



# LEADING THE CLEAN ENERGY TRANSFORMATION





2025 Third Quarter Results & Outlook October 30, 2025





This presentation is made as of the date hereof and contains "forward-looking statements" as defined in Rule 3b-6 of the Securities Exchange Act of 1934, Rule 175 of the Securities Act of 1933, and relevant legal decisions. The forward-looking statements are subject to risks and uncertainties. All forward-looking statements should be considered in the context of the risk and other factors detailed from time to time in CMS Energy's and Consumers Energy's Securities and Exchange Commission filings. Forward-looking statements should be read in conjunction with "FORWARD-LOOKING STATEMENTS AND INFORMATION" and "RISK FACTORS" sections of CMS Energy's and Consumers Energy's most recent Form 10-K and as updated in reports CMS Energy and Consumers Energy file with the Securities and Exchange Commission. CMS Energy's and Consumers Energy's "FORWARD-LOOKING STATEMENTS AND INFORMATION" and "RISK FACTORS" sections are incorporated herein by reference and discuss important factors that could cause CMS Energy's and Consumers Energy's results to differ materially from those anticipated in such statements. CMS Energy and Consumers Energy undertake no obligation to update any of the information presented herein to reflect facts, events or circumstances after the date hereof.

The presentation also includes non-GAAP measures when describing CMS Energy's results of operations and financial performance. A reconciliation of each of these measures to the most directly comparable GAAP measure is included in the appendix and posted on our website at <a href="https://www.cmsenergy.com">www.cmsenergy.com</a>.

Investors and others should note that CMS Energy routinely posts important information on its website and considers the Investor Relations section, <u>www.cmsenergy.com/investor-relations</u>, a channel of distribution.

Presentation endnotes are included after the appendix.

#### **Investment Thesis...**





Industry-leading clean energy commitments

Excellence through the **CE WAY** 

Top-tier regulatory jurisdiction<sup>a</sup> with attractive growth

Over two decades of industry-leading financial performance

Presentation endnotes are included at the end of the presentation.

#### Premium total shareholder return

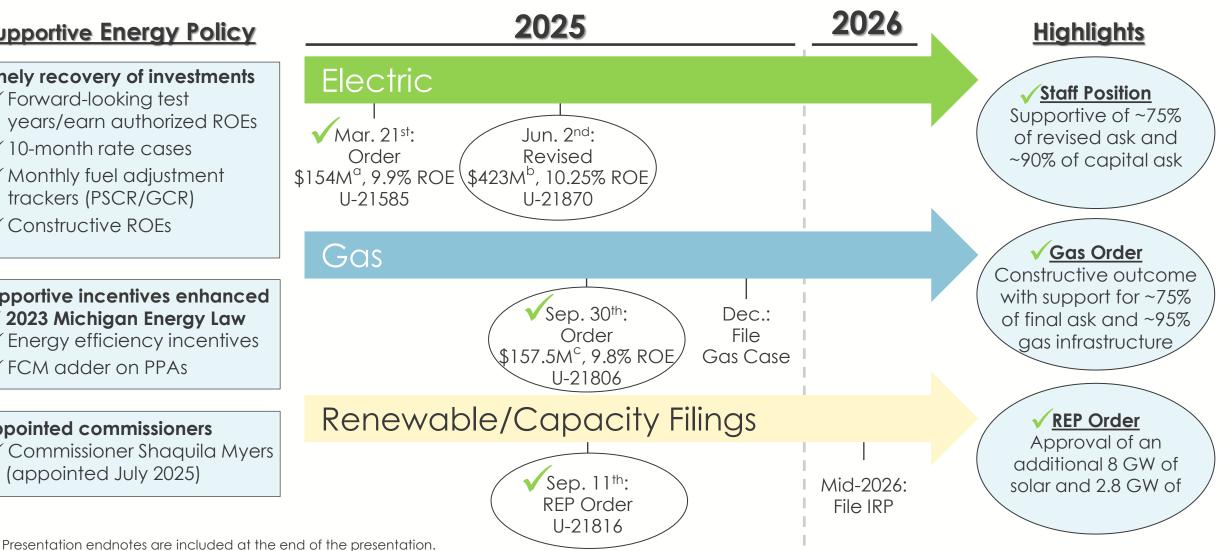
6% to 8% adjusted EPS growth + ~3% dividend yield

#### Michigan's Strong Regulatory Environment . . .



#### Supportive Energy Policy

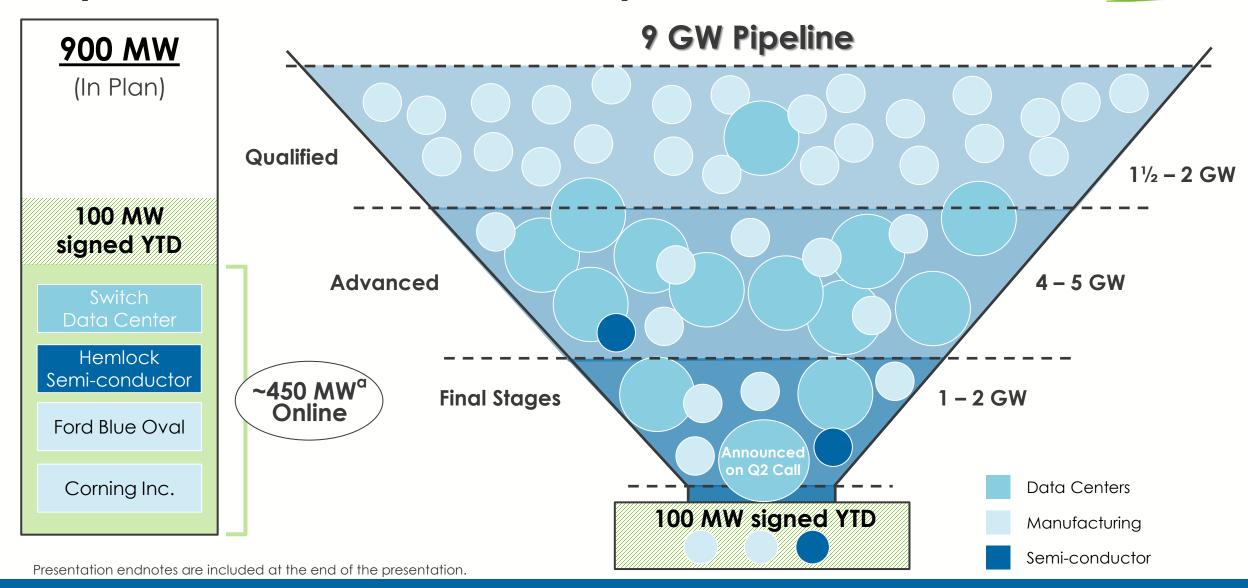
- Timely recovery of investments
  - ✓ Forward-looking test years/earn authorized ROEs
  - √ 10-month rate cases
  - ✓ Monthly fuel adjustment trackers (PSCR/GCR)
  - ✓ Constructive ROEs
- Supportive incentives enhanced w/ 2023 Michigan Energy Law
  - ✓ Energy efficiency incentives
  - ✓ FCM adder on PPAs
- Appointed commissioners
  - ✓ Commissioner Shaquila Myers (appointed July 2025)



... provides constructive outcomes and forward-looking visibility.

#### Expansive Economic Development Efforts . . .





... drive diversified growth across Michigan while maintaining affordability.

# Infrastructure Renewals and Supply Needs . . . Current Customer Investment Plan Customer Investment

CMS ENERGY

(2025-2029)

**Customer Investment Opportunity** 

(through 2035)

**Not in Plan** 

- Electric Distribution & Other
  - Reliability and resiliency



- Clean Energy Generation
  - Executing on 2021 IRP with additional renewables



Gas Utility

**Total** 

 Accelerated main and vintage service replacements



20B



#### Electric Reliability Roadmap

- Up to 400 miles/yr undergrounding
- 20K/yr poles replaced



- Renewable Energy Plan
  - +8 GW<sup>a</sup> solar, +2.8 GW wind
  - Supports MI's renewable mandates



- Integrated Resource Plan (2026)
  - Additional storage
  - New gas capacity



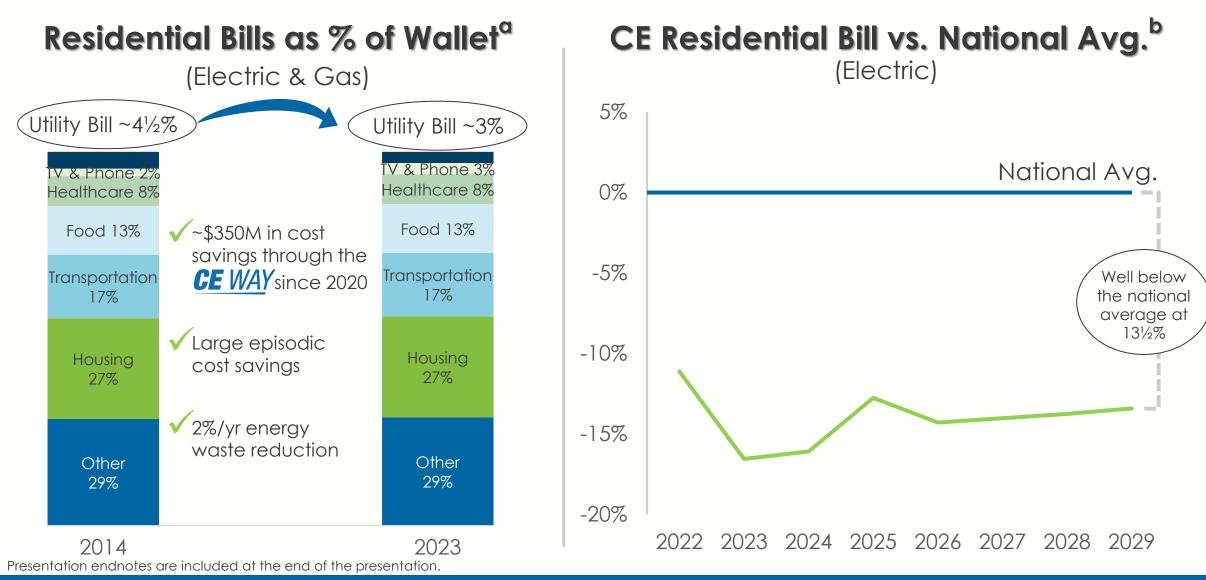
Total

\$25B+<sup>a</sup>

✓~\$20M pre-tax for FCM by 2029 ✓~\$60M/yr pre-tax for EWR incentive ✓ NorthStar – DIG re-contracting opportunities

#### Managing Customer Bills . . .





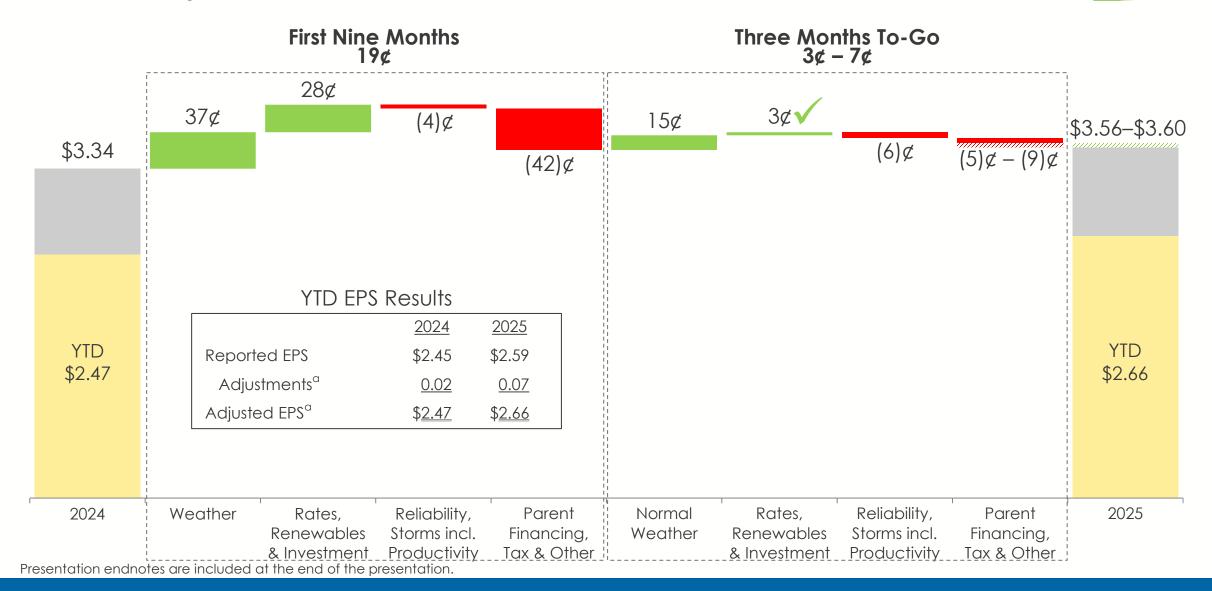
#### Financial Results & Outlook . . .



YTD 2025 Results	Amount	Commentary
Adjusted EPS	\$2.66	Up vs. 2024 with confidence in the full year
2025 Full-Year Outlook		
Adjusted EPS Guidance	\$3.56 - \$3.60	Toward the high end
Annual Dividend Per Share	\$2.11	Up 11⊄
2026 Full-Year Outlook		
Adjusted EPS Guidance	\$3.80 - \$3.87	Toward the high end
Long-Term Outlook		
Adjusted EPS Growth	+6% to +8%	Toward the high end
Dividend Payout Ratio	~60% payout over time	Consistent DPS growth
Utility Capital Plan (\$B)a	\$20	To be updated on Q4 call

#### 2025 Adjusted EPS...





#### Strong Balance Sheet . . .



Consumers Energy	S&P	Moody's	Fitch	Key Strengths
Senior Secured	Α	A1	A+	✓ Forward-looking recovery
Commercial Paper	A-2	P-2	F-2	✓ Constructive rate construct
Outlook	Stable	Stable	Stable	✓ Strong operating cash flow generation
CMS Energy				
Senior Unsecured	BBB	Baa2	BBB	✓ 100% fixed rate debt
Junior Subordinated	BBB-	ВааЗ	BB+	✓ Hybrid debt (w/ equity credit)
Outlook	Stable	Stable	Stable	✓ Limited near-term maturities
Last Review	Sep. 2025 <sup>a</sup>	May 2025	Mar. 2025	

#### 2025 Planned Financings . . .

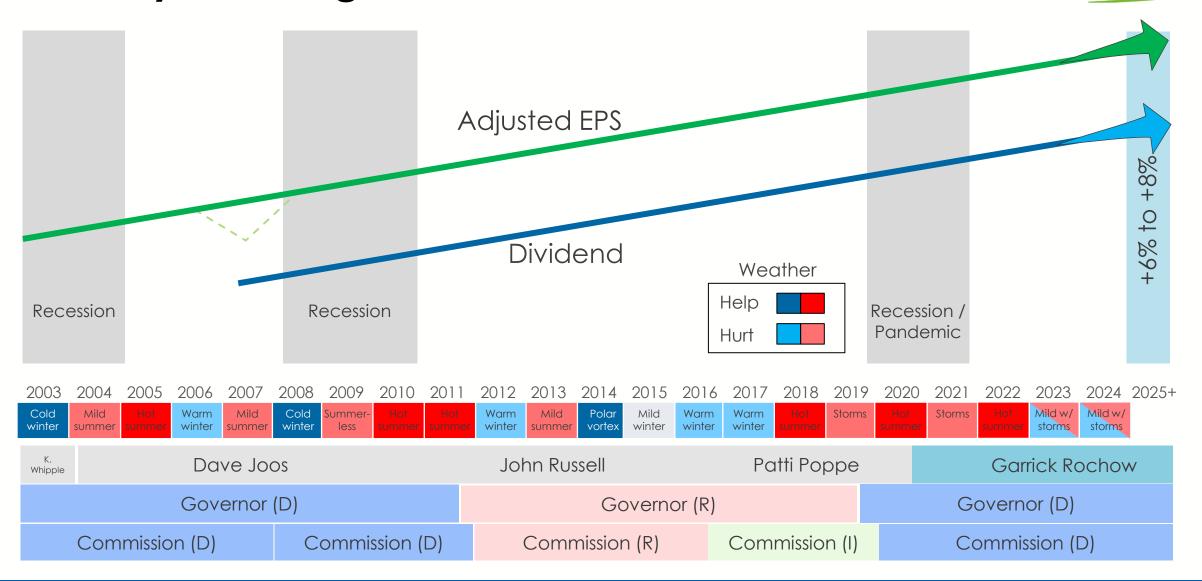


	Fina	Financings							
	<u>Plan</u>	YTD							
	(\$M)	(\$M)							
Consumers Energy:									
First Mortgage Bonds	\$1,125	\$1,125 🗸							
CMS Energy:									
New Debt Issuances	\$1,270	\$1,000							
Planned Equity (Issued)	Up to \$500	\$500 🗸							
Retirements (incl. term loans):									
Consumers Energy	None								
CMS Energy	\$850	\$600							



#### Industry-Leading Financial Performance . . .







# Q&A Thank You! See you at EE!!



# **Endnotes**

#### **Presentation Endnotes**



**Slide 3:** <sup>a</sup>UBS Research, 2025 state rankings and D.C.

**Slide 4:** <sup>a</sup>\$154M order excludes a \$22M surcharge related to distribution investments made in 2023 above prior approved levels <sup>b</sup>\$423M excludes a \$24M surcharge related to certain distribution investments made for the twelve months ending February 28, 2025 above the levels approved in cases <sup>c</sup>\$157.5M excludes \$9M of approved O&M expense deferral

**Slide 5:** <sup>a</sup>Anticipated load at full ramp up

**Slide 6:** <sup>a</sup>Assumes ~50% solar ownership <sup>b</sup>\$5B estimate reflects preliminary estimate

Slide 7:  $^{a}$ Source: CE Bill as % of Michigan Household Income, all data in nominal dollars. Source: Fred.stlouisfed.org, Bls.gov, % may not total 100% due to rounding  $^{b}$ Source: Historical data from EIA, outyears for National avg. are escalated at  $\sim 2\frac{1}{2}$ %

Slide 8: a\$20B utility capital investment plan (2025-2029), up \$3B from prior plan (2024-2028)

Slide 9: <sup>a</sup>Adjusted EPS; see GAAP reconciliation

**Slide 10:** <sup>a</sup>Consumers Energy S&P ratings reaffirmed in September 2025

Slide 11: a\$1,743M in unreserved revolvers + \$330M of unrestricted cash; excludes cash unavailable for debt retirement, such as cash held at NorthStar



CMS Energy provides historical financial results on both a reported (GAAP) and adjusted (non-GAAP) basis and provides forward-looking guidance on an adjusted basis. During an oral presentation, references to "earnings" are on an adjusted basis. All references to net income refer to net income available to common stockholders and references to earnings per share are on a diluted basis. Adjustments could include items such as discontinued operations, asset sales, impairments, restructuring costs, business optimization initiative, major enterprise resource planning software implementations, changes in accounting principles, voluntary separation program, changes in federal and state tax policy, regulatory items from prior years, unrealized gains or losses from mark-to-market adjustments, recognized in net income related to NorthStar Clean Energy's interest expense, or other items. Management views adjusted earnings as a key measure of the company's present operating financial performance and uses adjusted earnings for external communications with analysts and investors. Internally, the company uses adjusted earnings to measure and assess performance. Because the company is not able to estimate the impact of specific line items, which have the potential to significantly impact, favorably or unfavorably, the company's reported earnings in future periods, the company is not providing reported earnings guidance nor is it providing a reconciliation for the companable future period earnings. The adjusted earnings should be considered supplemental information to assist in understanding our business results, rather than as a substitute for the reported earnings.

# **GAAP Reconciliation**



### CMS ENERGY CORPORATION Reconciliation of GAAP Net Income to Non-GAAP Adjusted Net Income (Unaudited)

		In Millions, Except Per Share Amounts										
	_	T	Three Mo	nths E	inded		Nine Mon	ths Er	ths Ended			
Net Income Available to Common Stockholders	_	9/30/25		9,	/30/24	9,	/30/25	9/30/24				
	:	\$	275	\$	251	\$	775	\$	731			
Reconciling items:												
Other exclusions from adjusted earnings**			6		*		14		6			
Tax impact			(2)		(*)		(4)		(1)			
State tax policy change			-		-		12		_			
Voluntary separation program			_		-		-		*			
Tax impact	_								(*)			
Adjusted net income – non-GAAP	<u>:</u>	\$	279	\$	251	\$	797	\$	736			
Average Common Shares Outstanding - Diluted			300.4		298.8		299.4		298.2			
Diluted Earnings Per Average Common Share												
Reported net income per share	:	\$	0.92	\$	0.84	\$	2.59	\$	2.45			
Reconciling items:												
Other exclusions from adjusted earnings**			0.02		*		0.04		0.02			
Tax impact			(0.01)		(*)		(0.01)		(*)			
State tax policy change			-		-		0.04		-			
Voluntary separation program			-		-		-		*			
Tax impact	_								(*)			
Adjusted net income per share – non-GAAP	<u>:</u>	\$	0.93	\$	0.84	\$	2.66	\$	2.47			

<sup>\*</sup> Less than \$0.5 million or \$0.01 per share.

<sup>\*\*</sup> Includes restructuring costs and business optimization initiative.

#### **CMS ENERGY CORPORATION**



## Reconciliation of GAAP Net Income to Non-GAAP Adjusted Net Income by Quarter (Unaudited)

									1	In Million	s, Exc	ept Per Si	hare A	mounts		
	2025							2024								
		1Q		2Q		3Q		1Q		2Q	.,	3Q		4Q		
Net Income Available to Common Stockholders	\$	302	\$	198	\$	275	\$	285	\$	195	\$	251	\$	262		
Reconciling items:																
Electric utility and gas utility		*		4		6		4		2		*		*		
Tax impact		(*)		11		(2)		(1)		(*)		(*)		(*)		
NorthStar Clean Energy		3		1		*		-		-		-		_		
Tax impact		(1)		(*)		(*)		-		-		-		_		
Corporate interest and other		-		-		-		-		-		-		(*)		
Tax impact		=_		(*)										*		
Adjusted Net Income – Non-GAAP	\$	304	\$	214	\$	279	\$	288	\$	197	\$	251	\$	262		
Average Common Shares Outstanding – Diluted		299.1		299.1		300.4		297.2		298.5		298.8		298.7		
Diluted Earnings Per Average Common Share	\$	1.01	\$	0.66	\$	0.92	\$	0.96	\$	0.65	\$	0.84	\$	0.87		
Reconciling items:																
Electric utility and gas utility		*		0.01		0.02		0.01		0.01		*		*		
Tax impact		(*)		0.04		(0.01)		(*)		(*)		(*)		(*)		
NorthStar Clean Energy		0.01		*		*		-		-		-		-		
Tax impact		(*)		(*)		(*)		-		-		-		-		
Corporate interest and other		-		-		-		-		=		-		(*)		
Tax impact		-		(*)		-								*		
Adjusted Diluted Earnings Per Average Common Share – Non-GAAP	\$	1.02	\$	0.71	\$	0.93	\$	0.97	\$	0.66	\$	0.84	\$	0.87		

<sup>\*</sup> Less than \$0.5 million or \$0.01 per share.