Super·Community
BANK CONFERENCE

West Coast 2004

September 8th & 9th, 2004

PROVIDENT
Provident Financial Holdings, Inc.

www. myprovident.com

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Safe-Harbor Statement

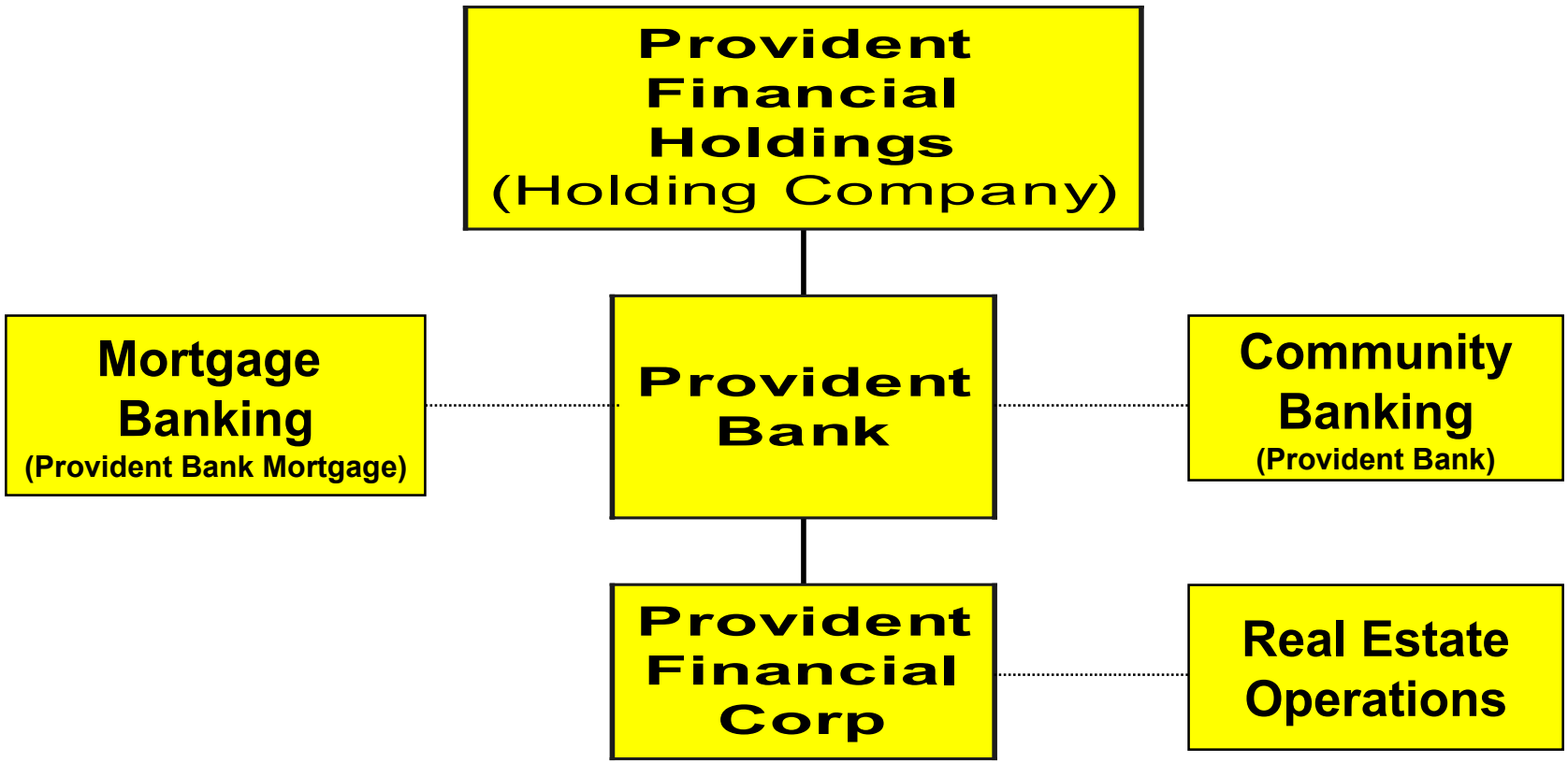
This presentation may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements relate to, among others, expectations of the business environment in which the Company operates, projections of future performance, perceived opportunities in the market, potential future credit experience, and statements regarding the Company's mission and vision. These forward-looking statements are based upon current management expectations, and may, therefore, involve risks and uncertainties. The Company's actual results, performance, or achievements may differ materially from those suggested, expressed, or implied by forward-looking statements due to a wide range of factors including, but not limited to, the general business environment, interest rates, the California real estate market, competitive conditions between banks and non-bank financial services providers, regulatory changes, and other risks detailed in the Company's reports filed with the Securities and Exchange Commission, including the Annual Report on Form 10-K for the fiscal year ended June 30, 2003. Forward-looking statements are effective only as of the date that they are made and the Company assumes no obligation to update this information.

Market Highlights

Provident Financial Holdings, Inc.	
Nasdaq NM:	PROV
Share price:	$23.65
52-week range:	$18.75 - $26.00
Shares outstanding	7,091,719 shares
Market cap:	$167.7 million
P/E (ttm):	11.32
EPS (ttm):	$2.09
Annual div & yield:	$0.40 (1.69%)
Div distribution date:	10-Sep-04
Div record date:	17-Aug-04
As of June 30, 2004.	

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Provident Financial Holdings, Inc.

Organization Chart



PROV Overview

Provident Financial Holdings, Inc.

Regional Banking Services Company Based in the Inland Empire Area of Southern California

- Strong organic growth rate
- Expanding customer base and market
- Strong mortgage operations
- Outstanding asset quality
- Largest independent community bank headquartered in Riverside County, California

PROV Overview

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Southern California



Provident Bank

Full Service Offices:

- Blythe
- Canyon Crest, Riverside
- Corona
- Corporate Office, Riverside
- Downtown, Riverside
- Hemet
- Moreno Valley
- Orangecrest, Riverside
- Rancho Mirage
- Redlands
- Sun City
- Temecula

Provident Bank Mortgage

Wholesale Office:

- Rancho Cucamonga

Retail Offices:

- Call Center, Riverside
- City of Industry
- Corona
- Fullerton
- Glendora
- La Quinta
- Rancho Mirage
- Riverside
- Torrance

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Attractive Inland Empire Market

- Here the biggest entry is No. 2 Riverside-San Bernardino, a region with more than 3 million people east of Los Angeles. In many ways, the region, known as the Inland-Empire, is the polar opposite of places like San Jose -- its economic drivers are mundane industries such as housing construction, warehousing, and diversified manufacturing

Source: Inc. Magazine, March 2004, "Top 25 Cities for Doing Business in America."

- In July, nearly one-third of the roughly 33,000 homes purchased in Southern California were in Riverside and San Bernardino counties, a record, according to DataQuick Information Systems a La Jolla firm that compiles monthly housing statistics

Source: Los Angeles Times, August 19,2004.

- With a 2004 population of nearly 3.7 million people living in 1.1 million households, the area is growing by 2.8 percent per year, more than twice the U.S. annual population growth rate of 1.2 percent

Source: Western Real Estate Business, August 2004.

Business Strategy

Provident Financial Holdings, Inc.

Holding Company

- Prudent share repurchase program
- Prudent cash dividend policy

Provident Bank

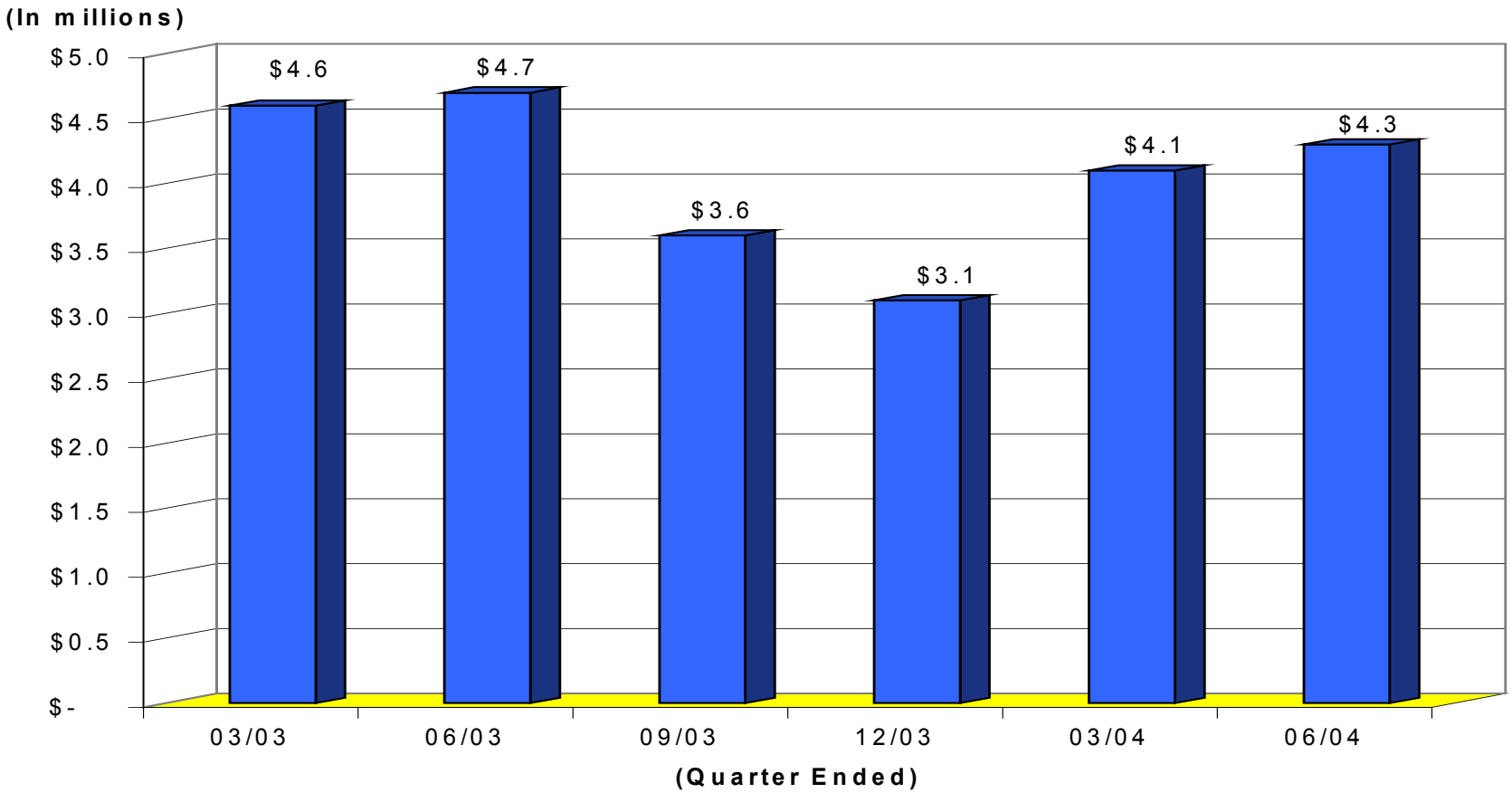
- Asset growth - loans vs. investments
- Loan portfolio mix - “preferred loans” vs. single-family loans
- Deposit growth vs. wholesale funding
- Deposit mix - transaction accounts vs. CDs

Provident Bank Mortgage

- Loan origination mix - retail vs. wholesale
  purchase vs. refinance
- High margin products - e.g. seconds, alt-A fixed and alt-A adjustable loans vs. all other loans

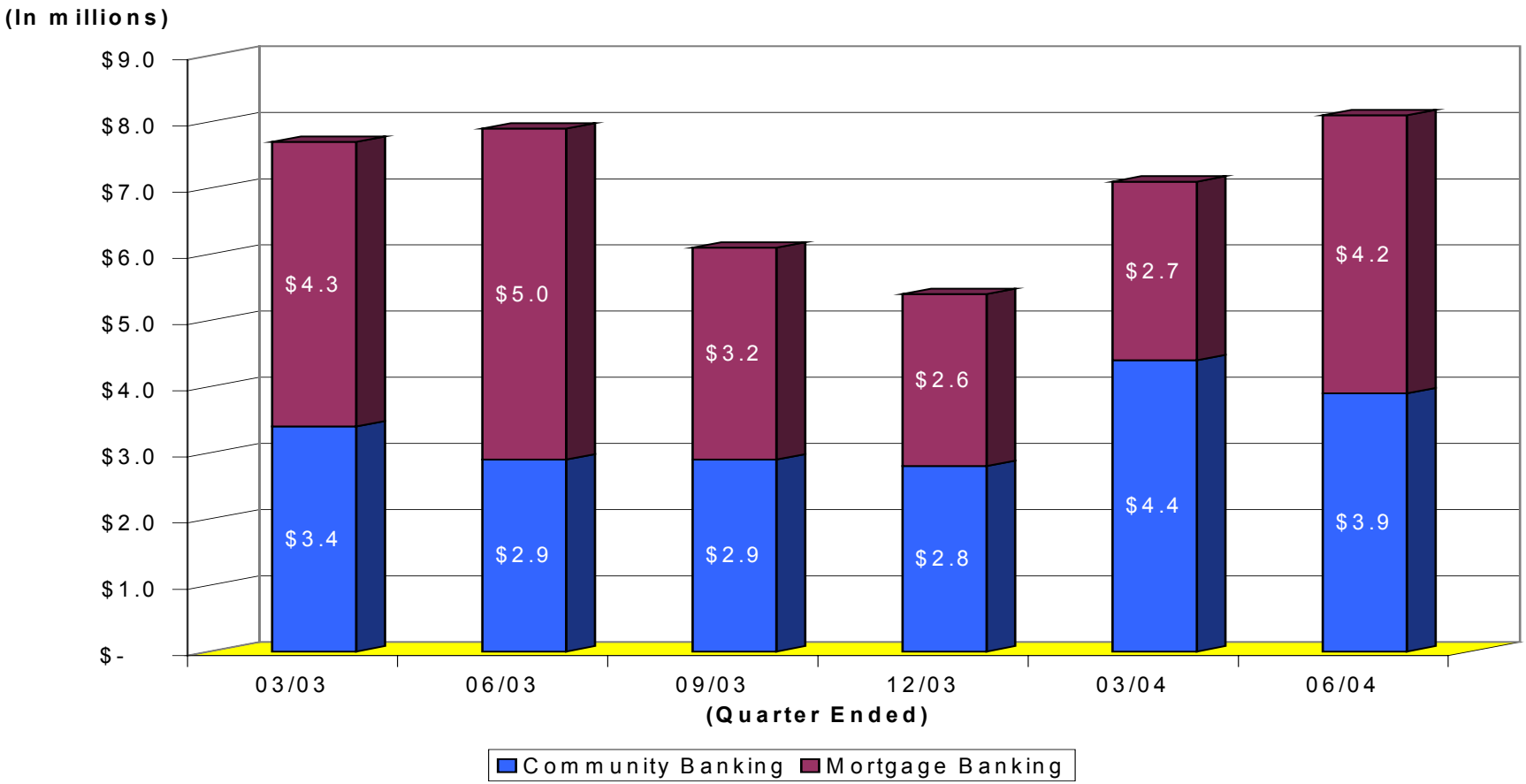
Provident Financial Holdings, Inc.

Quarterly Net Income



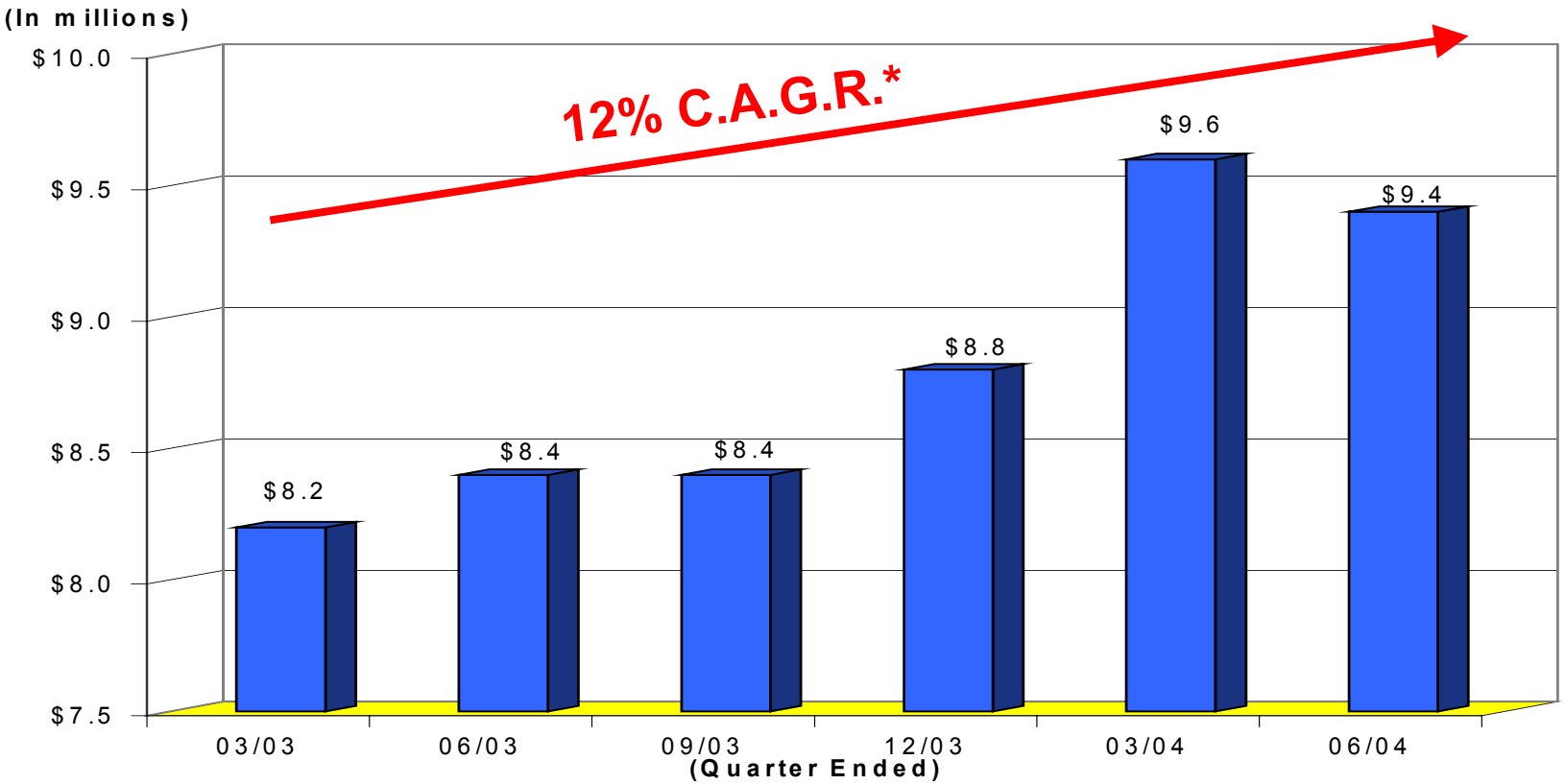
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Provident Financial Holdings, Inc.

Pre-Tax Income - Operating Segments



Provident Financial Holdings, Inc.

Quarterly Net Interest Income

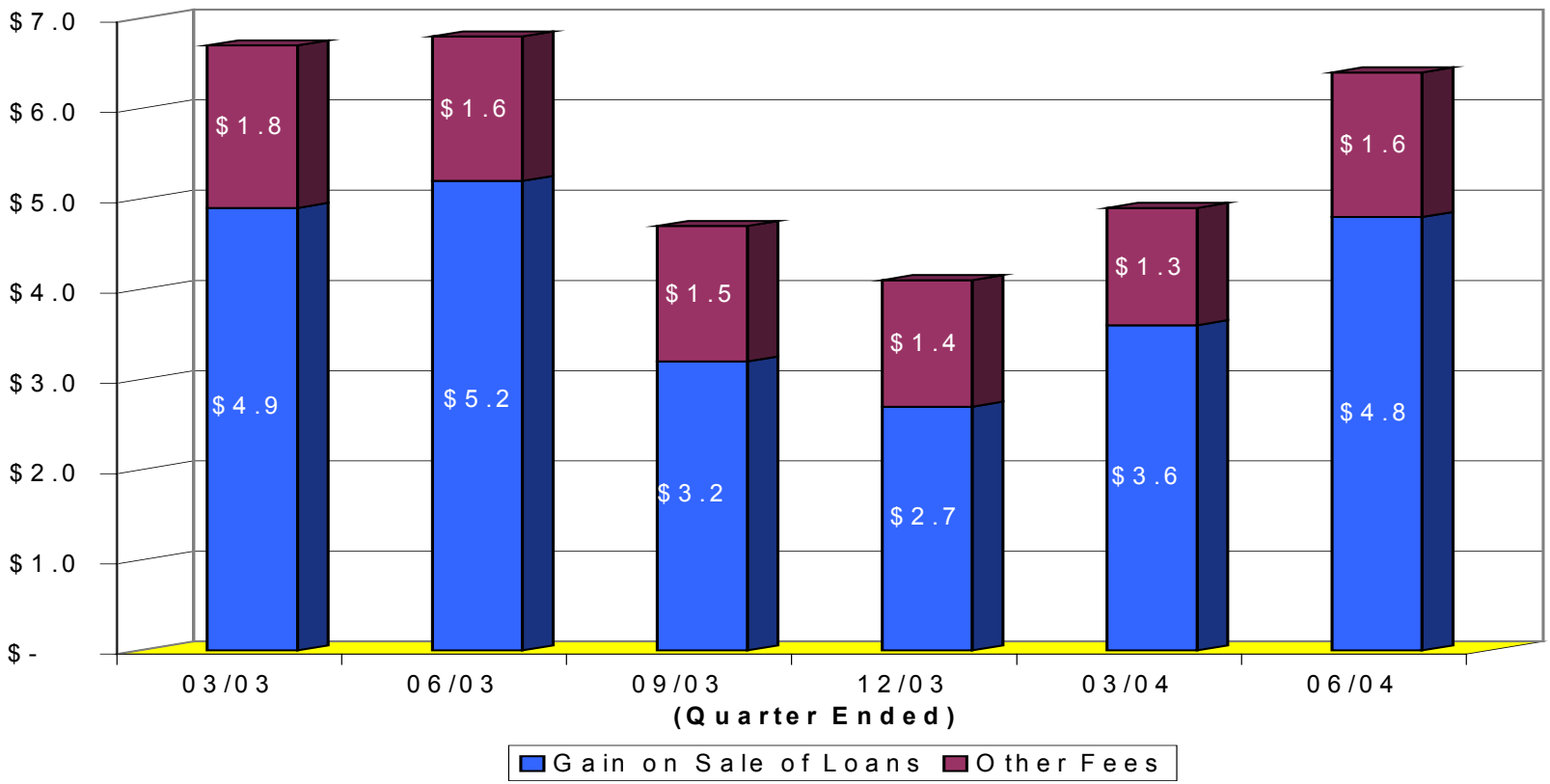


* C.A.G.R. - Compound annual growth rate from the quarter ended 03/31/03 through 06/30/04.

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Provident Financial Holdings, Inc.

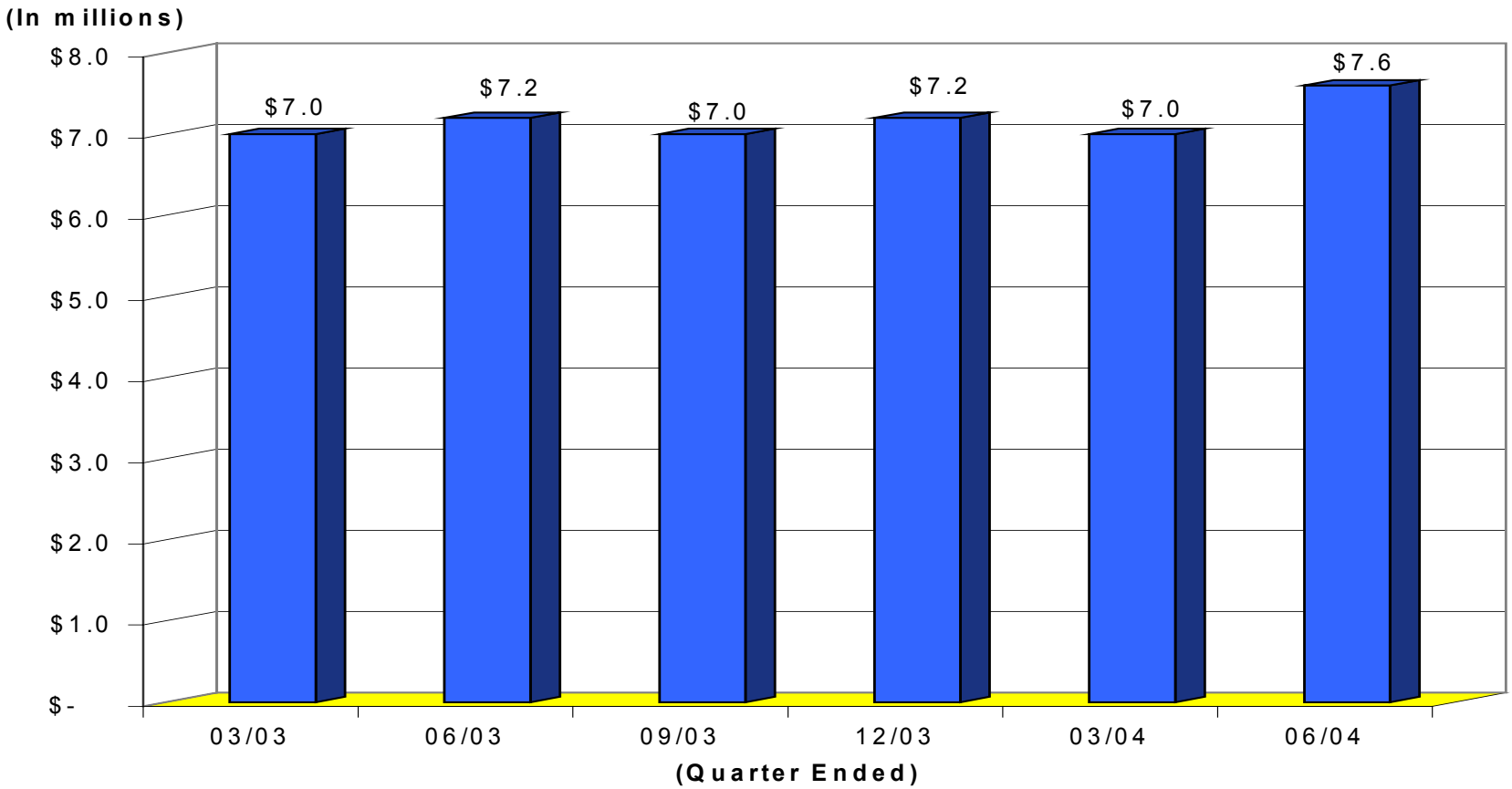
Non-Interest Income

(In millions)



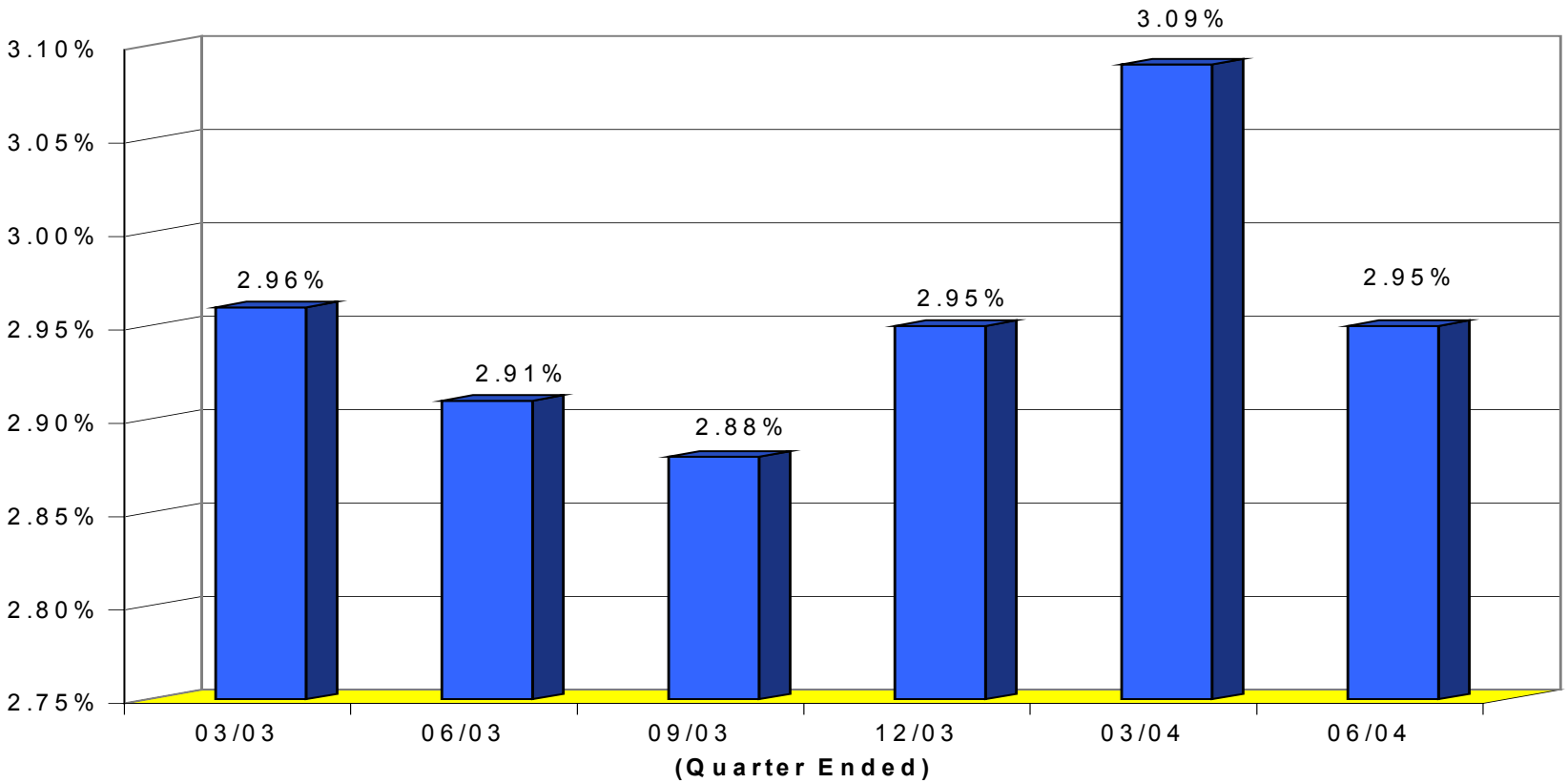
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Operating Expenses



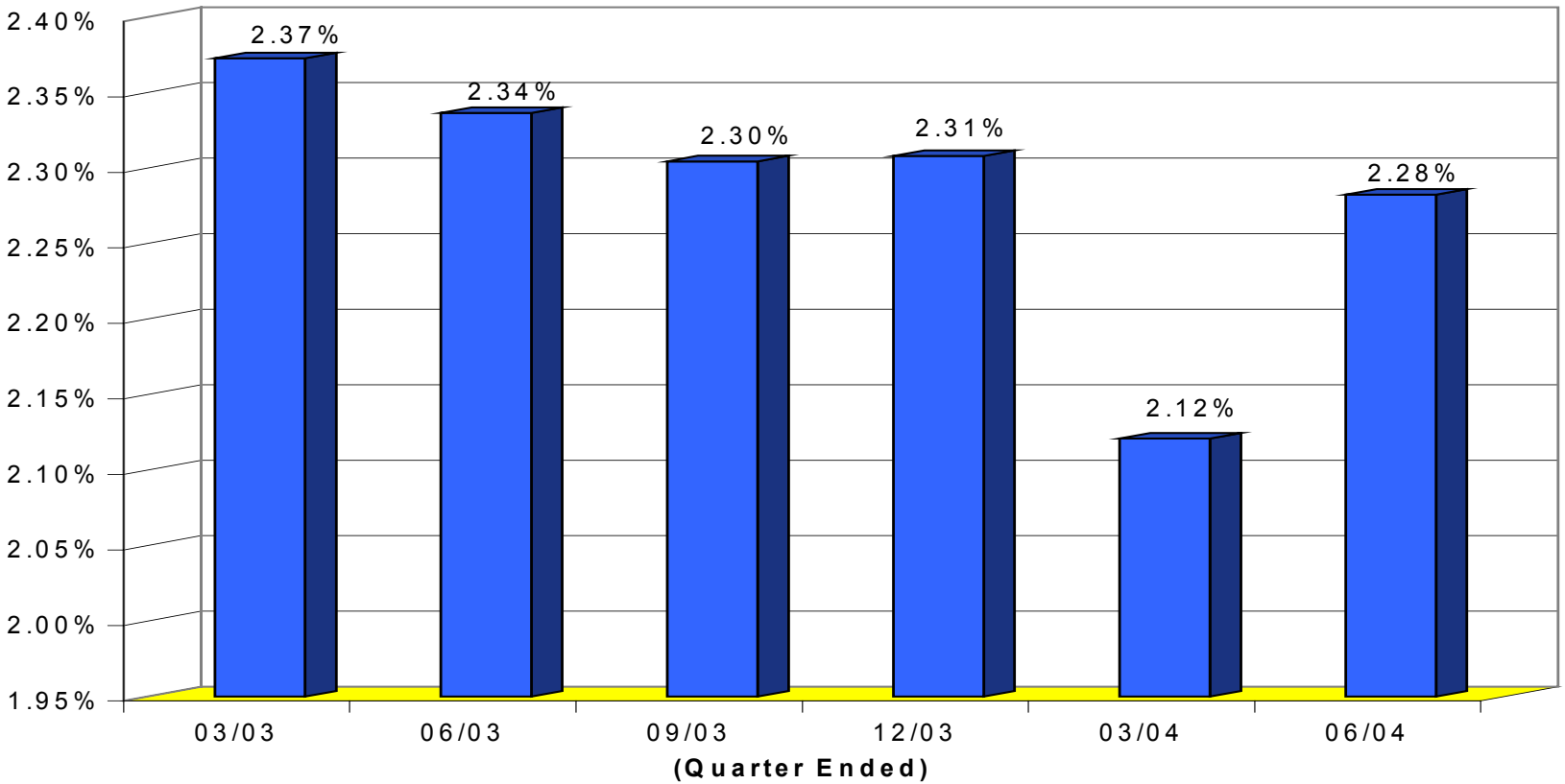
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Net Interest Margin



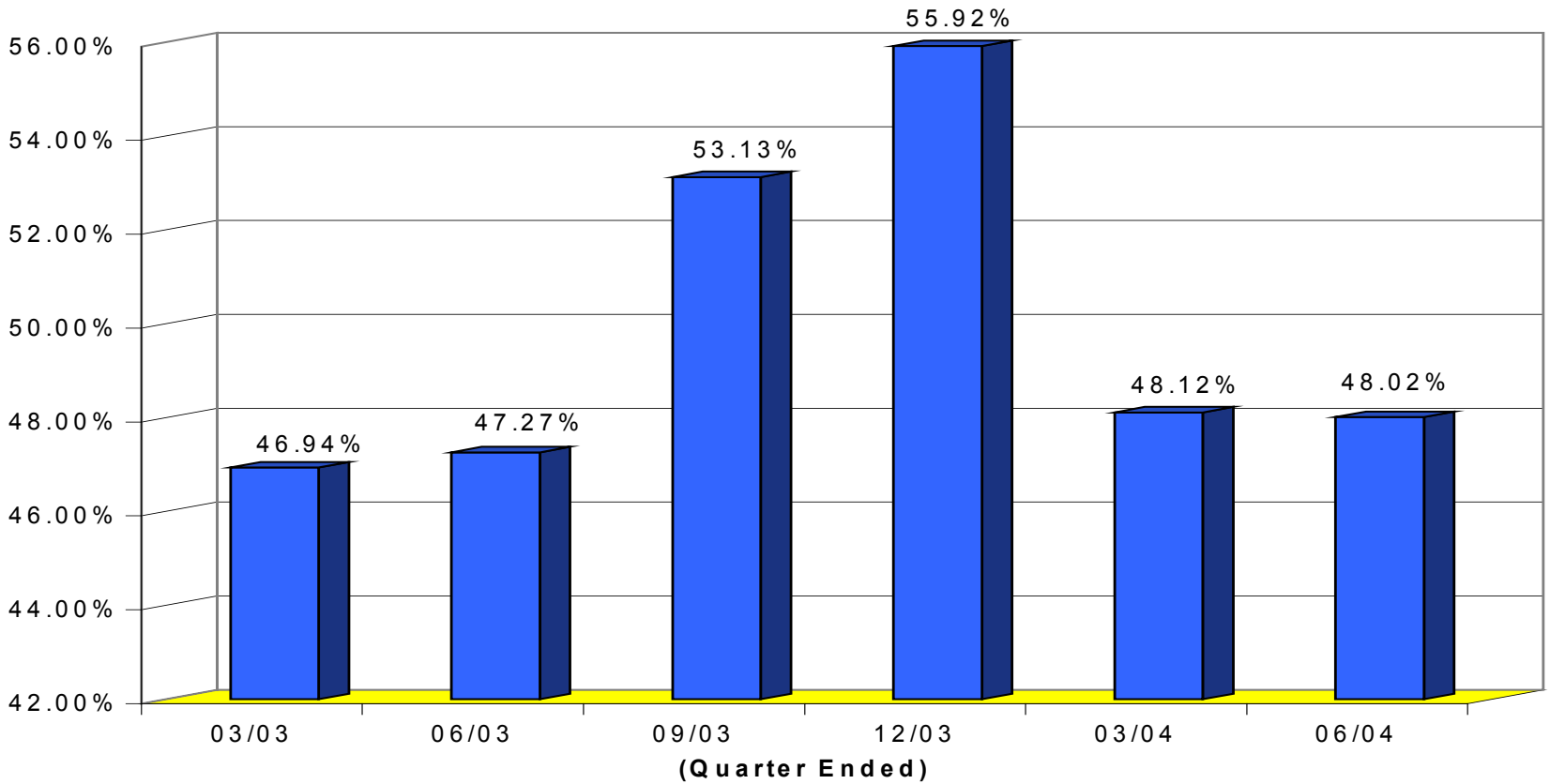
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G&A to Average Assets



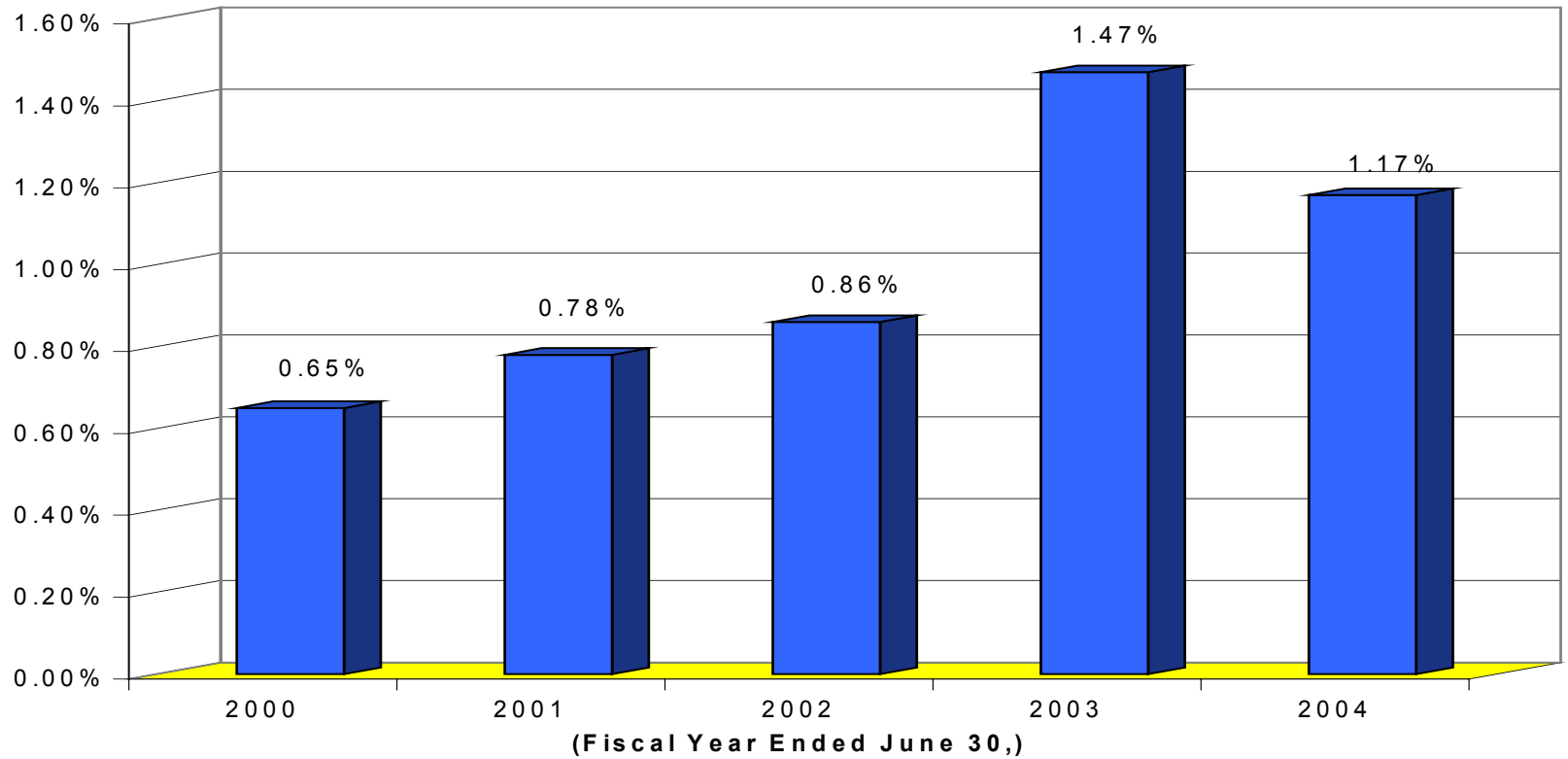
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Efficiency Ratio



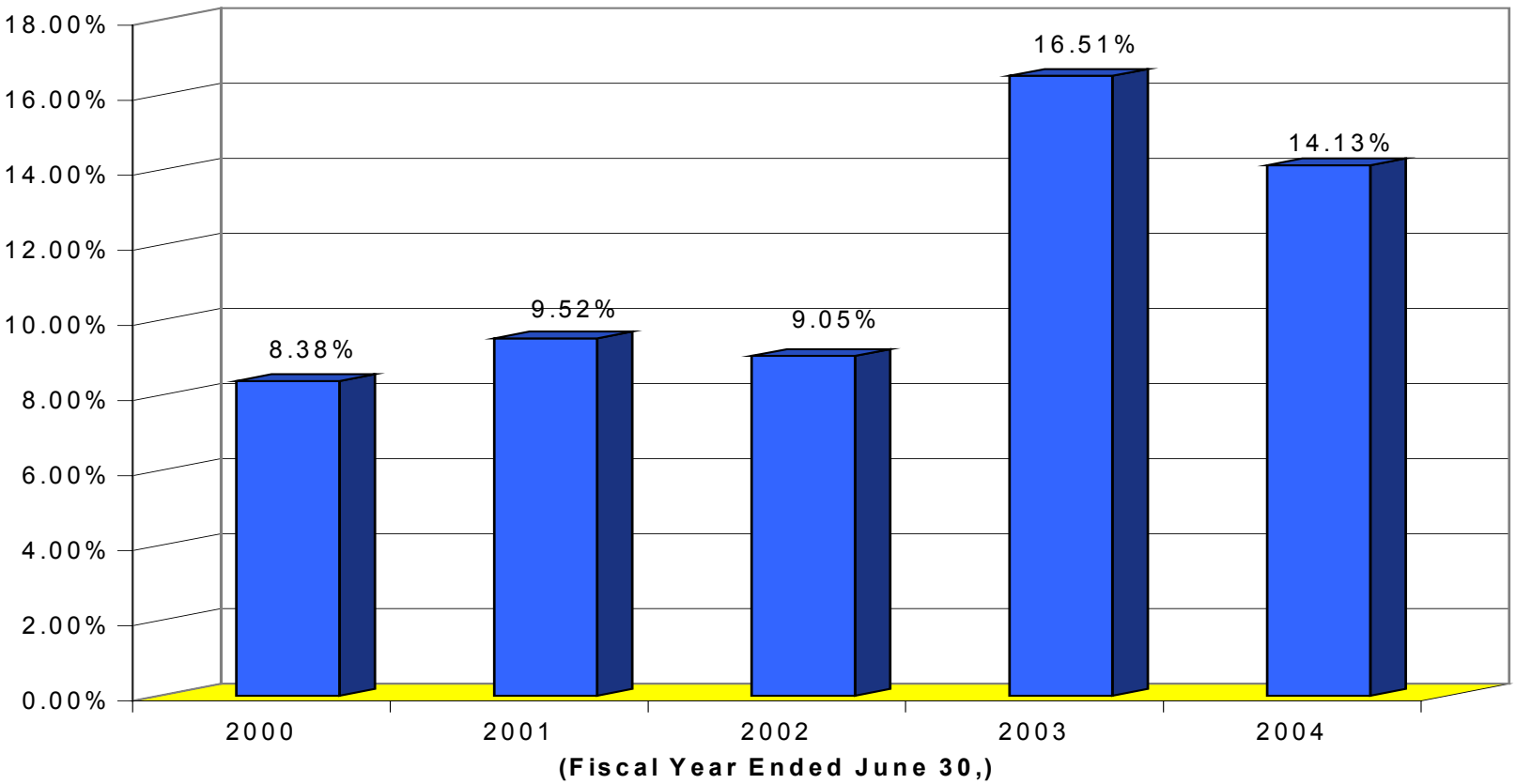
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Return on Average Assets



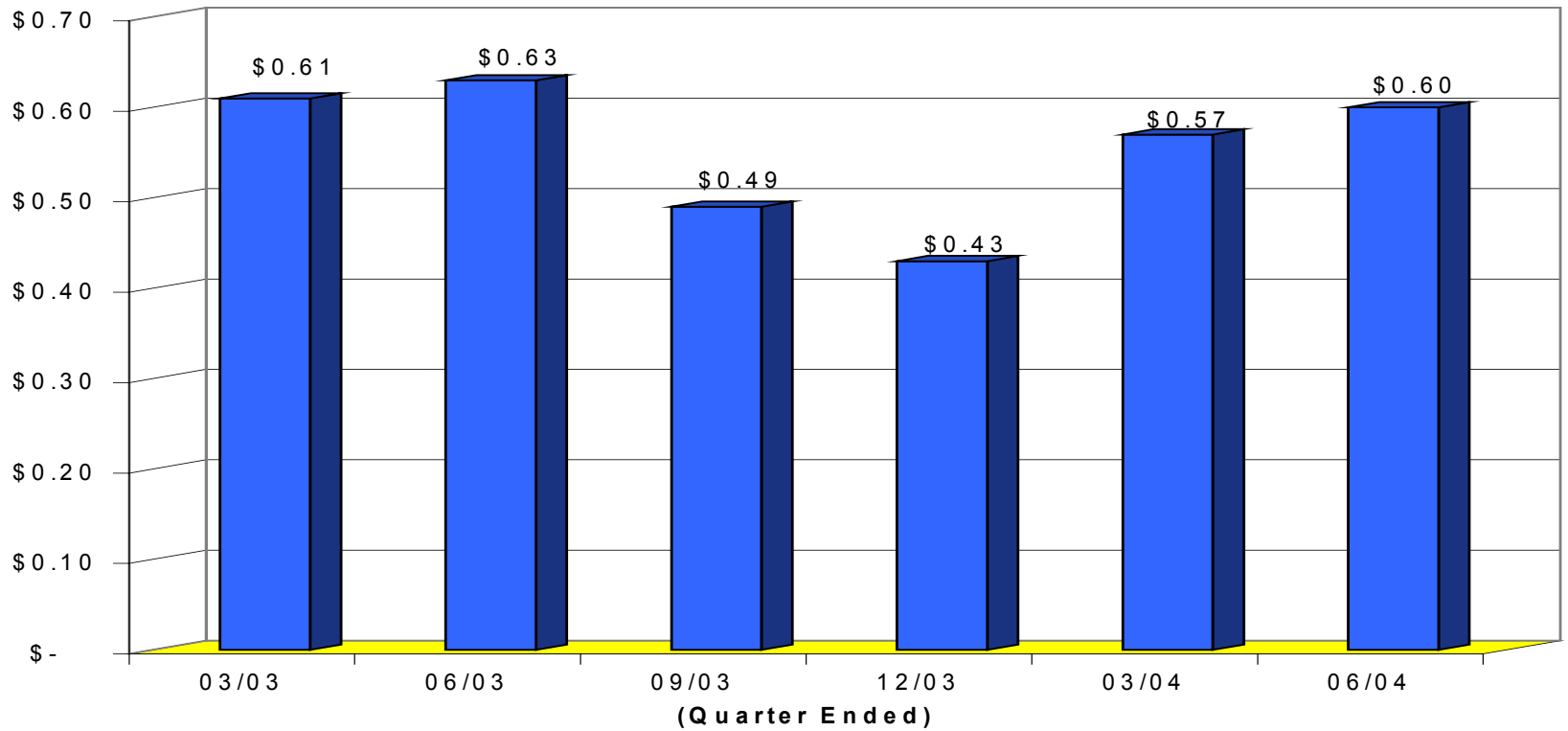
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Return on Average Equity

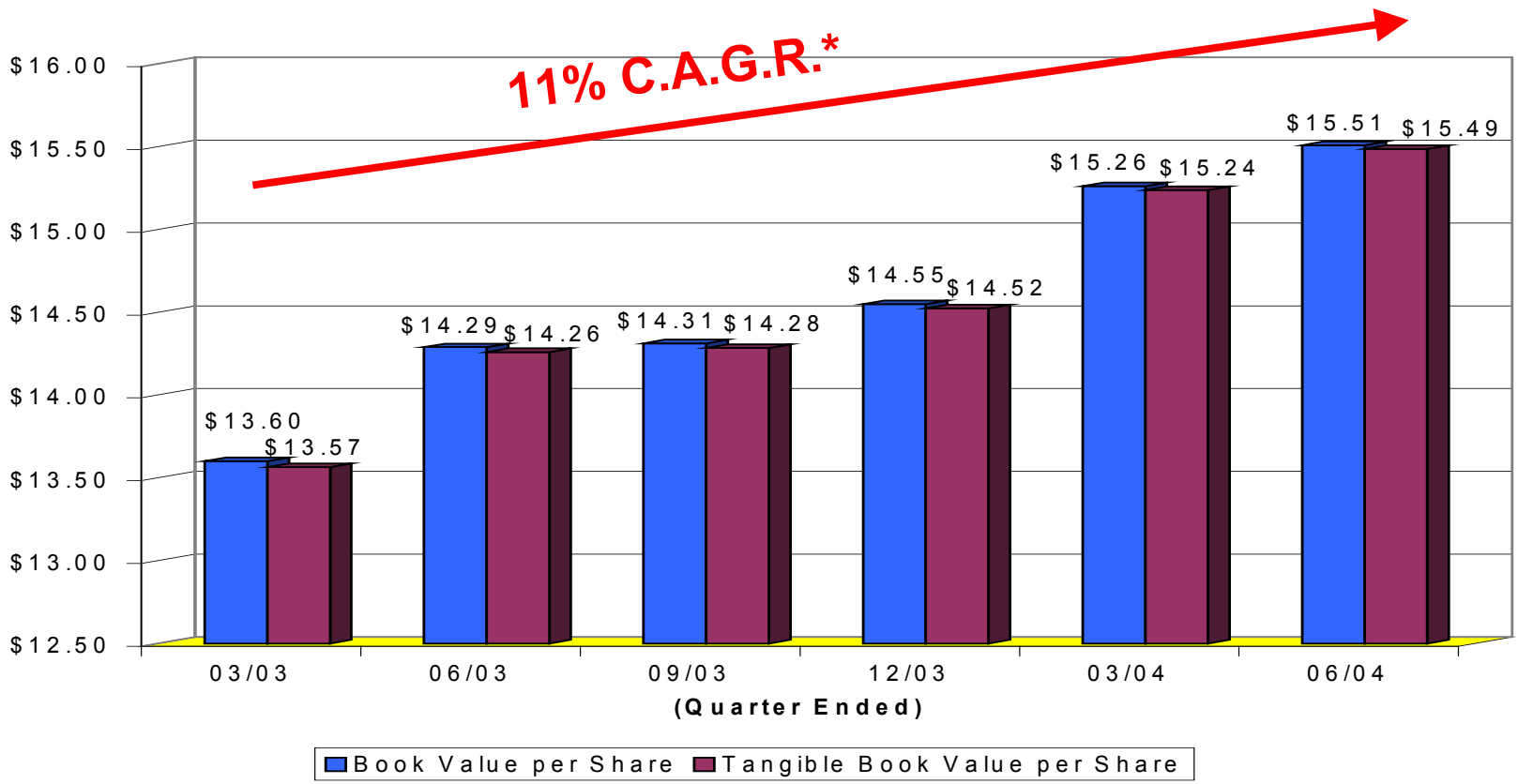


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Diluted Earnings per Share



Book Value per Share



* C.A.G.R. - Compound annual growth rate from the quarter ended 03/31/03 through 06/30/04.

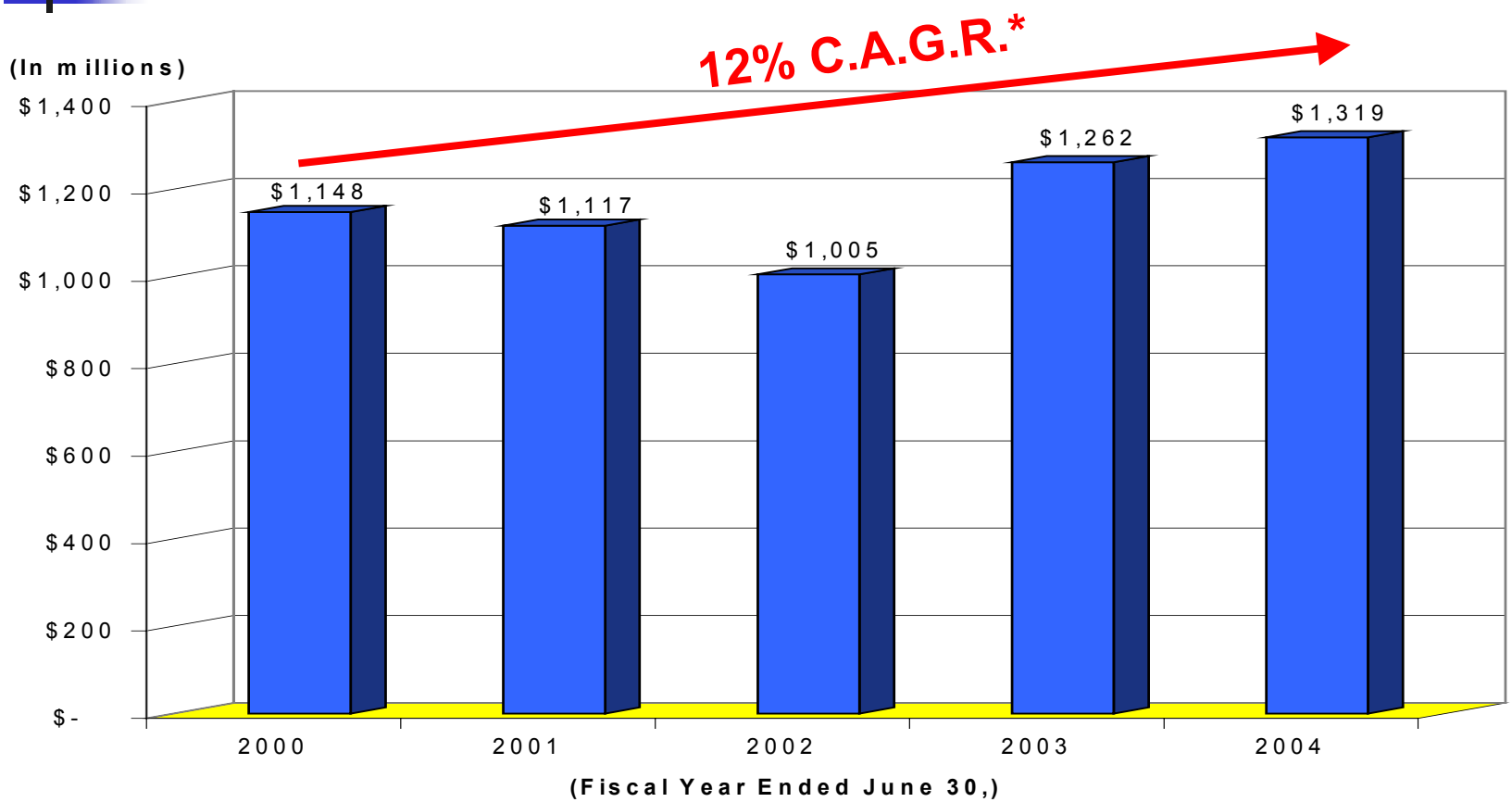
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Community Banking

PROVIDENT Bank™

More like you every day.

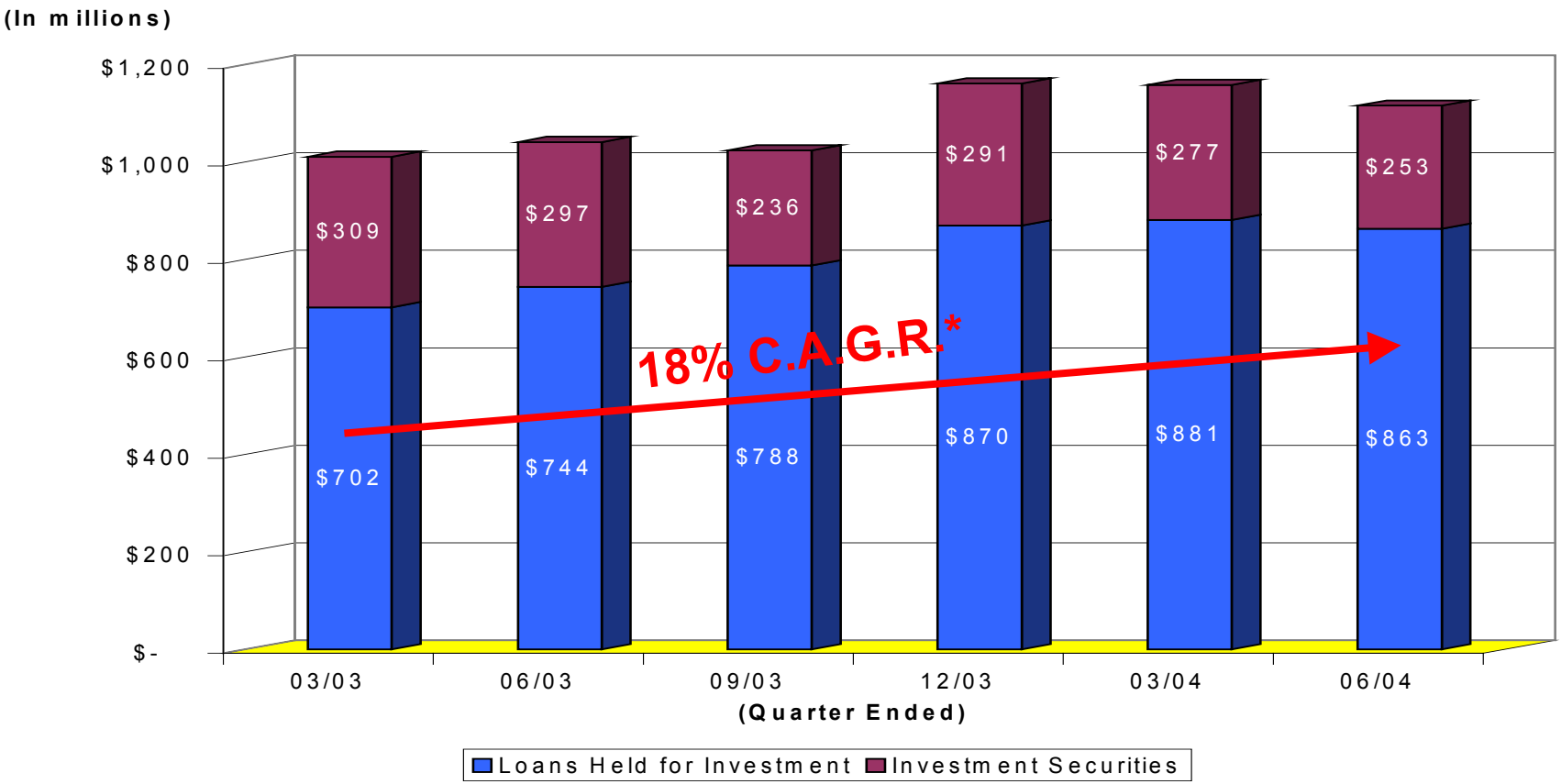
Total Assets



* C.A.G.R. - Compound annual growth rate from the fiscal year ended 06/30/00 through 06/30/04.

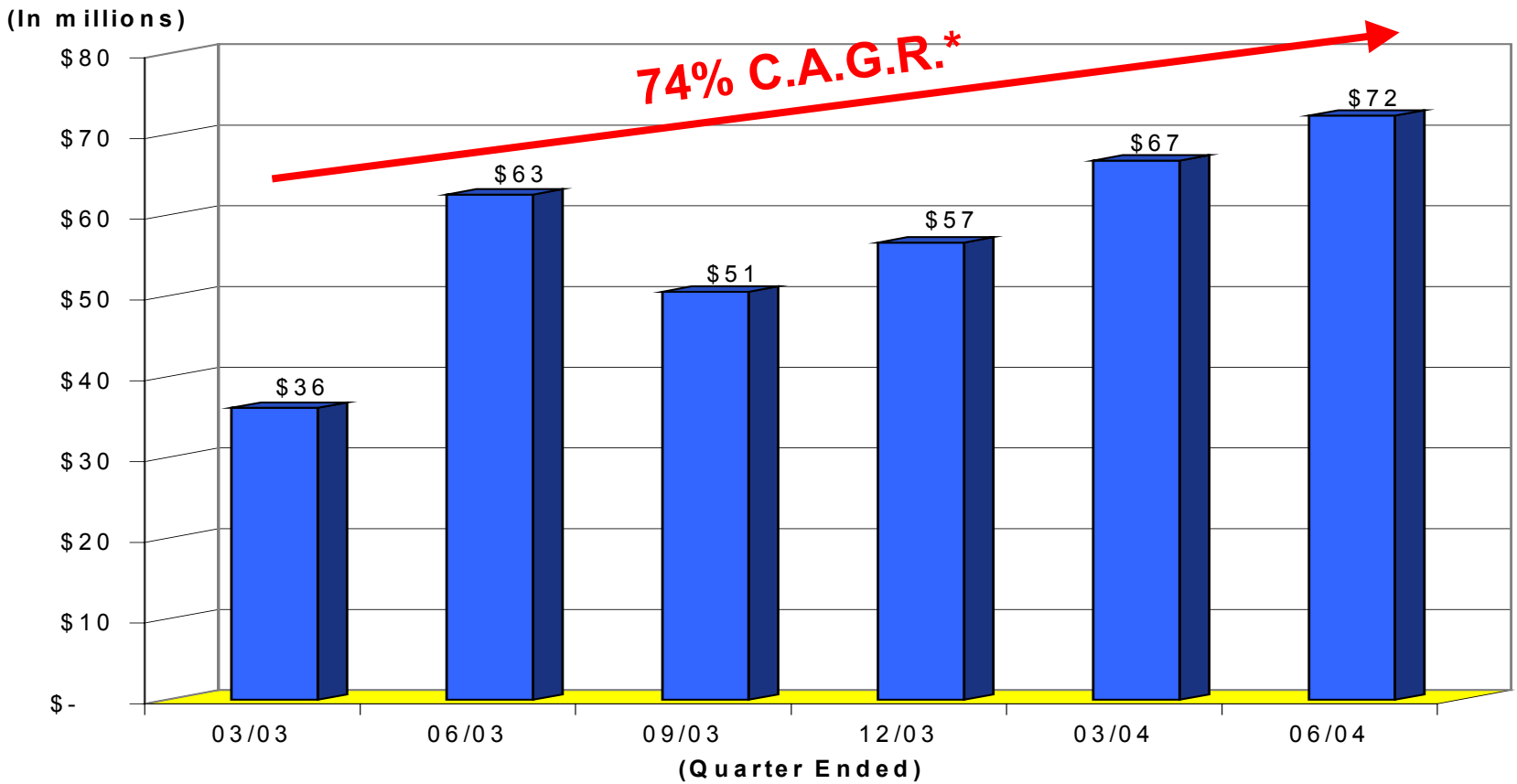
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Loan to Investment Mix



* C.A.G.R. - Compound annual growth rate of Loans Held for Investment from 03/31/03 through 06/30/04.

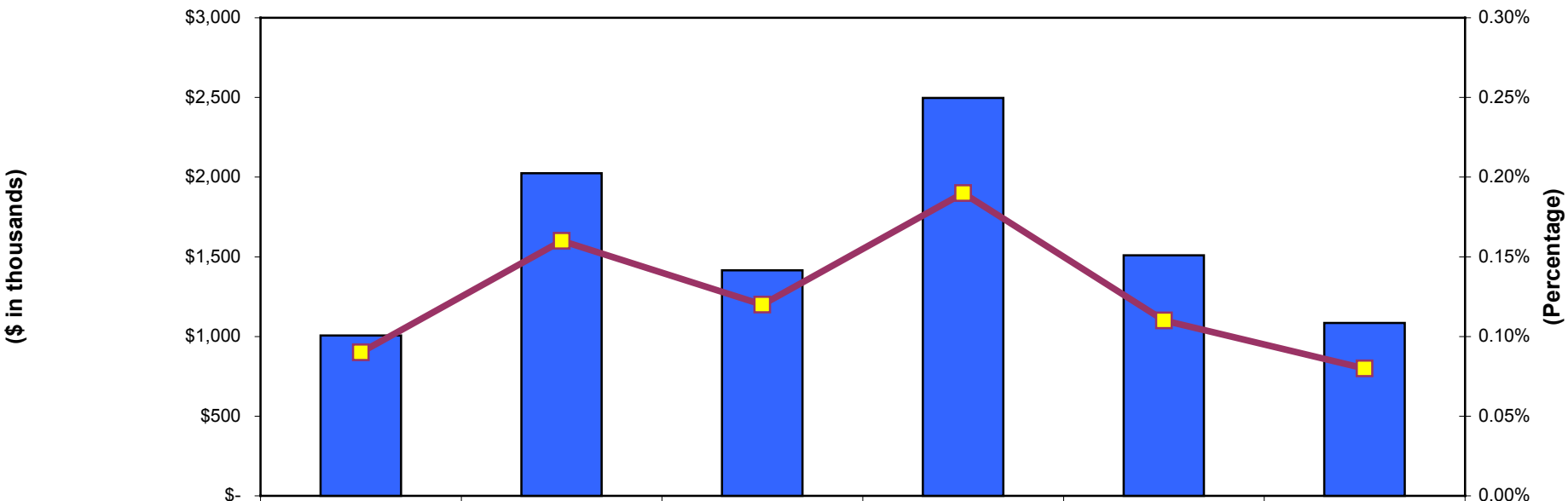
Provident Bank Loan Originations ("Preferred Loans")



* C.A.G.R. - Compound annual growth rate of quarterly origination volume from 03/31/03 through 06/30/04.

Asset Quality

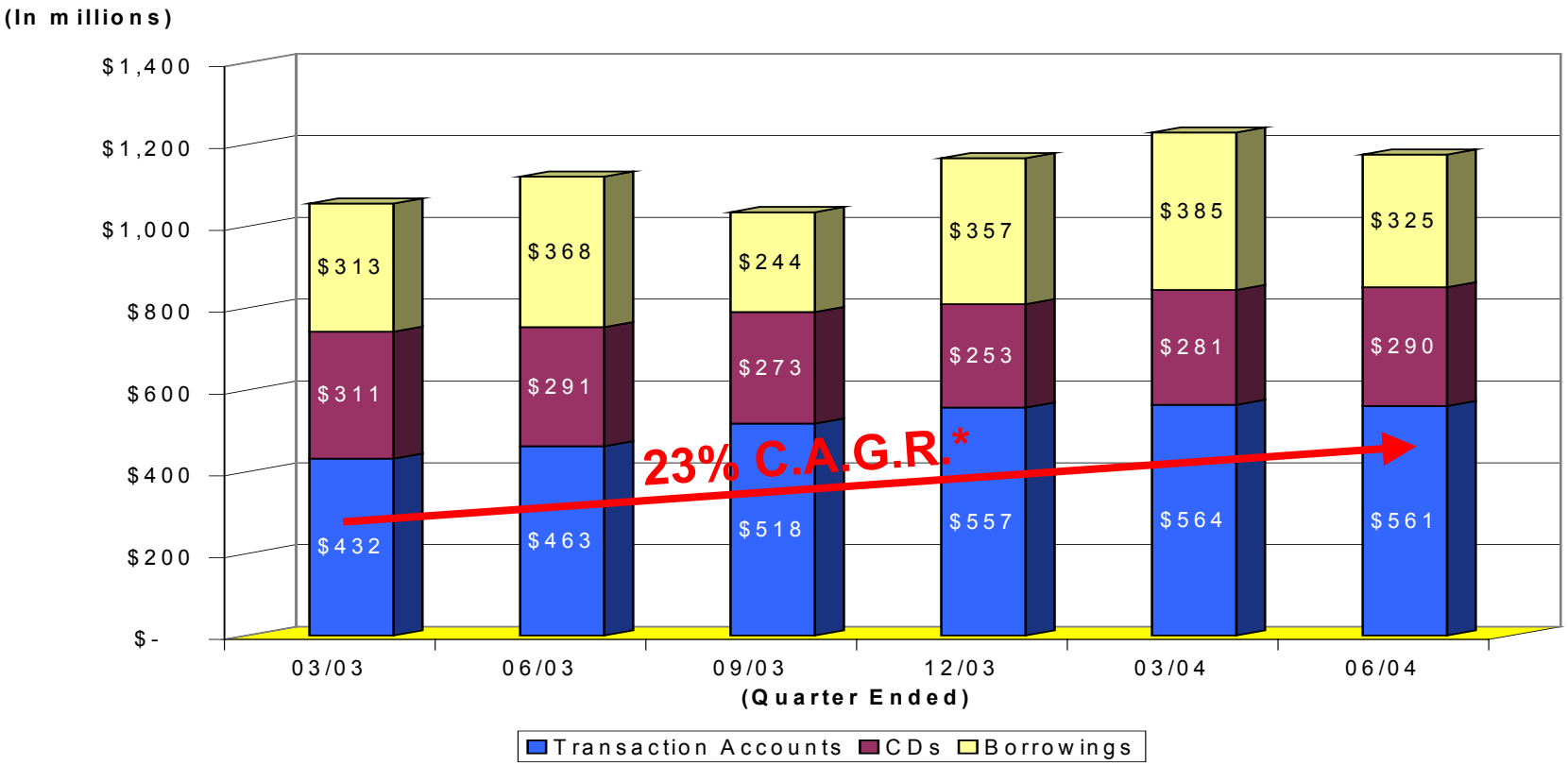
Non-Performing Assets ("NPA") & NPA to Total Assets



	03/03	06/03	09/03	12/03	03/04	06/04
Non-Performing Assets	$1,007	$2,025	$1,415	$2,497	$1,509	$1,085
NPA to Total Assets	0.09%	0.16%	0.12%	0.19%	0.11%	0.08%

Provident Financial Holdings, Inc.

Transaction Accounts, CDs & Borrowings



* C.A.G.R. - Compound annual growth rate of Transaction Accounts from the quarter ended 03/31/03 through 06/30/04.

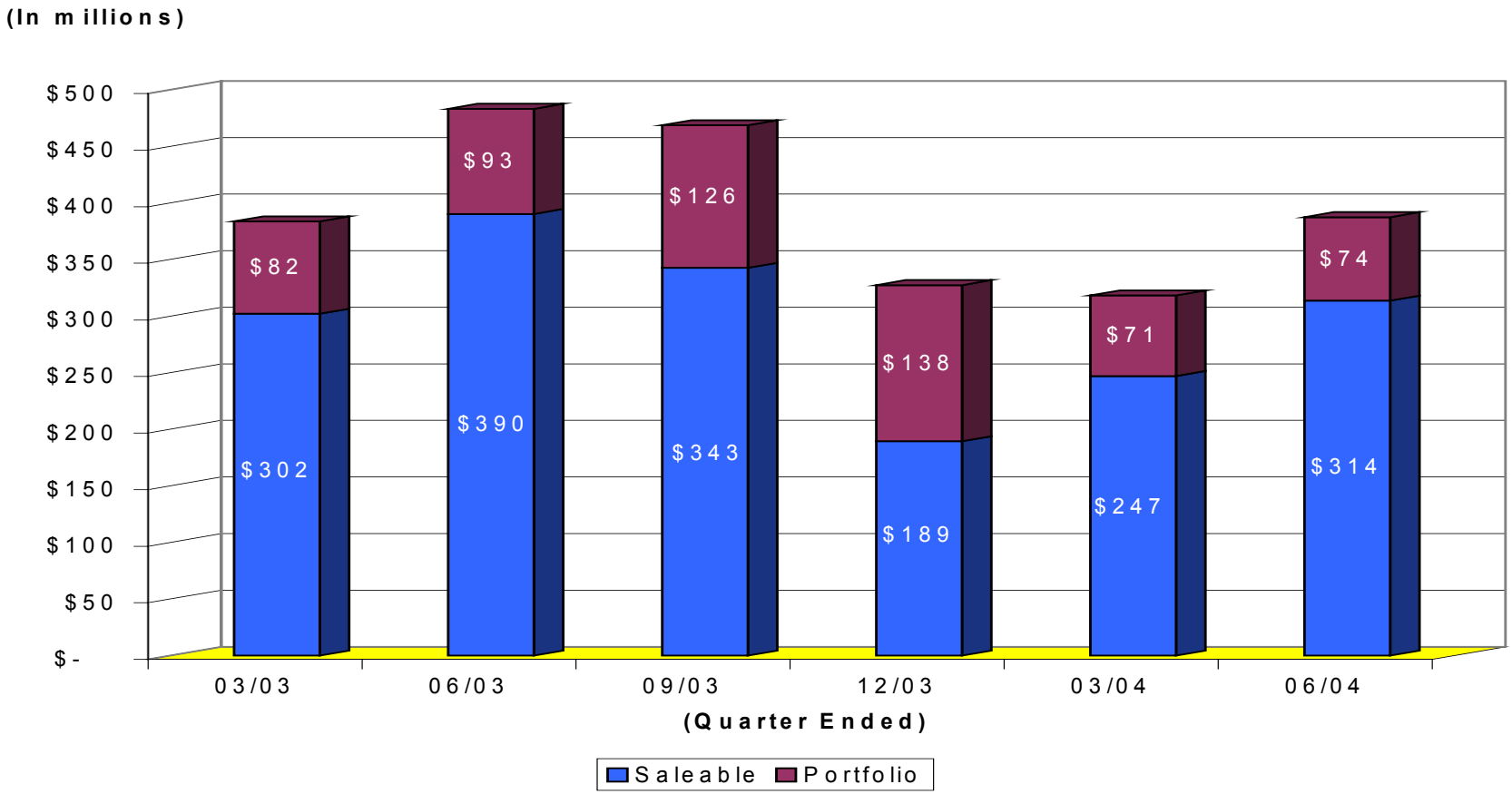
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Mortgage Banking

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Bank Mortgage™
Faster funded home loans.

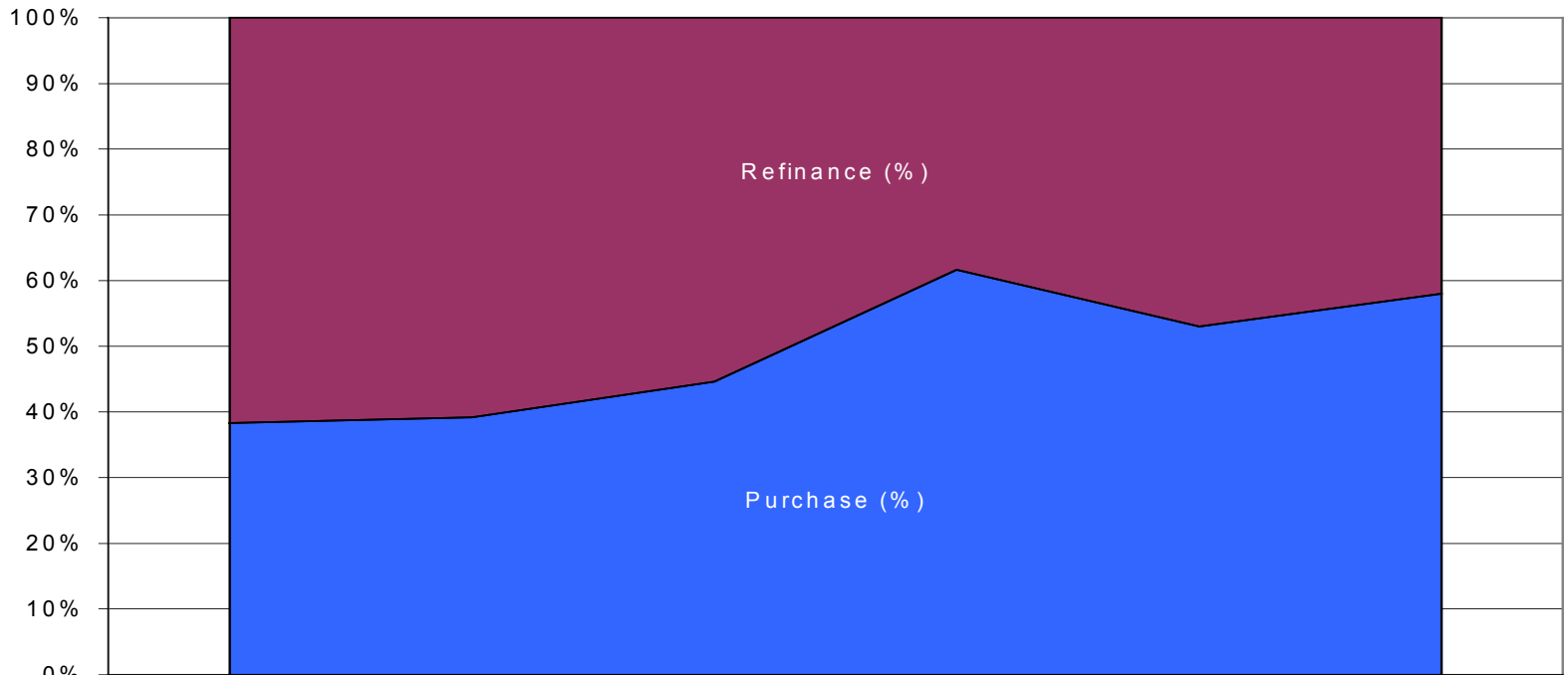
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Provident Bank Mortgage Loan Originations



Provident Financial Holdings, Inc.

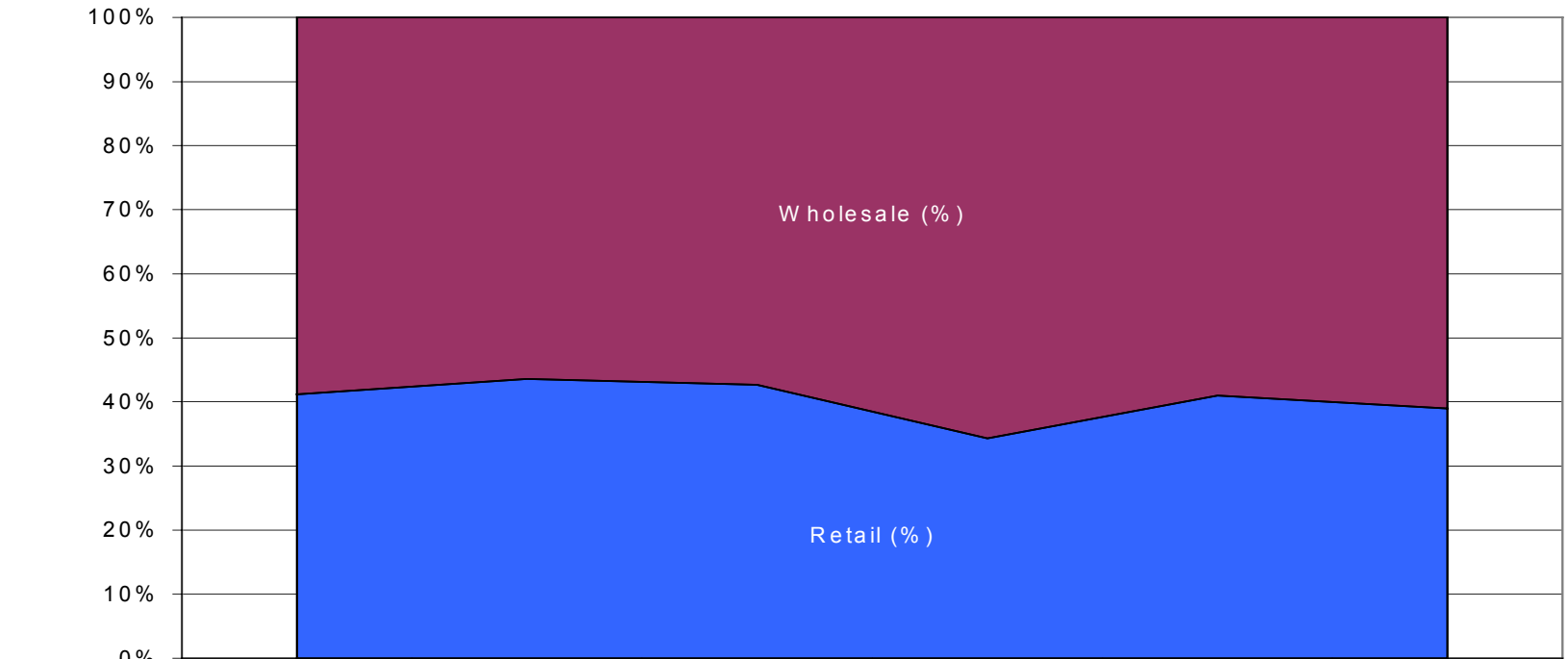
PBM Purchase vs. Refinance



	03/03	06/03	09/03	12/03	03/04	06/04
Refinance	62%	61%	55%	38%	47%	42%
Purchase	38%	39%	45%	62%	53%	58%

(Quarter Ended)

PBM Retail vs. Wholesale

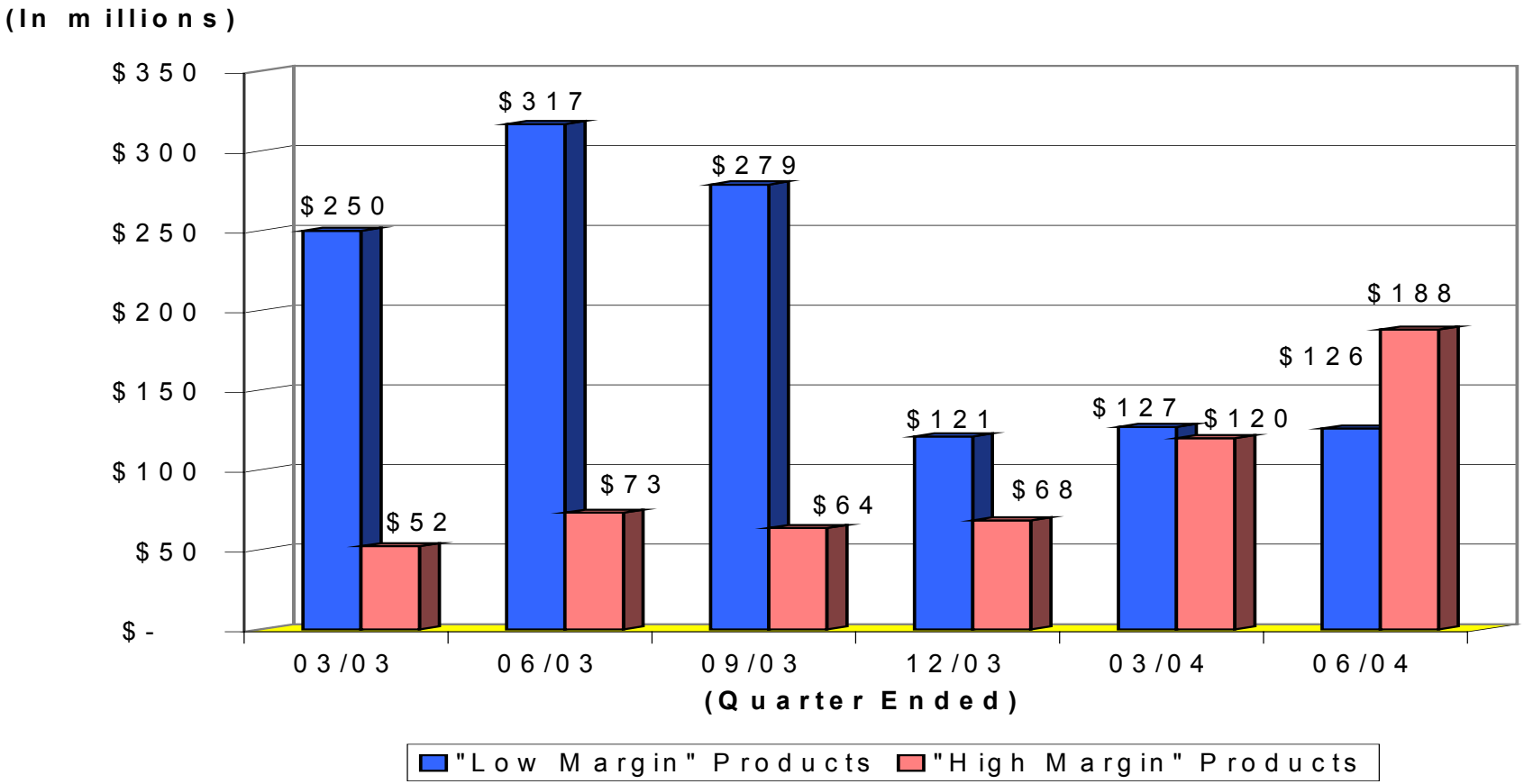


	03/03	06/03	09/03	12/03	03/04	06/04
Wholesale	59%	56%	57%	66%	59%	61%
Retail	41%	44%	43%	34%	41%	39%

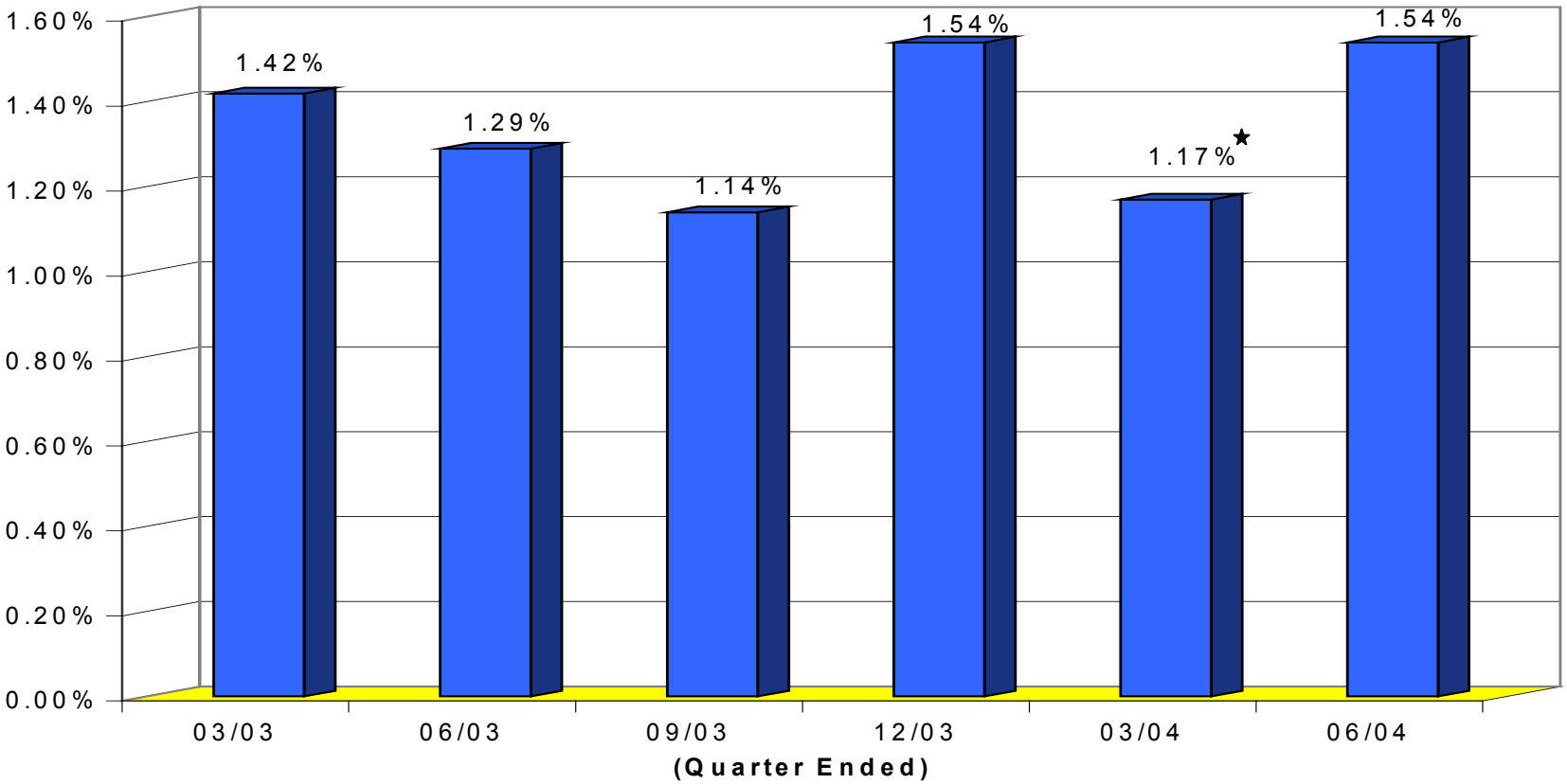
(Quarter Ended)

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"Low Margin" vs. "High Margin" Products



Gain on Sale Margin



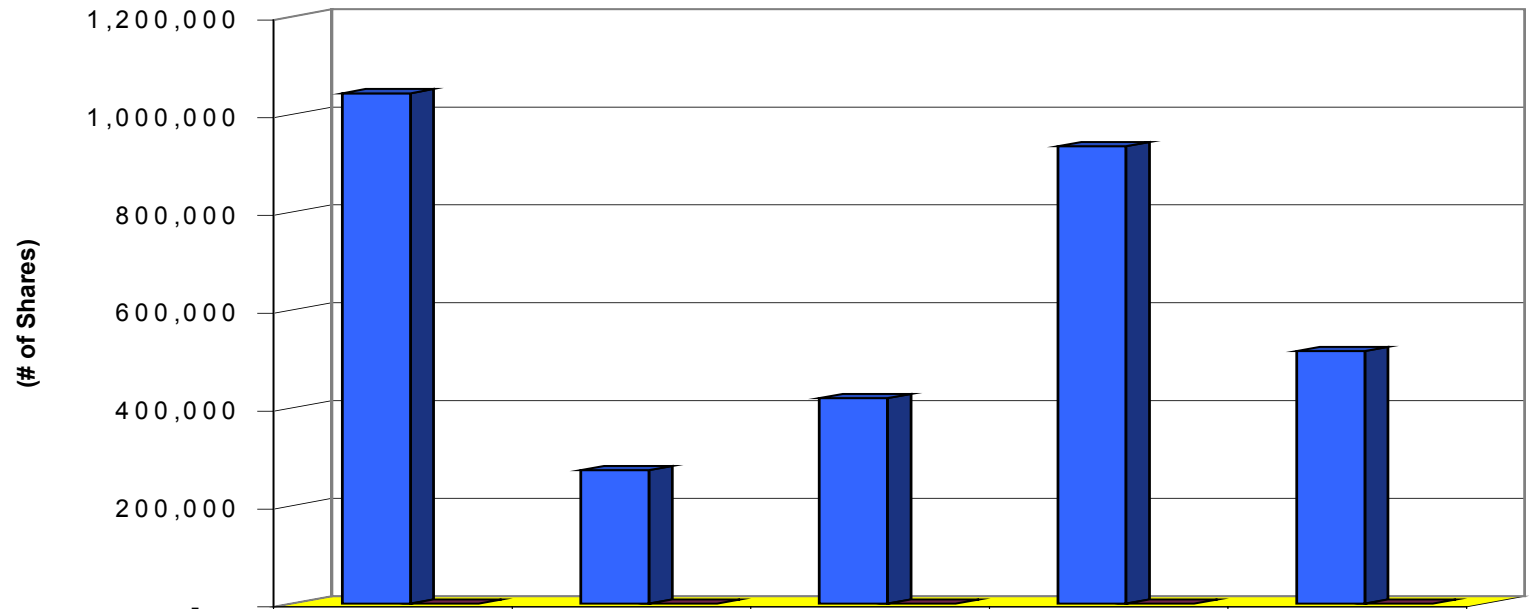
* Implemented SEC Staff Accounting Bulletin No. 105, "Application of Accounting Principles to Loan Commitments."

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Capital Management

Provident Financial Holdings, Inc.

Share Repurchase Program

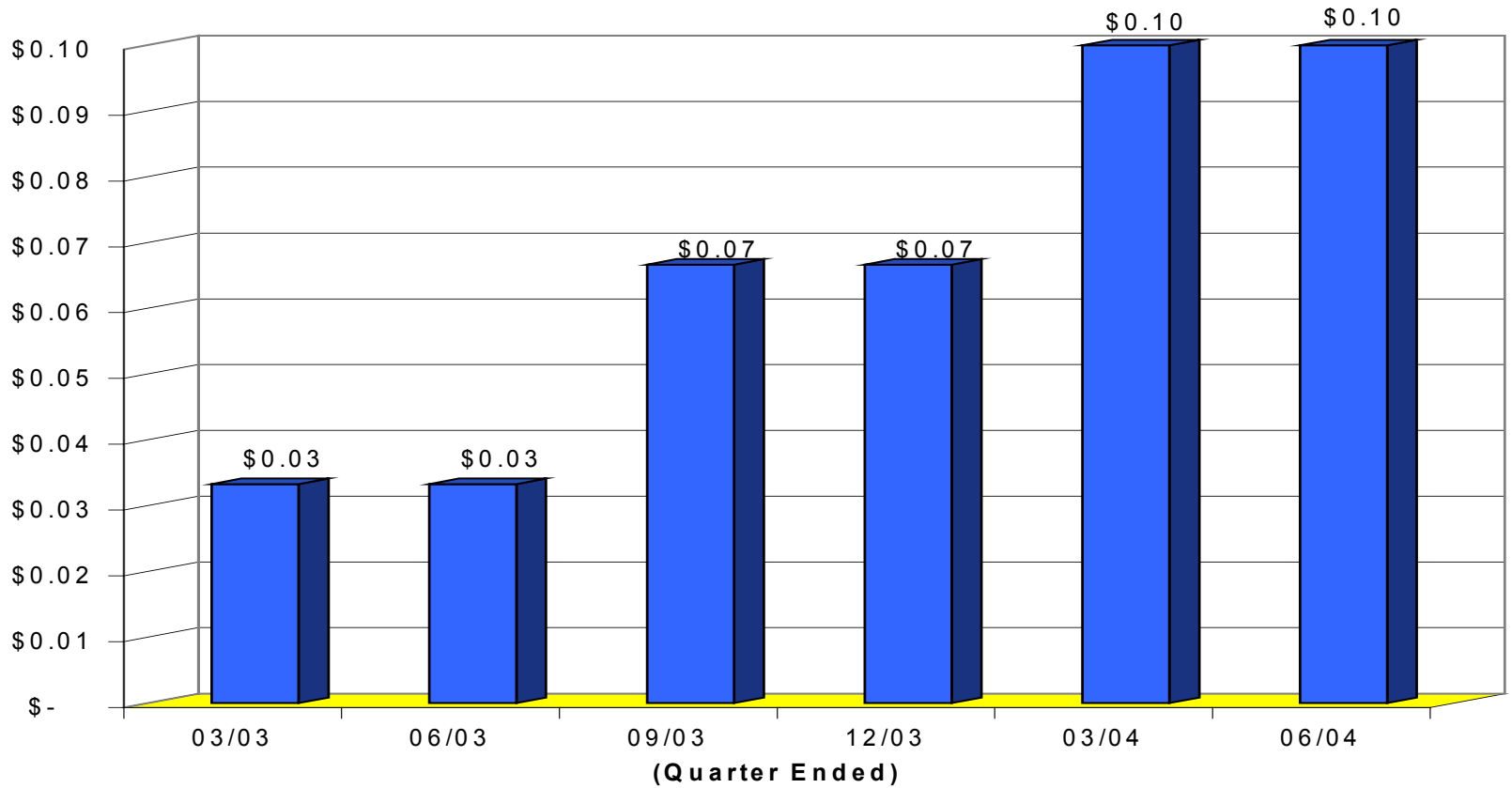


	2000	2001	2002	2003	2004
Shares Repurchased	1,043,368	272,963	420,291	935,082	516,627
Average Cost per Share	$8.25	$8.85	$12.21	$17.14	$21.20

(Fiscal Year Ended June 30,)

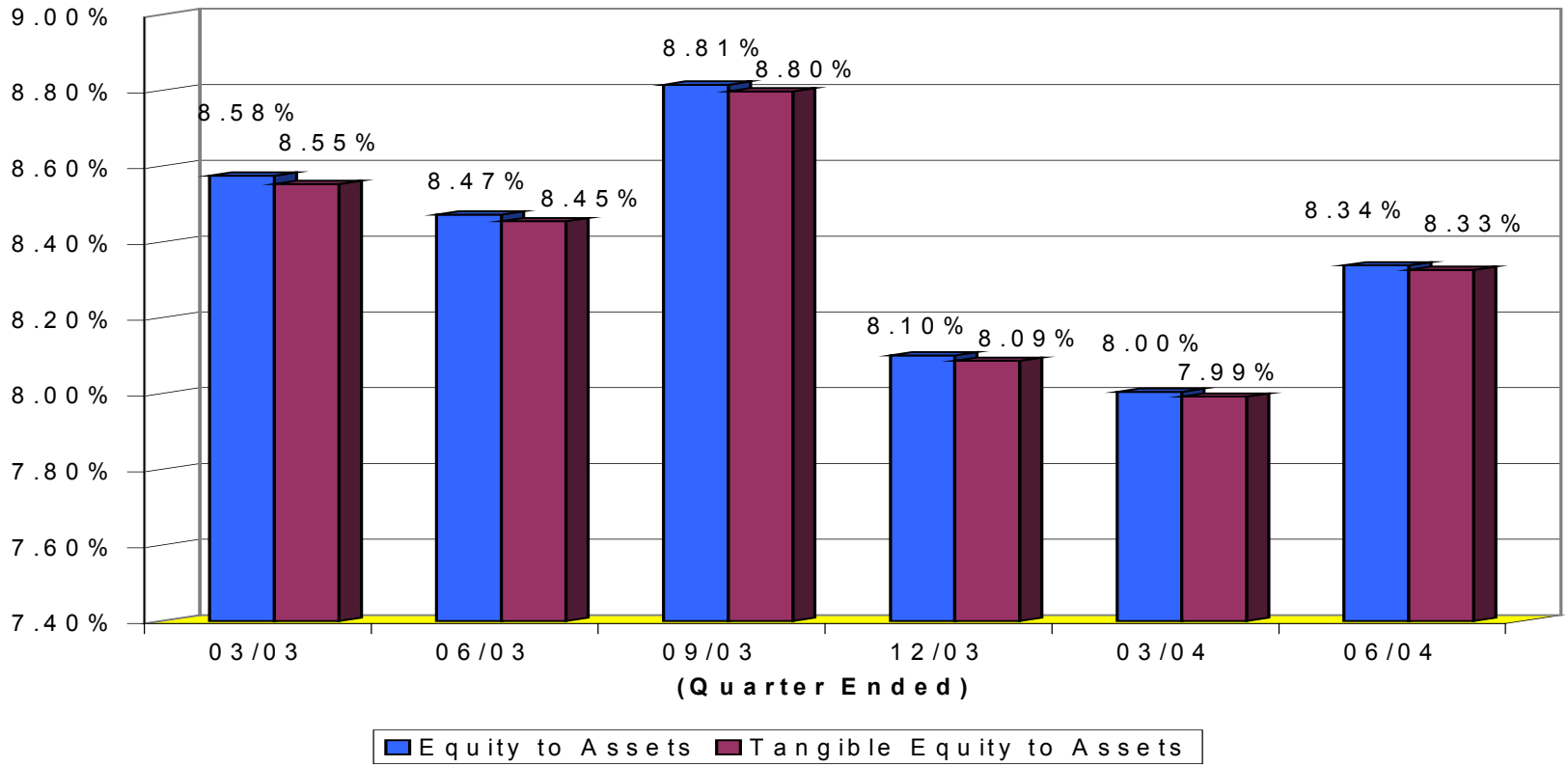
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Cash Dividend per Share



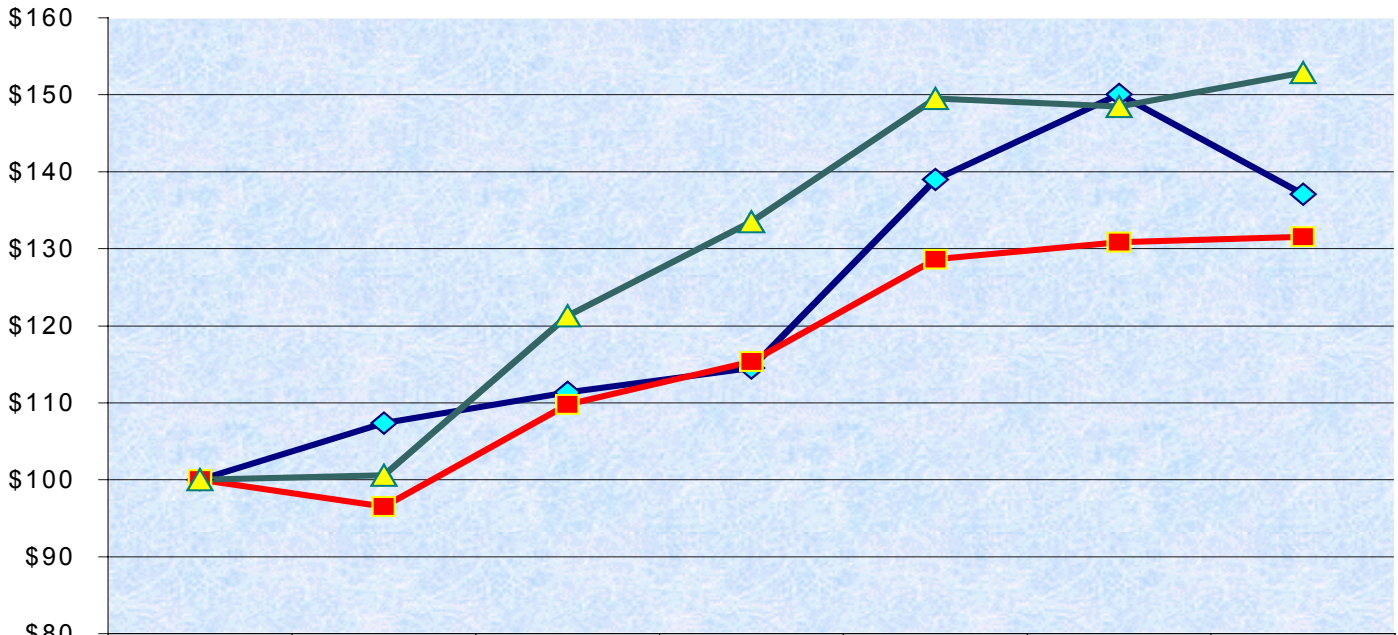
Provident Financial Holdings, Inc.

Consolidated Capital Ratio



Provident Financial Holdings, Inc.

Stock Performance



	Dec 2002	Mar 2003	Jun 2003	Sep 2003	Dec 2003	Mar 2004	Jun 2004
PROV	$100	$107	$111	$114	$139	$150	$137
Nasdaq Bank Index	$100	$97	$110	$115	$129	$131	$132
Nasdaq Stock Index	$100	$101	$121	$134	$150	$148	$153

Assumes that the value of the investment in the Company's Common Stock and in each Index was $100 on December 31, 2002 and that all dividends were reinvested.

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