



First Quarter 2021 Results and Outlook Leading the Clean Energy Transformation



April 29, 2021



This presentation is made as of the date hereof and contains "forward-looking statements" as defined in Rule 3b-6 of the Securities Exchange Act of 1934, Rule 175 of the Securities Act of 1933, and relevant legal decisions. The forward-looking statements are subject to risks and uncertainties. All forward-looking statements should be considered in the context of the risk and other factors detailed from time to time in CMS Energy's and Consumers Energy's Securities and Exchange Commission filings. Forward-looking statements should be read in conjunction with "FORWARD-LOOKING STATEMENTS AND INFORMATION" and "RISK FACTORS" sections of CMS Energy's and Consumers Energy's "FORWARD-LOOKING STATEMENTS AND INFORMATION" and "RISK FACTORS" sections. CMS Energy's and Consumers Energy's "FORWARD-LOOKING STATEMENTS are incorporated herein by reference and discuss important factors that could cause CMS Energy's and Consumers Energy's results to differ materially from those anticipated in such statements. CMS Energy and Consumers Energy undertake no obligation to update any of the information presented herein to reflect facts, events or circumstances after the date hereof.

The presentation also includes non-GAAP measures when describing CMS Energy's results of operations and financial performance. A reconciliation of each of these measures to the most directly comparable GAAP measure is included in the appendix and posted on our website at <u>www.cmsenergy.com</u>.

CMS Energy provides historical financial results on both a reported (GAAP) and adjusted (non-GAAP) basis and provides forward-looking guidance on an adjusted basis. During an oral presentation, references to "earnings" are on an adjusted basis. All references to net income refer to net income available to common stockholders and references to earnings per share are on a diluted basis. Adjustments could include items such as discontinued operations, asset sales, impairments, restructuring costs, changes in accounting principles, changes in federal tax policy, regulatory items from prior years, unrealized gains or losses, recognized in net income, from mark-to-market adjustments related to CMS Enterprises' interest expense, or other items. Management views adjusted earnings as a key measure of the company's present operating financial performance and uses adjusted earnings for external communications with analysts and investors. Internally, the company uses adjusted earnings to measure and assess performance. Because the company is not able to estimate the impact of specific line items, which have the potential to significantly impact, favorably or unfavorably, the company's reported earnings in future periods, the company is not providing reported earnings guidance nor is it providing a reconciliation for the comparable future period earnings. Management also views adjusted operating and maintenance (O&M) expenses as an important measure of operating efficiency. This measure excludes expenses related to energy efficiency because they have no impact on net income, as well as certain historical amounts that reduce comparability to the current period. Other adjustments could include restructuring costs and regulatory items from prior years. Because the company is not able to estimate the impact of specific line items what have the potential to significantly impact reported maintenance and other or providing a reconciliation for the comparable future period earnings. Management also views adjusted operating and main

Investors and others should note that CMS Energy routinely posts important information on its website and considers the Investor Relations section, <u>www.cmsenergy.com/investor-relations</u>, a channel of distribution.

Presentation endnotes are included after the appendix.

A Simple Investment Thesis . . .





Industry-leading clean energy commitment Net Zero Carbon (2040) & Net Zero Methane (2030)^a

Excellence through the CE WAY

Top-tier regulatory jurisdiction^b

Premium total shareholder return 6% to 8% adjusted EPS growth + ~3% dividend yield

Presentation endnotes are included after the appendix.

... delivers results for ALL our stakeholders.

Solid First Quarter . . .



Q1 2021 Results	Amount	Commentary
Adjusted EPS	\$1.21	Executing on plan
Dividend Per Share (DPS) Paid	43.5¢	Consistent growth

2021 Outlook

Adjusted EPS Guidance	\$2.83 - \$2.87	Up 6% to 8%
Annual DPS	\$1.74	In-line with earnings

Long-term Outlook

Adjusted EPS and DPS growth +6% to +8% Maintains top-tier growth

... and on track to achieve 6% to 8% adjusted EPS growth.

Compelling ESG Story . . .



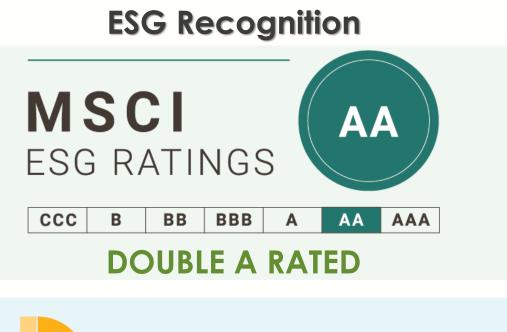
ESG Focus

- Industry-leading net zero methane emissions by 2030 and net zero carbon emissions by 2040^a
- Track record of decarbonization with equitable transitions for co-workers and communities
- Safety and climate goals tied to incentive compensation – ranked top quartile by EEI in safety performance^b
- Diversity, equity and inclusion embedded in all processes – #1 utility for best employers for diversity by Forbes in 2021

(Board, management and workforce)

- Top quartile employee engagement^c with strong union relationships
- Robust governance and disclosures separate
 CEO and non-executive Chair

Presentation endnotes are included after the appendix.





a Morningstar company

TOP QUARTILE FOR GLOBAL UTILITIES

... recognized by top-tier ratings.

Growing Utility Renewable Portfolio . . .



Recent Updates

- 15% Renewable Portfolio Standard (RPS):
 - Heartland Wind, 201 MW approved in March (COD 2022), \$326 MM, 10.7% ROE
- Current Integrated Resource Plan (IRP):
 - 1,100 MW of solar through 2024 (3 tranches); ~300 MW of solar approved in April (Expected COD 2022)
 - Owned: 150 MW, \$261 MM
 - PPA with incentive: 140 MW



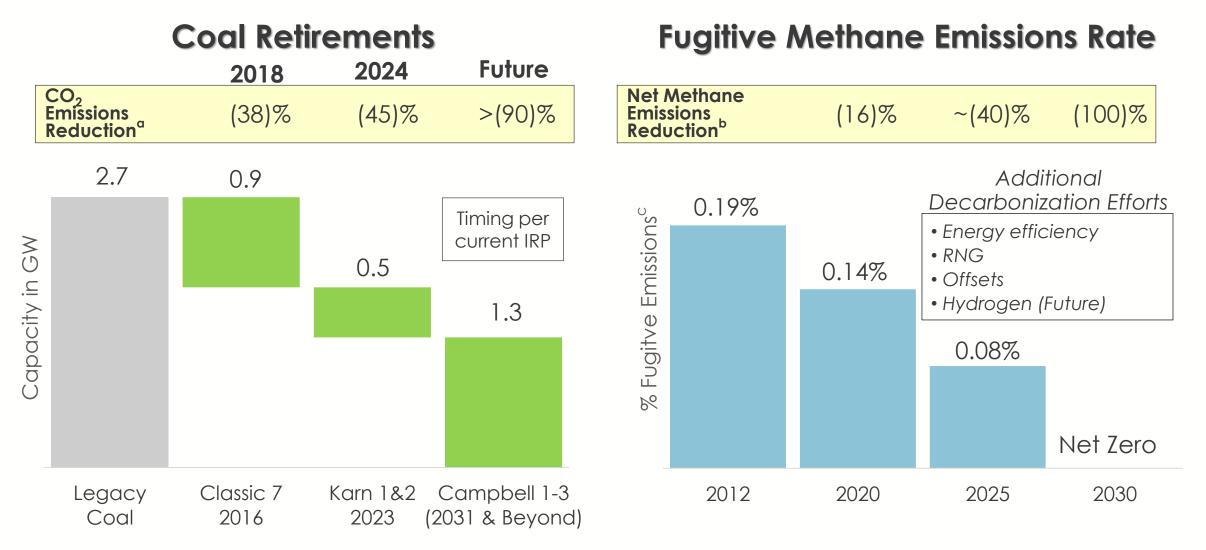
2021 Pending IRP Objectives

- Deliver across the Triple Bottom Line
- Accelerate decarbonization
- Ensure reliability and resilience while maintaining affordability
- Increase use of renewable energy and demand-side resources
- Maintain strong balance sheet

... supports our clean energy transformation.

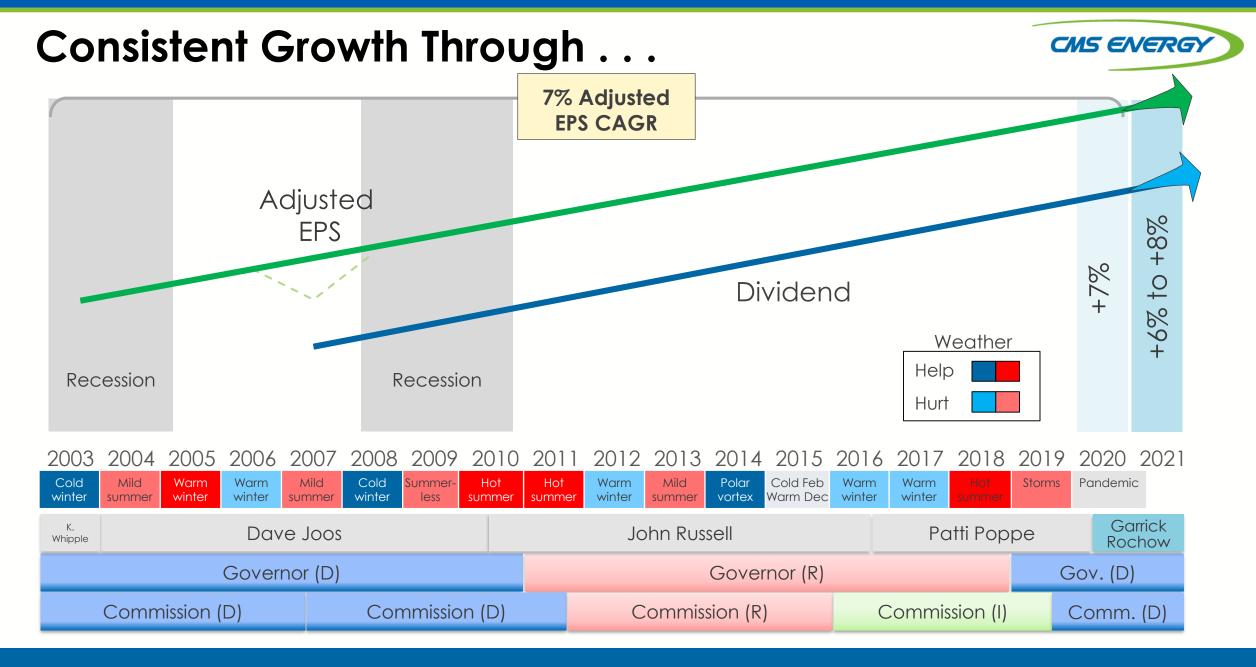
Aggressive Decarbonization Efforts . . .





Presentation endnotes are included after the appendix.

... are focused on cleaner generation and gas infrastructure.



... changing circumstances.

2021 First Quarter EPS Results . . .



Results

By	Business	Segment
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	<u>2020</u>	<u>2021</u>
EPS - (GAAP)	\$0.85	\$1.21
Adjustments ^a	<u>0.01</u>	<u></u>
Adjusted (non-GAAP)	\$ <u>0.86</u>	\$ <u>1.21</u>

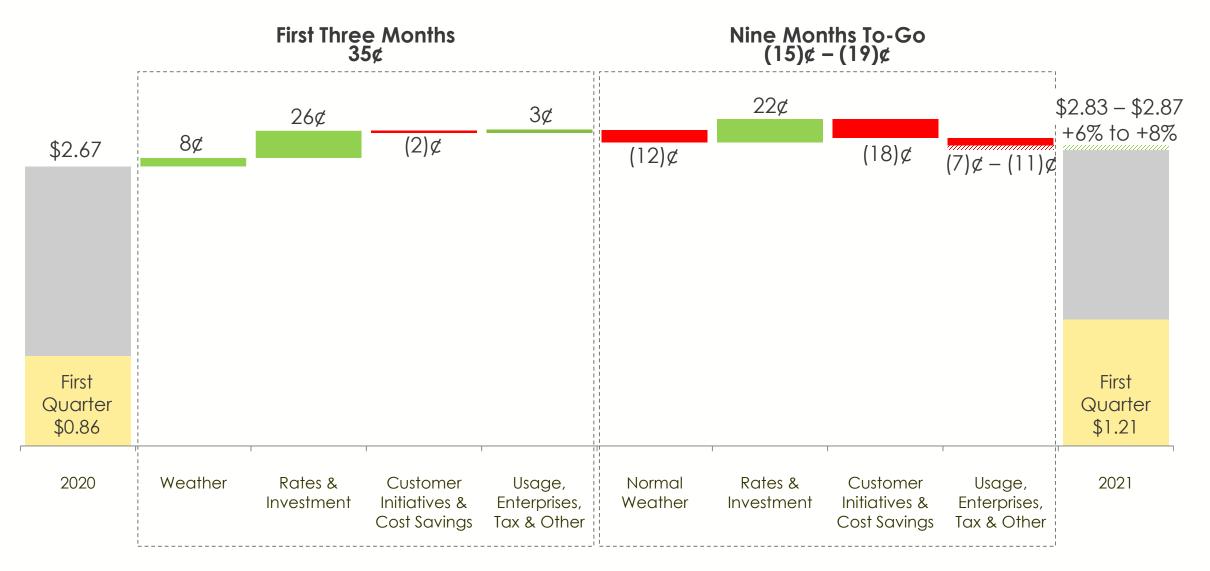
	Adjusted
	EPS
Utility	\$1.16
Enterprises	0.05
EnerBank	0.11
Parent & Other	(<u>0.11</u>)
CMS Energy	\$1.21

Presentation endnotes are included after the appendix.

... driven by customer investments and sustained cost performance.

2021 Adjusted EPS...

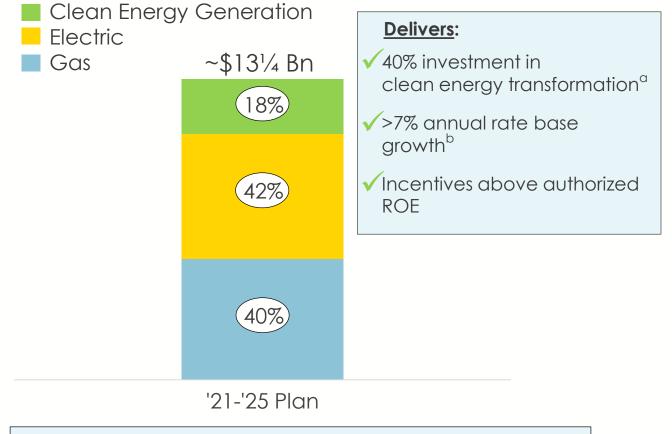
CMS ENERGY



... supports another year of 6% to 8% growth.

Investing in the Clean Energy Transformation . . .

Utility Investment Plan



\$25 Bn 10-yr Plan with \$3 - \$4 Bn of Opportunities

Presentation endnotes are included after the appendix.

Electric Rate Case

- Filed Mar. 1 for \$225 MM
- Test year ending Dec. 2022
- Seeking recovery for investments in:
 - System reliability
 - IRP solar & clean energy transformation

CMS ENERGY

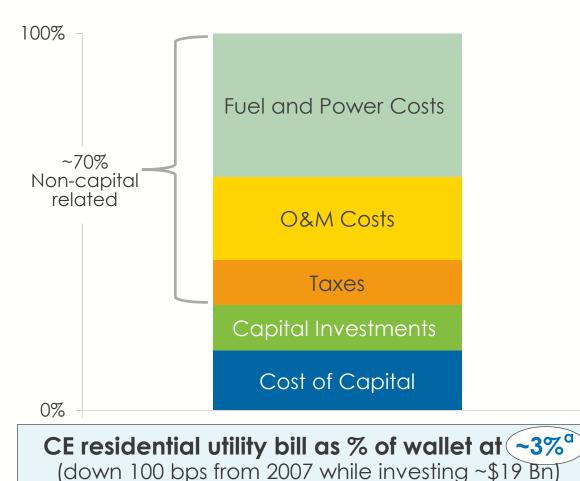
- Enhanced customer experience
- Includes 10.5% ROE and 52.0% financial equity ratio
- \$12.9 Bn rate base^c
- Final order by Dec. 2021

... while focusing on safety, reliability and affordability.

Our Entire Cost Structure . . .



Cost Components



Estimated Cost Savings

Year	Event	<u>Savings</u>		
2022	Palisades retirement	\$90 MM		
2023	Karn 1&2 coal unit retirements (adj. O&M savings	\$30 MM s ^b)		
2025	MCV contract change	>\$60 MM		
2031 & Beyond	Campbell coal unit retirements (adj. O&M savings	\$60 MM s ^b)		
>\$20	0 MM identified future cos	t savings		
PLUS CE WAY PRODUCTIVITY				

Presentation endnotes are included after the appendix.

... offers cost reduction opportunities to maintain customer affordability.





Thank You



Appendix

Utility Sales Continue to Recover . . .



Weather-Normalized Electric Deliveries^a

(Q1 2021 vs. Q1 2020)

2021 Adjusted EPS Sensitivities

(1% Full Year \triangle in Volume)

						Electric	Gas
2%				Resic	dential	4¢	2¢
				Com	nmercial	21/2	1/2
		(2)% ^b	(1)% ^b	Indus	strial	1/2	1/2
	(4)%						
Res.	Com.	Ind.	Total				

Presentation endnotes are included after the appendix.

and are supported by favorable mix.

2021 Sensitivities . . .



		<u>Full-Year Impac</u>	<u>et</u>
	<u>Sensitivity</u>	<u>Adj. EPS</u>	<u>OCF</u>
Sales ^a		(⊄)	(\$MM)
Electric (~35,200 GWh)	<u>+</u> 1%	<u>+</u> 7	<u>+</u> 27
Gas (~303 Bcf)	<u>+</u> 1	<u>+</u> 3	<u>+</u> 13
Gas Prices	<u>+</u> 50¢	<u>+</u> 0	<u>+</u> 60
Utility Earned ROE			
Electric	<u>+</u> 10 bps	<u>+</u> 2	<u>+</u> 7
Gas	<u>+</u> 10	<u>+</u> 1	<u>+</u> 4
Interest Rates	<u>+</u> 25 bps	_ +<1	_+ 1
Effective Tax Rate (12%)	<u>+</u> 100 bps	- 3	_+ 0
EE ^b Incentives (20% of spend)	<u>+</u> 25 MM	<u>+</u>]	<u>+</u> 5

Presentation endnotes are included after the appendix.

... reflect effective risk mitigation.

Credit Metrics Maintained . . .

Consumers Energy	S&P	Moody's	Fitch	
Senior Secured	A	Aa3	A+	
Commercial Paper	A-2	P-1	F-2	
Outlook	Stable	Negative	Stable	
CMS Energy				
Senior Unsecured	BBB	Baal	BBB	
Junior Subordinated	BBB-	BBB- Baa2		
Outlook	Stable	Negative	Stable	
Last Review	Jan. 2021	Jul. 2020	Dec. 2020	



Ratings Drivers

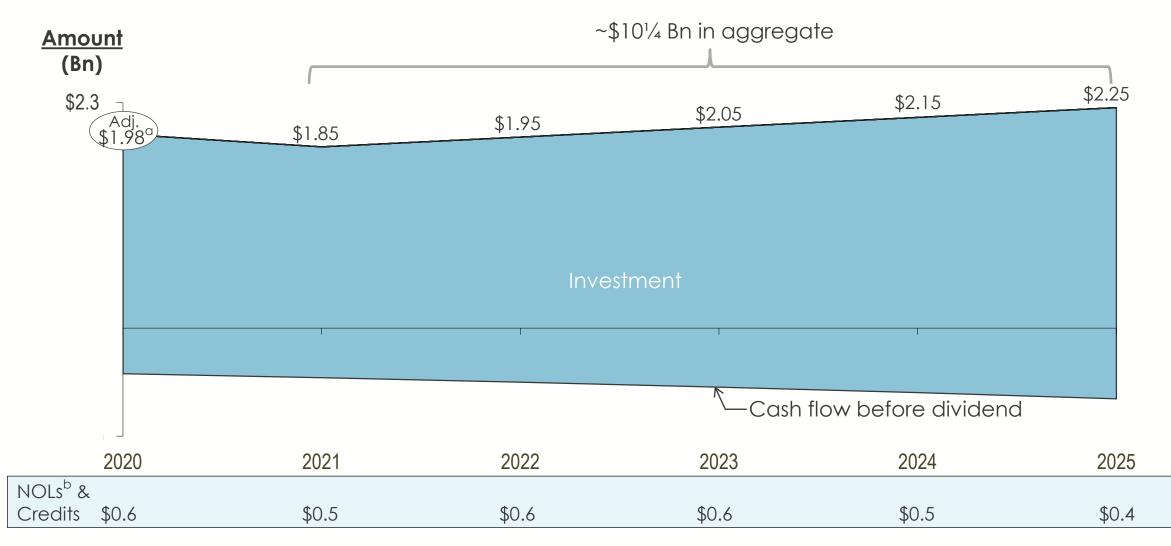
- Strong financial position
- Growing operating cash flow
- Return on regulated investment
- Supportive regulatory environment

... at solid investment-grade levels.

Operating Cash Flow Generation . . .



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Presentation endnotes are included after the appendix.

... remains strong and supports our capital plan.



Endnotes

Presentation Endnotes (pg 1)



Slide 3: ^aMethane emissions from our natural gas delivery system and carbon emissions company-wide ^bUBS Research, 2020 state rankings and D.C.

Slide 5: ^aMethane emissions from our natural gas delivery system and carbon emissions company-wide ^bRanked top quartile by EEI utility standards in safety performance in 2019 ^cBy CultureIQ, top quartile for U.S. utilities in 2020

Slide 7: ^aConsumers Energy emissions reductions from 2005 baseline ^bMethane emissions from our natural gas delivery system from 2012 baseline ^cFugitive methane emissions rate as measured for distribution segment

Slide 9: ^aSee GAAP reconciliation on slide 24

Slide 11: ^aIncludes electric clean generation, distribution, grid modernization and gas infrastructure modernization ^bAssumes ~\$21½ Bn rate base in 2021, \$28 Bn in 2025, CAGR ^cExcludes \$1.2 Bn of RPS renewables

Slide 12: ^a2019 Consumers Energy bill as % of Michigan household income, in current dollars. Source: Fred.stlouisfed.org, Bls.gov ^bExcludes potential fuel savings

Slide 15: ^aQ1 2021 vs. Q1 2020, year over year change in GWh, excludes ROA and other ^bExcludes one large, low-margin industrial customer

Slide 16: ^aReflects 2021 sales forecast; weather-normalized ^bEnergy Efficiency

Slide 18: ^aExcludes \$700 MM discretionary pension contributions in 2020 (non-GAAP) ^bAfter-tax



GAAP Reconciliation

CMS ENERGY CORPORATION Reconciliation of GAAP EPS to Non-GAAP Adjusted EPS by Segment (Unaudited)



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Adjusted net income per share - non-GAAP \$ 1.21 \$ 0.86		-		
	*			
Average Common Shares Outstanding – Diluted 289.1 285.2	Adjusted net income per share – non-GAAP	\$ 1.21	\$ 0.86	
	Average Common Shares Outstanding – Diluted	289.1	285.2	

CMS ENERGY CORPORATION Reconciliation of GAAP Net Income to Non-GAAP Adjusted Net Income by Quarter



(Unaudited)

	2021	pt Per Share Amoun
	10	
	<u></u>	
Net Income Available to Common Stockholders	\$ 349	
Reconciling items:		
Electric utility and gas utility	-	
Tax impact	-	
Enterprises	(1)	
Tax impact	*	
EnerBank	-	
Tax impact	-	
Corporate interest and other	-	
Tax impact	-	
Adjusted Net Income – Non-GAAP	\$ 348	
Average Common Shares Outstanding – Diluted	289.1	
Diluted Farnings Per Average Common Share	\$ 1.21	
Reconciling items:		
Electric utility and gas utility	-	
Tax impact	-	
Enterprises	(*)	
Tax impact	*	
EnerBank	-	
Tax impact	-	
Corporate interest and other	-	
Tax impact	-	
Adjusted Diluted Farnings Per Average Common Share – Non-GAAP	\$ 1.21	

		2020						
	_	1Q		2Q		3Q		4Q
Net Income Available to Common Stockholders	\$	243	\$	136	\$	218	\$	158
Reconciling items:								
Electric utility and gas utility		15		4		4		2
Tax impact		(4)		(1)		(1)		(1)
Enterprises		1		(*)		*		(*)
Tax impact		(4)		*		(*)		*
EnerBank		-		-		-		-
Tax impact		-		-		-		-
Corporate interest and other		(2)		*		(*)		*
Tax impact		(4)		(*)	_	*	_	(*)
Adjusted Net Income - Non-GAAP	\$	245	\$	139	\$	221	\$	159
Average Common Shares Outstanding – Diluted		285.2		286.5		286.9		286.9
Diluted Earnings Per Average Common Share	\$	0.85	\$	0.48	\$	0.76	\$	0.55
Reconciling items:								
Electric utility and gas utility		0.05		0.02		0.01		0.01
Tax impact		(0.01)		(0.01)		(*)		(*)
Enterprises		*		(*)		*		(*)
Tax impact		(0.01)		*		(*)		*
EnerBank		-		-		-		-
Tax impact		-		-		-		-
Corporate interest and other		(*)		*		(*)		*
Tax impact		(0.02)		(*)		*		(*)
Adjusted Diluted Earnings Per Average Common Share – Non-GAAP	\$	0.86	\$	0.49	\$	0.77	\$	0.56

In Millions, Except Per Share Amounts

* Less than \$0.5 million or \$0.01 per share.

CMS ENERGY CORPORATION Reconciliation of GAAP Net Income to Non-GAAP Adjusted Net Income (Unaudited)



	In Millions, Except Per S	In Millions, Except Per Share Amounts				
	Three Mo	onths Ended				
	3/31/21	3	/31/20			
Net Income Available to Common Stockholders	\$ 349	\$	243			
Reconciling items:						
Other exclusions from adjusted earnings**	(1)		3			
Tax impact	*		(*)			
Tax reform	-		(9)			
Voluntary separation program	-		11			
Taximpact			(3)			
Adjusted net income – non-GAAP	\$ 348	\$	245			
Average Common Shares Outstanding						
Basic	288.6		283.3			
Diluted	289.1		285.2			
Basic Earnings Per Average Common Share						
Reported net income per share	\$ 1.21	\$	0.86			
Reconciling items:						
Other exclusions from adjusted earnings**	(*)		0.01			
Taximpact	*		(*)			
Tax reform	-		(0.03)			
Voluntary separation program	-		0.04			
Tax impact			(0.01)			
Adjusted net income per share – non-GAAP	\$ 1.21	\$	0.87			
Diluted Earnings Per Average Common Share						
Reported net income per share	\$ 1.21	\$	0.85			
Reconciling items:						
Other exclusions from adjusted earnings**	(*)		0.01			
Tax impact	*		(*)			
Tax reform	-		(0.03)			
Voluntary separation program	-		0.04			
Tax impact			(0.01)			
Adjusted net income per share - non-GAAP	\$ 1.21	\$	0.86			

* Less than \$0.5 million or \$0.01 per share.

** Includes restructuring costs and unrealized gains or losses, recognized in net income, from mark-to-market adjustments related to CMS Enterprises' interest expense.

Management views adjusted (non-Generally Accepted Accounting Principles) earnings as a key measure of the Company's present operating financial performance and uses adjusted earnings for external communications with analysts and investors. Internally, the Company uses adjusted earnings to measure and assess performance. Adjustments could include items such as discontinued operations, asset sales, impairments, restructuring costs, changes in accounting principles, changes in federal tax policy, regulatory items from prior years, unrealized gains or losses, recognized in net income, from mark-to-market adjustments related to CMS Enterprises' interest expense, or other items. The adjusted earnings should be considered supplemental information to assist in understanding our business results, rather than as a substitute for reported earnings.

CMS ENERGY CORPORATION Earnings Per Share By Year GAAP Reconciliation (Unaudited)



																			GAAP 2020 over 2003	GAAP 2020 over 2019
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	CAGR	Growth
Reported earnings (loss) per share - GAAP	(\$0.30)	\$0.64	(\$0.44)	(\$0.41)	(\$1.02)	\$1.20	\$0.91	\$1.28	\$1.58	\$1.42	\$1.66	\$1.74	\$1.89	\$1.98	\$1.64	\$2.32	\$2.39	\$2.64	NM	10.5%
Pretax items:																				
Electric and gas utility	0.32	(0.60)	-	-	(0.06)	0.08	0.55	0.05	-	0.27	-	-	-	0.04	-	-	0.02	0.08		
Taximpact	(0.11)	0.21	-	-	(0.01)	(0.03)	(0.22)	(0.02)	-	(0.10)	-	-	-	(0.01)	0.12 (b)	0.01	(*)	(0.02)		
Enterprises	0.93	0.97	0.06	(0.12)	1.67	(0.02)	0.14	(0.05)	*	(0.01)	*	0.05	*	*	*	0.02	*	*		
Taximpact	(0.19)	(0.35)	(0.02)	0.10	(0.42)	*	(0.05)	0.02	(0.11)	*	(*)	(0.02)	(*)	(*)	0.20 (b)	(0.02)	(*)	(0.01) (b)		
EnerBank	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Taximpact	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.01 (b)	*	-	-		
Corporate interest and other	0.25	(0.06)	0.06	0.45	0.17	0.01	0.01	*	-	*	*	*	*	0.02	0.01	*	0.11	(*)		
Taximpact	(0.09)	0.03	(0.02)	(0.18)	(0.49)	(0.03)	(*)	(*)	(0.01)	(*)	(*)	(*)	(*)	(0.01)	0.19 (b)	(*)	(0.03)	(0.02) (b)	Adjusted	Adjusted
Discontinued operations (income) loss, net	(0.16)	0.02	(0.07)	(0.03)	0.40	(*)	(0.08)	0.08	(0.01)	(0.03)	*	(*)	(*)	*	*	(*)	*	*	2020 over	2020 over
Asset impairment charges	-	-	2.80	1.07	0.93	-	-	-	-	-	-	-	-	-	-	-	-	-	2003	2019
Tax impact	-	-	(0.98)	(0.31)	(0.33)	-	-	-	-	-	-	-	-	-	-	-	-	-	CAGR	Growth
Cumulative accounting changes	0.25	0.02	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7.3%	7.2%
Tax impact	(0.09)	(0.01)	-	-	-	-		-	-	-	-	-		-	-	-	-	-		
Adjusted earnings per share, including MTM - non-GAAP	\$0.81	\$0.87	\$1.39	\$0.57	\$0.84	\$1.21 (a)	\$1.26	\$1.36	\$1.45	\$1.55	\$1.66	\$1.77	\$1.89	\$2.02	\$2.17	\$2.33	\$2.49	\$2.67		
Mark-to-market		0.04	(0.65)	0.80																
Tax impact		(0.01)	0.22	(0.29)																
Adjusted earnings per share, excluding MTM - non-GAAP	NA	\$0.90	\$0.96	\$1.08	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		

* Less than \$0.01 per share.

(a) \$1.25 excluding discontinued Exeter operations and accounting changes related to convertible debt and restricted stock.

(b) Reflects the impact of tax reform.

CMS ENERGY CORPORATION Reconciliation of GAAP Operating Activities to Non-GAAP Operating Activities (Unaudited) (MM)



	2020			
GAAP Net cash provided by operating activities	\$ 1,276			
Add back discretionary pension contribution	700			
Non-GAAP Net cash provided by operating activities	\$ 1,976			