village, Borrower is not a participant in any federal program whereby any Governmental Authority may have the right to recover funds by reason of the advance of federal funds; and
  - (B) Property Operator is not a participant in any federal program whereby any Governmental Authority may have the right to recover funds by reason of the advance of federal funds with respect to the Mortgaged Property.
- (3) Borrower has not received notice, and is not aware of any violation by Borrower or Affiliated Property Operator of applicable antitrust laws of any Governmental Authority.
- (4) The Licenses necessary for the operation of any Mortgaged Property as a Seniors Housing Facility in the Property Jurisdiction will not be adversely affected by (A) the execution and delivery of this Master Agreement, the Note, the Security

Instrument, the SASA, or the other Loan Documents, or the Facility Operating Agreement, (B) Borrower's performance under any of them, or (C) the recordation of the Security Instrument or any other Loan Document.

- (5) In the event any existing Facility Operating Agreement is terminated or Lender acquires the Mortgaged Property through a Foreclosure Event, none of Borrower, Lender, any current or future Property Operator, or any subsequent purchaser must obtain a certificate of need from any applicable state health care regulatory authority or agency (other than giving such notice required under the applicable state law or regulation) prior to applying for any applicable License, <u>provided</u> that no service or unit complement is changed.
- (6) If Borrower or any Property Operator is a HIPAA Covered Entity, Borrower hereby confirms that such entity has developed and implemented a HIPAA compliance plan (including providing a Notice of Privacy Practices as required under HIPAA), designated a privacy officer and otherwise achieved substantial compliance with HIPAA requirements, including those concerning privacy, breach notification, security and billing standards.
- (7) The Licenses identified on Schedule 24 with regard to (i) the Mortgaged Property known as Brookdale Pinecastle are currently held by CMCP-Pinecastle, LLC, (ii) the Mortgaged Property known as Brookdale Williamsburg are currently held by CMCP-Williamsburg, LLC, and (iii) the Mortgaged Property known as Brookdale Montrose are currently held by CMCP-Montrose, LLC. Borrower is unaware of any other Licenses required to lawfully operate the Mortgaged Properties known as Brookdale Pinecastle, Brookdale Williamsburg, and Brookdale Montrose as Seniors Housing Facilities. Each of the Licenses listed on Schedule 24 have been lawfully issued to each of CMCP-Pinecastle, LLC, CMCP-Williamsburg, LLC, and CMCP-Montrose, LLC, as applicable, and are in full force and effect; and no violations of record exist pertaining to any such License, except for minor violations noted in routine inspections by Governmental Authorities that are being remedied in the ordinary course and that Borrower reasonably believe will be remedied as required by such Governmental Authorities. The operations of the Mortgaged Properties known as Brookdale Pinecastle, Brookdale Williamsburg, and Brookdale Montrose comply with the Licenses or the operations at the Mortgaged Properties known as Brookdale Pinecastle, Brookdale Williamsburg, and Brookdale Montrose. Neither CMCP-Pinecastle, LLC, CMCP-Williamsburg, LLC, nor CMCP-Montrose, LLC is currently operating under a consent order or decree, or any other agreement or decree mandated by the courts or a governmental entity that restricts or otherwise affects the operation of the Mortgaged Property owned by such Borrower.
- (8) The operation of the Mortgaged Properties known as Brookdale Pinecastle, Brookdale Williamsburg, and Brookdale Montrose complies with the Licenses set forth on <u>Schedule 24</u>.

- (9) Each of CMCP-Pinecastle, LLC, CMCP-Williamsburg, LLC, and CMCP-Montrose, LLC operates its Mortgaged Property as the type of facility described on Schedule 24 pursuant to its Certificate of Occupancy and to its Licenses. Such Certificate of Occupancy and Licenses are current and there are no violations of record, except for minor violations noted in routine inspections by Governmental Authorities that are being remedied in the ordinary course and Borrower reasonably believes will be remedied as required by such Governmental Authorities. The operations at the Mortgaged Properties known as Brookdale Pinecastle, Brookdale Williamsburg and Brookdale Montrose comply with the terms and conditions of their respective Certificate of Occupancy. Such Certificate of Occupancy has no termination date. The Licenses for such Mortgaged Properties are valid and must be renewed for the period set forth on Schedule 24. If no regulatory or licensing requirements currently apply to any of the Mortgaged Properties known as Brookdale Pinecastle, Brookdale Williamsburg, and Brookdale Montrose, as set forth on Schedule 24, each of CMCP-Pinecastle, LLC, CMCP-Williamsburg, LLC, and CMCP-Montrose, LLC, as applicable, is in all respects legally authorized to operate and/or manage its Mortgaged Property as a Seniors Housing Facility under the applicable laws of the Property Jurisdiction without a License or operating certificate.
- (10) Foreclosure of any of the Mortgaged Properties known as Brookdale Pinecastle, Brookdale Williamsburg, and Brookdale Montrose by Lender or any other transfer of such Mortgaged Property as a result of an Event of Default by any of CMCP-Pinecastle, LLC, CMCP-Williamsburg, LLC, and CMCP-Montrose, LLC under the applicable Security Instrument will not result in a revocation, suspension or limitation of the Licenses, provided that the applicable Governmental Authorities with jurisdiction over the Licenses approve the transfer of the Licenses for such Mortgaged Property to a new manager, operator or fee owner.
- (11) To Borrower's knowledge, there currently exist no grounds for the revocation, suspension or limitation of any Licenses for any of the Mortgaged Properties known as Brookdale Pinecastle, Brookdale Williamsburg, and Brookdale Montrose other than deficiencies cited in routine licensure surveys which deficiencies are capable of being cured by Borrower in the ordinary course and prior to the expiration of the time frame, if any, noticed for cure in such survey or any plan of correction submitted in response to such survey, subject to any additional cure periods allowed by any applicable Governmental Authority with respect thereto.

#### Section 4.02 Covenants.

#### (a) Maintenance of Existence; Organizational Documents.

(1) Each of Borrower, sole member of Borrower, managing member of Borrower, general partner of Borrower, Affiliated Property Operator, Guarantor and Key Principal shall maintain its existence, its entity status, franchises, rights, and privileges under the laws of the state of its formation or organization (as applicable). Borrower and Affiliated Property Operator shall each continue to be duly qualified and in good standing

to transact business in each jurisdiction in which qualification or standing is required according to Applicable Law to conduct its business with respect to its Mortgaged Property and where the failure to do so would adversely affect Borrower's or Affiliated Property Operator's applicable ownership or operation of its Mortgaged Property or the validity, enforceability, or the ability of Borrower to perform its obligations under this Master Agreement or any other Loan Document, or Affiliated Property Operator to perform its obligations under the Facility Operating Agreement. Neither Borrower nor any partner, member, manager, officer, or director of Borrower, nor Affiliated Property Operator nor any partner, member, manager, officer, or director of Affiliated Property Operator, shall:

- (A) except in connection with a Transfer permitted under Section 11.02 or Section 11.03, make or allow any material change to the organizational documents or organizational structure of Borrower or Affiliated Property Operator, including changes relating to the Control of Borrower or Affiliated Property Operator, or
  - (B) file any action, complaint, petition, or other claim to:
    - (i) divide, partition, or otherwise compel the sale of any Mortgaged Property; or
    - (ii) otherwise change the Control of Borrower or Affiliated Property Operator.

# (b) Economic Sanctions, Anti-Money Laundering, and Anti-Corruption.

- (1) Each Borrower Entity, any Affiliated Property Operator, any Identified Party, or any Person Controlled by Borrower Entity or Affiliated Property Operator that also has a direct or indirect ownership interest in any Borrower Entity or Affiliated Property Operator shall remain in compliance with any applicable civil or criminal laws or regulations (including those requiring internal controls) intended to prohibit, prevent, or regulate money laundering, drug trafficking, terrorism, or corruption, of the United States and the jurisdiction where the Mortgaged Property is located or where the Person resides, is domiciled, or has its principal place of business.
- (2) At no time shall any Borrower Entity, any Affiliated Property Operator, or any Identified Party, or any Person Controlled by Borrower Entity or Affiliated Property Operator that also has a direct or indirect ownership interest in any Borrower Entity or Affiliated Property Operator, be a Person:
  - (A) against whom proceedings are pending for any alleged violation of any laws described in Section 4.02(b) (1) (Economic Sanctions, Anti-Money Laundering, and Anti-Corruption);

- (B) that has been convicted of any violation of, has been subject to civil penalties or Economic Sanctions pursuant to, or had any of its property seized or forfeited under, any laws described in Section 4.02(b)(1) (Economic Sanctions, Anti-Money Laundering, and Anti-Corruption); or
- (C) with whom any United States Person, any entity organized under the laws of the United States or its constituent states or territories, or any entity, regardless of where organized, having its principal place of business within the United States or any of its territories, is a Sanctioned Person or is otherwise prohibited from transacting business of the type contemplated by this Master Agreement and the other Loan Documents under any other Applicable Law.
- (3) Borrower, Guarantor, and Key Principal shall at all times remain in compliance with any applicable Economic Sanctions laws and regulations.

#### (c) Payment of Taxes, Assessments, and Other Charges.

Borrower and Affiliated Property Operator shall each file all federal, state, county, and municipal tax returns and reports required to be filed by Borrower and Affiliated Property Operator, respectively, and shall pay, before any fine, penalty, interest, or cost may be added thereto, all taxes payable with respect to such returns and reports; provided nothing herein shall require Borrower or Affiliated Property Operator to pay any tax so long as each of Borrower and Affiliated Property Operator in good faith and at its own expense and by proper legal proceedings is diligently contesting the validity, amount or application of any such tax and at the time of commencement of the proceeding and during the pendency thereof (i) no Lien has been or is filed against the Mortgaged Property, (ii) no Mortgaged Property will be in material danger of being sold, forfeited or lost, as determined by Lender; (iii) Borrower and Affiliated Property Operator shall furnish such security as may be required in such proceeding or as may be reasonably requested by Lender to insure the payment of the amounts contested (after taking into account any reserves held by Lender for such purpose); and (iv) such contest operates to suspend collection or enforcement of the contested amount, as applicable.

#### (d) Single Purpose Status.

Borrower and its general partner (as applicable):

- (1) shall not acquire, hold, develop, lease, or improve any real property, personal property, or assets other than (A) the Mortgaged Property or (B) equity interests in a Person that owns the Mortgaged Property;
- (2) shall not acquire, own, operate, or participate in any business other than the leasing, ownership, management, operation, financing and maintenance of the Mortgaged Property or equity interests in a Person that owns the Mortgaged Property and activities incidental thereto;

- (3) shall not commingle its assets or funds with those of any other Person, unless such assets or funds can easily be segregated and identified in the ordinary course of business from those of any other Person;
- (4) shall maintain its financial statements, accounting records, and other partnership, real estate investment trust, limited liability company, or corporate documents, as the case may be, separate from those of any other Person (unless Borrower's assets are included in a consolidated financial statement prepared in accordance with generally accepted accounting principles);
- (5) shall have no material financial obligation under any indenture, mortgage, deed of trust, deed to secure debt, loan agreement, or other agreement or instrument to which Borrower is a party or by which Borrower is otherwise bound, or to which the Mortgaged Property is subject or by which it is otherwise encumbered, other than:
  - (A) Permitted Equipment Financing or unsecured trade payables incurred in the course of the operation of the Mortgaged Property (exclusive of amounts (i) to be paid out of the Replacement Reserve Account or Repairs Escrow Account, or (ii) for rehabilitation, restoration, repairs, or replacements of the Mortgaged Property or otherwise approved by Lender) so long as such trade payables (1) are not evidenced by a promissory note, (2) are payable within sixty (60) days of the date incurred, and (3) as of any date, do not exceed for all Mortgaged Properties in the aggregate two percent (2%) of the Advances Outstanding;
  - (B) if the Security Instrument grants a lien on a leasehold estate, Borrower's obligations as lessee under the ground lease creating such leasehold estate;
  - (C) obligations under the Loan Documents and obligations secured by the Mortgaged Property to the extent permitted by the Loan Documents; and
    - (D) Permitted Indebtedness.
- (6) shall not, except in connection with (x) Permitted Indebtedness, and (y) the endorsement of negotiable instruments in the ordinary course of business, assume, guaranty, or become obligated for the liabilities or obligations of any other Person, or pledge its assets for the benefit of any other Person (except in connection with this Master Agreement or other mortgage loans that have been paid in full or collaterally assigned to Lender, including in connection with any Consolidation, Extension and Modification Agreement (for Mortgaged Properties in New York) or similar instrument) or hold out its credit as being available to satisfy the obligations of any other Person;
  - (7) except for Intercompany Loans, shall not make loans or advances to any other Person;

- (8) shall not enter into or become a party to, any transaction with any Borrower Affiliate, except in the ordinary course of business and on terms which are no more favorable to such Borrower Affiliate than would be obtained in a comparable arm's length transaction with an unrelated third party or in connection with Permitted Indebtedness. Notwithstanding the foregoing, Lender hereby acknowledges that Borrower has entered into the Operating Leases and/or Management Agreements for each Mortgaged Property other than Brookdale Pinecastle, Brookdale Williamsburg and Brookdale Montrose with a Borrower Affiliate;
- (9) shall not acquire obligations or securities of any other Person, <u>provided</u>, <u>however</u>, that the general partner of Borrower shall not fail to qualify as a Single Purpose entity because of its Ownership Interests in Borrower;
- (10) shall pay (or shall cause Property Operator on behalf of Borrower from Borrower's own funds to pay) its own liabilities, including the salaries of its own employees, if any, from its own funds and maintain a sufficient number of employees in light of its contemplated business operations, <u>provided</u>, <u>however</u>, in the event Gross Revenues are insufficient to pay all Operating Expenses, including salaries of employees, if any, and all Debt Service Amounts, Guarantor shall not be obligated to capitalize Borrower in order for Borrower to pay such amounts;
- (11) shall not fail to hold itself out to the public as a legal entity separate and distinct from any other Person or to conduct its business solely in its own name or any name licensed or franchised to it, or fictitious name registered with the applicable Governmental Authority or fail to correct any known misunderstanding regarding its separate identity;
  - (12) shall allocate fairly and reasonably any overhead for shared expenses;
- (13) shall maintain its existence as an entity duly organized, validly existing, and in good standing (if applicable) under the laws of the jurisdiction of its formation or organization and shall do all things necessary to observe organizational formalities where the failure to be so qualified or in good standing would adversely affect (x) Borrower's ownership or operation of the Mortgaged Property; or (y) the validity or enforceability of, or the ability of Borrower to perform its obligations under, this Master Agreement or any other Loan Document;
- (14) shall not, other than general partner's ownership interest in Borrower, own any subsidiary or make any investment in, any Person without the prior written consent of Lender;
- (15) without the prior written consent of Lender or unless otherwise required or permitted by a Cap Security Agreement, shall not enter into or guarantee, provide security for, or otherwise undertake any form of contingent obligation with respect to any Hedging Arrangement; and,

(16) if Borrower has only one member, Borrower shall maintain organizational documents which provide that upon the occurrence of any event that causes its sole member to cease to be a member while Advances are Outstanding, at least one special member (or one of two special members where the special members are individuals) will automatically be admitted as the sole member of the Borrower and will preserve and continue the existence of the Borrower without dissolution.

## (e) ERISA.

Borrower covenants that:

- (1) no asset of Borrower shall constitute "plan assets" (within the meaning of Section 3(42) of ERISA and Department of Labor Regulation Section 2510.3 101) of an Employee Benefit Plan;
- (2) no asset of Borrower shall be subject to the laws of any Governmental Authority governing the assets of an Employee Benefit Plan; and
  - (3) neither Borrower nor any ERISA Affiliate shall incur any obligation or liability with respect to any ERISA Plan.

# (f) Notice of Litigation or Insolvency.

Borrower shall give immediate written notice to Lender of any claims, actions, suits, or proceedings at law or in equity (including any insolvency, bankruptcy, or receivership proceeding) by or before any Governmental Authority pending or, to Borrower's knowledge, threatened in writing against or affecting any Borrower Entity, Property Operator, or Identified Party or the Mortgaged Property, which claims, actions, suits or proceedings, if adversely determined reasonably would be expected to materially adversely affect the Licenses required to lawfully operate the Mortgaged Properties as Seniors Housing Facilities, the financial condition or business of any Borrower Entity, Property Operator, or Identified Party or the condition, operation, or ownership of the Mortgaged Property (including any claims, actions, suits, or proceedings regarding fair housing, anti-discrimination, or equal opportunity, which shall always be deemed material). On the first day of each calendar month beginning on September, 2017, Borrower shall provide to Lender a written report setting forth a description of any and all claims, actions, suits or proceedings regarding fair housing, anti-discrimination or equal opportunity that are not covered by insurance (exclusive of deductibles) against any Borrower Entity, any Affiliated Property Operator or any Identified Party, or otherwise relating to the Mortgaged Property or any portion thereof. Provided Borrower complies with the preceding sentence, each such written report shall be deemed timely notice for purposes of this Section 4.02(f) solely as to claims, actions, suits or proceedings regarding fair housing, anti-discrimination or equal opportunity, notwithstanding that this Section 4.02(f) would otherwise require earlier notice of claim, action, suit or proceeding disclosed in such report.

# (g) Payment of Costs, Fees, and Expenses.

In addition to the payments specified in this Master Agreement, Borrower shall pay, within ten (10) days after written demand, all of Lender's and Fannie Mae's out-of-pocket fees, costs, charges, or expenses (including the reasonable fees and expenses of attorneys, accountants, and other experts) incurred by Lender and Fannie Mae in connection with:

- (1) any amendment to, consent, or waiver required under, or Request made pursuant to, this Master Agreement, any of the Loan Documents, or the Facility Operating Agreement (whether or not any such amendment, consent, waiver, or Request is entered into);
- (2) defending or participating in any litigation arising from actions by third parties and brought against or involving Lender with respect to:
  - (A) any Mortgaged Property, including the Facility Operating Agreement;
  - (B) any event, act, condition, or circumstance in connection with any Mortgaged Property; or
  - (C) the relationship between or among Lender, Fannie Mae, Borrower, Property Operator, Key Principal, and Guarantor in connection with this Master Agreement or any of the transactions contemplated by this Master Agreement or the Facility Operating Agreement;

in each case, except for litigation arising out of claims by third parties based on gross negligence or willful misconduct committed solely by Lender (and not Borrower, Property Operator, Key Principal or Guarantor) as determined by a court of competent jurisdiction pursuant to a final non-appealable court order.

- (3) the administration or enforcement of, or preservation of rights or remedies under, this Master Agreement or any other Loan Documents including or in connection with any litigation or appeals, any Foreclosure Event or other disposition of any collateral granted pursuant to the Loan Documents or collateral to which Lender acquires rights by virtue of the Facility Operating Agreement; and
  - (4) any Bankruptcy Event.

## (h) Restrictions on Distributions.

No distributions or dividends of any nature with respect to Rents or other income from the Mortgaged Property shall be made to the owners of Borrower's or Affiliated Property Operator's Ownership Interests as such if, at the time of such distribution, (1) Borrower has knowledge that after such distribution it will be unable to make monetary payments as and when such payments

become due and payable, (2) an Event of Default has occurred and is continuing, or (3) a Bankruptcy Event has occurred with respect to the Borrower, Key Principal, or Guarantor.

# (i) Lockbox Arrangement.

Borrower shall not enter into any type of lockbox agreement or similar cash management arrangement that has not been approved by Lender in writing, and no direct or indirect owner of Borrower, Affiliated Property Operator, and direct or indirect owner of Affiliated Property Operator shall enter into any type of lockbox agreement or similar cash management arrangement with respect to Rents or other income from the Mortgaged Property that has not been approved by Lender in writing. Lender's approval of any such cash management arrangement may be conditioned upon requiring Borrower to enter into a lockbox agreement or similar cash management arrangement with Lender in form and substance acceptable to Lender with regard to Rents and other income from the Mortgaged Property.

#### (j) Confidentiality of Certain Information.

Neither Borrower nor Affiliated Property Operator shall disclose and shall prevent each other Borrower Entity and Identified Party from disclosing any terms, conditions, underwriting requirements, or underwriting procedures of this Master Agreement or any of the Loan Documents which are generally not available to borrowers of Lender or Fannie Mae or members of the public through form documents, descriptions of financing programs or underwriting processes or otherwise; provided, however, that such information may be disclosed (1) as required by law or pursuant to GAAP, (2) to officers, directors, employees, agents, partners, attorneys, accountants, engineers, other consultants, investors and, potential investors of such Borrower Entity, Affiliated Property Operator, or Identified Party who need to know such information, provided such Persons are instructed to treat such information confidentially, (3) to any regulatory authority having jurisdiction over such Borrower Entity, Affiliated Property Operator, or Identified Party, (4) in connection with any filings with the Securities and Exchange Commission or other Governmental Authorities, or (5) to any other Person to which such delivery or disclosure may be necessary or appropriate (A) in compliance with any law, rule, regulation, or order applicable to such Borrower Entity, Affiliated Property Operator, or Identified Party, or (B) in response to any subpoena or other legal process or information investigative demand.

# (k) Intentionally Omitted.

# (l) Borrower/Property Operator Compliance with Laws.

(1) If required by Applicable Law, Borrower or Property Operator shall at all times maintain a current provider agreement under any and all applicable federal, state, and local laws providing for reimbursement (A) based on the operation of a Mortgaged Property as a Seniors Housing Facility; or (B) for providing housing or other services to residents at the Mortgaged Property.

- (2) Other than the Medicaid Provider Agreement covered by Section 6.01(g) (Medicaid Provider Agreement Representations) and except for the Medicare-eligible units at the Mortgaged Property known as Brookdale Carriage Club Providence and the skilled nursing units at Mortgaged Properties known as Brookdale Carriage Club Providence and Brookdale Westlake Village:
  - (A) Borrower shall not participate in any federal program whereby any Governmental Authority may have the right to recover funds by reason of the advance of federal funds; and
  - (B) Property Operator shall not participate in any federal program whereby any Governmental Authority may have the right to recover funds by reason of the advance of federal funds with respect to the Mortgaged Property.
- (3) Borrower shall provide Lender notice of any violation by Borrower or Affiliated Property Operator of applicable antitrust laws of any Governmental Authority.
- (4) If Borrower or any Affiliated Property Operator is a HIPAA Covered Entity, Borrower shall at all times remain in substantial compliance with HIPAA requirements, including those concerning privacy, breach notification, security and billing standards.

# ARTICLE 5 THE ADVANCES

## Section 5.01 Representations and Warranties.

The representations and warranties made by Borrower to Lender in this Section 5.01 (The Advances – Representations and Warranties) are made as of each Effective Date and are true and correct except as disclosed on the Exceptions to Representations and Warranties Schedule.

## (a) Receipt and Review of Loan Documents.

Borrower has received and reviewed this Master Agreement and all of the other Loan Documents.

#### (b) No Default.

No Event of Default or Potential Event of Default exists under any of the Loan Documents.

# (c) No Defenses.

The Loan Documents are not currently subject to any right of rescission, set-off, counterclaim, or defense by either Borrower or Guarantor, including the defense of usury, nor would the operation of any of the terms of the Loan Documents, or the exercise of any right thereunder, render the Loan Documents unenforceable (subject to principles of equity and bankruptcy, Insolvency Laws, and other laws generally affecting creditors' rights and the

Page 48

enforcement of debtors' obligations), and neither Borrower nor Guarantor has asserted any right of rescission, set-off, counterclaim, or defense with respect thereto.

# (d) Loan Document Taxes.

All mortgage, mortgage and lease recording, stamp, intangible, or any other similar taxes required to be paid by any Person under Applicable Law currently in effect in connection with the execution, delivery, recordation, filing, registration, perfection, or enforcement of the Facility Operating Agreement or any of the Loan Documents, including the Security Instrument, have been paid or will be paid in the ordinary course of the closing of any Advance.

#### Section 5.02 Covenants.

#### (a) Ratification of Covenants; Estoppels; Certifications.

Borrower shall:

- (1) promptly notify Lender in writing upon any violation of any covenant set forth in any Loan Document of which Borrower has notice or knowledge; <u>provided</u>, <u>however</u>, any such written notice by Borrower to Lender shall not relieve Borrower of, or result in a waiver of, any obligation under this Master Agreement or any other Loan Document; and
- (2) within ten (10) days after a request from Lender, provide a written statement, signed and acknowledged by Borrower, together with such corresponding certifications from Property Operator as Lender may request, certifying to Lender or any Person designated by Lender, as of the date of such statement:
  - (A) that the Loan Documents are unmodified and in full force and effect (or, if there have been modifications, that the Loan Documents are in full force and effect as modified and setting forth such modifications);
    - (B) the unpaid principal balance of the Advances Outstanding;
    - (C) the date to which interest on the Advances Outstanding has been paid;
  - (D) that Borrower is not in default in paying the Advances Outstanding or in performing or observing any of the covenants or agreements contained in this Master Agreement or any of the other Loan Documents (or, if Borrower is in default, describing such default in reasonable detail);
  - (E) whether or not there are then existing any setoffs or defenses known to Borrower against the enforcement of any right or remedy of Lender under the Loan Documents; and

(F) any additional facts reasonably requested in writing by Lender.

#### (b) Further Assurances.

# (1) Other Documents As Lender May Require.

Within ten (10) days after request by Lender, Borrower shall, subject to Section 5.02(d) (Limitations on Further Acts of Borrower) below, execute, acknowledge, deliver, and, if necessary, file or record, at its cost and expense, all further acts, deeds, conveyances, assignments, financing statements, transfers, documents, agreements, assurances, and such other instruments as Lender may reasonably require from time to time in order to better assure, grant, and convey to Lender the rights intended to be granted, now or in the future, to Lender under this Master Agreement and the other Loan Documents and take such further action as Lender from time to time may reasonably request as reasonably necessary, desirable, or proper to carry out more effectively the purposes of this Master Agreement or any of the other Loan Documents.

#### (2) Corrective Actions.

Within ten (10) days after request by Lender, Borrower shall provide, or cause to be provided, to Lender, at Borrower's cost and expense, such further documentation or information reasonably deemed necessary or appropriate by Lender in the exercise of its rights under the related commitment letter, this Master Agreement and/or the Rate Lock and Certification Agreement, as applicable between Borrower and Lender or to correct patent mistakes in the Loan Documents, the Title Policy, or the funding of the Advances.

# (3) Compliance with Investor Requirements.

Without limiting the generality of subsections (1) and (2) above, Borrower shall subject to Section 5.02(d) (Limitations on Further Acts of Borrower) below, take all reasonable actions necessary to comply with the requirements of Lender to sell any MBS backed by an Advance or achieve or preserve the expected federal income tax treatment of any MBS trust that directly or indirectly holds an Advance and issues MBS as a fixed investment trust or real estate mortgage investment conduit, as the case may be, within the meaning of the Treasury Regulations.

#### (c) Sale of Advances.

Borrower shall, subject to Section 5.02(d) (Limitations on Further Acts of Borrower) below:

(1) comply with the reasonable requirements of Lender or any Investor or provide, or cause to be provided, to Lender or any Investor within ten (10) days after the request, at Borrower's cost and expense, such further documentation or information as Lender or Investor may reasonably require in order to:

Page 50

- (A) enable Lender to sell the Advance to such Investor;
- (B) enable Lender to obtain a refund of any commitment fee from any such Investor;
- (C) enable any such Investor to further sell or securitize the Advance; or
- (D) achieve or preserve the expected federal income tax treatment of any MBS trust that directly or indirectly holds an Advance and issues MBS as a fixed investment trust or real estate mortgage investment conduit, as the case may be, within the meaning of the Treasury Regulations.
- (2) ratify and affirm in writing the representations and warranties set forth in any Loan Document as of such date specified by Lender modified as necessary to reflect changes that have occurred subsequent to the Effective Date;
- (3) confirm that Borrower is not in default in paying the Indebtedness or in performing or observing any of the covenants or agreements contained in this Master Agreement or any of the other Loan Documents (or, if Borrower is in default, describing such default in reasonable detail); and
- (4) execute and deliver to Lender and/or any Investor such other documentation, including any amendments, corrections, deletions, or additions to this Master Agreement or other Loan Document(s) as is reasonably required by Lender or such Investor.

#### (d) Limitations on Further Acts of Borrower.

Nothing in Section 5.02(b) (Further Assurances) or Section 5.02(c) (Sale of Advances) shall require Borrower to do any further act that has the effect of (i) changing the economic terms set forth in the Loan Documents, (ii) imposing on Borrower or Guarantor greater personal liability under the Loan Documents than as set forth in the Loan Documents, (iii) materially changing the rights and obligations of Borrower or Guarantor under the Loan Documents, or (iv) imposing on Borrower or Guarantor an expense greater than \$100,000 (per request or series of related requests) in connection with the sale of any MBS backed by an Advance; provided that the limitation in this Section 5.02(d)(iv) shall not apply with respect to (1) Borrower's obligations under Section 5.02(b)(2), or (2) any expense incurred as a result of any act or omission of Borrower or Guarantor, including without limitation, any failure to disclose a material fact to Lender.

# (e) Financing Statements; Record Searches.

(1) Borrower shall pay all costs and expenses associated with:

- (A) any filing or recording of any financing statements, including all continuation statements, termination statements, and amendments or any other filings related to security interests in or liens on collateral; and
  - (B) any record searches for financing statements that Lender may require.
- (2) Borrower hereby authorizes Lender (and represents and warrants that the Facility Operating Agreement authorizes Borrower) to file any financing statements, continuation statements, termination statements, and amendments (including an "all assets" or "all personal property" collateral description or words of similar import) in form and substance as Lender may require in order to protect and preserve Lender's lien priority and security interest in any Mortgaged Property (and to the extent Lender has filed any such financing statements, continuation statements, or amendments prior to the applicable Effective Date, such filings by Lender are hereby authorized and ratified by Borrower and are permitted under the terms of the Facility Operating Agreement).

#### (f) Loan Document Taxes.

Borrower shall pay, on demand, any transfer taxes, documentary taxes, assessments, or charges made by any Governmental Authority in connection with the execution, delivery, recordation, filing, registration, perfection, or enforcement of any of the Loan Documents, the Facility Operating Agreement, or the Advances. However, Borrower will not be obligated to pay any franchise, excise, estate, inheritance, income, excess profits or similar tax on Lender.

# (g) Date-Down Endorsements.

In connection with a Collateral Event Lender may obtain, at Borrower's cost, an endorsement to the Title Policy for each Mortgaged Property, amending the effective date of such Title Policy to the date of the Collateral Event showing no items of record from the initial effective date of the Title Policy other than Permitted Encumbrances. At any time and from time to time that Lender has reason to believe that an additional lien may encumber any Mortgaged Property or in order to protect Lender's interest in the Collateral, Lender may obtain, at Borrower's cost, a search of title with respect to each Mortgaged Property and if such title search uncovers any items of record that did not exist as of the effective date of such Title Policy and such item is not a Permitted Encumbrance, Lender may obtain, at Borrower's cost, an endorsement to the Title Policy for each Mortgaged Property, amending the effective date of such Title Policy to the date of the title search performed in connection with the endorsement showing no items of record from the initial effective date of the Title Policy other than Permitted Encumbrances.

# Section 5.03 Administrative Matters Regarding Advances.

#### (a) Determination of Allocable Facility Amount and Valuations.

### (1) Initial Determinations.

On the Initial Effective Date, Lender shall determine (A) the Allocable Facility Amount and Valuation for each Initial Mortgaged Property, and (B) the Aggregate Debt Service Coverage Ratio and the Aggregate Loan to Value Ratio. Changes in Allocable Facility Amount, Valuations, the Aggregate Debt Service Coverage Ratio, and the Aggregate Loan to Value Ratio shall be made pursuant to Section 5.03(a)(2) (Subsequent Monitoring Determinations).

# (2) Subsequent Monitoring Determinations.

- (A) Once each Calendar Quarter, within twenty (20) Business Days after Borrower has delivered to Lender the reports required in Section 8.02 (Books and Records; Financial Reporting – Covenants), Lender shall determine the Aggregate Debt Service Coverage Ratio, the Aggregate Loan to Value Ratio, and whether Borrower is in compliance with the covenants, the skilled nursing covenants, the springing cap requirements, and any other requirements set forth in the Loan Documents, provided that for the first three (3) years following the Initial Effective Date Borrower shall not be obligated to reimburse Lender for the costs of any new Appraisals if required by Lender in connection with such determinations. After the First Anniversary if, in Lender's reasonable judgment, changed market or property conditions warrant, Lender shall redetermine Allocable Facility Amounts and Valuations, provided that for the first three (3) years following the Initial Effective Date, Borrower shall not be obligated to reimburse Lender for the costs of any new Appraisals if required by Lender in connection with such redeterminations. After the First Anniversary, Lender shall also redetermine Allocable Facility Amounts and Valuations upon receipt of a Request for a Collateral Event and immediately upon closing such Collateral Event to take account of such Collateral Event, and upon any other event that invalidates the outstanding determination. Lender shall have the right to require new Appraisals for any Additional Mortgaged Property coming into the Collateral Pool through an Addition or Substitution and Borrower shall be obligated to pay the costs and expenses associated therewith. If Borrower requests that Lender perform an Appraisal in connection with any Collateral Event, then Borrower shall be obligated to pay the costs and expenses associated therewith.
- (B) Lender shall promptly disclose its determinations to Borrower. Until redetermined, the outstanding Allocable Facility Amounts and Valuations shall remain in effect. Upon receipt by Borrower of any such new determinations by Lender, Borrower shall promptly acknowledge such receipt.

Notwithstanding anything in this Master Agreement to the contrary, no change in Allocable Facility Amounts, Valuations, the Aggregate Loan to Value Ratio, or the Aggregate Debt Service

Coverage Ratio shall (i) result in a Potential Event of Default or Event of Default, (ii) require the prepayment of any Advance in whole or in part, or (iii) require the addition of Collateral to the Collateral Pool.

# ARTICLE 6 PROPERTY USE, PRESERVATION, AND MAINTENANCE

#### Section 6.01 Representations and Warranties.

The representations and warranties made by Borrower to Lender in this Section 6.01 (Property Use, Preservation and Maintenance – Representations and Warranties) are made as of each Effective Date and are true and correct except as disclosed on the Exceptions to Representations and Warranties Schedule.

# (a) Mortgaged Property Compliance with Laws; Permits and Licenses.

- (1) To Borrower's knowledge, all improvements to the Land and the use of the Mortgaged Properties comply in all material respects with:
  - (A) except as disclosed in any written environmental reports delivered to Lender before the date of this Master Agreement and for minor violations noted in the routine inspections by Governmental Authorities that are being remedied in the ordinary course of business and that Borrower reasonably believes will be remedied as required by such Governmental Authorities, all Applicable Law, including all applicable statutes, rules, and regulations pertaining to requirements for equal opportunity, anti-discrimination, fair housing, and rent control;
  - (B) the applicable provisions of all laws, rules, regulations, and published interpretations thereof including all criteria established to classify the Mortgaged Property as housing for older persons under the Fair Housing Amendments Act of 1988 and the Housing for Older Persons Act of 1995 to which Borrower, Property Operator, or the Mortgaged Property is subject; and
  - (C) privacy, breach notification, security, and electronic transaction standards including those set forth in HIPAA; and

Borrower has no knowledge of any action or proceeding (or threatened action or proceeding) regarding noncompliance or nonconformity with any of the foregoing.

- (2) To Borrower's knowledge, there is no evidence of any illegal activities on the Mortgaged Properties.
- (3) To Borrower's knowledge, no permits or approvals from any Governmental Authority, other than those previously obtained and furnished to Lender, are necessary for the commencement and completion of the Repairs or Replacements, as applicable, other

Page 54

than those permits or approvals which will be timely obtained in the ordinary course of business.

- (4) All required permits, licenses, and certificates to comply with all Applicable Law, and for the lawful use and operation of the Mortgaged Properties, including certificates of occupancy, apartment licenses, or the equivalent, have been obtained and are in full force and effect.
  - (5) No portion of any Mortgaged Property has been purchased with the proceeds of any illegal activity.
- (6) To the extent required under Applicable Law for the Seniors Housing Facility Licensing Designation, Borrower or Affiliated Property Operator is duly licensed and such Licenses are in good standing and are in full force and effect.

# (b) Operating Documents; Contracts; Resident Records.

- (1) Each Facility Operating Agreement, if any, and each Contract is a valid and binding agreement enforceable against the parties in accordance with its terms and is in full force and effect.
- (2) No party is in default in performing any of its obligations under any Facility Operating Agreement and to the best knowledge of Borrower and Affiliated Property Operator no party is in material default under any other Contract.
- (3) Each Facility Operating Agreement, if any, and other Contracts (other than Residential Leases) with annual aggregate payments greater than \$50,000 are assignable and no previous assignment of Borrower's interest in the Facility Operating Agreement or Contracts has been made. Borrower or Property Operator, if any has entered into the Contracts with annual aggregate payments greater than \$50,000 previously identified to Lender for the provision of goods or services, at or otherwise in connection with the operation, use, or management of each Mortgaged Property.
  - (4) All records pertaining to residents living at the Mortgaged Property are true and correct in all material respects.

## (c) Property Characteristics.

No part of the Land is included or assessed under or as part of another tax lot or parcel, and no part of any other property is included or assessed under or as part of the tax lot or parcels for the Land.

#### (d) Property Ownership.

The Mortgaged Property is owned by or leased to Borrower or Property Operator.

# (e) Condition of the Mortgaged Property.

Borrower represents that:

- (1) Borrower has not made any claims, and to Borrower's knowledge, no claims have been made, against any contractor, engineer, architect, or other party with respect to the construction or condition of any Mortgaged Property or the existence of any structural or other material defect therein that have not been fully corrected;
- (2) except with respect to a Release Mortgaged Property that is the subject of a Release Request, no Mortgaged Property has sustained any damage other than damage which has been fully repaired, or is fully insured (exclusive of deductibles) and is being repaired in the ordinary course of business; and
- (3) except as disclosed in any third party report delivered to Lender prior to the date on which any Mortgaged Property is added to the Collateral Pool, to the knowledge of Borrower, the Mortgaged Properties are in good condition, order, and repair (ordinary wear and tear excepted), and there exist no structural or other material defects in any Mortgaged Property (whether patent, latent, or otherwise), and Borrower has not received notice from any insurance company or bonding company of any defects or inadequacies in any Mortgaged Property, or any part of it, which would adversely affect the insurability of such Mortgaged Property or cause the imposition of extraordinary premiums or charges for insurance or of any termination or threatened termination of any policy of insurance or bond.

## (f) Personal Property.

All Personal Property that is material to and is used in connection with the management, ownership, and operation of the Mortgaged Property is:

- (1) owned by Borrower or Property Operator (or, to the extent disclosed on the Exceptions to Representations and Warranties Schedule, leased by Borrower or Property Operator, other than as lessor pursuant to the Seniors Housing Facility Lease); or
  - (2) as applicable, leased by Property Operator pursuant to the Seniors Housing Facility Lease.

### (g) Medicaid Provider Agreement Representations.

(1) If neither Borrower nor any Property Operator is a Medicaid Participant as of the Effective Date, Borrower hereby confirms that neither Borrower nor Property Operator has entered into a Medicaid Provider Agreement with respect to the Mortgaged Property.

- (2) The following provisions apply if a Medicaid Provider Agreement is in place with respect to the Mortgaged Property:
  - (A) Borrower has delivered to Lender a true and complete copy of the Medicaid Provider Agreement in place as of the date the Mortgaged Property is added to the Collateral Pool, together with any amendments and modifications thereto;
  - (B) the Medicaid Provider Agreement is a valid and binding agreement enforceable against the parties in accordance with its terms and is in full force and effect;
  - (C) to Borrower's knowledge, neither Borrower, Property Operator nor a Governmental Authority or Managed Care Organization is in default under the Medicaid Provider Agreement nor does any state of facts exist that with the passage of time or the giving of notice, or both, could constitute a default under the Medicaid Provider Agreement;
  - (D) neither Property Operator nor Borrower has received any notice from a Governmental Authority or Managed Care Organization, as applicable, to the effect that such Governmental Authority or Managed Care Organization, as applicable, intends to terminate its relationship or unilaterally modify any terms of the Medicaid Provider Agreement in effect as of the Effective Date, including the reduction of rates paid to Borrower or Property Operator for services provided under the Medicaid Provider Agreement;
  - (E) as of the date the Mortgaged Property is added to the Collateral Pool, Borrower or Property Operator, as applicable, meets the provider standards, including all conditions for participation, as required by such Managed Care Organization or Governmental Authority;
  - (F) if Borrower or any Property Operator is a Medicaid Participant as of the Effective Date with respect to the Mortgaged Property, Borrower hereby confirms that no more than twenty percent (20%) of each Mortgaged Property's effective gross income is derived from funds paid to such Borrower or Property Operator by a Governmental Authority or a Managed Care Organization, as applicable, under a Medicaid Provider Agreement; and
  - (G) neither Borrower nor any Property Operator has been excluded from participation in any Governmental Health Care Program with respect to the Mortgaged Property or any other property.

#### (h) Oil, Gas and Mineral Reservations.

- (1) As of the Initial Effective Date, Borrower represents and warrants that there has been no lease, sublease, license, grant, reservation, or any other form of transfer of any oil, gas, or mineral rights (each, a "Mineral Rights Conveyance") with respect to the Mortgaged Properties other than those instruments specifically enumerated in the Title Insurance Policies delivered with respect to the Mortgaged Properties listed on Schedule 21 (the "Mineral Conveyance Properties")
- (2) As of the Initial Effective Date, Borrower represents and warrants that it has not received written notice from the owner or by or on behalf of the owner, lessee, holder or beneficiary of any grant, reservation or lease of oil, gas or mineral rights affecting any Mortgaged Property that it intends to exercise its rights and is not aware of any proposed exercise of such rights by or on behalf of such owner, lessee, holder or beneficiary affecting any Mortgaged Property, except for the exercise of such rights at the Mortgaged Property known as Brookdale Lewisville. Borrower covenants that it shall immediately notify Lender in writing if it is so contacted or if it becomes aware of any proposed exercise of such rights at any other Mortgaged Property.
- (3) Borrower shall promptly notify Lender in writing of any damage to any Mortgaged Property or any improvements located thereon as a result of or in any way relating to (i) the exercise of any right under a Mineral Rights Conveyance that occurs on or before the Initial Effective Date, or (ii) any subsidence arising from the exercise of any rights under a Mineral Rights Conveyance, then Borrower shall, within thirty (30) Business Days of such damage, elect to either (a) pay any amounts required to repair or restore such Mortgaged Property or any improvements located thereon, in a good and workmanlike manner, to the equivalent of its original condition or condition immediately prior to the damage, or (b) release such Mortgaged Property from the Collateral Pool in accordance with the Mortgaged Property Release Schedule (including, without limitation, payment of the Release Price).

# (i) Surveys.

- (1) The most recent Survey of each Mortgaged Property identified on <u>Schedule 23</u> to this Master Agreement properly depicts the present boundaries of such Mortgaged Property and the location and configuration of all structures and improvements located thereon, except as otherwise described on <u>Schedule 23</u> to this Master Agreement.
- (2) There have been no additions, modifications or alterations to the improvements on any of the Mortgaged Properties which resulted in any changes in the distances between the walls of the improvements and the lot lines shown on the most recent

Survey of each Mortgaged Property identified on <u>Schedule 23</u> to this Master Agreement, except as otherwise described on <u>Schedule 23</u> to this Master Agreement.

- (3) There are no encroachments onto or off of any Mortgaged Property (or onto any easement affecting any Mortgaged Property), except as shown on the most recent Survey of such Mortgaged Property identified on <u>Schedule 23</u> to this Master Agreement.
- (4) There have been no changes to the lot lines of any Mortgaged Property, nor any fences erected or free standing improvements placed along said lot lines, except as shown on the most recent Survey of such Mortgaged Property identified on Schedule 23 to this Master Agreement.
- (5) No easements, rights of way or other matters have been granted and no encroachments onto any Mortgaged Property exist, except as shown on the most recent Survey of such Mortgaged Property identified on <u>Schedule 23</u> to this Master Agreement, as described in <u>Schedule 23</u> to this Master Agreement or otherwise disclosed in the Title Policy for such Mortgaged Property.

#### (j) New York License Transfers.

Borrower represents and warrants that it has filed with the appropriate Governmental Authorities with respect to the Brookdale Ithaca MC Mortgaged Property, the Brookdale Niagara MC Mortgaged Property, and the Brookdale Clinton MC Mortgaged Property, all applications and information that are required in connection with Transfer or reissuance of the Licenses for each such Mortgaged Property in the name of CB Ithaca Operator, Inc., CB Niagara Operator, Inc. and CB Clinton Operator, Inc. (each, a "New Operator;" and collectively, the "New Operators"), respectively, and in order to obtain any other approvals required by Applicable Law in connection with such Transfers or reissuances. Borrower further represents and warrants that Ithaca Sterling Cottage Operator, Inc., Niagara Sterling Cottage Operator, Inc. and Clinton Sterling Cottage Operator, Inc. are each legally authorized to operate the applicable such Mortgaged Property as a Seniors Housing Facility between the Effective Date and the Transfer or date of issuance of new Licenses to each of the New Operators.

#### (k) Condominium Provisions.

- (1) The Brookdale W. Eisenhower Pkwy Mortgaged Property located in Ann Arbor, Michigan is a Condominium unit established under the Condominium Act.
- (2) No portion of the common elements of the Condominium have been sold, conveyed or encumbered or are subject to any agreement to convey or encumber.
- (I) Intentionally Deleted.
- (m) Brookdale Scotts Valley Regulatory Agreement.

Borrower hereby represents and warrants that: (1) Borrower is in full compliance with that certain Agreement dated June 3, 1987 by and between City of Scotts Valley and Borrower affecting the Mortgaged Property known as Brookdale Scotts Valley and (2) while the City of Scotts Valley does not provide Borrower with verbal or written verification of compliance with the Agreement on an annual basis, it does provide indications of non-compliance and has not done so for the most recent annual period. If at any time the City of Scotts Valley does provide written verification of compliance, Borrower covenants that it shall promptly provide such verification to Lender. Borrower further covenants that it shall promptly notify Lender in writing of: (1) any notice of non-compliance, whether written or verbal, (2) the cause of Borrower's non-compliance, (3) Borrower's plan for remedying its non-compliance and (4) Borrower's proposed time period for achieving compliance.

## (n) No Other Regulatory Agreements.

Borrower hereby represents and warrants that, except for the Agreement identified in Sections 6.01(l) and (m) of this Master Agreement, no Mortgaged Property is subject to any regulatory agreement or other similar agreement which imposes rental restrictions on the Mortgaged Property.

# (o) Brookdale Lewisville and Brookdale Montrose Exercise of Oil, Gas or Mineral Rights.

Borrower hereby represents and warrants that (i) the exercise of oil, gas or mineral rights at the Mortgaged Property known as Brookdale Lewisville is horizontal drilling and not drilling on the surface of such Mortgaged Property, and (ii) the exercise of oil, gas or mineral rights at each of the Mortgaged Properties known as Brookdale Lewisville and Brookdale Montrose is not disruptive in any manner to the use, operations or maintenance of such Mortgaged Property.

# (p) Estoppel Certificates; SNDAs.

- (1) Reference is hereby made to the (i) Declaration of Covenants, Conditions and Restrictions recorded among the land records of Orange County, California in Book 14092 at page 1797 affecting the Mortgaged Property known as Brookdale Irvine, and (ii) restrictions recorded among the map records of Harris County, Texas in Volume 336 at page 145 affecting the Mortgaged Property known as Brookdale Cypress Station (collectively, the "Subject Instruments"). Borrower hereby represents and warrants that (1) to Borrower's knowledge, no default has occurred under any of the Subject Instruments and no event has occurred which, with the passage of time or the giving of notice, or both, would constitute a default under any of the Subject Instruments and (2) Borrower has not received any notice of assessments or other notice requiring payment under any of the Subject Instruments.
- (2) Reference is hereby made to that certain Building and Rooftop Lease Agreement dated as of February 22, 2002 by and between ARC Northwest Hills, L.P., a Tennessee limited partnership, and Dallas MTA, L.P., d/b/a Verizon Wireless (the

Page 60

"Verizon Lease"), affecting the Mortgaged Property known as Brookdale Northwest Hills. Borrower hereby represents and warrants that, to Borrower's knowledge (1) the Verizon Lease is valid and in full force and effect on the date hereof and (2) no default has occurred under the Verizon Lease and no event has occurred which, with the passage of time or the giving of notice, or both, would constitute a default under the Verizon Lease.

- (3) Reference is hereby made to the Ground Lease. From and after the Initial Effective Date, Borrower shall use diligent, commercially reasonable efforts to cause Ground Lessor to execute the Ground Lessor Estoppel; provided, however, that such efforts shall not require Borrower to pay to Ground Lessor (or any partner comprising Ground Lessor) any sums that are not required to be paid pursuant to the Ground Lease. No later than ten (10) Business Days following the execution of the Ground Lessor Estoppel, Borrower shall deliver to Lender a copy of the same, along with any additional information reasonably requested by Lender.
- (4) If Borrower reasonably believes that Ground Lessor will not agree to execute the Ground Lessor Estoppel, then Borrower shall promptly notify Lender in writing. Lender may then elect, in its sole discretion, to either (i) waive the requirements of clause (5) above, or (ii) require the Borrower to request additional information or take additional, reasonable steps described by Lender. Borrower shall promptly provide Lender with evidence reasonably acceptable to Lender that it has requested such information or is diligently pursuing such additional steps, as applicable until such time as Lender elects to waive the requirements of clause (5) above or until the Ground Lessor Estoppel is executed and delivered.

# (q) Brookdale W. Eisenhower Parkway

As of the Initial Effective Date, the Mortgaged Property known as Brookdale W. Eisenhower Parkway is operated as a Seniors Housing Facility pursuant to a healthcare License which expired in October, 2016. Borrower hereby represents that a renewal application has been submitted to the applicable Licensing Authority. Borrower further represents that it has received written confirmation from the applicable Licensing Authority that the existing healthcare License will remain in effect until the Licensing Authority issues a renewal healthcare License.

# (r) Brookdale Lakeway AL/MC and Brookdale Northwest Hills

As of the Initial Effective Date, the Mortgaged Properties known as Brookdale Lakeway AL/MC and Brookdale Northwest Hills are each operated as a Seniors Housing Facility pursuant to a healthcare License which expired in July, 2017. Borrower hereby represents that renewal applications have been submitted for such Mortgaged Properties to the applicable Licensing Authority. Borrower further represents that the existing healthcare Licenses will remain in effect until the Licensing Authority issues a renewal healthcare License for each of the Mortgaged Properties known as Brookdale Lakeway and Brookdale Northwest Hills.

#### Section 6.02 Covenants

#### (a) Use of Property.

From and after the Effective Date, Borrower shall not, except as permitted below or under Section 6.02(f), or unless required by Applicable Law or Governmental Authority:

- (1) change the use of all or any part of its Mortgaged Property, including any change in the unit or bed Acuity composition (<u>provided</u> that Borrower may effect an Allowed Change in Use so long as:
  - (A) Borrower provides Lender written notice within thirty (30) days of such Allowed Change in Use; and
  - (B) all other terms, conditions, and covenants of this Master Agreement are satisfied including covenants related to zoning, certificates of occupancy, Licenses and alterations to the Mortgaged Property).

Notwithstanding the foregoing, Borrower may modify the use of an existing commercial space for a different commercial use without Lender consent so long as such use is consistent with uses typically provided for at a Seniors Housing Facility and all terms and provisions relating to commercial leases in this Master Agreement except for the requirement of Lender consent are satisfied.

- (2) convert any individual dwelling units or common areas to commercial use, or convert any common area or commercial use to individual dwelling units;
  - (3) initiate or acquiesce in a change in the zoning classification of the Land;
  - (4) establish any condominium or cooperative regime with respect to its Mortgaged Property;
  - (5) subdivide the Land;
- (6) suffer, permit, or initiate the joint assessment of any Mortgaged Property with any other real property constituting a tax lot separate from such Mortgaged Property which could cause the part of the Land to be included or assessed under or as part of another tax lot or parcel, or any part of any other property to be included or assessed under or as part of the tax lot or parcels for the Land;
- (7) allow use or occupancy of the Mortgaged Property by residential tenants that do not meet the standards for a Seniors Housing Facility; or
- (8) accept tenants that require skilled nursing care or permit tenants requiring skilled nursing care to remain at the Mortgaged Property as a routine matter, other than in compliance with Schedule 19 (Skilled Nursing); provided that if a resident privately

contracts with a third party for home care services, Borrower shall not be obligated to take steps to reject or remove such resident from the Mortgaged Property.

Notwithstanding the foregoing, during the Term of this Master Agreement (i) Borrower may convert no more than one (1) unit at a Mortgaged Property with sixty-five (65) units or less and no more than two (2) units at a Mortgaged Property with sixty-six (66) or more units for use in providing ancillary and complementary senior housing services to residents, including health and therapy services; provided, in each case, any such converted unit shall be leased for rent that is not less than the greater of (a) seventy percent (70%) of the residential rent payable for such unit immediately prior to such conversion or (b) fair market rent, provided that in no event shall the rent be greater than what is permitted by Applicable Law.

#### (b) Property Maintenance.

Borrower shall:

- (1) pay the expenses of operating, managing, maintaining, and repairing its Mortgaged Property (including insurance premiums, utilities, Repairs, and Replacements) before the last date upon which each such payment may be made without any penalty or interest charge being added;
- (2) keep its Mortgaged Property in good repair and marketable condition (ordinary wear and tear excepted) (including the replacement of Personalty and Fixtures with items of equal or better function and quality) and subject to Section 9.03(b)(3) (Application of Proceeds on Event of Loss) and Section 10.03(d) (Preservation of Mortgaged Property) restore or repair promptly, in a good and workmanlike manner, any damaged part of such Mortgaged Property to the equivalent of its original condition or condition immediately prior to the damage (if improved after the Effective Date), whether or not any insurance proceeds or amounts received in connection with a Condemnation Action are available to cover any costs of such restoration or repair;
  - (3) commence all Required Repairs, Additional Lender Repairs, and Additional Lender Replacements as follows:
  - (A) with respect to any Required Repairs, promptly following the Effective Date (subject to Force Majeure, if applicable), in accordance with the timelines set forth on the Required Repair Schedule, or if no timelines are provided, as soon as practical following the Effective Date;
  - (B) with respect to Additional Lender Repairs, in the event that Lender determines that Additional Lender Repairs are necessary from time to time or pursuant to Section 6.03 (Administration Matters Regarding the Property), promptly following Lender's written notice of such Additional Lender Repairs (subject to Force Majeure, if applicable), commence any such Additional Lender

Repairs in accordance with Lender's timelines, or if no timelines are provided, as soon as practical;

- (C) with respect to Additional Lender Replacements, in the event that Lender determines that Additional Lender Replacements are necessary from time to time or pursuant to Section 6.03 (Administration Matters Regarding the Property), promptly following Lender's written notice of such Additional Lender Replacements (subject to Force Majeure, if applicable), commence any such Additional Lender Replacements in accordance with Lender's timelines, or if no timelines are provided, as soon as practical;
- (4) make, construct, install, diligently perform, and complete all Replacements and Repairs:
- (A) in a good and workmanlike manner as soon as practicable following the commencement thereof, free and clear of any Liens, including mechanics' or materialmen's liens and encumbrances (except Permitted Encumbrances and mechanics' or materialmen's liens which attach automatically under the laws of any Governmental Authority upon the commencement of any work upon, or delivery of any materials to, the Mortgaged Property and for which Borrower is not delinquent in the payment for any such work or materials); provided, nothing herein shall require Borrower to pay for any work or materials so long as Borrower in good faith and at its own expense and by proper legal proceedings is diligently contesting the validity, amount or application of such work or materials and at the time of commencement of the proceeding and during the pendency thereof (i) no Mortgaged Property will be in material danger of being sold, forfeited or lost, as determined by Lender, (ii) Borrower shall furnish such security as may be required in such proceeding or as may be reasonably requested by Lender to insure the payment of the amounts contested and (iii) such contest operates to suspend collection or enforcement of the contested amount, as applicable;
  - (B) in accordance with all Applicable Law;
  - (C) in accordance with all applicable insurance and bonding requirements; and
- (D) within all timeframes required by Lender, and Borrower acknowledges that it shall be an Event of Default if Borrower abandons or ceases work on any Repair at any time prior to the completion of the Repairs for a period of longer than twenty (20) days (except when Force Majeure exists and Borrower is diligently pursuing the reinstitution of such work, <u>provided</u>, <u>however</u>, any such abandonment or cessation shall not in any event allow the Repair to be completed after the Completion Period, subject to Force Majeure);

- (5) subject to the terms of Section 6.03(a) (Property Management), provide for professional operation and management of the Mortgaged Property as a Seniors Housing Facility either by Borrower or any Property Operator approved by Lender in writing;
- (6) give written notice to Lender of, and, unless otherwise directed in writing by Lender, appear in and defend any action or proceeding purporting to affect any Mortgaged Property, Lender's security for the Advances, or Lender's rights under this Master Agreement; and
- (7) upon Lender's written request, submit to Lender any contracts or work orders described in Section 13.02 (Administration Matters Regarding Reserves).

# (c) Property Preservation.

Borrower shall:

- (1) not commit waste or abandon or (ordinary wear and tear excepted) permit impairment or deterioration of any Mortgaged Property;
- (2) subject to any Allowed Change in Use pursuant to Section 6.02(a) (Use of Property) and except as otherwise permitted herein in connection with Repairs and Replacements or in Section 6.02(f), not remove, demolish, or alter any Mortgaged Property or any part of any Mortgaged Property (or permit any tenant or any other Person to do the same) except in connection with the replacement of tangible Personalty or Fixtures (provided such Personalty and Fixtures are replaced with items of equal or better function and quality); provided nothing herein shall require Borrower to pay for any alterations and additions so long as Borrower in good faith and at its own expense and by proper legal proceedings is diligently contesting the validity, amount or application of such alterations and additions and at the time of commencement of the proceeding and during the pendency thereof (w) no Lien has been or is filed against the Mortgaged Property; (x) no Mortgaged Property will be in material danger of being sold, forfeited or lost as determined by Lender; (y) Borrower shall furnish such security as may be required in such proceeding or as may be reasonably requested by Lender to insure the payment of the amounts contested and (z) such contest operates to suspend collection or enforcement of the contested amount, as applicable;
- (3) not engage in or knowingly permit, and shall take appropriate measures to prevent and abate or cease and desist, any illegal activities at any Mortgaged Property that could endanger tenants or visitors, result in damage to such Mortgaged Property, result in forfeiture of the Land or otherwise materially impair the lien created by the Security Instrument or Lender's interest in such Mortgaged Property;
- (4) not permit any condition to exist on any Mortgaged Property that would invalidate any part of any insurance coverage required by this Master Agreement; or

(5) not subject any Mortgaged Property to any voluntary, elective, or non-compulsory tax lien or assessment (or opt in to any voluntary, elective, or non-compulsory special tax district or similar regime).

# (d) Property Inspections.

#### Borrower shall:

- (1) permit Lender, its agents, representatives, and designees to enter upon and inspect the Mortgaged Properties (including in connection with any Replacement or Repair or to conduct any Environmental Inspection pursuant to the Environmental Indemnity Agreement), and shall cooperate and provide access to all areas of the Mortgaged Properties (subject to the rights of tenants under the Leases, other than the Property Operator under the Seniors Housing Facility Lease):
  - (A) during normal business hours;
  - (B) at such other reasonable time upon reasonable notice of not less than one (1) Business Day;
  - (C) at any time when exigent circumstances exist; or
  - (D) at any time after an Event of Default has occurred and is continuing; and
- (2) pay for reasonable costs or expenses incurred by Lender or its agents in connection with non-routine inspections (e.g., inspections for Repairs and/or Replacements) or in connection with any such inspections during an Event of Default.

## (e) Mortgaged Property Compliance with Laws.

#### Borrower shall:

- (1) comply in all material respects with Applicable Law and all recorded lawful covenants and agreements relating to or affecting any Mortgaged Property, including all laws, ordinances, statutes, rules and regulations, and covenants pertaining to construction of improvements on the Land, fair housing, and requirements for equal opportunity, anti-discrimination, and Leases;
- (2) procure and maintain all required permits, licenses, charters, registrations, and certificates necessary to comply with all zoning and land use statutes, laws, ordinances, rules and regulations, and all applicable health, fire, safety, and building codes and for the lawful use and operation of each Mortgaged Property, including certificates of occupancy, apartment licenses, or the equivalent;

- (3) comply with all Applicable Law that pertain to the maintenance and disposition of tenant security deposits;
- (4) at all times maintain records sufficient to demonstrate compliance with the provisions of this Section 6.02(e) (Compliance with Laws);
- (5) promptly after Borrower's or Property Operator's receipt or notification thereof, provide Lender copies of any building code or zoning violation from any Governmental Authority with respect to any Mortgaged Property; and
- (6) cooperate fully with Lender with respect to any proceedings before any court, board, or other Governmental Authority which may in any way affect the rights of Lender hereunder or any rights obtained by Lender under any of the other Loan Documents and, in connection therewith, permit Lender, at its election, to participate in any such proceedings.

# (f) Alterations to any Mortgaged Property.

No alteration, improvement, demolition, removal, or construction (collectively, "Alterations") shall be made to any Mortgaged Property without the prior written consent of Lender if:

- (1) such Alteration could reasonably be expected to adversely affect the value of such Mortgaged Property or its operation as a Multifamily Residential Property in substantially the same manner in which it is being operated on the date such property became Collateral;
- (2) the construction of such Alteration could reasonably be expected to result in interference to the occupancy of tenants of such Mortgaged Property such that tenants in occupancy with respect to five percent (5%) or more of the tenants under the Leases would be displaced or permitted to terminate their Leases or to abate the payment of all or any portion of their rent; or
- (3) such Alteration will be completed in more than twelve (12) months from the date of commencement or in the last year of the Term of this Master Agreement.

In addition, Borrower must obtain Lender's prior written consent to construct Alterations with respect to any Mortgaged Property costing in excess of, with respect to any Mortgaged Property, the number of units in such Mortgaged Property multiplied by \$5,000, but in any event, costs in excess of \$250,000, Borrower must give prior written notice to Lender of its intent to construct Alterations at any time with respect to any Mortgaged Property costing in excess of \$100,000; provided, however, that the preceding requirements shall not be applicable to Alterations made, conducted, or undertaken by Borrower as part of Borrower's routine maintenance and repair of the Mortgaged Properties as required by the Loan Documents (including any Repair or Replacement). Notwithstanding the foregoing, Borrower has the right to expand the Mortgaged Properties on the

terms set forth on Schedule 20 attached hereto.

#### (g) Licensing.

- (1) Borrower (A) shall maintain and operate, or shall cause Property Operator, if applicable, to maintain and operate, the Mortgaged Property as a Seniors Housing Facility, (B) shall maintain, or shall cause Property Operator, if applicable, to maintain, in good standing all Licenses, (C) shall renew or extend, or shall cause Property Operator, if applicable, to renew and extend, all such required Licenses, and (D) shall not fail, nor allow the failure by Property Operator, if applicable, to take any action necessary to keep all such Licenses in good standing and full force and effect. Borrower will, or shall cause Property Operator, if applicable, to provide Lender written notice within ten (10) days of Borrower's or Property Operator's receipt of any notice or order of a violation which may otherwise have an adverse impact on Borrower, Property Operator with respect to its operations at the Mortgaged Property, or the Mortgaged Property, its operations, or its compliance with licensing and regulatory requirements, except for minor violations noted in the routine inspections by Governmental Authorities that are being remedied in the ordinary course of business and that Borrower reasonably believes will be remedied as required by such Governmental Authorities.
- (2) If any License requirement is imposed upon the Mortgaged Property after the date the Mortgaged Property is added to the Collateral Pool, Borrower shall obtain, or shall cause the Property Operator, if applicable, to obtain, all Licenses required to lawfully operate the Mortgaged Property as a Seniors Housing Facility and shall maintain, or shall cause the Property Operator, if applicable, to maintain, such Licenses in full force and effect. Borrower acknowledges and agrees that all such Licenses are subject to the terms of this Master Agreement and the Loan Documents.
- (3) Without the prior written consent of Lender, Borrower shall not, and shall require Property Operator, if applicable, not to amend, modify, transfer, or otherwise change the Licenses.
- (4) Borrower shall promptly inform Lender in writing and shall cause Property Operator to promptly inform Lender in writing, if such party has actual knowledge of, and shall deliver to Lender copies of, (A) any written communications, complaints, orders, judgments, and other documents relating to the commencement of any litigation, rulemaking, or disciplinary proceeding or the promulgation of any proposed or final rule which would have, or may reasonably be expected to have, a Material Adverse Effect on the Mortgaged Property, on Borrower's or any Property Operator's ability to operate and manage any Mortgaged Property as a Seniors Housing Facility, or the Licenses necessary for the operation of a Seniors Housing Facility and/or any underlying License that may be necessary in order to obtain a License necessary for the operation of a Seniors Housing Facility, and (B) notice from any Governmental Authority having jurisdiction over Borrower or any Property Operator that (i) Borrower or Property Operator is being placed under regulatory supervision, (ii) any License related to the conduct of Borrower's or

Property Operator's, if applicable, business or the Mortgaged Property is to be suspended or revoked, or (iii) Borrower or Property Operator is to cease and desist any practice, procedure, or policy employed by Borrower or Property Operator in the conduct of its business, and such cessation would have, or may reasonably be expected to have, a Material Adverse Effect on the Mortgaged Property or on Borrower's or any Property Operator's ability to operate any Mortgaged Property as a Seniors Housing Facility, or the Licenses necessary for the operation of a Seniors Housing Facility and/or any underlying License that may be necessary in order to obtain a License necessary for the operation of a Seniors Housing Facility.

## (h) Medicaid Provider Agreement.

- (1) If neither any Borrower nor the applicable Property Operator with respect to a Mortgaged Property is a Medicaid Participant as of the Effective Date, Borrower shall notify Lender in writing thirty (30) days prior to such Borrower's or Property Operator's (with respect to the Mortgaged Property) submission of its request to participate in the Medicaid Program, and will provide Lender with copies of all material correspondence and documentation received from the Property Jurisdiction or any authorizing entity concerning its submission, reimbursement rates or eligibility as a Medicaid Participant. In the event that (a) more than five percent (5%) of the effective gross income from the Mortgaged Properties, in the aggregate, is derived from units relying on Medicaid payments, and (b) more than twenty percent (20%) of the effective gross income from any one Mortgaged Property is derived from units relying on Medicaid payments provided that the threshold shall be increased to twenty-five percent (25%) for the Mortgaged Property known as Brookdale Geary Street/Brookdale Grand Prairie, Borrower and the Property Operator for such Mortgaged Property, as applicable, shall execute a Medicaid reserve agreement and depositary agreement, each in such form as is customarily required by Lender.
- (2) The following provisions apply if a Medicaid Provider Agreement is in place as of the date the Mortgaged Property is added to the Collateral Pool or entered into at any time the Mortgaged Property is subject to this Master Agreement.
  - (A) Borrower and Property Operator shall comply with the terms and conditions of the Medicaid Provider Agreement and shall enforce the obligations of each Managed Care Organization or Governmental Authority under the applicable Medicaid Provider Agreement;
  - (B) Borrower and Property Operator shall maintain their respective compliance with the provider standards, including all conditions for participation, as required by the Managed Care Organization or the Governmental Authority, as applicable;
  - (C) Borrower or Property Operator, as applicable, shall not permit or allow (i) more than twenty percent (20%) of any one Mortgaged Property's

Page 69

effective gross income to be derived from funds paid to Borrower or Property Operator by a Governmental Authority or a Managed Care Organization, as applicable under a Medicaid Provider Agreement, provided that the threshold shall be increased to twenty-five percent (25%) for the Mortgaged Property known as Brookdale Geary Street/Brookdale Grand Prairie, or (ii) more than five percent (5%) of the aggregate Mortgaged Property's effective gross income to be derived from funds paid to Borrower or Property Operator by a Governmental Authority or a Managed Care Organization, as applicable, under a Medicaid Provider Agreement. Notwithstanding the foregoing, if Borrower or any Property Operator is a Medicaid Participant with respect to the Mortgaged Property, and if by reason of Applicable Law or regulation more than the income percentages set forth above is derived from funds paid to such Borrower or Property Operator by a Governmental Authority or a Managed Care Organization, Borrower and Property Operator shall take in a diligent and expeditious manner all reasonable steps necessary to comply with the preceding sentence to the extent permissible by Applicable Law or regulation;

- (D) without the prior written consent of Lender, Borrower and Property Operator shall not:
- (i) except as necessary to maintain its status as a Medicaid Provider, amend or otherwise modify the then-current Medicaid Provider Agreement;
  - (ii) terminate the then-current Medicaid Provider Agreement;
  - (iii) waive a default under the then-current Medicaid Provider Agreement; or
- (iv) enter into a new Medicaid Provider Agreement or, except as necessary to maintain its status as a Medicaid provider, renew or replace an existing Medicaid Provider Agreement; and
- (E) within ten (10) days after Borrower's or any Property Operator's receipt thereof, Borrower shall give Lender written notice of any notice or information received by Borrower or any Property Operator that indicates that:
  - (i) either Borrower or any Property Operator is in default under the terms of the Medicaid Provider Agreement;
  - (ii) the applicable Governmental Authority or Managed Care Organization intends to terminate or materially amend or modify the Medicaid Provider Agreement;

- (iii) Borrower or Property Operator has ceased to meet the provider standards required by the applicable Governmental Authority or Managed Care Organization;
- (iv) Borrower or Property Operator has received notice from any Governmental Authority or Managed Care Organization that the rates for services provided under the then-current Medicaid Provider Agreement will be adjusted; or
- (v) either Borrower or any Property Operator has been excluded from participation in any Governmental Health Care Program with respect to the Mortgaged Property or any other property.

## (i) Facility Operating Agreement.

- (1) The provisions of this Section 6.02(i)(1) (Facility Operating Agreement) apply to all Facility Operating Agreements other than a Seniors Housing Facility Lease and to all Property Operators other than a Property Operator under a Seniors Housing Facility Lease. Borrower shall comply with and shall enforce the obligations of each Property Operator under each Facility Operating Agreement. Without the prior written consent of Lender, Borrower shall not:
  - (A) modify, amend, supplement, or restate any Facility Operating Agreement unless required by any Governmental Authority in connection with maintaining, in good standing, all the Licenses, provided that Borrower provides immediate notice thereof to Lender along with all material correspondence with the applicable Governmental Authority as to why such modification, amendment, supplement or restatement is to be made;
    - (B) waive a default under any Facility Operating Agreement;
  - (C) waive any of Borrower's rights or fail to diligently pursue Borrower's remedies under the Facility Operating Agreement;
  - (D) add or release a property to or from any Facility Operating Agreement (other than in connection with a Release or Addition of a Mortgaged Property to the Collateral Pool which shall be governed by this Master Agreement); or
    - (E) violate the provisions of Section 11.02(c) (Facility Operating Agreement).
- (2) Within five (5) days of Borrower's receipt or delivery (or any Property Operator's receipt), Borrower shall provide Lender written notice of any notice or information received by Borrower or any Property Operator that indicates either Borrower

or any Property Operator is (A) in default under the terms of any Facility Operating Agreement, (B) amending, modifying, or terminating any Facility Operating Agreement, or (C) otherwise discontinuing its operation and management of the Mortgaged Property.

- (3) After Borrower receives notice (or otherwise has actual knowledge) of an Event of Default under the Loan Documents, it will not make any payment of fees under or pursuant to the Facility Operating Agreement without Lender's prior written consent.
- (4) Borrower shall cause each Property Operator, where applicable, to comply with the terms, conditions, provisions, requirements, and affirmative and negative covenants of this Master Agreement relating to the use and operation of the Mortgaged Property, including all terms, conditions, provisions, requirements, and affirmative and negative covenants set forth in this Master Agreement applicable to the organization, existence, and good standing of Property Operator necessary for the use and operation of the Mortgaged Property.

# (j) Change in Property Operator.

Each Property Operator and each Facility Operating Agreement must be approved in writing in advance by Lender. Borrower shall not remove or permit or suffer the removal of any Property Operator without the prior written consent of Lender and unless and until Lender has approved in writing a replacement Property Operator; provided, however, that Borrower may replace a Property Operator with an Affiliated Property Operator without the prior written consent of Lender, provided that (1) any Facility Operating Agreement or other similar agreement between Borrower and an Affiliated Property Operator is approved in writing by Lender, (2) Borrower and the new Affiliated Property Operator execute and deliver to Lender a SASA in form acceptable to Lender, subject to the provisions of Section 6.03(a) (Property Management), and (3) Borrower complies with the notice requirements set forth below. Each Facility Operating Agreement or other similar agreement between Borrower and a new Property Operator must be approved in writing in advance by Lender, and Borrower and the new Property Operator must execute and deliver to Lender a SASA in form required by Lender, subject to the provisions of Section 6.03(a) (Property Management). Without limiting Borrower's obligation (if any) to obtain Lender's consent pursuant to the second sentence of this Section 6.02(i), Borrower shall notify Lender in writing of any removal, replacement or name change of an Affiliated Property Operator or any change in an Affiliated Property Operator's place of incorporation or organization, which notice shall be given at least ten (10) Business days in advance of such removal, replacement, name change or change in Property Operator's place of incorporation or organization. Borrower agrees that Lender shall have the right to remove any Property Operator at any time if an Event of Default has occurred and is continuing, subject to the provisions of the SASA.

## (k) Contracts.

(1) Borrower may in the future enter into Contracts for the provision of additional goods or services at or otherwise in connection with the operation, use, or management of each Mortgaged Property. Borrower absolutely and unconditionally

pledges, grants a security interest in and assigns to Lender all of Borrower's right, title and interest in, to and under all existing and future Contracts, including Borrower's right, power and authority to modify the terms of, extend or terminate any such Contract. Until Lender gives notice to Borrower of Lender's exercise of its rights under this Master Agreement, Borrower shall have all right, power and authority granted to Borrower under any Contract (except as otherwise limited by this subsection or any other provision of this Master Agreement), including the right, power and authority to modify the terms of any Contract or extend or terminate any Contract. If an Event of Default has occurred and is continuing, and at the option of Lender, the permission given to Borrower pursuant to the preceding sentence to exercise all right, power and authority under Contracts shall terminate. Upon Lender's delivery of notice to Borrower of an Event of Default, Lender shall immediately have all right, power and authority granted to Borrower under any Contract, including the right, power and authority to modify the terms of, extend or terminate any such Contract. Borrower shall fully perform all of its obligations under the Contracts, and Borrower agrees not to assign, sell, pledge, transfer, mortgage or otherwise encumber its interests in any of the Contracts without the prior written approval of Lender. Each Contract entered into by Borrower subsequent to the date hereof, the average annual consideration of which, directly or indirectly, is at least \$50,000 shall provide: (A) that it shall be terminable for cause; and (B) that it shall be terminable, at Lender's option, upon the occurrence of an Event of Default.

- (2) Borrower shall provide notice to Lender immediately if a National Contract is terminated or expires and if the services or goods provided under such National Contract are not replaced so as to avoid a disruption or cessation of the same as a result of such termination or expiration.
- (3) If Borrower or a Mortgaged Property ceases to be entitled to the goods or services provided under a National Contract, or ceases to receive such goods or services and such goods or services are necessary to operate the Mortgaged Property, Borrower shall immediately cause substantially identical goods or services to be provided by a replacement counterparty so as to avoid any disruption in the operation of the Mortgaged Property with respect to the affected goods or services.

### (I) All Representations and Covenants Deemed Borrower Responsibility.

(1) Any act, action, term, condition, provision, requirement, or covenant required to be performed, or prohibited from being performed, by Borrower under the Loan Documents including with respect to (A) the use, management or operation of the Mortgaged Property, including any licensing, repair, reporting, or insurance requirements, and (B) the organization, existence, good standing or other entity-level requirements, shall be interpreted as requiring Borrower either to perform such act or action directly or to cause Property Operator, a property manager or other appropriate agent to perform such act or action. Any right or privilege assigned or delegated by Borrower or Property Operator to any other Person shall be construed as being accompanied by each relevant obligation or

restriction set forth in the Loan Documents or any Facility Operating Agreement, as applicable.

(2) In each instance that Borrower makes, or in the future renews or is deemed to renew, a representation, warranty, or covenant in this Master Agreement or the other Loan Documents regarding the condition, knowledge, acts, or omissions of Property Operator or any Property Operator Business Information, or the condition of the Mortgaged Property, Borrower does and shall do so with full knowledge, after due inquiry (including the due inquiry of and by Guarantor), of such information. Any reporting or compliance delay caused by Property Operator or Guarantor shall not excuse Borrower's timely performance of the terms of this Master Agreement or the other Loan Documents. Borrower acknowledges and agrees that Borrower's reliance upon incorrect or incomplete information received from Property Operator or Guarantor and the reporting of the same to Lender, whether or not Borrower had actual knowledge that such information was incorrect or incomplete and whether or not Borrower is otherwise in violation of the terms of this Master Agreement, shall not be (and none of Borrower, Property Operator, Guarantor, nor Key Principal shall assert) a defense to Lender's determination that an Event of Default has occurred or that Borrower (or Guarantor) has incurred personal liability as set forth in Article 3 (Personal Liability) of this Master Agreement.

## (m) Oil, Gas and Mineral Reservations.

- (1) Borrower covenants that it shall promptly notify Lender in writing if Borrower becomes aware of any proposed exercise of a counterparty's rights under a Mineral Rights Conveyance at any Mortgaged Property.
- (2) Borrower covenants that it shall not enter into, make, or consent to any new Mineral Rights Conveyance with respect to the Mortgaged Property without the prior written consent of Lender, Lender acknowledging that Lender shall have no right to consent to the assignment or transfer of a Mineral Rights Conveyance existing as of the Initial Effective Date if Borrower does not have the right to consent to such assignment or transfer under the applicable Mineral Rights Conveyance documents.
- (3) Borrower agrees to promptly notify Lender in writing in the event Borrower becomes aware of any actual damage to any Mortgaged Property as a result of or in any way relating to the exercise of any right under a Mineral Rights Conveyance.
- (4) Borrower agrees to promptly notify Lender in writing of any damage to the Mortgaged Properties occasioned by the exercise by the holder of any Mineral Conveyance Rights. If material damage occurs to the Mortgaged Properties or any improvements located thereon as a result of or in any way relating to the exercise of any right under any Mineral Rights Conveyance or any subsidence arising from any Mineral Rights Conveyance, then Borrower shall, within thirty (30) Business Days of such damage, elect to either (a) pay any amounts required to repair and restore such Mortgaged Property or any improvements located thereon, in a good and workmanlike manner, to the equivalent

of its original condition or condition immediately prior to the damage, or (b) release such Mortgaged Property from the Collateral Pool in accordance with the Mortgaged Property Release Schedule (including, without limitation, payment of the Release Price). Such Release shall be in accordance with all provisions of Schedule 10, including, without limitation, Sections (b)(1)(C) and (D) with respect to the provision of a Substitute Mortgaged Property where applicable.

### (n) Zoning.

If (i) a condemnation or casualty occurs with respect to any of the Mortgaged Properties known as Brookdale Corsicana, Brookdale Panama City and Brookdale Leesburg MC, and (ii) the improvements on any such Mortgaged Property cannot be reconstructed and operated as a Senior Housing Facility, pursuant to Applicable Law, then Borrower will be obligated to release such Mortgaged Property from the Collateral Pool in accordance with the Mortgaged Property Release Schedule (including, without limitation, payment of the Release Price) within thirty (30) days of such casualty or condemnation.

## (o) New York License Transfers.

- (1) For purposes of Sections 6.02(g)(3) and (j) of this Master Agreement, Lender shall be deemed to have approved (a) the Transfer or reissuance of the License for (i) the Brookdale Ithaca MC Mortgaged Property to CB Ithaca Operator, Inc., (ii) the Brookdale Niagara MC Mortgaged Property to CB Niagara Operator, Inc., and (iii) the Brookdale Clinton MC Mortgaged Property to CB Clinton Operator, Inc., and (b) each New Operator as a Property Operator, provided that Borrower shall provide the following to Lender:
  - (A) within ten (10) days after the date of each such Transfer or reissuance:
    - (i) copies of the reissued or Transferred Licenses,
  - (ii) copies of any Management Agreement entered into by such New Operator, which Management Agreement has been approved by Lender in accordance with Section 6.03(a), and
  - (iii) copies of any Operating Lease entered into between Borrower and such New Operator, which Operating Lease shall be satisfactory to Lender.
  - (B) within ten (10) days after Lender has delivered a form of SASA to Borrower:
  - (i) SASAs from such New Operator and any Manager for the Mortgaged Property, which SASAs shall be substantially the same form and

content as those SASAs delivered to Lender on the Effective Date and shall be duly executed and delivered by such New Operator and any Manager, as applicable, and Borrower, and

- (ii) customary corporate and licensing legal opinions related to such reissued or Transferred License and SASAs that are satisfactory to Lender.
- (2) In connection with Borrower's obligations under this Section 6.02(o), Borrower shall pay to Lender upon demand:
- (A) review fees for Lender's review of the items described in Section 6.02(l)(2) for each of the three Mortgaged Properties in the amounts of \$1,500 each; and
- (B) all of Lender's out-of-pocket costs (including reasonable attorneys' fees) incurred in reviewing, negotiating, and drafting the items described in Section 6.02(1)(2).

# (p) Brookdale Cypress Station.

As of the Initial Effective Date, the Mortgaged Property known as Brookdale Cypress Station has unoccupied units that had previously been leased to a third party and used as a hospice facility (the "Hospice Units"). Borrower shall have the right to either (a) utilize the Hospice Units as assisted living units, which Borrower represents requires no change in licensure, or (b) convert the Hospice Units to light memory care units, in all cases, provided that the following conditions are satisfied:

- (1) Borrower provides Lender with at least thirty (30) days prior written notice that it intends to put the Hospice Units back in service, and identifying the use of such units;
- (2) If any Alterations are required in connection with putting the Hospice Units back in service, Borrower complies with the terms of this Master Agreement with respect to the making of any such Alterations;
- (3) If any new Management Agreement or Operating Lease is entered into in conjunction with the reissued License, copies of any such Management Agreement or Operating Lease which shall be in substantially the same form and content as the Management Agreement or Operating Lease entered into by the applicable Property Operator as of the Initial Effective Date;

- (4) If required, a new SASA from the applicable Borrower and Property Operator in substantially the same form and content as those SASAs delivered to Lender;
- (5) If Borrower elects to convert the Hospice Unites into light memory care units, then prior to putting the Hospice Units into service, Borrower shall deliver to Lender copies of the reissued healthcare License together with customary corporate and licensing legal opinions related to such reissued License and SASAs, if applicable, that are satisfactory to Lender;
- (6) If applicable, Borrower will obtain any use or zoning permits necessary to operate the units and provide evidence that the Mortgaged Property known as Brookdale Cypress Station is not negatively impacted by the change in use; and
- (7) Borrower pays all of Lender's out-of-pocket costs (including reasonable attorneys' fees) incurred in reviewing, negotiating, and drafting the items described in Section 6.02(p).

# (q) Brookdale Ithaca AL

As of the Initial Effective Date, the Mortgaged Property known as Brookdale Ithaca AL contains an expansion building that is unoccupied, pending regulatory approval of the applicable licensing authority. From and after the Effective Date, Borrower shall use diligent, commercially reasonable efforts to pursue approval from the applicable licensing authority so that the healthcare License is reissued to include the expansion building and Borrower shall not allow any residents to reside in such expansion building until the reissued license is obtained. Within ten (10) days of the date of reissuance of such healthcare License, Borrower shall provide a copy of the same to Lender along with customary licensing legal opinions related to such reissued healthcare License. Until such healthcare License is reissued, Borrower shall provide an update to Lender simultaneously with the submission of its quarterly financials describing in reasonable detail the status of its efforts to obtain such reissued healthcare License and of any requirements of the applicable licensing authority. Borrower shall promptly respond to any inquiries of Lender for additional information regarding the status of the reissued healthcare License.

## (r) Brookdale W. Eisenhower Pkwy, Brookdale Lakeway AL/MC and Brookdale Northwest Hills

Borrower hereby covenants and agrees that, within one hundred eighty (180) days after the Initial Effective Date, it shall deliver to Lender evidence of the applicable Licensing Authority's renewal of the healthcare license for each of Brookdale W. Eisenhower Parkway, Brookdale Lakeway AL/MC and Brookdale Northwest Hills together with (A) a copy of the renewal license, and (B) a licensing opinion. Failure by

Borrower to deliver the foregoing to Lender within such one hundred eighty (180) day time period shall be an Event of Default under this Master Agreement; provided, however, that in the event that Borrower has not delivered to Lender evidence of the applicable Licensing Authority's renewal together with the related licensing opinion within one hundred eighty (180) days after the Initial Effective Date solely due to a delay on the part of the applicable Licensing Authority, Borrower shall not be in default hereunder for so long as Borrower causes Affiliated Property Operator to use reasonably diligent efforts to obtain each such consent from the applicable Licensing Authority together with the licensing opinion and, upon Lender's request, provides updates to Lender regarding the status.

### (s) Condominium Provisions.

# (1) Liens; Encumbrances.

Borrower shall not in any way consent to any pledge, sale, conveyance or encumbrance or the entry into a contract or agreement to pledge, sell, convey or encumber any of the common elements of the Condominium unless expressly agreed to in writing by Lender.

### (2) Condominium Assessments.

Notwithstanding Borrower's payment of annual assessments or special assessments levied under the terms of the Condominium Documents to provide any repairs to or maintenance of any of the common elements, Borrower shall deposit any Replacement Reserve Deposit and Repairs Escrow Deposit required pursuant to the terms of this Master Agreement.

### (t) Brookdale Santa Monica.

Borrower agrees to promptly notify Lender in writing in the event Borrower becomes aware of (i) any defaults under the Ground Lease, (ii) the intention of the ground lessor under the Ground Lease to encumber the Mortgaged Property known as Brookdale Santa Monica with a deed of trust on the ground lessor's fee interest, (iii) the ground lessor's rejection or threatened rejection in writing of any renewal of the Ground Lease, (iv) any condemnation or casualty with respect to the Mortgaged Property known as Brookdale Santa Monica, and/or (v) any other material matters related to the Ground Lease or the Mortgaged Property known as Brookdale Santa Monica.

## Section 6.03 Administration Matters Regarding the Property.

## (a) Property Management.

Notwithstanding any provisions to the contrary set forth herein, Lender hereby approves the Operating Lease and/or Management Agreement in effect as of the Initial Effective Date between Borrower and the applicable Affiliated Property Operator. From and after the Effective

Date, each Property Operator (other than an Affiliated Property Operator pursuant to this Section 6.03(a)) and each Facility Operating Agreement must be approved by Lender. In the event that the Facility Operating Agreement expires or is terminated (without limiting any obligation of Borrower to obtain Lender's consent to any termination or modification of the Facility Operating Agreement in accordance with the terms and provisions of the Loan Documents) or the renewal of Management Agreements relating to the Mortgaged Properties located in New York are not timely approved by the applicable Governmental Authority, Borrower shall promptly enter into a replacement facility operating agreement consented to in writing by Lender with a Property Operator that is approved in advance by Lender in writing, and, in the case of the Mortgaged Properties located in New York, approved in advance by the applicable Governmental Authority in writing. If the replacement property manager is an Affiliated Property Operator, then Lender (but not any Governmental Authority having jurisdiction in New York) shall be deemed to have approved such Affiliated Property Operator as a replacement property manager; and Lender's approval shall only be required in connection with the replacement management agreement. If, in connection with the making of the Advances, or at any later date, Lender waives in writing the requirement that Borrower enter into a written contract for the operation or management of a Mortgaged Property, and Borrower later elects to enter into a written contract or change the operation or management of such Mortgaged Property, or if Borrower transfers management of a Mortgaged Property, such new Property Operator (other than an Affiliated Property Operator) and any Facility Operating Agreement (including that with an Affiliated Property Operator) must be approved by Lender. As a condition to any approval of a Property Operator by Lender of or any Facility Operating Agreement pursuant to this Section 6.03(a) (Property Management), Borrower and such new Property Operator shall enter into a SASA.

## (b) Subordination of Fees by Property Operator.

All fees due to an Affiliated Property Operator in connection with the operation and management of the Mortgaged Property shall be subordinated in right to the prior payment in full of the Indebtedness. All fees due to a non-Affiliated Property Operator in connection with the operation and management of the Mortgaged Property shall be subordinated in right of payment to the prior payment in full of monthly debt service and funding of escrows and reserves as required under the Loan Documents, and the payment of all operating expenses and capital expenditures incurred in connection with the operation and management of the Mortgaged Property.

### (c) Property Condition Assessment.

If, in connection with any inspection of any Mortgaged Property, Lender determines that the condition of such Mortgaged Property has deteriorated (ordinary wear and tear excepted) since the Effective Date that such Mortgaged Property was added to the Collateral Pool, Lender may obtain, at Borrower's expense, a property condition assessment of each Mortgaged Property. Lender's right to obtain a property condition assessment pursuant to this Section 6.03(c) (Property Condition Assessment) shall be in addition to any other rights available to Lender under this Master Agreement in connection with any such deterioration. Any such inspection or property condition assessment may result in Lender requiring Additional Lender Repairs or Additional Lender Replacements as further described in Section 13.02(a)(9)(B) (Additional Lender

# ARTICLE 7 LEASES AND RENTS

## Section 7.01 Representations and Warranties.

The representations and warranties made by Borrower to Lender in this Section 7.01 (Leases and Rents – Representations and Warranties) are made as of each Effective Date and are true and correct except as disclosed on the Exceptions to Representations and Warranties Schedule.

## (a) Prior Assignment of Rents.

Borrower has not executed any:

- (1) prior assignment of Rents (other than an assignment of Rents securing prior indebtedness that has been paid off and discharged or will be paid off and discharged with the proceeds of the Initial Advance or a Future Advance); or
- (2) instrument which would prevent Lender from exercising its rights under this Master Agreement, the Security Instrument, or the SASA.

### (b) Prepaid Rents.

Borrower has not accepted, and does not expect to receive prepayment of, any Rents for more than one (1) month for the Seniors Housing Facility Lease or more than two (2) months under any other Lease prior to the due dates of such Rents.

### (c) Seniors Housing Facility Lease.

- (1) The Seniors Housing Facility Lease is in full force and effect and there is neither a default thereunder nor any condition that, with the passage of time or the giving of notice, or both, would constitute a default thereunder. No right or claim of rescission, offset, abatement, diminution, defense, or counterclaim has been asserted with respect to the Seniors Housing Facility Lease, and there is no existing condition that, with the passage of time or giving of notice, or both, would result in a right or claim of rescission, offset, abatement, diminution, defense, or counterclaim under the terms and provisions of the Seniors Housing Facility Lease. Borrower has performed and discharged all of the obligations on the part of Borrower to be performed and discharged pursuant to the terms set forth in the Seniors Housing Facility Lease.
- (2) The Seniors Housing Facility Lease has not been modified, amended or supplemented by either party thereto. The Property Operator has not been released, in whole or in part, from any of its obligations under the Seniors Housing Facility Lease. There has been no prior sale, transfer, assignment, hypothecation, or pledge of the Seniors

Housing Facility Lease (other than in connection with the Loan Documents) that is outstanding.

- (3) The Seniors Housing Facility Lease has an original term ending on or after the date ninety (90) days after the Maturity Date. Absent Lender's direction, the Property Operator cannot terminate the Seniors Housing Facility Lease for any reason prior to the payment in full of the Indebtedness.
- (4) There is no free rent, partial rent or rebate of rent required to be given by Borrower to Property Operator under the Seniors Housing Facility Lease. The Seniors Housing Facility Lease does not permit Property Operator to accept, and Property Operator has not accepted, prepayment of Rents more than two (2) months in advance (and Borrower has not accepted prepayment of Rents more than one (1) month in advance with respect to the Seniors Housing Facility Lease). Each payment due under the Seniors Housing Facility Lease is sufficient to pay the Debt Service Amounts (including Monthly Debt Service Payments, Taxes, Impositions, and any Replacement Reserve Deposits) in full on or prior to the due date thereof (without giving effect to any applicable grace periods) currently and throughout the term of this Master Agreement. Payments due under the Seniors Housing Facility Lease are payable without notice or demand, and without setoff, recoupment, abatement, or reduction.
- (5) Property Operator has no right or option pursuant to the Seniors Housing Facility Lease or otherwise to purchase all or any part of the Mortgaged Property, the leased premises or the building of which the leased premises are a part.
- (6) The Seniors Housing Facility Lease contains customary and enforceable provisions that render the rights and remedies of Borrower adequate for the enforcement and satisfaction of the Borrower's rights thereunder.
- (7) Borrower represents and warrants that it is the express intent of Borrower and Property Operator that the Seniors Housing Facility Lease constitute a lease under applicable real property laws and laws governing bankruptcy, insolvency, and creditors' rights generally, and that the sole interest of Property Operator in the Mortgaged Property is as a tenant under the Seniors Housing Facility Lease. The Seniors Housing Facility Lease is not intended to be deemed a guaranty.

### Section 7.02 Covenants.

### (a) Leases.

Borrower shall:

(1) comply with and observe all landlord obligations under all Leases, including landlord's obligations pertaining to the maintenance and disposition of tenant security deposits or any other refundable fees including entrance fees or community fees:

- (2) surrender possession of the applicable Mortgaged Property, including all Leases and all security deposits and prepaid Rents, immediately upon appointment of a receiver or Lender's entry upon and taking of possession and control of such Mortgaged Property, as applicable;
- (3) require that Affiliated Property Operator shall require all Residential Leases have initial lease terms of not less than one (1) month; and
- (4) promptly provide Lender a copy of any non-Residential Lease at the time such Lease is executed (subject to Lender's consent rights for Material Commercial Leases in Section 7.02(b) (Commercial Leases) and subject to Lender's consent rights for the Seniors Housing Facility Lease pursuant to Section 6.02(j) (Change in Property Operator) and the SASA), and, upon Lender's written request, promptly provide Lender a copy of any Residential Lease then in effect.

### (b) Commercial Leases.

- (1) With respect to Material Commercial Leases, Borrower shall not:
  - (A) enter into any Material Commercial Lease except with the prior written consent of Lender; or
- (B) terminate or adversely modify the terms (other than pursuant to the terms of the previously Lender Approved Material Commercial Lease) of any Material Commercial Lease (including any Material Commercial Lease in existence on the Effective Date), without the prior written consent of Lender.
- (2) With respect to any non-Material Commercial Lease, Borrower shall not:
- (A) except for leases that are entered into pursuant to unit conversions permitted pursuant to the last paragraph of Section 6.02(a) (Use of Property) and modifications to use permitted under Section 6.02(a)(1)(Use of Property) or approved in connection with Section 6.02(f), enter into any non-Material Commercial Lease that materially alters the use and type of operation of the premises subject to the Lease in effect as of the Effective Date or reduces the number or size of residential units at a Mortgaged Property; or
- (B) modify the terms of any non-Material Commercial Lease (including any non-Material Commercial Lease in existence on the Effective Date) in any way that materially alters the use and type of operation of the premises subject to such non-Material Commercial Lease in effect as of the Effective Date, reduces the number or size of residential units at a Mortgaged Property, or results in such non-Material Commercial Lease being deemed a Material Commercial Lease.

- (3) With respect to any Material Commercial Lease or non-Material Commercial Lease, Borrower shall use commercially reasonable efforts to cause the applicable tenant to provide within ten (10) days after a request by Lender, a certificate of estoppel, or if not provided by tenant within such ten (10) day period, Borrower shall provide such certificate of estoppel, certifying:
  - (A) that such Material Commercial Lease or non-Material Commercial Lease is unmodified and in full force and effect (or if there have been modifications, that such Material Commercial Lease or non-Material Commercial Lease is in full force and effect as modified and stating the modifications);
    - (B) the term of the Lease including any extensions thereto;
    - (C) the dates to which the Rent and any other charges hereunder have been paid by tenant;
    - (D) the amount of any security deposit delivered to Borrower as landlord;
  - (E) whether or not Borrower is in default (or whether any event or condition exists which, with the passage of time, would constitute an event of default) under such Lease;
    - (F) the address to which notices to tenant should be sent; and
    - (G) any other information as may be reasonably required by Lender.

### (c) Payment of Rents.

Borrower shall:

- (1) pay to Lender upon demand all Rents after an Event of Default has occurred and is continuing;
- (2) cooperate with Lender's efforts in connection with the assignment of Rents set forth in the Security Instrument and the SASA; and
- (3) not seek to collect any Rents prior to the due dates of such Rents (it being acknowledged that the sending of invoices for Rents by Borrower in the ordinary course shall not be deemed a violation of this Section 7.02(c)), and shall not accept Rent under: (a) any Lease (whether residential or non-residential) for more than two (2) months in advance; and (b) any Seniors Housing Facility Lease more than one (1) month in advance, except that Borrower may accept Rents not more than (3) months in advance under Leases for not more than ten percent (10%) of the units in the Collateral Pool, in the aggregate.

# (d) Assignment of Rents.

Borrower shall not:

- (1) perform any acts nor execute any instrument that would prevent Lender from exercising its rights under the assignment of Rents granted in the Security Instrument, the SASA, or in any other Loan Document; nor
  - (2) interfere with Lender's collection of such Rents.

### (e) Further Assignments of Leases and Rents.

Borrower shall execute and deliver any further assignments of Leases and Rents as Lender may reasonably require, and shall require Property Operator to execute and deliver any corresponding assignments in support thereof.

### (f) Options to Purchase by Tenants.

No Lease (whether a Residential Lease or a non-Residential Lease) shall contain an option to purchase, right of first refusal to purchase or right of first offer to purchase, except as set forth in the SASA, except as required by Applicable Law.

# (g) Special Covenants Regarding Seniors Housing Facility Lease.

### (1) Seniors Housing Facility Lease.

### (A) Borrower shall:

- (i) at all times fully perform, observe, and comply with all terms, covenants, and conditions of the Seniors Housing Facility Lease to be performed, observed, or complied with by Borrower as lessor under the Seniors Housing Facility Lease and do all things necessary to preserve and to keep unimpaired its rights thereunder;
- (ii) deliver to Lender, within five (5) days after Borrower's receipt, a true and correct copy of each written notice, demand, complaint, or request from Property Operator under, or with respect to, the Seniors Housing Facility Lease;
- (iii) simultaneously deliver to Lender a true and correct copy of each written notice, demand, complaint, or request that Borrower sends to Property Operator under, or with respect to, the Seniors Housing Facility Lease;
- (iv) to the extent not otherwise covered in Article 8 (Books and Records, Financial Reporting) of this Master Agreement, upon written

request from Lender, deliver to Lender a copy of all business plans, if any, received by Borrower and any other information reasonably requested by Lender;

- (v) enforce the terms, covenants and conditions contained in the Seniors Housing Facility Lease; and
- (vi) provide Property Operator with written notice of any changes to Monthly Debt Service Payments, Imposition Deposits, Monthly Replacement Reserve Deposits, or any other amounts due under the Loan Documents.
- (B) Borrower shall not:
  - (i) modify, amend, supplement, or restate the Seniors Housing Facility Lease either orally or in writing;
  - (ii) waive a default under the Seniors Housing Facility Lease;
- (iii) waive any of Borrower's rights or fail to diligently pursue Borrower's remedies under the Seniors Housing Facility Lease;
- (iv) add or release a property to or from any Seniors Housing Facility Lease (other than in connection with a Release or Addition of a Mortgaged Property to the Collateral Pool which shall be governed by this Master Agreement); or
  - (v) violate the provisions of Section 11.02(b)(3) (Name Change or Entity Conversion).

If, pursuant to the Seniors Housing Facility Lease, Property Operator requests (1) the consent of Borrower (in its capacity as lessor under the Seniors Housing Facility Lease) or Borrower's designee to any matter as to which, pursuant to the Seniors Housing Facility Lease, Borrower has discretion as to whether or not to grant its consent, (2) a waiver of any covenant or obligation of Property Operator under the Seniors Housing Facility Lease, or (3) a modification of the terms of the Seniors Housing Facility Lease (any of the foregoing, a "Seniors Housing Facility Lease Request"), Borrower shall give Lender prompt written notice of such Seniors Housing Facility Lease Request (together with such supporting information as may reasonably be required to consider such Seniors Housing Facility Lease Request, and such other information as Lender may reasonably request). Borrower shall not approve or consent to any Seniors Housing Facility Lease Request unless Lender has approved and consented in writing to such Seniors Housing Facility Lease Request.

(C) The Seniors Housing Facility Lease shall:

- (i) pursuant to the SASA, be subject and subordinate in all respects to the liens, terms, covenants and conditions of the Security Instrument and the other Loan Documents, and to all renewals, modifications, consolidations, replacements and extensions thereof, and to all advances which may hereafter be made pursuant to the Note, this Master Agreement, the Security Instrument and the other Loan Documents (including all sums advanced for the purposes of (1) protecting or further securing the lien of the Security Instrument, curing defaults by Borrower under the Loan Documents, or for any other purposes expressly permitted by this Master Agreement, the Security Instrument or the other Loan Documents, or (2) constructing, renovating, repairing, furnishing, fixturing, or equipping the Mortgaged Property); and
- (ii) provide that, in the event it shall be determined that the Seniors Housing Facility Lease is not a lease under applicable real property laws or under laws governing bankruptcy, insolvency, and creditors' rights generally, and that the interest of Property Operator in the Mortgaged Property is other than that of tenant under the Seniors Housing Facility Lease, then the Property Operator's interest in the Mortgaged Property, however characterized, shall continue to be subject and subordinate to the lien, terms, and conditions of the Security Instrument, and Borrower's fee interest in the Mortgaged Property, on all the same terms and conditions as contained in the Seniors Housing Facility Lease as of the date the Mortgaged Property was added to the Collateral Pool.
- (D) The Seniors Housing Facility Lease shall provide that Borrower shall continue to have complete access as long as the Mortgaged Property is part of the Collateral Pool to the organizational, financial, and operational information and documentation of Property Operator in every respect as it relates to this Master Agreement, the Mortgaged Property, and the Seniors Housing Facility Lease (collectively, the "**Property Operator Business Information**"). Borrower shall continue to be fully informed regarding the Property Operator Business Information to the same extent as if Borrower were the day-to-day operator of the Mortgaged Property and the business activities thereon.

## (2) Seniors Housing Facility Lease Estoppel.

With respect to any Seniors Housing Facility Lease, Borrower shall cause Property Operator to provide as of the date the Mortgaged Property is added to the Collateral Pool, within ten (10) days after a request by Lender), an Operator Estoppel Certificate, or if not provided by Property Operator within such ten (10) day period, Borrower shall provide a certificate of estoppel (and the Seniors Housing Facility Lease shall so empower Borrower as Property Operator's attorney-in-fact) substantially in the form of the Operator Estoppel Certificate.

### Section 7.03 Administration Regarding Leases and Rents.

### (a) Material Commercial Lease Requirements.

Each Material Commercial Lease, including any renewal or extension of any Material Commercial Lease in existence as of the Effective Date, shall provide, directly or pursuant to a subordination, non-disturbance and attornment agreement approved by Lender, that:

- (1) the tenant shall, upon written notice from Lender after the occurrence of an Event of Default, pay all Rents payable under such Lease to Lender:
  - (2) such Lease and all rights of the tenant thereunder are expressly subordinate to the lien of the Security Instrument;
- (3) the tenant shall attorn to Lender and any purchaser at a Foreclosure Event (such attornment to be self-executing and effective upon acquisition of title to the Mortgaged Property by any purchaser at a Foreclosure Event or by Lender in any manner):
- (4) the tenant agrees to execute such further evidences of attornment as Lender or any purchaser at a Foreclosure Event may from time to time request; and
- (5) such Lease shall not terminate as a result of a Foreclosure Event unless Lender or any other purchaser at such Foreclosure Event affirmatively elects to terminate such Lease pursuant to the terms of the subordination, non-disturbance and attornment agreement.

## (b) Residential Lease Form.

All Residential Leases entered into from and after the Effective Date shall be on forms approved by Lender with such changes, without Lender's consent, as necessary to comply with Applicable Law or as are immaterial but necessary for business purposes; provided that any changed lease forms shall be delivered to Lender upon implementation. Except to the extent prohibited by Applicable Law, any Lease entered into by Property Operator will be subject and subordinate to the Seniors Housing Facility Lease and will not relieve the Property Operator of its obligations under the Seniors Housing Facility Lease.

### (c) Seniors Housing Facility Lease Structure Consideration.

The agreements set forth in this Master Agreement constitute a material portion of the consideration for Lender agreeing to make the Advances and permit the Seniors Housing Facility Lease operating structure described in the Seniors Housing Facility Lease.

# ARTICLE 8 BOOKS AND RECORDS; FINANCIAL REPORTING

### Section 8.01 Representations and Warranties.

The representations and warranties made by Borrower to Lender in this Section 8.01 (Books and Records; Financial Reporting – Representations and Warranties) are made as of each Effective Date and are true and correct except as disclosed on the Exceptions to Representations and Warranties Schedule.

### (a) Financial Information.

All financial statements and data, including statements of cash flow and income and operating expenses, that have been delivered to Lender in respect of the Mortgaged Properties:

- (1) are true, complete, and correct in all material respects; and
- (2) accurately represent the financial condition of the Mortgaged Properties and present fairly the financial condition of Borrower and Guarantor as of the date set forth therein.

### (b) No Change in Facts or Circumstances.

All information in the Loan Application and in all financial statements, rent rolls, reports, certificates, and other documents submitted in connection with the Loan Application are complete and accurate in all material respects. There has been no material adverse change in any fact or circumstance that would make any such information incomplete or inaccurate.

### Section 8.02 Covenants.

## (a) Obligation to Maintain Accurate Books and Records; Access; Discussions with Officers and Accountants.

- (1) Borrower shall keep and maintain at all times at the Mortgaged Property, the property management agent's offices, Borrower's General Business Address, or Property Operator's General Business Address, as applicable, and, upon Lender's written request, shall make available to Lender at the Land:
  - (A) complete and accurate books of account and records (including copies of supporting bills and invoices) adequate to reflect correctly the operation of the Mortgaged Property; and
  - (B) copies of all written contracts, Leases and other instruments that affect Borrower, Property Operator (with respect to the Mortgaged Property), or the Mortgaged Property.

- (2) To the extent permitted by Applicable Law and subject to the provisions of Section 6.02(d) (Property Inspections), Borrower shall permit Lender to:
  - (A) inspect, make copies and abstracts of, and have reviewed, at no expense to Borrower except in the case of non-routine inspections or if an Event of Default exists, such of Borrower's books and records as may relate to the obligations of Borrower under this Master Agreement and the other Loan Documents or the Mortgaged Properties.
  - (B) at any time discuss Borrower's affairs, finances, and accounts with Senior Management or Property Operators and independent public accountants;
  - (C) discuss the Mortgaged Properties' conditions, operation, or maintenance with the Property Operator, the officers, and employees of Borrower, Guarantor, and Key Principal; and
  - (D) receive any other information that Lender reasonably deems necessary or relevant in connection with any Loan Document or the obligations of Borrower under this Master Agreement from the officers and employees of such Borrower.
  - (3) Borrower shall promptly inform Lender in writing of:
  - (A) the occurrence of any act, omission, change, or event that has, or would have, a Material Adverse Effect, subsequent to the date of the most recent financial statements of Borrower delivered to Lender pursuant to Section 8.02 (Books and Records; Financial Reporting Covenants); and
    - (B) any material change in Borrower's accounting policies or financial reporting practices.

### (b) Items to Furnish to Lender.

Subject to Privacy Laws, Borrower shall furnish to Lender the following, certified as true, complete, and accurate, in all material respects, by an individual having authority to bind Borrower (or Operator, if any, other than a Waived Operator, or Guarantor, as applicable), in such form and with such detail as Lender reasonably requires

- (1) Within sixty (60) days after the end of each Calendar Quarter, a statement of income and expenses of Operator, if any (other than a Waived Operator) and Key Principal and Guarantor on a Calendar Quarter basis as of the end of each Calendar Quarter;
- (2) within forty-five (45) days after the end of each Calendar Quarter, a statement of income and expenses of each Mortgaged Property on a Calendar Quarter basis as of the end of each Calendar Quarter. Simultaneously with delivery of the items set forth

above, Borrower shall submit its so-called "Revenue By Payor Source" Medicaid report individually for each Mortgaged Property. Borrower shall report Medicaid on such statements in the same way it reports Medicaid as of the Initial Effective Date;

- (3) within one hundred twenty (120) days after the end of each Calendar Year:
- (A) for any Mortgaged Property, and any Guarantor that is an entity, a statement of income and expenses and a statement of cash flows for such Calendar Year;
- (B) For (i) any individual that is a (x) Borrower, (y) Property Operator (in connection with the operation of the Mortgaged Property) or (z) Guarantor, or (ii) a trust established for estate-planning purposes, a personal financial statement for such Calendar Year
- (C) when requested in writing by Lender, balance sheet(s) showing all assets and liabilities of Borrower, any Property Operator (in connection with the operation of the Mortgaged Property), and Guarantor and a statement of all contingent liabilities require to be reported under GAAP as of the end of such Calendar Year;
- (D) if an energy consumption metric for the Mortgaged Property is required to be reported to any Governmental Authority, the Fannie Mae Energy Performance Metrics report, as generated by ENERGY STAR® Portfolio Manager, for the Mortgaged Property for such Calendar Year, which report must include the ENERGY STAR score, the Source Energy Use Intensity (EUI), the month and year ending period for such ENERGY STAR score and such Source Energy Use Intensity, and the ENERGY STAR Portfolio Manager Property Identification Number; provided that, if the Governmental Authority does not require the use of ENERGY STAR Portfolio Manager for the reporting of the energy consumption metric and Borrower does not use ENERGY STAR Portfolio Manager, then Borrower shall furnish to Lender the Source Energy Use Intensity for the Mortgaged Property for such Calendar Year;
  - (E) an Annual Certification (Borrower) in the form attached as Exhibit G;
  - (F) an Annual Certification (Guarantor) in the form attached as Exhibit H;
- (G) an accounting of all security deposits held pursuant to all Leases, including the name of the institution (if any) and the names and identification numbers of the accounts (if any) in which such security deposits are held and the name of the person to contact at such financial institution, along with any authority or release necessary for Lender to access information regarding such accounts;

### (H) written confirmation of:

- (i) any changes occurring since the Effective Date (or that no such changes have occurred since the Effective Date) in (1) the direct owners of Borrower, (2) the indirect owners (and any non-member managers) of Borrower that Control Borrower or own a Restricted Ownership Interest in Borrower (excluding any Publicly-Held Corporations or Publicly-Held Trusts or their direct or indirect owners), or (3) the indirect owners of Borrower that hold twenty-five percent (25%) or more of the ownership interests in Borrower (excluding any Publicly-Held Corporations or Publicly-Held Trusts or their direct or indirect owners), and their respective interests:
- (ii) the names of all officers and directors of (1) any Borrower which is a corporation, (2) any corporation which is a general partner of any Borrower which is a partnership, or (3) any corporation which is the managing member or non-member manager of any Borrower which is a limited liability company;
- (iii) the names of all managers who are not members of (1) any Borrower which is a limited liability company, (2) any limited liability company which is a general partner of any Borrower which is a partnership, or (3) any limited liability company which is the managing member or non-member manager of any Borrower which is a limited liability company;
- (iv) any changes occurring since the Effective Date (or that no such changes have occurred since the Effective Date) in (1) the direct owners of Affiliated Property Operator, (2) the indirect owners (and any non-member managers) of Affiliated Property Operator that Control Affiliated Property Operator (excluding any Publicly-Held Corporations or Publicly-Held Trusts or their direct or indirect owners), or (3) the indirect owners of Affiliated Property Operator that hold twenty-five percent (25%) or more of the ownership interests in Affiliated Property Operator (excluding any Publicly-Held Corporations or Publicly-Held Trusts or their direct or indirect owners), and their respective interests;
- (v) the names of all officers and directors of (1) any Affiliated Property Operator that is a corporation, (2) any corporation which is a general partner of any Affiliated Property Operator which is a partnership, or (3) any corporation which is the managing member or non-member manager of any Property Operator which is a limited liability company; and
- (vi) the names of all managers who are not members of (1) any Property Operator which is a limited liability company, (2) any limited liability company which is a general partner of any Affiliated Property

Operator which is a partnership, or (3) any limited liability company which is the managing member or non-member manager of any Affiliated Property Operator which is a limited liability company;

- (I) if not already provided pursuant to Section 8.02(b)(1) (Items to Furnish to Lender) above, a statement of income and expenses for the Mortgaged Property on a year-to-date basis as of the end of each Calendar Year;
- (4) within forty-five (45) days after the end of each Calendar Quarter, and at any other time upon Lender's written request, a rent schedule for the Mortgaged Property showing the name of each tenant and for each tenant, the space occupied, the lease expiration date, the lease term, the rent payable for the current month, the date through which rent has been paid, and any related information requested by Lender;
- (5) within ten (10) Business Days after Borrower's receipt, copies of all inspection reports, surveys, reviews and certifications prepared by, for, or on behalf of any licensing or regulatory authority relating to the Mortgaged Property and any legal actions, orders, notices, or reports relating to the Mortgaged Property issued by the applicable regulatory or licensing authorities, which in any instance would cause any Borrower to be in noncompliance with any term or covenant in this Master Agreement; provided, however, that within ten (10) Business Days after Borrower's receipt, Borrower will deliver copies of the annual license surveys prepared by, for, or on behalf of any licensing or regulatory authority relating to the Mortgaged Property;
- (6) within ten (10) days after submission, copies of all incident reports submitted by or on behalf of Borrower or any Property Operator to any liability insurance carrier or any elderly affairs, regulatory or licensing authority; and
- (7) upon Lender's written request (but, absent an Event of Default, no more frequently than once in any six (6) month period):
  - (A) any item described in Section 8.02(b)(1) or Section 8.02(b)(2) (Items to Furnish to Lender) in connection with the operation of the Mortgaged Property, if any, certified as true, complete, and accurate by an individual having authority to bind Borrower or such Property Operator;
  - (B) a property management or leasing report for the Mortgaged Property, showing the number of rental applications received from tenants or prospective tenants and deposits received from tenants or prospective tenants, and any other information requested by Lender;
  - (C) a statement of income and expenses for the Mortgaged Property on a year-to-date basis as of the end of each month for such period as requested by Lender, which statement shall be delivered within thirty (30) days after the end of such month requested by Lender;

(D) a statement of real estate owned directly or indirectly by Borrower, Affiliated Property Operator, and Guarantor for such period as requested by Lender, which statement shall be delivered within thirty (30) days after the end of such month requested by Lender;

### (E) a statement that identifies:

- (i) the direct owners of Borrower and Affiliated Property Operator and their respective interests;
- (ii) the indirect owners (and any non-member managers) of Borrower that Control Borrower or own a Restricted Ownership Interest in Borrower (excluding any Publicly-Held Corporations or Publicly-Held Trusts or their direct or indirect owners) and their respective interests;
- (iii) the indirect owners of Borrower that hold twenty-five percent (25%) or more of the ownership interests in Borrower (excluding any Publicly-Held Corporations or Publicly-Held Trusts or their direct or indirect owners) and their respective interests;
- (iv) the indirect owners (and any non-member managers) of Affiliated Property Operator that Control Affiliated Property Operator (excluding any Publicly-Held Corporations or Publicly-Held Trusts or their direct or indirect owners) and their respective interests; and
- (v) the indirect owners of Affiliated Property Operator that hold twenty-five percent (25%) or more of the ownership interests in Affiliated Property Operator (excluding any Publicly-Held Corporations or Publicly-Held Trusts or their direct or indirect owners) and their respective interests;
- (F) copies of all reports relating to the services and operations of the Mortgaged Property, including, if applicable, Medicaid cost reports and records relating to account balances due to or from Third Party Payments; and
- (G) within ten (10) days after submission to Borrower by any Property Operator, if any, the financial statements, reports, documents, communications, and information delivered to Borrower by any Property Operator pursuant to a Facility Operating Agreement, to the extent not otherwise provided under this Master Agreement.

## (c) Audited Financials.

In the event Borrower, any Property Operator, or Guarantor receives or obtains any audited financial statements and such financial statements are required to be delivered to Lender under Section 8.02(b) (Items to Furnish to Lender), Borrower shall deliver or cause to be delivered to

Lender the audited versions of such financial statements.

## (d) Delivery of Books and Records.

If an Event of Default has occurred and is continuing, Borrower shall deliver to Lender, upon written demand, all books and records relating to the Mortgaged Property or its operation.

### Section 8.03 Administration Matters Regarding Books and Records and Financial Reporting.

## (a) Lender's Right to Obtain Audited Books and Records.

Lender may require that Borrower's, Property Operator's (in connection with the operation of the Mortgaged Property), books and records be audited, at Borrower's expense, by an independent certified public accountant selected by Lender in order to produce or audit any statements, schedules, and reports of Borrower, Property Operator (in connection with the operation of the Mortgaged Property), or the Mortgaged Property required by Section 8.02 (Books and Records; Financial Reporting – Covenants), if

- (1) Borrower fails to provide in a timely manner the statements, schedules, and reports required by Section 8.02 (Books and Records; Financial Reporting Covenants) and, thereafter, Borrower or Guarantor fails to provide such statements, schedules and reports within the cure period provided in Section 14.01(c) (Events of Default Subject to Extended Cure Period or Release);
- (2) the statements, schedules, and reports submitted to Lender pursuant to Section 8.02 (Books and Records; Financial Reporting Covenants) are not full, complete, and accurate in all material respects as determined by Lender and, thereafter, Borrower or Guarantor fails to provide such statements, schedules, and reports within the cure period provided in Section 14.01(c) (Events of Default Subject to Extended Cure Period or Release); or
  - (3) an Event of Default has occurred and is continuing.

Notwithstanding the foregoing, the ability of Lender to require the delivery of audited financial statements shall be limited to not more than once per Borrower's fiscal year so long as no Event of Default has occurred during such fiscal year (or any event which, with the giving of written notice or the passage of time, or both, would constitute an Event of Default has occurred and is continuing). Borrower shall cooperate with Lender in order to satisfy the provisions of this Section 8.03(a) (Lender's Right to Obtain Audited Books and Records). All related costs and expenses of Lender shall become due and payable by Borrower within ten (10) Business Days after demand therefor.

### (b) Credit Reports; Credit Score.

No more often than once in any twelve (12) month period, Lender is authorized to obtain a credit report (if applicable) on each of Borrower, Affiliated Property Operator, and Guarantor, the cost of which report shall be paid by Borrower. Lender is authorized to obtain a Credit Score (if applicable) for Borrower, Affiliated Property Operator, or Guarantor at any time at Lender's expense.

# ARTICLE 9 INSURANCE

## Section 9.01 Representations and Warranties.

The representations and warranties made by Borrower to Lender in this Section 9.01 (Insurance – Representations and Warranties) are made as of each Effective Date and are true and correct except as disclosed on the Exceptions to Representations and Warranties Schedule.

# (a) Compliance with Insurance Requirements.

Borrower is in compliance with Lender's insurance requirements (or has obtained a written waiver from Lender for any non-compliant coverage) and has timely paid all premiums on all required insurance policies. With respect to each Mortgaged Property, Borrower has delivered to Lender certificates of insurance and duplicate original Insurance Policies currently in effect as of the date such Mortgaged Property was added to the Collateral Pool.

## (b) Property Condition.

Except as disclosed in any property condition assessment report provided to Lender prior to the date hereof:

- (1) No Mortgaged Property has been damaged by fire, water, wind, or other cause of loss; or
- (2) if previously damaged, any previous damage to any Mortgaged Property has been repaired and such Mortgaged Property has been fully restored.

## Section 9.02 Covenants.

### (a) Insurance Requirements.

As required by Lender and Applicable Law, and as may be modified from time to time, Borrower shall:

(1) keep the Improvements insured at all times against any hazards, which insurance shall include coverage against loss by fire and all other perils insured by the "special causes of loss" coverage form, general boiler and machinery coverage, business

income coverage, and flood (if any of the Improvements are located in an area identified by the Federal Emergency Management Agency (or any successor) as an area having special flood hazards and to the extent flood insurance is available in that area), and may include sinkhole insurance, mine subsidence insurance, earthquake insurance, terrorism insurance, windstorm insurance and, if any Mortgaged Property does not conform to applicable building, zoning, or land use laws, ordinance and law coverage;

- (2) maintain at all times commercial general liability insurance, umbrella liability insurance, worker's compensation insurance, auto liability insurance, and such other liability, errors and omissions, and fidelity insurance coverage; and professional liability insurance covering errors and omissions for medical malpractice, all types of abuse, and any service where healthcare is provided; and
- (3) maintain builder's risk and public liability insurance, and other insurance in connection with completing the Repairs or Replacements, as applicable.

## (b) Delivery of Policies, Renewals, Notices, and Proceeds.

### Borrower shall:

- (1) cause all insurance policies (including any policies not otherwise required by Lender) which can be endorsed with standard non-contributing, non-reporting mortgagee clauses making loss payable to Lender (or Lender's assigns) to be so endorsed;
- (2) promptly deliver to Lender a copy of all renewal and other notices received by Borrower with respect to the policies and all receipts for paid premiums;
- (3) deliver evidence, in form and content acceptable to Lender, that each Insurance Policy under this Article 9 (Insurance) has been renewed not less than fifteen (15) days prior to the applicable expiration date, and (if such evidence is other than an original or duplicate original of a renewal policy) deliver the original or duplicate original of each renewal policy (or such other evidence of insurance as may be required by or acceptable to Lender) in form and content acceptable to Lender within ninety (90) days after the applicable expiration date of the original Insurance Policy;
  - (4) provide immediate written notice to the insurance company and to Lender of any event of loss;
  - (5) execute such further evidence of assignment of any insurance proceeds as Lender may require; and
- (6) provide immediate written notice to Lender of Borrower's or Property Operator's receipt of any insurance proceeds under any Insurance Policy required by Section 9.02(a)(1) (Insurance Requirements) above and, if requested by Lender, deliver to

Lender all of such proceeds received by Borrower or Property Operator to be applied by Lender in accordance with this Article 9 (Insurance).

## Section 9.03 Administration Matters Regarding Insurance.

# (a) Lender's Ongoing Insurance Requirements.

Borrower acknowledges that Lender's insurance requirements may change from time to time. All insurance policies and renewals of insurance policies required by this Master Agreement shall be:

- (1) in the form and with the terms required by Lender;
- (2) in such amounts, with such maximum deductibles and for such periods required by Lender; and
- (3) issued by insurance companies satisfactory to Lender.

BORROWER ACKNOWLEDGES THAT ANY FAILURE OF BORROWER TO COMPLY WITH THE REQUIREMENTS SET FORTH IN Section 9.02(a) (Insurance Requirements) OR Section 9.02(b)(3) (Delivery of Policies, Renewals, Notices, and Proceeds) ABOVE SHALL PERMIT LENDER TO PURCHASE THE APPLICABLE INSURANCE AT BORROWER'S COST. SUCH INSURANCE MAY, BUT NEED NOT. PROTECT BORROWER'S INTERESTS. THE COVERAGE THAT LENDER PURCHASES MAY NOT PAY ANY CLAIM THAT BORROWER MAKES OR ANY CLAIM THAT IS MADE AGAINST BORROWER IN CONNECTION WITH ANY MORTGAGED PROPERTY. IF LENDER PURCHASES INSURANCE FOR ANY MORTGAGED PROPERTY AS PERMITTED HEREUNDER, BORROWER WILL BE RESPONSIBLE FOR THE COSTS OF THAT INSURANCE, INCLUDING INTEREST AT THE DEFAULT RATE AND ANY OTHER CHARGES LENDER MAY IMPOSE IN CONNECTION WITH THE PLACEMENT OF THE INSURANCE UNTIL THE EFFECTIVE DATE OF THE CANCELLATION OR THE EXPIRATION OF THE INSURANCE. THE COSTS OF THE INSURANCE SHALL BE ADDED TO BORROWER'S TOTAL OUTSTANDING BALANCE OR OBLIGATION AND SHALL CONSTITUTE ADDITIONAL INDEBTEDNESS. THE COSTS OF THE INSURANCE MAY BE MORE THAN THE COST OF INSURANCE BORROWER MAY BE ABLE TO OBTAIN ON ITS OWN. BORROWER MAY LATER CANCEL ANY INSURANCE PURCHASED BY LENDER, BUT ONLY AFTER PROVIDING EVIDENCE THAT BORROWER HAS OBTAINED INSURANCE AS REQUIRED BY THIS MASTER AGREEMENT AND THE OTHER LOAN DOCUMENTS.

### (b) Application of Proceeds on Event of Loss.

(1) Upon an event of loss, Lender may, at Lender's option:

- (A) hold such proceeds to be applied to reimburse Borrower for the cost of Restoration (in accordance with Lender's then-current policies relating to the restoration of casualty damage on similar multifamily residential properties); or
- (B) apply such proceeds to the payment of the Indebtedness, whether or not then due; <u>provided</u>, <u>however</u>, Lender shall not apply insurance proceeds to the payment of the Indebtedness and shall require Restoration pursuant to Section 9.03(b)(1)(A) (Application of Proceeds on Event of Loss) if all of the following conditions are met:
  - (i) no Potential Event of Default or Event of Default has occurred and is continuing;
  - (ii) Lender determines that the combination of insurance proceeds and amounts provided by Borrower will be sufficient funds to complete the Restoration;
  - (iii) Lender determines that after completion of the Restoration (1) the Net Operating Income from the applicable Mortgaged Property will be sufficient to support the Debt Service Coverage Ratio set forth in the definition of Individual Property Coverage and LTV Tests (on a pro forma basis), and (2) the Loan to Value Ratio of such Mortgaged Property will be no greater than the Loan to Value Ratio immediately prior to the event of loss, but in no event greater than ninety percent (90%);
  - (iv) Lender determines that the Restoration will be completed before the earlier of (1) one year before the latest Maturity Date of any Advance Outstanding, or (2) one year after the date of the loss or casualty; and
  - (v) Borrower provides Lender, upon written request, evidence of the availability during and after the Restoration of the insurance required to be maintained pursuant to this Master Agreement.

After the completion of Restoration in accordance with the above requirements, as determined by Lender, the balance, if any, of such proceeds shall be returned to Borrower.

(2) Notwithstanding the foregoing, if any loss is estimated to be in an amount equal to or less than \$100,000, Lender shall not exercise its rights and remedies as power-of-attorney herein and shall allow Borrower to make proof of loss, to adjust and compromise any claims under policies of property damage insurance, to appear in and prosecute any action arising from such policies of property damage insurance, and to collect and receive the proceeds of property damage insurance; provided that each of the following conditions shall be satisfied:

- (A) Borrower shall immediately notify Lender of the casualty giving rise to the claim;
- (B) no Potential Event of Default or Event of Default has occurred and is continuing;
- (C) the Restoration will be completed before the earlier of (i) one year before the Termination Date, or (ii) one year after the date of the loss or casualty;
- (D) Lender determines that the combination of insurance proceeds and amounts provided by Borrower will be sufficient funds to complete the Restoration;
- (E) all proceeds of property damage insurance shall be issued in the form of joint checks to Borrower and Lender;
  - (F) all proceeds of property damage insurance shall be applied to the Restoration;
- (G) Borrower shall deliver to Lender evidence satisfactory to Lender of completion of the Restoration and obtainment of all lien releases;
- (H) Borrower shall have complied to Lender's satisfaction with the foregoing requirements on any prior claims subject to this provision, if any; and
- (I) Lender shall have the right to inspect the applicable Mortgaged Property (subject to the rights of tenants under the Leases, other than the Seniors Housing Facility Lease).
- (3) If Lender elects to apply insurance proceeds to the Indebtedness in accordance with the terms of this Master Agreement, Borrower shall not be obligated to restore or repair the applicable Mortgaged Property. Rather, Borrower shall restrict access to the damaged portion of such Mortgaged Property and, at its expense and regardless of whether such costs are covered by insurance, clean up any debris resulting from the casualty event, and, if required or otherwise permitted by Lender, demolish or raze any remaining part of the damaged Mortgaged Property to the extent necessary to keep and maintain the Mortgaged Property in a safe, habitable and marketable condition. Nothing in this Section 9.03(b) (Application of Proceeds on Event of Loss) shall affect any of Lender's remedial rights against Borrower in connection with a breach by Borrower of any of its obligations under this Master Agreement or under any Loan Document, including any failure to timely pay Monthly Debt Service Payments or maintain the insurance coverage(s) required by this Master Agreement.

### (c) Payment Obligations Unaffected.

The application of any insurance proceeds to the Indebtedness shall not extend or postpone

the Maturity Date, or the due date or the full payment of any Monthly Debt Service Payment, Monthly Replacement Reserve Deposit, or any other installments referred to in this Master Agreement or in any other Loan Document. Notwithstanding the foregoing, if Lender applies insurance proceeds to the Indebtedness in connection with a casualty of less than an entire Mortgaged Property, then Lender shall permit an adjustment to the Monthly Debt Service Payments that become due and owing thereafter, based on the Underwriting and Servicing Requirements.

### (d) Foreclosure Sale.

If a Mortgaged Property is transferred pursuant to a Foreclosure Event or Lender otherwise acquires title to a Mortgaged Property, Borrower acknowledges that Lender shall automatically succeed to all rights of Borrower in and to any insurance policies and unearned insurance premiums applicable to such Mortgaged Property and in and to the proceeds resulting from any damage to such Mortgaged Property prior to such Foreclosure Event or such acquisition.

## (e) Appointment of Lender as Attorney-In-Fact.

Borrower hereby authorizes and appoints Lender as attorney-in-fact pursuant to Section 14.03(c) (Appointment of Lender as Attorney-In-Fact).

# ARTICLE 10 CONDEMNATION

### Section 10.01 Representations and Warranties.

The representations and warranties made by Borrower to Lender in this Section 10.01 (Condemnation – Representations and Warranties) are made as of each Effective Date and are true and correct except as disclosed on the Exceptions to Representations and Warranties Schedule.

## (a) Prior Condemnation Action.

No part of any Mortgaged Property has been taken in connection with a Condemnation Action.

# (b) Pending Condemnation Actions.

Except with respect to a Release Mortgaged Property that is the subject of a Release Request, no Condemnation Action is pending nor, to Borrower's knowledge, is threatened for the partial or total condemnation or taking of any Mortgaged Property.

## Section 10.02 Covenants.

## (a) Notice of Condemnation.

Borrower shall:

- (1) promptly notify Lender of any Condemnation Action of which Borrower has knowledge;
- (2) subject to Section 10.03(c) appear in and prosecute or defend, at its own cost and expense, any action or proceeding relating to any Condemnation Action, including any defense of Lender's interest in any Mortgaged Property tendered to Borrower by Lender, unless otherwise directed by Lender in writing; and
- (3) execute such further evidence of assignment of any condemnation award in connection with a Condemnation Action as Lender may require.

## (b) Condemnation Proceeds.

Borrower shall pay to Lender all awards or proceeds of a Condemnation Action promptly upon receipt.

### Section 10.03 Administration Matters Regarding Condemnation.

### (a) Application of Condemnation Awards.

Lender may apply any awards or proceeds of a Condemnation Action, after the deduction of Lender's expenses incurred in the collection of such amounts, to:

- (1) the restoration or repair of the applicable Mortgaged Property, if applicable;
- (2) the payment of the Indebtedness, with the balance, if any, paid to Borrower; or
- (3) Borrower.

### (b) Payment Obligations Unaffected.

The application of any awards or proceeds of a Condemnation Action to the Indebtedness shall not extend or postpone any Maturity Date, or the due date or the full payment of any Monthly Debt Service Payment, Monthly Replacement Reserve Deposit, or any other installments referred to in this Master Agreement or in any other Loan Document.

### (c) Appointment of Lender as Attorney-In-Fact.

- (1) Borrower hereby authorizes and appoints Lender as attorney-in-fact pursuant to Section 14.03(c) (Appointment of Lender as Attorney-In-Fact).
- (2) Notwithstanding anything to the contrary herein, Borrower may itself appear in, prosecute or defend any action or proceeding relating to any Condemnation Action and settle or compromise any claim and collect and receive the proceeds of the award therefrom aggregating not in excess of \$10,000 (provided Borrower applies such

proceeds to restoration or repair of the applicable Mortgaged Property, if applicable), and may itself appear in, prosecute or defend any action or proceeding relating to any Condemnation Action and settle and compromise any claim aggregating not in excess of \$50,000 but may not collect and receive the award therefrom, the same having been assigned to Lender hereunder.

## (d) Preservation of Mortgaged Property.

If a Condemnation Action results in or from damage to any Mortgaged Property and Lender elects to apply the proceeds or awards from such Condemnation Action to the Indebtedness in accordance with the terms of this Master Agreement, Borrower shall not be obligated to restore or repair such Mortgaged Property. Rather, Borrower shall restrict access to any portion of the Mortgaged Property which has been damaged or destroyed in connection with such Condemnation Action and, at Borrower's expense and regardless of whether such costs are covered by insurance, clean up any debris resulting in or from the Condemnation Action, and, if required by any Governmental Authority or otherwise permitted by Lender, demolish or raze any remaining part of the damaged Mortgaged Property to the extent necessary to keep and maintain the Mortgaged Property in a safe, habitable, and marketable condition. Nothing in this Section 10.03(d) (Preservation of Mortgaged Property) shall affect any of Lender's remedial rights against Borrower in connection with a breach by Borrower of any of its obligations under this Master Agreement or under any Loan Document, including any failure to timely pay Monthly Debt Service Payments or maintain the insurance coverage(s) required by this Master Agreement.

# ARTICLE 11 LIENS, TRANSFERS, AND ASSUMPTIONS

## Section 11.01 Representations and Warranties.

The representations and warranties made by Borrower to Lender in this Section 11.01 (Liens, Transfers, and Assumptions – Representations and Warranties) are made as of each Effective Date and are true and correct except as disclosed on the Exceptions to Representations and Warranties Schedule.

### (a) No Labor or Materialmen's Claims.

All parties furnishing labor and materials on behalf of Borrower or on behalf of Property Operator with respect to the Mortgaged Property have been paid in full prior to delinquency; provided that Borrower or Property Operator may contest amounts claimed by such parties to be owed, pursuant to Section 11.02(a) (Liens; Encumbrances). There are no mechanics' or materialmen's liens (whether filed or, to the best of Borrower's knowledge after due inquiry, unfiled, for outstanding work, labor, or materials (and no claims or work outstanding that under Applicable Law could give rise to any such mechanics' or materialmen's liens affecting any Mortgaged Property, whether prior to, equal with, or subordinate to the lien of the Security Instrument.

### (b) No Other Interests.

No Person:

- (1) other than Borrower has any possessory ownership or interest in any Mortgaged Property or right to occupy the same except under and pursuant to the provisions of the Facility Operating Agreement and the other existing Leases, the material terms of all such Leases having been previously disclosed in writing to Lender; nor
- (2) has an option, right of first refusal, or right of first offer (except as required by Applicable Law) to purchase any Mortgaged Property, or any interest in any Mortgaged Property.

### Section 11.02 Covenants.

### (a) Liens: Encumbrances.

Borrower shall not permit the grant, creation, or existence of any Lien, whether voluntary, involuntary, or by operation of law, on all or any portion of any Mortgaged Property (including any voluntary, elective, or non-compulsory tax lien or assessment pursuant to a voluntary, elective, or non-compulsory special tax district or similar regime) other than:

- (1) Permitted Encumbrances;
- (2) the creation of:
- (A) any tax lien, municipal lien, utility lien, mechanics' lien, materialmen's lien, or judgment lien against any Mortgaged Property if bonded off, released of record, or otherwise remedied to Lender's satisfaction within sixty (60) days after the earlier of the date Borrower or Property Operator has actual notice or constructive notice of the existence of such lien; or
- (B) any mechanics' or materialmen's liens which attach automatically under the laws of any Governmental Authority upon the commencement of any work upon, or delivery of any materials to, any Mortgaged Property and for which Borrower or Property Operator is not delinquent in the payment for any such work or materials; and
- (3) the lien created by, or (in connection with Permitted Equipment Financing) permitted under, the Loan Documents.

Notwithstanding the foregoing, nothing herein shall require Borrower to pay any Lien so long as Borrower in good faith and at its own expense and by proper legal proceedings is diligently contesting the validity, amount or application of such Lien and at the time of commencement of the proceeding and during the pendency thereof (i) the Mortgaged Property will not be in material danger of being sold, forfeited or lost, as determined by Lender (ii) Borrower shall furnish such

security as may be required in such proceeding or as may be requested by Lender to insure the payment of the amounts contested (after taking into account any reserves held by Lender for such purpose); and (iii) such contest operates to suspend collection or enforcement of the contested amount, as applicable.

### (b) Transfers.

# (1) Mortgaged Property.

A Transfer as described in clause (b) of the definition of Transfer of all or any part of any Mortgaged Property (including any interest in any Mortgaged Property) shall not occur other than:

- (A) a Transfer to which Lender has consented in writing;
- (B) the grant of a Residential Lease for a term of not less than one (1) month and not more than two (2) years, and not containing an option to purchase or right of first refusal (except as required by Applicable Law);
- (C) Leases permitted pursuant to the Loan Documents, including the Seniors Housing Facility Lease between Borrower and Property Operator and the subordination thereof to the terms, provisions, and lien of this Master Agreement, the Security Instrument, and the other Loan Documents;
- (D) the grant of a non-Material Commercial Lease <u>provided</u> the use and type of operation of such space is not materially altered from the use and type of operation in effect as of the Effective Date and the number and size of residential units at any Mortgaged Property are not reduced or the grant of a non-Material Commercial Lease entered into pursuant to a unit conversion permitted pursuant to the last paragraph of Section 6.02(a) or Section 6.02(f);
- (E) a Transfer of obsolete or worn out Personalty or Fixtures that are contemporaneously replaced by items of equal or better function and quality which are free of Liens (other than liens securing indebtedness permitted under clause (i) of the definition of Permitted Indebtedness and liens created by the Loan Documents);
- (F) the grant of an easement, servitude, or restrictive covenant to which Lender has consented, and Borrower has paid to Lender, upon demand, all costs and expenses incurred by Lender in connection with reviewing Borrower's request;
- (G) a lien permitted pursuant to Section 11.02 (Liens, Transfers, and Assumptions Covenants) of this Master Agreement; or
  - (H) the conveyance of any Mortgaged Property following a Foreclosure Event.

Lender shall not unreasonably withhold its consent to or withhold its agreement to subordinate the lien of the applicable Security Instrument to (1) the grant of a utility easement serving such Mortgaged Property to a publicly operated utility, or (2) the grant of an easement related to expansion or widening of roadways, <u>provided</u> that any such easement is in form and substance reasonably acceptable to Lender and does not materially and adversely affect the lien of the Security Instrument or the access, use or marketability of such Mortgaged Property.

# (2) No Transfers of Interests in Borrower, Key Principal, Guarantor or Affiliated Property Operator.

Subject to the provisions of this Article 11 (Liens, Transfers, and Assumptions), a Transfer as described in clause (a) of the definition of Transfer, a Change of Control, or a Transfer of the Restricted Ownership Interest shall not occur.

Notwithstanding the restrictions on Control and Restricted Ownership Interests, to the extent a Restricted Ownership Interest is held by a Publicly-Held Corporation or a Publicly-Held Trust, a Transfer of any ownership interests in such Publicly-Held Corporation or Publicly-Held Trust shall not be prohibited under this Master Agreement as long as (1) such Transfer does not result in a conversion of such Publicly-Held Corporation or Publicly-Held Trust to a privately held entity, and (2) Borrower provides written notice to Lender not later than thirty (30) days thereafter of any such Transfer that results in any Person owning ten percent (10%) or more of the ownership interests in such Publicly-Held Corporation or Publicly-Held Trust.

## (3) Name Change or Entity Conversion.

Lender shall consent to a Borrower, Borrower Entity, Affiliated Property Operator or an Identified Party changing its name, changing its jurisdiction of organization, or converting from one type of legal entity into another type of legal entity for any lawful purpose, provided that:

- (A) Lender receives written notice at least thirty (30) days prior to such change or conversion, which notice shall include organizational charts that reflect the structure of such Borrower both prior to and subsequent to such name change or entity conversion;
- (B) such Transfer is not otherwise prohibited under the provisions of Section 11.02(b)(2) (No Transfers of Interests in Borrower, Key Principal, Guarantor, or Affiliated Property Operator);
- (C) the applicable entity executes an amendment to this Master Agreement and any other Loan Documents required by Lender documenting the name change or entity conversion;
- (D) Borrower agrees and acknowledges, at Borrower's expense, that (i) the applicable entity will execute and record in the land records any instrument required by the Property Jurisdiction to be recorded to evidence such name change

or entity conversion (or provide Lender with written confirmation from the title company (via electronic mail or letter) that no such instrument is required), (ii) the applicable entity will execute any additional documents required by Lender, including the amendment to this Master Agreement, and, if applicable, an amendment to the Facility Operating Agreement, and, if applicable, allow such documents to be recorded or filed in the land records of the Property Jurisdiction, (iii) Lender will obtain a "date down" endorsement to the Lender's Title Policy (or obtain a new Title Policy if a "date down" endorsement is not available in the Property Jurisdiction), evidencing title to the Mortgaged Property being in the name of the successor entity and the Lien of the Security Instrument against the Mortgaged Property, and (iv) Lender will file any required UCC-3 financing statement and make any other filing deemed necessary to maintain the priority of its Liens on the Mortgaged Property;

- (E) no later than ten (10) days subsequent to such name change or entity conversion, Borrower shall provide Lender (i) the documentation filed with the appropriate office in the applicable entity's state of formation evidencing such name change or entity conversion, (ii) copies of the organizational documents of the applicable entity, including any amendments, filed with the appropriate office in the applicable entity's state of formation reflecting the post-conversion name of the applicable entity, form of organization, and structure, and (iii) if available, new certificates of good standing or valid formation for the applicable entity; and
- (F) Borrower shall provide Lender with confirmation that any Licenses in Borrower's or Affiliated Property Operator's name remain valid and in full force and effect following the name change or entity conversion or have been properly transferred to Borrower or Affiliated Property Operator following such name change or entity conversion.

If the conditions set forth in this Section 11.02(b)(3) (Name Change or Entity Conversion) are satisfied, the Transfer Fee shall be waived <u>provided</u> Borrower shall pay the Review Fee in the amount of \$3,000 (for each request made at the same time) and out-of-pocket costs set forth in Section 11.03(g) (Further Conditions on Transfers Requiring Lender's Consent).

Borrower shall provide Lender prompt notice of any name change or entity conversation of any other Borrower Entity, Affiliated Property Operator, or Identified Party.

### (4) No Delaware Statutory Trust or Series LLC Conversion.

Notwithstanding any provisions herein to the contrary, no Borrower Entity shall convert to a Delaware Statutory Trust or a series limited liability company.

Notwithstanding the foregoing, Borrower shall provide Lender prompt notice of any name change or entity conversion of any other Borrower Entity, Affiliated Property Operator, or Identified Party.

## (c) Facility Operating Agreement.

Subject to the provisions of this Article 11 (Liens, Transfers, and Assumptions), Borrower shall not:

- (1) Transfer its rights or interests in the Facility Operating Agreement, or Transfer the responsibility for the operation and management of the Mortgaged Property, from Property Operator to any other Person except as specifically provided for in the Master Agreement;
  - (2) permit Affiliated Property Operator to Transfer its interest in the Facility Operating Agreement;
  - (3) remove, permit, or suffer the removal of Affiliated Property Operator from the Facility Operating Agreement;
  - (4) surrender or accept a surrender of the Facility Operating Agreement;
  - (5) cancel or terminate the Facility Operating Agreement; or
- (6) permit a merger of Borrower's fee interest estate in the Mortgaged Property with Property Operator's leasehold interest in the Mortgaged Property, if any.

Borrower agrees, and the Facility Operating Agreement shall provide, that Lender shall have the right to terminate the Facility Operating Agreement at any time upon the occurrence and continuance of an Event of Default.

## (d) No Other Indebtedness.

Other than the Advances and Permitted Indebtedness Borrower shall not incur or be obligated at any time with respect to any loan or other indebtedness (except trade payables as otherwise permitted in this Master Agreement), including any indebtedness secured by a Lien on, or the cash flows from, the Mortgaged Property.

## (e) No Mezzanine Financing or Preferred Equity.

Neither Borrower, any Affiliated Property Operator, nor any direct or indirect owner of Borrower or any Affiliated Property Operator shall: (1) incur any Mezzanine Debt other than Permitted Mezzanine Debt; (2) issue any Preferred Equity other than Permitted Preferred Equity; or (3) incur any similar indebtedness or issue any similar equity.

### Section 11.03 Administration Matters Regarding Liens, Transfers, and Assumptions.

### (a) Transfer of Collateral Pool.

Lender shall consent to a Transfer of the entire Collateral Pool to and an assumption of the

Loan Documents by a new borrower if each of the following conditions is satisfied prior to the Transfer:

- (1) Borrower has submitted to Lender all information required by Lender to make the determination required by this Section 11.03(a) (Transfer of Collateral Pool);
- (2) no Event of Default has occurred and is continuing, and no Potential Event of Default has occurred and is continuing;

#### (3) Lender determines that:

- (A) the proposed new borrower, new key principal, and any other new guarantor fully satisfy all of Lender's then-applicable borrower, key principal, or guarantor eligibility, credit, management, and other loan underwriting standards, which shall include an analysis of (i) the previous relationships between Lender and the proposed new borrower, new key principal, new guarantor, and any Person in Control of them, and the organization of the new borrower, new key principal, and new guarantor (if applicable), and (ii) the operating and financial performance of the Mortgaged Property, including physical condition and occupancy;
- (B) any proposed new borrower and its sole or managing member, manager, or general partner, as applicable, is a Single Purpose entity;
- (C) none of the proposed new borrower, new key principal, and any new guarantor, or any owners of the proposed new borrower, new key principal, and any new guarantor, are a Prohibited Person; and
- (D) none of the proposed new borrower, new key principal, and any new guarantor (if any of such are entities) shall have an organizational existence termination date that ends before the Termination Date;
- (4) [reserved];
- (5) the proposed new borrower has:
- (A) executed an assumption agreement acceptable to Lender that, among other things, requires the proposed new borrower to assume and perform all obligations of Borrower (or any other transferor), and that may require that the new borrower comply with any provisions of any Loan Document which previously may have been waived by Lender for Borrower, subject to the terms of Section 11.03(g) (Further Conditions on Transfers Requiring Lender's Consent);
- (B) if required by Lender, delivered to the Title Company for filing or recording in all applicable jurisdictions, all applicable Loan Documents including the assumption agreement to correctly evidence the assumption and the

confirmation, continuation, perfection, and priority of the Liens created hereunder and under the other Loan Documents; and

- (C) delivered to Lender a "date-down" endorsement to the Title Policy acceptable to Lender (or a new title insurance policy if a "date-down" endorsement is not available);
- (6) one or more individuals or entities acceptable to Lender as new guarantors have executed and delivered to Lender:
- (A) an assumption agreement acceptable to Lender that requires the new guarantor to assume and perform all obligations of Guarantor under any Guaranty given in connection with the Loan Documents; or
  - (B) a substitute Non-Recourse Guaranty and other substitute guaranty in a form acceptable to Lender;
- (7) Lender has reviewed and approved the Transfer documents;
- (8) There shall be no change in the servicer as a result of the Transfer;
- (9) Borrower has satisfied the applicable provision of Section 11.03(g) (Further Conditions on Transfers Requiring Lender's Consent) including Lender's receipt of the fees described in Section 11.03(g) (Further Conditions on Transfers Requiring Lender's Consent);
- (10) if any MBS is Outstanding, the Transfer shall not result in a "significant modification," as defined under applicable Treasury Regulations, of any Advance that has been securitized in an MBS; and
  - (11) Borrower and Property Operator have executed a new SASA required by Lender.

## (b) Permitted Transfers of Ownership Interests

Notwithstanding the provisions of Section 11.02(b)(2) (No Transfers of Interests in Borrower, Key Principal, Guarantor, or Affiliated Property Operator) and Section 11.02(b)(3)(A) (Entity Conversion), the following Transfers are permitted without the consent of Lender ("**Permitted Transfers**"):

(1) a Transfer of any (a) indirect Ownership Interest in Borrower or Affiliate Property Operator or any Identified Party, (b) direct or indirect Ownership Interest in Guarantor, Key Principal, or any Identified Party; <u>provided</u>, <u>however</u>, that no Change of Control and no Transfer of the Restricted Ownership Interest occurs as the result of such Transfer;

- (2) the issuance by Borrower, Guarantor, Key Principal, Affiliated Property Operator, or any Identified Party of additional membership interests, partnership interests, or stock (including by creation of a new class or series of interests or stock), as the case may be, and the subsequent direct or indirect Transfer of such interests or stock; <u>provided</u>, <u>however</u>, that no Change of Control and no Transfer of the Restricted Ownership Interest occurs as the result of such Transfer;
  - (3) The following Transfers (each, a "Public Transfer"):
    - (i) the Transfer of indirect interests in Borrower and Guarantor, through one or a series of transactions, to an Offering Vehicle or its Operating Company in contemplation of a Public Listing provided that the Public Transfer Conditions are satisfied;
    - (ii) a Public Listing of an Offering Vehicle as contemplated by clause (i) above or as initial matter, provided that the Public Transfer Conditions are satisfied;
    - (iii) upon or following a Public Listing of an Offering Vehicle, the Transfer of direct non-public, non-managing interests or limited partnership interests in its Operating Company; and
    - (iv) upon or following a Public Listing of the Public Vehicle, the Transfer of publically traded stock or interests in such Public Vehicle.
- (4) Transfers that result in a change of Control or Transfer of the Restricted Ownership if such Transfer is to a Qualified Transferee provided that the Qualified Transfer Conditions are satisfied.
- (5) a merger with or acquisition of another entity by Key Principal or Guarantor, as applicable, <u>provided</u> that (A) such Key Principal or Guarantor, as applicable, is the surviving entity after such merger or acquisition, (B) no Change of Control or Transfer of the Restricted Ownership Interest occurs, and (C) such merger or acquisition does not result in an Event of Default;
- (6) a Transfer of any direct Ownership Interest in Borrower or Affiliated Property Operator to a subsidiary of Guarantor or Key Principal, <u>provided</u> that no Change of Control or Transfer of the Restricted Ownership Interest occurs; and
- (7) any conversion of Key Principal or Guarantor from one type of entity to another type of entity or any amendment, modification, or any other change in the governing instrument or instruments of Key Principal or Guarantor; <u>provided</u>, <u>however</u>, that
  - (A) no Change of Control occurs as a result of any such Transfer;

- (B) the decision-making powers and rights of the board of directors of Key Principal and the board of directors of Guarantor are not eliminated, materially impaired, or materially reduced as a result of such Transfer (<u>provided</u>, <u>however</u>, that the creation of new committees of the board of directors of Key Principal or the board of directors of Guarantor that are delegated certain powers and authority of the board of directors of Key Principal or the board of directors of Guarantor (as applicable) will not be deemed to be an elimination, material impairment, or material reduction of the decision-making powers of the board of directors of Key Principal or the board of directors of Guarantor, so long as the board of directors of Key Principal or the board of directors of Guarantor, as applicable, Controls the composition of any such committee and has the right to rescind any such delegation); and
- (C) the board of directors of Key Principal and the board of directors of Guarantor continue to exist and Control the Key Principal or Guarantor, as applicable.

If the conditions set forth in this Section 11.03(b) (Permitted Transfers of Ownership Interests) are satisfied, the Transfer Fee shall be waived <u>provided</u> Borrower shall pay the Review Fee and out-of-pocket costs set forth in Section 11.03(g) (Further Conditions on Transfers Requiring Lender's Consent). Notwithstanding the foregoing, no Review Fee shall be due in connection with a Permitted Transfer that consists solely of (i) the issuance or trading of publicly-traded Ownership Interests of Guarantor, or (ii) the creation of new committees of the board of directors of Key Principal or the board of directors of Guarantor that are delegated certain powers and authority of the board of directors of Key Principal or the board of directors of Guarantor (as applicable), so long as the board of directors of Key Principal or the board of directors of Guarantor, as applicable, controls the composition of any such committee and has the right to rescind any such delegation.

## (c) Estate Planning.

Notwithstanding the provisions of 11.02(b)(2) (No Transfers of Interests in Borrower, Key Principal, or Guarantor), so long as the (1) Transfer does not cause a Change of Control and (2) Key Principal and Guarantor, as applicable, maintain the same right and ability to Control Borrower as existed prior to the Transfer, Lender shall consent to Transfers of direct or indirect Ownership Interests in Borrower or Affiliated Property Operator, and Transfers of direct or indirect Ownership Interests, in an entity Key Principal or entity Guarantor to:

- (A) Immediate Family Members of such transferor each of whom must have obtained the legal age of majority;
- (B) United States domiciled trusts established for the benefit of the transferor or Immediate Family Members of the transferor; or
- (C) partnerships or limited liability companies of which the partners or members, respectively, are comprised entirely of (i) such transferor and Immediate

Family Members (each of whom must have obtained the legal age of majority) of such transferor, (ii) all Immediate Family Members (each of whom must have obtained the legal age of majority) of such transferor, or (iii) United States domiciled trusts established for the benefit of the transferor, or Immediate Family Members of the transferor.

If the conditions set forth in this Section 11.03(c) (Estate Planning) are satisfied, the Transfer Fee shall be waived <u>provided</u> Borrower shall pay the Review Fee and out-of-pocket costs set forth in Section 11.03(g) (Further Conditions on Transfers Requiring Lender's Consent).

#### (d) Termination or Revocation of Trust.

If any of Borrower, Affiliated Property Operator, Guarantor, or Key Principal is a trust (other than a REIT), or if a Restricted Ownership Interest would be violated, or if Control of Borrower, Affiliated Property Operator, Guarantor, or Key Principal would be Transferred due to the termination or revocation of a trust, the termination or revocation of such trust is an unpermitted Transfer; provided that the termination or revocation of the trust due to the death of an individual trustor shall not be considered an unpermitted Transfer so long as:

- (1) Lender is notified within thirty (30) days of the death; and
- (2) such Borrower, Affiliated Property Operator, Guarantor, Key Principal, or other Person, as applicable, is replaced with an individual or entity acceptable to Lender, in accordance with the provisions of Section 11.03(a) (Transfer of Collateral Pool) within ninety (90) days of the date of the death causing the termination or revocation.

If the conditions set forth in this Section 11.03(d) (Termination or Revocation of Trust) are satisfied, the Transfer Fee shall be waived; <u>provided</u> Borrower shall pay the Review Fee and out-of-pocket costs set forth in Section 11.03(g) (Further Conditions on Transfers Requiring Lender's Consent).

## (e) Death of Key Principal or Guarantor; Restricted Ownership Interest/Controlling Interest Transfer Due to Death.

- (1) If a Key Principal or Guarantor that is a natural person dies, or if a Transfer of the Restricted Ownership Interest or a Change of Control occurs as a result of the death of a Person (except in the case of trusts which is addressed in Section 11.03(d) (Termination or Revocation of Trust)), Borrower must notify Lender in writing within ninety (90) days in the event of such death. Unless waived in writing by Lender, the deceased shall be replaced by an individual or entity within one hundred eighty (180) days, subject to Borrower's satisfaction of the following conditions:
  - (A) Borrower has submitted to Lender all information required by Lender to make the determination required by this Section 11.03(e) (Death of Key

Principal or Guarantor; Restricted Ownership Interest/Controlling Interest Transfer Due to Death);

- (B) Lender determines that, is applicable:
- (i) any proposed new key principal and any other new guarantor (or Person Controlling such new key principal or new guarantor) fully satisfies all of Lender's then-applicable key principal or guarantor eligibility, credit, management, and other loan underwriting standards (including any standards with respect to previous relationships between Lender and the proposed new key principal and new guarantor (or Person Controlling such new key principal or new guarantor) and the organization of the new key principal and new guarantor);
- (ii) none of any proposed new key principal or any new guarantor, or any owners of the proposed new key principal or any new guarantor, is a Prohibited Person; and
- (iii) none of any proposed new key principal or any new guarantor (if any of such are entities) shall have an organizational existence termination date that ends before the Maturity Date; and
- (C) if applicable, one or more individuals or entities acceptable to Lender as new guarantors have executed and delivered to Lender:
  - (i) an assumption agreement acceptable to Lender that requires the new guarantor to assume and perform all obligations of Guarantor under any Guaranty given in connection with this Master Agreement; or
    - (ii) a substitute Non-Recourse Guaranty and other substitute guaranty in a form acceptable to Lender.
- (2) In the event a replacement Key Principal, Guarantor, or other Person is required by Lender due to the death described in this Section 11.03(e) (Death of Key Principal or Guarantor; Restricted Ownership Interest/Controlling Interest Transfer Due to Death), and such replacement has not occurred within such period, the period for replacement may be extended by Lender to a date not more than one year from the date of such death; however, Lender may require as a condition to any such extension that:
  - (A) the then-current Property Operator be replaced with a property operator reasonably acceptable to Lender (or if a Property Operator has not been previously engaged, a property operator reasonably acceptable to Lender be engaged); or

(B) a lockbox agreement or similar cash management arrangement (with Property Operator) reasonably acceptable to Lender during such extended replacement period be instituted.

If the conditions set forth in this Section 11.03(e) (Death of Key Principal or Guarantor; Restricted Ownership Interest/Controlling Interest Transfer Due to Death) are satisfied, the Transfer Fee shall be waived, <u>provided</u> Borrower shall pay the Review Fee and out-of-pocket costs set forth in Section 11.03(g) (Further Conditions on Transfers Requiring Lender's Consent).

## (f) Intentionally Deleted.

#### (g) Further Conditions on Transfers Requiring Lender's Consent.

- (1) In connection with any Transfer for which Lender's approval is required under this Master Agreement including any Transfer under Section 11.02(b)(1)(A) (Liens, Transfers, and Assumptions Covenants Transfers Mortgaged Property) and Section 11.03(a) (Transfer of Collateral Pool), Lender may, as a condition to any such approval, require:
  - (A) additional collateral, guaranties, or other credit support to mitigate any risks concerning the proposed transferee or the performance or condition of any Mortgaged Property;
  - (B) amendment of the Loan Documents to delete or modify any specially negotiated terms or provisions previously granted for the exclusive benefit of original Borrower, Affiliated Property Operator, Key Principal, or Guarantor and to restore the original provisions of the standard Fannie Mae form multifamily loan documents, to the extent such provisions were previously modified;
  - (C) a modification to the amounts required to be deposited into the Reserve/Escrow Account pursuant to the terms of Section 13.02(a)(3)(B) (Adjustment of Deposits Transfers);
  - (D) in connection with any assumption of the Loan Documents, after giving effect to the assumption, the provisions of the General Conditions Schedule shall be satisfied;
  - (E) delivery to the Title Company for filing or recording in all applicable jurisdictions, all applicable Loan Documents including assumption documents and any other appropriate documents in form and substance reasonably satisfactory to Lender in form proper for recordation as may be necessary in the opinion of Lender to correctly evidence the assumptions and the confirmation of Liens created hereunder; or

- (F) if any MBS is Outstanding, the Transfer shall not result in a "significant modification," as defined under applicable Treasury Regulations, of any Advance that has been securitized in an MBS.
- (2) In connection with any request by Borrower for consent to a Transfer, Borrower shall pay to Lender upon demand:
  - (A) the Transfer Fee at the closing of such Transfer (to the extent charged by Lender);
  - (B) Review Fee (regardless of whether Lender approves or denies such request); and
  - (C) all of Lender's out-of-pocket costs (including reasonable attorneys' fees) incurred in reviewing the Transfer request, regardless of whether Lender approves or denies such request.

# ARTICLE 12 IMPOSITIONS

# Section 12.01 Representations and Warranties.

The representations and warranties made by Borrower to Lender in this Section 12.01 (Impositions – Representations and Warranties) are made as of each Effective Date and are true and correct except as disclosed on the Exceptions to Representations and Warranties Schedule.

## (a) Payment of Taxes, Assessments, and Other Charges.

Borrower has:

- (1) paid (or with the approval of Lender, established an escrow fund sufficient to pay when due and payable) all amounts and charges relating to the Mortgaged Properties that have become due and payable before any fine, penalty interest, lien, or costs may be added thereto, including Impositions, leasehold payments, and ground rents;
- (2) paid all Taxes for the Mortgaged Properties that have become due before any fine, penalty interest, lien, or costs may be added thereto pursuant to any notice of assessment received by Borrower and any and all taxes that have become due against Borrower before any fine, penalty interest, lien, or costs may be added thereto;
  - (3) no knowledge of any basis for any additional assessments;
- (4) no knowledge of any presently pending special assessments against all or any part of the Mortgaged Properties not disclosed in the Title Policies, or any presently pending special assessments against Borrower; and

(5) not received any written notice of any contemplated special assessment against any Mortgaged Property, or any contemplated special assessment against Borrower.

#### Section 12.02 Covenants.

## (a) Imposition Deposits, Taxes, and Other Charges.

Borrower shall:

- (1) deposit the Imposition Deposits with Lender on each Payment Date (or on another day designated in writing by Lender) in amount sufficient, in Lender's discretion, to enable Lender to pay each Imposition before the last date upon which such payment may be made without any penalty or interest charge being added, plus an amount equal to no more than one-sixth (1/6) (or the amount permitted by Applicable Law) of the Impositions for the trailing twelve (12) months (calculated based on the aggregate annual Imposition costs divided by twelve (12) and multiplied by two (2));
- (2) deposit with Lender, within ten (10) Business Days after written notice from Lender (subject to Applicable Law), such additional amounts estimated by Lender to be reasonably necessary to cure any deficiency in the amount of the Imposition Deposits held for payment of a specific Imposition;
- (3) except as set forth in Section 12.03(c) (Payment of Impositions; Sufficiency of Imposition Deposits) below or Section 12.03(e) (Contesting Impositions), pay all Impositions, leasehold payments, ground rents, and Taxes when due and before any fine, penalty interest, lien, or costs may be added thereto;
- (4) promptly deliver to Lender a copy of all notices of, and invoices for, Impositions, and, if Borrower pays any Imposition directly, Borrower shall promptly furnish to Lender receipts evidencing such payments and Lender shall thereupon release any Imposition Deposits specifically reserved for the payment of such Impositions in accordance with Lender's standard servicing practices; and
- (5) promptly deliver to Lender a copy of all notices of any special assessments and contemplated special assessments against any Mortgaged Property or Borrower.

## (b) Conditional Waiver.

Notwithstanding the above, <u>Schedule 17</u> is incorporated herein.

#### Section 12.03 Administration Matters Regarding Impositions.

(a) Maintenance of Records by Lender.

Lender shall maintain records of the monthly and aggregate Imposition Deposits held by

Lender for the purpose of paying Taxes, insurance premiums, and each other obligation of Borrower for which Imposition Deposits are required.

## (b) Imposition Accounts.

All Imposition Deposits shall be held in an institution (which may be Lender, if Lender is such an institution) whose deposits or accounts are insured or guaranteed by a federal agency and which accounts meet the standards for custodial accounts as required by Lender from time to time. Lender shall not be obligated to open additional accounts, or deposit Imposition Deposits in additional institutions, when the amount of the Imposition Deposits exceeds the maximum amount of the federal deposit insurance or guaranty. No interest, earnings, or profits on the Imposition Deposits shall be paid to Borrower unless Applicable Law so requires. Imposition Deposits shall not be trust funds, nor shall they operate to reduce the Indebtedness, unless applied by Lender for that purpose in accordance with this Master Agreement. For the purposes of §9-104(a)(3) of the UCC, Lender is the owner of the Imposition Deposits and shall be deemed a "customer" with sole control of the account holding the Imposition Deposits.

# (c) Payment of Impositions; Sufficiency of Imposition Deposits.

Lender may pay an Imposition according to any bill, statement, or estimate from the appropriate public office or insurance company without inquiring into the accuracy of the bill, statement, or estimate or into the validity of the Imposition. Imposition Deposits shall be required to be used by Lender to pay Taxes, insurance premiums and any other individual Imposition only if:

- (1) no Event of Default exists;
- (2) Borrower has timely delivered to Lender all applicable bills or premium notices that it has received; and
- (3) sufficient Imposition Deposits are held by Lender for each Imposition at the time such Imposition becomes due and payable.

Lender shall have no liability to Borrower or any other Person for failing to pay any Imposition if any of the conditions are not satisfied. If at any time the amount of the Imposition Deposits held for payment of a specific Imposition exceeds the amount reasonably deemed necessary by Lender to be held in connection with such Imposition, the excess may be credited against future installments of Imposition Deposits for such Imposition.

## (d) Imposition Deposits Upon Event of Default.

If an Event of Default has occurred and is continuing, Lender may apply any Imposition Deposits, in such amount and in such order as Lender determines, to pay any Impositions or as a credit against the Indebtedness.

## (e) Contesting Impositions.

Other than insurance premiums, Borrower may contest, at its expense, by appropriate legal proceedings, the amount or validity of any Imposition if:

- (1) Borrower notifies Lender of the commencement or expected commencement of such proceedings;
- (2) Lender determines that the applicable Mortgaged Property is not in danger of being sold or forfeited;
- (3) Borrower deposits with Lender (or the applicable Governmental Authority if required by Applicable Law) reserves sufficient to pay the contested Imposition, if required by Lender (or the applicable Governmental Authority);
- (4) Borrower furnishes whatever additional security is required in the proceedings or is reasonably requested in writing by Lender; and
- (5) Borrower commences, and at all times thereafter diligently prosecutes, such contest in good faith until a final determination is made by the applicable Governmental Authority.

#### (f) Release to Borrower.

Upon payment in full of all sums secured by the Security Instrument and this Master Agreement and release by Lender of the lien of the Security Instrument, Lender shall disburse to Borrower the balance of any Imposition Deposits then on deposit with Lender.

# ARTICLE 13 REPLACEMENT RESERVE AND REPAIRS

## Section 13.01 Covenants.

# (a) Initial Deposits to Replacement Reserve Account and Repairs Escrow Account.

On the Effective Date, Borrower shall pay to Lender:

- (1) the Initial Replacement Reserve Deposit for deposit into the Replacement Reserve Account; and
- (2) the Repairs Escrow Deposit for deposit into the Repairs Escrow Account.

## (b) Monthly Replacement Reserve Deposits.

Borrower shall deposit the applicable Monthly Replacement Reserve Deposit into the

Replacement Reserve Account on each Payment Date.

## (c) Payment for Replacements and Repairs.

Borrower shall:

- (1) pay all invoices for the Replacements and Repairs, regardless of whether funds on deposit in the Replacement Reserve Account or the Repairs Escrow Account, as applicable, are sufficient, prior to any request by Borrower for disbursement from the Replacement Reserve Account or the Repairs Escrow Account, as applicable (unless Lender has agreed to issue joint checks in connection with a particular Replacement or Repair);
- (2) pay all applicable fees and charges of any Governmental Authority on account of the Replacements and Repairs, as applicable; and
- (3) provide evidence satisfactory to Lender of completion of the Replacements and any Required Repairs (within the Completion Period or within such other period or by such other date set forth in the Required Repair Schedule and any Borrower Requested Repairs and Additional Lender Repairs (by the date specified by Lender for any such Borrower Requested Repairs or Additional Lender Repairs)).

# (d) Assignment of Contracts for Replacements and Repairs.

Borrower shall collaterally assign to Lender as additional security any contract or subcontract for Replacements or Repairs, upon Lender's written request, on a form of assignment approved by Lender.

## (e) Indemnification.

If Lender elects to exercise its rights under Section 14.03 (Additional Lender Rights; Forbearance) due to Borrower's failure to timely commence or complete any Replacements or Repairs, Borrower shall indemnify and hold Lender harmless for, from and against any and all actions, suits, claims, demands, liabilities, losses, damages, obligations, and costs or expenses, including litigation costs and reasonable attorneys' fees, arising from or in any way connected with the performance by Lender of the Replacements or Repairs or investment of the Reserve/Escrow Account Funds; <u>provided</u> that Borrower shall have no indemnity obligation if such actions, suits, claims, demands, liabilities, losses, damages, obligations, and costs or expenses, including litigation costs and reasonable attorneys' fees, arise as a result of the willful misconduct or gross negligence of Lender, Lender's agents, employees, or representatives as determined by a court of competent jurisdiction pursuant to a final non-appealable court order.

## (f) Amendments to Loan Documents.

Subject to Section 5.02 (Advances – Covenants) Borrower shall execute and deliver to

Lender, upon written request, an amendment to this Master Agreement, the Security Instrument, any other Loan Document deemed necessary or desirable to perfect Lender's lien upon any portion of each Mortgaged Property for which Reserve/Escrow Account Funds were expended.

# (g) Administrative Fees and Expenses.

Borrower shall pay to Lender:

- (1) by the date specified in the applicable invoice, the Repairs Escrow Account Administrative Fee and the Replacement Reserve Account Administration Fee for Lender's services in administering the Repairs Escrow Account and Replacement Reserve Account and investing the funds on deposit in the Repairs Escrow Account and the Replacement Reserve Account, respectively;
- (2) within ten (10) Business Days of demand, a reasonable inspection fee, not exceeding the Maximum Inspection Fee, for each inspection of a Mortgaged Property by Lender in connection with a Repair or Replacement, plus all other reasonable costs and out-of-pocket expenses relating to such inspections; and
- (3) within ten (10) Business Days of demand, all reasonable fees charged by any engineer, architect, inspector or other person inspecting a Mortgaged Property on behalf of Lender for each inspection of such Mortgaged Property in connection with a Repair or Replacement, plus all other reasonable costs and out-of-pocket expenses relating to such inspections.

## Section 13.02 Administration Matters Regarding Reserves.

# (a) Accounts, Deposits, and Disbursements.

#### (1) Custodial Accounts.

(A) The Replacement Reserve Account shall be an interest-bearing account that meets the standards for custodial accounts as required by Lender from time to time. Lender shall not be responsible for any losses resulting from the investment of the Replacement Reserve Deposits or for obtaining any specific level or percentage of earnings on such investment. All interest, if any, earned on the Replacement Reserve Deposits shall be added to and become part of the Replacement Reserve Account; <u>provided</u>, <u>however</u>, if Applicable Law requires, and so long as no Event of Default has occurred and is continuing under any of the Loan Documents, Lender shall pay to Borrower the interest earned on the Replacement Reserve Account not less frequently than the Replacement Reserve Account Interest Disbursement Frequency. In no event shall Lender be obligated to disburse funds from the Reserve/Escrow Account if an Event of Default has occurred and is continuing.

(B) Lender shall not be obligated to deposit the Repairs Escrow Deposits into an interest-bearing account.

## (2) Disbursements by Lender Only.

Only Lender or a designated representative of Lender may make disbursements from the Replacement Reserve Account and the Repairs Escrow Account. Except as provided in Section 13.02(a)(7) (Conditions to Disbursement), disbursements shall only be made upon Borrower request and after satisfaction of all conditions for disbursement.

## (3) Adjustment to Deposits.

## (A) Mortgaged Properties in Collateral Pool over Ten (10) Years.

If any Mortgaged Property is part of the Collateral Pool for ten (10) years or more, a property condition assessment shall be ordered by Lender for such Mortgaged Property at the expense of Borrower (which expense may be paid out of the Replacement Reserve Account if excess funds are available). The property condition assessment shall be performed no earlier than the sixth (6th) month and no later than the ninth (9th) month of the tenth (10th) year after such Mortgaged Property was added to the Collateral Pool (and of the twentieth (20th) year if applicable). After review of the property condition assessment, the amount of the Monthly Replacement Reserve Deposit may be adjusted by Lender for the remaining Facility Year by written notice to Borrower so that the Monthly Replacement Reserve Deposits are sufficient to fund the Replacements as and when required and/or the amount to be held in the Repairs Escrow Account may be adjusted by Lender so that the Repairs Escrow Deposit is sufficient to fund the Repairs as and when required.

# (B) Transfers.

In connection with any Transfer of any Mortgaged Property, in connection with an assumption, any Transfer of the Facility Operating Agreement, or any Transfer of Ownership Interest(s) in a Borrower Entity or Affiliated Property Operator that requires Lender's consent, Lender may review the amounts on deposit, if any, in the Replacement Reserve Account or the Repairs Escrow Account, the amount of the Monthly Replacement Reserve Deposit for the applicable Mortgaged Property(ies) and the likely repairs and replacements required by such Mortgaged Property(ies), and the related contingencies which may arise during the remaining Term of this Master Agreement. Based upon that review, Lender may require an additional deposit to the Replacement Reserve Account or the Repairs Escrow Account, or an increase in the amount of the Monthly Replacement Reserve Deposit as a condition to Lender's consent to such Transfer.

## (4) Insufficient Funds.

Lender may, upon thirty (30) days' prior written notice to Borrower, require an additional deposit(s) to the Replacement Reserve Account or Repairs Escrow Account, or an increase in the amount of the Monthly Replacement Reserve Deposit, if Lender determines that the amounts on deposit in either the Replacement Reserve Account or the Repairs Escrow Account are not sufficient to cover the costs for Required Repairs or Required Replacements or, pursuant to the terms of Section 13.02(a)(9) (Replacements and Repairs Other than Required Replacements or Required Repairs), not sufficient to cover the costs for Borrower Requested Repairs, Additional Lender Repairs, Borrower Requested Replacements, or Additional Lender Replacements. Borrower's agreement to complete the Replacements or Repairs as required by this Master Agreement shall not be affected by the insufficiency of any balance in the Replacement Reserve Account or the Repairs Escrow Account, as applicable.

## (5) Disbursements for Replacements and Repairs.

- (A) Disbursement requests may only be made after completion of the applicable Replacements and only to reimburse the applicable Borrower for the actual approved costs of the Replacements. Lender shall not disburse from the Replacement Reserve Account the costs of routine maintenance to any Mortgaged Property or for costs which are to be reimbursed from the Repairs Escrow Account or any similar account. Disbursement from the Replacement Reserve Account shall not be made more frequently than the Maximum Replacement Reserve Disbursement Interval for such Mortgaged Property. Other than in connection with a final request for disbursement, disbursements from the Replacement Reserve Account shall not be less than the Minimum Replacement Reserve Disbursement Amount for such Mortgaged Property.
- (B) Disbursement requests may only be made after completion of the applicable Repairs and only to reimburse the applicable Borrower for the actual cost of the Repairs, up to the Maximum Repair Cost for such Mortgaged Property. Lender shall not disburse any amounts which would cause the funds remaining in the Repairs Escrow Account after any disbursement (other than with respect to the final disbursement) to be less than the Maximum Repair Cost of the then-current estimated cost of completing all remaining Repairs. Lender shall not disburse from the Repairs Escrow Account the costs of routine maintenance to any Mortgaged Property or for costs which are to be reimbursed from the Replacement Reserve Account or any similar account. Disbursement from the Repairs Escrow Account shall not be made more frequently than the Maximum Repair Disbursement Interval. Other than in connection with a final request for disbursement, disbursements from the Repairs Escrow Account shall not be less than the Minimum Repairs Disbursement Amount for such Mortgaged Property.

## (6) Disbursement Requests.

Each request by Borrower for disbursement from the Replacement Reserve Account or the Repairs Escrow Account must be in writing, must specify the Replacement or Repair for which reimbursement is requested (<u>provided</u> that for any Borrower Requested Replacements, Borrower Requested Repairs, Additional Lender Replacements and Additional Lender Repairs, Lender shall have approved the use of the Reserve/Escrow Account Funds for such replacements or repairs pursuant to the terms of Section 13.02(a)(9) (Replacements and Repairs Other than Required Replacements or Required Repairs)), and must:

- (A) if applicable, specify the quantity and price of the items or materials purchased, grouped by type or category;
- (B) if applicable, specify the cost of all contracted labor or other services involved in the Replacement or Repair for which such request for disbursement is made;
- (C) if applicable, include copies of invoices for all items or materials purchased and all contracted labor or services provided;
- (D) include evidence of payment of such Replacement or Repair satisfactory to Lender (unless Lender has agreed to issue joint checks in connection with a particular Repair or Replacement as provided in this Master Agreement); and
- (E) contain a certification by Borrower and, if applicable (and if reasonably requested by Lender), from Property Operator that the Repair or Replacement has been completed lien free and in a good and workmanlike manner, in accordance with any plans and specifications previously approved by Lender (if applicable) and in compliance with all Applicable Law, and otherwise in accordance with the provisions of this Master Agreement.

## (7) Conditions to Disbursement.

Lender may require any or all of the following at the expense of Borrower as a condition to disbursement of funds from the Replacement Reserve Account or the Repairs Escrow Account that are in excess of \$10,000 or for life safety Repairs or Replacements (provided that for any Borrower Requested Replacements, Borrower Requested Repairs, Additional Lender Replacements, and Additional Lender Repairs, Lender shall have approved the use of the Reserve/Escrow Account Funds for such replacements or repairs pursuant to the terms of Section 13.02(a)(9) (Replacements and Repairs Other than Required Replacements or Required Repairs)):

(A) an inspection by Lender of the applicable Mortgaged Property and the applicable Replacement or Repair;

- (B) an inspection or certificate of completion by an appropriate independent qualified professional (such as an architect, engineer or property inspector, depending on the nature of the Repair or Replacement) selected by Lender;
- (C) a search of title to the Mortgaged Property effective to the date of disbursement or, if Lender reasonably determines that such endorsement is necessary to maintain the priority of the Lien created in favor of Lender with respect to the Mortgage Loan or to maintain the validity of the Title Policy, a "date-down" endorsement to Lender's Title Policy (or a new Lender's Title Policy if a "date-down" is not available) extending the effective date of such policy to the date of disbursement, and showing no Liens other than (i) Permitted Encumbrances, (ii) liens which Borrower is diligently contesting in good faith that have been bonded off to the satisfaction of Lender, or (iii) mechanics' or materialmen's liens which attach automatically under the laws of any Governmental Authority upon the commencement of any work upon, or delivery of any materials to, the Mortgaged Property and for which Borrower is not delinquent in the payment for any such work or materials; and
- (D) an acknowledgement of payment, waiver of claims, and release of lien for work performed and materials supplied from each contractor, subcontractor or materialman in accordance with the requirements of Applicable Law and covering all work performed and materials supplied (including equipment and fixtures) for the applicable Mortgaged Property by that contractor, subcontractor, or materialman through the date covered by the disbursement request (or, in the event that payment to such contractor, subcontractor, or materialman is to be made by a joint check, the release of lien shall be effective through the date covered by the previous disbursement).

## (8) Joint Checks for Periodic Disbursements.

Lender may, upon Borrower's written request, issue joint checks, payable to Borrower and the applicable supplier, materialman, mechanic, contractor, subcontractor or other similar party, if:

- (A) the cost of the Replacement or Repair exceeds the Replacement Threshold or the Repair Threshold, as applicable, for such Mortgaged Property and the contractor performing such Replacement or Repair requires periodic payments pursuant to the terms of the applicable written contract;
- (B) the contract for such Repair or Replacement requires payment upon completion of the applicable portion of the work;
- (C) Borrower makes the disbursement request after completion of the applicable portion of the work required to be completed under such contract;

- (D) the materials for which the request for disbursement has been made are on site at the applicable Mortgaged Property and are properly secured or installed;
- (E) Lender determines that the remaining funds in the Replacement Reserve Account designated for such Replacement, or in the Repairs Escrow Account designated for such Repair, as applicable, are sufficient to pay such costs and the then-current estimated cost of completing all remaining Required Replacements or Required Repairs (at the Maximum Repair Cost), as applicable, and any other Borrower Requested Replacements, Borrower Requested Repairs, Additional Lender Replacements, or Additional Lender Repairs that have been previously approved by Lender;
- (F) each supplier, materialman, mechanic, contractor, subcontractor, or other similar party receiving payments shall have provided, if requested in writing by Lender, a waiver of liens with respect to amounts which have been previously paid to them; and
  - (G) all other conditions for disbursement have been satisfied.
- (9) Replacements and Repairs Other than Required Replacements or Required Repairs.
  - (A) Borrower Requested Replacements and Borrower Requested Repairs.

Borrower may submit a disbursement request from the Replacement Reserve Account or the Repairs Escrow Account to reimburse Borrower for any Borrower Requested Replacement or Borrower Requested Repair. The disbursement request must be in writing and include an explanation for such request. Lender shall make disbursements for Borrower Requested Replacements or Borrower Requested Repairs if:

- (i) they are of the type intended to be covered by the Replacement Reserve Account or the Repairs Escrow Account, as applicable;
  - (ii) the costs are commercially reasonable;
- (iii) the amount of funds in the Replacement Reserve Account or Repairs Escrow Account, as applicable, is sufficient to pay such costs and the then-current estimated cost of completing all remaining Required Replacements or Required Repairs (at the Maximum Repair Cost), as applicable, and any other Borrower Requested Replacements, Borrower

Requested Repairs, Additional Lender Replacements or Additional Lender Repairs that have been previously approved by Lender; and

(iv) all conditions for disbursement from the Replacement Reserve Account or Repairs Escrow Account, as applicable, have been satisfied.

Nothing in this Master Agreement shall limit Lender's right to require an additional deposit to the Replacement Reserve Account or an increase to the Monthly Replacement Reserve Deposit in connection with any such Borrower Requested Replacements, or an additional deposit to the Repairs Escrow Account for any such Borrower Requested Repairs.

(B) Additional Lender Replacements and Additional Lender Repairs.

Lender may require, as set forth in Section 6.02(b) (Property Maintenance), Section 6.02(c) (Property Condition Assessment), or otherwise from time to time, upon written notice to Borrower, that Borrower make Additional Lender Replacements or Additional Lender Repairs. Lender shall make disbursements from the Replacement Reserve Account for Additional Lender Replacements or from the Repairs Escrow Account for Additional Lender Repairs, as applicable, if:

- (i) the costs are commercially reasonable;
- (ii) the amount of funds in the Replacement Reserve Account or the Repairs Escrow Account, as applicable, is sufficient to pay such costs and the then-current estimated cost of completing all remaining Required Replacements or Required Repairs (at the Maximum Repair Cost), as applicable, and any other Borrower Requested Replacements, Borrower Requested Repairs, Additional Lender Replacements or Additional Lender Repairs that have been previously approved by Lender; and
- (iii) all conditions for disbursement from the Replacement Reserve Account or Repairs Escrow Account, as applicable, have been satisfied.

Nothing in this Master Agreement shall limit Lender's right to require an additional deposit to the Replacement Reserve Account or an increase to the Monthly Replacement Reserve Deposit for any such Additional Lender Replacements or an additional deposit to the Repairs Escrow Account for any such Additional Lender Repair.

#### (10) Excess Costs.

In the event any Replacement or Repair exceeds the approved cost set forth on the Required Replacement Schedule for Replacements, or the Maximum Repair Cost for Repairs, Borrower may submit a disbursement request to reimburse Borrower for such excess cost. The disbursement request must be in writing and include an explanation for such request. Lender shall make

disbursements from the Replacement Reserve Account or the Repairs Escrow Account, as applicable, if:

- (A) the excess cost is commercially reasonable;
- (B) the amount of funds in the Replacement Reserve Account or the Repairs Escrow Account, as applicable, is sufficient to pay such costs and the then-current estimated cost of completing all remaining Required Replacements or Required Repairs (at the Maximum Repair Cost), as applicable, and any other Borrower Requested Replacements, Borrower Requested Repairs, Additional Lender Replacements, or Additional Lender Repairs that have been previously approved by Lender; and
- (C) all conditions for disbursement from the Replacement Reserve Account or the Repairs Escrow Account have been satisfied.

#### (11) Final Disbursements.

Upon completion of all Repairs in accordance with this Master Agreement and so long as no Event of Default has occurred and is continuing, Lender shall disburse to Borrower any amounts then remaining in the Repairs Escrow Account. Upon payment in full of the Indebtedness and release by Lender of the lien of the Security Instrument, Lender shall disburse to Borrower any and all amounts then remaining in the Replacement Reserve Account and the Repairs Escrow Account (if not previously released).

## (b) Approvals of Contracts; Assignment of Claims.

Lender retains the right to approve all contracts or work orders with materialmen, mechanics, suppliers, subcontractors, contractors, or other parties providing labor or materials in connection with the Replacements or Repairs in excess of \$50,000.00. Notwithstanding Borrower's assignment in the Security Instrument (or Property Operator's assignment pursuant to the SASA) of its rights and claims against all Persons supplying labor or materials in connection with the Replacement or Repairs, Lender will not pursue any such right or claim unless an Event of Default has occurred and is continuing or as otherwise provided in Section 14.03(c) (Appointment of Lender as Attorney-In-Fact).

#### (c) Delays and Workmanship.

If any work for any Replacement or Repair has not timely commenced, has not been timely performed in a workmanlike manner, or has not been timely completed in a workmanlike manner, Lender may, without notice to Borrower:

(1) withhold disbursements from the Replacement Reserve Account or Repairs Escrow Account for such unsatisfactory Replacement or Repair, as applicable;

- (2) proceed under existing contracts or contract with third parties to make or complete such Replacement or Repair;
- (3) apply the funds in the Replacement Reserve Account or Repairs Escrow Account toward the labor and materials necessary to make or complete such Replacement or Repair, as applicable; or
- (4) exercise any and all other remedies available to Lender under this Master Agreement or any other Loan Document, including any remedies otherwise available upon an Event of Default pursuant to the terms of Section 14.02 (Remedies).

To facilitate Lender's completion or making of such Replacements or Repairs, Lender shall have the right to enter onto each Mortgaged Property and perform any and all work and labor necessary to make or complete the Replacements or Repairs and employ watchmen to protect such Mortgaged Property from damage. All funds so expended by Lender shall be deemed to have been advanced to Borrower, shall be part of the Indebtedness and shall be secured by the Security Instrument and this Master Agreement.

## (d) Appointment of Lender as Attorney-In-Fact.

Borrower hereby authorizes and appoints Lender as attorney-in-fact pursuant to Section 14.03(c) (Appointment of Lender as Attorney-In-Fact).

## (e) No Lender Obligation.

Nothing in this Master Agreement shall:

- (1) make Lender responsible for making or completing the Replacements or Repairs;
- (2) require Lender to expend funds, whether from the Replacement Reserve Account, the Repairs Escrow Account or otherwise, to make or complete any Replacement or Repair;
  - (3) obligate Lender to proceed with the Replacements or Repairs; or
  - (4) obligate Lender to demand from Borrower additional sums to make or complete any Replacement or Repair.

#### (f) No Lender Warranty.

Lender's approval of any plans for any Replacement or Repair, release of funds from the Replacement Reserve Account or Repairs Escrow Account, inspection of any Mortgaged Property by Lender or its agents, representatives, or designees, or other acknowledgment of completion of any Replacement or Repair in a manner satisfactory to Lender shall not be deemed an acknowledgment or warranty to any Person that the Replacement or Repair has been completed in

accordance with applicable building, zoning or other codes, ordinances, statutes, laws, regulations or requirements of any Governmental Authority, such responsibility being at all times exclusively that of Borrower.

## ARTICLE 14 DEFAULTS/REMEDIES

#### Section 14.01 Events of Default.

The occurrence of any one or more of the following in this Section 14.01 (Events of Default) shall constitute an Event of Default under this Master Agreement.

## (a) Automatic Events of Default.

Any of the following shall constitute an automatic Event of Default:

- (1) any failure to pay or deposit when due any amount required by the Note, this Master Agreement or any other Loan Document;
  - (2) any failure by Borrower to maintain the insurance coverage required by any Loan Document;
- (3) any failure by Borrower to comply with the provisions of Section 4.02(d) (Borrower Status Covenants Single Purpose Status) relating to its single asset status;
- (4) if any warranty, representation, certification, or statement of Borrower or Guarantor in this Master Agreement or any of the other Loan Documents is false, inaccurate, or misleading in any material respect when made;
- (5) fraud, gross negligence, willful misconduct or material misrepresentation or material omission by or on behalf of Borrower, Affiliated Property Operator, Guarantor or Key Principal or any of their officers, directors, trustees, partners, members, or managers in connection with:
  - (A) the application for, or creation of, the Indebtedness;
  - (B) any financial statement, rent roll, or other report or information provided to Lender pursuant to a requirement of this Master Agreement; or
  - (C) any request for Lender's consent to any proposed action, including a request for disbursement of Reserve/Escrow Account Funds or Collateral Account Funds;
- (6) the occurrence of any Transfer (other than a Transfer consisting solely of a breach of Section 7.02(b)(1) or Section 7.02(b)(2)) not permitted by the Loan Documents;

- (7) the occurrence of a Bankruptcy Event;
- (8) the commencement of a forfeiture action or proceeding, whether civil or criminal, which, in Lender's reasonable judgment, could result in a forfeiture of any Mortgaged Property or otherwise materially impair the lien created by this Master Agreement or the Security Instrument or Lender's interest in any Mortgaged Property;
- (9) if Borrower, Affiliated Property Operator, Guarantor or Key Principal is a trust (other than a REIT), or if a Transfer of the Restricted Ownership Interest or a Change of Control occurs due to the termination or revocation of a trust, the termination or revocation of such trust, except as set forth in Section 11.03(d) (Termination or Revocation of Trust);
- (10) subject to the provisions of Section 6.02(b)(4)(D), any failure by Borrower to complete any Repair related to fire, life or safety issues in accordance with the terms of this Master Agreement within the Completion Period (or such other date set forth on the Required Repair Schedule or otherwise required by Lender in writing for such Repair);
- (11) any exercise by the holder of any other debt instrument secured by a mortgage, deed of trust, or deed to secure debt on any Mortgaged Property of a right to declare all amounts due under that debt instrument immediately due and payable;
- (12) a dissolution or liquidation for any reason (whether voluntary or involuntary) of Borrower Entity, Affiliated Property Operator, or any general partner, managing member, or sole member of any Borrower Entity or Affiliated Property Operator;
  - (13) amendment or modification of Facility Operating Agreement not permitted by the Loan Documents;
- (14) any failure by Borrower or any Property Operator to comply with the requirement to use the Mortgaged Property as a Seniors Housing Facility with the acuity mix approved by Lender on the Effective Date that such Mortgaged Property became a part of the Collateral Pool (subject to Borrower's right to modify the acuity mix by an Allowed Change in Use pursuant to Section 6.02(a)) or as subsequently approved by Lender) or failure to comply with any License requirements set forth in any Loan Document or as required by any Applicable Law, other than deficiencies cited in routine licensure surveys which deficiencies are capable of being cured by Borrower or Property Operator in the ordinary course and prior to the expiration of the time frame, if any, noted for cure in such survey or any plan of correction submitted in response to such survey, subject to any additional cure periods allowed by any applicable Governmental Authority with respect thereto which deficiencies shall become an Event of Default after the expiration of the time frame, if any, noted for cure in such survey or any plan of correction without cure;
- (15) a Transfer of the Licenses not permitted by the Loan Documents authorizing any Mortgaged Property to operate as a Seniors Housing Facility, or a change in the holder

of the Licenses authorizing any Mortgaged Property to operate as a Seniors Housing Facility, in violation of the Loan Documents, except any such Transfer of the Licenses or change in the holder of the Licenses as a result of which the holder of the Licenses is the applicable Borrower or an Affiliated Property Operator;

- (16) a termination of any Facility Operating Agreement not permitted by the Loan Documents;
- (17) (A) any loss by Borrower or any Property Operator of any License or other legal authority necessary to operate any Mortgaged Property as a Seniors Housing Facility, or (B) any failure by Borrower or any Property Operator to comply strictly with any consent order or decree or to correct, within the time deadlines set by any federal, state, or local licensing agency, any deficiency where such failure results, or under Applicable Laws and regulations, is reasonably likely to result, in an action by such agency with respect to the Mortgaged Property that may have a Material Adverse Effect on Borrower, any Property Operator with respect to the Mortgaged Property, or the management and operations of the Mortgaged Property or Borrower's or Property Operator's interest in the Mortgaged Property, including a termination, revocation, or suspension of any applicable Licenses necessary for the operation of the Mortgaged Property as a Seniors Housing Facility;
  - (18) if Borrower or any Property Operator:
  - (A) ceases to operate the Mortgaged Property as a Seniors Housing Facility or takes any action or permits to exist any condition that causes the Mortgaged Property to no longer be classified as a Seniors Housing Facility;
  - (B) ceases to provide such kitchens, separate bathrooms, and areas for eating, sitting, and sleeping in each independent living or assisted living unit or at a minimum, central bathing and dining facilities for Alzheimer's/dementia care, as are provided as of the Effective Date the Mortgaged Property is added to the Collateral Pool;
  - (C) ceases to provide other facilities and services normally associated with independent living or assisted living units including (i) central dining services providing up to three (3) meals per day, (ii) periodic housekeeping, (iii) laundry services, (iv) customary transportation services, and (v) social activities;
  - (D) provides or contracts for skilled nursing care for any of the units other than in compliance with <u>Schedule</u> 19; or
  - (E) leases or holds available for lease to commercial tenants non-residential space (i.e., space other than the units, dining areas, activity rooms, lobby, parlors, kitchen, mailroom, marketing/management offices) exceeding ten percent (10%) of the net rental area;

- (19) a default which continues beyond any applicable cure period under any Facility Operating Agreement;
- (20) an Event of Default under any SASA that may be executed pursuant to this Master Agreement;
- (21) any failure by Borrower to release any Mineral Conveyance Property (and, if applicable, provide a replacement Mortgaged Property if a Substitution is required) as and when required pursuant to Section 6.02(m)(4);
- (22) Borrower (A) terminates or revokes or attempts to terminate or revoke the appointment of Lender as Borrower's proxy or attorney-in-fact either permanently or as to any election in the Condominium Act or Condominium Documents or (B) consents to the modification of or proposes to modify the terms of the Condominium Documents without the prior written consent of Lender; or
- (23) any failure by Borrower to perform or observe any covenant contained in Sections 6.01(m), 6.02(n), 6.02(n) and 6.02(o).

# (b) Events of Default Subject to a Specified Cure Period.

Any of the following shall constitute an Event of Default subject to the cure period set forth in the Loan Documents:

- (1) if Key Principal or Guarantor is a natural Person, the death of such individual, unless all requirements of Section 11.03(e) (Death of Key Principal or Guarantor; Restricted Ownership Interest/Controlling Interest Transfer Due to Death) are met;
  - (2) Intentionally Deleted.
- (3) any failure by Borrower, Affiliated Property Operator, Key Principal, or Guarantor to comply with the provisions of Section 5.02(b) (Further Assurances) and Section 5.02(c) (Sale of Advances);
- (4) any failure by Borrower to perform any obligation under this Master Agreement or any Loan Document that is subject to a specified written notice and cure period, which failure continues beyond such specified written notice and cure period as set forth herein or in the applicable Loan Document; and
- (5) a breach of Section 7.02(b)(1) or Section 7.02(b)(2) that is not cured to Lender's satisfaction within thirty (30) days after such breach occurs.

# (c) Events of Default Subject to Extended Cure Period or Release.

The following shall constitute an Event of Default if the existence of such condition or

event, or such failure to perform or default in performance continues for a period of thirty (30) days after written notice by Lender to Borrower of the existence of such condition or event, or of such failure to perform or default in performance, <u>provided</u>, <u>however</u>, such period may be extended for up to an additional thirty (30) days if Borrower, in the discretion of Lender, is diligently pursuing a cure of such; <u>provided</u>, <u>further</u>, <u>however</u>, no such written notice, grace period or extension shall apply if, in Lender's discretion, immediate exercise by Lender of a right or remedy under this Master Agreement or any Loan Document is required to avoid harm to Lender or impairment of the Indebtedness, the Mortgaged Property or any other security given to secure the Indebtedness:

(1) any failure by Borrower to perform any of its obligations under this Master Agreement or any Loan Document (other than those specified in Section 14.01(a) (Automatic Events of Default) or Section 14.01(b) (Events of Default Subject to a Specified Cure Period)) as and when required.

Notwithstanding anything to the contrary herein or in any other Loan Document, if an Event of Default shall occur hereunder or under any other Loan Document because a representation, warranty, affirmative covenant, negative covenant, or other provision hereunder or thereunder shall be breached or violated that in Lender's sole and exclusive judgment is with respect to a particular Mortgaged Property (other than any misappropriation of funds collected in respect thereof) (each, a "Property-Specific Event of Default'), such Event of Default shall be deemed cured if Borrower shall satisfy all of the conditions set forth in Section 2.10(b) (Right to Obtain Releases of Mortgaged Property) of this Master Agreement relating to the Release of such Mortgaged Property from the Collateral Pool within thirty (30) days of Borrower acquiring knowledge of such Event of Default (the "Release Cure Period"). During the Release Cure Period, Lender agrees that it shall not have the right to exercise the remedy set forth in Section 14.02 (Remedies) of this Master Agreement; provided, however, that the foregoing shall not impair Lender's right to exercise the remedies available to Lender under any of the other Loan Documents or at law or in equity or under Section 14.03(b) (No Waiver of Rights or Remedies) during such Release Cure Period. If Lender shall elect to exercise any such remedies during such period, and if Borrower releases such Mortgaged Property pursuant to the provisions of the Mortgaged Property Release Schedule as described in the preceding sentence and at the time of such release no other Event of Default has occurred and is continuing, Lender shall cease exercising such remedies with respect to the applicable Property-Specific Event of Default and discontinue any proceedings it may have initiated in connection therewith, and the parties shall be restored to their former positions and rights hereunder; provided, however, that if Borrower shall fail to satisfy all of the conditions set forth in the Mortgaged Property Release Schedule relating to the release of such Mortgaged Property from the Collateral Pool during the Release Cure Period, Lender may thereafter exercise any and all remedies available to Lender under Article 14 (Defaults/Remedies) of this Master Agreement, including, without limitation, the remedies set forth in Section 14.02 (Remedies).

#### Section 14.02 Remedies.

#### (a) Acceleration: Foreclosure.

- (1) If an Event of Default has occurred and is continuing, the entire unpaid principal balance of the Advances Outstanding, any Accrued Interest, interest accruing at the Default Rate, the Prepayment Premium (if applicable), and all other Indebtedness, at the option of Lender, shall immediately become due and payable, without any prior written notice to Borrower, unless Applicable Law requires otherwise (and in such case, after any required written notice has been given). Lender may exercise this option to accelerate regardless of any prior forbearance. In addition, Lender shall have all rights and remedies afforded to Lender hereunder and under the other Loan Documents, including, foreclosure on and/or the power of sale of any or all of the Mortgaged Properties, as provided in the Security Instrument, and any rights and remedies available to Lender at law or in equity (subject to Borrower's statutory rights of reinstatement, if any). Any proceeds of a Foreclosure Event may be held and applied by Lender as additional collateral for the Indebtedness pursuant to this Master Agreement. Notwithstanding the foregoing, the occurrence of any Bankruptcy Event of Borrower shall automatically accelerate the Indebtedness, which Indebtedness shall be immediately due and payable without written notice or further action by Lender.
- (2) Lender may Accelerate any Note without the obligation, but the right to accelerate any other Note (if more than one). In the exercise of its rights and remedies under the Loan Documents, Lender may, except as provided in this Master Agreement, exercise and perfect any and all of its rights in and under the Loan Documents with regard to any Mortgaged Property without the obligation (but with the right) to exercise and perfect its rights and remedies with respect to any other Mortgaged Property. Any such exercise shall be without regard to the Allocable Facility Amount assigned to such Mortgaged Property. Lender may recover an amount equal to the full amount Outstanding in respect of any of the Notes in connection with such exercise. Any such amount shall be applied to the Obligations as determined by Lender.

# (b) Loss of Right to Disbursements from Collateral Accounts.

If an Event of Default has occurred and is continuing, Borrower shall immediately lose all of its rights to receive disbursements from the Reserve/Escrow Accounts and any Collateral Accounts. During the continuance of any such Event of Default, Lender may use the Reserve/Escrow Account Funds and any Collateral Account Funds (or any portion thereof) for any purpose, including:

(1) repayment of the Indebtedness, including principal prepayments and the Prepayment Premium applicable to such full or partial prepayment, as applicable (however, such application of funds shall not cure or be deemed to cure any Event of Default);

- (2) reimbursement of Lender for all losses and expenses (including reasonable legal fees) suffered or incurred by Lender as a result of such Event of Default;
  - (3) completion of the Replacement or Repair or for any other replacement or repair to a Mortgaged Property; and
- (4) payment of any amount expended in exercising (and the exercise of) all rights and remedies available to Lender at law or in equity or under this Master Agreement or under any of the other Loan Documents.

Nothing in this Master Agreement shall obligate Lender to apply all or any portion of the Reserve/Escrow Account Funds or Collateral Account Funds on account of any Event of Default by Borrower or to repayment of the Indebtedness or in any specific order of priority.

#### (c) Remedies Cumulative.

Each right and remedy provided in this Master Agreement is distinct from all other rights or remedies under this Master Agreement or any other Loan Document or afforded by Applicable Law, and each shall be cumulative and may be exercised concurrently, independently or successively, in any order. Lender shall not be required to demonstrate any actual impairment of its security or any increased risk of additional default by Borrower in order to exercise any of its remedies with respect to an Event of Default.

## (d) Operations upon Event of Default; Lockbox Account.

- (1) If an Event of Default has occurred and is continuing:
- (A) Borrower shall or shall cause each Property Operator to, at the option of Lender, continue to provide all necessary services required under each Facility Operating Agreement or applicable licensing or regulatory requirements to operate and manage the Mortgaged Property as a Seniors Housing Facility and shall fully cooperate with Lender and any receiver as may be appointed by a court, in performing these services and agrees to arrange for an orderly transition to a replacement property operator or provider of the necessary services, and to execute promptly all applications, assignments, consents, and documents requested by Lender to facilitate such transition; and
- (B) Lender may cause the removal of Borrower or any Property Operator (as applicable) from any Mortgaged Property operations. Until such time as Lender has located a replacement property operator, Borrower or the acting Property Operator shall continue to provide all required services to maintain the Mortgaged Property in full compliance with all License and regulatory requirements. Borrower acknowledges that its failure to perform or to cause the performance of this service shall constitute a form of waste of the Mortgaged

Property, causing irreparable harm to Lender and the Mortgaged Property, and shall constitute sufficient cause for the appointment of a receiver.

(2) In addition to the remedies set forth herein and elsewhere in the Loan Documents, upon an Event of Default, Lender shall be entitled to mandate the use of a lockbox bank account or other depositary account, to be maintained under the control and supervision of Lender, for all income of the Mortgaged Property, including Rents, service charges, insurance payments, and Third Party Payments.

## Section 14.03 Additional Lender Rights; Forbearance.

## (a) No Effect Upon Obligations.

Lender may, but shall not be obligated to, agree with Borrower, from time to time, and without giving notice to, or obtaining the consent of, or having any effect upon the obligations of any Property Operator, Guarantor, Key Principal, or other third party obligor, to take any of the following actions:

- (1) the time for payment of the principal of or interest on the Indebtedness may be extended, or the Indebtedness may be renewed in whole or in part;
- (2) the rate of interest on or period of amortization of the Advances or the amount of the Monthly Debt Service Payments payable under the Loan Documents may be modified;
- (3) the time for Borrower's performance of or compliance with any covenant or agreement contained in any Loan Document, whether presently existing or hereinafter entered into, may be extended or such performance or compliance may be waived;
  - (4) any or all payments due under this Master Agreement or any other Loan Document may be reduced;
- (5) any Loan Document may be modified or amended by Lender and Borrower in any respect, including an increase in the principal amount of the Advances;
  - (6) any amounts under this Master Agreement or any other Loan Document may be released;
- (7) any security for the Indebtedness may be modified, exchanged, released, surrendered, or otherwise dealt with, or additional security may be pledged or mortgaged for the Indebtedness;
- (8) the payment of the Indebtedness or any security for the Indebtedness, or both, may be subordinated to the right to payment or the security, or both, of any other present or future creditor of Borrower; or

(9) any other terms of the Loan Documents may be modified.

## (b) No Waiver of Rights or Remedies.

Any waiver of an Event of Default or forbearance by Lender in exercising any right or remedy under this Master Agreement or any other Loan Document or otherwise afforded by Applicable Law, shall not be a waiver of any other Event of Default or preclude the exercise or failure to exercise of any other right or remedy. The acceptance by Lender of payment of all or any part of the Indebtedness after the due date of such payment, or in an amount which is less than the required payment, shall not be a waiver of Lender's right to require prompt payment when due of all other payments on account of the Indebtedness or to exercise any remedies for any failure to make prompt payment. Enforcement by Lender of any security for the Indebtedness shall not constitute an election by Lender of remedies so as to preclude the exercise or failure to exercise of any other right available to Lender. Lender's receipt of any insurance proceeds or amounts in connection with a Condemnation Action shall not operate to cure or waive any Event of Default.

## (c) Appointment of Lender as Attorney-In-Fact.

Borrower hereby irrevocably makes, constitutes, and appoints Lender (and any officer of Lender or any Person designated by Lender for that purpose) as Borrower's true and lawful proxy and attorney-in-fact (and agent-in-fact) in Borrower's name, place, and stead, with full power of substitution, to:

- (1) use any of the funds in the Replacement Reserve Account or Repairs Escrow Account for the purpose of making or completing the Replacements or Repairs;
- (2) make such additions, changes, and corrections to the Replacements or Repairs as shall be necessary or desirable to complete the Replacements or Repairs;
  - (3) employ such contractors, subcontractors, agents, architects, and inspectors as shall be required for such purposes;
- (4) pay, settle, or compromise all bills and claims for materials and work performed in connection with the Replacements or Repairs, or as may be necessary or desirable for the completion of the Replacements or Repairs, or for clearance of title;
- (5) adjust and compromise any claims under any and all policies of insurance required pursuant to this Master Agreement and any other Loan Document, subject only to Borrower's rights under this Master Agreement;
  - (6) appear in and prosecute any action arising from any insurance policies;
- (7) collect and receive the proceeds of insurance, and to deduct from such proceeds Lender's expenses incurred in the collection of such proceeds;

- (8) commence, appear in, and prosecute, in Lender's or Borrower's name, any Condemnation Action;
- (9) settle or compromise any claim in connection with any Condemnation Action;
- (10) execute all applications and certificates in the name of Borrower which may be required by any of the contract documents;
- (11) prosecute and defend all actions or proceedings in connection with any Mortgaged Property or the rehabilitation and repair of any Mortgaged Property;
  - (12) take such actions as are permitted in this Master Agreement and any other Loan Documents;
- (13) execute such financing statements and other documents and to do such other acts as Lender may require to perfect and preserve Lender's security interest in, and to enforce such interests in, the collateral; and
- (14) carry out any remedy provided for in this Master Agreement and any other Loan Documents, including endorsing Borrower's name to checks, drafts, instruments, and other items of payment and proceeds of the collateral, executing change of address forms with the postmaster of the United States Post Office serving the address of Borrower, changing the address of Borrower to that of Lender, opening all envelopes addressed to Borrower, and applying any payments contained therein to the Indebtedness.

Borrower hereby acknowledges that the constitution and appointment of such proxy and attorney-in-fact are coupled with an interest and are irrevocable and shall not be affected by the disability or incompetence of Borrower. Borrower specifically acknowledges and agrees that this power of attorney granted to Lender may be assigned by Lender to Lender's successors or assigns as holder of the Note (and the other Loan Documents). The foregoing powers conferred on Lender under this Section 14.03(c) (Appointment of Lender as Attorney-In-Fact) shall not impose any duty upon Lender to exercise any such powers and shall not require Lender to incur any expense or take any action. Borrower hereby ratifies and confirms all that such attorney-in-fact may do or cause to be done by virtue of any provision of this Master Agreement and any other Loan Documents.

Notwithstanding the foregoing provisions, Lender shall not exercise its rights as set forth in this Section 14.03(c) (Appointment of Lender as Attorney-in-Fact) unless: (A) an Event of Default has occurred and is continuing or (B) Lender determines in its discretion, that exigent circumstances exist or that such exercise is necessary or prudent in order to protect and preserve the Mortgaged Property, or Lender's lien priority and security interest in the Mortgaged Property.

## (d) Borrower Waivers.

If more than one Person signs this Master Agreement as Borrower, each Borrower, with respect to any other Borrower, hereby agrees that Lender, in its discretion, may:

- (1) bring suit against Borrower, or any one or more of Borrower, jointly and severally, or against any one or more of them;
- (2) compromise or settle with any one or more of the persons constituting Borrower, for such consideration as Lender may deem proper;
  - (3) release one or more of the persons constituting Borrower, from liability; or
- (4) otherwise deal with Borrower, or any one or more of them, in any manner, and no such action shall impair the rights of Lender to collect from any Borrower the full amount of the Indebtedness.

## Section 14.04 Waiver of Marshaling.

Notwithstanding the existence of any other security interests in the Mortgaged Properties held by Lender or by any other party, Lender shall have the right to determine the order in which any or all of the Mortgaged Properties (or any part thereof) shall be subjected to the remedies provided in this Master Agreement, any other Loan Document or Applicable Law. Lender shall have the right to determine the order in which all or any part of the Indebtedness is satisfied from the proceeds realized upon the exercise of such remedies. Borrower and any party who now or in the future acquires a security interest in any Mortgaged Property and who has actual or constructive notice of this Master Agreement waives any and all right to require the marshaling of assets or to require that any of the Mortgaged Properties be sold in the inverse order of alienation or that any of the Mortgaged Properties be sold in parcels or as an entirety in connection with the exercise of any of the remedies permitted by Applicable Law or provided in this Master Agreement or any other Loan Documents.

Lender shall account for any moneys received by Lender in respect of any foreclosure on or disposition of collateral hereunder and under the other Loan Documents <u>provided</u> that Lender shall not have any duty as to any collateral, and Lender shall be accountable only for amounts that it actually receives as a result of the exercise of such powers. NONE OF LENDER OR ITS AFFILIATES, OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, OR REPRESENTATIVES SHALL BE RESPONSIBLE TO BORROWER (a) FOR ANY ACT OR FAILURE TO ACT UNDER ANY POWER OF ATTORNEY OR OTHERWISE, EXCEPT IN RESPECT OF DAMAGES ATTRIBUTABLE SOLELY TO THEIR OWN GROSS NEGLIGENCE OR WILLFUL MISCONDUCT AS FINALLY DETERMINED PURSUANT TO A FINAL, NON-APPEALABLE COURT ORDER BY A COURT OF COMPETENT JURISDICTION, NOR (b) FOR ANY PUNITIVE, EXEMPLARY, INDIRECT OR CONSEQUENTIAL DAMAGES.

#### Section 14.05 Severed Loan Documents.

Lender shall have the right from time to time to sever the Note and the other Loan Documents into one or more separate notes, mortgages, and other security documents (the "Severed Loan Documents") in such denominations as Lender shall determine in its discretion for purposes of evidencing and enforcing its rights and remedies provided hereunder, <u>provided</u> that:

- (a) the amount of Advances Outstanding immediately after the effective date of such modification equals the amount of Advances Outstanding immediately prior to such modification;
- (b) the weighted average of the interest rates for Advances Outstanding immediately after the effective date of such modification equals the weighted average of the interest rates for Advances Outstanding immediately prior to such modification;
- (c) each future principal payment shall be ratably allocated to each Advance based on the Outstanding principal balance of such Advance at the time of such modification and each future amortization payment shall be ratably paid in accordance with such allocation at all times;
- (d) there shall be no other change to the economic and/or other material terms, rights and obligations of Borrower under the Loan Documents; and
- (e) the Collateral and the revenue therefrom shall continue to secure, and be available to be applied against, the total Advances Outstanding.

Borrower shall execute and deliver to Lender from time to time, promptly after the request of Lender, a severance agreement and such other documents as Lender shall request in order to effect the severance described above, all in form and substance reasonably satisfactory to Lender. Borrower hereby absolutely and irrevocably appoints Lender as its true and lawful attorney, coupled with an interest, in its name and stead to make and execute all documents necessary or desirable to effect the aforesaid severance, Borrower ratifying all that its said attorney shall do by virtue thereof; provided, however, Lender shall not make or execute any such documents under such power until three (3) days after notice has been given to Borrower by Lender of Lender's intent to exercise its rights under such power. Borrower shall be obligated to pay any costs or expenses incurred in connection with the preparation, execution, recording, or filing of the Severed Loan Documents, and the Severed Loan Documents shall not contain any representations, warranties, or covenants not contained in the Loan Documents and any such representations and warranties contained in the Severed Loan Documents will be given by Borrower only as of the date last given.

# ARTICLE 15 MISCELLANEOUS

## Section 15.01 Choice of Law; Consent to Jurisdiction.

Notwithstanding anything in the Notes, the Security Documents, or any of the other Loan Documents to the contrary, each of the terms and provisions, and rights and obligations of Borrower under this Master Agreement and the Notes and the other Loan Documents, shall be governed by, interpreted, construed, and enforced pursuant to and in accordance with the laws of the District of Columbia (excluding the law applicable to conflicts or choice of law) except to the extent of procedural and substantive matters relating only to the creation, perfection, and foreclosure of liens and security interests, and enforcement of the rights and remedies, against the Mortgaged Properties, which matters shall be governed by the laws of the jurisdiction in which a Mortgaged Property is located, the perfection, the effect of perfection and non-perfection and foreclosure of security interests on personal property, which matters shall be governed by the laws of the jurisdiction determined by the choice of law provisions of the Uniform Commercial Code in effect for the jurisdiction in which any Borrower is organized. Borrower agrees that any controversy arising under or in relation to the Notes, the Security Documents (other than the Security Instruments), or any other Loan Document shall be, except as otherwise provided herein, litigated in the District of Columbia. The local and federal courts and authorities with jurisdiction in the District of Columbia shall, except as otherwise provided herein, have jurisdiction over all controversies which may arise under or in relation to the Loan Documents, including those controversies relating to the execution, jurisdiction, breach, enforcement, or compliance with the Notes, the Security Documents (other than the Security Instruments), or any other issue arising under, relating to, or in connection with any of the Loan Documents. Borrower irrevocably consents to service, jurisdiction, and venue of such courts for any litigation arising from the Notes, the Security Documents, or any of the other Loan Documents, and waives any other venue to which it might be entitled by virtue of domicile, habitual residence, or otherwise. Nothing contained herein, however, shall prevent Lender from bringing any suit, action, or proceeding or exercising any rights against Borrower and against the collateral in any other jurisdiction. Initiating such suit, action, or proceeding or taking such action in any other jurisdiction shall in no event constitute a waiver of the agreement contained herein that the laws of the District of Columbia shall govern the rights and obligations of Borrower and Lender as provided herein or the submission herein by Borrower to personal jurisdiction within the District of Columbia.

## Section 15.02 Waiver of Jury Trial.

TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, EACH OF BORROWER AND LENDER (a) COVENANTS AND AGREES NOT TO ELECT A TRIAL BY JURY WITH RESPECT TO ANY ISSUE ARISING OUT OF THIS MASTER AGREEMENT OR ANY OTHER LOAN DOCUMENT, OR THE RELATIONSHIP BETWEEN THE PARTIES AS BORROWER AND LENDER, THAT IS TRIABLE OF RIGHT BY A JURY AND (b) WAIVES ANY RIGHT TO TRIAL BY JURY WITH RESPECT TO SUCH ISSUE TO THE EXTENT THAT ANY SUCH RIGHT EXISTS NOW OR IN THE FUTURE. THIS WAIVER OF RIGHT TO TRIAL BY JURY IS SEPARATELY GIVEN BY EACH PARTY, KNOWINGLY

#### AND VOLUNTARILY WITH THE BENEFIT OF COMPETENT LEGAL COUNSEL

## Section 15.03 Notice.

## (a) Process of Serving Notice.

Except as otherwise set forth herein or in any other Loan Document, all notices under this Master Agreement and any other Loan Document shall be:

- (1) in writing and shall be:
  - (A) delivered, in person;
  - (B) mailed, postage prepaid, either by registered or certified delivery, return receipt requested;
  - (C) sent by overnight courier; or
  - (D) sent by electronic mail with originals to follow by overnight courier;
- (2) addressed to the intended recipient at Borrower's Notice Address and Lender's Notice Address, as applicable; and
- (3) deemed given on the earlier to occur of:
  - (A) the date when the notice is received by the addressee; or
- (B) if the recipient refuses or rejects delivery, the date on which the notice is so refused or rejected, as conclusively established by the records of the United States Postal Service or such express courier service.

## (b) Change of Address.

Any party to this Master Agreement may change the address to which notices intended for it are to be directed by means of notice given to the other parties identified on the Summary of Master Terms in accordance with this Section 15.03 (Notice).

## (c) Default Method of Notice.

Any required notice under this Master Agreement or any other Loan Document which does not specify how notices are to be given shall be given in accordance with this Section 15.03 (Notice).

## (d) Receipt of Notices.

Neither Borrower nor Lender shall refuse or reject delivery of any notice given in

accordance with this Master Agreement. Each party is required to acknowledge, in writing, the receipt of any notice upon request by the other party.

## (e) Property Operator Notices.

Borrower acknowledges and agrees that Borrower solely shall be responsible for (1) causing Property Operator to comply with any notice received by Borrower from Lender, and (2) promptly providing Lender with copies of notices received by Borrower from Property Operator. Borrower's compliance with or failure to act as an intermediary as described in this Section 15.03(e) (Property Operator Notices) shall not relieve Borrower from its obligations under this Master Agreement, nor shall it constitute a defense or excuse for nonperformance by Borrower, Property Operator, or any Guarantor, as applicable. Lender shall have no obligation to provide any notice to Property Operator unless and until Lender has taken ownership or control of the Mortgaged Property, or in connection with Lender's exercise of the power of attorney granted herein, and then only as required by the Loan Documents or the Facility Operating Agreement.

## Section 15.04 Successors and Assigns Bound; Sale of Advances.

#### (a) Binding Agreement.

This Master Agreement shall bind, and the rights granted by this Master Agreement shall inure to, the successors and assigns of Lender and the permitted successors and assigns of Borrower. However, a Transfer not permitted by this Master Agreement shall be an Event of Default and shall be void ab initio.

# (b) Sale of Advances; Change of Servicer.

Nothing in this Master Agreement shall limit Lender's (including its successors and assigns) right to sell or transfer the Advances or any interest in the Advances. The Advances or a partial interest in the Advances (together with this Master Agreement and the other Loan Documents) may be sold one or more times without prior written notice to Borrower. A sale may result in a change of the Loan Servicer.

## Section 15.05 Counterparts.

This Master Agreement may be executed in any number of counterparts with the same effect as if the parties hereto had signed the same document and all such counterparts shall be construed together and shall constitute one instrument.

## Section 15.06 Intentionally Deleted.

## Section 15.07 Relationship of Parties; No Third Party Beneficiary.

## (a) Solely Creditor and Debtor.

The relationship between Lender and Borrower shall be solely that of creditor and debtor,

respectively, and nothing contained in this Master Agreement shall create any other relationship between Lender and Borrower, nor between Lender and Property Operator. Nothing contained in this Master Agreement shall constitute Lender as a joint venturer, partner, or agent of Borrower or Property Operator, or render Lender liable for any debts, obligations, acts, omissions, representations, or contracts of Borrower or Property Operator.

#### (b) No Third Party Beneficiaries.

No creditor of any party to this Master Agreement and no other Person shall be a third party beneficiary of this Master Agreement or any other Loan Document or any account created or contemplated under this Master Agreement or any other Loan Document. Nothing contained in this Master Agreement shall be deemed or construed to create an obligation on the part of Lender to any third party nor shall any third party have a right to enforce against Lender any right that Borrower may have under this Master Agreement. Without limiting the foregoing:

- (1) any Servicing Arrangement between Lender and any Loan Servicer shall constitute a contractual obligation of such Loan Servicer that is independent of the obligation of Borrower for the payment of the Indebtedness;
  - (2) Borrower shall not be a third party beneficiary of any Servicing Arrangement; and
  - (3) no payment by the Loan Servicer under any Servicing Arrangement will reduce the amount of the Indebtedness.

## Section 15.08 Severability; Entire Agreement; Amendments.

The invalidity or unenforceability of any provision of this Master Agreement or any other Loan Document shall not affect the validity or enforceability of any other provision of this Master Agreement or of any other Loan Document, all of which shall remain in full force and effect, including the Guaranty. This Master Agreement contains the complete and entire agreement among the parties as to the matters covered, rights granted and the obligations assumed in this Master Agreement. This Master Agreement may not be amended or modified except by written agreement signed by the parties hereto.

#### Section 15.09 Construction.

- (a) The captions and headings of the sections of this Master Agreement and the Loan Documents are for convenience only and shall be disregarded in construing this Master Agreement and the Loan Documents.
- (b) Any reference in this Master Agreement to an "Exhibit" or "Schedule" or a "Section" or an "Article" shall, unless otherwise explicitly provided, be construed as referring, respectively, to an Exhibit or Schedule attached to this Master Agreement or to a Section or Article of this Master Agreement.

Page 144

- (c) Any reference in this Master Agreement to a statute or regulation shall be construed as referring to that statute or regulation as amended from time to time.
  - (d) Use of the singular in this Master Agreement includes the plural and use of the plural includes the singular.
- (e) As used in this Master Agreement, the term "including" means "including, but not limited to" or "including, without limitation," and is for example only and not a limitation.
- (f) Whenever Borrower's knowledge is implicated in this Master Agreement or the phrase "to Borrower's knowledge" or a similar phrase is used in this Master Agreement, Borrower's knowledge or such phrase(s) shall be interpreted to mean to the best of Borrower's knowledge after reasonable and diligent inquiry and investigation.
- (g) Unless otherwise provided in this Master Agreement, if Lender's approval, designation, determination, selection, estimate, action, or decision is required, permitted, or contemplated hereunder, such approval, designation, determination, selection, estimate, action, or decision shall be made in Lender's sole and absolute discretion.
- (h) All references in this Master Agreement to a separate instrument or agreement shall include such instrument or agreement as the same may be amended or supplemented from time to time pursuant to the applicable provisions thereof.
  - (i) "Lender may" shall mean at Lender's discretion, but shall not be an obligation.
- (j) Any references in this Master Agreement to a Senior Housing Facility shall refer to the Mortgaged Property identified on the Summary of Master Terms including the Seniors Housing Facility Licensing Designation.
- (k) Each reference to "tenant" or "tenants" in the Loan Documents shall be interpreted to mean "subtenant" or "subtenants" where the context so indicates.

#### Section 15.10 Loan Servicing.

All actions regarding the servicing of the Advances, including the collection of payments, the giving and receipt of notice, inspections of the Mortgaged Properties, inspections of books and records, and the granting of consents and approvals, may be taken by the Loan Servicer unless Borrower receives notice to the contrary. If Borrower receives conflicting notices regarding the identity of the Loan Servicer or any other subject, any such notice from Lender shall govern. The Loan Servicer may change from time to time (whether related or unrelated to a sale of the Advances). If there is a change of the Loan Servicer, Borrower will be given notice of the change.

# Section 15.11 Disclosure of Information.

Lender may furnish information regarding Borrower, Property Operator, Key Principal or Guarantor or the Mortgaged Properties to third parties with an existing or prospective interest in

the servicing, enforcement, evaluation, performance, purchase, or securitization of the Advances, including trustees, master servicers, special servicers, rating agencies, and organizations maintaining databases on the underwriting and performance of multifamily mortgage loans. Borrower irrevocably waives any and all rights it may have under Applicable Law to prohibit such disclosure, including any right of privacy.

#### Section 15.12 Waiver; Conflict.

No specific waiver of any of the terms of this Master Agreement shall be considered as a general waiver. If any provision of this Master Agreement is in conflict with any provision of any other Loan Document, the provision contained in this Master Agreement shall control.

# Section 15.13 Intentionally Deleted.

#### Section 15.14 No Reliance.

Borrower acknowledges, represents, and warrants that:

- (a) it understands the nature and structure of the transactions contemplated by this Master Agreement and the other Loan Documents:
  - (b) it is familiar with the provisions of all of the documents and instruments relating to such transactions;
- (c) it understands the risks inherent in such transactions, including the risk of loss of all or any part of any Mortgaged Property;
  - (d) it has had the opportunity to consult counsel; and
- (e) it has not relied on Lender for any guidance or expertise in analyzing the financial or other consequences of the transactions contemplated by this Master Agreement or any other Loan Document or otherwise relied on Lender in any manner in connection with interpreting, entering into, or otherwise in connection with this Master Agreement, any other Loan Document, or any of the matters contemplated hereby or thereby.

# Section 15.15 Subrogation.

If, and to the extent that, the proceeds of any Advance are used to pay, satisfy, or discharge any obligation of Borrower or Property Operator for the payment of money that is secured by a pre-existing mortgage, deed of trust, or other lien encumbering any Mortgaged Property, such proceeds shall be deemed to have been advanced by Lender at Borrower's request, and Lender shall be subrogated automatically, and without further action on its part, to the rights, including lien priority, of the owner or holder of the obligation secured by such prior lien, whether or not such prior lien is released.

# Section 15.16 Counting of Days.

Except where otherwise specifically provided, any reference in this Master Agreement to a period of "days" means calendar days, not Business Days. If the date on which Borrower is required to perform an obligation under this Master Agreement is not a Business Day, Borrower shall be required to perform such obligation by the Business Day immediately preceding such date; <u>provided</u>, <u>however</u>, in respect of any Payment Date, or if the Maturity Date is other than a Business Day, Borrower shall be obligated to make such payment by the Business Day immediately following such date.

# Section 15.17 Revival and Reinstatement of Indebtedness.

If the payment of all or any part of the Indebtedness by Borrower, Property Operator, Guarantor, or any other Person, or the transfer to Lender of any collateral or other property should for any reason subsequently be declared to be void or voidable under any state or federal law relating to creditors' rights, including provisions of the Insolvency Laws relating to a Voidable Transfer, and if Lender is required to repay or restore, in whole or in part, any such Voidable Transfer, or elects to do so upon the advice of its counsel, then the amount of such Voidable Transfer or the amount of such Voidable Transfer that Lender is required or elects to repay or restore, including all reasonable costs, expenses, and attorneys' fees incurred by Lender in connection therewith, and the Indebtedness shall be automatically revived, reinstated, and restored by such amount and shall exist as though such Voidable Transfer had never been made.

#### Section 15.18 Time is of the Essence.

Borrower agrees that, with respect to each and every obligation and covenant contained in this Master Agreement and the other Loan Documents, time is of the essence.

# Section 15.19 Final Agreement.

THIS MASTER AGREEMENT ALONG WITH ALL OF THE OTHER LOAN DOCUMENTS REPRESENT THE FINAL AGREEMENT BETWEEN THE PARTIES WITH RESPECT TO THE SUBJECT MATTER HEREOF AND MAY NOT BE CONTRADICTED BY EVIDENCE OF PRIOR, CONTEMPORANEOUS OR SUBSEQUENT ORAL AGREEMENTS. THERE ARE NO UNWRITTEN ORAL AGREEMENTS BETWEEN THE PARTIES. All prior or contemporaneous agreements, understandings, representations, and statements, oral or written, are merged into this Master Agreement and the other Loan Documents. This Master Agreement, the other Loan Documents, and any of their provisions may not be waived, modified, amended, discharged, or terminated except by an agreement in writing signed by the party against which the enforcement of the waiver, modification, amendment, discharge, or termination is sought, and then only to the extent set forth in that agreement.

#### Section 15.20 Survival.

The representations, warranties, and covenants made by Borrower in this Master

Agreement shall survive the execution and delivery of this Master Agreement and other Loan Documents, regardless of any investigation made by Lender or Fannie Mae.

# Section 15.21 Assignments; Third Party Rights.

Lender may assign its rights and/or obligations under this Master Agreement separately or together, without Borrower's consent, only to Fannie Mae. Upon assignment to Fannie Mae, Fannie Mae shall be permitted to further assign its rights under this Master Agreement separately or together, without Borrower's consent. Fannie Mae shall have the right to hold, sell, or securitize the Advances made hereunder without Borrower's consent.

# Section 15.22 Interpretation.

The parties hereto acknowledge that each party and their respective counsel have participated in the drafting and revision of this Master Agreement and the Loan Documents. Accordingly, the parties agree that any rule of construction that disfavors the drafting party shall not apply in the interpretation of this Master Agreement and the Loan Documents or any amendment or supplement or Exhibit hereto or thereto.

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**Page 148** 

**IN WITNESS WHEREOF**, Borrower and Lender have signed and delivered this Master Agreement under seal (where applicable) or have caused this Master Agreement to be signed and delivered under seal (where applicable) by their duly authorized representatives. Where Applicable Law so provides, Borrower and Lender intend that this Master Agreement shall be deemed to be signed and delivered as a sealed instrument.

#### **BORROWER:**

FIT REN Nohl Ranch LP,
FIT REN Park LP,
FIT REN Mirage Inn LP,
FIT REN The Gables LP,
FIT REN Paulin Creek LP,
FIT REN Ocean House LP,
FIT REN Oak Tree LP,
FIT REN Pacific Inn LP,

Each a Delaware limited partnership

By: FIT REN Holdings GP Inc., their general partner

By: /s/ George T. Hicks

Name: George T. Hicks

Title: Executive Vice President and Treasurer

# AHC Purchaser, Inc.,

A Delaware corporation

By: /s/ George T. Hicks

Name: George T. Hicks

Title: Executive Vice President and Treasurer

ARC Scottsdale, LLC, ARC Sweet Life Shawnee, LLC, ARCLP Charlotte, LLC, ARC Wilora Assisted Living, LLC, Each a Tennessee limited liability company

By: <u>/s/ George T. Hicks</u>

Name: George T. Hicks

Title: Executive Vice President and Treasurer of each Borrower

# ARC Westlake Village, Inc.,

# a Tennessee corporation

By: /s/ George T. Hicks

Name: George T. Hicks

Title: Executive Vice President and Treasurer

**AHC Sterling House of Brighton, LLC** 

AHC Villas of the Atrium, LLC,

AHC Sterling House of Jacksonville, LLC,

AHC Sterling House of Panama City, LLC,

CMCP-Pinecastle, LLC,

AHC Sterling House of Port Charlotte, LLC,

AHC Sterling House of Punta Gorda, LLC,

AHC Sterling House of Venice, LLC,

CMCP-Roswell, LLC,

AHC Villas-Wynwood of River Place, LLC,

CMCP-Montrose, LLC,

AHC Villas-Wynwood of Courtyard Albany, LLC,

AHC Villas of Albany Residential, LLC,

AHC Wynwood of Rogue Valley, LLC,

CMCP-Club Hill, LLC,

AHC Sterling House of Corsicana, LLC,

Brookdale Cypress Station, LLC,

Brookdale Lakeway, LLC,

AHC Sterling House of Lewisville, LLC,

AHC Sterling House of Mansfield, LLC

Brookdale Northwest Hills, LLC,

AHC Sterling House of Weatherford, LLC,

CMCP-Williamsburg, LLC,

Each a Delaware limited liability company

By: /s/ George T. Hicks

Name: George T. Hicks

Title: Executive Vice President and Treasurer of each Borrower

# LENDER:

# JONES LANG LASALLE MULTIFAMILY, LLC,

a Delaware limited liability company

By: <u>/s/ Rhonda Peare</u> (SEAL) Name: Rhonda Peare Title: Closing Coordinator

# **SCHEDULE 1 TO MASTER CREDIT FACILITY AGREEMENT**

#### **Definitions Schedule**

Capitalized terms used in this Master Agreement have the meanings given to such terms in this Definitions Schedule.

- "Accounts" has the meaning set forth in each Security Instrument.
- "Accrued Interest" means unpaid interest, if any, on the Advances Outstanding that has not been added to the unpaid principal balance of the Advances pursuant to Section 2.03(b) (Capitalization of Accrued But Unpaid Interest) of this Master Agreement.
- "Acuity" means the type of housing and services categorized as Independent Living, Assisted Living or Alzheimer's/Dementia Care or Skilled Nursing provided to residents at the Mortgaged Property.
- "Addition" has the meaning set forth in Section 2.10(c) (Right to Add Additional Mortgaged Properties as Collateral).
- "Addition Request" means a written request, substantially in the form of Exhibit D to this Master Agreement, to add Additional Mortgaged Properties to the Collateral Pool as set forth in Section 2.10(c) (Right to Add Additional Mortgaged Properties as Collateral).
- "Additional Borrower" means the owner of an Additional Mortgaged Property, which entity has been approved by Lender and becomes a Borrower under this Master Agreement and the applicable Loan Documents, and its permitted successors and assigns, which owner must demonstrate to the satisfaction of Lender that:
  - (a) Additional Borrower is a Single Purpose entity;
  - (b) any general partner of the Additional Borrower is a Single Purpose entity;
  - (c) Additional Borrower is directly or indirectly wholly-owned and Controlled by Guarantor; and
  - (d) Additional Borrower is not a Prohibited Person.
- "Additional Due Diligence Fee Deposit" means the deposit made by Borrower to Lender with respect to each proposed Additional Mortgaged Property in an amount equal to \$20,000 per Additional Mortgaged Property. On or prior to the applicable Effective Date, Lender shall notify Borrower of the actual amount of the Additional Due Diligence Fees and Borrower shall, on the Effective Date, pay to Lender the remainder of such Additional Due Diligence Fees (if the actual amount of the Additional Due Diligence Fees exceeds the deposit and the other amounts previously paid to Lender by Borrower) or Lender shall promptly refund to Borrower any amounts paid to Lender by Borrower in excess of the Additional Due Diligence Fees (if the actual amount of the

Page 1

Additional Due Diligence Fees is less than the deposit and the other amounts previously paid to Lender by Borrower).

- "Additional Due Diligence Fees" means with respect to each proposed Additional Mortgaged Property an amount equal to the actual costs of Lender's due diligence for such Additional Mortgaged Properties, including but not limited to third party reports required by Lender <u>plus</u> a non-refundable \$5,000 processing fee per Additional Mortgaged Property payable by Borrower to Lender. Borrower shall pay the Additional Due Diligence Fee Deposit towards the Additional Due Diligence Fees.
- "Additional Lender Repairs" means repairs of the type listed on the Required Repair Schedule but not otherwise identified thereon that are determined advisable by Lender to keep the Mortgaged Property in good order and repair (ordinary wear and tear excepted) and in good marketable condition or to prevent deterioration of the Mortgaged Property.
- "Additional Lender Replacements" means replacements of the type listed on the Required Replacement Schedule but not otherwise identified thereon that are determined advisable by Lender to keep the Mortgaged Property in good order and repair (ordinary wear and tear excepted) and in good marketable condition or to prevent deterioration of the Mortgaged Property.
- "Additional Mortgaged Property" means each Multifamily Residential Property owned by Borrower or an Additional Borrower (either in fee simple or as tenant under a ground lease meeting all of the Underwriting and Servicing Requirements) and added to the Collateral Pool after the Initial Effective Date in connection with an Addition or a Substitution pursuant to Section 2.10(c) (Right to Add Additional Mortgaged Properties as Collateral) or Section 2.10(d) (Right to Substitutions).
- "Additional Origination Fee" means an origination fee equal to forty (40) basis points (0.40%) multiplied by the Future Advance.
- "Adjustable Rate" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Advance" means a Variable Advance and/or a Fixed Advance.
- "Advance Year" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Affiliated Property Operator" means any Property Operator that is a Borrower Affiliate, as identified in the Summary of Master Terms.
- "Aggregate Debt Service Coverage Ratio" means, for any specified period, the ratio (expressed as a percentage) of-
- (a) the Net Operating Income for the Mortgaged Properties for the preceding number of months as determined pursuant to the Underwriting and Servicing Requirements;

to

(b) the Facility Debt Service for the specified period.

P	age	2

- "Aggregate Loan to Value Ratio" means, for any specified date, the ratio (expressed as a percentage) of-
  - (a) the Advances Outstanding on the specified date,

to

- (b) the sum of (i) the aggregate of the Valuations most recently obtained prior to the specified date for all of the Mortgaged Properties, plus (ii) any Substitution Deposit being held by Lender as of such specified date.
- "Allocable Facility Amount" means the most recently determined amount of the then Advances Outstanding allocated to a particular Mortgaged Property by Lender in accordance with the Underwriting and Servicing Requirements and as required by this Master Agreement.
- "Allowed Change in Use" means a change during the Term of the Master Agreement in the unit or bed Acuity composition at the Mortgaged Property not to exceed ten percent (10%) of the total number of units or beds in place as of the date the Mortgaged Property was added to the Collateral Pool.
- "Alterations" has the meaning set forth in Section 6.02(f) (Alterations to any Mortgaged Property).
- "Alzheimer's Property" means a Mortgaged Property with all units and beds designed for residents with significant cognitive impairment resulting from Alzheimer's disease or other dementia, but which units and bed are not licensed as skilled nursing beds.
- "Amortization Period" means the period of thirty (30) years.
- "Amortization Type" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Applicable Index" means (a) with respect to any Variable Structured ARM Advance, either One Month LIBOR or Three Month LIBOR as set forth in the applicable Schedule of Advance Terms, or (b) with respect to any other Variable Advance, the index pursuant to which the Adjustable Rate is determined, as set forth in the applicable Schedule of Advance Terms.
- "Applicable Law" means (a) all applicable provisions of all constitutions, statutes, rules, regulations and orders of all governmental bodies, all Governmental Approvals and all orders, judgments and decrees of all courts and arbitrators, (b) all zoning, building, environmental and other laws, ordinances, rules, regulations and restrictions of any Governmental Authority affecting the ownership, management, use, operation, maintenance or repair of the Mortgaged Properties, including the Americans with Disabilities Act (if applicable), the Fair Housing Amendment Act of 1988 and Environmental Laws, (c) any building permits or any conditions, easements, rights-of-way, covenants, restrictions of record or any recorded or unrecorded agreement affecting or concerning any Mortgaged Property, planned development permits, condominium declarations, and reciprocal easement and regulatory agreements with any Governmental Authority, (d) all laws, ordinances, rules and regulations, whether in the form of rent control, rent stabilization or otherwise, that limit or impose conditions on the amount of rent that may be collected from the units of a

Mortgaged Property, and (e) requirements of insurance companies or similar organizations, affecting the operation or use of any Mortgaged Property or the consummation of the transactions to be effected by this Master Agreement or any of the other Loan Documents.

"Appraisal" means an appraisal of Multifamily Residential Property conforming to the Underwriting and Servicing Requirements.

"Appraised Value" means the value set forth in an Appraisal.

"Assisted Living Property" means a Mortgaged Property comprised of one or more assisted living units which offers services limited to non-medical personal care, including support for activities of daily living such as support for medication management and assistance with bathing, dressing, toileting, ambulating, eating, and other similar activities. An Assisted Living Property may also contain up to fifty percent (50%) Independent Living units and/or Alzheimer Care Units.

"Bank Secrecy Act" means the Bank Secrecy Act of 1970, as amended (e.g., 31 U.S.C. Sections 5311-5330).

"Bankruptcy Code" means Title 11 of the United States Code entitled "Bankruptcy" as now and hereafter in effect, or any successor statute.

"Bankruptcy Event" means any one or more of the following:

- (a) the commencement, filing or continuation of a voluntary case or proceeding under one or more of the Insolvency Laws by any Borrower Entity or Identified Party seeking to take advantage of any other laws, domestic or foreign, relating to bankruptcy, insolvency, reorganization, debt adjustment, winding up or composition or adjustment of debts;
- (b) the acknowledgment in writing by any Borrower Entity or Identified Party (other than to Lender in connection with a workout) that it is unable to pay its debts generally as they mature;
  - (c) the making of a general assignment for the benefit of creditors by any Borrower Entity or Identified Party;
- (d) the commencement, filing or continuation of an involuntary case or proceeding under one or more Insolvency Laws against any Borrower Entity or Identified Party;
- (e) the appointment of a receiver (other than a receiver appointed at the direction or request of Lender under the terms of the Loan Documents), liquidator, custodian, sequestrator, trustee or other similar officer who exercises Control over Borrower or any substantial part of the assets of any Borrower Entity or Identified Party; or
- (f) any action by a Borrower Entity or Identified Party for the purpose of effecting any of the foregoing, <u>provided</u>, <u>however</u>, that any proceeding or case under (d) or (e) above shall not be a Bankruptcy Event until the ninetieth (90th) day after filing (if not earlier dismissed) so long as such proceeding or case occurred without the consent, encouragement, active participation or

the failure to object in a timely and appropriate manner by any Borrower Entity, Affiliated Property Operator, or Identified Party (in which event such case or proceeding shall be a Bankruptcy Event immediately).

"Borrower" means individually (and jointly and severally if more than one), the Initial Borrower and any Additional Borrower becoming a party to this Master Agreement and any other Loan Documents, together with their permitted successors and assigns.

#### "Borrower Affiliate" means:

- (a) any Person that owns any direct ownership interest in any Borrower Entity, Identified Party or Affiliated Property Operator but excluding any Person directly or indirectly owning any public stock of Guarantor with no other direct or indirect ownership interest in Borrower;
- (b) any Person that indirectly owns, with the power to vote, twenty percent (20%) or more of the ownership interests in any Borrower Entity, Affiliated Property Operator, or Identified Party;
- (c) any Person Controlled by, under common Control with, or which Controls, any Borrower Entity, Affiliated Property Operator, or Identified Party;
- (d) any entity in which any Borrower Entity, Affiliated Property Operator, or Identified Party directly or indirectly owns, with the power to vote, twenty percent (20%) or more of the ownership interests in such entity; or
- (e) any other individual that is related (to the third degree of consanguinity) by blood or marriage to any Borrower Entity, Affiliated Property Operator, or Identified Party.

"Borrower Agent" means Brookdale Senior Living Inc., a Delaware corporation.

"Borrower Entity" means, individually and collectively, Borrower, Guarantor and Key Principal.

"Borrower Requested Repairs" means repairs not listed on the Required Repair Schedule requested by Borrower to be reimbursed from the Repairs Escrow Account and determined advisable by Lender to keep the Mortgaged Property in good order and repair and in a good marketable condition or to prevent deterioration of the Mortgaged Property.

"Borrower Requested Replacements" means replacements not listed on the Required Replacement Schedule requested by Borrower to be reimbursed from the Replacement Reserve Account and determined advisable by Lender to keep the Mortgaged Property in good order and repair and in a good marketable condition or to prevent deterioration of the Mortgaged Property.

"Borrower's General Business Address" has the meaning set forth in the Summary of Master Terms.

"Borrower's Notice Address" has the meaning set forth in the Summary of Master Terms.

- "Business Day" means any day other than (a) a Saturday, (b) a Sunday, (c) a day on which Lender is not open for business, or (d) a day on which the Federal Reserve Bank of New York is not open for business.
- "Calendar Quarter" means, with respect to any year, any of the following three (3) month periods: (a) January-February-March; (b) April-May-June; (c) July-August-September; and (d) October-November-December.
- "Calendar Year" means the twelve (12) month period from the first day of January to and including the last day of December, and each twelve (12) month period thereafter.
- "Cap Security Agreement" means, individually and collectively, with respect to any Interest Rate Cap, a reserve, hedge assignment and security agreement between Borrower and Lender, for the benefit of Lender in the form required by Fannie Mae from time to time, which will be issued by Borrower to Lender concurrently with the funding of a Variable Advance requiring an Interest Rate Cap.
- "Capitalization Rate" means, for each Mortgaged Property, a rate selected by Lender for use in determining the Valuations.
- "Cash Collateral Account" means the cash collateral account established pursuant to the Cash Collateral Agreement.
- "Cash Collateral Agreement" means a cash collateral pledge, security and custody agreement in the form approved by Fannie Mae by and among Fannie Mae, Borrower and a collateral agent for Fannie Mae, as the same may be amended, modified or supplemented from time to time.
- "Collateral" means the Mortgaged Properties and other collateral from time to time or at any time encumbered by the Security Instruments, or any other property securing Borrower's obligations under the Loan Documents.
- "Collateral Account" means any account designated by Lender as such pursuant to a Collateral Agreement or as established pursuant to this Master Agreement, including the Reserve/Escrow Account and any Cash Collateral Account.
- "Collateral Account Funds" means, collectively, the funds on deposit in any or all of the Collateral Accounts, including the Reserve/Escrow Account Funds and any funds in any Cash Collateral Account.
- "Collateral Agreement" means any separate agreement between Borrower and Lender for the establishment of any other fund, reserve or account.
- "Collateral Event" means, individually and collectively, a Release, Substitution, Addition, Future Advance, and/or Conversion.
- "Collateral Pool" means all of the Collateral.

- "Completion Period" has the meaning set forth in the Summary of Master Terms.
- "Compliance Certificate" means a certificate of Borrower substantially in the form of Exhibit K to this Master Agreement.
- "Condemnation Action" has the meaning set forth in the Security Instrument.
- "Condominium" has the meaning set forth in the Security Instrument for the Ann Arbor Mortgaged Property.
- "Condominium Act" has the meaning set forth in the Security Instrument for the Ann Arbor Mortgaged Property.
- "Condominium Documents" has the meaning set forth in the Security Instrument for the Ann Arbor Mortgaged Property.
- "Confirmation of Environmental Indemnity Agreement" means a confirmation of the Environmental Indemnity Agreement executed by Borrower in connection with any Request after the Initial Effective Date, substantially in the form of Exhibit J to this Master Agreement.
- "Confirmation of Guaranty" means a confirmation of the Guaranty executed by Guarantor in connection with any Request after the Initial Effective Date, substantially in the form of Exhibit I to this Master Agreement.
- "Confirmation of Obligations" means a Confirmation of Obligations executed by Borrower and Guarantor in connection with any Request after the Initial Effective Date, pursuant to which Borrower and Guarantor confirm their obligations under the Loan Documents substantially in the form of Exhibit M to this Master Agreement.
- "Contract" means any contract or other agreement for the provision of goods or services at or otherwise in connection with the operation, use or maintenance of the Mortgaged Property, excluding the Facility Operating Agreement, National Contracts, and contracts for the provision of utilities, cable and landscaping services, and including cash deposited to secure performance by parties of their obligations.
- "Contribution Agreement" means the Contribution Agreement by and among Initial Borrower and each Additional Borrower, required by Lender and satisfying Lender's requirements, as the same may be amended, restated, modified or supplemented from time to time.
- "Control" (including with correlative meanings, such as "Controlling," "Controlled by" and "under common Control with") means, as applied to any entity, the possession, directly or indirectly, of the power to direct or cause the direction of the management and operations of such entity, whether through the ownership of voting securities or other ownership interests, by contract or otherwise.

As used herein, a "Change of Control" means (a) Guarantor ceases to Control Borrower or Affiliated Property Operator or any Person that directly or indirectly Controls Borrower or Affiliated Property Operator; (b) the Ownership Interests of Guarantor cease to be publicly

traded; or (c) the replacement (other than solely by reason of retirement, death or disability) of more than fifty percent (50%) (or such lesser percentage as is required for decision-making by the board of directors or an equivalent governing body) of the members of the board of directors (or an equivalent governing body) of Guarantor over a one-year period from the directors who constituted such board of directors at the beginning of such period and such replacement shall not have been approved by a vote of at least a majority of the board of directors of the Guarantor, as applicable, then still in office who either were members of such board of directors at the beginning of such one-year period or whose election as members of the board of directors was previously so approved (it being understood and agreed that in the case of any entity governed by a trustee, board of managers, or other similar governing body, the foregoing clause (b) shall apply thereto by substituting such governing body and the members thereof for the board of directors and members thereof, respectively).

"Conversion" means the conversion of all or a portion of a Variable Note to a Fixed Note pursuant to the Conversion Schedule.

"Conversion Amendment" means an amendment to this Master Agreement and the appropriate Schedules reflecting the Conversion of all or any portion of a Variable Note to a Fixed Note as set forth in Section 2.10(a) (Conversion from Variable Note to Fixed Note).

"Conversion Availability Period" means with respect to a Conversion of any applicable Variable Advance, the date beginning on the first day of the month following twelve (12) complete months after the Effective Date of such Variable Advance and ending on the earlier of (a) the last day of the fourth month prior to the Maturity Date of such Variable Advance or (b) the first day of the month following the date ten (10) years after the Initial Effective Date.

"Conversion Documents" means the Conversion Amendment, together with an amendment to each Security Document if required by Lender and other applicable Loan Documents, in form and substance satisfactory to Lender, reflecting the Conversion of a Variable Note to a Fixed Note pursuant to Section 2.10(a) (Conversion from Variable Note to Fixed Note).

"Conversion Fee" means \$30,000 per Conversion Request.

"Conversion Request" means a written request, substantially in the form of Exhibit B to this Master Agreement, to convert all or any portion of a Variable Note to a Fixed Note pursuant to Section 2.10(a) (Conversion from Variable Note to Fixed Note).

"Conversion Schedule" means Schedule 9 attached to this Master Agreement.

"Coverage and LTV Tests" means, for any specified date, each of the following financial tests:

(a) The Aggregate Debt Service Coverage Ratio is not less than (i) with respect to the amount of the Fixed Advances 1.40:1.0 and (ii) with respect to the amount of the Variable Advances 1.20:1.0.

Page 8

(b) The Aggregate Loan to Value Ratio does not exceed seventy percent (70%).

"Credit Score" means a numerical value or a categorization derived from a statistical tool or modeling system used to measure credit risk and predict the likelihood of certain credit behaviors, including default.

"Current Index" has the meaning set forth in applicable Schedule of Advance Terms.

"Debt Service Amounts" means the Monthly Debt Service Payments and all other amounts payable under this Master Agreement, the Note, the Security Instrument or any other Loan Document.

"Debt Service Coverage Ratio" means, for any Mortgaged Property for any specified period, the ratio (expressed as a percentage) of

(a) the Net Operating Income for the specified period for the preceding number of months as determined pursuant to the Underwriting and Servicing Requirements;

to

(b) the Facility Debt Service for the specified period, assuming, for the purpose of calculating the Facility Debt Service of this definition, that Advances Outstanding shall be the Allocable Facility Amount, in each case, for the subject Mortgaged Property.

"Default Rate" means an interest rate equal to the lesser of:

- (a) the sum of the Interest Rate plus four (4) percentage points; or
- (b) the maximum interest rate which may be collected from Borrower under Applicable Law.

"Definitions Schedule" means this Schedule 1 (Definitions Schedule – General) to this Master Agreement.

"Depositary Agreement" means, individually and together the Government Receivables Depositary Agreement and the Government Receivables Collection Account Agreement.

**"Economic Sanctions**" means any economic or financial sanction administered or enforced by the United States Government (including, without limitation, those administered by OFAC at <a href="http://www.treasury.gov/about/organizational-structure/offices/Pages/Office-of-Foreign-Assets-Control.aspx">http://www.treasury.gov/about/organizational-structure/offices/Pages/Office-of-Foreign-Assets-Control.aspx</a>), the U.S. Department of Commerce, or the U.S. Department of State.

"Effective Date" means the Initial Effective Date and each date after the Initial Effective Date on which the funding or other transaction requested in a Request takes place.

"Employee Benefit Plan" means a plan described in Section 3(3) of ERISA, regardless of whether the plan is subject to ERISA.

Page 9

- "Enforcement Costs" has the meaning set forth in the Security Instrument.
- "Environmental Indemnity Agreement" means that certain Environmental Indemnity Agreement dated as of the Effective Date made by Borrower to and for the benefit of Lender, as the same may be amended, restated, replaced, supplemented, or otherwise modified from time to time.
- "Environmental Inspections" has the meaning set forth in the Environmental Indemnity Agreement.
- "Environmental Laws" has the meaning set forth in the Environmental Indemnity Agreement.
- "ERISA" means the Employee Retirement Income Security Act of 1974, as amended from time to time and the regulations promulgated thereunder.
- "ERISA Affiliate" shall mean, with respect to Borrower any entity that, together with Borrower would be treated as a single employer under Section 414(b) or (c) of the Internal Revenue Code, or Section 4001(a)(14) of ERISA, or the regulations thereunder.
- "ERISA Plan" means any employee pension benefit plan within the meaning of Section 3(2) of ERISA (or related trust) that is subject to the requirements of Title IV of ERISA, Sections 430 or 431 of the Internal Revenue Code, or Sections 302, 303, or 304 of ERISA, which is maintained or contributed to by Borrower or its ERISA Affiliates.
- "Event of Default" means the occurrence of any event listed in Section 14.01 (Events of Default).
- "Exceptions to Representations and Warranties Schedule" means that certain <u>Schedule 16</u> (Exceptions to Representations and Warranties) to this Master Agreement.
- "Experience Eligibility Requirements" means any Person, individually or together with its Affiliates, that: (a) (i) has at least seven (7) years' experience in the ownership, operation or management of senior housing communities similar to the Mortgaged Properties, and (ii) has, for at least five (5) years within the last ten (10) years prior to the proposed Transfer, owned, operated or managed at least (x) twenty (20) senior housing communities similar to the Mortgaged Properties or (y) at least ten thousand (10,000), in the aggregate, individual independent, assisted-living, memory care/Alzheimer's, or skilled nursing units; or (b) has employees in senior management with the experience described in clause (a) above that is responsible for overseeing such Person's investment (directly or indirectly) in the Mortgaged Properties; or (c) engages a reputable, third party advisor or asset management firm with the experience described in clause (a) above to oversee and provide advice to such Person with respect to such Person's investment (directly or indirectly) in the Mortgaged Properties.
- "Facility Debt Service" means, as of any date, for all purposes other than determining the Strike Rate, the sum of the amount of interest and principal amortization that would be payable during the applicable period determined by Lender immediately succeeding the date of determination, except that:

- (a) each Variable Structured ARM Advance to be obtained shall be deemed to require payments equal to the sum of (1) level monthly payments of principal and interest (with the interest rate calculated as (A) the Applicable Index, plus (B) the Margin (or until rate locked, the indicative pricing, as determined pursuant to the Underwriting and Servicing Requirements), plus (C) a stressed underwriting margin of 300 basis points (3.00%) or such lower stressed underwriting margin determined pursuant to the Underwriting and Servicing Requirements), in an amount necessary to fully amortize the original principal amount of the Variable Structured ARM Advance over the Amortization Period, plus (2) the Monthly Cap Escrow Payment;
- (b) when an Interest Rate Cap is required under this Master Agreement with respect to each Variable Structured ARM Advance Outstanding:
  - (1) where an amortizing Interest Rate Cap has been purchased and is then effective, such Advance shall be deemed to require payments equal to the sum of (A) level monthly payments of principal and interest (with the interest rate calculated as (i) the Strike Rate applicable to such Advance, plus (ii) the Margin applicable to such Advance), in an amount necessary to fully amortize the original principal amount of the Variable Structured ARM Advance over the Amortization Period, plus (B) any Monthly Cap Escrow Payment applicable to such Advance; and
  - (2) where an interest-only Interest Rate Cap has been purchased and is then effective, such Advance shall be deemed to require payments equal to the sum of (A) level monthly payments of interest (with the interest rate calculated as (i) the Strike Rate applicable to such Advance, plus (ii) the Margin applicable to such Advance), plus (B) any Monthly Cap Escrow Payment applicable to such Advance;
  - (c) when an Interest Rate Cap is not required under this Master Agreement, each Variable Structured ARM Advance Outstanding shall be deemed to require payments equal to the sum of (1) level monthly payments of principal and interest (with the interest rate calculated as (A) the Strike Rate applicable to such Advance, plus (B) the Margin applicable to such Advance), in an amount necessary to fully amortize the original principal amount of the Variable Structured ARM Advance over the Amortization Period), plus (2) any Monthly Cap Escrow Payment;
- (d) each Fixed Advance to be obtained or Variable Advance to be converted shall be deemed to require level monthly payments of principal and interest (at an interest rate equal to the sum of the base United States Treasury Index Rate for securities having a maturity substantially similar to the maturity of the Fixed Advance, plus the Fixed Fee (or until rate locked, the estimated Fixed Fee as determined pursuant to the Underwriting and Servicing Requirements)) in an amount necessary to fully amortize the original principal amount of the Fixed Advance over the Amortization Period; and
- (e) each Fixed Advance Outstanding shall be deemed to require level monthly payments of principal and interest (at the Interest Rate for such Fixed Advance as set forth in

the Schedule of Advance Terms) in an amount necessary to fully amortize the original principal amount of such Fixed Advance over the Amortization Period.

- "Facility Operating Agreement" means, individually and collectively, any of an Operating Lease, Sublease, Management Agreement or any other agreement setting forth the responsibilities for the operation, management, maintenance or administration of any Mortgaged Property as a Seniors Housing Facility.
- "Facility Year" means the twelve (12) month period from the first day of the first calendar month after the Initial Effective Date to and including the last day before the first anniversary of the Initial Effective Date, and each twelve (12) month period thereafter.
- "Fannie Mae" means the corporation duly organized and existing under the laws of the United States.
- "First Anniversary" means the date that is the first day of the month following the date one (1) year after the Initial Effective Date.
- "First Payment Date" has the meaning set forth in the applicable Schedule of Advance Terms.
- "First Principal and Interest Payment Date" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Fixed Advance" means a fixed rate loan made by Lender to Borrower under this Master Agreement evidenced by a Fixed Note.
- "Fixed Fee" means, subject to the provisions of the Conversion Schedule, if applicable, for any Fixed Advance, the number of basis points per annum determined at the time of funding of such Fixed Advance by Lender as the Fixed Fee for such Fixed Advance.
- "Fixed Note" means the promissory note (together with all schedules, riders, allonges, addenda, renewals, extensions, amendments and modifications thereto), which will be issued by Borrower to Lender, concurrently with the funding of each Fixed Advance, and which promissory note will be the same or substantially similar in form to the then current form of promissory note utilized by Fannie Mae for fixed rate loans with the applicable type of loan execution.
- "Fixed Monthly Principal Component" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Fixed Rate" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Fixtures" has the meaning set forth in the Security Instrument.
- "Force Majeure" shall mean acts of God, acts of war, civil disturbance, governmental action (including the revocation or refusal to grant licenses or permits, where such revocation or refusal is not due to the fault of Borrower), strikes, lockouts, fire, unavoidable casualties or any other causes

beyond the reasonable control of Borrower (other than lack of financing), and of which Borrower shall have notified Lender in writing within ten (10) days after its occurrence.

# "Foreclosure Event" means:

- (a) foreclosure under the Security Instrument;
- (b) any other exercise by Lender of rights and remedies (whether under the Security Instrument or under Applicable Law, including Insolvency Laws) as holder of the Note and/or the Security Instrument, as a result of which Lender (or its designee or nominee) or a third party purchaser becomes owner of a Mortgaged Property;
- (c) delivery by Borrower to Lender (or its designee or nominee) of a deed or other conveyance of Borrower's interest in a Mortgaged Property in lieu of any of the foregoing; or
  - (d) in Louisiana, any dation en paiement.
- "Future Advance" means an Advance made after the Initial Effective Date pursuant to Section 2.02(c)(2) (Future Advances) including any refinance of an Advance.
- "Future Advance Request" means a written request for a Future Advance, substantially in the form of Exhibit E to this Master Agreement.
- "Future Advance Schedule" means Schedule 14 attached to this Master Agreement.
- "Future Mineral Rights Conveyance" has the meaning set forth in Section 6.02(o)(2).
- "GAAP" means generally accepted accounting principles in the United States in effect from time to time, consistently applied.
- "General Conditions" means those conditions set forth on Schedule 7 attached hereto.
- "General Conditions Schedule" means that certain Schedule 7 (General Conditions Schedule) to this Master Agreement.
- "Goods" has the meaning set forth in the Security Instrument.
- "Government Receivables Collection Account Agreement" means, if any, that certain Government Receivables Collection Account Agreement among Borrower, Lender, any applicable Property Operator and a depositary bank executed in connection with this Master Agreement.
- "Government Receivables Depositary Agreement" means, if any, that certain Government Receivables Depositary Agreement among Borrower, Lender, any applicable Property Operator and a depositary bank executed in connection with this Master Agreement.
- "Governmental Approval" means an authorization, permit, consent, approval, license, registration or exemption from registration or filing with, or report to, any Governmental Authority.

- "Governmental Authority" means any court, board, commission, department or body of any municipal, county, state or federal governmental unit, or any subdivision of any court, board, commission, department or body of any municipal, county, state or federal governmental unit, that has or acquires jurisdiction over Borrower or the Mortgaged Property or the use, operation or improvement of the Mortgaged Property.
- "Governmental Health Care Program" means any plan or program that provides health benefits, whether directly, through insurance, or otherwise, and that is funded directly, in whole or in part, by the U.S. Government or a state health care program.
- "Ground Lease" means that certain Lease, dated as of July 15, 1983, evidenced by that Short Form of Lease for Recordation, recorded August 8, 1983 as Instrument No. 83-911074 affecting the Mortgaged Property known as Brookdale Santa Monica.
- "Gross Revenues" means, for any specified period, all income in respect of each Mortgaged Property as reflected on the certified operating statement for such specified period as adjusted to exclude unusual income (e.g. temporary or nonrecurring income), income not allowed by Lender pursuant to the Underwriting and Servicing Requirements (e.g. interest income, furniture income, etc.), and the value of any unreflected concessions.
- "Guarantor" means, individually and collectively, any guarantor of the Indebtedness or any other obligation of Borrower under any Loan Document which must be a Key Principal.
- "Guarantor's General Business Address" has the meaning set forth in the Summary of Master Terms.
- "Guarantor's Notice Address" has the meaning set forth in the Summary of Master Terms.
- "Guaranty" means, individually and collectively, Non-Recourse Guaranty or other guaranty executed by Guarantor in connection with this Master Agreement.
- "Hedging Arrangement" means any interest rate swap, interest rate cap or other arrangement, contractual or otherwise, which has the effect of an interest rate swap or interest rate cap or which otherwise (directly or indirectly, derivatively or synthetically) hedges interest rate risk associated with being a debtor of variable rate debt or any agreement or other arrangement to enter into any of the above on a future date or after the occurrence of one or more events in the future.
- "HIPAA" means the Health Insurance Portability and Accountability Act of 1996, Subtitle D of the Health Information Technology for Economic and Clinical Health Act of 2009, and all regulations and other guidance promulgated under both laws by the U.S. Department of Health and Human Services, as may be amended from time to time.
- "HIPAA Business Associate" means any entity that is a "business associate" as that term is defined in HIPAA, as identified on the Summary of Master Terms.
- "HIPAA Covered Entity" means any entity that is a "covered entity" as that term is defined in HIPAA, as identified on the Summary of Master Terms.

"Identified Party" means, individually and collectively, (a) Borrower's general partners, sole member, managing members and managers (if non-member managed), and (b) any Person Controlling Borrower, Guarantor, Key Principal or Borrower's general partners, sole members, managing members or managers (if non-member managed) but excluding the individuals comprising the Board of Managers of Borrower or any Person Controlling Borrower and any Persons directly or indirectly owning any public stock of Guarantor with no other direct or indirect ownership interest in Borrower.

"Immediate Family Members" means a child, stepchild, grandchild, spouse, sibling, or parent, each of whom is not a Prohibited Person.

"Imposition Deposits" has the meaning set forth in the Security Instrument.

"Impositions" has the meaning set forth in the Security Instrument.

"Improvements" has the meaning set forth in the Security Instrument.

"Indebtedness" has the meaning set forth in the Security Instrument.

"Independent Living Property" means a Mortgaged Property where at least fifty percent (50%) of the units are comprised entirely of independent living units, where all of such units are restricted to the elderly and provide limited programs of assistance with domestic activities (e.g., meals, housekeeping, activities, transportation, etc.). An Independent Living Property may contain one or more Assisted Living units and/or one or more Alzheimer's Memory Care units.

"Index" has the meaning set forth in the applicable Schedule of Advance Terms.

# "Individual Property Coverage and LTV Tests" means each of the following tests:

- (a) with respect to a Mortgage Property operated as:
- (i) an Independent Living Property, the Debt Service Coverage Ratio is not less than (i) with respect to any Fixed Advance 1.35:1.0 for the units at a Mortgaged Property, and (ii) with respect to any Variable Advance, not less than 1.15:1.0 for the units at a Mortgaged Property.
- (ii) an Assisted Living Property, the Debt Service Coverage Ratio is not less than (i) with respect to any Fixed Advance 1.40:1.0 for the units at a Mortgaged Property, and (ii) with respect to any Variable Advance, not less than 1.20:1.0 for the units at a Mortgaged Property;
- (iii) an Alzheimer's Property, the Debt Service Coverage Ratio is not less than (i) with respect to any Fixed Advance 1.45:1.0 for the units at a Mortgaged Property, and (ii) with respect to any Variable Advance, not less than 1.25:1.0 for the units at a Mortgaged Property; and

- (iv) a Skilled Nursing Property, the Debt Service Coverage Ratio is not less than (i) with respect to any Fixed Advance 1.50:1.0 for the units at a Mortgaged Property, and (ii) with respect to any Variable Advance, not less than 1.30:1.0 for the units at a Mortgaged Property;
- (b) the Loan to Value Ratio does not exceed seventy percent (70%).
- "Initial Adjustable Rate" for an Advance has the meaning set forth in the applicable Schedule of Advance Terms.
- "Initial Advance" means the Fixed Advance and/or Variable Advance made on the Initial Effective Date in the aggregate amount of \$975,000,000.
- "Initial Allocable Facility Amount" means the initial Allocable Facility Amount for each of the Initial Mortgaged Properties as set forth in Exhibit A to this Master Agreement.
- "Initial Borrower" means each Borrower under this Master Agreement as of the Initial Effective Date.
- "Initial Effective Date" means the date of this Master Agreement.
- "Initial Monthly Debt Service Payment" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Initial Mortgaged Properties" means the Multifamily Residential Properties described on Exhibit A to this Master Agreement and which represent the Mortgaged Properties that are made part of the Collateral Pool on the Initial Effective Date.
- "Initial Replacement Reserve Deposit" has the meaning set forth in the Summary of Master Terms.
- "Initial Valuation" means, when used with reference to specified Collateral, the Valuation initially performed for the Collateral as of the date on which the Collateral was added to the Collateral Pool. The Initial Valuation for each of the Initial Mortgaged Properties is as set forth in <a href="Exhibit A">Exhibit A</a> to this Master Agreement.
- "Insolvency Laws" means the Bankruptcy Code, together with any other federal or state law affecting debtor and creditor rights or relating to the bankruptcy, insolvency, reorganization, arrangement, moratorium, readjustment of debt, dissolution, liquidation or similar laws, proceedings, or equitable principles affecting the enforcement of creditors' rights, as amended from time to time.

# "Insolvent" means:

(a) that the sum total of all of a specified Person's liabilities (whether secured or unsecured, contingent or fixed, or liquidated or unliquidated) is in excess of the value of such Person's non-exempt assets, i.e., all of the assets of such Person that are available to satisfy claims of creditors (provided that for the purposes of determining liability for each Borrower under this

definition, liability for the Advances Outstanding under this Master Agreement shall mean the then current Allocable Facility Amount attributable to the Mortgaged Property owned by each Borrower); or

- (b) such Person's inability to pay its debts as they become due (<u>provided</u> that for the purposes of determining debt for each Borrower under this definition, liability for the Advances Outstanding under this Master Agreement shall mean the then current Allocable Facility Amount attributable to the Mortgaged Property owned by each Borrower).
- "Insurance Policy" means, with respect to any Mortgaged Property, the insurance coverage and insurance certificates evidencing such insurance required to be maintained pursuant to this Master Agreement.
- "Intended Prepayment Date" means the date upon which Borrower intends to make a prepayment on an Advance, as set forth in the Prepayment Notice, which date must be a Permitted Prepayment Date.
- "Intercompany Loan" means an unsecured loan made by (a) Guarantor to Borrower, (b) Borrower to Guarantor, (c) Borrower to a Borrower Affiliate or (d) a Borrower Affiliate to Borrower, all in the ordinary course of business and in a manner which is adequately documented and on terms customary for such loans.
- "Interest Accrual Method" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Interest Only Term" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Interest Rate" means with respect to a Fixed Advance, the Fixed Rate, or with respect to a Variable Advance, the Initial Adjustable Rate and the Adjustable Rate, each as set forth in the applicable Schedule of Advance Terms.
- "Interest Rate Cap" has the meaning set forth in Section 2.03(a)(2)(B)(vi) (Interest Accrual and Computation; Amortization; Interest Rate Cap).
- "Interest Rate Cap Documents" means the Cap Security Agreement and any and all other documents required pursuant thereto or hereto or as Lender shall require from time to time in connection with Borrower's obligation to maintain an Interest Rate Cap when a Variable Advance is Outstanding.
- "Interest Rate Type" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Internal Revenue Code" means the Internal Revenue Code of 1986, as amended.
- "Investor" means any Person to whom Lender intends to (a) sell, transfer, deliver or assign the Advances in the secondary mortgage market or (b) sell an MBS backed by the Advances.
- "Issuer" means a financial institution satisfactory to Fannie Mae issuing a Letter of Credit.

# "Key Principal" means, collectively:

- (a) the natural Person(s) or entity that Controls Borrower that Lender determines is critical to the successful operation and management of Borrower and the Mortgaged Property, as identified as such in the Summary of Master Terms; or
- (b) any natural Person or entity who becomes a Key Principal after the date of this Master Agreement and is identified as such in an assumption agreement, or another amendment or supplement to this Master Agreement.
- "Key Principal's General Business Address" has the meaning set forth in the Summary of Master Terms.
- "Key Principal's Notice Address" has the meaning set forth in the Summary of Master Terms.
- "Land" means the land described in Exhibit A to the Security Instrument.
- "Last Interest Only Payment Date" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Late Charge" means an amount equal to the delinquent amount then due under the Loan Documents multiplied by five percent (5%).
- "Leases" has the meaning set forth in the Security Instrument.
- "Lender" means the entity identified as "Lender" in the first paragraph of this Master Agreement and its transferees, successors and assigns, or any subsequent holder of the Note.
- "Lender's General Business Address" has the meaning set forth in the Summary of Master Terms.
- "Lender's Notice Address" has the meaning set forth in the Summary of Master Terms.
- "Lender's Payment Address" has the meaning set forth in the Summary of Master Terms.
- "Letter of Credit" means a letter of credit issued by an Issuer satisfactory to Fannie Mae naming Fannie Mae as beneficiary, in form and substance approved by Lender and Fannie Mae.
- "Letter of Credit Schedule" means Schedule 15 attached to this Master Agreement.
- "LIBOR" means One Month LIBOR or Three Month LIBOR, as specified by the Current Index set forth in the applicable Schedule of Advance Terms.
- "License" means any operating licenses, certificates of occupancy, health department licenses, food service licenses, certificates of need, business licenses, permits, registrations, certificates, authorizations, approvals, legal authority, and similar documents required by Applicable Law and regulations for the lawful operation of any Mortgaged Property as a Seniors Housing Facility in the Property Jurisdiction as of the date the Mortgaged Property is added to the Collateral Pool or during

the Term of this Master Agreement, including renewals, replacements and additions to any of the foregoing.

"Lien" has the meaning set forth in the Security Instrument.

"Loan Application" means the application for the Advances submitted by Borrower to Lender.

"Loan Document Taxes" has the meaning set forth in Section 5.02(f) (Loan Taxes).

"Loan Documents" means the Note, this Master Agreement, the Security Instrument, the SASA, the Environmental Indemnity Agreement, the Guaranty, all guaranties, all indemnity agreements, all Collateral Agreements, all O&M Plans, and any other documents now or in the future executed by Borrower, Property Operator, Guarantor, Key Principal, any other guarantor or any other Person in connection with the Advances, as such documents may be amended, restated, replaced, supplemented or otherwise modified from time to time.

"Loan Servicer" means the entity that from time to time is designated by Lender to collect payments and deposits and receive notices under the Note, this Master Agreement, the Security Instrument and any other Loan Document, and otherwise to service the Advances for the benefit of Lender. Unless Borrower receives notice to the contrary, the Loan Servicer shall be Lender originally named on the Summary of Master Terms.

"Loan to Value Ratio" means, for a Mortgaged Property, for any specified date, the ratio (expressed as a percentage) of --

(a) the Allocable Facility Amount of the subject Mortgaged Property on the specified date,

to

(b) the Valuation most recently obtained prior to the specified date for the subject Mortgaged Property.

"Major Shareholders" means any "person" or "group" (as such terms are used in Section 13(d) and 14(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")), that is the "beneficial owner" (as defined in Rules 13d-3 and 13d-5 under the Exchange Act, except that a Person will be deemed to have "beneficial ownership" of all securities that such Person has the right to acquire, whether such right is exercisable immediately or only after the passage of time), directly or indirectly, of more than five (5%) of the total voting power of the then outstanding voting stock of an entity.

"Managed Care Organization" means a Person that has been certified by, and has entered into a contractual relationship with, a Governmental Authority in the Property Jurisdiction to make available to its members (including residents of the Mortgaged Property) certain long-term care and health care services through Medicaid Participant(s), which, as of the date the Mortgaged Property is added to the Collateral Pool, is the party identified on the Summary of Master Terms.

"Management Agreement" means, if applicable, any agreement for management services as amended, restated, replaced, supplemented, or otherwise modified from time to time, preapproved in writing by Lender, under which daily management or operation with respect to the Mortgaged Property as a Seniors Housing Facility has been granted to any individual or entity other than Borrower.

"Manager" means the Person responsible for the operation or management of the Mortgaged Property pursuant to a Management Agreement, if any.

"Margin" means the "Margin" set forth in the applicable Schedule of Advance Terms, which includes the Variable Fee.

"Master Agreement" means this Master Credit Facility Agreement (Seniors Housing), as it may be amended, restated, supplemented or otherwise modified from time to time, including all Recitals, Schedules and Exhibits to this Master Agreement, each of which is hereby incorporated into this Master Agreement by this reference.

"Material Adverse Effect" means, with respect to any circumstance, act, condition or event of whatever nature (including any adverse determination in any litigation, arbitration, or governmental investigation or proceeding), whether singularly or in conjunction with any other event or events, act or acts, condition or conditions, or circumstance or circumstances, whether or not related, a material adverse change in or a materially adverse effect upon any of

- (a) the business, operations, property or condition (financial or otherwise) of any Borrower Entity or Affiliated Property Operator, to the extent specifically referred to in the applicable provision of the applicable Loan Document;
- (b) the present or future ability of Borrower to perform the obligations of Borrower under this Master Agreement and the other Loan Documents, or of Guarantor to perform its obligations under the Guaranty, as the case may be, to the extent specifically referred to in the applicable provision of the applicable Loan Document;
- (c) the validity, priority, perfection or enforceability of this Master Agreement or any other Loan Document or the rights or remedies of Lender under any Loan Document; or
  - (d) the value of, or Lender's ability to have recourse against, any Mortgaged Property.

"Material Commercial Lease" means any Lease that is not a Residential Lease and which is:

- (a) a Lease comprising five percent (5%) or more of total gross income of any Mortgaged Property on an annualized basis;
- (b) a master Lease (which term "master Lease" shall include any master Lease to a single corporate tenant);
- (c) a cell tower Lease;

- (d) a solar (power) Lease;
- (e) a solar power purchase agreement; or
- (f) a Lease of oil, gas, or mineral rights.

For purposes of the Loan Documents, any Seniors Housing Facility Lease on the Mortgaged Property shall not be deemed either a "Material Commercial Lease" or a "non-Material Commercial Lease."

- "Maturity Date" for any Advance has the meaning set forth in the applicable Schedule of Advance Terms.
- "Maximum Inspection Fee" has the meaning set forth in the Summary of Master Terms.
- "Maximum Permitted Equipment Financing" has the meaning set forth in the Summary of Master Terms.
- "Maximum Repair Cost" shall be the amount(s) set forth in the Required Repair Schedule, if any.
- "Maximum Repair Disbursement Interval" has the meaning set forth in the Summary of Master Terms.
- "Maximum Replacement Reserve Disbursement Interval" has the meaning set forth in the Summary of Master Terms.
- "MBS" means an investment security that represents an undivided beneficial interest in a pool of mortgage loans or participation interests in mortgage loans held in trust pursuant to the terms of a governing trust document.
- "Medicaid" means the medical assistance program established by Title XIX of the Social Security Act (42 U.S.C. Secs. 1396 et seq.) and any statutes succeeding thereto.
- "Medicaid Participant" means a Person that has entered into a Medicaid Provider Agreement as identified on the Summary of Master Terms.
- "Medicaid Program" means the Medicaid assisted living waiver program administered by a Governmental Authority under which certain benefits are available through a Governmental Authority or a Managed Care Organization.
- "Medicaid Provider Agreement" means, individually and collectively, an agreement between Borrower or Property Operator and a Governmental Authority (or administered by a Governmental Authority, as applicable) or a Managed Care Organization to be a participating provider under the Medicaid Program, as further described in the Summary of Master Terms, as the same may be amended, restated, replaced, supplemented, or otherwise modified from time to time.

- "Mezzanine Debt" means a loan to a direct or indirect owner of Borrower or Affiliated Property Operator secured by a pledge of such owner's interest in an entity owning a direct or indirect interest in Borrower or Affiliated Property Operator.
- "Mineral Rights Conveyance" has the meaning set forth in Section 6.01(h).
- "Mineral Conveyance Properties" has the meaning set forth in Section 6.01(h).
- "Minimum Repairs Disbursement Amount" has the meaning set forth in the Summary of Master Terms.
- "Minimum Replacement Reserve Disbursement Amount" has the meaning set forth in the Summary of Master Terms.
- "Monthly Cap Escrow Payment" shall have the same meaning as the term "Monthly Deposit" in the Cap Security Agreement.
- "Monthly Debt Service Payment" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Monthly Replacement Reserve Deposit" has the meaning set forth in the Summary of Master Terms.
- "Moody's" means Moody's Investors Service, Inc., a corporation organized and existing under the laws of the State of Delaware, and its successors and assigns, if such successors and assigns shall continue to perform the functions of a securities rating agency.
- "Mortgaged Property" individually has the meaning set forth in the Security Instrument and collectively means the Initial Mortgaged Properties and the Additional Mortgaged Properties, but excluding each Release Mortgaged Property from and after the date of its Release from the Collateral Pool.
- "Mortgaged Property Addition Schedule" means Schedule 11 attached to this Master Agreement.
- "Mortgaged Property Release Schedule" means Schedule 10 attached to this Master Agreement.
- "Multiemployer Plan" shall mean a multiemployer plan within the meaning of Section 4001(a)(3) or Section 3(37) of ERISA (a) to which Borrower or any ERISA Affiliate is making or accruing an obligation to make contributions; (b) to which Borrower or any ERISA Affiliate has in the past made contributions; or (c) with respect to which Borrower or any ERISA Affiliate could incur liability.
- "Multifamily Project Address" has the meaning set forth in the Summary of Master Terms.
- "Multifamily Residential Property" means a residential property located in the United States and conforming to the Underwriting and Servicing Requirements.

"National Contracts" means any contract or other agreement for the provision of goods or services at or otherwise in connection with the operation, use or maintenance of a Mortgaged Property and one or more properties that is not a Mortgaged Property, which contract or agreement (i) obligates a third party to perform a service or services or to provide goods or supplies needed in accordance with the obligations of the Borrower or Property Operator as set forth in any Lease or other agreement between Borrower or Property Operator and a resident; (ii) obligates a third party to perform a service or services or to provide goods or supplies needed to comply with any Licenses, or (iii) obligates a third party to perform a service or services or to provide goods or supplies necessary for the Borrower or Property Operator to provide any and all life safety equipment or services in accordance with any Lease or Applicable Law; provided, however, that "National Contracts" does not include the Operating Lease or Management Agreement, if any, or any contract or agreement to which Borrower is a party.

"Net Operating Income" means, for any specified period determined by Lender with respect to any Mortgaged Property, the net income during such period equal to Gross Revenues during such period less the aggregate Operating Expenses during such period.

"New Operator" has the meaning set forth in Section 6.01(j).

"Non-Recourse Guaranty" means, if applicable, that certain Guaranty of Non-Recourse Obligations of even date herewith executed by Guarantor to and for the benefit of Lender, as the same may be amended, restated, replaced, supplemented or otherwise modified from time to time.

"Note" means, individually and collectively, each Fixed Note and/or each Variable Note.

"O&M Plan" has the meaning set forth in the Environmental Indemnity Agreement.

"OFAC" means the United States Treasury Department, Office of Foreign Assets Control, and any successor thereto.

"Offering Vehicle" means a corporation, limited liability company, limited partnership, or trust that is initially Controlled by (i) Guarantor, or (ii) following a Transfer to a Qualified Transferee, a Qualified Transferee, and at the time of any Transfer permitted under clause (ii) above, will concurrently with such Transfer, become a Public Vehicle.

"One Month LIBOR" means the ICE Benchmark Administration Limited (or any successor administrator) fixing of the London Inter-Bank Offered Rate for 1-month U.S. Dollar-denominated deposits as reported by Reuters through electronic transmission. If the Index is no longer available, or is no longer posted through electronic transmission, Lender will choose a new index that is based upon comparable information and provide notice thereof to Borrower.

"Operating Company" shall mean a limited liability company or limited partnership owning all multifamily residential housing and seniors housing properties through which an Offering Vehicle indirectly owns its assets and conducts all or substantially all of its business.

- "Operating Expenses" means, for any period, all expenses in respect of any Mortgaged Property, as determined pursuant to the Underwriting and Servicing Requirements based on the certified operating statement for such specified period, as may be adjusted by Lender in its sole and absolute discretion to provide for the following:
- (a) all appropriate types of expenses, including a management fee, deposits for the Replacements (whether funded or not), and deposits for Repair are included in the total operating expense figure;
- (b) upward adjustments to individual line item expenses to reflect market norms or actual costs and to correct any unusually low expense items, which could not be replicated by a different owner or manager (e.g., a market rate management fee will be included regardless of whether or not a management fee is charged, market rate payroll will be included regardless of whether shared payroll provides for economies, etc.); and
- (c) downward adjustments to individual line item expenses to reflect unique or aberrant costs (e.g., non-recurring capital costs, non-operating borrower expenses, etc.).
- "Operating Lease" means, if applicable, any operating lease, master lease, or similar document as amended, restated, replaced, supplemented, or otherwise modified from time to time, preapproved in writing by Lender, under which control of the occupancy, use, operation, management, maintenance or administration of the Mortgaged Property as a Seniors Housing Facility has been granted by Borrower as lessor to any Person (other than Borrower) as lessee.
- "**Operator**" means the Person responsible for the occupancy, use, operation, management, maintenance and administration of the Mortgaged Property pursuant to an Operating Lease, if any.
- "Operator Estoppel Certificate" means a certificate of estoppel from Property Operator to Lender in a form required by Lender pursuant to the terms of Section 7.02(g)(2) (Seniors Housing Facility Lease Estoppel) of this Master Agreement.
- "**Organizational Certificate**" means, collectively, certificates from Borrower and Guarantor to Lender, in the form of <u>Exhibits L-1</u> and <u>L-2</u> to this Master Agreement, certifying as to certain organizational matters with respect to each Borrower and Guarantor.
- "Organizational Documents" means all certificates, instruments, other documents and any amendments thereto in effect on the Initial Effective Date and the applicable Effective Date pursuant to which any Person is organized, operates or is governed, including (a) with respect to a corporation, its articles of incorporation and bylaws, (b) with respect to a limited partnership, its limited partnership certificate and partnership agreement, (c) with respect to a general partnership or joint venture, its partnership or joint venture agreement, (d) with respect to a limited liability company, its articles of organization and operating agreement, in each case all amendments, supplements and modifications thereto, and (e) any other document that affects the Control of, or the ability to oversee the management and day-to-day operations of such Person.

- "Outstanding" or "outstanding" means, when used in connection with promissory notes, other debt instruments or the Advances, for a specified date, promissory notes or other debt instruments which have been issued, or Advances which have been made, to the extent not repaid in full as of the specified date.
- "Ownership Interests" means, with respect to any entity, any direct or indirect ownership interests in the entity and any economic rights (such as a right to distributions, net cash flow or net income) to which the owner of such ownership interests is entitled.
- "Ownership Interests Schedule" means Schedule 13 attached to this Master Agreement.
- "Payment Change Date" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Payment Date" means the First Payment Date and the first (1st) day of each month thereafter until the applicable Advance is fully paid.
- "Permitted Encumbrance" has the meaning set forth in the Security Instrument.
- "Permitted Equipment Financing" means equipment lease or other purchase money financing incurred in the ordinary course for (a) the lease of vehicles for use at the Mortgaged Property, and to refinance Permitted Equipment Financing incurred pursuant to this clause and (b) the acquisition of additional or replacement equipment or other personal property (excluding the vehicles referred to in clause (a)), or to refinance Permitted Equipment Financing incurred pursuant to this clause (b). The maximum amount of Permitted Equipment Financing pursuant to Clause (b) of this definition shall not exceed, at any time, the Maximum Permitted Equipment Financing.
- "Permitted Indebtedness" means with respect to each Mortgaged Property, (i) Permitted Equipment Financing, (ii) Indebtedness incurred by any Borrower pursuant to the Contribution Agreement, (iii) any Future Advance and (iv) any Intercompany Loan made in accordance with this Master Agreement.
- "Permitted Liens" means (i) Permitted Encumbrance, (ii) liens securing indebtedness permitted under clause (i) of the definition of Permitted Indebtedness, (iii) liens created by the Loan Documents, (iv) Leases permitted by this Master Agreement; and (v) liens described in Section 11.02(a) and clauses (E) and (F) of Section 11.02(b)(1).
- "Permitted Mezzanine Debt" means Mezzanine Debt incurred by a direct or indirect owner or owners of Borrower or Affiliated Property Operator where the exercise of any of the rights and remedies by the holder or holders of the Mezzanine Debt would not in any circumstance cause (a) a change in Control in Borrower, Affiliated Property Operator, Key Principal, or Guarantor, or (b) a Transfer of a direct or indirect Restricted Ownership Interest in Borrower, Affiliated Property Operator, Key Principal, or Guarantor.
- "Permitted Preferred Equity" means Preferred Equity that does not (a) require mandatory dividends, distributions, payments or returns (including at maturity or in connection with a redemption), or (b) provide the Preferred Equity owner with rights or remedies on account of a

failure to receive any preferred dividends, distributions, payments or returns (or, if such rights are provided, the exercise of such rights do not violate the Loan Documents or are otherwise exercised with the prior written consent of Lender in accordance with Article 11 (Liens, Transfers and Assumptions) of this Master Agreement and the payment of all applicable fees and expenses as set forth in Section 11.03(g) (Further Conditions on Transfers Requiring Lender's Consent)).

"Permitted Prepayment Date" means the last Business Day of a calendar month.

"Person" means an individual, an estate, a trust, a corporation, a partnership, a limited liability company or any other organization or entity (whether governmental or private).

"Personal Property" means the Goods, accounts, choses of action, chattel paper, documents, general intangibles (including Software), payment intangibles, instruments, investment property, letter of credit rights, supporting obligations, computer information, source codes, object codes, records and data, all telephone numbers or listings, claims (including claims for indemnity or breach of warranty), deposit accounts and other property or assets of any kind or nature related to the Land or the Improvements, including operating agreements, surveys, plans and specifications and contracts for architectural, engineering and construction services relating to the Land or the Improvements, and all other intangible property and rights relating to the operation of, or used in connection with, the Land or the Improvements, including all governmental permits relating to any activities on the Land.

"Personalty" has the meaning set forth in the Security Instrument.

"Potential Event of Default" means any event or circumstance that, with the giving of notice or the passage of time, or both, would constitute an Event of Default.

"Preferred Equity" means a direct or indirect equity ownership interest in, economic interests in, or rights with respect to, Borrower that provide an equity owner preferred dividend, distribution, payment, or return treatment relative to other equity owners.

"Prepayment Lockout Period" for any Advance has the meaning set forth in the applicable Schedule of Advance Terms.

"Prepayment Notice" means the written notice that Borrower is required to provide to Lender in accordance with Section 2.04 (Prepayment; Prepayment Lockout; Prepayment Premium) in order to make a prepayment on an Advance, which shall include, at a minimum, the Intended Prepayment Date.

"Prepayment Premium" means, individually, the amount payable by Borrower in connection with a prepayment of an Advance, as provided in Section 2.04 (Prepayment; Prepayment Lockout; Prepayment Premium) and calculated in accordance with the Prepayment Premium Schedule applicable to such Advance for such Advance, and, collectively, all amounts payable pursuant to all Prepayment Premium Schedules.

- "Prepayment Premium Period End Date" or "Yield Maintenance Period End Date" for any Advance has the meaning set forth in the applicable Schedule of Advance Terms.
- "Prepayment Premium Period Term" or "Yield Maintenance Period Term" for any Advance has the meaning set forth in the applicable Schedule of Advance Terms.
- "Prepayment Premium Schedule" means, individually and collectively, <u>Schedule 4</u> (Prepayment Premium) to this Master Agreement for each Advance.
- "Prepayment Premium Term" for any Advance has the meaning set forth in the applicable Schedule of Advance Terms.
- "Privacy Laws" mean any federal, state and local laws and regulations applicable to resident and tenant privacy, including but not limited to HIPAA.

#### "Prohibited Person" means:

- (a) any Person with whom Lender or Fannie Mae is prohibited from doing business pursuant to any law, rule, regulation, judicial proceeding or administrative directive; or
- (b) any Person identified on the United States Department of Housing and Urban Development's "Limited Denial of Participation, HUD Funding Disqualifications and Voluntary Abstentions List," or on the General Services Administration's "System for Award Management (SAM)" exclusion list, each of which may be amended from time to time, and any successor or replacement thereof: or
- (c) any Person that is determined by Fannie Mae to pose an unacceptable credit risk due to the aggregate amount of debt of such Person owned or held by Fannie Mae; or
- (d) any Person that has caused any unsatisfactory experience of a material nature with Fannie Mae or Lender, such as a default, fraud, intentional misrepresentation, litigation, arbitration or other similar act.
- "Property Delivery Deadline" has the meaning set forth in the Mortgaged Property Addition Schedule.
- "Property Jurisdiction" has the meaning set forth in the Security Instrument.
- "Property Operator" means individually and collectively, (a) any Operator (b) any Sublessee, and (c) any Manager, as identified in the Summary of Master Terms.
- "Property Operator Business Information" has the meaning set forth in Section 7.02(g)(1)(D) (Seniors Housing Facility Lease) of this Master Agreement.
- "Property Operator's General Business Address" means, as applicable, the Manager's General Business Address, the Operator's General Business Address, and/or the Sublessee's General Business Address.

"Property-Related Documents" has the meaning set forth on Schedule 8 attached to this Master Agreement.

"Property-Related Documents Schedule" means Schedule 8 attached to this Master Agreement.

"Publicly-Held Corporation" means a corporation, the outstanding voting stock of which is registered under Sections 12(b) or 12(g) of the Securities Exchange Act of 1934, as amended.

"Publicly-Held Trust" means a real estate investment trust, the outstanding voting shares or beneficial interests of which are registered under Sections 12(b) or 12(g) of the Securities Exchange Act of 1934, as amended.

"Public Listing" means the listing of the legal or beneficial interests of a Person on the New York Stock Exchange or a nationally or internationally recognized securities exchange, or the quotation thereof on a nationally <u>or</u> internationally recognized automated quotation system, including, without limitation, NASDAQ.

"Public Transfer" has the meaning set forth in Section 11.03(b)(3) of this Master Agreement.

"Public Transfer Conditions" means all of the following conditions:

- (a) no Event of Default or Potential Event of Default exists:
- (b) Borrower delivers notice of any such Public Transfer to Lender not less than thirty (30) days prior thereto, which notice is accompanied by (i) in connection with a Transfer pursuant to Section 11.03(b)(3)(i), a restructuring fee in the amount of \$75,000; and (ii) in connection with a Transfer pursuant to Section 11.03(b)(3)(ii), a Review Fee;
- (c) Lender receives organizational charts and organizational documents reflecting the structure of the Borrower, Affiliated Property Operator and Guarantor prior to and after such Public Transfer (which may be in draft form until the same are completed in form acceptable to Lender) and Lender receives any certificates, financial statements, underwriting documentation, or other documentation requested by Lender with respect to the Public Transfer in a form acceptable to Lender;
- (d) the transferee is validly existing and qualified to transact business and is in good standing in the state in which it is organized and in each other jurisdiction in which such qualification and/or standing is necessary to the conduct of its business and where the failure to be so qualified or in good standing would adversely affect (w) Borrower's ownership or operation of the Mortgaged Property, (x) Affiliated Property Operator's management, leasing or operation (as applicable) of the Mortgaged Property, (y) the validity or enforceability of, or the ability of Borrower to perform its obligations under this Master Agreement or any other Loan Document, or (z) the validity or enforceability of, or the ability of Affiliated Property Operator to perform its obligations under the Facility Operating Agreement;

- (e) in connection with a Transfer pursuant to Section 11.03(b)(3)(i), there is no change of Control as a result of the Transfer;
- (f) in connection with a Transfer pursuant to Section 11.03(b)(3)(ii), the Public Vehicle has a board of directors that remains unchanged from the board of directors serving immediately prior to the Public Listing or is initially appointed by the Controlling Sponsor or Qualified Transferee, as applicable, and each member of such board of directors shall not be a Prohibited Person;
  - (g) the Offering Vehicle, together with the Operating Company, if any, satisfies the Experience Eligibility Requirements;
- (h) Borrower shall have paid to Lender upon demand, all of Lender's out-of-pocket costs (including reasonable attorneys' fees) incurred in reviewing the Public Transfer documentation, regardless of whether the Public Transfer is consummated;
  - (i) the Offering Vehicle Controls the Operating Company, if any;
- (j) the Offering Vehicle and the Operating Company, if any, owns fifty one percent (51%) or more of the direct or indirect interests in Guarantor (if Guarantor is not the Offering Vehicle), Borrower and Affiliated Property Operator, if any;
- (k) the Offering Vehicle and the Operating Company, if any, directly or indirectly, Control Guarantor (if Guarantor is not the Offering Vehicle), Borrower and Affiliated Property Operator, if any;
  - (1) the Offering Vehicle owns fifty one percent (51%) or more of the outstanding interests in the Operating Company, if any;
- (m) either (x) Guarantor ratifies and confirms its obligations under the Guaranty executed on the Initial Effective Date, or (y) Borrower shall cause the Offering Vehicle and if an Operating Company is formed, the Operating Company, to have each executed and delivered to Lender a replacement Guaranty in form substantially similar to the Guaranty executed by Guarantor on the Initial Effective Date and Lender shall have received reasonably acceptable evidence of the authority of the Offering Vehicle and Operating Company to execute and deliver a replacement Guaranty together with a legal opinion regarding the due execution and authority of the Offering Vehicle and Operating Company with respect to the same and the enforceability of the same, all in form and content reasonably acceptable to Lender;
- (n) the Mortgaged Property is and will continue to be operated and managed either by (1) the initial or then-current Property Operator, or (2) a successor Property Operator satisfactory to Lender pursuant to a Facility Operating Agreement approved by Lender in writing, which successor Property Operator, together with Borrower, shall execute a Subordination, Assignment and Security Agreement in Fannie Mae's then-current form;

- (o) if applicable, Borrower executes and delivers to Lender an amendment to this Master Agreement and any other Loan Documents required by Lender to evidence the change in the change of Control and Transfer of the Restricted Ownership Interest; and
- (p) on the closing date of a Transfer pursuant to a Transfer pursuant to Section 11.03(b)(4)(ii), Borrower pays to Lender the Transfer Fee.

"Public Vehicle" shall mean a Person with an initial market capitalization equal to or in excess of \$500,000,000, exclusive of the Ownership Interests in the Borrower and the Mortgaged Properties, and whose securities are and remain listed on a Public Listing.

#### "Qualified Transfer Conditions" means all of the following:

- (a) no Event of Default or Potential Event of Default exists;
- (b) Borrower delivers notice of any such Transfer to a Qualified Transferee to Lender not less than thirty (30) days prior thereto, which notice is accompanied by a Review Fee;
- (c) Lender receives organizational charts and organizational documents reflecting the structure of the Borrower, Affiliated Property Operator and Guarantor prior to and after such Transfer to a Qualified Transferee (which may be in draft form until the same are completed in form acceptable to Lender) and Lender receives any certificates, financial statements, underwriting documentation, or other documentation requested by Lender with respect to the Transfer to a Qualified Transferee in a form acceptable to Lender;
- (d) Qualified Transferee is validly existing and qualified to transact business and is in good standing in the state in which it is organized and in each other jurisdiction in which such qualification and/or standing is necessary to the conduct of its business and where the failure to be so qualified or in good standing would adversely affect (w) Borrower's ownership or operation of the Mortgaged Property, (x) Affiliated Property Operator's management, leasing or operation (as applicable) of the Mortgaged Property, (y) the validity or enforceability of, or the ability of Borrower to perform its obligations under this Master Agreement or any other Loan Document, or (z) the validity or enforceability of, or the ability of Affiliated Property Operator to perform its obligations under the Facility Operating Agreement;
- (e) Qualified Transferee, individually or in combination with its wholly owned Affiliates, must own 51% or more of the Borrower and the Guarantor;
  - (f) Qualified Transferee must Control Borrower and Guarantor;
- (g) Borrower shall have paid to Lender upon demand, all of Lender's out-of-pocket costs (including reasonable attorneys' fees) incurred in reviewing the documentation relating to the Transfer to the Qualified Transferee regardless of whether the Transfer to the Qualified Transferee is consummated;
- (h) either (x) the Guarantor, directly or indirectly, Controls Borrower and ratifies and confirms its obligations under the Guaranty executed on the Initial Effective Date, or (y) a

replacement Guarantor acceptable to Lender executes a Guaranty in substantially the same form as the Guaranty executed on the Initial Effective Date and Lender shall have received reasonably acceptable evidence of the authority of replacement Guarantor to execute and deliver a replacement Guaranty together with a legal opinion regarding the due execution and authority of the replacement Guarantor with respect to the same and the enforceability of the same, all in form and content reasonably acceptable to Lender;

- (i) the Mortgaged Property is and will continue to be operated and managed either by (1) the initial or then-current Property Operator, or (2) a successor Property Operator satisfactory to Lender pursuant to a Facility Operating Agreement approved by Lender in writing, which successor Property Operator, together with Borrower, shall execute a Subordination, Assignment and Security Agreement in Fannie Mae's then-current form;
- (j) Borrower executes and delivers to Lender an amendment to this Master Agreement and any other Loan Documents required by Lender to evidence the change in the change of Control and Transfer of the Restricted Ownership Interest and modify such definitions; and
  - (k) on the closing date of the Transfer, Borrower pays to Lender the Transfer Fee.

"Qualified Transferee" means an entity which is formed and domiciled in the United States and is, or is owned and Controlled by, an entity which (a) will have, after the purchase of direct or indirect interests in Borrower, a minimum net worth of at least \$500,000,000 (which net worth will not include the Qualified Transferee's interests in the Borrower and/or the Mortgaged Property) and minimum liquid assets of at least \$50,000,000, (b) is not a Prohibited Person, (c) has not been a debtor in a bankruptcy or bankruptcy-related reorganization within the tem (10) years preceding the date of the proposed Transfer, (d) is not involved in any litigation in which a negative outcome would be reasonably likely to reduce such transferee's net worth below the minimum liquidity and net worth requirements set forth above, (e) has not been convicted of fraud or a crime involving moral turpitude (and no principal of such entity has been convicted of fraud or a crime involving moral turpitude), and (f) meets the Experience Eligibility Requirements. An entity which is, or is controlled by an entity which is, formed in a foreign country or is a foreign citizen shall not be precluded from being a Qualified Transferee so long as it holds a direct or indirect interest in Borrower through a United States-chartered entity.

"Rate Change Date" has the meaning set forth in the applicable Schedule of Advance Terms.

"Release" has the meaning set forth in Section 2.10(b) (Right to Obtain Releases of Mortgaged Property).

"Release Documents" mean instruments releasing the applicable Security Instrument as a Lien on a Mortgaged Property, and UCC-3 Termination Statements terminating the UCC-1 Financing Statements, and such other documents and instruments to evidence the Release of such Mortgaged Property from the Collateral Pool.

"Release Fee" means with respect to any Release effected in accordance with Section 2.10(b) (Right to Obtain Releases of Mortgaged Property), a fee in the amount of \$20,000 per Release Request.

- "Release Mortgaged Property" means the Mortgaged Property to be released pursuant to Section 2.10(b) (Right to Obtain Releases of Mortgaged Property).
- "Release Price" has the meaning set forth in the Mortgaged Property Release Schedule.
- "Release Request" means a written request, substantially in the form of Exhibit C to this Master Agreement, to obtain a Release of Mortgaged Property from the Collateral Pool pursuant to Section 2.10(b) (Right to Obtain Releases of Mortgaged Property).
- "Remaining Amortization Period" has the meaning set forth in the applicable Schedule of Advance Terms.
- "Remaining Mortgaged Properties" has the meaning set forth in the Mortgaged Property Release Schedule.
- "Rent Roll" means, with respect to any Mortgaged Property, a rent roll prepared and certified by the owner of such Mortgaged Property, on a form approved by Lender.
- "Rents" has the meaning set forth in the Security Instrument.
- "Repair Threshold" has the meaning set forth in the Summary of Master Terms.
- "Repairs" means, individually and collectively, the Required Repairs, Borrower Requested Repairs, and Additional Lender Repairs.
- "Repairs Escrow Account" means the account established by Lender into which the Repairs Escrow Deposit is deposited to fund the Repairs.
- "Repairs Escrow Account Administrative Fee" has the meaning set forth in the Summary of Master Terms.
- "Repairs Escrow Deposit" has the meaning set forth in the Summary of Master Terms.
- "Replacement Reserve Account" means the account established by Lender into which the Replacement Reserve Deposits are deposited to fund the Replacements.
- "Replacement Reserve Account Administration Fee" has the meaning set forth in the Summary of Master Terms.
- "Replacement Reserve Account Interest Disbursement Frequency" has the meaning set forth in the Summary of Master Terms.
- "Replacement Reserve Deposits" means the Initial Replacement Reserve Deposit, Monthly Replacement Reserve Deposits and any other deposits to the Replacement Reserve Account required by this Master Agreement.
- "Replacement Threshold" has the meaning set forth in the Summary of Master Terms.

- "Replacements" means, individually and collectively, the Required Replacements, Borrower Requested Replacements and Additional Lender Replacements.
- "Request" means a Future Advance Request, an Addition Request, a Release Request, or a Conversion Request.
- "Request Opinion" means a favorable opinion of counsel (including local counsel, as applicable) to Borrower, as to the due organization and qualification of Borrower, the due authorization, execution, delivery and enforceability of each Loan Document executed in connection with the applicable Request and such other matters as Lender may reasonably require, each dated as of the Effective Date for the Request, in form and substance satisfactory to Lender in all respects.
- "Required Repair Schedule" means that certain Schedule 6 (Required Repair Schedule) to this Master Agreement.
- "Required Repairs" means those items listed on the Required Repair Schedule.
- "Required Replacement Schedule" means that certain Schedule 5 (Required Replacement Schedule) to this Master Agreement.
- "Required Replacements" means those items listed on the Required Replacement Schedule.
- "Rescinded Payment" has the meaning set forth in Section 3.12 (Preferences, Fraudulent Conveyances, Etc.) of this Master Agreement.
- "Reserve/Escrow Account Funds" means, collectively, the funds on deposit in the Reserve/Escrow Accounts.
- "Reserve/Escrow Accounts" means, together, the Replacement Reserve Account and the Repairs Escrow Account.
- "Residential Lease" means a Lease of an individual dwelling unit and shall not include any master Lease (which term "master Lease" includes any master Lease to a single corporate tenant but not a Seniors Housing Facility Lease).
- "Restoration" means restoring and repairing the applicable Mortgaged Property to the equivalent of its physical condition immediately prior to the casualty or to a condition approved by Lender following a casualty.
- "Restricted Ownership Interest" means with respect to any Borrower, the requirement that Guarantor owns, directly or indirectly, no less than fifty-one percent (51%) of the Ownership Interests in such Borrower.
- "Re-Underwriting Fee" means, with respect to any Future Advance made without the Addition of an Additional Mortgaged Property under the proviso of Section 2.02(c)(2)(B), a non-refundable fee of the greater of (i) Sixty Thousand Dollars (\$60,000) and (ii) forty (40) basis points (0.40%) multiplied by the Future Advance.

"Review Fee" means the non-refundable fee of Six Thousand Dollars (\$6,000) payable to Lender.

"S&P" means Standard & Poor's Credit Markets Services, a division of The McGraw-Hill Companies, Inc., a New York corporation, and its successors and assigns, if such successors and assigns shall continue to perform the functions of a securities rating agency.

"Sanctioned Country" means a country subject to a comprehensive country-wide sanctions program administered and enforced by OFAC, which list is updated from time to time.

"Sanctioned Person" means (a) a Person named on the list of "Specially Designated Nationals and Blocked Persons" maintained by OFAC, available at http://www.treasury.gov/resource-center/sanctions/SDN-List/Pages/default.aspx, or as otherwise published from time to time; (b) (1) an agency of the government of a Sanctioned Country, (2) an organization controlled by a Sanctioned Country, or (3) a Person resident in a Sanctioned Country, to the extent any Person described in clauses (1), (2) or (3) is the subject of a sanctions program administered by OFAC; and, (c) a Person whose property and interests in property are blocked pursuant to an Executive Order or regulations administered by OFAC consistent with the guidance issued by OFAC.

"SASA" means a Subordination, Assignment and Security Agreement in a form approved by Lender affecting the Mortgaged Property executed and delivered to Lender by Borrower and any Property Operator as the same may be amended, restated, replaced, supplemented, or otherwise modified from time to time.

"Schedule of Advance Terms" means, individually and collectively as the context may require the Schedule(s) of Advance Terms attached to this Master Agreement as Schedule 3 as of the Initial Effective Date and as such Schedule shall be amended or supplemented with respect to any Future Advance.

"Security Documents" means the Security Instruments and any other documents executed by Borrower or Guarantor from time to time to secure any of Borrower's or Guarantor's obligations under the Loan Documents, as the same may be amended, restated, modified or supplemented from time to time.

"Security Instrument" means for each Mortgaged Property, a Multifamily Mortgage, Deed of Trust or Deed to Secure Debt, Assignment of Leases and Rents and Security Agreement given by a Borrower to or for the benefit of Lender to secure the obligations of Borrower under the Loan Documents. With respect to each Mortgaged Property owned by a Borrower, the Security Instrument shall be substantially in the form published by Fannie Mae for use in the state in which the Mortgaged Property is located. The amount secured by the Security Instrument shall be equal to the aggregate original principal amount of all Advances Outstanding in effect from time to time.

"Selected Advance" has the meaning set forth in Section (d) (Application of Release Price) of the Mortgaged Property Release Schedule.

- "Senior Management" means the Chief Executive Officer, the Chief Financial Officer, the President, and the Co-President and the Executive Vice President of Finance in each case of Key Principal, and each of their successors.
- "Seniors Housing Facility" means a residential housing facility which qualifies as "housing for older persons" under the Fair Housing Amendments Act of 1988 and the Housing for Older Persons Act of 1995, and conforms to the Underwriting and Servicing Requirements, and with respect to any Mortgaged Property, is comprised of and licensed for use as identified on the Summary of Master Terms.
- "Seniors Housing Facility Lease" if applicable, means, individually and together, any Operating Lease or Sublease.
- "Seniors Housing Facility Lease Request" has the meaning set forth in Section 7.02(g)(1) (Seniors Housing Facility Lease) of this Master Agreement.
- "Seniors Housing Facility Licensing Designation" means the licensing designation under the laws of the Property Jurisdiction, if applicable, for the Seniors Housing Facility as set forth on the Summary of Master Terms.
- "Servicing Arrangement" means any arrangement between Lender and the Loan Servicer for loss sharing or interim advancement of funds.
- "Single Purpose" means compliance with Section 4.01(h) (Borrower Status Representations and Warranties Single Purpose Status) and Section 4.02(d) (Borrower Status Covenants Single Purpose Status) of this Master Agreement.
- "Skilled Nursing Property" means a Mortgaged Property comprised of one or more skilled nursing units which are highly regulated and provide 24-hour resident supervision and registered nursing care services.
- "Springing Cap Security Agreement" means, individually and collectively, a reserve and security agreement between Borrower and Lender, for the benefit of Lender in the form required by Fannie Mae from time to time, which will be issued by Borrower to Lender concurrently with the funding of a Variable Advance where an Interest Rate Cap is not required pursuant to the terms thereof.
- "Staggered Substitution" means a Substitution of Additional Mortgaged Property that occurs subsequent to the release of the Release Mortgaged Property.

#### "Strike Rate" means:

- (a) In determining the Strike Rate for new Interest Rate Caps (other than replacement Interest Rate Caps) purchased in connection with Future Advances that are Variable Advances made under this Master Agreement, the Strike Rate shall be the lower of (x) the percentage approved by Lender and (y) the percentage derived by taking:
  - (1) the Net Operating Income for all Mortgaged Properties, minus

- (A) the product of (i) 1.40 and (ii) the payment due on each Fixed Advance provided that:
  - (1) each Fixed Advance to be obtained or Variable Advance to be converted shall be deemed to require level monthly payments of principal and interest (at an interest rate equal to the sum of (A) the base United States Treasury Index Rate for securities having a maturity substantially similar to the maturity of the Fixed Advance, plus (B) the Fixed Fee (or until rate locked, the estimated Fixed Fee as determined pursuant to the Underwriting and Servicing Requirements)) in an amount necessary to fully amortize the original principal amount of the Fixed Advance over the Amortization Period (provided, however, if there are no principal payments due on a Fixed Advance during the Interest Rate Cap term for which the Strike Rate is being calculated, then the payments relating to such Fixed Advance shall not be required to include principal amortization for purposes of this calculation);
  - (2) each Fixed Advance Outstanding shall be deemed to require level monthly payments of principal and interest (at the Interest Rate for such Fixed Advance as set forth in the Schedule of Advance Terms, in an amount necessary to fully amortize the original principal amount of such Fixed Advance over the Amortization Period) (provided, however, if there are no principal payments due on a Fixed Advance during the Interest Rate Cap term for which the Strike Rate is being calculated, then the payments relating to such Fixed Advance shall not be required to include principal amortization for purposes of this calculation);

#### minus

(B) the product of (i) 1.20 and (ii) the payment due on each Variable Structured ARM Advance Outstanding, provided that each Variable Structured ARM Advance Outstanding shall be deemed to require payments equal to the sum of (1) monthly payments of principal and interest (with the interest rate calculated as (A) the weighted average Strike Rate for all outstanding Interest Rate Caps plus (B) the Margin applicable to such non-replacement Interest Rate Caps), in an amount necessary to fully amortize the original principal amount of the Variable Structured ARM Advance over the Amortization Period, and the principal component of the Variable Structured ARM Advance payment(s) equal to the Fixed Monthly Principal Component as set forth in the Schedule of Advance Terms), plus (2) the Monthly Cap Escrow Payments, if any, for the succeeding twelve (12) month period (provided, however, if there are no principal payments due on a Variable Structured ARM Advance during the Interest Rate Cap term for which the Strike Rate is being calculated, then the payments relating to such Variable Structured ARM Advance

shall not be required to include principal amortization for purposes of this calculation). Notwithstanding the foregoing, if there are Variable Structured ARM Advances Outstanding for which there are no Interest Rate Caps outstanding at the time of the calculation, then such Variable Advances shall be included in (3) below;

(2) 1.20

divided by

(3) the total of all Variable Advances to be obtained or Variable Advances Outstanding, that were not included in (a) (1)(B), at the time of the calculation of the Strike Rate

minus

(4) the amortization factor for all Variable Advances to be obtained or Variable Advances Outstanding if principal is to be paid during the Interest Rate Cap term

minus

- (5) the Margin (or for Variable Structured ARM Advances to be obtained, until rate locked, the indicative pricing as determined pursuant to the Underwriting and Servicing Requirements).
- (b) In determining the Strike Rate for any replacement Interest Rate Cap purchased in connection with this Master Agreement pursuant to the Cap Security Agreement, the Strike Rate shall be the lower of (x) the percentage approved by Lender and (y) the percentage derived by taking:
  - (1) the Net Operating Income for all Mortgaged Properties, minus
  - (A) the product of (i) 1.40 and (ii) the payment due on each Fixed Advance provided that each Fixed Advance Outstanding shall be deemed to require level monthly payments of principal and interest (at the Interest Rate for such Fixed Advance as set forth in the Schedule of Advance Terms), in an amount necessary to fully amortize the original principal amount of such Fixed Advance over the Amortization Period (provided, however, if there are no principal payments due on a Fixed Advance during the Interest Rate Cap term for which the Strike Rate is being calculated, then the payments relating to such Fixed Advance shall not be required to include principal amortization for purposes of this calculation)

minus

(B) the product of (i) 1.20 and (ii) the payment due on each Variable Structured ARM Advance Outstanding where the applicable Interest Rate Cap is not

Page 37

being replaced in connection with the calculation of the Strike Rate, provided that each Variable Structured ARM Advance Outstanding shall be deemed to require payments equal to the sum of (1) monthly payments of principal and interest (with the interest rate calculated as (A) the weighted average Strike Rate for all outstanding Interest Rate Caps plus (B) the Margin applicable to such non-replacement Interest Rate Caps), in an amount necessary to fully amortize the original principal amount of the Variable Structured ARM Advance over the Amortization Period, and the principal component of the Variable Structured ARM Advance payment(s) equal to the Fixed Monthly Principal Component as set forth in the Schedule of Advance Terms), plus (2) the Monthly Cap Escrow Payments, if any, for the succeeding twelve (12) month period (provided, however, if there are no principal payments due on a Variable Structured ARM Advance during the Interest Rate Cap term for which the Strike Rate is being calculated, then the payments relating to such Variable Structured ARM Advance shall not be required to include principal amortization for purposes of this calculation). Notwithstanding the foregoing, if there are Variable Structured ARM Advances Outstanding for which there are no Interest Rate Caps outstanding at the time of the calculation, then such Variable Advances shall be included in (3) below

divided by

(2) 1.20

divided by

- (3) the total of all Variable Advances Outstanding, that were not included in (b)(1)(B), at the time of the calculation minus
- (4) the amortization factor for all Variable Advances to be obtained or Variable Advances Outstanding if principal is to be paid during the Interest Rate Cap term

minus

(5) the Margin (or for Variable Structured ARM Advances to be obtained, until rate locked, the indicative pricing as determined pursuant to the Underwriting and Servicing Requirements).

"Sublease" means, if applicable, any sublease or similar document as amended, restated, replaced, supplemented or otherwise modified from time to time, preapproved in writing by Lender, pursuant to which control of the occupancy, use, operation, maintenance and administration of the Mortgaged Property as a Seniors Housing Facility has been granted by an Operator as sublessor to any Person (other than Borrower or Operator) as Sublessee.

- "Sublessee" means the Person responsible for the operation and management of the Mortgaged Property pursuant to any Sublease.
- "Substitution" has the meaning set forth in Section 2.10(d) (Right to Substitutions).
- "Substitution Cost Deposit" has the meaning set forth in the Mortgaged Property Release Schedule.
- "Substitution Costs" has the meaning set forth in the Mortgaged Property Release Schedule.
- "Substitution Deposit" has the meaning set forth in the Mortgaged Property Release Schedule.
- "Substitution Fee" means with respect to any Substitution effected in accordance with Section 2.10(d) (Right to Substitutions), a fee in the amount which is the greater of (a) forty basis points (40 bps) multiplied by the Allocable Facility Amount of the Mortgaged Property being added in connection with the Substitution, and (b) \$35,000.
- "Summary of Master Terms" means that certain Schedule 2 (Summary of Master Terms) to this Master Agreement.
- "Survey" means the as built survey of each Mortgaged Property prepared in accordance with the Underwriting and Servicing Requirements.
- "Taxes" has the meaning set forth in the Security Instrument.
- "Term of this Master Agreement" means the period beginning on the Initial Effective Date and ending on the Termination Date.
- "Termination Date" means the earlier of (a) the date this Master Agreement is terminated pursuant to a Termination Request and (b) at any time during which Advances are Outstanding, the latest Maturity Date for any Advance Outstanding.
- "Termination Documents" means the instruments releasing the Security Instruments as liens on the Mortgaged Properties, UCC-3 Termination Statements terminating the UCC-1 Financing Statements in favor of Lender, and such other documents and instruments necessary to evidence the release of the Collateral from any Lien securing the Indebtedness, and the Notes, all in connection with the termination of this Master Agreement pursuant to Section 2.11 (Termination of Master Agreement).
- "**Termination Request**" means a written request, substantially in the form of <u>Exhibit F</u> to this Master Agreement, to terminate this Master Agreement pursuant to Section 2.11 (Termination of Master Agreement).
- "Third Party Payments" means all payments and the rights to receive such payments from Medicaid or other federal, state or local programs, boards, bureaus or agencies, and from residents, private insurers or others relating to the Mortgaged Property.

"Three Month LIBOR" means the ICE Benchmark Administration Limited (or any successor administrator) fixing of the London Inter-Bank Offered Rate for three (3) month U.S. Dollar-denominated deposits as reported by Reuters through electronic transmission. If the Index is no longer available, or is no longer posted through electronic transmission, Lender will choose a new index that is based upon comparable information and provide notice thereof to Borrower.

"Title Company" means the title company which provides title insurance for the Mortgaged Property.

"Title Policy" means, individually and collectively, the mortgagee's loan policies of title insurance issued by the Title Company from time to time in connection with the Advances and insuring the lien of the Security Instrument as set forth therein, as approved by Lender, including any endorsements attached thereto.

#### "Transfer" means:

- (a) as used with respect to Ownership Interests, (1) a sale, assignment, pledge, grant or creation of a lien, encumbrance or security interest, transfer or other disposition (whether voluntary, involuntary, or by operation of law) in any right, title or interest in any Ownership Interest in a Borrower Entity, Affiliated Property Operator, or Identified Party, or (2) the issuance or other creation of new Ownership Interests in a Borrower Entity or Affiliated Property Operator, or (3) a merger or consolidation of Borrower Entity, Affiliated Property Operator, or Identified Party as the case may be, or (4) the conversion of a Borrower Entity, Affiliated Property Operator, or Identified Party from one type of entity to another type of entity, or (5) the amendment, modification or any other change in the governing instrument or instruments of Borrower Entity, Affiliated Property Operator, or Identified Party which has the effect of changing the relative powers, rights, privileges, voting rights or economic interests of the Ownership Interests in such Borrower Entity, Affiliated Property Operator, or Identified Party; or (6) the withdrawal, removal or involuntary resignation of any owner or manager of any Borrower Entity, Affiliated Property Operator, or Identified Party;
- (b) as used with respect to a Mortgaged Property, (1) a sale, assignment, lease, pledge, transfer or other disposition (whether voluntary or by operation of law) other than Residential Leases, Material Commercial Leases or non-Material Commercial Leases permitted by this Master Agreement, or (2) a grant, pledge, creation or attachment of a lien, (other than a Permitted Encumbrance), encumbrance or security interest (whether voluntary, involuntary, or by operation of law) other than a Permitted Lien in, any estate, rights, title or interest in the Mortgaged Property, or any portion thereof.

"Transfer Fee" means a fee equal to (i) one quarter percent (0.25%) of the unpaid principal balance of the Advances Outstanding (or such lesser amount as determined by Lender) payable to Lender in connection with such Transfers as set forth in this Master Agreement for the first twenty-four (24) months of the Term of this Master Agreement after the Initial Effective Date; and (ii) one half percent (0.50%) of the unpaid principal balance of the Advances Outstanding (or such lesser amount as determined by Lender) payable to Lender in connection with such Transfers as set forth in this

Master Agreement from and after the twenty-fifth (25th) month of the Term of this Master Agreement after the Initial Effective Date.

"Treasury Regulations" means regulations, revenue rulings and other public interpretations of the Internal Revenue Code by the Internal Revenue Service, as such regulations, rulings and interpretations may be amended or otherwise revised from time to time.

"UCC" has the meaning set forth in the Security Instrument.

"UCC Collateral" has the meaning set forth in the Security Instrument.

"Underwriting and Servicing Requirements" means Lender's overall requirements for Seniors Housing Facilities in connection with similar loans sold or anticipated to be sold to Fannie Mae, pursuant to Fannie Mae's then current guidelines, including, requirements relating to appraisals, property condition assessments, environmental site assessments, and servicing and asset management, as such requirements may be amended, modified, updated, superseded, supplemented or replaced from time to time.

"Valuation" means, for any specified date, with respect to a Multifamily Residential Property, (a) if an Appraisal of the Multifamily Residential Property was more recently obtained by Lender than a Capitalization Rate for the Multifamily Residential Property, the Appraised Value of such Multifamily Residential Property, or (b) if a Capitalization Rate for the Multifamily Residential Property was more recently obtained by Lender than an Appraisal of the Multifamily Residential Property, the value derived by dividing—

- (1) the Net Operating Income of such Multifamily Residential Property, by
- (2) the most recent Capitalization Rate determined by Lender.

Notwithstanding the foregoing, any Valuation for a Multifamily Residential Property calculated for a date occurring before the first anniversary of the date on which the Multifamily Residential Property becomes a part of the Collateral Pool shall equal the Appraised Value of such Multifamily Residential Property, unless Lender determines that changed market or property conditions warrant that the value be determined as set forth in the preceding sentence.

"Variable Advance" means any variable rate execution approved by Lender evidenced by a Variable Note.

"Variable Fee" means for any Variable Advance, the number of basis points per annum determined at the time of funding of such Variable Advance by Lender as the Variable Fee for such Variable Advance.

"Variable Note" means the promissory note (together with all schedules, riders, allonges, addenda, renewals, extensions, amendments and modifications thereto), which will be issued by Borrower to Lender, concurrently with the funding of each Variable Advance, and which promissory note will be the same or substantially similar in form to the then current form of promissory note utilized by Fannie Mae for variable rate loans with the applicable type of loan execution.

"Variable Structured ARM Advance" means a loan made by Lender to Borrower that is anticipated to be sold to Fannie Mae under the Fannie Mae Structured Adjustable Rate Mortgage Program.

"Voidable Transfer" means any fraudulent conveyance, preference or other voidable or recoverable payment of money or transfer of property.

"Waived Operator" means either (i) any Operator that is 100% owned and controlled, whether directly or indirectly, by Guarantor, or (ii) if a Mortgaged Property is managed by Manager that is 100% owned and controlled (whether directly or indirectly) by Guarantor, the Manager of such Mortgaged Property.

"Yield Maintenance Period End Date" or "Prepayment Premium Period End Date" for any Advance has the meaning set forth in the applicable Schedule of Advance Terms.

"Yield Maintenance Period Term" or "Prepayment Premium Period Term" for any Advance has the meaning set forth in the applicable Schedule of Advance Terms.

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## INITIAL PAGE TO SCHEDULE 1 TO MASTER CREDIT FACILITY AGREEMENT

#### **Definitions Schedule**

/s/ GTH Borrower Initials			

# SCHEDULE 2 TO MASTER CREDIT FACILITY AGREEMENT

### **Summary of Master Terms**

I.GENERAL PARTY AND MULTIFAMILY PROJECT INFORMATION				
Borrower	ARC Scottsdale, LLC (TN) FIT REN Nohl Ranch LP (DE) FIT REN Park LP (DE) FIT REN Park LP (DE) FIT REN Hirage Inn LP (DE) FIT REN Hirage Inn LP (DE) FIT REN Hose LP (DE) FIT REN House LP (DE) FIT REN Oak Tree LP (DE) FIT REN Pacific Inn LP (DE) FIT REN Pacific Inn LP (DE) AHC Sterling House of Brighton, LLC (DE) AHC Sterling House of Jacksonville, LLC (DE) AHC Sterling House of Jacksonville, LLC (DE) AHC Sterling House of Panama City, LLC (DE) AHC Sterling House of Port Charlotte, LLC (DE) AHC Sterling House of Punta Gorda, LLC (DE) AHC Sterling House of Punta Gorda, LLC (DE) AHC Sterling House of Venice, LLC (DE) AHC Sterling House of New LLC (DE) AHC Sterling House of Venice, LLC (DE) AHC Villas-Wynwood of River Place, LLC (DE) ARC Sweet Life Shawnee, LLC (TN) ARC Wilora Assisted Living, LLC (TN) CMCP-Montrose, LLC (DE) ARC Westlake Village, Inc. (TN) AHC Villas-Wynwood of Courtyard Albany, LLC (DE) AHC Villas of Albany Residential, LLC (DE) AHC Wynwood of Rogue Valley, LLC (DE) AHC Sterling House of Corsicana, LLC (DE) Brookdale Cypress Station, LLC (DE) Brookdale Cypress Station, LLC (DE) AHC Sterling House of Mansfield, LLC (DE) AHC Sterling House of Mansfield, LLC (DE) AHC Sterling House of Weatherford, LLC (DE)			
	3 ,			
	Jones Lang LaSalle Multifamily, LLC			
Key Principal	Brookdale Senior Living Inc., a Delaware corporation			
Guarantor	Brookdale Senior Living Inc., a Delaware corporation			

Brookdale Anaheim Hills Brookdale Irvine Brookdale Mirage Inn Brookdale Monrovia Brookdale Paulin Creek Brookdale Santa Monica Brookdale Scotts Valley Brookdale South Bay Brookdale Brighton AL Brookdale North Boulder Brookdale Leesburg AL Brookdale Leesburg MC Brookdale Mandarin Central Brookdale Panama City Brookdale Pinecastle Brookdale Port Charlotte Brookdale Port Orange Brookdale Punta Gorda Isles Brookdale Stuart Brookdale Venice Island Brookdale Chambrel Roswell Brookdale Boise Parkcenter AL Brookdale Boise Parkcenter IL Brookdale Hays Multifamily Project Brookdale Shawnee MC Brookdale W. Eisenhower Pkwy Brookdale Carriage Club Providence Brookdale Charlotte East Brookdale Clinton MC Brookdale Ithaca AL Brookdale Ithaca MC Brookdale Niagara AL Brookdale Niagara MC Brookdale Montrose Brookdale Westlake Village Brookdale Geary Street/Brookdale Grand Prairie IL Brookdale Heritage Plaza Brookdale Medford Brookdale Club Hill Brookdale Corsicana Brookdale Cypress Station Brookdale Lakeway AL/MC Brookdale Lewisville

> Brookdale Mansfield AL Brookdale New Braunfels Brookdale Northwest Hills Brookdale Weatherford AL Brookdale Williamsburg Brookdale Pleasant Prairie

Brookdale North Scottsdale

[portion of schedule omitted for SEC filing purposes]

Brookdale North Scottsdale (AZ)

Operator: N/A

Brookdale Anaheim Hills (CA)

Operator: BLC Nohl Ranch, LLC (DE)

Brookdale Irvine (CA)

Operator: BLC Inn at the Park, LLC (DE)

Brookdale Mirage Inn (CA)

Operator: BLC Mirage Inn, L.P. (DE)

Brookdale Monrovia (CA)

Operator: BLC Gables-Monrovia, L.P. (DE)

Brookdale Paulin Creek (CA)

Operator: N/A

Brookdale Santa Monica (CA)

Operator: BLC Ocean House, L.P. (DE)

Brookdale Scotts Valley (CA)

Operator: BLC Oak Tree Villa, L.P. (DE)

Brookdale South Bay (CA)

Operator: N/A

Brookdale Brighton AL (CO)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale North Boulder (CO)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Leesburg AL (FL)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Leesburg MC (FL)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Mandarin Central (FL)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Panama City (FL)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Pinecastle (FL)

Operator: N/A

Brookdale Port Charlotte (FL)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Property Operator(s)

Brookdale Port Orange (FL)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Punta Gorda Isles (FL)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Stuart (FL)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Venice Island (FL)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Chambrel Roswell (GA)

Operator: Brookdale Management-II, LLC (DE)

Brookdale Boise Parkcenter AL (ID)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Boise Parkcenter IL (ID)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Hays (KS)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Shawnee MC (KS)

Operator: N/A

Brookdale W. Eisenhower Pkwy (MI)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Carriage Club Providence (NC)

Operator: N/A

Brookdale Charlotte East (NC)

Operator: N/A

Brookdale Clinton MC (NY)

Operator: Clinton Sterling Cottage Operator, Inc. (NY)

Brookdale Ithaca AL (NY)

Operator: SH Ithaca Operator, Inc. (VA)

Brookdale Ithaca MC (NY)

Operator: Ithaca Sterling Cottage Operator, Inc. (NY)

Brookdale Niagara AL (NY)

Operator: SH Niagara Operator, Inc. (VA)

Brookdale Niagara MC (NY)

Operator: Niagara Sterling Cottage Operator, Inc. (NY)

Property Operator(s)

Brookdale Montrose (OH)

Operator: N/A

Brookdale Westlake Village (OH)

Operator: ARC Westlake Village SNF, LLC (DE) (of SNF)

Brookdale Geary Street/Brookdale Grand Prairie IL (OR)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Heritage Plaza (OR)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Medford (OR)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Club Hill (TX)

Operator: BLC-Club Hill, LLC (DE)

Brookdale Corsicana (TX)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Cypress Station (TX)

Operator: N/A

Brookdale Lakeway AL/MC (TX)

Operator: N/A

Brookdale Lewisville (TX)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Mansfield AL (TX)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale New Braunfels (TX)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Northwest Hills (TX)

Operator: N/A

Brookdale Weatherford AL (TX)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Brookdale Williamsburg (VA)

Operator: N/A

Brookdale Pleasant Prairie (WI)

Operator: Brookdale Senior Living Communities, Inc. (DE)

Property Operator(s)

	BLC Nohl Ranch, LLC (DE)			
	BLC Inn at the Park, LLC (DE)			
	BLC Mirage Inn, L.P. (DE)			
	BLC Gables-Monrovia, L.P. (DE)			
	BLC Ocean House, L.P. (DE)			
	BLC Oak Tree Villa, L.P. (DE)			
	Brookdale Senior Living Communities, Inc. (DE)			
	Brookdale Management-II, LLC (DE)			
Affiliated Property Operator(s)	Clinton Sterling Cottage Operator, Inc. (NY)			
Annated Property Operator(s)	SH Ithaca Operator, Inc. (VA)			
	Ithaca Sterling Cottage Operator, Inc. (NY)			
	SH Niagara Sterling Cottage Operator, Inc. (NY)			
	ARC Westlake Village SNF, LLC (DE)			
	BLC-Club Hill, LLC (DE)			
	ARC Management, LLC (TN)			
	BLC Lodge at Paulin, L.P. (DE)			
	BLC Pacific Inn, L.P. (DE)			
	Alternative Living Services-New York, Inc. (DE)			
Maximum Permitted Equipment Financing (excluding vehicles)	2% of Outstanding Advances			
ADDRESSES				
Borrower's General Business Address	111 Westwood Place, Suite 400 Brentwood, TN 37027 Attention: General Counsel			
Borrower's Notice Address	c/o Brookdale Senior Living Inc. 111 Westwood Place, Suite 400 Brentwood, TN 37027 Attention: General Counsel			

Brookdale North Scottsdale 15436 North 64th St Scottsdale, AZ 85254

Brookdale Anaheim Hills 380 S. Anaheim Hills Rd Anaheim Hills, CA 92807

Brookdale Irvine 10 Marquette Irvine, CA 92612

Brookdale Mirage Inn 72750 Country Club Dr Rancho Mirage, CA 92270

Brookdale Monrovia 201 E. Foothill Blvd Monrovia, CA 91016

Brookdale Paulin Creek 2375 Range Ave Santa Rosa, CA 95403

Brookdale Santa Monica 2107 Ocean Ave Santa Monica, CA 90405

Brookdale Scotts Valley 100 Lockwood Lane Scotts Valley, CA 95066

Brookdale South Bay 5481 W. Torrance Blvd Torrance, CA 90503

Brookdale Brighton AL 2215 East Egbert St Brighton, CO 80601

Brookdale North Boulder 3350 30th St Boulder, CO 80301

Brookdale Leesburg AL 700 South Lake St Leesburg, FL 34748

Brookdale Leesburg MC 710 South Lake St Leesburg, FL 34748

### Multifamily Project Address

Brookdale Mandarin Central 10875 Old Saint Augustine Rd Jacksonville, FL 32257

Brookdale Panama City 2575 Harrison Ave Panama City, FL 32405

Brookdale Pinecastle 1801 SE 24th Rd Ocala, FL 34471

Brookdale Port Charlotte 18440 Cochran Blvd Port Charlotte, FL 33948

Brookdale Port Orange 955 Village Trail Port Orange, FL 32127

Brookdale Punta Gorda Isles 250 Bal Harbor Blvd Punta Gorda, FL 33950

Brookdale Stuart 3401 South East Aster Ln Stuart, FL 34994

Brookdale Venice Island 1200 Avenida del Circo Venice, FL 34285

Brookdale Chambrel Roswell 1000 Applewood Dr Roswell, GA 30076

Brookdale Boise Parkcenter AL 739 East Parkcenter Blvd Boise, ID 83706

Brookdale Boise Parkcenter IL 767 East Parkcenter Blvd Boise, ID 83706

Brookdale Hays 1801 East 27th St Hays, KS 67601

Brookdale Shawnee MC 11400 West 65th St Shawnee, KS 66203

### Multifamily Project Address

Brookdale W. Eisenhower Pkwy 750 West Eisenhower Pkwy Ann Arbor, MI 48103

Brookdale Carriage Club Providence 5800, 5802 and 5816 Old Providence Rd Charlotte, NC 28226

Brookdale Charlotte East 6053 Wilora Lake Rd Charlotte, NC 28212

Brookdale Clinton MC 115 Brookside Rd Clinton, NY 13323

Brookdale Ithaca AL 103 Bundy Rd Ithaca, NY 14850

Brookdale Ithaca MC 101 Bundy Rd Ithaca, NY 14850

Brookdale Niagara AL 6741 Nash Rd North Tonawanda, NY 14120

Brookdale Niagara MC 6751 Nash Rd North Tonawanda, NY 14120

Brookdale Montrose 100 Brookmont Rd Akron, OH 44333

Brookdale Westlake Village 28550 Westlake Village Dr Westlake, OH 44145

Brookdale Geary Street/Brookdale Grand Prairie IL 2445 Southeast Geary St and 1929 Grand Prairie Rd South East Albany, OR 97322

Brookdale Heritage Plaza 1560 Davidson St South East Albany, OR 97322

Brookdale Medford 3033 Barnett Rd Medford, OR 97504

### Multifamily Project Address

	I
	Brookdale Club Hill
	1245 Colonel Dr
	Garland, TX 75043
	Brookdale Corsicana
	3329 West 7th Ave
	Corsicana, TX 75110
	Consideration 17 / 3110
	Brookdale Cypress Station
	303 Lantern Bend Dr
	Houston, TX 77090
	Brookdale Lakeway AL/MC
	1915 Lohmans Crossing Rd
	Austin, TX 78734
	Brookdale Lewisville
	965 Gardenridge Rd
	Lewisville, TX 75077
	Brookdale Mansfield AL
Multifamily Project Address	1771 Country Club Dr
	Mansfield, TX 76063
	Brookdale New Braunfels
	2457 Loop 337
	New Braunfels, TX 78130
	Brookdale Northwest Hills
	5715 Mesa Dr
	Austin, TX 78731
	Brookdale Weatherford AL
	904 South Lamar St
	Weatherford, TX 76086
	Brookdale Williamsburg
	3800 Treybum Dr Williamsburg, VA 23185
	minianisourg, vir 25105
	Brookdale Pleasant Prairie
	7377 88th Ave
	Kenosha, WI 53142
Van Duinainalla Canagal Dani ann A.D.	111 Westwood Place, Suite 400
Key Principal's General Business Address	Brentwood, TN 37027
	c/o Brookdale Senior Living Inc.
	111 Westwood Place, Suite 400
	Brentwood, TN 37027
	Attention: General Counsel
	cwhite@brookdaleliving.com
	W/d
Key Principal's Notice Address	With a copy to:
	Brookdale Senior Living Inc.
	111 Westwood Place, Suite 400
	Brentwood, TN 37027
	Attention: George T. Hicks, Executive Vice President and Treasurer
	GHicks@brookdaleliving.com
Guarantor's General Business Address	111 Westwood Place, Suite 400
Guarantor 5 General Dusiness Address	Brentwood, TN 37027
	•

	c/o Brookdale Senior Living Inc. 111 Westwood Place, Suite 400 Brentwood, TN 37027 Attention: General Counsel cwhite@brookdaleliving.com
Guarantor's Notice Address	With a copy to:
	Brookdale Senior Living Inc. 111 Westwood Place, Suite 400 Brentwood, TN 37027 Attention: George T. Hicks, Executive Vice President and Treasurer GHicks@brookdaleliving.com
Lender's General Business Address	Jones Lang LaSalle Multifamily, LLC 2177 Youngman Avenue St. Paul, MN 55116
Lender's Notice Address	Jones Lang LaSalle Multifamily LLC 2177 Youngman Avenue St. Paul, Minnesota 55116 Attn: Loan Servicing Email: loan_servicing@am.jll.com
Lender's Payment Address	Jones Lang LaSalle Multifamily LLC 7322 Solution Center Chicago, Illinois 60677-7002
Operator's General Business Address	c/o Brookdale Senior Living Inc. 111 Westwood Place, Suite 400 Brentwood, TN 37027
Operator's Notice Address	c/o Brookdale Senior Living Inc. 111 Westwood Place, Suite 400 Brentwood, TN 37027

II. RESERVE INFORMATION				
Completion Period	Within timeframe after the Effective Date as shown on the Required Repair Schedule			
Initial Replacement Reserve Deposit	\$0.00			
Maximum Inspection Fee	\$500.00			
Maximum Repair Disbursement Interval	One time per calendar month			
Maximum Replacement Reserve Disbursement Interval	One time per calendar quarter			
Minimum Repairs Disbursement Amount	\$5,000.00			
Minimum Replacement Reserve Disbursement Amount	\$5,000.00			
Monthly Replacement Reserve Deposit	See Schedule 5			
Repair Threshold	\$10,000.00			
Repairs Escrow Account Administrative Fee	\$0			
Repairs Escrow Deposit	See Schedule 6			
Replacement Reserve Account Administration Fee	\$0			
Replacement Reserve Account Interest Disbursement Frequency	Annually			
Replacement Threshold	\$10,000.00			

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## INITIAL PAGE TO SCHEDULE 2 TO MASTER CREDIT FACILITY AGREEMENT

### **Summary of Master Terms**

/s/ GTH Borrower Initials

### SCHEDULE 2A TO MASTER CREDIT FACILITY AGREEMENT

(New York Gap Note Modifications)

The Master Agreement is hereby modified as follows:

- 1. Capitalized terms used and not specifically defined herein have the meanings given to such terms in the Master Agreement.
- 2. The Definitions Schedule is hereby amended by adding the following new definitions in the appropriate alphabetical order:
- "Consolidated Note" means that certain Consolidated, Amended and Restated Multifamily Note dated August 31, 2017 in the amount of \$292,500,000 including all schedules, riders, allonges, and addenda attached thereto, as the same may be amended, restated, replaced, supplemented or otherwise modified from time to time, which amends, restates, consolidates and supersedes the GAP Note.
- "Consolidated Security Instrument" means the Consolidation, Extension and Modification Agreement by AHC Purchaser, Inc., a Delaware corporation, and Lender dated as of August 31, 2017 including all riders or schedules attached thereto, as the same may be amended, restated, replaced, supplemented or otherwise modified from time to time, which amends, restates, consolidates and supersedes the GAP Security Instrument.
  - "GAP Note" has the meaning set forth in Schedule 3.1 (Schedule of Advance Terms).
- "GAP Security Instrument" means that certain Multifamily Mortgage, Assignment of Leases and Rents, Security Instrument and Fixture Filing by AHC Purchaser, Inc., a Delaware corporation, as security for the Advance evidenced by the Gap Note and encumbering the Mortgaged Property, known as Idlewild, including all riders or schedules attached thereto, as the same may be amended, restated, replaced, supplemented or otherwise modified from time to time.
  - "Monthly GAP Debt Service Payment" has the meaning set forth in the Schedule 3.1 (Schedule of Advance Terms).
- 3. The Monthly Gap Debt Service Payment is included within the Monthly Debt Service Payment for the Consolidated Note.

## INITIAL PAGE TO SCHEDULE 2A TO MASTER CREDIT FACILITY AGREEMENT

(New York Gap Note Modifications)

/s/ GTH Borrower Initials

## SCHEDULE 3.1 TO MASTER CREDIT FACILITY AGREEMENT

### Schedule of Advance Terms - Gap Note

#### FIXED ADVANCE

### III. INFORMATION FOR \$847,500 FIXED ADVANCE MADE AUGUST 31, 2017

Monthly GAP Debt Service Payment	PROVISIONS FOR THE GAP NOTE: For Amortizing (30/360 or Actual/360), and for Full Term Interest
	Only (30/360): \$4,258.98

	IV. GAP NOTE
GAP Note	That certain GAP Multifamily Note dated as of August 31, 2017 in the original principal amount of \$847,500.00 made by Borrower in favor of Lender, and all schedules, riders, allonges and addenda attached thereto, as the same may be amended, restated, replaced, supplemented or otherwise modified from time to time. The Note amends, restates, consolidates and supersedes the Gap Note.

## INITIAL PAGE TO SCHEDULE 3.1 TO MASTER CREDIT FACILITY AGREEMENT

Schedule of Advance Terms - GAP Note

/s/ GTH Borrower Initials

## SCHEDULE 3.2 TO MASTER CREDIT FACILITY AGREEMENT

#### **Schedule of Advance Terms**

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III. INFORMATION FOR \$292,500,000 ADVANCE MADE AUGUST 31, 2017		
Advance Amount	\$292,500,000	
Advance Term	84 months	
Advance Year	The period beginning on the Effective Date and ending on the last day of August, 2018, and each successive twelve (12) month period thereafter.	
Amortization Type	[Select only one:]  ⊠ Amortizing □ Full Term Interest Only □ Partial Interest Only	
Effective Date	August 31, 2017.	
First Payment Date	The first day of October, 2017.	
First Principal and Interest Payment Date	Not Applicable	
Fixed Rate	4.43%	
Interest Accrual Method	[Select only one:]  □ 30/360 (computed on the basis of a three hundred sixty (360) day year consisting of twelve (12) thirty (30) day months).  or  □ Actual/360 (computed on the basis of a three hundred sixty (360) day yea and the actual number of calendar days during the applicable month, calculated by multiplying the unpaid principal balance of the Advance by the Interest Rate, dividing the product by three hundred sixty (360), and multiplying the quotient obtained by the actual number of days elapsed in the applicable month).	
Interest Only Term	0 months	
Interest Rate	The Fixed Rate	
Interest Rate Type	Fixed Rate	
Last Interest Only Payment Date	Not Applicable	
Maturity Date	The first day of September, 2024, or any earlier date on which the unpaid principal balance of the Advance becomes due and payable by acceleration of otherwise.	
Monthly Debt Service Payment	\$1,469,913.63	
Prepayment Lockout Period	0 year(s) from the Effective Date	
Remaining Amortization Period	As of each Payment Date, the Amortization Period minus the number of scheduled Monthly Debt Service Payments that have elapsed since the Effective Date.	

IV. YIELD MAINTENANCE/PREPAYMENT PREMIUM INFORMATION			
Yield Maintenance Period End Date	The last day of February, 2024.		
<u>or</u>			
Prepayment Premium Period End Date			
Yield Maintenance Period Term			
<u>or</u>	78 months		
Prepayment Premium Period Term			

# INITIAL PAGE TO SCHEDULE 3.2 TO MASTER CREDIT FACILITY AGREEMENT

# **Schedule of Advance Terms**

# SCHEDULE 3.3 TO MASTER CREDIT FACILITY AGREEMENT

# **Schedule of Advance Terms**

III. INFORMATION FOR \$292,500,000 ADVANCE MADE AUGUST 31, 2017			
Advance Amount	\$292,500,000		
Advance Term	120 months		
Advance Year	The period beginning on the Effective Date and ending on the last day of August, 2018, and each successive twelve (12) month period thereafter.		
Amortization Type	[Select only one:]   ☑ Amortizing □ Full Term Interest Only □ Partial Interest Only		
Effective Date	August 31, 2017.		
First Payment Date	The first day of October, 2017.		
First Principal and Interest Payment Date	Not Applicable		
Fixed Rate	4.47%		
Interest Accrual Method	[Select only one:]  □ 30/360 (computed on the basis of a three hundred sixty (360) day year consisting of twelve (12) thirty (30) day months).  or  □ Actual/360 (computed on the basis of a three hundred sixty (360) day year and the actual number of calendar days during the applicable month, calculated by multiplying the unpaid principal balance of the Advance by the Interest Rate, dividing the product by three hundred sixty (360), and multiplying the quotient obtained by the actual number of days elapsed in the applicable month).		
Interest Only Term	0 months		
Interest Rate	The Fixed Rate		
Interest Rate Type	Fixed Rate		
Last Interest Only Payment Date	Not Applicable		
Maturity Date	The first day of September, 2027, or any earlier date on which the unpaid principal balance of the Advance becomes due and payable by acceleration o otherwise.		
Monthly Debt Service Payment	\$1,476,845.19		
Prepayment Lockout Period	0 year(s) from the Effective Date		
Remaining Amortization Period	As of each Payment Date, the Amortization Period minus the number of scheduled Monthly Debt Service Payments that have elapsed since the Effective Date.		

IV. YIELD MAINTENANCE/PREPAYMENT PREMIUM INFORMATION	
Yield Maintenance Period End Date	The last day of February, 2027.
<u>or</u>	
Prepayment Premium Period End Date	
Yield Maintenance Period Term	
<u>or</u>	114 months
Prepayment Premium Period Term	

# INITIAL PAGE TO SCHEDULE 3.3 TO MASTER CREDIT FACILITY AGREEMENT

# **Schedule of Advance Terms**

# SCHEDULE 3.4 TO MASTER CREDIT FACILITY AGREEMENT

# **Schedule of Advance Terms**

# VARIABLE STRUCTURED ARM ADVANCE

III. INFORMATION FOR \$390,000,000 VARIABLE ADVANCE MADE AUGUST 31, 2017	
Adjustable Rate	Until the first Rate Change Date, the Initial Adjustable Rate, and from and after each Rate Change Date following the first Rate Change Date until the next Rate Change Date, a per annum interest rate that is the sum of (i) the Current Index, and (ii) the Margin, which sum is then rounded to the nearest three (3) decimal places; provided, however, that the Adjustable Rate shall never be less than the Margin.
Advance Amount	\$390,000,000
Advance Term	120 months.
Advance Year	The period beginning on the Effective Date and ending on the last day of August, 2018 and each successive twelve (12) month period thereafter.
Amortization Type	[Select only one:]  ☑ Amortizing ☐ Full Term Interest Only ☐ Partial Interest Only
Current Index	The published Index that is effective on the Business Day immediately preceding the applicable Rate Change Date.
Effective Date	August 31, 2017
First Payment Date	The first day of October, 2017.
First Principal and Interest Payment Date	Not Applicable
Fixed Monthly Principal Component	\$625,448.95
Fixed Rate Amortization Factor	4.47% per annum
Index	One-Month Libor
Initial Adjustable Rate	3.646% per annum.
Initial Monthly Debt Service Payment	\$1,810,398.95

III. INFORMATION FOR \$390,000,000 VARIABLE ADVANCE MADE AUGUST 31, 2017	
Interest Accrual Method	Actual/360 (computed on the basis of a three hundred sixty (360) day year and the actual number of calendar days during the applicable month, calculated by multiplying the unpaid principal balance of the Advance by the Interest Rate, dividing the product by three hundred sixty (360), and multiplying the quotient obtained by the actual number of days elapsed in the applicable month).
Interest Only Term	0 months.
Interest Rate Type	Structured ARM
Last Interest Only Payment Date	Not Applicable
Margin	2.415%
Maturity Date	The first day of September, 2027, or any later date to which the Maturity Date may be extended (if at all) pursuant to this Master Agreement in connection with an election by Borrower to convert the Interest Rate on the Advance to a fixed rate pursuant to the terms of this Master Agreement, or any earlier date on which the unpaid principal balance of the Advance becomes due and payable by acceleration or otherwise.
Monthly Debt Service Payment	For Amortizing:  (i) for the First Payment Date, the Initial Monthly Debt Service Payment, and  (ii) for each Payment Date following the First Payment Date, until the Advance is fully paid, an amount equal to the sum of:  (1) the Fixed Monthly Principal Component; plus  (2) an interest payment equal to the amount obtained by multiplying the unpaid principal balance of the Advance by the Adjustable Rate, dividing the product by three hundred sixty (360), and multiplying the quotient by the actual number of days elapsed in the applicable month.
Payment Change Date	The first (1st) day of the month following each Rate Change Date until the Advance is fully paid.
Prepayment Lockout Period	The first (1st) Advance Year of the term of the Advance.
Rate Change Date	The First Payment Date and the first (1st) day of each month thereafter until the Advance is fully paid.

III. INFORMATION FOR \$390,000,000 VARIABLE ADVANCE MADE AUGUST 31, 2017		
Remaining Amortization Period	As of each Payment Date, the Amortization Period minus the number of scheduled Monthly Debt Service Payments that have elapsed since the Effective Date.	

IV. YIELD MAINTENANCE/PREPAYMENT PREMIUM INFORMATION		
Prepayment Premium Term	The period beginning on the Effective Date and ending on the last calendar day of the fourth (4th) month prior to the month in which the Maturity Date occurs.	

# INITIAL PAGE TO SCHEDULE 3.4 TO MASTER CREDIT FACILITY AGREEMENT

# **Schedule of Advance Terms**

# SCHEDULE 4.1 TO MASTER CREDIT FACILITY AGREEMENT

## **Prepayment Premium Schedule for Gap Note**

### **Prepayment Premium Schedule**

### (Standard Yield Maintenance - Fixed Rate)

#### 1. Defined Terms.

All capitalized terms used but not defined in this Prepayment Premium Schedule shall have the meanings assigned to them in the Master Agreement.

## 2. Prepayment Premium.

Any Prepayment Premium payable under Section 2.04 (Prepayment; Prepayment Lockout; Prepayment Premium) of the Master Agreement shall be computed as follows:

- (a) If the prepayment is made at any time after the Effective Date and before the Yield Maintenance Period End Date, the Prepayment Premium shall be the greater of:
  - (1) one percent (1%) of the amount of principal being prepaid; or
  - (2) the product obtained by multiplying:
    - (i) the amount of principal being prepaid,

by

(ii) the difference obtained by subtracting from the Fixed Rate on the Mortgage Loan, the Yield Rate (as defined below) on the twenty-fifth (25<sup>th</sup>) Business Day preceding (i) the Intended Prepayment Date, or (ii) the date Lender accelerates the Mortgage Loan or otherwise accepts a prepayment pursuant to Section 2.06 (Application of Collateral) of the Master Agreement,

bv

(iii) the present value factor calculated using the following formula:

$$(1 - (1 + r)^{-n/12}) / r$$

[r = Yield Rate]

n = the number of months remaining between (i) either of the following: (x) in the case of a voluntary prepayment, the last day of the month in which the prepayment is made, or (y) in

any other case, the date on which Lender accelerates the unpaid principal balance of the Mortgage Loan and (ii) the Yield Maintenance Period End Date.

For purposes of this clause (2), the "Yield Rate" means the yield calculated by interpolating the yields for the immediately shorter and longer term U.S. "Treasury constant maturities" (as reported in the Federal Reserve Statistical Release H.15 Selected Interest Rates (the "Fed Release") under the heading "U.S. government securities") closest to the remaining term of the Yield Maintenance Period Term, as follows (rounded to three (3) decimal places):

$$(((a-b)/(x-y))*(z-y)) + b$$

a = the yield for the longer U.S. Treasury constant maturity

b = the yield for the shorter U.S. Treasury constant maturity

x = the term of the longer U.S. Treasury constant maturity

y = the term of the shorter U.S. Treasury constant maturity

z = "n" (as defined in the present value factor calculation above) divided by twelve (12).

Notwithstanding any provision to the contrary, if "z" equals a term reported under the U.S. "Treasury constant maturities" subheading in the Fed Release, the yield for such term shall be used, and interpolation shall not be necessary. If publication of the Fed Release is discontinued by the Federal Reserve Board, Lender shall determine the Yield Rate from another source selected by Lender. Any determination of the Yield Rate by Lender will be binding absent manifest error.]

- (b) If the prepayment is made on or after the Yield Maintenance Period End Date but before the last calendar day of the fourth (4th) month prior to the month in which the Maturity Date occurs, the Prepayment Premium shall be one percent (1%) of the amount of principal being prepaid.
- (c) Notwithstanding the provisions of Section 2.04 (Prepayment; Prepayment Lockout; Prepayment Premium) of the Master Agreement, no Prepayment Premium shall be payable with respect to any prepayment made on or after the last calendar day of the fourth (4th) month prior to the month in which the Maturity Date occurs.

# INITIAL PAGE TO SCHEDULE 4.1 TO MASTER CREDIT FACILITY AGREEMENT

# **Prepayment Premium Schedule**

# SCHEDULE 4.2 TO MASTER CREDIT FACILITY AGREEMENT

### **Prepayment Premium Schedule**

## (Standard Yield Maintenance - Fixed Rate)

## 1. Defined Terms.

All capitalized terms used but not defined in this Prepayment Premium Schedule shall have the meanings assigned to them in the Master Agreement.

## 2. Prepayment Premium.

Any Prepayment Premium payable under Section 2.04 (Prepayment; Prepayment Lockout; Prepayment Premium) of the Master Agreement shall be computed as follows:

- (a) If the prepayment is made at any time after the Effective Date and before the Yield Maintenance Period End Date, the Prepayment Premium shall be the greater of:
  - (1) one percent (1%) of the amount of principal being prepaid; or
  - (2) the product obtained by multiplying:
    - (i) the amount of principal being prepaid,

by

(ii) the difference obtained by subtracting from the Fixed Rate on the Mortgage Loan, the Yield Rate (as defined below) on the twenty-fifth (25<sup>th</sup>) Business Day preceding (i) the Intended Prepayment Date, or (ii) the date Lender accelerates the Mortgage Loan or otherwise accepts a prepayment pursuant to Section 2.06 (Application of Collateral) of the Master Agreement,

by

(iii) the present value factor calculated using the following formula:

$$(1 - (1 + r)^{-n/12}) / r$$

[r = Yield Rate

n = the number of months remaining between (i) either of the following: (x) in the case of a voluntary prepayment, the last day of the month in which the prepayment is made, or (y) in any other case, the date on which Lender accelerates the

unpaid principal balance of the Mortgage Loan and (ii) the Yield Maintenance Period End Date.

For purposes of this clause (2), the "Yield Rate" means the yield calculated by interpolating the yields for the immediately shorter and longer term U.S. "Treasury constant maturities" (as reported in the Federal Reserve Statistical Release H.15 Selected Interest Rates (the "Fed Release") under the heading "U.S. government securities") closest to the remaining term of the Yield Maintenance Period Term, as follows (rounded to three (3) decimal places):

$$(((a-b)/(x-y))*(z-y)) + b$$

- a = the yield for the longer U.S. Treasury constant maturity
- b = the yield for the shorter U.S. Treasury constant maturity
- x = the term of the longer U.S. Treasury constant maturity
- y = the term of the shorter U.S. Treasury constant maturity
- z = "n" (as defined in the present value factor calculation above) divided by twelve (12).

Notwithstanding any provision to the contrary, if "z" equals a term reported under the U.S. "Treasury constant maturities" subheading in the Fed Release, the yield for such term shall be used, and interpolation shall not be necessary. If publication of the Fed Release is discontinued by the Federal Reserve Board, Lender shall determine the Yield Rate from another source selected by Lender. Any determination of the Yield Rate by Lender will be binding absent manifest error.]

- (b) If the prepayment is made on or after the Yield Maintenance Period End Date but before the last calendar day of the fourth (4th) month prior to the month in which the Maturity Date occurs, the Prepayment Premium shall be one percent (1%) of the amount of principal being prepaid.
- (c) Notwithstanding the provisions of Section 2.04 (Prepayment; Prepayment Lockout; Prepayment Premium) of the Master Agreement, no Prepayment Premium shall be payable with respect to any prepayment made on or after the last calendar day of the fourth (4th) month prior to the month in which the Maturity Date occurs.

# INITIAL PAGE TO SCHEDULE 4.2 TO MASTER CREDIT FACILITY AGREEMENT

# **Prepayment Premium Schedule**

# SCHEDULE 4.3 TO MASTER CREDIT FACILITY AGREEMENT

### **Prepayment Premium Schedule**

## (Standard Yield Maintenance - Fixed Rate)

## 1. Defined Terms.

All capitalized terms used but not defined in this Prepayment Premium Schedule shall have the meanings assigned to them in the Master Agreement.

### 2. Prepayment Premium.

Any Prepayment Premium payable under Section 2.04 (Prepayment; Prepayment Lockout; Prepayment Premium) of the Master Agreement shall be computed as follows:

- (a) If the prepayment is made at any time after the Effective Date and before the Yield Maintenance Period End Date, the Prepayment Premium shall be the greater of:
  - (1) one percent (1%) of the amount of principal being prepaid; or
  - (2) the product obtained by multiplying:
    - (i) the amount of principal being prepaid,

by

(ii) the difference obtained by subtracting from the Fixed Rate on the Mortgage Loan, the Yield Rate (as defined below) on the twenty-fifth (25<sup>th</sup>) Business Day preceding (i) the Intended Prepayment Date, or (ii) the date Lender accelerates the Mortgage Loan or otherwise accepts a prepayment pursuant to Section 2.06 (Application of Collateral) of the Master Agreement,

by

(iii) the present value factor calculated using the following formula:

$$(1 - (1 + r)^{-n/12}) / r$$

[r = Yield Rate

n = the number of months remaining between (i) either of the following: (x) in the case of a voluntary prepayment, the last day of the month in which the prepayment is made, or (y) in any other case, the date on which Lender accelerates the

unpaid principal balance of the Mortgage Loan and (ii) the Yield Maintenance Period End Date.

For purposes of this clause (2), the "Yield Rate" means the yield calculated by interpolating the yields for the immediately shorter and longer term U.S. "Treasury constant maturities" (as reported in the Federal Reserve Statistical Release H.15 Selected Interest Rates (the "Fed Release") under the heading "U.S. government securities") closest to the remaining term of the Yield Maintenance Period Term, as follows (rounded to three (3) decimal places):

$$(((a-b)/(x-y))*(z-y)) + b$$

- a = the yield for the longer U.S. Treasury constant maturity
- b = the yield for the shorter U.S. Treasury constant maturity
- x = the term of the longer U.S. Treasury constant maturity
- y = the term of the shorter U.S. Treasury constant maturity
- z = "n" (as defined in the present value factor calculation above) divided by twelve (12).

Notwithstanding any provision to the contrary, if "z" equals a term reported under the U.S. "Treasury constant maturities" subheading in the Fed Release, the yield for such term shall be used, and interpolation shall not be necessary. If publication of the Fed Release is discontinued by the Federal Reserve Board, Lender shall determine the Yield Rate from another source selected by Lender. Any determination of the Yield Rate by Lender will be binding absent manifest error.]

- (b) If the prepayment is made on or after the Yield Maintenance Period End Date but before the last calendar day of the fourth (4th) month prior to the month in which the Maturity Date occurs, the Prepayment Premium shall be one percent (1%) of the amount of principal being prepaid.
- (c) Notwithstanding the provisions of Section 2.04 (Prepayment; Prepayment Lockout; Prepayment Premium) of the Master Agreement, no Prepayment Premium shall be payable with respect to any prepayment made on or after the last calendar day of the fourth (4th) month prior to the month in which the Maturity Date occurs.

# INITIAL PAGE TO SCHEDULE 4.3 TO MASTER CREDIT FACILITY AGREEMENT

# **Prepayment Premium Schedule**

# SCHEDULE 4.4 TO MASTER CREDIT FACILITY AGREEMENT

# **Prepayment Premium Schedule**

(1% Prepayment Premium – ARM, SARM)

## 1. Defined Terms.

All capitalized terms used but not defined in this Prepayment Premium Schedule shall have the meanings assigned to them in the Master Agreement.

## 2. Prepayment Premium.

(a) Any Prepayment Premium payable under Section 2.04 (Prepayment; Prepayment Lockout; Prepayment Premium) of the Master Agreement shall be equal to the following percentage of the amount of principal being prepaid at the time of such prepayment, acceleration or application:

Prepayment Lockout Period 5.00%

Second Advance Year, and each 1.00% Loan Year thereafter

(b) Notwithstanding the provisions of Section 2.04 (Prepayment; Prepayment Lockout; Prepayment Premium) of the Master Agreement or anything to the contrary in this Prepayment Premium Schedule, no Prepayment Premium shall be payable with respect to any prepayment made on or after the last calendar day of the fourth (4th) month prior to the month in which the Maturity Date occurs.

# INITIAL PAGE TO SCHEDULE 4.4 TO MASTER CREDIT FACILITY AGREEMENT

# **Prepayment Premium Schedule**

# SCHEDULE 5 TO MASTER CREDIT FACILITY AGREEMENT

[omitted for SEC filing purposes]

# SCHEDULE 6 TO MASTER CREDIT FACILITY AGREEMENT

[omitted for SEC filing purposes]

# SCHEDULE 7 TO MASTER CREDIT FACILITY AGREEMENT

#### **General Conditions Schedule**

Borrower's right to close any transaction requested in a Request (other than a Termination Request) shall be subject to satisfaction of the following General Conditions precedent, in addition to any other applicable conditions precedent contained in this Master Agreement:

### (a) No Material Adverse Effect.

There has been no Material Adverse Effect since the date of the most recent Compliance Certificate that has not been cured.

#### (b) No Default.

There shall exist no Event of Default or Potential Event of Default (that is not otherwise cured by the closing of such Request). The closing of such Request shall not result in an Event of Default or Potential Event of Default.

### (c) No Insolvency.

Receipt by Lender on the Effective Date for the Request of evidence satisfactory to Lender that neither Borrower nor Affiliated Property Operator nor any general partner or sole member of Borrower nor Affiliated Property Operator is Insolvent or will be rendered Insolvent by the transactions contemplated by the Loan Documents or, after giving effect to such transactions, will be left with an unreasonably small capital with which to engage in its business or undertakings, or will have intended to incur, or believe that it has incurred, debts beyond its ability to pay such debts as they mature or will have intended to hinder, delay or defraud any existing or future creditor.

### (d) Representations and Warranties.

All representations and warranties made by Borrower, Affiliated Property Operator, and Guarantor in the Loan Documents shall be true and correct on the Effective Date for the Request with the same force and effect as if such representations and warranties had been made on and as of the Effective Date for the Request.

### (e) Payment of Expenses.

The payment by Borrower of Lender's and Fannie Mae's reasonable third party out-of-pocket fees and expenses payable in accordance with this Master Agreement, including the legal fees and expenses described in Section 4.02(g) (Payments of Costs, Fees, and Expenses) of this Master Agreement whether or not the Request closes; <u>provided</u>, <u>however</u>, if Borrower makes a Request and fails to close on a Request for any reason other than the default by Lender, then Borrower shall also pay to Lender and Fannie Mae all actual damages incurred by Lender and Fannie Mae in connection with the failure to close.

### (f) No Untrue Statements.

The Loan Documents shall not contain any untrue or misleading statement of a material fact and shall not fail to state a material fact necessary to make the information contained therein not misleading.

## (g) Covenants.

Borrower and Guarantor are in full compliance with each of the covenants contained in the Loan Documents and Affiliated Property Operator is in compliance with the covenants in the SASA, without giving effect to any notice and cure rights of Borrower, Affiliated Property Operator, or Guarantor.

## (h) Delivery of Closing Documents.

The receipt by Lender of the following, each dated as of the Effective Date for the Request, in form and substance satisfactory to Lender in all respects:

- (1) the Loan Documents relating to such Request including a Compliance Certificate and an Organizational Certificate; and
- (2) such other documents, instruments, approvals (and, if requested by Lender, certified duplicates of executed copies thereof) and opinions as Lender may reasonably request.

# INITIAL PAGE TO SCHEDULE 7 TO MASTER CREDIT FACILITY AGREEMENT

# **General Conditions Schedule**

# SCHEDULE 8 TO MASTER CREDIT FACILITY AGREEMENT

#### **Property-Related Documents Schedule**

With respect to any Additional Mortgaged Property or Future Advance, it shall be a condition precedent that Lender receive from Borrower each of the documents and reports required by Lender in connection with the addition of such Mortgaged Property to the Collateral Pool or making of such Future Advance and, each of the following, each dated as of the applicable Effective Date, in form and substance satisfactory to Lender in all respects (the "**Property-Related Documents**"):

- (a) a commitment for the Title Policy applicable to each Mortgaged Property being added and a pro forma Title Policy based on the commitment in the amount of title insurance afforded by the Title Policy for each Mortgaged Property being added to the Collateral Pool (1) if tie-in endorsements are available for all or a portion of the Mortgaged Properties, in an aggregate amount equal to the combined Allocable Facility Amounts for all of the Mortgaged Properties covered by the tie-in endorsements, not to exceed the amount of the aggregate original principal amount of all Advances Outstanding, or (2) if a tie-in endorsement is not available for any Mortgaged Property, then with respect to such Mortgaged Properties not subject to the tie-in endorsement an amount equal to one hundred twenty-five percent (125%) of the Valuation of such Mortgaged Property not subject to the tie-in endorsement (or such lesser amount that is the maximum allowed by law or regulation);
- (b) a Security Instrument for each Additional Mortgaged Property. The amount secured by each Security Instrument shall be equal to the aggregate original principal amount of all Advances Outstanding in effect from time to time;
  - (c) a SASA for each Additional Mortgaged Property;
- (d) a title instruction letter directing the Title Company to file and/or record in all applicable jurisdictions, all applicable Loan Documents required by Lender to be filed or recorded, including duly executed and delivered original copies of the Security Instruments covering the applicable Mortgaged Properties and UCC-1 Financing Statements covering the portion of the Collateral comprised of personal property, and other appropriate instruments, in form and substance satisfactory to Lender and in form proper for recordation, as may be necessary in the opinion of Lender to perfect the Liens created by the applicable Security Instruments and SASAs and any other Loan Documents creating a Lien in favor of Lender, and the payment of all taxes, fees and other charges payable in connection with such execution, delivery, recording and filing;
- (e) if the Title Policy for an Additional Mortgaged Property contains a tie-in endorsement (as available), an endorsement to each Title Policy for each Mortgaged Property in the Collateral Pool containing a tie-in endorsement, adding a reference to the Additional Mortgaged Property;
- (f) if required by Lender, amendments to this Master Agreement, the Notes, the existing Security Instruments, and the SASAs, reflecting any Addition, Substitution or Future Advance and increase in the secured amount of each Security Instrument, if applicable, and, as to any Security

Instrument, the SASAs, or Note so amended or if Lender determines that such endorsement is necessary to maintain the priority of the Lien created in favor of Lender with respect to the Outstanding Indebtedness or to maintain the validity of any Title Policy, the receipt by Lender of an endorsement to each Title Policy insuring the amended Security Instruments, amending the effective date of each Title Policy to the Effective Date and showing no additional exceptions to coverage other than the exceptions shown on the initial Effective Date for such Mortgaged Property, Permitted Encumbrances and other exceptions approved by Lender, together with any reinsurance agreements required by Lender;

- (g) clean UCC searches, judgment searches and tax lien searches on Borrower, its direct owners, Affiliated Property Operator, Guarantor and other Identified Parties;
  - (h) the Insurance Policy (or a certified copy of the Insurance Policy) applicable to the Additional Mortgaged Property;
- (i) unless waived by Lender, the Survey applicable to the Additional Mortgaged Property and approved by Lender (which shall be last revised no less than forty-five (45) days prior to the applicable Effective Date);
- (j) either (1) (A) letters or other evidence with respect to the Additional Mortgaged Property from the appropriate Governmental Authority concerning applicable zoning and building laws, and (B) a zoning endorsement to the Title Policy or (2) a zoning opinion letter, in each case in substance satisfactory to Lender;
  - (k) a Guaranty or Confirmation of Guaranty by each party providing a Guaranty to Lender;
  - (l) a Contribution Agreement or an amendment thereto;
- (m) an Environmental Indemnity Agreement, amendment thereto or Confirmation of Environmental Indemnity Agreement, as required by Lender;
- (n) a Facility Operating Agreement or an amendment thereto applicable to the Additional Mortgaged Property, as approved by Lender;
- (o) an assignment of leases and rents applicable to the Additional Mortgaged Property, if Lender determines one to be necessary or desirable;
- (p) any required subordination, non-disturbance and attornment agreements and/or estoppel certificates with respect to any commercial leases, master leases and/or ground lease (if any) affecting the Additional Mortgaged Property; and
- (q) such other documents, instruments and approvals (and if requested by Lender, certified duplicates of executed copies thereof) as Lender may reasonably request.

# INITIAL PAGE TO SCHEDULE 8 TO MASTER CREDIT FACILITY AGREEMENT

# **Property-Related Documents Schedule**

## SCHEDULE 9 TO MASTER CREDIT FACILITY AGREEMENT

#### **Conversion Schedule**

The procedure for converting all or any portion of a Variable Note to a Fixed Note contained in this Conversion Schedule shall apply to all Conversion of Variable Notes to Fixed Notes which are permitted during the Conversion Availability Period.

### (a) Request.

Borrower shall deliver a Conversion Request to Lender. Each Conversion Request shall designate the amount of the Variable Note Outstanding to be converted. Each Conversion Request shall be in the minimum amount of \$5,000,000 or such other amount permitted by Lender.

### (b) Underwriting and Terms of Conversion.

### (1) Coverage and LTV Tests; Failure to Underwrite.

After giving effect to the requested Conversion, the Coverage and LTV Tests shall be satisfied. In the event that the Coverage and LTV Tests would not be satisfied after the proposed Conversion, if Borrower continues to elect the Conversion, Borrower shall prepay such Advances or a portion of an Advance to meet the Coverage and LTV Tests and shall pay all Prepayment Premiums and other fees associated with such prepayment.

# (2) Maturity Date of Converted Advances.

Upon Conversion, such converted Note shall have a Maturity Date specified by Borrower, <u>provided</u> that such Maturity Date shall be subject to Section 2.03(a)(5) (Maturity Dates.

### (3) Interest Rate for Converted Note; Guaranty and Servicing Fee.

The Interest Rate for such converted Note shall be determined by Lender at the time of the Conversion. The guaranty and servicing fee applicable to such converted Note shall be determined by Lender prior to such Conversion and shall be based on first lien market pricing as customarily determined by Fannie Mae at such time.

### (c) Conditions Precedent.

The Conversion of all or a portion of a Variable Note to a Fixed Note on the applicable Effective Date shall be subject to satisfaction of the following conditions precedent:

- (1) satisfaction of the tests set forth in (b) (Underwriting and Terms of Conversion) of this Conversion Schedule;
- (2) receipt by Lender of:

- (A) if required by Lender, an endorsement to each Title Policy, amending the effective date of the Title Policy to the Effective Date and showing no additional exceptions to coverage other than the exceptions shown on the Effective Date when each Title Policy was issued, Permitted Encumbrances and other exceptions approved by Lender;
- (B) clean UCC searches, judgment searches and tax lien searches on Guarantor, Borrower and Affiliated Property Operator and other Identified Parties.
  - (C) the Conversion Fee;
  - (D) a Request Opinion; and
- (E) one (1) or more executed, original counterparts of all Conversion Documents, dated as of the Effective Date, each of which shall be in full force and effect and in form and substance satisfactory to Lender in all respects; and
- (3) satisfaction of all General Conditions.

### (d) Closing.

The Effective Date shall occur during the Conversion Availability Period and in connection with a Variable Structured ARM Advance on a Rate Change Date. The Effective Date of a Conversion shall not be earlier than thirty (30) Business Days after Lender's receipt of the Conversion Request (or on such other date as Borrower and Lender may agree). At the closing, Lender and Borrower shall execute and deliver, at the sole cost and expense of Borrower, in form and substance satisfactory to Lender, the Conversion Documents.

# INITIAL PAGE TO SCHEDULE 9 TO MASTER CREDIT FACILITY AGREEMENT

# **Conversion Schedule**

#### **SCHEDULE 10 TO**

## **MASTER CREDIT FACILITY AGREEMENT**

# **Mortgaged Property Release Schedule**

Any Mortgaged Property released from the Collateral Pool pursuant to Section 2.10 (Collateral Events) of this Master Agreement shall be subject to the terms of this Master Agreement including this Mortgaged Property Release Schedule.

## (a) Request.

- (1) To obtain a Release of a Mortgaged Property from the Collateral Pool, Borrower shall deliver a Release Request to Lender. Borrower shall not be permitted to re-borrow any amounts that will be prepaid in connection with the Release and any prepayments associated with such release shall automatically result in a permanent reduction of the Advances Outstanding.
- (2) In connection with a Substitution, Borrower shall simultaneously deliver to Lender both a completed and executed Release Request and Addition Request pursuant to the Mortgaged Property Addition Schedule (unless the substitute Additional Mortgaged Property has not been identified by Borrower, in which case Borrower shall submit the Addition Request not less than sixty (60) Calendar Days prior to the date on which Borrower desires to add such Additional Mortgaged Property, but not later than sixty (60) Calendar Days prior to the Property Delivery Deadline). The Release Request shall indicate whether Borrower is requesting a simultaneous Substitution or a Staggered Substitution (as described in Section (e)(2)(B) (Closing) of the Mortgaged Property Addition Schedule).

### (b) Underwriting.

- (1) Lender shall release a Released Mortgaged Property pursuant to a Release Request if all of the following conditions are satisfied:
  - (A) the resulting Collateral Pool satisfies the Coverage and LTV Tests; and
  - (B) the Aggregate Debt Service Coverage Ratio will not be reduced and the Aggregate Loan to Value Ratio will not be increased as a result of such Release.
- (2) Borrower agrees that the Mortgaged Properties identified in each lettered clause below can only be Released simultaneously and cannot be Released one independent of the other:
- (A) Brookdale Leesburg AL 700 South Lake Street Leesburg Brookdale Leesburg MC 710 South Lake Street Leesburg

(B) Brookdale Ithaca AL 103 Bundy Road Brookdale Ithaca MC 101 Bundy Road

(C) Brookdale Niagara AL 6741 Nash Road Brookdale Niagara MC 6751 Nash Road

## (c) Release Price.

- (1) The "Release Price" for each Release Mortgaged Property means the greater of
  - (A) one hundred percent (100%) of the Allocable Facility Amount for the Release Mortgaged Property; and
- (B) one hundred percent (100%) of the amount, if any, of Advances Outstanding that are required to be repaid by Borrower to Lender in connection with the proposed Release of the Release Mortgaged Property from the Collateral Pool so that, immediately after the Release, the provisions of Section (b) (Underwriting) of this Mortgaged Property Release Schedule shall be satisfied.
- (2) In addition to the Release Price, Borrower shall pay to Lender all associated Prepayment Premiums and other amounts due under the Notes evidencing the Advances being repaid. In connection with a Staggered Substitution, Borrower shall post a Substitution Deposit (which shall include the Release Price) pursuant to the terms of this Mortgaged Property Release Schedule.

### (d) Application of Release Price.

- (1) The Release Price for the Release Mortgaged Property shall be applied in reduction of the principal amounts of the Advances Outstanding in the order selected by Borrower, <u>provided</u> that (A) any amount of the Note that Borrower elects to prepay must be prepaid in full or, if the Release Price is not sufficient to do so, the Note shall be the only Note partially prepaid; (B) prepayment is permitted under such Note; (C) any Prepayment Premium due and owing is paid; and (D) interest is paid through the end of the month. If Borrower does not give Lender direction with respect to the application of the Release Price or if the selected Note does not comply with the provisions of (A) and (B) above, then the Release Price shall be applied:
  - (i) first against any Variable Advances Outstanding so long as the prepayment is permitted under the Variable Note (and any Prepayment Premium due and owing is paid), until any Variable Advance is no longer Outstanding (<u>provided</u> that, in the event there are multiple Variable Advances Outstanding, Lender shall determine the order of application of the Release Price taking into account factors including the unpaid principal balances of

the Variable Notes, and which Variable Note Outstanding has the lowest prepayment costs or highest interest rate);

(ii) then against any Fixed Advances Outstanding, so long as prepayment is permitted under the applicable Fixed Note (and any Prepayment Premium due and owing is paid) (provided that, in the event there are multiple Fixed Advances Outstanding, Lender shall determine the order of application of the Release Price taking into account factors including the unpaid principal balances of the Fixed Notes, and which Fixed Note Outstanding has the lowest prepayment costs or the highest interest rate).

The Note to be prepaid or partially prepaid as determined pursuant to this Section (d) (Application of Release Price), shall be referred to as the "Selected Advance".

(2) In connection with a Substitution, Borrower may substitute a Mortgaged Property that has an estimated Allocable Facility Amount that is less than the Allocable Facility Amount of the Release Mortgaged Property so long as Borrower pays the Release Price associated with the difference between such Allocable Facility Amounts.

#### (e) Conditions Precedent.

The Release of a Mortgaged Property from the Collateral Pool is subject to the satisfaction of the following conditions precedent on or before the Effective Date:

- (1) the Selected Advance must be prepayable as of the Effective Date of the Release of such Mortgaged Property;
- (2) receipt by Lender of the fully executed Release Request;
- (3) immediately after giving effect to the requested Release, the provisions of Section (b) (Underwriting) of this Mortgaged Property Release Schedule are satisfied;
- (4) receipt by Lender of the Release Price and all amounts owing under Section (c) (Release Price) of this Mortgaged Property Release Schedule, or, in connection with a Staggered Substitution, receipt by Lender of the Substitution Deposit (inclusive of the Substitution Cost Deposit) to the extent necessary under Section (g)(1) (The Substitution Deposit) of this Mortgaged Property Release Schedule;
- (5) receipt by Lender of the Release Fee, or in connection with a Substitution, receipt by Lender of the Substitution Fee:
  - (6) receipt by Lender of all legal fees and expenses in connection with a Release Request;
- (7) receipt by Lender of one (1) or more executed, original counterparts of all Release Documents, dated as of the Effective Date, each of which shall be in full force and effect, in form and substance satisfactory to Lender in all respects;

- (8) if required by Lender, amendments to this Master Agreement, the Notes and the Security Instruments, reflecting the release of the Release Mortgaged Property from the Collateral Pool and, as to any Security Instrument or Note so amended or if Lender determines that such endorsement is necessary to maintain the priority of the Lien created in favor of Lender with respect to the Outstanding Indebtedness or to maintain the validity of any Title Policy, the receipt by Lender of an endorsement to each Title Policy insuring the Security Instruments, amending the effective date of each Title Policy to the Effective Date and showing no additional exceptions to coverage other than the exceptions shown on the initial Effective Date for such Mortgaged Property, Permitted Encumbrances and other exceptions approved by Lender;
  - (9) satisfaction of all applicable General Conditions;
- (10) if the Release Mortgaged Property is one phase of a project, and one or more other phases of the project are Mortgaged Properties which will remain in the Collateral Pool ("Remaining Mortgaged Properties"), the Remaining Mortgaged Properties must be able to be operated separately from the Release Mortgaged Property and any other phases of the project which are not Mortgaged Properties, taking into account any cross use agreements or easements, access, utilities, marketability, community services, ownership and operation of the Remaining Mortgaged Properties and any other relevant factors pursuant to the Underwriting and Servicing Requirements. Borrower shall deliver to Lender evidence satisfactory to Lender that this condition precedent is satisfied prior to the closing of the transaction that is the subject of the Request. Borrower acknowledges that none of the Initial Mortgaged Properties are part of a phase of a project;
- (11) after the Release no Borrower nor any general partner of Borrower owns the Release Mortgaged Property or any portion thereof;
- (12) receipt by Lender of endorsements to the tie-in endorsements of the Title Policies, if deemed necessary by Lender, to reflect the Release. Notwithstanding anything to the contrary herein, no Release of any Mortgaged Property in the Collateral Pool shall be made unless Borrower has provided title insurance to Lender in respect of each of the remaining Mortgaged Properties in the Collateral Pool in an amount equal to one hundred percent (100%) of the Outstanding Advances (which amount shall take into account the title insurance coverage provided by any "tie-in" endorsements); and
  - (13) receipt by Lender on the Effective Date of a Confirmation of Obligations and a Confirmation of Guaranty.

### (f) Closing.

If all conditions precedent contained in this Master Agreement are satisfied, Lender shall cause the Release Mortgaged Property to be Released on an Effective Date selected by Lender, and occurring within thirty (30) days after Lender's receipt of the Release Request (or on such other date as Borrower and Lender may agree), by executing and delivering, and causing all applicable parties to execute and deliver, all at the sole cost and expense of Borrower, the Release Documents.

If approved by Lender, Borrower may prepare the Release Documents and submit them to Lender for its review.

#### (g) Staggered Substitution Specific Terms.

The following provisions are applicable to Staggered Substitutions only:

### (1) The Substitution Deposit.

If a Substitution is a Staggered Substitution, on or before the Effective Date of the Release of the Release Mortgaged Property, Borrower shall deposit with Lender the "Substitution Deposit" described below in the form of cash in a non-interest bearing account held by Lender as additional Collateral. In lieu of (or in addition to) depositing cash for the Substitution Deposit, Borrower may post a Letter of Credit as additional Collateral issued by a financial institution reasonably acceptable to Lender in accordance with the Letter of Credit Schedule, with a face amount available to be drawn equal to the Substitution Deposit (less any amount deposited in cash) as additional Collateral.

### (2) Substitution Deposit Amount.

- (A) The "Substitution Deposit" for each proposed Staggered Substitution shall be an amount equal to the sum of:
  - (i) the Release Price relating to the Release Mortgaged Property; plus (ii) any and all Prepayment Premiums, as applicable, for the Selected Advance determined in accordance with the conditions set forth in Section (d) (Application of Release Price) of this Mortgaged Property Release Schedule, as the Advance(s) that shall be prepaid if the Substitution fails to take place. The Prepayment Premium shall be calculated as of the end of the month in which the Property Delivery Deadline occurs, as if the Selected Advance were to be prepaid in such month; plus (iii) estimated costs, expenses and fees of Lender and Fannie Mae pertaining to the Substitution (such costs, fees and expenses, the "Substitution Cost Deposit");
  - (iv) without duplication to any other amounts included in the definition of Substitution Deposit, in the event that (1) at the time of the Release no Note is prepayable (i.e. all Notes are subject to a lockout period) or (2) the Release Price is in excess of all Notes that are open to prepayment, all scheduled principal and interest due and owing through the end of the lockout period with respect to such Selected Advance.

The amount of the required Substitution Deposit shall be recalculated by Lender in the event the Property Delivery Deadline is extended pursuant to Section (e) (Closing) of the Mortgaged Property Addition Schedule, and in the event a Substitution is partially satisfied by the Addition of an Additional Mortgaged Property, as further set forth in Section (f)(2))

(Substitution Deposit Disbursement and Recalculation) of the Mortgaged Property Addition Schedule.

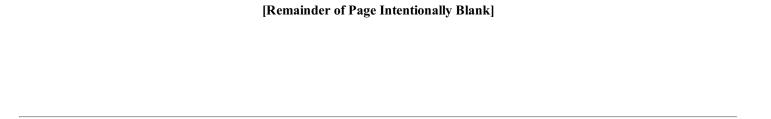
(B) The Substitution Cost Deposit shall be used by Lender to cover all reasonable out-of-pocket costs and expenses incurred by Lender and Fannie Mae, including any out-of-pocket legal fees and expenses incurred by Fannie Mae and Lender in connection with such Substitution whether such Substitution actually closes (the "Substitution Costs").

#### (3) Continued Obligations; Restriction on Borrowings.

- (A) Borrower shall continue to be obligated to make any regularly scheduled payments of principal and interest due under all Notes Outstanding during the Staggered Substitution period. Until the completion of the Staggered Substitution, no Future Advances will be permitted unless and until the provisions of Section (f)(1) (Failure to Close Substitution) of the Mortgaged Property Addition Schedule are satisfied.
- (B) In connection with a Staggered Substitution, until the Addition of the Additional Mortgaged Property to the Collateral Pool and closing of the Substitution occurs, no Future Advances or other Requests will be permitted, provided that a Termination Request shall be permitted subject to satisfaction of the conditions in Section 2.11 (Termination of Master Agreement), and a Conversion pursuant to a Conversion Request shall be permitted subject to satisfaction of the conditions in the Conversion Schedule; provided further, however, with respect to any Conversion, the Substitution Deposit shall be recalculated based on the provisions in Section (g) (Staggered Substitution Specific Terms) of this Mortgaged Property Release Schedule and Borrower shall deposit with Lender as additional Collateral all increases, if any, in such Substitution Deposit within five (5) days after receipt of notice of the same).
- (C) Notwithstanding anything to the contrary in this Master Agreement, no Staggered Substitution shall be permitted unless immediately after the Release of the Release Mortgaged Property the requirements in Section 2.10(e) (Limitation on Collateral Events) are satisfied.

### (h) Release of Borrower, Guarantor, and Property Operator.

Upon the Release of a Mortgaged Property, Borrower that is the owner of such Release Mortgaged Property (assuming Borrower owns no other Mortgaged Property in the Collateral Pool), Guarantor, and Property Operator shall be released automatically of all obligations solely related to the Release Mortgaged Property as set forth in this Master Agreement and the other Loan Documents, except for any provisions of this Master Agreement and the other Loan Documents that are expressly stated to survive any release or termination or for any liabilities or obligations of such Borrower, Guarantor, or Property Operator which arose prior to the Effective Date of such Release.



# INITIAL PAGE TO SCHEDULE 10 TO MASTER CREDIT FACILITY AGREEMENT

**Mortgaged Property Release Schedule** 

# SCHEDULE 11 TO MASTER CREDIT FACILITY AGREEMENT

#### **Mortgaged Property Addition Schedule**

Any Mortgaged Property (including a Mortgaged Property added in connection with a Substitution) added to the Collateral Pool pursuant to Section 2.10 (Collateral Events) of this Master Agreement shall be subject to the terms of this Master Agreement including this Mortgaged Property Addition Schedule.

#### (a) Request.

- (1) From time to time, Borrower may deliver to Lender an Addition Request to add one (1) or more Additional Mortgaged Properties to the Collateral Pool.
- (2) Any Addition Request shall be accompanied by the Additional Due Diligence Fees and Additional Due Diligence Fee Deposits. Borrower shall provide Lender information similar to the property-related information required by Lender in connection with the Initial Advances made hereunder and any additional information Lender may reasonably request.

#### (b) Underwriting.

- (1) The following tests shall be satisfied as of the Effective Date:
- (A) the proposed Additional Mortgaged Property satisfies the Individual Property Coverage and LTV Tests for the applicable acuity type of the Mortgaged Property.
  - (B) immediately after such Addition, the Collateral Pool satisfies the Coverage and LTV Tests;
- (C) in connection with a Substitution, the Aggregate Debt Service Coverage Ratio of the Collateral Pool will not be less than the Aggregate Debt Service Coverage Ratio of the Collateral Pool immediately prior to the Release (taking into account any paydown Borrower may make in order to comply with such ratio, subject to the terms of this Master Agreement);
- (D) in connection with a Substitution, the Aggregate Loan to Value Ratio of the Collateral Pool will not be greater than the Aggregate Loan to Value Ratio of the Collateral Pool immediately prior to the Release (taking into account any paydown Borrower may make in order to comply with such ratio, subject to the terms of this Master Agreement); and
  - (E) compliance with Schedule 19 (Seniors Housing Skilled Nursing), if applicable.

Notwithstanding anything to the contrary in this Master Agreement, no Collateral Event shall be permitted unless immediately after such Collateral Event the provisions of Section 2.10(e) (Limitation on Collateral Events) shall be satisfied.

- (2) Lender shall evaluate the proposed Additional Mortgaged Property in accordance with the Underwriting and Servicing Requirements. Lender shall determine the Loan to Value Ratio of the proposed Additional Mortgaged Property and the Aggregate Loan to Value Ratio applicable to the Collateral Pool on the basis of the lesser of:
  - (A) the acquisition price of the proposed Additional Mortgaged Property, if purchased by Borrower within twelve (12) months of the related Addition Request, and
    - (B) a Valuation made with respect to the proposed Additional Mortgaged Property.
- (3) After receipt of the Addition Request and all reports, certificates and documents required by Lender to determine compliance with this Mortgaged Property Addition Schedule, Lender shall notify Borrower whether the proposed Additional Mortgaged Property meets the requirements for Additions set forth in this Mortgaged Property Addition Schedule.
- (4) If the proposed Additional Mortgaged Property meets the conditions set forth in this Mortgaged Property Addition Schedule, Lender shall notify Borrower of the Aggregate Debt Service Coverage Ratio, the Aggregate Loan to Value Ratio, and (in connection with any Future Advance made in connection with an Addition) the Advance amount that shall result from the Addition.

#### (c) Additional Borrower.

On the Effective Date of the Addition of an Additional Mortgaged Property, the owner of such Additional Mortgaged Property, if such owner is an Additional Borrower, shall become a party to the Contribution Agreement in a manner satisfactory to Lender. Any Additional Borrower shall join into this Master Agreement and other Loan Documents and shall execute and deliver to Lender an amendment adding such Additional Borrower as a party to this Master Agreement and revising the Schedules and Exhibits hereto, as applicable, to reflect the Additional Mortgaged Property and Additional Borrower, in each case satisfactory to Lender. Any Additional Borrower and its general partner must comply with the provisions of this Master Agreement, including the Single Purpose requirements of Section 4.01(h) (Borrower Status – Representations and Warranties – Single Purpose Status) unless otherwise waived by Lender.

### (d) Conditions Precedent.

The Addition of an Additional Mortgaged Property to the Collateral Pool on the applicable Effective Date is subject to the satisfaction of the following conditions precedent:

- (1) satisfaction of the provisions of Section (b) (Underwriting) of this Mortgaged Property Addition Schedule;
- (2) receipt by Lender of the Additional Due Diligence Fee and the Additional Due Diligence Fee Deposit;
- (3) satisfaction of all General Conditions;
- (4) receipt by Lender of all Property-Related Documents;
- (5) receipt by Lender of a Request Opinion; and
- (6) receipt by Lender of a licensing opinion in form and substance satisfactory to Lender in all respects.

### (e) Closing.

#### (1) Additions.

Other than in connection with a Substitution, if the proposed Additional Mortgaged Property meets the conditions set forth in this Mortgaged Property Addition Schedule, and Borrower timely elects to add the proposed Additional Mortgaged Property to a Collateral Pool, the proposed Additional Mortgaged Property shall be added to the Collateral Pool on an Effective Date selected by Lender, occurring within thirty (30) Business Days after all of the conditions for an Addition have been satisfied (or on such other date as Borrower and Lender may agree).

#### (2) Substitutions.

In connection with a Substitution, if the Additional Mortgaged Property satisfies the conditions set forth herein and Borrower timely elects to proceed with the Substitution, the proposed Additional Mortgaged Property shall be added in replacement of the Mortgaged Property being released on an Effective Date selected by Lender and occurring:

- (A) if the Substitution of the proposed Additional Mortgaged Property is to occur simultaneously with the release of the Release Mortgaged Property, within sixty (60) days after Lender's receipt of Borrower's Release Request indicating there is to be a Substitution (or on such other date to which Borrower and Lender may agree); or
- (B) if the Substitution is a Staggered Substitution, within ninety (90) days after the release of such Release Mortgaged Property (<u>provided</u> such date shall be extended an additional ninety (90) days if Borrower provides reasonable evidence of Borrower's diligent efforts in finding a suitable proposed Additional Mortgaged Property) (the "**Property Delivery Deadline**") in accordance with the terms of the Mortgaged Property Release Schedule and this Mortgaged Property Addition Schedule.

#### (f) Staggered Substitutions.

#### (1) Failure to Close Substitution.

If the Substitution of the proposed Additional Mortgaged Property does not occur by the Property Delivery Deadline, then such Borrower shall have irrevocably waived its right to substitute such Release Mortgaged Property with the proposed Additional Mortgaged Property, and the release of the Release Mortgaged Property shall be deemed to be a Release pursuant to the terms of the Mortgaged Property Release Schedule and shall trigger payment pursuant to the terms of the Mortgaged Property Release Schedule, plus the Release Fee.

### (2) Substitution Deposit Disbursement and Recalculation.

- (A) On or prior to the Effective Date of the Substitution, Lender shall notify Borrower of the actual amount of the Substitution Costs incurred by Lender and Fannie Mae in connection with the Substitution and Borrower shall, on or before the Effective Date of the Substitution, pay to Lender the remainder of such Substitution Costs (if the actual amount of the Substitution Costs exceed the Substitution Cost Deposit (as defined in Section (g) (Staggered Substitution Specific Terms) of the Mortgaged Property Release Schedule) and the other amounts previously deposited with Lender by Borrower) or Lender shall promptly refund to Borrower any Substitution Cost Deposit deposited with Lender by Borrower in excess of the Substitution Costs (if the actual amount of the Substitution Costs is less than the Substitution Cost Deposit deposited with Lender by Borrower).
- (B) At closing of the Substitution, Lender shall disburse or return the Substitution Deposit (as defined in Section (g) (Staggered Substitution Specific Terms) of the Mortgaged Property Release Schedule), as applicable (less any portion of the Substitution Cost Deposit used by Lender to cover all reasonable out-of-pocket costs and expenses incurred by Lender and Fannie Mae, including any out-of-pocket legal fees and expenses incurred by Fannie Mae and Lender in connection with such Substitution), directly to Borrower at such time as the conditions precedent for the Substitution have been satisfied, which must occur no later than the Property Delivery Deadline.
- ( C ) If, pursuant to Section (b) (Underwriting) of this Mortgaged Property Addition Schedule, Borrower substitutes a Mortgaged Property that has an estimated Allocable Facility Amount that is less than the Allocable Facility Amount of the Release Mortgaged Property and Borrower notifies Lender that no further property will be substituted or Borrower fails to timely identify an additional replacement Mortgaged Property, then Lender shall disburse to Borrower that portion of the Substitution Deposit (less any portion of the Substitution Cost Deposit used by Lender to cover all reasonable out-of-pocket costs and expenses incurred by Lender and Fannie Mae, including any out-of-pocket legal fees and expenses incurred by Fannie Mae and Lender in connection with such Substitution) equal to the Allocable Facility Amount of such substitute Mortgaged Property and apply the remainder of

the Substitution Deposit pursuant to Section (d) (Application of Release Price) of the Mortgaged Property Release Schedule.

(D) Notwithstanding the foregoing, in the event that (i) the Property Delivery Deadline is extended pursuant to Section (e)(2)(B) (Closing) of this Mortgaged Property Addition Schedule or (ii) Borrower adds an Additional Mortgaged Property to the Collateral Pool prior to the Property Delivery Deadline but the addition of such Additional Mortgaged Property has not in and of itself satisfied the requirements of this Mortgaged Property Addition Schedule, Lender shall recalculate the Substitution Deposit. Any reduction, if any, in the Substitution Deposit shall be returned to Borrower, or in the case of a Letter of Credit, such Letter of Credit shall be reduced by such reduction in the Substitution Deposit. Any increase, if any, in the Substitution Deposit shall be paid by Borrower to Lender within three (3) Business Days of notice from Lender.

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# INITIAL PAGE TO SCHEDULE 11 TO MASTER CREDIT FACILITY AGREEMENT

### **Mortgaged Property Addition Schedule**

# SCHEDULE 12 TO MASTER CREDIT FACILITY AGREEMENT

Reserved

# INITIAL PAGE TO SCHEDULE 12 TO MASTER CREDIT FACILITY AGREEMENT

### Reserved

# SCHEDULE 13 TO MASTER CREDIT FACILITY AGREEMENT

[omitted for SEC filing purposes]

# SCHEDULE 14 TO MASTER CREDIT FACILITY AGREEMENT

#### **Future Advance Schedule**

Any Future Advance made under this Master Agreement shall be subject to the terms of this Master Agreement including this Future Advance Schedule.

#### (a) Request.

Borrower shall deliver a Future Advance Request to Lender. Any Future Advance Request for a Future Advance shall be in the minimum amount of \$5,000,000 or such other amount permitted by Lender.

#### (b) Underwriting.

Any Future Advance shall be subject to satisfaction of the following tests:

- (1) the Future Advance is being made in connection with a Future Advance pursuant to Section 2.02(c)(2)(B) (Making Advances) without the Addition of an Additional Mortgaged Property, the Coverage and LTV Tests would be satisfied and all of the Underwriting and Servicing Requirements shall be satisfied; or
- (2) if the Future Advance is being made in connection with the Addition of an Additional Mortgaged Property, the conditions of Section (b) (Underwriting) of the Mortgaged Property Addition Schedule would be satisfied.

### (c) Interest Rate for Future Advance Note; Guaranty and Servicing Fee.

The Interest Rate for any Note in connection with a Future Advance shall be determined by Lender at the time of the Future Advance. The guaranty and servicing fee applicable to such Note shall be determined by Lender prior to the making of the Future Advance and shall be based on first lien market pricing as customarily determined by Fannie Mae at such time.

#### (d) Conditions Precedent.

The funding of any Future Advance on the applicable Effective Date is subject to the satisfaction of the following conditions precedent:

- (1) satisfaction of the underwriting tests set forth in (b) (Underwriting) above;
- (2) Lender's determination that the proposed borrower, property operator, key principal, and guarantor meet all of Lender's eligibility, credit, management and other standards customarily applied by Lender in connection with the origination or purchase of similar mortgage finance structures on similar Seniors Housing Facilities at the time of the Future Advance Request for the Future Advance;

- (3) if required by Lender, if the Future Advance is a Variable Advance, receipt by Lender at least five (5) days prior to the applicable Effective Date of the confirmation of an Interest Rate Cap commitment, in accordance with the Cap Security Agreement, effective as of the Effective Date;
- (4) if required by Lender, if the Future Advance is a Variable Advance, receipt by Lender, within fifteen (15) days after the applicable Effective Date, of Interest Rate Cap Documents, in accordance with the Cap Security Agreement, effective as of the Effective Date;
- (5) if the Future Advance is a Fixed Advance, delivery of one or more Fixed Notes, duly executed by Borrower, in the amount and reflecting all of the terms of the Fixed Advance;
- (6) if the Future Advance is a Variable Advance, delivery of one or more Variable Notes, duly executed by Borrower, in the amount and reflecting all of the terms of the Variable Advance;
- (7) receipt by Lender of the completed Schedule of Advance Terms and Prepayment Premium Schedule, in each case applicable to the Future Advance, together with an amendment to this Master Agreement in form and substance acceptable to Lender incorporating such Schedules in their entirety to this Master Agreement;
- (8) if the Future Advance is made in connection with the Addition of a Mortgaged Property, satisfaction of the conditions set forth in the Mortgaged Property Addition Schedule including payment receipt by Lender of all fees required pursuant to the Mortgaged Property Addition Schedule;
- (9) receipt by Lender of the Additional Origination Fee in connection with an Advance made in connection with an Addition of an Additional Mortgaged Property;
- (10) if the Future Advance is being made under Section 2.02(c)(2)(B) (Making Advances) without the Addition of an Additional Mortgaged Property, receipt by Lender of the non-refundable Re-Underwriting Fee;
  - (11) receipt by Lender of any other costs and expenses including all legal fees incurred by Lender and Fannie Mae;
  - (12) satisfaction of all General Conditions;
  - (13) receipt by Lender of a Request Opinion;
  - (14) receipt by Lender of all applicable Property-Related Documents, if applicable; and
- (15) receipt by Lender of (i) an amendment to any existing Security Instrument securing Mortgaged Property located in Virginia executed and delivered by the applicable

Borrower increasing the amount secured by such Security Instrument by the amount of the Future Advance, and (ii) an endorsement to each applicable Title Policy insuring the amended Security Instrument(s), amending the effective date of such Title Policy to the Effective Date and showing no additional exceptions to coverage other than the exceptions shown on the initial Effective Date for such Mortgaged Property located in Virginia, Permitted Encumbrances and other exceptions approved by Lender, together with any reinsurance agreements required by Lender.

#### (d) Closing of Future Advance.

If the conditions set forth in Section 2.02 (Advances) for a Future Advance are satisfied, Lender shall make the requested Future Advance on an Effective Date selected by Lender (or on such other date as Borrower and Lender may agree).

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# INITIAL PAGE TO SCHEDULE 14 TO MASTER CREDIT FACILITY AGREEMENT

### **Future Advance Schedule**

#### **SCHEDULE 15 TO**

#### **MASTER CREDIT FACILITY AGREEMENT**

#### **Letter of Credit Schedule**

Any Letter of Credit required or permitted pursuant to this Master Agreement shall be subject to the terms of this Master Agreement and this Letter of Credit Schedule. Any Letter of Credit must be issued by a financial institution satisfactory to Fannie Mae ("Issuer").

### (a) Issuer; Letter of Credit Requirements.

The Letter of Credit shall be in form and substance satisfactory to Lender and Lender shall be entitled (pursuant to Section (b) (Draws Under Letter of Credit) below) to draw under such Letter of Credit solely upon presentation of a sight draft to the Issuer. Any Letter of Credit shall be for a term of at least three hundred sixty-four (364) days (<u>provided</u> that in connection with a Substitution, the term of any Letter of Credit shall be no earlier than the date ten (10) Business Days after the Property Delivery Deadline).

#### (b) Draws Under Letter of Credit.

Lender shall have the right to draw monies under the Letter of Credit:

- (1) upon the occurrence of an Event of Default;
- (2) if thirty (30) days prior to the expiration of the Letter of Credit, either the Letter of Credit has not been extended for a term of at least three hundred sixty-four (364) days (<u>provided</u> that in connection with a Substitution, the term of any Letter of Credit shall be at least until the date ten (10) Business Days after the Property Delivery Deadline) or Borrower has not replaced the Letter of Credit with substitute cash collateral in the amount required by Lender;
- (3) upon the downgrading of the ratings of the long-term or short-term debt obligations of the Issuer below a level satisfactory to Fannie Mae, the failure of Borrower within five (5) days after notice of such downgrading to deliver to Lender either (A) an acceptable replacement Letter of Credit or (B) substitute cash collateral in the amount required by Lender; or
- (4) upon the failure to close a Substitution pursuant to Section (f)(1) (Failure to Close Substitution) of the Mortgaged Property Addition Schedule.

#### (c) Deposit to Cash Collateral Agreement.

If Lender draws under the Letter of Credit pursuant to this Master Agreement or Section (b) (Draws Under Letter of Credit) above for reasons other than an Event of Default, Lender shall deposit such draw monies into a Cash Collateral Account until the earliest of the following events occurs:

- (1) Borrower presents an acceptable replacement Letter of Credit and Lender agrees to accept such Letter of Credit (<u>provided</u> that any agreement by Lender to accept a replacement Letter of Credit will be conditioned upon Borrower's payment of all administrative and legal costs incurred by Lender and Fannie Mae in connection with the replacement of the Letter of Credit);
- (2) the applicable provisions of this Master Agreement pursuant to which the Letter of Credit was provided are satisfied:
- (3) Borrower pays all amounts due and payable under the Loan Documents and Lender releases the liens of all Security Instruments;
- (4) Lender consents to Borrower's request to apply the funds to the principal balance of a Note specified by Borrower and to any Prepayment Premium due in connection with such application; or
- (5) an Event of Default occurs and Lender elects to apply the proceeds as described below in Section (d) (Default Draws) of this Letter of Credit Schedule.

#### (d) Default Draws.

If Lender draws under the Letter of Credit pursuant to Section (b) (Draws Under Letter of Credit) of this Letter of Credit Schedule as a result of an Event of Default, Lender shall have the right to use monies drawn under the Letter of Credit for any of the following purposes:

- (1) to pay any amounts required to be paid by Borrower under the Loan Documents (including, without limitation, any amounts required to be paid to Lender under this Master Agreement);
- (2) to prepay any Note (on Borrower's behalf, or on its own behalf, if Lender becomes the owner of any Mortgaged Property) in whole or in part, including any Prepayment Premium;
  - (3) to deposit monies into the Cash Collateral Account; or
  - (4) to exercise any other remedies available to Lender pursuant to this Master Agreement.

### (e) Legal Opinion.

Prior to or simultaneous with the delivery of any new Letter of Credit (but not the extension of any existing Letter of Credit), Borrower shall cause the Issuer's counsel to deliver a legal opinion satisfactory in form and substance to Lender.

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# INITIAL PAGE TO SCHEDULE 15 TO MASTER CREDIT FACILITY AGREEMENT

### **Letter of Credit Schedule**

# SCHEDULE 16 TO MASTER CREDIT FACILITY AGREEMENT

[omitted for SEC filing purposes]

## SCHEDULE 17 TO MASTER CREDIT FACILITY AGREEMENT

#### Waiver of Imposition Deposits

The foregoing Master Agreement is hereby modified as follows:

- 1. Capitalized terms used and not specifically defined herein have the meanings given to such terms in this Master Agreement.
  - 2. The Definitions Schedule is hereby amended by adding the following new definitions in the appropriate alphabetical order:
  - "Insurance Impositions" means the premiums for maintaining all Required Insurance Coverage.
  - "Required Insurance Coverage" means the insurance coverage required pursuant to Article 9 (Insurance) of this Master Agreement and under any other Loan Document.
- 3. Section 12.02 (Imposition Deposits, Taxes, and Other Charges Covenants) of this Master Agreement is hereby amended by adding the following provisions to the end thereof:
  - (b) Conditional Waiver of Collection of Imposition Deposits.
    - (1) [reserved]
  - (2) Notwithstanding anything contained in this Section 12.02 (Imposition Deposits, Taxes, and Other Charges Covenants) to the contrary, Lender hereby agrees to waive the collection of Imposition Deposits for Insurance Impositions, <u>provided</u> that:
    - (A) Borrower shall pay such Insurance Impositions directly to the carrier or agent ten (10) days prior to expiration or as necessary to prevent the Required Insurance Coverage from lapsing due to non-payment of premiums;
    - (B) Borrower shall provide Lender with proof of payment acceptable to Lender of all Insurance Impositions within five (5) days after the date such Insurance Impositions are paid; and
    - (C) Borrower shall cause its insurance agent to provide Lender with such certifications regarding the Required Insurance Coverage as Lender may request from time to time evidencing that

the Insurance Impositions have been paid in a timely manner and that all of the Required Insurance Coverage is in full force and effect.

- (3) Lender reserves the right to require Borrower to deposit the Imposition Deposits with Lender on each Payment Date for Insurance Impositions in accordance with this Section 12.02 (Imposition Deposits, Taxes, and Other Charges Covenants) upon:
  - (A) Borrower's failure to pay Insurance Impositions or to provide Lender with proof of payment of Insurance Impositions as required in this Section 12.02(b) (Conditional Waiver of Collection of Imposition Deposits);
  - (B) Borrower's failure to maintain insurance coverage in accordance with the requirements of Article 9 (Insurance);
  - (C) the occurrence of any Transfer which is not permitted by the Loan Documents, or any Transfer which requires Lender's consent; or
  - (D) the occurrence of an Event of Default under any of the other terms, conditions and covenants set forth in this Master Agreement or any of the other Loan Documents.
- (4) Except as specifically provided in this Section 12.02(b)(Conditional Waiver of Collection of Imposition Deposits), the provisions of Article 9 (Insurance) shall remain in full force and effect.

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# INITIAL PAGE TO SCHEDULE 17 TO MASTER CREDIT FACILITY AGREEMENT

Waiver of Imposition Deposits

# SCHEDULE 18 TO MASTER CREDIT FACILITY AGREEMENT

[RESERVED]

# INITIAL PAGE TO SCHEDULE 18 TO MASTER CREDIT FACILITY AGREEMENT

### Reserved

### SCHEDULE 19 TO MASTER CREDIT FACILITY AGREEMENT

### (Seniors Housing – Skilled Nursing)

On the Initial Effective Date, the Mortgaged Properties known as Brookdale Carriage Club Providence and Brookdale Westlake Village have skilled nursing units. With respect to such Mortgaged Properties, and as of the date any Additional Mortgaged Property that has skilled nursing units is added to the Collateral Pool, with respect to such initial Mortgaged Properties and Additional Mortgaged Property, the foregoing Master Agreement is hereby modified as follows:

- 1. Capitalized terms used and not specifically defined herein have the meanings given to such terms in the Master Agreement.
- 2. The Definitions Schedule is hereby amended by adding the following new definitions in the appropriate alphabetical order:
- "Quarterly Testing" means Lender's performance of a Skilled Nursing Compliance Calculation on a quarterly basis for the prior consecutive six (6) month period.
- "Skilled Nursing Compliance Calculation" means Lender's periodic calculation of the Skilled Nursing Net Operating Income Percentage to determine Borrower's compliance with the Skilled Nursing Covenant.
- "Skilled Nursing Covenant" means Borrower's covenant and agreement that the Skilled Nursing Net Operating Income Percentage shall not exceed twenty percent (20%) with respect to any Mortgaged Property.
- "Skilled Nursing Net Operating Income" means, for any specified period, net income derived from the skilled nursing units of the applicable Mortgaged Property available for repayment of debt as adjusted in accordance with the Underwriting and Servicing Requirements applicable to skilled nursing units.
- "Skilled Nursing Net Operating Income Percentage" means the ratio of Skilled Nursing Net Operating Income to the total Net Operating Income for the applicable Mortgaged Property, expressed as a percentage.
- 3. Section 6.01 (Property Use, Preservation and Maintenance Representations and Warranties) is hereby amended to add the following new provision to the end thereof:

### (h) Representations Regarding Skilled Nursing.

As of the Effective Date, Borrower hereby confirms that the Skilled Nursing Net Operating Income Percentage, the number of skilled nursing units, the number of Medicaid-eligible units, and the number of Medicare-eligible units are set forth on the Summary of Master Terms.

- 4. Section 6.02(a) (Property Use, Preservation and Maintenance Covenants Use of Property) of this Master Agreement is hereby amended by deleting Section 6.02(a)(8) in its entirety, and a new subsection is hereby added to the end of Section 6.02(a)(1) as follows:
  - (C) such change in use does not increase the number of skilled nursing units or beds at the Mortgaged Property);
- 5. Section 6.02 (Property Use, Preservation and Maintenance Covenants) of this Master Agreement is hereby amended to add the following provision to the end thereof:

#### (m) Skilled Nursing Covenant.

- (1) Borrower covenants and agrees to comply with the Skilled Nursing Covenant.
- (2) Following Borrower's delivery of the annual financial statements required pursuant to Section 8.02 in form sufficient for Lender to determine the Net Operating Income for the applicable Mortgaged Property and the Skilled Nursing Net Operating Income for Borrower's most recent fiscal year, Lender shall perform a Skilled Nursing Compliance Calculation for the prior calendar year.
- (3) If the Skilled Nursing Compliance Calculation shows a resulting Skilled Nursing Net Operating Income Percentage equal to or exceeding fifteen percent (15%), Lender shall notify Borrower in writing. Lender shall thereafter complete Quarterly Testing, based on the most recent financial statements and reports delivered by Borrower pursuant to Section 8.02 in form sufficient for Lender to determine the Net Operating Income for the applicable Mortgaged Property and the Skilled Nursing Net Operating Income for Borrower's most recent Quarterly Testing period, beginning at the end of the second calendar quarter until such time as the results of the Quarterly Testing show a Skilled Nursing Net Operating Income Percentage less than fifteen percent (15%).
- (4) If any Skilled Nursing Compliance Calculation shows that Borrower is in violation of the Skilled Nursing Covenant, Lender shall notify Borrower in writing. If Borrower continues to be in violation of the Skilled Nursing Covenant as of the end of the next Quarterly Testing, Lender shall notify Borrower in writing and such continued violation shall be an Event of Default subject to the terms of Section 14.01(c) of this Master Agreement.
- (5) If Borrower has actual knowledge of a violation of the Skilled Nursing Covenant, Borrower shall promptly notify Lender.

- 6. Section 8.02(b)(6)(F) (Books and Records; Financial Reporting Covenants Items to Furnish to Lender) of the Master Agreement is hereby deleted and restated in its entirety to read as follows:
  - (F) copies of all reports relating to the services and operations of the Mortgaged Property, including, if applicable, Medicare and/or Medicaid cost reports and records relating to account balances due to or from third party payors; and
- 7. Section 14.01(a) (Defaults/Remedies Events of Default Automatic Events of Default) of the Master Agreement is hereby amended to delete Section 14.01(a)(18)(D) and replace it with "[intentionally deleted]".
- 8. Section 14.01(a) (Defaults/Remedies Events of Default Automatic Events of Default) of this Master Agreement is hereby amended to add the following provision to the end thereof:
  - (21) ceases to provide other facilities and services normally associated with skilled nursing units, including (A) three (3) meals per day either delivered to the resident or in central dining services, (B) ancillary services such as physical therapy or occupational therapy, (C) periodic housekeeping, (D) laundry services, (E) sufficient medical staff to provide the required resident medical care, (F) customary transportation services, and (G) social activities.

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# INITIAL PAGE TO SCHEDULE 19 TO MASTER CREDIT FACILITY AGREEMENT

(Seniors Housing - Skilled Nursing)

# SCHEDULE 19-A TO <u>MASTER CREDIT FACILITY AGREEMENT</u> ADDENDA TO SCHEDULE 2 – SUMMARY OF MASTER TERMS

[omitted for SEC filing purposes]

# SCHEDULE 20 TO MASTER CREDIT FACILITY AGREEMENT

#### **Expansion Structure General Terms**

**Purpose:** 

To allow for the construction of additional units through expansions or construction of new buildings, or the major renovation and/or repositioning of existing units through conversion, at an operating Seniors Housing property to include Independent Living, Assisted Living, Alzheimer's or any combination thereof (a "Material Project"), where a Material Project is defined as physical improvements costing in excess of \$20,000/unit for the units to be renovated or in excess of \$3 million in total project costs at the Seniors Housing property. The cost of these improvements will be funded solely with additional equity contributed by the Borrower.

**Transaction** 

Eligibility: Regardless of execution type, all transactions will be subject to Fannie Mae's pre-review and approval of

Lender's package prepared in connection with the Material Project. Among other attributes, Fannie Mae will evaluate the operation of the existing property and documented level of demand for the new units (e.g., waiting

lists).

Maximum Percentage Of Converted

And/or New Units: The Material Projects shall represent no more than 25% of the existing total aggregate units in the Collateral

Pool.

Maximum Percentage Costs of Converted or

**New Units:** Total aggregate cost of the Material Projects may not exceed 25% of the Collateral Pool's aggregate current

value, as determined by Lender and Fannie Mae. This determination may require a new Appraisal.

**Borrower** 

**Equity:** Expansion/renovation funds provided by the Borrower using all equity.

Temporary Minimum Debt Service

Coverage: Although the Collateral Pool will be required to demonstrate actual Aggregate Debt Service Coverage Ratio at

the minimum underwritten

Aggregate Debt Service Coverage Ratio at origination, it is anticipated in certain pre-approved circumstances that the Debt Service Coverage Ratio for the Mortgaged Property on which a Material Project is located may decrease due to tenancy disruption at the Mortgaged Property. However, as one of the conditions to Lender and Fannie Mae's approval of the Material Project, Borrower's pro-forma financial statements must demonstrate to Lender and Fannie Mae's satisfaction that at no time during the construction period will the reduction in revenues caused by units taken off-line due to the Material Project result in an Aggregate Debt Service Coverage Ratio lower than a 1.30x on Independent Living Properties, 1.40x on Assisted Living Properties, and 1.45x on Alzheimer's/Memory Care Properties and SNF Properties, or Borrower may post a letter of credit as additional collateral to support during the project if necessary.

### Completion of

Construction: Completion of the Material Projects should occur no later than 18 months from the date of commencement,

subject to agreed upon extensions for force majeure.

Limit of a Number of Construction Activities (Conversions, Expansions and

New Buildings): Construction of Material Projects at no more than five (5) properties can occur simultaneously each of which

may be separate buildings.

**Monitoring:** Fannie Mae's standard construction monitoring processes and requirements will apply, including but not limited

to:

• Monthly: Third party inspection reports and title updates;

• Quarterly: Operating statements and rent rolls.

### Construction Monitoring

Fee:

Fannie Mae will charge a \$10,000 Construction Monitoring Fee upfront for each Material Project in connection with its monitoring requirements. If more than one Material Project on a Mortgaged Property is requested at any one time, only one Construction Monitoring Fee will be payable to Fannie Mae. This fee does not cover the expense associated with third-party inspections. Lender will charge a Construction Monitoring Fee based on market bids received prior to commencement of monitoring. If more than one Material Project on a Mortgaged Property is requested at any one time, only one Construction Monitoring Fee will be payable to Lender. This fee does not cover the expense associated with third-party inspections.

**Guaranty:** 

Full completion and performance guarantees for each Material Project will be required from Guarantor. Guarantees will be released upon satisfactory completion of the Material Project as determined by Fannie Mae and Lender.

Modification

Fee:

\$12,500 payable to Fannie Mae for each Material Project located on a Mortgaged Property. If more than one Material Project on a Mortgaged Property is requested at any one time, only one Modification Fee will be payable to Fannie Mae, and \$12,500 payable to Lender for each Material Project located on a Mortgaged Property. If more than one Material Project on a Mortgaged Property is requested at any one time, only one Modification Fee will be payable to Lender.

**Legal Fees:** 

All Fannie Mae legal fees to be reimbursed by Borrower.

**Contract:** 

A fixed-price general contract for the Material Project provided by a general contractor (the "Contractor") acceptable in all respects to Lender and Fannie Mae, along with a payment and performance bond (the "Bond") that will be issued by a surety acceptable in all respects to the Lender and Fannie Mae. Copies of all required permits must be delivered to Lender and Fannie Mae prior to the commencement of a Material Project.

# INITIAL PAGE TO SCHEDULE 20 TO MASTER CREDIT FACILITY AGREEMENT

(Expansion Structure General Terms)

# SCHEDULE 21 TO MASTER CREDIT FACILITY AGREEMENT

[omitted for SEC filing purposes]

### SCHEDULE 22 TO MASTER CREDIT FACILITY AGREEMENT

#### Licenses, Permits and Other Property Related Documents to be Delivered post closing

- 1. New Healthcare Licenses for Brookdale Northwest Hills
  - a. Assisted Living Facility Type B Large License; and
  - b. Facility for Alzheimer's Disease and Related Disorders License.
- 2. New Healthcare Licenses for Brookdale Lakeway
  - a. Assisted Living Facility Type A Large License;
  - b. Assisted Living Facility Type B Small License; and
  - c. Facility for Alzheimer's Disease and Related Disorders License
- 3. New Healthcare License for Brookdale West Eisenhower Parkway Home for the Aged License

### INITIAL PAGE TO SCHEDULE 22 TO MASTER CREDIT FACILITY AGREEMENT

Licenses, Permits and other Property Related Documents to be Delivered post closing

/s/ GTH Borrower Initials

## SCHEDULE 23 TO MASTER CREDIT FACILITY AGREEMENT

[omitted for SEC filing purposes]

### SCHEDULE 24 TO MASTER CREDIT FACILITY AGREEMENT

[omitted for SEC filing purposes]

### SCHEDULE 25 TO MASTER CREDIT FACILITY AGREEMENT

#### **Ground Lease Defaults**

The foregoing Master Agreement is hereby modified as follows:

- 1. Capitalized terms used and not specifically defined herein have the meanings given to such terms in the Master Agreement.
- 2. Section 3.02(a) (Personal Liability of Borrower (Personal Liability Based on Lender's Loss (Partial Recourse)) of the Master Agreement is amended by adding the following provision to the end thereof:
  - (21) any failure by Borrower to comply with the provisions of Section 20(c) (Ground Lease Provisions Negative Covenants Regarding Ground Lease), Section 20(d) (Ground Lease Provisions Ground Lessee's Bankruptcy Event), Section 20(e)(1) (Ground Lease Provisions Ground Lessor's Bankruptcy Event) or Section 20(g) (Ground Lease Provisions Option to Renew or Extend Ground Lease) of the Security Instrument for the Mortgaged Property known as Brookdale Santa Monica.
- 3. Section 14.01(a) (Events of Default Automatic Events of Default) of the Master Agreement is amended by adding the following provision at the end thereof:
  - (24) any failure by Borrower to comply with the provisions of Section 20(b) (Ground Lease Provisions Affirmative Covenants Regarding Ground Lease) and Section 20(c) (Ground Lease Provisions Negative Covenants Regarding Ground Lease) of the Security Instrument for the Mortgaged Property known as Brookdale Santa Monica.

### INITIAL PAGE TO SCHEDULE 25 TO MASTER CREDIT FACILITY AGREEMENT

#### **Ground Lease Defaults**

/s/ GTH Borrower Initials

### SCHEDULE 26 TO MASTER CREDIT FACILITY AGREEMENT

#### (KANSAS -- NO ORAL AGREEMENTS)

- 1. This Certificate is attached to, and made an integral part of, the Master Agreement, pursuant to K.S.A. Sections 16 117 and 16 118, as follows:
- 2. The Master Agreement and all other Loan Documents collectively constitute the written credit agreement which is the final expression of the credit agreement between Borrower and Lender.
- 3. The Master Agreement and all other Loan Documents may not be contradicted by evidence of any prior oral credit agreement or of a contemporaneous oral credit agreement between Borrower and Lender.
- 4. The following space (which Borrower and Lender agree is sufficient space) is provided for the placement of nonstandard terms, if any:

[None]	
5.	Borrower and Lender affirm that there is no unwritten oral credit agreement between Borrower and Lender with
respect to the sul	bject matter of the Master Agreement and all other Loan Documents.

### INITIAL PAGE TO SCHEDULE 26 TO MASTER CREDIT FACILITY AGREEMENT

(KANSAS -- NO ORAL AGREEMENTS)

Borrower's Initials: /s/ GTH Lender's Initials: /s/ RP

#### EXHIBIT 31.1

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER

#### PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, T. Andrew Smith, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Brookdale Senior Living Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(f)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2017 /s/ T. Andrew Smith

T. Andrew Smith

President and Chief Executive Officer

#### **EXHIBIT 31.2**

#### CERTIFICATION OF CHIEF FINANCIAL OFFICER

#### PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Lucinda M. Baier, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Brookdale Senior Living Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(f)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2017 /s/ Lucinda M. Baier

Lucinda M. Baier Chief Financial Officer

#### **EXHIBIT 32**

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Brookdale Senior Living Inc. (the "Company") for the period ended September 30, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), T. Andrew Smith, as President and Chief Executive Officer of the Company, and Lucinda M. Baier, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

### /s/ T. Andrew Smith Name: T. Andrew Smith

Title: President and Chief Executive Officer

Date: November 7, 2017

/s/ Lucinda M. Baier Name: Lucinda M. Baier Title: Chief Financial Officer Date: November 7, 2017